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5	NASSAU COUNTY LEGISLATURE
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10	RULES COMMITTEE
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14	NODMA CONCALVEC Chairman
15	NORMA GONSALVES, Chairwoman
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19	1550 Franklin Avenue
20	Mineola, New York
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23	Monday, June 5, 2017
24	1:13 P.M
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2	LIST OF SPEAKERS
3	LIEUTENANT GREG STEPHANOFF9
4 5	KENNETH ARNOLD7
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2	INSERTS
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4	By Reference:
5	Consent Clerk Items:
6	238, 239, 243, 88, 111, 138, 177, 209, 210, 212, 213, 214, 221, 224, 226, 230, 231,
7	232, 233, 234, 235  Locate in minutes of the Public Safety;
8	Planning/Development; Public Works, Health; and Finance Committees
9	Dated 6-5-17101
10	Clerk Item 222 Refer to the minutes of the Finance
11	Committee dated 6-5-17 at pages 30-34110
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- 1 Rules Committee/6-5-17
- 2 CHAIRWOMAN GONSALVES: At this
- 3 point in time I would like to ask Legislator
- 4 Dunne to please lead us in the Pledge of
- 5 Allegiance and then remain standing.
- 6 (The Pledge of Allegiance was
- 7 recited.)
- 8 CHAIRWOMAN GONSALVES: I would
- 9 ask Legislator Walker for a moment of
- 10 silence.
- 11 LEGISLATOR WALKER: I would like
- 12 to ask everyone for a moment in memory FDNY
- 13 Firefighter Ray Pfeifer who was a dear dear
- 14 friend of mine, a neighbor.
- Ray was honored here in the
- 16 Legislature not long ago and also given the
- 17 keys to the county as well as the keys to
- 18 the city of New York.
- 19 For those who weren't here at
- 20 that time and might not have read the papers
- 21 lately or heard, Ray was very very
- 22 instrumental in getting the Zadroga bill
- 23 passed to get medical coverage for those
- 24 that were affected by working on the pile at
- 25 911.

- 1 Rules Committee/6-5-17
- So, please, let's keep him and
- 3 his wife Karen and his son Terrence and
- 4 daughter Taylor and all their friends and
- 5 relatives in your thoughts and prayers. So
- 6 a moment of silence, please.
- 7 (Whereupon, a moment of silence
- 8 was observed.)
- 9 LEGISLATOR WALKER: Thank you.
- 10 CHAIRWOMAN WALKER: Please remain
- 11 standing for a another moment of silence.
- 12 The weekend was a very disastrous
- 13 time for those of our friends and neighbors
- 14 across the ocean. Particularly, in London,
- 15 Manchester, who were victimized by the
- 16 terrorist group.
- I ask you to keep all the victims
- 18 in your prayers; their family, their
- 19 friends, and, of course, all of the people
- 20 who live in London and in Manchester and ask
- 21 the Good Lord to grant them peace.
- Now for a moment of silence.
- 23 (Whereupon, a moment of silence
- 24 was observed.)
- 25 LEGISLATOR WALKER: Thank you.

- 1 Rules Committee/6-5-17
- 2 CHAIRWOMAN GONSALVES: Today is
- 3 the committees of the Legislature beginning
- 4 with the Rules contracts. We will hear
- 5 those contracts first. Then the Rules
- 6 Committee will recess so the other
- 7 committees have an opportunity to meet and
- 8 discuss the items on their agendas.
- 9 So, Mr. Pulitzer, please call the
- 10 members of the Rules Committee.
- 11 CLERK PULITZER: Thank you.
- 12 Rules Committee. Legislator Carrie Solages?
- 13 LEGISLATOR SOLAGES: Here.
- 14 CLERK PULITZER: Legislator Delia
- 15 DeRiggi-Whitton?
- 16 LEGISLATOR DERIGGI-WHITTON:
- 17 Here.
- 18 CLERK PULITZER: Ranking Member
- 19 Kevan Abrahams?
- LEGISLATOR ABRAHAMS: Here.
- 21 CLERK PULITZER: Alternate Deputy
- 22 Providing Officer Howard Kopel?
- LEGISLATOR KOPEL: Here.
- 24 CLERK PULITZER: Legislator
- 25 Dennis Dunne?

- LEGISLATOR DUNNE: Here.
- 3 CLERK PULITZER: Vice Chairman
- 4 Richard Nicolello?
- 5 LEGISLATOR NICOLELLO: Here.
- 6 CLERK PULITZER: Chairwoman Norma
- 7 Gonsalves?
- 8 CHAIRWOMAN GONSALVES: Present.
- 9 CLERK PULITZER: We have a
- 10 quorum, ma'am.
- 11 CHAIRWOMAN WALKER: Thank you
- 12 very much, Mr. Pulitzer.
- 13 The first contract is A-17, a
- 14 resolution authorizing the Director of
- 15 Nassau County Office of Purchasing to
- 16 request oversight of a contract between the
- 17 County of Nassau acting on behalf of the
- 18 Nassau County Police Academy and Atlantic
- 19 Tactical, Inc.
- Motion, please.
- 21 LEGISLATOR DUNNE: So moved.
- 22 LEGISLATOR NICOLELLO: Second.
- 23 CHAIRWOMAN GONSALVES: Moved by
- Legislator Dunne, seconded by Legislator
- 25 Nicolello. We have the Lieutenant before

- 1 Rules Committee/6-5-17
- 2 us.
- 3 LIEUTENANT STEPHANOFF: Good
- 4 afternoon. Lieutenant Greg Stephanoff,
- 5 Nassau County Police Department.
- 6 Item A-17 of 2017 is a blanket
- 7 purchase order with Atlantic Tactical. We
- 8 use this purchase order, blanket purchase
- 9 order, to purchase service revolvers,
- 10 service pistols for the patrol.
- 11 We buy the service revolvers and
- 12 we also buy the parts to upgrade the guns or
- 13 fix the guns.
- 14 The first year we had the blanket
- order it exceeded \$100,000, so we are
- 16 bringing it before you to renew it and also
- 17 add funding. This blanket order is going to
- 18 be used for the new recruit class to
- 19 purchase their service weapons.
- 20 CHAIRWOMAN GONSALVES: Any
- 21 questions of the Lieutenant? Legislator
- 22 Solages.
- LEGISLATOR SOLAGES: Thank you
- 24 very much, Presiding Officer. Nice to see
- 25 you again.

1	Rules Committee/6-5-17
2	This is a sole source contract?
3	LIEUTENANT STEPHANOFF: No.
4	Originally we used this for a year. It's a
5	three year blanket order. We are renewing
6	it. It went out to bid when we first
7	created it.
8	LEGISLATOR SOLAGES: I
9	understand. Specifically what type of
10	pistols?
11	LIEUTENANT STEPHANOFF: We use
12	six hour, 30 caliber.
13	LEGISLATOR SOLAGES: I just want
14	to say I went to the police academy this
15	weekend and it's such a great institution
16	and you are doing great work there. So,
17	again, thank you.
18	LIEUTENANT STEPHANOFF: Thank
19	you.
20	CHAIRWOMAN GONSALVES: Any other
21	questions or comments?
22	(No verbal response.)
23	Is there any public comment?

## REGAL REPORTING SERVICE

There being none, all those in

(No verbal response.)

(516) 747-7353

24

- 1 Rules Committee/6-5-17
- 2 favor of A-17 signify by saying aye.
- 3 (Aye.)
- 4 Any opposed?
- 5 (No verbal response.)
- The item passes unanimously.
- 7 The next item is A-27, a
- 8 Resolution authorizing the director of
- 9 Nassau County Office of Purchasing to
- 10 request oversight of a contract between the
- 11 County of Nassau acting on behalf of various
- 12 Nassau County agencies and Elm Transit Mix
- 13 Corporation.
- Motion, please.
- 15 LEGISLATOR DUNNE: So moved.
- 16 LEGISLATOR KOPEL: Second.
- 17 CHAIRWOMAN GONSALVES: Moved by
- 18 Legislator Dunne, seconded by Legislator
- 19 Kopel. Mr. Arnold.
- MR. ARNOLD: Ken Arnold, Public
- 21 Works. Item A-27 is a blanket order that
- 22 supplies the department with the concrete
- 23 for various projects and repairs throughout
- 24 the county. This concrete contract is used
- in conjunction with our in-house labor when

- 1 Rules Committee/6-5-17
- 2 we are doing repair work and rehabilitation
- 3 work.
- 4 CHAIRWOMAN GONSALVES: Any
- 5 questions of Mr. Arnold? Legislator
- 6 DeRiggi-Whitton.
- 7 LEGISLATOR DERIGGI-WHITTON: When
- 8 road surfacing is presented before the
- 9 Legislature and passed for bonding, does
- 10 that not include the concrete?
- MR. ARNOLD: That would be part
- 12 of whatever construction contract that work
- is done under. If county forces do
- 14 resurfacing in house, we would be utilizing
- 15 this contract. If we bid separate contract,
- 16 whether it's Liza Poscillico or another
- 17 contractor, they would provide their own
- 18 supplier of concrete and/or asphalt.
- 19 LEGISLATOR DERIGGI-WHITTON: So
- 20 do you know if there was anything bonded for
- 21 back in October with the 50 million for
- 22 concrete?
- MR. ARNOLD: Back in October,
- 24 \$26.2 million was bonded. That was for
- 25 various stages of work throughout the

- 1 Rules Committee/6-5-17
- 2 county. None of which was directly tied to
- 3 this contract.
- 4 LEGISLATOR DERIGGI-WHITTON: So
- 5 we don't have enough left over from that to
- 6 afford the concrete for this?
- 7 MR. ARNOLD: I think we are
- 8 speaking to two different items here. This
- 9 is for a concrete to be utilized with bond
- 10 proceeds or operational proceeds depending
- 11 on the type of work.
- 12 LEGISLATOR DERIGGI-WHITTON: So
- 13 there's already a bond authorization for it.
- 14 It's just to purchase the -- I'm just trying
- 15 to understand. I haven't seen this before
- 16 as far as having it pulled out separately.
- 17 Usually we okay like a certain area or
- 18 whatever.
- 19 So we already have the bond
- 20 proceeds for this?
- MR. ARNOLD: Yes, the bond
- 22 proceeds exist. This is a vehicle to get
- 23 the concrete. When our personnel do work
- 24 in-house, they would utilize this contract
- 25 for concrete.

- 1 Rules Committee/6-5-17
- 2 LEGISLATOR DERIGGI-WHITTON: So
- 3 when DPW does their own -- is it for
- 4 patchwork, or --
- 5 MR. ARNOLD: Could be for any
- 6 type of work. We could be doing large
- 7 patches, sidewalk replacement, doing curb
- 8 work, concrete aprons, anything that the
- 9 department personnel is doing when they need
- 10 concrete, they utilize this blanket order
- 11 for materials.
- 12 LEGISLATOR DERIGGI-WHITTON:
- 13 Again, I just haven't heard of this since
- 14 I've been here. Is there a way the county
- 15 can purchase it directly through some kind
- 16 of state bid or anything like that?
- 17 MR. ARNOLD: My understanding
- 18 there's no state bid. This is how the
- 19 county procures concrete.
- LEGISLATOR DERIGGI-WHITTON:
- 21 Thank you.
- 22 CHAIRWOMAN GONSALVES: Minority
- Leader.
- 24 LEGISLATOR ABRAHAMS: Thank you,
- 25 Madam Presiding Officer. Ken, the specifics

- 1 Rules Committee/6-5-17
- 2 in regard to the bid process, according to
- 3 our backup there was only one bid received
- 4 from Elm Transit Mix Corp.?
- 5 MR. ARNOLD: Yes, that's my
- 6 understanding.
- 7 LEGISLATOR ABRAHAMS: It seems
- 8 like the original RFP was issued in November
- 9 2015. The bids were open in December. Why
- 10 is it taking so long to get to this point
- 11 now where we are today?
- MR. ARNOLD: I will let Mike
- 13 Schlernoff answer the question.
- 14 MR. SCHLERNOFF: Michael
- 15 Schlernoff, Director of Purchasing.
- 16 The contract has not reached the
- 17 level at that point that required oversight.
- 18 When the contract came up for
- 19 renewal, we noticed that it would need
- 20 oversight that's why we're coming to the
- 21 Legislature at this time.
- 22 LEGISLATOR ABRAHAMS: What were
- 23 the reasons that you thought it did not
- 24 require oversight?
- MR. SCHLERNOFF: Well, the

- 1 Rules Committee/6-5-17
- 2 agencies tell us what their needs will be
- 3 and during that year, it's \$100,000 or more,
- 4 we are going to come to you when the bid is
- 5 approved. We only come to you for those
- 6 contracts of \$100,000 or more.
- 7 LEGISLATOR ABRAHAMS: Mike, maybe
- 8 I need Ken up here for this. This is
- 9 asphalt or concrete?
- 10 MR. SCHLERNOFF: This is
- 11 concrete.
- 12 LEGISLATOR ABRAHAMS: We use
- 13 concrete to patch blacktop streets?
- MR. SCHLERNOFF: No. We use
- 15 concrete to patch concrete.
- 16 LEGISLATOR ABRAHAMS: So I quess
- 17 the question Legislator DeRiggi-Whitton had,
- 18 what is this exactly going to be used for,
- 19 sidewalks?
- MR. SCHLERNOFF: Could be used
- 21 for sidewalks. Could be used for roads,
- 22 aprons, anything where concrete is needed.
- LEGISLATOR ABRAHAMS: And
- 24 \$100,000 is --
- 25 MR. SCHLERNOFF: We spend -- we

- 1 Rules Committee/6-5-17
- 2 estimate we will be spending over \$100,000
- 3 and that's why we're required to come before
- 4 the Legislature.
- 5 LEGISLATOR ABRAHAMS: That part I
- 6 would understand. I would just think we
- 7 would spend much more than that.
- MR. SCHLERNOFF: I have no idea
- 9 what the actual spend will be. Could be a
- 10 million dollars for that matter. We don't
- 11 know until the jobs come up and they write
- 12 their DPOs.
- 13 LEGISLATOR ABRAHAMS: I have two
- 14 questions, do we have any balance of
- 15 concrete that's left over from last year?
- 16 And that might be a better question for
- 17 Mr. Arnold.
- 18 And then the next question is,
- 19 how much did we spend on this type of
- 20 patchwork concrete last year?
- MR. ARNOLD: The department has
- 22 issued work orders for various items. We
- 23 will put in what Mike calls a DPO to
- 24 purchasing and they will approve it with the
- 25 delivery order.

- 1 Rules Committee/6-5-17
- 2 All our ongoing work either has
- 3 money encumbered to do, or in continuing the
- 4 work there's -- we're waiting for this
- 5 contract to be approved and move forward
- 6 with our additional work for this upcoming
- 7 spring and summer work season.
- 8 As to what we spent to date, this
- 9 contract started 12-31-2015 and the
- department spent about \$517,000.
- 11 LEGISLATOR ABRAHAMS: I'm
- 12 quessing there is nothing left in the
- 13 budgetary line? What was the budgetary line
- 14 for this expense last year 2016?
- MR. ARNOLD: The budgetary line
- 16 is the project that supports the work. If
- 17 we are working in Wantagh Park, for example,
- 18 the Wantagh Park capital project, any
- 19 concrete that's needed it comes out of a
- 20 capital project.
- 21 LEGISLATOR ABRAHAMS: There's no
- 22 budget concrete line?
- MR. ARNOLD: Right.
- 24 LEGISLATOR ABRAHAMS: I got you.
- 25 CHAIRWOMAN GONSALVES: Any other

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Rules Committee/6-5-17
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2
    comments or questions?
3
                (No verbal response.)
4
                Is there any public comment?
5
                (No verbal response.)
6
                There being none, all those in
7
    favor of A-27 signify by saying aye.
8
                (Aye.)
9
                Any opposed?
10
                (Nay.)
11
                The item passes four to three.
12
                The next item is E-37, a personal
13
    services agreement between the County of
    Nassau acting on behalf of the Nassau County
14
15
    Attorney's Office and Orrick, Herrington &
    Sutcliffe, L.L.P.
16
17
                Motion, please.
                LEGISLATOR KOPEL: So moved.
18
                LEGISLATOR NICOLELLO: Second.
19
20
                CHAIRWOMAN GONSALVES: Moved by
21
    Legislator Kopel, seconded by Legislator
22
    Nicolello. Who is here to speak on this
23
    item?
                MS. DELLE: Deputy County
24
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Attorney Jaclyn Delle from the County

- 1 Rules Committee/6-5-17
- 2 Attorney's office. This is a new contract
- 3 for bond counsel services. The term of the
- 4 contract will begin on the date the contract
- 5 is executed by the county and it will last
- 6 for five years.
- 7 We selected Orrick Herrington
- 8 Sutcliffe, L.L.P. as the highest ranking
- 9 proposer after an RFP was issued last June
- 10 of 2016.
- 11 CHAIRWOMAN GONSALVES: Legislator
- 12 Nicolello.
- 13 LEGISLATOR NICOLELLO: Were there
- 14 multiple firms put in proposals?
- MS. DELLE: Yes, we had ten firms
- 16 that responded that were found to be
- 17 responsible bidders. We interviewed four of
- 18 those firms and we selected Orrick.
- 19 LEGISLATOR NICOLELLO: Thank you.
- 20 CHAIRWOMAN GONSALVES: Any other
- 21 questions?
- (No verbal response.)
- Is there any public comment?
- 24 (No verbal response.)
- 25 There being none, all those in

- 1 Rules Committee/6-5-17
- 2 favor of E-37 signify by saying aye.
- 3 (Aye.)
- 4 Any opposed?
- 5 (Nay.)
- The item passes four to three.
- 7 E-94, is a personal services
- 8 agreement between the County of Nassau
- 9 acting on behalf of the Nassau County
- 10 Department of Parks, Recreation and Museums
- 11 and Brian Rosenberg New York Inc.
- Motion, please.
- 13 LEGISLATOR DUNNE: So moved.
- 14 LEGISLATOR NICOLELLO: Second.
- 15 CHAIRWOMAN GONSALVES: Moved by
- 16 Legislator Dunne, seconded by Legislator
- 17 Nicolello.
- MS. KRIEB: Eileen Krieb,
- 19 Department of Parks. This is in response to
- 20 an RFP that we issued last year for this
- 21 year's season. We've extended the term and
- 22 adjusted the entertainment as well as the
- 23 amount of funding. This is all funded Hotel
- 24 Motel for July 30-31st at Lakeside Theater.
- 25 CHAIRWOMAN GONSALVES: Any

Rules Committee/6-5-17 1 2 questions? 3 (No verbal response.) 4 Is there any public comment? 5 (No verbal response.) 6 There being none, all those in 7 favor of E-94 signify by saying aye. 8 (Aye.)9 Any opposed? 10 (No verbal response.) 11 The item passes unanimously. 12 The next item is E-130, a 13 personal services agreement between the 14 County of Nassau acting on behalf of the 15 Nassau County Department of Public Works and 16 Gannett Fleming Engineers PC. 17 Motion, please. 18 LEGISLATOR DUNNE: So moved. LEGISLATOR NICOLELLO: Second. 19 20 CHAIRWOMAN GONSALVES: Moved by 21 Legislator Dunne, seconded by Legislator 22 Nicolello. 23 Who do we have here to speak on 24 this one? Mr. Arnold.

MR. ARNOLD: E-130 is a contract

2.5

- 1 Rules Committee/6-5-17
- 2 amendment for Gannett Fleming Engineering.
- 3 They provide construction engineering
- 4 support for the project for the influent
- 5 screening at Bay Park. It's a time
- 6 extension and \$99,000 additional service to
- 7 cover a time lapse due to a delay.
- 8 CHAIRWOMAN GONSALVES: Comments
- 9 or questions from the legislators? Who's
- 10 going to ask? Minority Leader.
- 11 LEGISLATOR ABRAHAMS: Thank you,
- 12 Madam Presiding Officer. Ken, just to
- 13 refresh our memory. This contract is being
- 14 extended through 2017, correct?
- MR. ARNOLD: Contract is being
- 16 extended for one additional year. We
- 17 anticipate the contract is work being done
- 18 by July 17 and then it's close out and some
- 19 retainage items on what the contract --
- 20 Gannett Fleming available to us, if we have
- 21 to ask them some questions, but the bulk of
- the work will be done by July of '17.
- LEGISLATOR ABRAHAMS: And then in
- 24 paragraph four, the contract term, according
- 25 to, the contract says, extended by letter

- 1 Rules Committee/6-5-17
- 2 dated September 26, 2016. The letter is on
- 3 the last page of the backup. I'm just
- 4 trying to make sure I understand. When
- 5 exactly did they start the work?
- 6 MR. ARNOLD: Work was started,
- 7 let me look it up, they were issued a notice
- 8 to proceed, Gannett Fleming, January 6,
- 9 2014.
- 10 LEGISLATOR ABRAHAMS: And the
- 11 cost of the contract is, if I'm
- 12 understanding the backup correctly, is
- \$50,000 more than the engineer's estimate?
- 14 MR. ARNOLD: We are adding an
- additional \$99,000 into the Gannett Fleming
- 16 contract.
- 17 LEGISLATOR ABRAHAMS: But if I'm
- 18 reading this correctly, it's a little crazy,
- 19 there was an interdepartmental memo dated on
- 20 the 29th that indicated that the contractor
- 21 was lowering their cost from 1.491 to 1.351
- and then increased by \$99,000 to 1.450 which
- 23 brought it higher by \$50,000 of their
- 24 original engineer estimate of 1.4, if you
- 25 follow all that.

- 1 Rules Committee/6-5-17
- MR. ARNOLD: Okay.
- 3 LEGISLATOR ABRAHAMS: But it
- 4 seems like it was higher then it was lower.
- 5 Now it's higher than the original estimate.
- 6 More than the explanation of all the
- 7 changes, this is an explanation more about
- 8 the variances and swings from to 1.491 to
- 9 1.351 to 1.564.
- 10 So what changed throughout the --
- 11 I guess what we were asking or what we were
- 12 expecting or clarification during the
- 13 process that had the swings?
- 14 MR. ARNOLD: The bottom line is
- 15 that Gannett Fleming is on-site overseeing
- 16 all the construction work. Construction
- 17 work is taking a longer duration which means
- 18 that people are on-site for a longer
- 19 duration than was initially anticipated.
- 20 LEGISLATOR ABRAHAMS: Why is
- 21 that? Why are we taking a little bit
- 22 longer?
- MR. ARNOLD: There were some
- 24 delays in the contractor's work. We are
- 25 looking at those delays to find out the

- 1 Rules Committee/6-5-17
- 2 responsibility of those delays; whether it
- 3 was coordination with other work going on or
- 4 issues with delivering materials. We are
- 5 looking into that right now.
- Once that's determined if there
- 7 are any penalties to the main contractor, it
- 8 will be looked at and will be applied.
- 9 LEGISLATOR ABRAHAMS: Can you
- 10 elaborate on the delays from the
- 11 contractor's end?
- MR. ARNOLD: I don't have the
- 13 specifics. I would have to go back to my
- 14 staff and get that.
- 15 LEGISLATOR DUNNE: If I can
- 16 interject.
- 17 LEGISLATOR ABRAHAMS: I'm done.
- 18 We would just need to know the delays
- 19 basically.
- 20 CHAIRWOMAN GONSALVES: Now,
- 21 Legislator Dunne.
- 22 LEGISLATOR DUNNE: Isn't it true
- 23 that the first phase of the sewage treatment
- 24 is bar screens and depending on how many
- 25 storms you have, the bar screens takes out

- 1 Rules Committee/6-5-17
- 2 the wood, the rags? Anything that flows
- 3 through that nine foot pipe that goes into
- 4 the facility, so that screening differs with
- 5 the seasons and you can't really put a
- 6 direct price on it for any specific time
- 7 because it's always changing.
- 8 MR. ARNOLD: You are correct what
- 9 the screens do, but a delay would not have
- 10 been caused by that unless there was a storm
- 11 that further damaged something which I don't
- 12 believe that was the case. I believe which
- is the case and I can go confirm is that
- 14 there are other valves as part of the
- 15 project that needed to be replaced and
- 16 probably a lead time to get those valves
- 17 that was not anticipated in the work. But I
- 18 have to go back and I have to get you the
- 19 details on what the delays were.
- 20 But that would be looked at with
- 21 the contractor and if the contractor is
- 22 responsible for those delays we would hold
- 23 damages as per our contract with them and
- look for some reimbursement.
- 25 CHAIRWOMAN GONSALVES: Minority

- 1 Rules Committee/6-5-17
- 2 Leader.
- 3 LEGISLATOR ABRAHAMS: I'm going
- 4 to make a motion to table only because we
- 5 think we need to get more information.
- MR. ARNOLD: Please understand,
- 7 there are two distinct things going on here.
- 8 Gannett Fleming is managing the contractor.
- 9 He's due a certain amount of costs to
- 10 continue on the work until we get to
- 11 completion.
- 12 At the end of the job we review
- 13 the contractors, which is the person
- 14 building the work and his interface with our
- 15 CN to find what delays are associated with
- 16 it and then we look for costs.
- So I would ask not to delay
- 18 approving Gannett Fleming because he is
- 19 working currently right now. We are looking
- 20 to get this job done as soon as possible.
- 21 We would not want to incur any further
- 22 delays by not having him available to us.
- LEGISLATOR ABRAHAMS: I'm being
- 24 advised by counsel, Ken, is part of Gannett
- 25 Fleming's responsibility to supervise the

1	Rules Committee/6-5-17	
2	contractor to ensure that there aren't	a n y
3	delays, is that part of his role?	
4	MR. ARNOLD: That's correct.	
5	LEGISLATOR ABRAHAMS: Well,	then,
6	how can we go forward if there's been d	elays
7	without truly evaluating Gannett Flemin	g?
8	My motion stands, Madam Presiding Offic	er.
9	LEGISLATOR DERIGGI-WHITTON:	I
10	will second it.	
11	CHAIRWOMAN GONSALVES: Motio	n to
12	table by Minority Leader, seconded by	
13	Legislator DeRiggi-Whitton.	
14	All those in favor of tablin	g
15	item $E-130$ signify by saying aye.	
16	(Aye.)	
17	Any opposed?	
18	(Nay.)	
19	The item is not tabled.	
20	Any other questions or comme	nts?
21	(No verbal response.)	
22	Is there any public comment?	
23	(No verbal response.)	
24	There being none, all those	in

25 favor of E-130 signify by saying aye.

Rules Committee/6-5-17 1 2 (Aye.) 3 Any opposed? 4 (Nay.) 5 The item passes four to three. 6 The next item is E-132, a 7 resolution authorizing the County of Nassau 8 acting on behalf of the Office of Management 9 and Budget to proceed with KPMG, L.L.P. on 10 tasks two, three and four as set forth in the county contract number CQBU-16000005. 11 12 Motion, please. LEGISLATOR DUNNE: So moved. 13 14 LEGISLATOR NICOLELLO: Second. 15 CHAIRWOMAN GONSALVES: Moved by 16 Legislator Dunne, seconded by Legislator 17 Nicolello. Mr. Naughton is here together with two other individuals. Would you 18 introduce them to us? 19 20 MR. NAUGHTON: With me is Steve 21 Conklin, the county's debt manager; and Ian 22 Tester, representative from KPMG. 23 LEGISLATOR ABRAHAMS: Madam 24 Presiding Officer, I think in our

correspondence, we have been very clear, no

- 1 Rules Committee/6-5-17
- 2 disrespect to Mr. Naughton or his team,
- 3 which I know has spent a lot of time in
- 4 evaluating these contracts; however,
- 5 embarking on this contract at this
- 6 particular phase, from our standpoint, would
- 7 be a waste of taxpayer dollars.
- 8 It is very clear that this
- 9 implementation of the plan would take well
- 10 beyond this administration's time and unless
- 11 something has changed in the last few
- 12 months, we are going to have a new County
- 13 Executive come January 2018.
- 14 It does not make any sense for
- 15 this body to consider proposals at a future
- 16 time the next County Executive may totally
- 17 throw them in the trash.
- 18 Also, this is a plan I have not
- 19 seen to date, which I know we're probably
- 20 going through the evaluation process to
- 21 determine. I have not seen once what we
- 22 would be -- what the cap rate expense would
- 23 be for ratepayers.
- I understand that the county will
- 25 control rates, but, at the same time, I

- 1 Rules Committee/6-5-17
- 2 understand also the county is also in
- 3 control of subsidizing a bus system. If the
- 4 bus system requires more money, guess what?
- 5 They have to either cut routes or we are
- 6 responsible for finding them more subsidy.
- 7 At the end of the day if we do
- 8 not have a strong handle of what that cap
- 9 may be, it may be all well and good that
- 10 this legislative body will control rates,
- 11 but if the body that is in charge of the
- 12 sewers is saying they need X amount of
- 13 dollars, guess what? They are going to use
- 14 X amount of dollars or something has to be
- 15 cut.
- No investor on this earth is
- 17 going to invest the amount of money that
- 18 we're talking about \$750 million without a
- 19 proper return. They're not doing this for
- 20 goodwill. They are doing this to make
- 21 money. Money on the backs of a system that
- 22 is supported by ratepayers.
- So it doesn't make any sense for
- 24 me or our Legislative body to pursue this
- 25 unless there is a commitment from the next

- 1 Rules Committee/6-5-17
- 2 County Executive to see this go forward.
- 3 I strongly suggest that we table
- 4 this matter. No disrespect to Mr. Naughton.
- 5 But it does not make any sense for this
- 6 Legislative body to proceed until we have a
- 7 greater understanding from the next
- 8 administration on whether or not this is
- 9 even doable, so motion to table.
- 10 LEGISLATOR DERIGGI-WHITTON: I'll
- 11 second it.
- 12 CHAIRWOMAN GONSALVES: Motion to
- 13 table by Minority Leader, seconded by
- 14 Legislator DeRiggi-Whitton. All those in
- 15 favor of tabling the item at this time
- 16 signify by saying aye.
- 17 (Aye.)
- 18 Any opposed?
- 19 (Nay.)
- I think at this point in time
- 21 what we will do, with no disrespect to you,
- 22 we're going to have Mr. Naughton give us an
- 23 overview because there are a number of
- 24 questions that we have to ask as well before
- 25 we even take a motion to table.

- 1 Rules Committee/6-5-17
- 2 Mr. Naughton, it's your turn.
- 3 MR. NAUGHTON: Thank you. And
- 4 just in response to the Minority Leader, I
- 5 think I read in Newsday, Adam Boston put it
- 6 quite well, think that it's best that
- 7 whoever is the County Executive come January
- 8 has the information that they need to make
- 9 an intelligent decision and that's why we
- 10 are presenting this contract to you today.
- 11 CHAIRWOMAN GONSALVES: Bring the
- 12 mike a little closer.
- MR. NAUGHTON: Is that better?
- 14 Great. The reason why it is critical to
- 15 come up with some type of a solution, if you
- 16 take a look at this first slide, and we're
- 17 trying to get copies printed for you because
- 18 I know sometimes it's difficult to see it on
- 19 the screen, but, as you can see, the yellow
- 20 indicates the amount of fund balance the
- 21 county has been drawing down each year from
- the system.
- If you all remember correctly,
- 24 NIFA, in 2009, stated that they thought the
- 25 fund was going to run out of money come

- 1 Rules Committee/6-5-17
- 2 2013.
- 3 This administration, by entering
- 4 into an operating agreement with Suez, by
- 5 doing some debt restructuring and other
- 6 smart management, we have been able to
- 7 extend the life of the fund up until we
- 8 expect to need some type of increase revenue
- 9 in 2018.
- 10 As it stands right now we would
- 11 have about \$16.8 million of fund balance to
- 12 draw down from, but we would still need 13.6
- 13 million in revenue to have the fund balance
- 14 for 2018.
- 15 Obviously the number one source
- 16 of revenue in that fund is property taxes,
- 17 we would be looking at roughly, if it is
- 18 coming from property taxes at 11.8 percent
- 19 increase.
- Going into 2019, since there
- 21 would no longer be any fund balance
- 22 available, now you're looking at a 17.5
- 23 percent increase in 2019. That's just the
- 24 basic reality of the system as we stand
- 25 today.

- 1 Rules Committee/6-5-17
- 2 So we feel that you are at a
- 3 crucial point where you really need to make
- 4 a decision what do you want to do in the
- 5 future.
- 6 That doesn't mean with the
- 7 passing of this contract that you are
- 8 entering into any type of concessionaire
- 9 deal. We are not asking for that right now.
- 10 We are asking for the opportunity
- 11 for KPMG to complete task two through four
- 12 which is essentially to do market sounding,
- issue an RFQ, see what the interest is out
- 14 there, see what type of deal could possibly
- 15 be structured. That is all we are asking
- 16 for today.
- 17 We think that this process would
- 18 take roughly about six months to complete.
- 19 So, come the end of the year, you have a
- 20 report that says here's what the market is
- 21 willing to do for you. You have a better
- 22 understanding of the risks that they're
- 23 willing to take, what type of return on
- 24 investment they would be willing to take and
- 25 working together you would decide whether or

- 1 Rules Committee/6-5-17
- 2 not you want to issue an RFP or not.
- 3 If you decide at that point not
- 4 to, then at least you did it based off of
- 5 having some good information.
- Next slide. So KPMG has looked
- 7 at so far is taking a look at the status quo
- 8 scenario. They have estimated that just
- 9 looking at what is needed from a capital
- 10 basis, use the engineering report from
- 11 Arcadis, and looking at what the operating
- 12 costs are with Suez, a status quo scenario
- 13 suggests that sewer rates would have to
- 14 increase by roughly \$628 million over the
- 15 next 40 years.
- 16 Under the concessionaire's
- 17 scenario, we're talking 481 to \$511 million.
- 18 So, based off of that, we as an
- 19 administration thinks that it would be in
- 20 the county's best interest to continue with
- 21 the study, get more information and then
- 22 come back to you in six months with those
- 23 results.
- As I stated, we have a
- 25 representative here who can answer some

- 1 Rules Committee/6-5-17
- 2 questions after the presentation.
- 3 LEGISLATOR ABRAHAMS: Not to cut
- 4 you off. What was your number? Do you
- 5 agree with that analysis in regard to those
- 6 numbers?
- 7 MR. NAUGHTON: Yes, we do.
- 8 So they have come up with some
- 9 different scenarios which is what was asked
- 10 of them in this process. They think that
- 11 it's possible you can get a cap back
- 12 sufficiency, meaning savings of capital
- 13 investment, of roughly -- anywhere from six
- 14 to 15 percent on the different assumptions.
- The concessionaire would look for
- 16 a return of their equity investment of
- 17 somewhere in the 11 and a half percent to 15
- 18 and a half percent range.
- 19 And, also, it's possible to get
- 20 still some savings on the county's
- 21 operations.
- Now someone may say, wow, that's
- 23 a big return on their investment. Yes. We
- 24 agree it is, but, to us, this is a win-win
- 25 scenario. We get a system that will be debt

- 1 Rules Committee/6-5-17
- 2 free, operated efficiently, properly, that
- 3 will be meet all environmental standards and
- 4 be good for our residents and, yes, the
- 5 investor will get a return on their money.
- 6 That's a simple win-win scenario.
- 7 So, in summary, the county would
- 8 be difease of roughly \$572 million of sewer
- 9 debt. That's where we anticipate the debt
- 10 to be worth come the end of 2018.
- So obviously we have a system
- 12 that can keep operating so we are going to
- 13 keep issuing bonds until we do move forward
- 14 or we don't move forward.
- The sewer increases number for
- 16 2019 would be anywhere from 131 to \$139
- 17 million. The model assumes that to get that
- 18 type of -- that the concessionaire would
- 19 require some type of revenue increase of
- 20 roughly 3.4 percent a year compared to a
- 21 status cost scenario of 3.95.
- The reason why you have that half
- 23 percent difference in savings is essentially
- 24 from the efficiencies that can be generated.
- 25 Some other considerations. So,

- 1 Rules Committee/6-5-17
- 2 based on the preliminary analysis, we think
- 3 that the sewer rate increases will be less
- 4 under concession agreement versus status
- 5 quo.
- 6 The county, under scenario four,
- 7 we believe would see some type of up front
- 8 payment which could potentially seem to
- 9 cover sewer debt. That upfront payment
- 10 would be used to retire possible other
- 11 county debt, it could be used to pay tax
- 12 certs or any other thing that the county
- 13 decides as a whole would benefit the
- 14 residents of this county on a long term
- 15 basis.
- 16 It would be foolish to use this
- 17 as one shot revenue and, clearly, I don't
- 18 think this body would want to do that and
- 19 definitely we know NIFA would not approve
- 20 anything of that nature.
- 21 The other thing I think that has
- 22 to be clear that everyone understands is
- 23 that under the concessionaire agreement,
- 24 this Legislative body would set the rates
- 25 for the sewer system.

- 1 Rules Committee/6-5-17
- 2 You would be approving a contract
- 3 with a concessionaire that would call for
- 4 some type of revenue increase each year. So
- 5 that revenue increase can be done from
- 6 probably tax increases, it could be done
- 7 from adding new customers to the system or
- 8 you may generate savings in other parts of
- 9 the county to pay the concessionaire. It
- 10 does not necessarily have to equate to a
- 11 rate increase.
- 12 I'm not going to sit here and
- 13 tell you over 40 years rates won't go up,
- 14 they will. But we strongly believe, that,
- under the concessionaire's agreement, the
- 16 rates will go up less than under our current
- 17 way of operating.
- 18 So, some of the other benefits.
- 19 So, public acceptance. The county needs to
- 20 effectively communicate the concession,
- 21 value proposition. We have to educate the
- 22 public on this if we decide to move forward.
- 23 That's going to take time.
- The county may need to
- 25 renegotiate certain provisions in the

- 1 Rules Committee/6-5-17
- 2 existing OEM contract.
- 3 What we envision right now is
- 4 that the current contract, which is in the
- 5 third year, would be assigned to whoever is
- 6 selected as a concessionaire, and the reason
- 7 we think that makes sense is because I think
- 8 most people are happy with the performance
- 9 of Suez, so we would want to keep them as
- 10 the operator, but, the concessionaire should
- 11 have the opportunity to negotiate more
- 12 favorable terms.
- In conclusion, we think that
- 14 based off the preliminary analysis, the
- 15 county should move forward with tasks two
- 16 through four.
- 17 We think it's clear that it will
- 18 benefit our ratepayers and the overall
- 19 citizens of Nassau County and, in addition,
- 20 you are going to eliminate capital operation
- 21 and financial risk.
- The key to this is actually going
- 23 to be whatever concession of contract is
- 24 created. In that contract, that's where you
- 25 are going to determine the revenue

- 1 Rules Committee/6-5-17
- 2 increases. That's where you're going to
- 3 determine the condition that the system will
- 4 be handed back to the county, and also
- 5 whatever improvements we feel are necessary
- 6 to keep the system functioning properly for
- 7 our residents.
- We don't want to be in a
- 9 situation where there's something unforeseen
- 10 and have to come back for more revenue.
- 11 There has to be that proper balance of a
- 12 risk transfer.
- So, what are we asking KPMG to
- 14 do? We are asking them to do a pre-request
- 15 for qualifications and a due diligence,
- 16 prepare an RFQ, evaluate that, come back to
- 17 us, tell us how many potential bidders there
- 18 could be, what we think could possibly
- 19 generate for the county based upon a certain
- 20 set of assumptions that we would have to
- 21 agree to with the Legislature and with NIFA
- 22 and how we will ultimately use whatever
- 23 excess resources can be generated.
- 24 With that, I'm here to take any
- 25 questions.

- 1 Rules Committee/6-5-17
- 2 CHAIRWOMAN GONSALVES: I have
- 3 Legislator Kopel, he would like to ask a few
- 4 questions.
- 5 LEGISLATOR KOPEL: Thank you,
- 6 Madam Presiding Officer. Good afternoon,
- 7 Eric and Ian, right?
- MR. NAUGHTON: Yes.
- 9 LEGISLATOR KOPEL: I've got a
- 10 number of questions with regard to this
- 11 analysis.
- 12 While I would love to see a
- 13 scenario where it's going to end up saving
- 14 money, there is some things that puzzle me.
- 15 First of all, not in any
- 16 particular order, I see that the projection
- 17 is for the trend lines that you show, run
- 18 fairly even between the county case and the
- 19 concessionaire cases.
- Indeed, for a while, the county
- 21 case runs even lower in terms of cost. Then
- 22 it explodes in about 30 years' time. Why?
- MR. NAUGHTON: Ian, I'm going to
- 24 turn it over to you.
- 25 LEGISLATOR KOPEL: In other

- 1 Rules Committee/6-5-17
- 2 words, all of a sudden, the county costs
- 3 have a sharp upward trend in the
- 4 concessionaire case, while I understand why
- 5 that would remain flat, in terms of cost to
- 6 us, right? But that's not the cost to them?
- 7 MR. TESTER: The explosion that
- 8 you are referring to is the additional
- 9 revenue that will be needed to leave the
- 10 system in a non debt environment, so no debt
- 11 is revised, so you would have to assume --
- 12 LEGISLATOR KOPEL: So, basically
- 13 the amortization of the debt would be left
- 14 for the final years?
- MR. TESTER: In the last 20
- 16 years, yes, sir. There is debt that's
- 17 amortized through but to increase that to a
- 18 level that provides a like for like
- 19 investment, both in the status quo, the
- 20 county currently doing it, or the
- 21 concessionaire, it would require that
- 22 additional revenue to support that
- 23 investment.
- 24 LEGISLATOR KOPEL: And that's the
- 25 entire difference. But the capital

- 1 Rules Committee/6-5-17
- 2 expenditures would be constant -- I wouldn't
- 3 say constant throughout but it would be the
- 4 same in either case of course --
- 5 MR. TESTER: No, sir. I think
- 6 there's a slight difference there. The
- 7 service would be the same but the amount
- 8 that was invested --
- 9 LEGISLATOR KOPEL: No. I'm
- 10 talking about the amounts required to be
- 11 invested to maintain the system in good
- 12 shape. Either case, logically would be the
- 13 same. You are going to require a system
- 14 that is operating well and you're going to
- 15 require certain equipment, and basically
- 16 this is just capital equipment.
- 17 For the most part, we are not
- 18 talking about labor and that kind of thing.
- MR. TESTER: Sir, let me reflect
- 20 on that. We are suggesting that there are
- 21 different contracting models that allow you
- 22 to put in fixed price date certain contracts
- 23 that would allow you to generate those
- 24 efficiencies. So if you reflect on that
- 25 last motion where you were talking about

- 1 Rules Committee/6-5-17
- 2 change orders, that would largely be that
- 3 risk of capital investment would be
- 4 transferred, and the output that you receive
- 5 would ultimately be the same.
- 6 So the contracting mechanism
- 7 would be on maybe a design build basis where
- 8 those elements were transferred to that
- 9 concessionaire.
- 10 LEGISLATOR KOPEL: But what you
- 11 are simply suggesting, I think, is that you
- 12 need good management, proper management, to
- 13 make sure that you don't have the volume of
- 14 change orders, that's where the risk comes
- 15 from, right?
- MR. TESTER: Correct.
- 17 LEGISLATOR KOPEL: Is there any
- 18 reason, without being cynical, that the
- 19 county can successfully manage that process
- 20 equally well?
- MR. TESTER: If consensus were
- 22 aligned, that could, entirely possible.
- 23 LEGISLATOR KOPEL: That's not a
- 24 real good mike.
- 25 CHAIRWOMAN GONSALVES: I think

- 1 Rules Committee/6-5-17
- 2 you need to bring it closer to you too.
- 3 LEGISLATOR KOPEL: That's not a
- 4 real good mike.
- 5 MR. TESTER: Do you want to
- 6 restate the question? Did you hear my
- 7 answer?
- 8 LEGISLATOR KOPEL: The question
- 9 was, without any degree of cynicism, is
- 10 there any reason to believe that the county
- 11 can't equally manage the process of
- 12 procuring new equipment such as to arrive at
- 13 a similar price for the equipment?
- 14 MR. TESTER: I think the answer
- is potentially yes, but you have to look at
- 16 it year on year over a 40 year period.
- 17 My professional view is, there
- 18 are other jurisdictions who have had
- 19 challenges in that regard.
- 20 LEGISLATOR KOPEL: Could this not
- 21 be -- we are using Suez now, as Mr. Naughton
- 22 said, we're generally satisfied with them.
- 23 Could we not simply, whether it's Suez or
- 24 whoever succeeds them, contract this process
- 25 out as well relying on their private sector

- 1 Rules Committee/6-5-17
- 2 presumed greater efficiency?
- 3 MR. TESTER: That is effectively
- 4 what we are talking about here.
- 5 LEGISLATOR KOPEL: Well, what I
- 6 mean is, without undergoing this process we
- 7 could simply contract out the management,
- 8 not even the management but the procurement
- 9 process, to Suez as well.
- 10 In other words, we have a public
- 11 private partnership here, I'll move along
- 12 because I understand your response there,
- 13 but it kind of overlaps with some other
- 14 things.
- Typical public private
- 16 partnership we see is most efficient I think
- 17 when you've got the operations and
- 18 maintenance portions of things given over
- 19 the private sector, you get certain
- 20 efficiencies, operational efficiencies, you
- 21 might have lower labor costs, certain
- things.
- But the efficiency in the capital
- 24 market portion of that when you go in the
- 25 capital market portion of that, when you're

- 1 Rules Committee/6-5-17
- 2 going into the capital market, you're
- 3 relying on a capital efficiency, in most of
- 4 these cases, significant capital efficiency
- 5 of what is it ten to 15 percent?
- 6 MR. TESTER: Six to 15.
- 7 LEGISLATOR KOPEL: And the
- 8 county's got a vastly lower cost of
- 9 borrowing; private industry has a far higher
- 10 cost of borrowing, not to mention the equity
- 11 component which is going to require 11.7
- 12 percent to 15 percent return as well, which
- 13 means that you are starting out of a deep
- 14 hole, wouldn't that be true?
- 15 MR. TESTER: I wouldn't
- 16 characterize it as a deep hole. I would say
- 17 three things I want to correct.
- 18 I think there's a slight
- 19 confusion around the word capital, you're
- 20 used to the word capital here. The six to
- 21 15 percent represents efficiency savings on
- 22 the capital construction or maintenance;
- 23 i.e., the holes that are dug and filled with
- 24 concrete, that piece of capital, the
- 25 construction element. That's one thing to

- 1 Rules Committee/6-5-17
- 2 say.
- 3 Your question around the cost of
- 4 finance. I won't dispute that there may be
- 5 a slight disadvantage. Equity will
- 6 generally represent in this transaction only
- 7 a small fraction somewhere in the order of
- 8 ten to 15 percent of the overall capital,
- 9 sources of capital, debt being the
- 10 remainder. What that leaves you with
- 11 overall is a slightly more --
- 12 LEGISLATOR KOPEL: I'm sorry,
- 13 what?
- 14 MR. TESTER: Overall a slightly
- 15 more expensive cost of capital, but that
- 16 overall weighted cost of capital is offset
- 17 by the efficiencies that are driven through
- 18 the capital maintenance program and
- 19 potentially through the --
- 20 LEGISLATOR KOPEL: The capital
- 21 maintenance. Okay. What would the degree
- 22 of capital efficiency that you need to
- 23 overcome?
- MR. NAUGHTON: I'm sorry,
- 25 Legislator Kopel?

- 1 Rules Committee/6-5-17
- 2 LEGISLATOR KOPEL: What would be
- 3 the blended cost of capital in the
- 4 concessionaire case versus the typical
- 5 municipal scenario where you are borrowing
- 6 all of it on a tax advantage basis? Well,
- 7 they're both tax advantage when you're
- 8 borrowing.
- 9 But when you are borrowing on a
- 10 tax exempt basis, what would be the amount
- 11 of capital cost -- cost of capital that you
- 12 would have to overcome?
- MR. NAUGHTON: Before we answer
- 14 that question, I want to go back to the
- 15 question of the difference between the
- 16 concessionaire's capital cost and the
- 17 government cost, because there's some legal
- 18 reasons why the concessionaire will have it
- 19 cheaper and an advantage.
- MR. DENION: Yes, thank you.
- 21 Conal Denion, County Attorney's Office.
- 22 What Eric is speaking about is
- 23 that we believe in speaking with our outside
- 24 counsel, is that a private concessionaire
- 25 would be able to take advantages of private

- 1 Rules Committee/6-5-17
- 2 sector contracting procurement, much freer
- 3 rules that would apply to them that don't
- 4 apply to governments and we believe those
- 5 efficiencies will be able to drive down that
- 6 cost of capital considerably.
- 7 LEGISLATOR KOPEL: No, no, no.
- 8 That's not so. Forgive me, but you're
- 9 essentially disagreeing with Ian.
- 10 MR. NAUGHTON: I don't think so.
- 11 LEGISLATOR KOPEL: I'm talking
- 12 about the cost, not of the construction, I'm
- 13 talking about the cost of the capital,
- 14 strictly financial, the same dollar of
- 15 capital that you've got, one of the inputs
- 16 in there, that's the same dollar that's
- 17 going to cost X or it will cost Y depending
- on which model you're using, whether it's
- 19 the public model or private model.
- 20 Everything else equal, the public
- 21 model is going to be cheaper.
- 22 MR. DENION: Financing costs I
- 23 think Eric is going to address, but on the
- 24 contracting side of procurement --
- 25 LEGISLATOR KOPEL: I wasn't up to

- 1 Rules Committee/6-5-17
- 2 that.
- 3 MR. DENION: We do want to stress
- 4 that point as well.
- 5 LEGISLATOR KOPEL: Well, again, I
- 6 have a question on the construction thing as
- $7 \quad \text{well.}$
- 8 MR. NAUGHTON: No, our point is
- 9 that it's not the same dollar cost. The
- 10 dollar cost -- their project costs will be
- 11 cheaper. The financing costs, yes, will be
- 12 more, but since their actual capital cost
- 13 will be less that is how you are achieving
- 14 the savings. That is what Conal is
- 15 referring, mostly funded design build, and
- 16 just looking at the other that you require,
- 17 and --
- 18 LEGISLATOR KOPEL: Why do you not
- 19 achieve the same cost savings if you were to
- 20 simply give that piece over to Suez or its
- 21 successor? Give them some sort of incentive
- 22 agreement. They're operating the plant, let
- 23 them design, build and everything, and we
- 24 will simply --
- 25 MR. DENION: Well, Suez is an

- 1 Rules Committee/6-5-17
- 2 operating contract, so they are operating on
- 3 behalf of the county and all the rules
- 4 apply. They're just operating. They are
- 5 not in charge of capital right now. The
- 6 county still retains the capital
- 7 requirement.
- 8 LEGISLATOR KOPEL: What I'm
- 9 simply suggesting is --
- MR. DENION: But that's what this
- 11 is.
- 12 LEGISLATOR KOPEL: No. Could we
- 13 not modify or give them an additional piece
- 14 of work where they would be responsible for
- 15 the design build, but not get involved in
- 16 the finance piece of it?
- 17 MR. DENION: I think you need to
- 18 do what we're doing a process to turn over
- 19 the concession to a private concessionaire
- 20 which is exactly what this process is, and
- 21 that private concessionaire would be running
- 22 its business under the contract and
- 23 according to the rules put in under the
- 24 contract but it would no longer be procuring
- on behalf of the government but would

- 1 Rules Committee/6-5-17
- 2 instead be running just like a private
- 3 utilities in the county that provide water
- 4 services, would be a private utility under
- 5 the contract with the county. Under its own
- 6 rules would be much more efficient than the
- 7 county could.
- 8 LEGISLATOR KOPEL: So I hear what
- 9 you're saying, I just have to understand it
- 10 better. Let me understand something else.
- 11 You're forecasting costs and you're going
- 12 out 40 years. What degree of confidence do
- 13 you have in the reliability of your
- 14 forecast?
- MR. NAUGHTON: I will answer that
- 16 and also let Ian answer that. Clearly, once
- 17 you get passed year five, you are using a
- 18 best guess. Also, the problem is without
- 19 doing the other market sounding, you don't
- 20 have all the information you need to make
- 21 this information more accurate.
- But, based off the information
- 23 you have right now, this is the best model
- 24 that you can come up with.
- I think when we look at this, if

- 1 Rules Committee/6-5-17
- 2 we are allowed to do more market sounding
- 3 and go through the RFQ process, this model
- 4 will get refined at that point and we will
- 5 have better numbers.
- 6 MR. TESTER: So I agree with what
- 7 Eric just said. The process of market
- 8 sounding will help refine these assumptions.
- 9 I think these assumptions are based on what
- 10 we see elsewhere in the market currently.
- 11 LEGISLATOR KOPEL: I'm not even
- 12 talking about those assumptions. I'm
- 13 talking about the cost of -- even in the
- 14 county retained case. You've got a forecast
- 15 out 40 years. What degree of confidence do
- 16 you have in those numbers?
- 17 MR. NAUGHTON: Well, just to give
- 18 you an example, one of the problems we had,
- 19 when you just look at the capital side, the
- 20 Arcadis reports, they just refreshed my
- 21 memory what the range was.
- 22 MR. TESTER: We took a mid point.
- 23 For each year, on average, throughout this
- 24 process, we took an average of the high and
- low range they provide, which came out to

- 1 Rules Committee/6-5-17
- 2 about 50 to \$60 million a year of investment
- 3 that would be needed, so in some years that
- 4 would be up to \$100 million. That mid point
- 5 reflects the averaging of that cost. So
- 6 it's somewhere between.
- 7 LEGISLATOR KOPEL: I think we can
- 8 probably safely say no one knows what's
- 9 happening in 20 or in 30 years. Things
- 10 change.
- 11 MR. DENION: Right. No. We
- 12 would agree with that, but just to put what
- 13 Ian in total, so if you're talking about 50,
- 14 60 million over 40 years, you're talking
- 15 about over \$2 billion and that's just
- 16 keeping those dollar constant, obviously
- 17 they grow with inflation, so well over \$2
- 18 billion for a total capital investment over
- 19 this period.
- 20 LEGISLATOR KOPEL: Right. Now
- 21 moving on to the question of the debt
- 22 repayment; why bother? Why repay debt when
- 23 we can finance debt at such a low rate, why
- 24 repay it at all?
- Obviously you want to amortize

- 1 Rules Committee/6-5-17
- debt over the life of each asset, but, A,
- 3 first of all, why bother to repay it?
- And, second of all, you showing
- 5 at the end I think of the county retained
- 6 case, what is it, two point something
- 7 billion dollars in debt?
- MR. DENION: As to the first
- 9 question, we don't have much choice because
- 10 the federal tax exempt bond will require us
- 11 on a change of use like this with the
- 12 private activity to remedy the bond and
- 13 maybe easiest remedy is to repay them.
- 14 LEGISLATOR KOPEL: No. I don't
- 15 mean -- obviously, in a system like this
- 16 you're always amortizing hopefully over the
- 17 life of the equipment, and, as you are
- 18 replacing the equipment, you are borrowing
- 19 again for the life of new equipment. That's
- 20 a constant thing, and that's happening in
- 21 the county case right now, it always happens
- 22 that way, right? It should happen that way
- 23 if it works right.
- Now, all of a sudden, you
- 25 mentioned earlier that the trend line for

- 1 Rules Committee/6-5-17
- 2 the county case slopes sharply upward
- 3 primarily because of the debt repayment I
- 4 think you said.
- 5 MR. DENION: The reason we did
- 6 that because with the concessionaire cases
- 7 after 40 years they would return the system
- 8 to us debt free and it would be an agreed
- 9 upon condition based on what was stated in
- 10 the contract so we didn't want to compare
- 11 getting a system back --
- 12 LEGISLATOR KOPEL: I understand.
- 13 But if you didn't do that, if you didn't do
- 14 that but merely kept staying the course, as
- 15 it were, the trend line probably would stay
- 16 the same, right, in terms of cost?
- 17 MR. DENION: That is correct. We
- 18 did look at that scenario with the county
- 19 continuing to do what it did but then you're
- 20 not comparing apples to apples so to speak
- 21 because if we kept issuing debt --
- 22 LEGISLATOR KOPEL: Maybe oranges
- 23 are better. I mean, why explode the rates
- 24 back then?
- MR. DENION: Because you couldn't

- 1 Rules Committee/6-5-17
- 2 compare the two scenarios on the status quo.
- 3 It was 2.1 billion of debt outstanding just
- 4 for the sewer system with the status quo if
- 5 we didn't have --
- 6 LEGISLATOR KOPEL: I don't
- 7 understand the \$2.1 billion. Where does
- 8 that come from?
- 9 MR. NAUGHTON: Essentially,
- 10 Legislator Kopel, if we were to do -- if we
- 11 were to do as you suggested that we just
- 12 keep issuing county bonds, don't take pay it
- off, at the end of 40 years where your rates
- 14 may be lower, you would owe, you have about
- 15 \$2 billion worth of bonds outstanding.
- 16 LEGISLATOR KOPEL: How? What I'm
- 17 saying is the 500 some odd million that
- 18 you've got out there now, those are being
- 19 amortized, right?
- MR. NAUGHTON: Yes.
- 21 LEGISLATOR KOPEL: Of course they
- 22 are. As you need new equipment, you are
- 23 issuing new bonds and those are being
- 24 amortized as you go.
- 25 MR. NAUGHTON: Right. I

- 1 Rules Committee/6-5-17
- 2 understand where you're headed. The problem
- 3 though is, we are adding more debt faster
- 4 than we are paying off the old debt.
- 5 LEGISLATOR KOPEL: Which means we
- 6 are not using the right kind of amortization
- 7 period. I don't mean legally but factually.
- MR. NAUGHTON: No. The problem
- 9 is that the demand your system requires
- 10 takes more than you can actually pay off at
- 11 any given time.
- So, as you keep adding \$50
- 13 million a year, you're not getting rid of
- 14 \$50 million worth of debt each year.
- 15 LEGISLATOR KOPEL: I guess that's
- 16 my question. I would love to see those
- 17 numbers.
- In other words, I would like to
- 19 see how you get there. I would also like
- 20 very much to see continuation of steady as
- 21 she goes so to speak and continuing the
- 22 current process without showing the
- 23 amortization, what would that trend line
- 24 look like?
- 25 MR. NAUGHTON: We can easily

- 1 Rules Committee/6-5-17
- 2 provide that to you.
- 3 LEGISLATOR KOPEL: I'm almost
- 4 done here. In the concessionaire case, who
- 5 bears the risk of new regulation? The feds
- 6 or the state promulgate a whole new set of
- 7 regulations requiring a vastly more
- 8 expensive system.
- 9 MR. NAUGHTON: I'm not going to
- 10 speak for Conal, I will let him answer this,
- 11 it all depends on the details in the
- 12 contract.
- 13 LEGISLATOR KOPEL: I'm asking
- 14 about your forecast.
- MR. TESTER: I think there is a
- 16 difference between what the general industry
- 17 regulation changes versus federal imposed
- 18 legislation, a concessionaire would have no
- 19 control over.
- I think the answer to your
- 21 question is, if the feds came in and said if
- 22 we wanted everything gold plated, for
- 23 example -- I think that frankly it's a risk
- 24 that you and/or the feds would take, and I
- 25 use it as an obtuse example that hopefully

- 1 Rules Committee/6-5-17
- 2 illustrates the point.
- 3 LEGISLATOR KOPEL: So, basically,
- 4 I'm sure other people have questions, I will
- 5 let them get to it, but, again, for myself,
- 6 I would love to see something happen that's
- 7 going to make a lot of sense for the county
- 8 and I would love to see some further
- 9 responses to a lot of these questions. I
- 10 would love to see the public accept it if
- 11 that's the case, if that indeed is the
- 12 outcome. Thank you, Madam Presiding
- 13 Officer, I'm done for the moment.
- 14 CHAIRWOMAN GONSALVES: Any other
- 15 comments? Minority Leader.
- 16 LEGISLATOR ABRAHAMS: Thank you,
- 17 Madam Presiding Officer. Just a couple of
- 18 questions.
- 19 Eric, in your presentation on
- 20 page four, concessionaire case four column,
- 21 it talks about the \$572 million amount to be
- 22 defeased debt, and then it has X. Do you
- 23 have any projections on what X is?
- MR. NAUGHTON: We have a
- 25 projection on what X is. We don't think

- 1 Rules Committee/6-5-17
- 2 it's in the best interest of the county to
- 3 discuss that publically. We would be
- 4 willing to talk about that in executive
- 5 session on what X could be.
- 6 LEGISLATOR ABRAHAMS: I
- 7 understand, if that's what it is.
- 8 My next question is, I want to
- 9 make sure this is clarified. It was said
- 10 earlier the best practice for the county is
- 11 for the private entity to handle the
- 12 procurement process for savings purposes.
- 13 Am I generalizing that correctly?
- 14 MR. NAUGHTON: We didn't use the
- 15 word best, but we did say that would be
- 16 cheaper.
- 17 LEGISLATOR ABRAHAMS: It would
- 18 be cheaper to have the newer entity come in
- 19 to provide and handle the procurement
- 20 process?
- MR. NAUGHTON: That's correct.
- 22 LEGISLATOR ABRAHAMS: I'm just
- 23 curious, Madam Presiding Officer, if you
- 24 indulge me, I do see Mr. Cleary here. Do
- 25 you mind if Mr. Cleary -- he's sitting over

- 1 Rules Committee/6-5-17
- 2 to our right. He's in plain sight. But I
- 3 would just like to --
- 4 CHAIRWOMAN GONSALVES: There is a
- 5 question on the floor which needs your
- 6 response.
- 7 LEGISLATOR ABRAHAMS: Do you
- 8 mind, Mr. Cleary?
- 9 CHAIRWOMAN GONSALVES: I hope we
- 10 are not catching you off guard and, if not,
- 11 say so. Ask the question. What was the
- 12 question?
- 13 LEGISLATOR ABRAHAMS: It was,
- 14 basically, do you agree with the position
- 15 that Mr. Naughton as well as our consultants
- 16 have made in regard to the procurement
- 17 process being handled -- it would be cheaper
- 18 to handle the procurement process through
- 19 this newer entity than through the standard
- 20 governmental municipal procurement process
- 21 and why?
- MR. CLEARY: Robert Cleary,
- 23 director of procurement compliance.
- I haven't been involved in the
- 25 discussions in this regard. I don't feel

- 1 Rules Committee/6-5-17
- 2 qualified to answer the question, frankly.
- I think I have to stop at that
- 4 point. I don't have any insight into it.
- 5 LEGISLATOR ABRAHAMS: Let me ask
- 6 you this: In general, is it cheaper to not
- 7 have -- because we always had the
- 8 understanding that government gets in many
- 9 cases some of the best pricing. At least as
- 10 has been testified to us many times when
- 11 considering contracts.
- 12 That being said, it seemed a
- 13 little unusual that a private entity would
- 14 be able to leverage different types of
- 15 resources to be able to get better pricing
- 16 than a municipality?
- 17 In general, do you think that
- 18 could be a standard to have private entities
- 19 that would be able to secure better pricing
- or do this stuff cheaper than the county?
- 21 MR. CLEARY: Speaking very
- 22 generally and not being able to claim any
- 23 insight into this particular matter, because
- 24 I don't know this market and this particular
- 25 contract or these negotiations, there are

- 1 Rules Committee/6-5-17
- 2 circumstances in which marketplaces are so
- 3 unique and so specific that you do want to
- 4 leverage expertise to take advantages of the
- 5 opportunities in those markets where you
- 6 don't have the expertise yourself.
- 7 So if I wanted to build a space
- 8 shuttle tomorrow, I wouldn't put a
- 9 solicitation on the street. I would hire
- 10 someone to help me with that.
- 11 There is an awful lot that I
- 12 don't know about that marketplace and I
- 13 wouldn't put together a good solicitation
- 14 and I wouldn't negotiate an effective
- 15 contract. So I don't know if that's what
- 16 we're talking about here.
- 17 LEGISLATOR ABRAHAMS: I guess
- 18 what we're talking about is the actual
- 19 procurement process that will take place --
- 20 the contract is already in place. KPMG is
- 21 here. They are helping us put together, if
- 22 we chose to go forward, potential RFQ, RFP
- 23 to go forward.
- So I guess the expertise that
- 25 you're talking about and use your analogy in

- 1 Rules Committee/6-5-17
- 2 regards to building a space shuttle, that
- 3 expertise is sitting here already.
- 4 What I'm asking is the process
- 5 going forward, the actual construction
- 6 contracts.
- 7 MR. ARNOLD: Ken Arnold, Public
- 8 Works. In regard to the actual construction
- 9 contracts, just the cost of payment would be
- 10 cheaper on a private entity as compared to
- 11 the county.
- 12 Our payment timing is much
- 13 extended over what a private entity would
- 14 do. A private entity pays within days. We
- 15 pay within weeks. The cost of doing
- 16 business is much cheaper.
- 17 LEGISLATOR ABRAHAMS: So let me
- 18 ask you, Ken, should DPW be privatized?
- 19 MR. ARNOLD: There are parts of
- 20 the country that do privatize a lot of DPW
- 21 functions.
- 22 LEGISLATOR ABRAHAMS: I mean, if
- 23 we're saying that we don't pay on time and
- 24 the fact that it seems -- why do we have a
- 25 department?

- 1 Rules Committee/6-5-17
- 2 MR. ARNOLD: Payment on time,
- 3 it's oversight, all the rules and
- 4 regulations that go along with all these
- 5 contracts. County payment goes through
- 6 Comptroller, goes through budget, goes
- 7 through many entities.
- 8 LEGISLATOR ABRAHAMS: I get
- 9 that, but it seems --
- 10 MR. ARNOLD: A private entity is
- 11 directly to the contractor.
- 12 LEGISLATOR ABRAHAMS: If we are
- 13 paying that much more, it just seems to be
- 14 that -- I don't understand this. Because
- 15 every time I hear us get up in regards to a
- 16 contract, it always sounds like we are --
- 17 maybe we are getting the best pricing
- 18 available to us?
- MR. ARNOLD: Also, don't -- you
- 20 have to be careful comparing a purchasing
- 21 item and a construction contract.
- 22 LEGISLATOR ABRAHAMS: I got you,
- 23 but even on the construction contracts, I
- 24 was always under the impression it would be
- 25 cheaper for us to pave a parking lot per

- 1 Rules Committee/6-5-17
- 2 square foot than it would be to have a
- 3 homeowner use the same contract to pave the
- 4 driveway, which, it sounds like today you're
- 5 telling me, on a square foot basis, that
- 6 would not be the case, that the guy paving
- 7 his driveway is going to get the better cost
- 8 than this county.
- 9 MR. ARNOLD: The person paving
- 10 his driveway is not paying for all the
- 11 regulations that go along with paving the
- 12 driveway.
- 13 LEGISLATOR ABRAHAMS: Okay. I
- 14 got you. I'm just saying, if somebody is
- 15 coming they're going to pour some blacktop
- 16 on my driveway, versus someone who is going
- 17 to pour the same amount of blacktop on a
- 18 stretch of road on Franklin. I'm going to
- 19 qet a better cost because I'm a private
- 20 entity in comparison to a government entity.
- 21 That, to me, sounds astonishing. It's the
- 22 opposite of everything I have heard.
- MR. ARNOLD: The difference with
- 24 the risk is, the public entity will
- 25 definitely pay, but will be delayed payment.

- 1 Rules Committee/6-5-17
- 2 The private entity in some cases may not
- 3 pay. That's the risk that that contractor
- 4 will be taking.
- 5 LEGISLATOR ABRAHAMS: But this
- 6 private entity, as big as this contract will
- 7 be, this private entity, we are talking
- 8 about a DPW department, a capital plan
- 9 that's hundreds of millions of dollars,
- 10 billions, over the course of maybe a dozen,
- 11 five, six years. It just seems astonishing
- 12 that we are not leveraging all of that to
- 13 get the best pricing possible.
- 14 MR. ARNOLD: Each construction
- 15 contract is with a different contractor and
- 16 is specific to the project.
- Now, if we were running a
- 18 requirements contract, where we're doing a
- 19 road resurfacing requirements contract, then
- 20 you're leveraging a price of concrete for
- 21 amount of work.
- But when you are going out doing
- 23 a specific project where you're putting in
- 24 influent screens or grid -- where it's
- 25 specific to the work, it's a one time bid,

- 1 Rules Committee/6-5-17
- 2 there is no leveraging other than the known
- 3 entity of --
- 4 LEGISLATOR ABRAHAMS: I see your
- 5 point.
- 6 CHAIRWOMAN GONSALVES: I believe
- 7 Legislator DeRiggi-Whitton, and I have
- 8 another question from Legislator Kopel and
- 9 then we'll move on.
- 10 LEGISLATOR DERIGGI-WHITTON: I
- 11 know you have to think back to the last time
- 12 something was privatized with the county,
- 13 and one of the problems I have with Violia
- 14 and NICE Bus is there is a continuation, I
- don't want to say of a threat, coming back
- 16 to us every year saying we're going to cut
- 17 routes unless the county subsidizes it more.
- 18 And during this time their profit
- 19 has increased I think it's close to 100
- 20 percent from the first year they took over
- 21 the bus. The number varies, but it is
- 22 astronomical as far as percentage-wise.
- Is there anything in place to
- 24 control the profit that whoever takes over
- 25 this company is entitled to?

- 1 Rules Committee/6-5-17
- 2 MR. NAUGHTON: That's not
- 3 something that you would put into the
- 4 contract, however, what you would put into
- 5 the contract are performance standards,
- 6 state clearly what level performance must be
- 7 done by the concessionaire so that they
- 8 can't change the level of service on you.
- 9 That's the major difference. We didn't put
- 10 into the bus contract and say you must have
- 11 these routes.
- 12 LEGISLATOR DERIGGI-WHITTON: Oh,
- 13 yes, we did. But they were not supposed to
- 14 be cutting any routes or services for a
- 15 number of years and they did right away
- 16 almost.
- 17 The problem is, the legislators
- 18 are going to have to increase taxes because
- 19 of a rate that we're not going to control
- 20 over partially because this company who's
- 21 put into place to make money is going to be
- 22 able to take whatever profit they wish prior
- 23 to any debt.
- We see it, it's the same company
- 25 most likely, Violia, and they're doing it

- 1 Rules Committee/6-5-17
- 2 with the bus system. They are taking
- 3 whatever profit they want regardless of how
- 4 they're performing.
- 5 If their profit was based on
- 6 their performance, it would be zero, and it
- 7 has increased 100 percent. Maybe more than
- 8 100 percent. It may be more than 100
- 9 percent.
- 10 So I got the answer, there is
- 11 nothing in place to regulate that. I do
- 12 understand that.
- MR. NAUGHTON: Well, I'm sorry,
- 14 but there is no contract before you to put
- 15 something in place so you can't say there's
- 16 nothing in place, you don't have an
- 17 agreement before you to have something in
- 18 place.
- 19 LEGISLATOR DERIGGI-WHITTON:
- 20 Right. But what you answered before was
- 21 that now you were going to regulate -- you
- 22 basically told me that we wouldn't be able
- 23 to regulate. Are you changing your answer?
- MR. NAUGHTON: I'm saying that we
- 25 wouldn't tell them what their profit should

- 1 Rules Committee/6-5-17
- 2 be or minimize what that profit would be.
- 3 However, what we would do is put
- 4 in cost saving incentives so that we can
- 5 mutually come up with some way to save money
- 6 where we could share in that savings, that
- 7 we would do.
- 8 LEGISLATOR DERIGGI-WHITTON: So
- 9 it's just like what the bus has basically,
- 10 it's the same exact situation? There's
- 11 really nothing in place to regulate?
- MR. NAUGHTON: No. It's not.
- 13 The bus is not investing in the system. The
- 14 bus is your operator. So these are two
- 15 different types of scenarios.
- 16 LEGISLATOR DERIGGI-WHITTON: But,
- 17 again, it's really about the profit in my
- 18 mind. And we are going to be the ones who
- 19 are going to be responsible.
- See, when the county runs it we
- 21 would have a say, a say in the cost and
- 22 maybe, who knows, maybe the private sector
- 23 could save more than the county and maybe
- 24 the county can save more money than the
- 25 private sector. Like Howard said, I think

- 1 Rules Committee/6-5-17
- 2 there are a lot of questions that are not
- 3 answered.
- 4 However, I do think that the
- 5 county is -- I'm not in favor of this
- 6 situation because it's not regulated. The
- 7 bus is like a little design of this and what
- 8 this is it's like the bus on steroids.
- 9 What's unfortunate is the
- 10 taxpayers are going to be held to what the
- 11 agreement we're into with this private
- 12 company. We're going to have nothing to do
- 13 as far as controlling the cost of their
- 14 rates especially if the company decides to
- 15 skyrocket their profit as they did with the
- 16 NICE Bus.
- 17 MR. NAUGHTON: I just need to
- 18 correct the record on that. The contract
- 19 itself is going to set the revenue that they
- 20 get. They cannot go back to the ratepayers
- 21 and demand more money from them. That's not
- 22 what's going to be the case here.
- 23 LEGISLATOR DERIGGI-WHITTON: It's
- 24 going to be the same thing as the bus. It's
- 25 going to be -- they're going to demand all

- 1 Rules Committee/6-5-17
- 2 these amendments. How long was it? A
- 3 couple of months they have come back to us.
- 4 They've come back so many times.
- 5 Eric, I wish you were right. But
- 6 it's not what happened in the microcosm of
- 7 the bus. This is basically the same thing
- 8 all over again. I feel terrible because
- 9 every homeowner in Nassau County is going to
- 10 be tied to this company, not even an
- 11 American company that is going to be able to
- 12 put whatever profits they want to in place
- 13 and, as legislators, our hands are going to
- 14 be completely tied.
- 15 CHAIRWOMAN GONSALVES: One more
- 16 question from Legislator Kopel.
- 17 LEGISLATOR KOPEL: Yes. What I
- 18 forgot to ask you before is your use of the
- 19 CPI, whether it's plus one and a quarter or
- 20 plus 5.5 percent down the road.
- The CPI doesn't seem like a
- 22 logical index for this kind of thing. We
- 23 are talking about strictly capital
- 24 expenditures here. CPI is heavy on food,
- 25 shelter and that kind of thing. There's

- 1 Rules Committee/6-5-17
- 2 really not much of a relationship it would
- 3 seem to me. So where does that come from?
- 4 MR. NAUGHTON: I will let Ian
- 5 explain the use of CPI.
- 6 MR. TESTER: CPI plus a margin
- 7 effectively.
- 8 LEGISLATOR KOPEL: Yes.
- 9 MR. TESTER: So, there are two
- 10 things to say. You're right. We are trying
- 11 to in some ways trying to match the revenues
- 12 that you would receive at the county. And
- 13 looking historically of what CPI has done
- 14 historically of where your rates have
- increased and try to match that trend line.
- 16 So, you're right, going forward
- 17 it was an assumption, and it could certainly
- 18 change if you decided to look at something
- 19 else going forward.
- 20 LEGISLATOR KOPEL: I think that
- 21 all of us up here are in agreement that we
- 22 want to make sure that we have an analysis
- 23 that leads to a solution and not a solution
- 24 that leads to an analysis if you will.
- 25 So, come back with some answers.

- 1 Rules Committee/6-5-17
- 2 I would suggest that you might want to get
- 3 the transcript to get all the questions, and
- 4 I will make a motion to table at this time
- 5 so you'll have time to do that.
- 6 LEGISLATOR NICOLELLO: Second.
- 7 CHAIRWOMAN GONSALVES: A motion
- 8 to table by Legislator Kopel, seconded by
- 9 Legislator Nicolello.
- 10 All those in favor of tabling
- 11 this item signify by saying aye.
- 12 (Aye.)
- Any opposed?
- 14 (No verbal response.)
- The item is tabled unanimously.
- 16 Thank you very much. Mr. Naughton, I have
- 17 my own questions but I will ask you after
- 18 the meeting.
- Next is E-136, a personal
- 20 services agreement between the County of
- 21 Nassau acting on behalf of the Nassau County
- 22 Comptroller and Albrecht, Viggiano, Zurek &
- 23 Company, P.C.
- Motion, please.
- 25 LEGISLATOR DUNNE: So moved.

- 1 Rules Committee/6-5-17
- 2 LEGISLATOR NICOLELLO: Second.
- 3 CHAIRWOMAN GONSALVES: Moved by
- 4 Legislator Dunne, seconded by Legislator
- 5 Nicolello. Who is here to speak on this
- 6 item?
- 7 Hold on. I'm going to call the
- 8 next one as well E-137, a personal services
- 9 agreement between the County of Nassau
- 10 acting on behalf of the Office of the Nassau
- 11 County Comptroller and RSM US, LLP.
- Motion, please.
- 13 LEGISLATOR DUNNE: So moved.
- 14 LEGISLATOR KOPEL: Second.
- 15 CHAIRWOMAN GONSALVES: Moved by
- 16 Legislator Dunne, seconded by Legislator
- 17 Kopel. Now you can talk to both.
- MR. BLANCO: Hi. Sergio Blanco
- 19 from the County Comptroller's Officer here
- 20 to talk about these two items.
- 21 CHAIRWOMAN GONSALVES: Educate
- 22 us.
- MR. BLANCO: These two contracts,
- one is RSM, who is our county's outside
- 25 auditor. The other is with AVZ who is an

- 1 Rules Committee/6-5-17
- 2 accounting company who helps us prepare the
- 3 CAFR. These two amendments are for
- 4 out-of-scope work that came about during the
- 5 2015 CAFR year that its services performed
- 6 in 2016.
- 7 After a thorough negotiation, we
- 8 have entered into these amendments to pay
- 9 these vendors for the out of scope work that
- 10 was required to complete last year's CAFR.
- 11 CHAIRWOMAN GONSALVES: Any
- 12 questions of Sergio? Legislator Solages,
- 13 ask your question.
- 14 LEGISLATOR SOLAGES: Thank you.
- 15 Good afternoon. As stated I guess in
- 16 amendment one, the scope of services is
- 17 being amended to include issuing an
- 18 additional revised draft of the financial
- 19 statements to include a restatement of the
- 20 capital fund. Why is it necessary to have a
- 21 restatement?
- MR. BLANCO: I'm going to call up
- 23 our director of accounting, Lisa Tsikouras,
- 24 if she can come and explain that.
- 25 LEGISLATOR SOLAGES: The

- 1 Rules Committee/6-5-17
- 2 comprehensive annual financial report, is
- 3 that due again?
- 4 MS. TSIKOURAS: It's due June
- 5 30th of every year. The CAFR, the
- 6 restatement basically means that the opening
- 7 fund balance for a particular fund would
- 8 have to be restated. There were significant
- 9 construction invoices paid after the close,
- 10 after the fiscal close, so on a GAAP basis
- 11 you have to record those expenditures in the
- 12 current year that they're incurred.
- 13 Since there was a large swing
- 14 normally, it's about the same so there was
- 15 no effect. But there was a large swing and
- 16 in '16, and in '15 to '14, and the auditors
- 17 required that we go back and restate the
- 18 opening fund balance.
- 19 We're not issuing a new CAFR,
- 20 we're just restating the opening fund
- 21 balance for a particular fund. In this case
- 22 it was the consolidated capital funds.
- LEGISLATOR SOLAGES: Understood.
- 24 How long will it take to issue a revised
- 25 draft of the financial statement and perform

- 1 Rules Committee/6-5-17
- 2 a reconciliation of the general fund?
- 3 MS. TSIKOURAS: It depends. The
- 4 problem is, we have -- our systems do not
- 5 are really not meet our needs at this point,
- 6 our financial system. The CAFR is prepared
- 7 primarily if Xcel and what happens is it
- 8 becomes more and more time consuming every
- 9 year. That's why the county has gone to
- 10 utilizing AVZ.
- The hospital's financial
- 12 statements were very late last year.
- 13 LEGISLATOR SOLAGES: Why?
- MS. TSIKOURAS: Good question. I
- 15 would like an answer myself. Every year we
- 16 seem to have trouble getting the hospital's
- 17 financial statements.
- 18 LEGISLATOR SOLAGES: How late was
- 19 it?
- MS. TSIKOURAS: Seven weeks.
- 21 And, as a result, the Comptroller made the
- 22 decision to have ABZ provide us with an
- 23 additional CAFR so that the orders, we could
- 24 keep moving to try to get the CAFR out. As
- 25 it were, the CAFR was released like two

- 1 Rules Committee/6-5-17
- 2 weeks past the deadline, which was a
- 3 significant endeavor on our part to make
- 4 sure we got it out as quickly as we could
- 5 even though we received the financial
- 6 statements from the hospital on June 22nd I
- 7 believe it was.
- 8 LEGISLATOR SOLAGES: Nothing
- 9 further. Thank you.
- 10 CHAIRWOMAN GONSALVES: Minority
- 11 Leader.
- 12 LEGISLATOR ABRAHAMS: Two quick
- 13 things, we know it's in the backup and in
- 14 the contract on paragraph two it mentions if
- 15 an unexpected circumstance occurred with the
- 16 County Executive's indictment after the CAFR
- 17 audit but before the DOT audit was issued,
- 18 mitigation procedures were required in order
- 19 for the contractor to be able to issue the
- 20 DOT report.
- It goes on to say that the
- 22 contractor had to do work with this national
- 23 office of risk management to evaluate the
- 24 indictment and available news information,
- 25 additional required procedures in order to

- 1 Rules Committee/6-5-17
- 2 issue the DOT report.
- I guess from the Comptroller's
- 4 Office perspective, can you elaborate how
- 5 the county executive's indictment impacted
- 6 the affected CAFR audit and the procedures
- 7 that had to be conducted in order to issue
- 8 the DOT report?
- 9 MS. TSIKOURAS: Under accounting
- 10 standards, auditing standards, there are
- 11 standards that every auditor has to follow.
- 12 Once there is any kind of a -- there's
- 13 something that looks untoward, they are
- 14 required to expand their testing.
- We issue two single audit reports
- 16 a year for the county; one is consolidated
- 17 single audit report that goes to the federal
- 18 government for all the federal awards. We
- 19 also issue one to the New York State DOT.
- 20 We are required to do so.
- 21 The auditors had issued the
- 22 single audit and the CAFR and subsequent to
- 23 that there was the issue with the County
- 24 Executive. So they were required to
- 25 increase their testing and because of the

- 1 Rules Committee/6-5-17
- 2 allegations they have to go to their
- 3 national office.
- 4 Their national office has to come
- 5 in and they basically look at the county
- 6 from a risk perspective and determine
- 7 whether or not they want to maintain the
- 8 county as a client. They have to go through
- 9 their own procedures. It's a requirement.
- 10 That's what that entails. It's really
- 11 outside the scope of the normal outside
- 12 audit.
- 13 LEGISLATOR ABRAHAMS: That cost
- us, that report cost us 5,101?
- MS. TSIKOURAS: Yes. Because,
- 16 again, it has to go to national office. Now
- 17 you're having senior partners within the
- 18 organization reviewing and making
- 19 determinations of risk.
- 20 LEGISLATOR ABRAHAMS: Can you
- 21 describe the nature of the additional
- 22 testing?
- MS. TSIKOURAS: We're not really
- 24 privy to what their risk analysis is, but
- 25 basically it's looking at the county and

- 1 Rules Committee/6-5-17
- 2 determining -- we are high risk to begin
- 3 with, so whether or not there was enough
- 4 risk to tell them that they would have to
- 5 pull out of the engagement.
- 6 Some of the testing could be like
- 7 procurement testing which they are doing
- 8 right now. They are doing additional
- 9 testing in '16 also as a result of what
- 10 happened. So we will have additional costs
- 11 this year as well.
- 12 LEGISLATOR ABRAHAMS: So I quess,
- if I'm gathering, we don't know the result
- 14 of the --
- MS. TSIKOURAS: Not the
- 16 specifics, no. But it is a requirement.
- 17 Every accounting firm, Arthur Anderson is a
- 18 perfect example of what happens to
- 19 accounting firms that don't do risk
- analysis.
- 21 LEGISLATOR ABRAHAMS: Do they
- 22 tell you what is involved, talk to county
- 23 employees, do they tell you anything on the
- 24 testing criteria?
- 25 MS. TSIKOURAS: No. It's

- 1 Rules Committee/6-5-17
- 2 basically an internal factor on their end to
- 3 determine whether or not to continue with
- 4 the county as a client.
- 5 LEGISLATOR ABRAHAMS: Okay. The
- 6 next question, and you will be the best
- 7 person to answer, in Section 2B it indicates
- 8 two of the county's federally -- I'm quoting
- 9 from the contract -- federally funded grant
- 10 programs require qualified opinions from the
- 11 contractor due to the unanticipated matters
- 12 which occurred during the performance of the
- 13 auditing procedures above the normal scope
- 14 of audit because of the lateness in
- 15 obtaining responses to questions and the
- 16 support of selections and because of the
- 17 significance of the findings, and the
- 18 required, the contract qualified opinions on
- 19 two programs -- it continues on.
- I just wanted to ask more
- 21 specifically, the unanticipated matters that
- 22 require the auditor to qualify his opinions
- 23 and what they were in the nature of their
- 24 qualifications.
- 25 MS. TSIKOURAS: When the auditors

- 1 Rules Committee/6-5-17
- 2 are performing testing of any nature, if
- 3 they can't get satisfaction that they feel
- 4 the information that's provided is
- 5 reasonable, then they will qualify an
- 6 opinion.
- 7 In this case, I don't remember
- 8 off the top of my head which two programs, I
- 9 can find out, but --
- 10 LEGISLATOR ABRAHAMS: But what
- 11 would we need know in order --
- MS. TSIKOURAS: For example, one
- 13 of the requirements for the single audit
- 14 report, one of the federal requirements, and
- 15 the requirements for testing are set by the
- 16 federal government, not by the auditor.
- 17 They have to follow a program for testing
- 18 any program where the county receives any
- 19 federal award money.
- I believe in this case there was
- 21 a requirement for sub-recipient monitoring.
- 22 So, in other words, if the county provides
- 23 funds to a nonprofit agency or some other
- 24 agency, it's fulfilling that program, the
- 25 county is required by the federal government

- 1 Rules Committee/6-5-17
- 2 to have some recipient monitoring to monitor
- 3 that sub-recipient to ensure they are
- 4 following all the requirements.
- 5 I believe that in this case the
- 6 program had no support to show that the
- 7 department was monitoring the
- 8 sub-recipients.
- 9 So the auditors can't make a
- 10 determination that all the federal
- 11 requirements were being followed, thus, it
- 12 has to be a qualified opinion on that
- 13 particular program.
- 14 LEGISLATOR ABRAHAMS: This sounds
- 15 to be very significant. Do you know if the
- 16 federally funded grant program is FEMA
- 17 related?
- MS. TSIKOURAS: I'm not sure.
- 19 Off the top of my head, I don't know.
- These items are, typically, they
- 21 are discussed in detail in the single audit
- 22 report which is distributed to every single
- 23 legislator. Once we issue it to the federal
- 24 government, we send an email with the
- 25 attachment with the single audit report.

- 1 Rules Committee/6-5-17
- 2 And there are details in the back, every
- 3 finding, what the testing was and what kind
- 4 of funding it was and the county's response
- 5 to each of those?
- 6 LEGISLATOR ABRAHAMS: Can you
- 7 find out today the two county's federally
- 8 funded grant programs were?
- 9 MS. TSIKOURAS: Yes.
- 10 LEGISLATOR ABRAHAMS: Madam
- 11 Presiding Officer, I respectfully request
- 12 that we just table until we find out what
- 13 those two programs were.
- 14 CHAIRWOMAN GONSALVES: Would you
- 15 be able to get that before the end of the
- 16 day?
- MS. TSIKOURAS: I'm actually
- 18 going to email my staff right now to tell me
- 19 what they were.
- 20 CHAIRWOMAN GONSALVES: Hold on
- 21 to your motion to table. Do you have the
- 22 response?
- MS. TSIKOURAS: No.
- 24 CHAIRWOMAN GONSALVES: We will
- 25 table it until you get a response. We have

- 1 Rules Committee/6-5-17
- 2 few more items.
- 3 LEGISLATOR SOLAGES: I second the
- 4 motion.
- 5 LEGISLATOR ABRAHAMS: Just a
- 6 quick question before we table. Which in
- 7 regards to these two federally funded grant
- 8 programs, which year CAFR are we talking
- 9 about?
- MR. BLANCO: 2015.
- 11 LEGISLATOR ABRAHAMS: That's the
- 12 only one we're talking about?
- MR. BLANCO: Correct.
- 14 Essentially last year's CAFR.
- MS. TSIKOURAS: Just to clarify,
- 16 we don't reissue a CAFR, we restate an
- 17 opening fund balance, that's typical.
- 18 LEGISLATOR ABRAHAMS: Motion to
- 19 table this matter.
- 20 CHAIRWOMAN GONSALVES: All those
- 21 in favor of tabling 136 and 137 signify by
- 22 saying aye.
- 23 (Aye.)
- 24 Any opposed?
- 25 (No verbal response.)

- 2 The items are tabled and
- 3 hopefully you will get back to us before the
- 4 end of the session.
- 5 The next three items, I'm going
- 6 to begin with U-27, a personal services
- 7 agreement between the county of Nassau
- 8 County acting on behalf of the Traffic and
- 9 Parking Violations Agency and Edward A.
- 10 Maron.
- Motion, please.
- 12 LEGISLATOR DUNNE: So moved.
- 13 LEGISLATOR NICOLELLO: Second.
- 14 CHAIRWOMAN GONSALVES: Moved by
- 15 Legislator Dunne, seconded by Legislator
- 16 Nicolello. Who is here to speak on this
- 17 item? This is U-27, Mr. Becker.
- 18 LEGISLATOR BECKER: Madam chair,
- 19 this is an appointment for another hearing
- 20 officer for TPVA, Edward Maron.
- 21 CHAIRWOMAN GONSALVES: Okay.
- 22 Anybody have any questions of Mr. Becker?
- 23 (No verbal response.)
- Is there any public comment?
- 25 (No verbal response.)

1	Rules Committee/6-5-17
2	There being none, all those in
3	favor of U-27 signify by saying aye.
4	(Aye.)
5	Any opposed?
6	(No verbal response.)
7	The item passes unanimously.
8	The next two items I'm going to
9	call them together. $U-30$ and $U-31$ , personal
10	services agreements between the County of
11	Nassau acting on behalf of the Nassau County
12	Department of Parks, Recreation and Museums
13	and Christopher Yerlig;
14	And U-31, a personal services
15	agreement between the County of Nassau and
16	the Department of Parks, Recreation, and
17	Museums, and Dr. K's Motown Revue.
18	Motion, please.
19	LEGISLATOR NICOLELLO: So moved.
20	LEGISLATOR DUNNE: Second.
21	CHAIRWOMAN GONSALVES: Moved by
22	Legislator Nicolello, seconded by Legislator
23	Dunne. Ms. Krieb.

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MS. KRIEB: Eileen Krieb,

24

25

Department of Parks.

Rules Committee/6-5-17 1 2 U-30 is for Chris Yerlig who is 3 the mime, provides entertainment out of Bethpage for \$7,000 funded through Hotel 4 5 Motel and is for the season beginning the 6 summer through the end the year; 7 U-31 is Dr. K's contract for 8 Lakeside theater for August 4th and it's for 9 \$2,800 also funded through Hotel Motel. CHAIRWOMAN GONSALVES: 10 11 questions? Legislator DeRiggi-Whitton. 12 LEGISLATOR DERIGGI-WHITTON: Ι 13 know recently we have been approached by 14 some people who contribute to the Hotel 15 Motel tax and they have been questioning like how much we are spending on actually 16 17 attracting tourism. 18 Is there a way to provide us with 19 a list of how much, first of all, you've 20 taken in the last maybe three years and what 21 each project that we've spent Hotel Motel? 22 MS. KRIEB: Yes, each year we 23 prepare the Parks Department with a summary 24 report which both majority and minority

group should have received by now.

25

1		Rule	es Comm	ittee/6-5	- 1 7
2		LEGIS	SLATOR	DERIGGI-W	HITTON: Can
3	you send th	at to	us fo	r the las	t three year,
4	send to the	legi	slator	s directl	y, because I
5	haven't see	n it?	?		
6		MS. K	KRIEB:	Sure. T	hey are due
7	in February	and	I send	it to th	e state,
8	senate and	local	l. Ques	tions?	
9		LEGIS	SLATOR	DERIGGI-W	HITTON: I
10	don't think	that	any o	f us rece	ived that.
11		MS. K	KRIEB:	It shows	the amount
12	received an	d how	v it ha	s been al	located.
13		LEGIS	SLATOR	DERIGGI-W	HITTON: That
14	would be he	lpful	. Not	that we'	re
15	criticizing	, it'	's just	to know	because we
16	are being o	uesti	loned o	n how the	money is
17	actually fo	llows	what	it's supp	osed to do
18	which is pr	omote	e touri	sm I woul	d like to
19	have.				
20		MS. K	KRIEB:	Three ye	ars?
21		LEGIS	SLATOR	DERIGGI-W	HITTON: Yes.
22		CHAIR	RWOMAN	GONSALVES	: Any public
23	comment?				
24		(No v	verbal	response.	)

25

There being none, all those in

1 Rules Committee/6-5-17 2 favor of U-30 and U-31 signify by saying 3 aye. 4 (Aye.) 5 Any opposed? 6 (No verbal response.) 7 The items pass unanimously. 8 Now, Sergio, did you get a 9 response back? MR. BLANCO: Yes. 10 11 CHAIRWOMAN GONSALVES: So motion 12 to untable 136 and 137. LEGISLATOR DUNNE: So moved. 13 14 LEGISLATOR NICOLELLO: Second. 15 CHAIRWOMAN GONSALVES: Moved by 16 Legislator Dunne, seconded by Legislator Nicolello. All those in favor of untabling 17 18 136 and 137 signify by saying aye. 19 (Aye.) Any opposed? 20 21 (No verbal response.) 22 Give us the info. 23 MS. KRIEB: The two programs are

within the housing department, it's the

emergency solutions grant and the Home

24

25

- 1 Rules Committee/6-5-17
- 2 Investment Partnership Program. I have
- 3 asked my staff to send over the scanning,
- 4 single audit pages that deal with it and the
- 5 letter that talks about qualification.
- 6 So as soon as I get that I will
- 7 forward that too. But those are the two
- 8 programs, both within the housing
- 9 department.
- 10 CHAIRWOMAN GONSALVES: Any
- 11 comments?
- 12 LEGISLATOR ABRAHAMS: Not to make
- 13 this more difficult but I think we would
- 14 have to read those pages to determine how to
- 15 proceed. Up to you. I make a motion to
- 16 table.
- 17 LEGISLATOR DERIGGI-WHITTON: I
- 18 will second it.
- 19 CHAIRWOMAN GONSALVES: All those
- 20 in favor of tabling E-136 and E-137 signify
- 21 by saying aye.
- 22 (Aye.)
- 23 Any opposed?
- 24 (Nay.)
- Now, for the two items that are

- 1 Rules Committee/6-5-17
- 2 before us; E-136 and E-137, all those in
- 3 favor of E-136 and E-137 signify by saying
- 4 aye.
- 5 (Aye.)
- Any opposed?
- 7 (Nay.)
- 8 The items pass four to three.
- 9 Thank you very much and rules is now in
- 10 recess.
- MR. BLANCO: Thank you.
- 12 (Whereupon, the Rules Committee
- 13 recessed at 2:49 p.m. and reconvened at 4:15
- 14 p.m.)
- 15 CHAIRWOMAN GONSALVES: We are
- 16 back in session for the Rules Committee.
- 17 First of all, I would like to
- 18 motion to suspend the rules. We have an
- 19 addendum.
- Motion, please.
- 21 LEGISLATOR DUNNE: So moved.
- 22 LEGISLATOR NICOLELLO: Second.
- 23 CHAIRWOMAN GONSALVES: Moved by
- 24 Legislator Dunne, seconded by Legislator
- 25 Nicolello. All those in favor of suspending

- 1 Rules Committee/6-5-17
- 2 the rules signify by saying aye.
- 3 (Aye.)
- 4 Any opposed?
- 5 (No verbal response.)
- The rules are suspended.
- 7 As is customary, there are
- 8 several items that will be on the consent
- 9 agenda and I'm going to read those items
- 10 into the record, and make sure that these
- 11 are items that were voted on in the
- 12 committees.
- 13 Again, I'm going to begin with
- 14 the items on the agenda.
- 15 (Whereupon, please refer to the
- 16 minutes of the Public Safety, Planning,
- 17 Public Works, Health, and Finance Committees
- 18 dated 6-5-17 pertaining to Clerk Items 238,
- 19 239, 243, 88, 111, 138, 177, 209, 210, 212,
- 20 213, 214, 221, 224, 226, 230, 231, 232, 233,
- 21 234, 235.)
- I'm going to begin with the items
- 23 on the addendum; Items 238, 239, 243, all
- 24 part of the consent calendar. 88, 111, 138,
- 25 177, 209, 210, 212, 213, 214, 221, 224, 226,

```
Rules Committee/6-5-17
1
2
    230, 231, 232, 233, 234, 235, and I believe
3
    that's it.
4
                Motion, please.
5
                LEGISLATOR DUNNE: So moved.
6
                LEGISLATOR NICOLELLO: Second.
7
                CHAIRWOMAN GONSALVES: Moved by
8
    Legislator Dunne, seconded by Legislator
9
    Nicolello. Any comments or questions
10
    regarding the items just called?
11
                (No verbal response.)
12
                Is there any public comment?
13
                (No verbal response.)
                There being none, all those in
14
15
    favor of the items just called signify by
16
    saying aye.
17
                (Aye.)
18
                Any opposed?
19
                (No verbal response.)
20
                The items pass unanimously.
21
                Let's go to those non-consent;
22
    I'm going to begin with Item 217, a
23
    resolution requesting the Legislature of the
24
    State of New York to enact and the governor
```

to approve an act providing disability

25

- 1 Rules Committee/6-5-17
- 2 benefits for sheriffs, deputy sheriffs,
- 3 under sheriffs, and correction officers.
- 4 Motion, please.
- 5 LEGISLATOR NICOLELLO: So moved.
- 6 LEGISLATOR KOPEL: Second.
- 7 CHAIRWOMAN GONSALVES: Moved by
- 8 Legislator Nicolello, seconded by Legislator
- 9 Kopel. Who is here to speak on this item?
- 10 MR. PODLESAK: I am. The purpose
- 11 of the bill is to provide accidental
- 12 disability benefits for sheriffs, deputy
- 13 sheriffs, and under sheriffs, and correction
- 14 officers should any of those titles listed
- 15 become physically or mentally incapacitated
- 16 for the performance of their duties they
- 17 will be eligible for the benefits.
- The bill provides safeguards to
- 19 assure only those that meet certain
- 20 thresholds receive the benefits.
- 21 CHAIRWOMAN GONSALVES: Legislator
- 22 Nicolello.
- LEGISLATOR NICOLELLO: Just to
- 24 clarify, correct me if I'm wrong, this
- 25 relates to injuries sustained as a result of

- 1 Rules Committee/6-5-17
- 2 a civilian as opposed to when an inmate
- 3 causes an injury which is already covered,
- 4 so it's simply closing a loophole and
- 5 there's very little budgetary impact to the
- 6 county?
- 7 MR. PODLESAK: That's correct,
- 8 sir.
- 9 CHAIRWOMAN GONSALVES: Any other
- 10 questions or comments regarding this item?
- 11 (No verbal response.)
- 12 Is there any public comment?
- 13 (No verbal response.)
- 14 There being none, all those in
- 15 favor of 217 signify by saying aye.
- 16 (Aye.)
- Any opposed?
- 18 (No verbal response.)
- The item passes unanimously.
- 20 Thank you very much.
- 21 The next item is 218, a
- 22 resolution requesting the Legislature of the
- 23 State of New York to enact and the governor
- 24 to approve an act providing disability
- 25 benefits for ambulance, medical technician

- 1 Rules Committee/6-5-17
- 2 supervisors, ambulance medical technician
- 3 coordinators, and ambulance medical
- 4 technicians.
- 5 Motion, please.
- 6 LEGISLATOR DUNNE: So moved.
- 7 LEGISLATOR KOPEL: Second.
- 8 CHAIRWOMAN GONSALVES: Moved by
- 9 Legislator Dunne, seconded by Legislator
- 10 Kopel. Are you going to speak to this one,
- 11 Mr. Podlesak?
- MR. PODLESAK: Yes, I am. It
- 13 also closes the gap as far as these other
- 14 individual titles. Everything I said would,
- in fact, for the sheriff's bill would also
- 16 be for the AMTs. The approximate cost would
- 17 be \$300,000 per year.
- 18 CHAIRWOMAN GONSALVES: Any
- 19 questions for Mr. Podlesak?
- 20 (No verbal response.)
- Is there any public comment?
- (No verbal response.)
- There being none, all those in
- 24 favor of 218 signify by saying aye.
- 25 (Aye.)

1	Rules Committee/6-5-17
2	Any opposed?
3	(No verbal response.)
4	The item passes unanimously.
5	The next item is 219, an
6	ordinance to amend Ordinance 543-1995 as
7	amended to authorize additional pay for
8	certain assistant District Attorneys.
9	Motion, please.
10	LEGISLATOR NICOLELLO: So moved.
11	LEGISLATOR KOPEL: Second.
12	CHAIRWOMAN GONSALVES: Moved by
13	Legislator Nicolello, seconded by Legislator
14	Kopel.
15	MR. MCMANUS: Thank you. Bob
16	McManus, District Attorney's Office.
17	The County Legislature approved
18	Ordinance 50-2016 in June of 2016. This
19	item increased the levels of compensation
20	only for those Assistant District Attorneys
21	who work nights and weekends at the early
22	case assessment bureau which operates on a
23	24/7 basis 365 days a year.
24	That ordinance provided pay

25 increases for those individuals for the

- 1 Rules Committee/6-5-17
- 2 first time in several years.
- 3 Unfortunately, the ordinance as
- 4 written by our office inadvertently admitted
- 5 certain time frames and as a result created
- 6 inequities in compensation for ADAs working
- 7 certain weekend shifts. This item before
- 8 you addresses those gaps and is basically a
- 9 correction of the aforementioned ordinance
- 10 approved last year.
- 11 CHAIRWOMAN GONSALVES: Any
- 12 questions of Mr. McManus?
- 13 (No verbal response.)
- 14 Is there any public comment?
- 15 (No verbal response.)
- 16 There being none, all those in
- 17 favor of 219 signify by saying aye.
- 18 (Aye.)
- 19 Any opposed?
- 20 (No verbal response.)
- Unanimous.
- The next item is 220, a
- 23 resolution requesting the Legislature of the
- 24 State of New York to enact and the governor
- 25 to approve an act providing accidental

- 1 Rules Committee/6-5-17 2 disability benefits for chief fire marshals, 3 assistant chief fire marshals, division supervising fire marshals, supervising fire 4 5 marshals, fire marshals, and the fire 6 marshal trainees. 7 Motion, please. 8 LEGISLATOR DUNNE: So moved. 9 LEGISLATOR NICOLELLO: Second. 10 CHAIRWOMAN GONSALVES: Moved by 11 Legislator Dunne, seconded by Legislator Nicolello. Mr. Podlesak. 12 1.3 MR. PODLESAK: This is the third 14 of the Home Rule messages in the series also 15 designed to close the gap as far as these 16 employees are concerned as far as their benefits are concerned. 17
- CHAIRWOMAN GONSALVES: 18
- 19 questions of Mr. Podlesak?
- 20 (No verbal response.)
- 21 Is there any public comment?
- 22 (No verbal response.)
- 23 There being none, all those in
- 24 favor of Item 220 signify by saying aye.
- 2.5 (Aye.)

- 1 Rules Committee/6-5-17
- 2 Any opposed?
- 3 (No verbal response.)
- 4 The item passes unanimously.
- 5 Thank you very much.
- 6 The next item is 222, a
- 7 resolution requesting the Legislature of the
- 8 State of New York to enact and the governor
- 9 to approve an act extending the authority of
- 10 the County of Nassau to impose Hotel and
- 11 Motel taxes.
- Motion, please.
- 13 LEGISLATOR KOPEL: So moved.
- 14 LEGISLATOR NICOLELLO: Second.
- 15 CHAIRWOMAN GONSALVES: Moved by
- 16 Legislator Kopel, seconded by Legislator
- 17 Nicolello. Mr. Podlesak.
- 18 MR. PODLESAK: As I said before
- 19 in the Finance Committee, this is part of
- 20 the two year cycle necessary in order that
- 21 the Hotel Motel tax continues. In addition
- 22 to that it also has other items involved
- 23 with it including the entertainment
- 24 surcharge.
- 25 CHAIRWOMAN GONSALVES: Any

- 1 Rules Committee/6-5-17
- 2 questions or comments for Mr. Podlesak?
- 3 Legislator DeRiggi-Whitton.
- 4 LEGISLATOR DERIGGI-WHITTON: We
- 5 just wanted to make sure that everything
- 6 that was discussed in Finance is
- 7 incorporated on to the record.
- 8 (Whereupon, please refer to the
- 9 minutes of the Finance Committee dated
- 10 6-5-17 pertaining to Clerk Item 222 at pages
- 11 30-34.)
- 12 LEGISLATOR DERIGGI-WHITTON: Can
- 13 you just explain one more time, if we put in
- 14 a request stating that in order for this to
- 15 pass the fees have to be separated, you feel
- 16 it's not even worth trying that?
- 17 MR. PODLESAK: I don't understand
- 18 your question.
- 19 LEGISLATOR DERIGGI-WHITTON:
- 20 Basically we would like to have the fees and
- 21 the bills separated. Have you ever gone
- 22 back to Albany and requested such a thing?
- 23 You said it's typical it's done this way, I
- 24 understand that, I think all of us on this
- 25 side feel it would be necessary to get our

- 1 Rules Committee/6-5-17
- 2 support to do it.
- 3 MR. PODLESAK: I understand where
- 4 you're coming from, but it's been this way
- 5 since the prior administration at least.
- 6 As I said before in Finance, I
- 7 think the hour is kind of late to change it
- 8 now. Perhaps in the next two year cycle.
- 9 LEGISLATOR DERIGGI-WHITTON:
- 10 Thank you.
- 11 CHAIRWOMAN GONSALVES: Any public
- 12 comment?
- 13 (No verbal response.)
- 14 There being none, all those in
- 15 favor of 222 signify by saying aye.
- 16 (Aye.)
- 17 Any opposed?
- 18 (Nay.)
- 19 The item passes four to three.
- The next item is 223, a bond
- 21 ordinance providing for a capital
- 22 expenditure to finance the capital projects
- 23 identified herein within the County of
- Nassau and authorizing \$2,500,000 of bonds
- 25 of the County of Nassau to finance such

- 1 Rules Committee/6-5-17
- 2 expenditure pursuant to the Local Finance
- 3 Law of New York and the County Governmental
- 4 Law of Nassau County.
- 5 Motion, please.
- 6 LEGISLATOR DUNNE: So moved.
- 7 LEGISLATOR KOPEL: Second.
- 8 CHAIRWOMAN GONSALVES: Moved by
- 9 Legislator Dunne, seconded by Legislator
- 10 Kopel. Mr. Arnold.
- 11 MR. ARNOLD: Ken Arnold,
- 12 Department of Public Works. Item 223 as
- 13 discussed in Finance is a bond ordinance
- 14 associated with park improvements for the
- 15 Inwood Park. Any questions?
- 16 CHAIRWOMAN GONSALVES: Any
- 17 questions? Any comment, Legislator Solages.
- 18 LEGISLATOR SOLAGES: Just for the
- 19 record, I sent several correspondence to the
- 20 County Executive regarding conditions of
- 21 that park. That's just for the record.
- 22 That's all.
- 23 CHAIRWOMAN GONSALVES: Any public
- 24 comment?
- 25 (No verbal response.)

1	Rules	Committee/6-5-17

- There being none, all those in
- 3 favor of 223 signify by saying aye.
- 4 (Aye.)
- 5 Any opposed?
- 6 (Nay.)
- 7 The item passes five to two.
- 8 The next item is 225, a bond
- 9 ordinance providing for a capital
- 10 expenditure to finance the capital projects
- 11 identified herein within the County of
- 12 Nassau and authorizing \$2,500,000 of bonds
- 13 of the County of Nassau to finance such
- 14 expenditure pursuant to the Local Finance
- 15 Law of New York and the County Governmental
- 16 Law of Nassau County.
- Motion, please.
- 18 LEGISLATOR DUNNE: So moved.
- 19 LEGISLATOR NICOLELLO: Second.
- 20 CHAIRWOMAN GONSALVES: Moved by
- 21 Legislator Dunne, seconded by Legislator
- 22 Nicolello. Mr. Arnold.
- MR. ARNOLD: Ken Arnold,
- 24 Department of Public Works.
- 25 225 I discussed in the Finance

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Rules Committee/6-5-17
1
2
    Committee is for various park improvements
3
    throughout the county park infrastructure.
4
                These park improvements will be
5
    focus on the condition of the court
6
    facilities, whether they're basketball,
7
    paddle board, or tennis. In addition, the
8
    playgrounds, both the equipment and the
9
    safety surfaces associated with them are in
    need of being addressed.
10
11
                CHAIRWOMAN GONSALVES:
                                        Any
12
    comments or questions from the legislators?
13
                (No verbal response.)
14
                Is there any public comment?
15
                (No verbal response.)
16
                There being none, all those in
17
    favor of 225 signify by saying aye.
18
                (Aye.)
19
                Any opposed?
20
                (Nay.)
21
                The item passes five to two.
22
                The next item is 227, a
23
    resolution authorizing the County Executive
24
    to execute an intermunicipal agreement with
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the Town of Hempstead in relation to

25

- 1 Rules Committee/6-5-17
- 2 providing monitoring of the Piping Plovers
- 3 at Nickerson Beach.
- 4 Motion, please.
- 5 LEGISLATOR KOPEL: So moved.
- 6 LEGISLATOR NICOLELLO: Second.
- 7 CHAIRWOMAN GONSALVES: Moved by
- 8 Legislator Kopel, seconded by Legislator
- 9 Nicolello. Ms. Krieb.
- MS. KRIEB: Eileen Krieb,
- 11 Department of Parks. This contract is very
- 12 late, it started in 2015. It is a municipal
- 13 agreement with the town of Hempstead to
- 14 supervise and monitor the activity of the
- 15 Piping Plover's habitat at Nickerson Beach.
- The contract started in early
- 17 2015 where we started exchanging drafts but
- 18 there were changing in staffing at the
- 19 Department of Conservation followed by the
- 20 reorganization of the town so the agreement
- 21 in the town was not reviewed by their
- 22 attorney or actually assigned to their
- 23 counsel until 2016.
- 24 From then we started with the
- 25 back and forth process of discussing the

1	Rules Committee/6-5-17
2	draft of the contract and then there was
3	great holdup when we tried to impose our new
4	documentation on the town.
5	After that was clarified, it
6	finally went before their town council March
7	28th of this year. Now it's before you.
8	So we have used their services
9	for 2015 through present because of their
10	expertise, knowledge, and location. They
11	are the best to help us in monitoring this
12	activity and it is required by law that we
13	have to monitor the habitat of these of
14	these precious birds.
15	CHAIRWOMAN GONSALVES: Any
16	comments or questions from the legislators?
17	(No verbal response.)
18	Is there any public comment?
19	(No verbal response.)
20	There being none, all those in
21	favor of 227 signify by saying aye.
22	(Aye.)
23	Any opposed?
24	(No verbal response.)
25	It's unanimous. That item passed

- 1 Rules Committee/6-5-17
- 2 unanimously. The next item is 228, a
- 3 resolution requesting the Legislature of the
- 4 State of New York to enact and the governor
- 5 to approve an act to require the just and
- 6 proper payment of taxes after the
- 7 termination of the Industrial Development
- 8 Agency agreement.
- 9 Motion, please.
- 10 LEGISLATOR KOPEL: So moved.
- 11 LEGISLATOR NICOLELLO: Second.
- 12 CHAIRWOMAN GONSALVES: Moved by
- 13 Legislator Kopel, seconded by Legislator
- 14 Nicolello. Is that you, Mr. Becker?
- MR. BECKER: We are talking 228,
- 16 this is a legislative item.
- 17 LEGISLATOR NICOLELLO: I believe
- 18 this is the item that would put the
- 19 property, the Green Acres Mall back on the
- 20 tax roll. There is no bill yet in Albany,
- 21 but this is a Home Rule item to sort of get
- 22 that process rolling hopefully.
- MR. BECKER: That's it. Thank
- 24 you for your help.
- 25 CHAIRWOMAN GONSALVES: At this

- 1 Rules Committee/6-5-17
- 2 point I don't know who we're going to refer
- 3 any questions to, but I would ask that if
- 4 the legislators have any questions, put them
- 5 on the record. Legislator Solages.
- 6 LEGISLATOR SOLAGES: Good
- 7 afternoon. Thank you.
- 8 This question is for the County
- 9 Attorney's Office. Is there any written
- 10 opinion that could be provided regarding
- 11 whether or not Article 5 of the Real
- 12 Property Law can be used to do a correction
- of errors to at least get the mall back on
- 14 the tax roll?
- MR. PODLESAK: Not to my
- 16 knowledge, no.
- 17 LEGISLATOR SOLAGES: Can you
- 18 please provide one?
- 19 MR. PODLESAK: I will discuss
- 20 with the County Attorney, all opinions are
- 21 issued in his name and on his approval.
- I'm sure that someone over there
- 23 is monitoring this now, so I will have a
- 24 discussion with him.
- 25 LEGISLATOR SOLAGES: I appreciate

- 1 Rules Committee/6-5-17
- 2 that because under my research and of course
- 3 the counsel of the caucus, Mr. Kleins, we
- 4 thought it was a different provision that
- 5 would be used to get the mall back on the
- 6 tax roll, that no Home Rule law was
- 7 necessary here.
- 8 So I would really appreciate a
- 9 written opinion from the county attorney as
- 10 to whether or not a correction of errors
- 11 procedure would be necessary to put the mall
- 12 back on the tax roll.
- MR. PODLESAK: I will convey your
- 14 request.
- 15 LEGISLATOR SOLAGES: Nothing
- 16 more. Thank you.
- 17 CHAIRWOMAN GONSALVES: Any public
- 18 comment regarding this item?
- 19 (No verbal response.)
- There being none, all those in
- 21 favor of 228 signify by saying aye.
- 22 (Aye.)
- 23 Any opposed?
- 24 (No verbal response.)
- Unanimous.

1	Rules Committee/6-5-17
2	I believe that's the end of the
3	rules agenda. Motion to adjourn.
4	LEGISLATOR DUNNE: So moved.
5	LEGISLATOR KOPEL: Second.
6	CHAIRWOMAN GONSALVES: Moved by
7	Legislator Dunne, seconded by Legislator
8	Kopel. All those in favor of adjourning the
9	Rules Committee signify by saying aye.
10	(Aye.)
11	Those opposed?
12	(No verbal response.)
13	The Rules Committee is now
14	adjourned.
15	(Whereupon, the Rules Committee
16	adjourned at 4:34 p.m.)
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