



County

Nassau

Office of Purchasing

Staff Summary A-23-2017

A-23-17

Subject : Security System, Furnish and Install
(RQPD17000206; S/B # 99022-04137-024)Department:
Office of PurchasingDepartment Head Name:
Eric C. NaughtonDepartment Head Signature

Date:

April 17, 2017

Vendor Name:

Virsig LLC.

Contract Number

A-23-2017

Contract Manager Name

Timothy Funaro

Proposed Legislative Action

	To	Date	Approval	Info	Other
	Assgn Comm				
	Rules Comm				
	Full Leg				

Internal Approvals

Date & Init.	Approval	Date & Init.	Approval
	Dept. Head		Counsel to C.E.
	Budget	4/25/17	County Atty.
4/17/17	Deputy C.E.		County Exec.

Narrative

Purpose: To authorize and award a purchase order for Security System, Furnish and Install for the Nassau County Police Department

Discussion: This solicitation was advertised in Newsday and posted to the Nassau County Bid Solicitation Board where twenty-three (23) vendors electronically viewed the bid; one was listed as veteran owned, two were listed as service disable veteran owned, and three were listed as minority owned. Minority Affairs was given a copy of the bid. Four (4) bids were received.

Impact on Funding: Purchase order cost will be Two Hundred Seventy-Three Thousand Three Hundred Ninety-Nine Dollars and Thirty-Nine Cents (\$273,399.39) from Capital Project funds

Recommendation: Office of Purchasing recommends an award be given to Virsig LLC. as the lowest responsible bidder meeting specifications.

APPROVED:

PURCHASE SECTION

APPROVED: 4/25/17
(DATE)2017 MAY -1 P 1:27
NASSAU COUNTY
CLERK OF SUPERIOR COURT

COUNTY OF NASSAU
INTER – DEPARTMENTAL MEMO

TO: CLERK OF THE COUNTY LEGISLATURE

A-23-2017

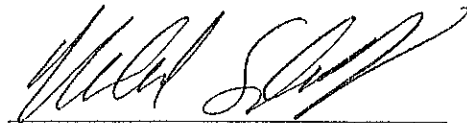
FROM: ERIC NAUGHTON, DEPUTY COUNTY EXECUTIVE-FINANCE

DATE: APRIL 17, 2017

SUBJECT: RESOLUTION-NASSAU COUNTY POLICE DEPARTMEN

THIS RESOLUTION IS RECOMMENDED BY THE DIRECTOR, OFFICE OF PURCHASING TO AUTHORIZE AN AWARD AND TO EXECUTE A PURCHASE ORDER IN THE AMOUNT OF TWO HUNDRED SEVENTY-THREE THOUSAND THREE HUNDRED NINETY-NINE DOLLARS AND THIRTY-NINE CENTS (\$273,399.39) ON BEHALF OF NASSAU COUNTY POLICE DEPARTMENT TO VIRSIG LLC WHO IS THE LOWEST RESPONSIBLE BIDDER MEETING SPECIFICATIONS FOR SECURITY SYSTEMS, FURNISH AND INSTALL FOR NASSAU COUNTY POLICE DEPARTMENT.

THE ABOVE DESCRIBED DOCUMENT ATTACHED HERETO IS FORWARDED FOR YOUR REVIEW AND APPROVAL AND SUBSEQUENT TRANSMITTAL TO THE RULES COMMITTEE FOR INCLUSION IN ITS AGENDA.



ERIC NAUGHTON
DEPUTY COUNTY EXECUTIVE-FINANCE

MS: br

- ENCL:
- (1) STAFF SUMMARY
 - (2) DISCLOSURE STATEMENT
 - (3) RESOLUTION
 - (4) BID SUMMARY
 - (5) BID PROPOSAL
 - (6) CERTIFICATE OF LIABILITY INSURANCE
 - (7) RECOMMENDATION OF AWARD
 - (8) POLITICAL CONTRIBUTION FORM



A RESOLUTION AUTHORIZING THE DIRECTOR OF NASSAU COUNTY OFFICE OF PURCHASING TO AWARD AND EXECUTE A CONTRACT BETWEEN THE COUNTY OF NASSAU ACTING ON BEHALF OF THE NASSAU COUNTY POLICE DEPARTMENT AND VIRSIG LLC.

WHEREAS, the County of Nassau on behalf of the NASSAU COUNTY OFFICE OF PURCHASING has received competitive bids 99022-04137-024 for Security System, Furnish and Install for the Nassau County Police Department as more particularly described in the bid document; and

WHEREAS, the Director is representing to the Rules Committee that the firm, VIRSIG LLC submitted the lowest responsible bid and meets all specifications for the product described in the said contract as determined by the Director of the Office of Purchasing.

RESOLVED, that the Rules Committee of the Nassau County Legislature authorizes the Director, Office of Purchasing to award and execute the said Purchase Order with VIRSIG LLC.



COUNTY OF NASSAU

POLITICAL CAMPAIGN CONTRIBUTION DISCLOSURE FORM

1. Has the vendor or any corporate officers of the vendor provided campaign contributions pursuant to the New York State Election Law in (a) the period beginning April 1, 2016 and ending on the date of this disclosure, or (b), beginning April 1, 2018, the period beginning two years prior to the date of this disclosure and ending on the date of this disclosure, to the campaign committees of any of the following Nassau County elected officials or to the campaign committees of any candidates for any of the following Nassau County elected offices: the County Executive, the County Clerk, the Comptroller, the District Attorney, or any County Legislator? If yes, to what campaign committee?

No.

2. VERIFICATION: This section must be signed by a principal of the consultant, contractor or Vendor authorized as a signatory of the firm for the purpose of executing Contracts.

The undersigned affirms and so swears that he/she has read and understood the foregoing statements and they are, to his/her knowledge, true and accurate.

The undersigned further certifies and affirms that the contribution(s) to the campaign committees identified above were made freely and without duress, threat or any promise of a governmental benefit or in exchange for any benefit or remuneration.

Dated: 04/13/2017

Vendor: VIRSIG, LLC.

Signed: 

Print Name: GLENN TAYLOR

Title: EXECUTIVE DIRECTOR

PRINCIPAL QUESTIONNAIRE FORM

All questions on these questionnaires must be answered by all officers and any individuals who hold a ten percent (10%) or greater ownership interest in the proposer. Answers typewritten or printed in ink. If you need more space to answer any question, make as many photocopies of the appropriate page(s) as necessary and attach them to the questionnaire.

COMPLETE THIS QUESTIONNAIRE CAREFULLY AND COMPLETELY. FAILURE TO SUBMIT A COMPLETE QUESTIONNAIRE MAY MEAN THAT YOUR BID OR PROPOSAL WILL BE REJECTED AS NON-RESPONSIVE AND IT WILL NOT BE CONSIDERED FOR AWARD

1. Principal Name Eric L'Esperance
Date of birth [REDACTED]
Home address [REDACTED]
City/state/zip [REDACTED]
Business address 48-02 26th Ave. #305
City/state/zip Astoria, NY 11103
Telephone [REDACTED]
Other present address(es) _____
City/state/zip _____
Telephone _____
List of other addresses and telephone numbers attached _____
2. Positions held in submitting business and starting date of each (check all applicable)
President ____/____/____ Treasurer ____/____/____
Chairman of Board ____/____/____ Shareholder ____/____/____
Chief Exec. Officer ____/____/____ Secretary ____/____/____
Chief Financial Officer ____/____/____ Partner ____/____/____
Vice President 07 / 24 / 2014 ____/____/____
(Other) _____
3. Do you have an equity interest in the business submitting the questionnaire?
YES xx NO ____ If Yes, provide details. **Eric L'Esperance is a 24.5% equity owner in Virsig**
4. Are there any outstanding loans, guarantees or any other form of security or lease or any other type of contribution made in whole or in part between you and the business submitting the questionnaire?
YES ____ NO xx If Yes, provide details.
5. Within the past 3 years, have you been a principal owner or officer of any business or not-for-profit organization other than the one submitting the questionnaire? YES xx NO ____; If Yes, provide details.
L'Esperance is a partial owner of a NY State corp.: Centennial Security Integration, Inc. (CSI). He is also an Officer of Centennial Elevator Industries.
6. Has any governmental entity awarded any contracts to a business or organization listed in Section 5 in the past 3 years while you were a principal owner or officer? YES ____ NO ____ If Yes, provide details.

CSI has had a contract with NYCHA and the NYS Courts System.

ALL BIDS MUST BE F.O.B. DESTINATION AND INCLUDE DELIVERY WITHIN DOORS UNLESS OTHERWISE SPECIFIED.

BIDDER SIGN HERE

[Signature]

BIDDER

EXECUTIVE DIRECTOR

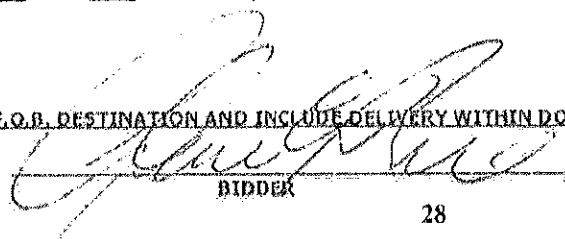
TITLE

NOTE: An affirmative answer is required below whether the sanction arose automatically, by operation of law, or as a result of any action taken by a government agency.
Provide a detailed response to all questions checked "YES". If you need more space, photocopy the appropriate page and attach it to the questionnaire.

7. In the past (5) years, have you and/or any affiliated businesses or not-for-profit organizations listed in Section 5 in which you have been a principal owner or officer:
- a. Been debarred by any government agency from entering into contracts with that agency?
YES _____ NO X If Yes, provide details for each such instance.
 - b. Been declared in default and/or terminated for cause on any contract, and/or had any contracts cancelled for cause? YES _____ NO X If Yes, provide details for each such instance.
 - c. Been denied the award of a contract and/or the opportunity to bid on a contract, including, but not limited to, failure to meet pre-qualification standards? YES _____ NO X If Yes, provide details for each such instance.
 - d. Been suspended by any government agency from entering into any contract with it; and/or is any action pending that could formally debar or otherwise affect such business's ability to bid or propose on contract? YES _____ NO X If Yes, provide details for each such instance.
8. Have any of the businesses or organizations listed in response to Question 5 filed a bankruptcy petition and/or been the subject of involuntary bankruptcy proceedings during the past 7 years, and/or for any portion of the last 7 year period, been in a state of bankruptcy as a result of bankruptcy proceedings initiated more than 7 years ago and/or is any such business now the subject of any pending bankruptcy proceedings, whenever initiated? If 'Yes', provide details for each such instance. (Provide a detailed response to all questions checked "YES". If you need more space, photocopy the appropriate page and attach it to the questionnaire.)
- a) Is there any felony charge pending against you? YES _____ NO X If Yes, provide details for each such charge.
 - b) Is there any misdemeanor charge pending against you? YES _____ NO X If Yes, provide details for each such charge.
 - c) Is there any administrative charge pending against you? YES _____ NO X If Yes, provide details for each such charge.
 - d) In the past 10 years, have you been convicted, after trial or by plea, of any felony, or of any other crime, an element of which relates to truthfulness or the underlying facts of which related to the conduct of business? YES _____ NO X If Yes, provide details for each such conviction.
 - e) In the past 5 years, have you been convicted, after trial or by plea, of a misdemeanor?
YES _____ NO X If Yes, provide details for each such conviction.
 - f) In the past 5 years, have you been found in violation of any administrative or statutory charges?
YES _____ NO X If Yes, provide details for each such occurrence.

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BIDDER

EXECUTIVE DIRECTOR

TITLE

9. In addition to the information provided in response to the previous questions, in the past 5 years, have you been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or local prosecuting or investigative agency and/or the subject of an investigation where such investigation was related to activities performed at, for, or on behalf of the submitting business entity and/or an affiliated business listed in response to Question 5? YES _____ NO X If Yes, provide details for each such investigation.
10. In addition to the information provided, in the past 5 years has any business or organization listed in response to Question 5, been the subject of a criminal investigation and/or a civil anti-trust investigation and/or any other type of investigation by any government agency, including but not limited to federal, state, and local regulatory agencies while you were a principal owner or officer? YES _____ NO X If Yes; provide details for each such investigation.
11. In the past 5 years, have you or this business, or any other affiliated business listed in response to Question 5 had any sanction imposed as a result of judicial or administrative proceedings with respect to any professional license held? YES _____ NO X If Yes; provide details for each such instance.
12. For the past 5 tax years, have you failed to file any required tax returns or failed to pay any applicable federal, state or local taxes or other assessed charges, including but not limited to water and sewer charges? YES _____ NO X If Yes, provide details for each such year.

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BIDDER

EXECUTIVE DIRECTOR

TITLE

CERTIFICATION

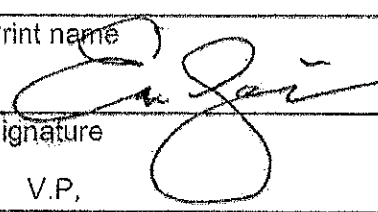
A MATERIALLY FALSE STATEMENT WILLFULLY OR FRAUDULENTLY MADE IN CONNECTION WITH THIS QUESTIONNAIRE MAY RESULT IN RENDERING THE SUBMITTING BUSINESS ENTITY NOT RESPONSIBLE WITH RESPECT TO THE PRESENT BID OR FUTURE BIDS, AND, IN ADDITION, MAY SUBJECT THE PERSON MAKING THE FALSE STATEMENT TO CRIMINAL CHARGES.

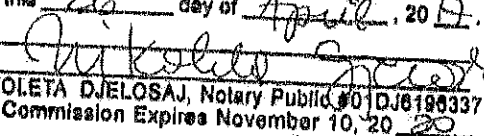
I, ERIC L'ESPERANCE, being duly sworn, state that I have read and understand all the items contained in the foregoing pages of this questionnaire and the following pages of attachments; that I supplied full and complete answers to each item therein to the best of my knowledge, information and belief; that I will notify the County in writing of any change in circumstances occurring after the submission of this questionnaire and before the execution of the contract; and that all information supplied by me is true to the best of my knowledge, information and belief. I understand that the County will rely on the information supplied in this questionnaire as additional inducement to enter into a contract with the submitting business entity.

Sworn to before me this 26 day of APRIL 20 17

Notary Public

Signature on stamp ↓

VIRSIG, LLC.
Name of submitting business
ERIC L'ESPERANCE
Print name

Signature
V.P.
Title
4 / 26 / 17
Date

State of New York County of Queens
The foregoing instrument was acknowledged before
me this 26 day of April, 20 17.
by 
NIKOLETA DJELOSAJ, Notary Public #01DJ6196337
My Commission Expires November 10, 20 20

PRINCIPAL QUESTIONNAIRE FORM

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1. Principal Name BRIAN VALENZA 51% OWNER

Date of birth [REDACTED]

Home address [REDACTED]

City/state/zip [REDACTED]

Business address 48-02 25TH Ave. #305

City/state/zip Astoria, NY 11103

Telephone [REDACTED]

Other present address(es) n/a

City/state/zip [REDACTED]

Telephone [REDACTED]

List of other addresses and telephone numbers attached

**PII REDACTED
PURUANT TO
NY STATE FOIL LAW**

2. Positions held in submitting business and starting date of each (check all applicable)

President / / Treasurer / /

Chairman of Board / / Shareholder / /

Chief Exec. Officer 07 / 24 / 2014 Secretary / /

Chief Financial Officer / / Partner / /

Vice President / / / /

(Other)

3. Do you have an equity interest in the business submitting the questionnaire?

YES xx NO If Yes, provide details. *Brian Valenza is an owner of Virsig*

4. Are there any outstanding loans, guarantees or any other form of security or lease or any other type of contribution made in whole or in part between you and the business submitting the questionnaire?

YES NO xx If Yes, provide details.

5. Within the past 3 years, have you been a principal owner or officer of any business or not-for-profit organization other than the one submitting the questionnaire? YES xx NO ; If Yes, provide details.

Valenza is a partial owner of a NY State corporation: Centennial Security Integration, Inc. (CSI)

6. Has any governmental entity awarded any contracts to a business or organization listed in Section 5 in the past 3 years while you were a principal owner or officer? YES xx NO If Yes, provide details.

CSI has had a contract with NYCHA and the NYS Courts System.

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EXHIBITION EXHIBITION

TITLE

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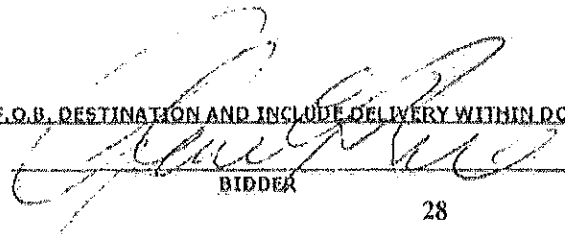
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8. Have any of the businesses or organizations listed in response to Question 5 filed a bankruptcy petition and/or been the subject of involuntary bankruptcy proceedings during the past 7 years, and/or for any portion of the last 7 year period, been in a state of bankruptcy as a result of bankruptcy proceedings initiated more than 7 years ago and/or is any such business now the subject of any pending bankruptcy proceedings, whenever initiated? If "Yes", provide details for each such instance. (Provide a detailed response to all questions checked "YES". If you need more space, photocopy the appropriate page and attach it to the questionnaire.)

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- e) In the past 5 years, have you been convicted, after trial or by plea, of a misdemeanor?
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YES _____ NO X If Yes, provide details for each such occurrence.

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BIDDER

EXECUTIVE DIRECTOR

TITLE

9. In addition to the information provided in response to the previous questions, in the past 5 years, have you been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or local prosecuting or investigative agency and/or the subject of an investigation where such investigation was related to activities performed at, for, or on behalf of the submitting business entity and/or an affiliated business listed in response to Question 5? YES ____ NO X If Yes, provide details for each such investigation.
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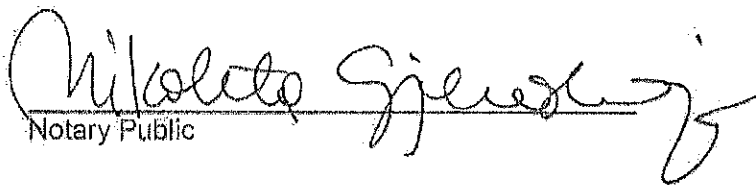
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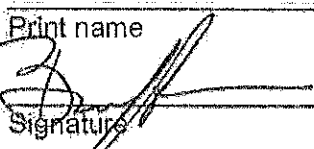
CERTIFICATION

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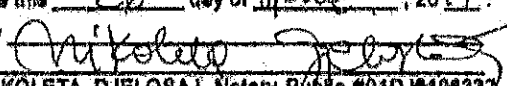
I, BRIAN VALENZA, being duly sworn, state that I have read and understand all the items contained in the foregoing pages of this questionnaire and the following pages of attachments; that I supplied full and complete answers to each item therein to the best of my knowledge, information and belief; that I will notify the County in writing of any change in circumstances occurring after the submission of this questionnaire and before the execution of the contract; and that all information supplied by me is true to the best of my knowledge, information and belief. I understand that the County will rely on the information supplied in this questionnaire as additional inducement to enter into a contract with the submitting business entity.

Sworn to before me this 26 day of April 2017


Notary Public

VIRSIG, LLC.
Name of submitting business
BRIAN VALENZA
Print name

Signature
CEO
Title
04 / 26 / 17
Date

State of New York County of Queens
The foregoing instrument was acknowledged before
me this _____ day of _____, 20____
by _____
NIKOLETA DJELOSJ, Notary Public #01DJ6198337
My Commission Expires November 10, 20____

State of New York County of Queens
The foregoing instrument was acknowledged before
me this 26 day of April, 2017
by 
NIKOLETA DJELOSJ, Notary Public #01DJ6198337
My Commission Expires November 10, 2022

PRINCIPAL QUESTIONNAIRE FORM

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1. Principal Name Christian Cahill
Date of birth [REDACTED]
Home address [REDACTED] **PII REDACTED PURUANT TO NY STATE FOIL LAW**
City/state/zip [REDACTED]
Business address 48-02 25th Ave. #307
City/state/zip Astoria, NY 11103
Telephone [REDACTED]
Other present address(es) n/a
City/state/zip _____
Telephone _____
List of other addresses and telephone numbers attached _____
2. Positions held in submitting business and starting date of each (check all applicable)
President ____/____/____ Treasurer ____/____/____
Chairman of Board ____/____/____ Shareholder ____/____/____
Chief Exec. Officer ____/____/____ Secretary ____/____/____
Chief Financial Officer ____/____/____ Partner ____/____/____
Vice President 7 / 24 / 2014 ____/____/____
(Other) _____
3. Do you have an equity interest in the business submitting the questionnaire?
YES xx NO ____ If Yes, provide details. **Christian Cahill is a 24.5% owner of Virsig.**
4. Are there any outstanding loans, guarantees or any other form of security or lease or any other type of contribution made in whole or in part between you and the business submitting the questionnaire?
YES ____ NO xx If Yes, provide details.
5. Within the past 3 years, have you been a principal owner or officer of any business or not-for-profit organization other than the one submitting the questionnaire? YES xx NO ____; If Yes, provide details.
Cahill is a partial owner of a NY State corporation: Centennial Security Integration, Inc. (CSI)
6. Has any governmental entity awarded any contracts to a business or organization listed in Section 5 in the past 3 years while you were a principal owner or officer? YES xx NO ____ If Yes, provide details.
CSI has had a contract with NYCHA and the NYS Courts System.

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BIDDER

EXECUTIVE DIRECTOR

TITLE

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EXECUTIVE DIRECTOR

TITLE

9. In addition to the information provided in response to the previous questions, in the past 5 years, have you been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or local prosecuting or investigative agency and/or the subject of an investigation where such investigation was related to activities performed at, for, or on behalf of the submitting business entity and/or an affiliated business listed in response to Question 5? YES ____ NO X If Yes, provide details for each such investigation.
10. In addition to the information provided, in the past 5 years has any business or organization listed in response to Question 5, been the subject of a criminal investigation and/or a civil anti-trust investigation and/or any other type of investigation by any government agency, including but not limited to federal, state, and local regulatory agencies while you were a principal owner or officer? YES ____ NO X If Yes; provide details for each such investigation.
11. In the past 5 years, have you or this business, or any other affiliated business listed in response to Question 5 had any sanction imposed as a result of judicial or administrative proceedings with respect to any professional license held? YES ____ NO X If Yes; provide details for each such instance.
12. For the past 5 tax years, have you failed to file any required tax returns or failed to pay any applicable federal, state or local taxes or other assessed charges, including but not limited to water and sewer charges? YES ____ NO X If Yes, provide details for each such year.

ALL BIDS MUST BE F.O.B. DESTINATION AND INCLUDE DELIVERY WITHIN DOORS UNLESS OTHERWISE SPECIFIED.

BIDDER SIGN HERE

BIDDER

EXECUTIVE DIRECTOR

TITLE

CERTIFICATION

A MATERIALLY FALSE STATEMENT WILLFULLY OR FRAUDULENTLY MADE IN CONNECTION WITH THIS QUESTIONNAIRE MAY RESULT IN RENDERING THE SUBMITTING BUSINESS ENTITY NOT RESPONSIBLE WITH RESPECT TO THE PRESENT BID OR FUTURE BIDS, AND, IN ADDITION, MAY SUBJECT THE PERSON MAKING THE FALSE STATEMENT TO CRIMINAL CHARGES.

I, CHRISTIAN CAHILL, being duly sworn, state that I have read and understand all the items contained in the foregoing pages of this questionnaire and the following pages of attachments; that I supplied full and complete answers to each item therein to the best of my knowledge, information and belief; that I will notify the County in writing of any change in circumstances occurring after the submission of this questionnaire and before the execution of the contract; and that all information supplied by me is true to the best of my knowledge, information and belief. I understand that the County will rely on the information supplied in this questionnaire as additional inducement to enter into a contract with the submitting business entity.

Sworn to before me this 26 day of APRIL 2017

Notary Public

VIRSIG, LLC.
Name of submitting business
CHRISTIAN CAHILL

Print name

Christian Cahill
Signature

V.P.

Title

04 126 1 17
Date

Signature on Stamp →

State of New York County of Queens
The foregoing instrument was acknowledged before
me this 26 day of April, 2017
by Nikoleta Djelobaj
NIKOLETA DJELOBAJ, Notary Public #010198337
My Commission Expires November 10, 2020

Business History Form

The contract shall be awarded to the responsible proposer who, at the discretion of the County, taking into consideration the reliability of the proposer and the capacity of the proposer to perform the services required by the County, offers the best value to the County and who will best promote the public interest.

In addition to the submission of proposals, each proposer shall complete and submit this questionnaire. The questionnaire shall be filled out by the owner of a sole proprietorship or by an authorized representative of the firm, corporation or partnership submitting the Proposal.

NOTE: All questions require a response, even if response is "none" or "not-applicable." No blanks.

(USE ADDITIONAL SHEETS IF NECESSARY TO FULLY ANSWER THE FOLLOWING QUESTIONS)

Date: 1/12/2017

1) Proposer's Legal Name: VIRSIG, LLC.

2) Address of Place of Business: 48-02 25TH AVE. # 305 ASTORIA, NY 11103

List all other business addresses used within last five years:
SAME ADDRESS BUT WE USED TO BE IN SUITE #407

3) Mailing Address (if different): N/A

Phone: 718-819-6400

Does the business own or rent its facilities? RENT

4) Dun and Bradstreet number: 079523332

5) Federal I.D. Number: 47-1416020

6) The proposer is a (check one): LLC Sole Proprietorship Partnership Corporation X Other
(Describe) LLC

7) Does this business share office space, staff, or equipment expenses with any other business?
Yes No xx If Yes, please provide details:

8) Does this business control one or more other businesses? Yes No xx If Yes, please provide details:

9) Does this business have one or more affiliates, and/or is it a subsidiary of, or controlled by, any other business? Yes No xx If Yes, provide details:

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TITLE

- 10) Has the proposer ever had a bond or surety cancelled or forfeited, or a contract with Nassau County or any other government entity terminated? Yes ___ No xx If Yes, state the name of bonding agency, (if a bond), date, amount of bond and reason for such cancellation or forfeiture; or details regarding the termination (if a contract). _____
- 11) Has the proposer, during the past seven years, been declared bankrupt? Yes ___ No xx If Yes, state date, court jurisdiction, amount of liabilities and amount of assets _____
- 12) In the past five years, has this business and/or any of its owners and/or officers and/or any affiliated business, been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or local prosecuting or investigative agency? And/or, in the past 5 years, have any owner and/or officer of any affiliated business been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or local prosecuting or investigative agency, where such investigation was related to activities performed at, for, or on behalf of an affiliated business. Yes ___ No xx If Yes, provide details for each such investigation. _____
- 13) In the past 5 years, has this business and/or any of its owners and/or officers and/or any affiliated business been the subject of an investigation by any government agency, including but not limited to federal, state and local regulatory agencies? And/or, in the past 5 years, has any owner and/or officer of an affiliated business been the subject of an investigation by any government agency, including but not limited to federal, state and local regulatory agencies, for matters pertaining to that individual's position at or relationship to an affiliated business. Yes ___ No xx If Yes, provide details for each such investigation. _____
- 14) Has any current or former director, owner or officer or managerial employee of this business had, either before or during such person's employment, or since such employment if the charges pertained to events that allegedly occurred during the time of employment by the submitting business, and allegedly related to the conduct of that business:
- a) Any felony charge pending? Yes ___ No xx If Yes, provide details for each such charge. _____
- b) Any misdemeanor charge pending? Yes ___ No xx If Yes, provide details for each such charge. _____
- c) In the past 10 years, you been convicted, after trial or by plea, of any felony and/or any other crime, an element of which relates to truthfulness or the underlying facts of which related to the conduct of business? Yes ___ No xx If Yes, provide details for each such conviction _____
- d) In the past 5 years, been convicted, after trial or by plea, of a misdemeanor? Yes ___ No xx If Yes, provide details for each such conviction. _____

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EXECUTIVE DIRECTOR

TITLE

e) In the past 5 years, been found in violation of any administrative, statutory, or regulatory provisions? Yes ___ No XX If Yes, provide details for each such occurrence. _____

15) In the past (5) years, has this business or any of its owners or officers, or any other affiliated business had any sanction imposed as a result of judicial or administrative proceedings with respect to any professional license held? Yes ___ No XX If Yes, provide details for each such instance. _____

16) For the past (5) tax years, has this business failed to file any required tax returns or failed to pay any applicable federal, state or local taxes or other assessed charges, including but not limited to water and sewer charges? Yes ___ No XX If Yes, provide details for each such year. Provide a detailed response to all questions checked 'YES'. If you need more space, photocopy the appropriate page and attach it to the questionnaire _____

Provide a detailed response to all questions checked "YES". If you need more space, photocopy the appropriate page and attach it to the questionnaire.

17) Conflict of Interest:

a) Please disclose any conflicts of interest as outlined below. NOTE: If no conflicts exist, please expressly state "No conflict exists."

(i) Any material financial relationships that your firm or any firm employee has that may create a conflict of interest or the appearance of a conflict of interest in acting on behalf of Nassau County No conflict exists.

(ii) Any family relationship that any employee of your firm has with any County public servant that may create a conflict of interest or the appearance of a conflict of interest in acting on behalf of Nassau County.
No conflict exists.

(iii) Any other matter that your firm believes may create a conflict of interest or the appearance of a conflict of interest in acting on behalf of Nassau County.
No conflict exists.

b) Please describe any procedures your firm has, or would adopt, to assure the County that a conflict of interest would not exist for your firm in the future.

We would screen all participants in any project and/or our own employees, to see if there is any family related to anyone in Nassau County; and we'd ensure no one has any lobbying background.

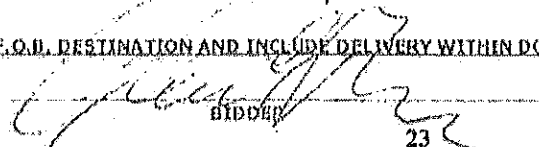
A. Include a resume or detailed description of the Proposer's professional qualifications, demonstrating extensive experience in your profession. Any prior similar experiences, and the results of these experiences, must be identified. see attached

Should the proposer be other than an individual, the Proposal **MUST** include:

i) Date of formation; JULY 27, 2014

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BIDDER

EXECUTIVE DIRECTOR

TITLE

OFFICE OF PURCHASING
COUNTY OF NASSAU STATE OF NEW YORK

FORMAL SEALED BID PROPOSAL
99022-04137-024

- ii) Name, addresses, and position of all persons having a financial interest in the company, including shareholders, members, general or limited partner; ii) BRIAN VALENZA iii) BRIAN VALENZA, CEO
- iii) Name, address and position of all officers and directors of the company; [REDACTED]
- iv) State of incorporation (if applicable); NY CHRISTIAN CAHILL CHRISTIAN CAHILL, VP
- v) The number of employees in the firm; 6
- vi) Annual revenue of firm; 750k ERIC L'ESPERANCE ERIC L'ESPERANCE, VP
- vii) Summary of relevant accomplishments SEE ATTACHED
- viii) Copies of all state and local licenses and permits. (ENCLOSED)
- B. Indicate number of years in business. 3
- C. Provide any other information which would be appropriate and helpful in determining the Proposer's capacity and reliability to perform these services. N/A
- D. Provide names and addresses for no fewer than three references for whom the Proposer has provided similar services or who are qualified to evaluate the Proposer's capability to perform this work.

REDACTED
PURSUANT TO
NY STATE FOIL LAW

Company US DEPT. VA - NORTHPORT VA MEDICAL CENTER

Contact Person

Address

City/State

Telephone

Fax #

E-Mail Address

PII REDACTED PURUANT
TO NY STATE FOIL LAW

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UNDER

EXECUTIVE DIRECTOR

TITLE

OFFICE OF PURCHASING
COUNTY OF NASSAU STATE OF NEW YORK

FORMAL SEALED BID PROPOSAL
99022-04137-024

Company NORTHWELL HEALTH - LENOX HILL HOSPITAL

Contact Person _____

Address _____

City/State _____

Telephone _____

Fax # _____

E-Mail Address _____

PII REDACTED
PURUANT TO
NY STATE FOIL LAW

Company SUNY Old Westbury

Contact Person _____

Address _____

City/State _____

Telephone _____

Fax # _____

E-Mail Address _____

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I, Glen Taylor, being duly sworn, state that I have read and understand all the items contained in the foregoing pages of this questionnaire and the following pages of attachments; that I supplied full and complete answers to each item therein to the best of my knowledge, information and belief; that I will notify the County in writing of any change in circumstances occurring after the submission of this questionnaire and before the execution of the contract; and that all information supplied by me is true to the best of my knowledge, information and belief. I understand that the County will rely on the information supplied in this questionnaire as additional inducement to enter into a contract with the submitting business entity.

Sworn to before me this _____ day of _____

20 17

State of New York County of Queens
The foregoing instrument was acknowledged before
me this 12 day of April, 20 17.
by Nikoleta Djelosaj
NIKOLETA DJELOSAJ, Notary Public #01006196337
My Commission Expires November 10, 20 20

Notary Public

Name of submitting business: VIRSIG, LLC

By: GLEN E. TAYLOR

Print name

Signature

Title

Date

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BIDDER

EXECUTIVE DIRECTOR

TITLE



Sealed Bid Proposal to
Nassau County Police Department
8th Precinct



Bid Number 99022-04137-024 / Opening Date 13 April 2017

Presented by Glenn Taylor, Executive Director of Virsig, LLC. 718-819-6410



12 April 2017

Mr. Timothy Funaro
Nassau County Office of Purchasing
240 Old Country Rd # 307
Mineola, NY 11501

Re: Bid 99022-04137-024 / Security System

Dear Mr. Funaro,

Virsig, LLC. is respectfully submitting this bid for the new Eighth Precinct security system.

As both a federal and New York State certified *Service-Disabled Veteran-Owned Business*, we appreciate Nassau County recognizing companies like ours. We remember, less than a year ago, when the county executive indicated that Nassau County would be providing "additional assistance and support" to certified SDVOBs, "by ensuring greater participation in contracting opportunities with Nassau County...[and] to help ensure service disabled veterans play a greater role in providing goods and services to Nassau County."

Further, we know that elevator integration is part of the Eighth Precinct job, something which is one of our strong suits; Virsig works closely on a daily basis within the elevator industry, as one of our co-owners is also the Executive VP of *Centennial Elevator Industries*, a NYC privately owned corporation, founded in 1976.

As a Preferred Vendor to the County of Nassau, we hope that this additional information is helpful in your final decision.

Sincerely yours,

A handwritten signature in black ink, appearing to read "Glenn Taylor".

Glenn Taylor
Executive Director



About Virsig

Virsig is a network-centric technology company and systems integrator that maintains a focus on bridging physical and logical security. We design, build, manage and maintain secure computer networks, particularly those that have a strong relationship to network IP controlled security devices. We supply, install and maintain related equipment, including surveillance cameras (PTZ, IR, thermal, etc.), entry/egress access control, sensors, laser detection devices, video management software and analytics, and other associated technologies.

What makes Virsig unique, is that Virsig leverages the strength of the IP Network—the backbone of any infrastructure or security system; this is accomplished from initial design to implementation, through analysis and testing, and subsequent monitoring.

As a chain is only as strong as its weakest link, information transport systems laden with associated peripherals (e.g. digital voice, data, video, sensory, imagery, etc.) are only as strong as the network they're on. Virsig monitors these networks—large and small, ensuring information technology and business personnel have reliable and dependable 24 hour access to their information. By providing network performance monitoring for the customer, Virsig is in a position to respond early to any situations that may arise, and can potentially mitigate down-time or minimize IT issues.

Service-Disabled Veteran-Owned Business

Virsig is a federally certified (CVE) 'Service-Disabled Veteran-Owned Small Business' (SDVOSB). It is also a certified New York State (OGS) Service-Disabled Veteran-Owned Business (SDVOB).



**Certified Service-Disabled
Veteran-Owned Business**

Leadership

Brian Valenza is the CEO and co-founder of Virsig, LLC. Brian has extensive commercial venture and security experience. Brian had an extensive military career that started with attending the U.S. Naval Academy at Annapolis, and eventually having a distinguished career as a U.S. Navy SEAL officer & has served in the Naval Special Warfare office at the Pentagon.



Christian L. Cahill is the VP of Operations and a co-founder of Virsig. He has numerous security industry and professional credentials and has directed the planning, coordination, and execution of more than 300 electronic security installations.



Eric M. L'Esperance is a dynamic entrepreneur and businessman with two-decades of successful business leadership. He is VP of Business Development and Co-Founder of Virsig, LLC. He is also Executive Vice-President of Centennial Elevator (founded in 1976).



Glenn Taylor has 20+ year's experience in the field of management, sales, electronics, logistics and project management and is a recognized expert on electronic security surveillance products, access control and other I.P. controlled hardware.



VIRSIG IS AN LLC.

This sheet is an extension to the *GUIDELINES FOR DISCLOSURE (Page 3)*

THE THREE PARTNERS ARE AS FOLLOW:

Brian Valenza

51% Owner

56 Middle Neck Road

Port Washington, NY 11050

718-819-6403

347-738-2162 Cell

Christian Cahill

81 Knollwood Rd

Roslyn, NY 11576

347-738-2177

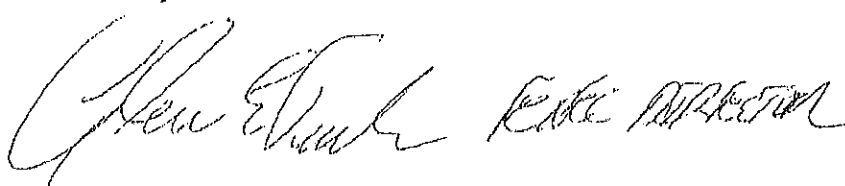
Eric L'Esperance

1 Great Meadow Rd.

Locust Valley, NY 11560

917-578-2672

NOTE: VIRSIG CONFIDENTIAL: IN THE EVENT OF A FOIL REQUEST, PLEASE REDACT HOME ADDRESS AS PER RULES OF NEW YORK STATE ON PERSONALLY IDENTIFIABLE INFORMATION (PII).



UNIQUE ID NUMBER
12000319363

State of New York
Department of State

DIVISION OF LICENSING SERVICES

FOR OFFICE USE ONLY

Control
No.

95581

PURSUANT TO THE PROVISIONS OF ARTICLE 50 OF THE
GENERAL BUSINESS LAW AS IT RELATES TO THE BUSINESS
OF INSTALLING, SERVICING, OR MAINTAINING SECURITY
OR FIRE ALARM SYSTEMS.

EFFECTIVE DATE
MO DAY YR
12 02 16

7

EXPIRATION DATE
MO DAY YR
12 01 18

VIRSIG LLC
48 02 25TH AVE STE 406
ASTORIA, NY 11103

HAS BEEN DULY LICENSED TO ENGAGE IN THE BUSINESS
OF INSTALLING, SERVICING, OR MAINTAINING SECURITY
OR FIRE ALARM SYSTEMS

QUALIFIER: VALENZA BRIAN J

In Witness Whereof, The Department of State has caused
its official seal to be hereunto affixed

ROSEANA ROSADO
SECRETARY OF STATE



NEW YORK
STATE OF
OPPORTUNITY
**Office of
General Services**

**Division of Service-Disabled
Veterans' Business Development**

VIRSIG, LLC

Is hereby certified as a

**New York State Service-Disabled Veteran-Owned
Small Business (SDVOB)**

August 10, 2015

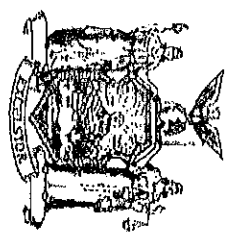
151160

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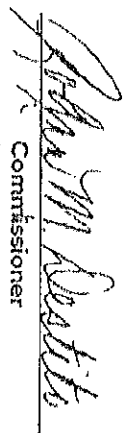
Director

Division of Service-Disabled Veterans'
Business Development



Andrew M. Cuomo
Governor

August 9, 2020
Expiration Date



Commissioner
New York State
Office of General Services

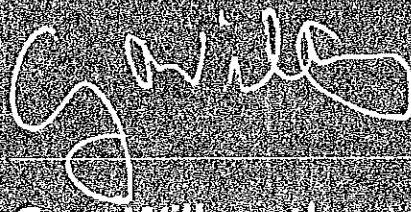
Certification Diploma 2017

Jonathan Connell
Milestone Certified Integration Technician

Date: April 7, 2017



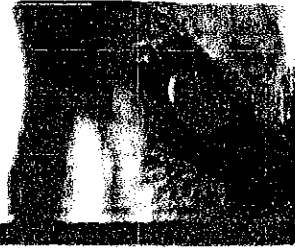
**CERTIFIED
INTEGRATION
TECHNICIAN**



Greg Willmarth
Director, Learning & Performance

The certificate is personal and valid 2 years from the date of issue.

Milestone Knowledge Program Diploma



This diploma confirms that:

Glenn Taylor

of

Virsig, LLC

has renewed the
Milestone Advanced Certification
and achieved certification in:

Milestone XProtect® Expert

Milestone XProtect® Corporate



Date: January 20, 2016

Tim Palmquist
Vice President, Americas



**Advanced
Certified Partner**

This diploma is personal and valid 2 years from date of issue.

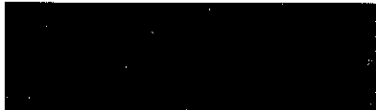
Page 1 of 4

COUNTY OF NASSAU

CONSULTANT'S, CONTRACTOR'S AND VENDOR'S DISCLOSURE FORM

1. Name of the Entity: VIRSIG, LLC
Address: 48-02 25TH AVENUE #305
City, State and Zip Code: ASTORIA, NY 11103
2. Entity's Vendor Identification Number: 47-1416020
3. Type of Business: ☐ Public Corp ☐ Partnership ☐ Joint Venture
☒ Ltd. Liability Co ☐ Closely Held Corp ☐ Other (specify)
4. List names and addresses of all principals; that is, all individuals serving on the Board of Directors or comparable body, all partners and limited partners, all corporate officers, all parties of Joint Ventures, and all members and officers of limited liability companies (attach additional sheets if necessary):

Brian Valenza 51% OWNER



Christian Cahill



**PII REDACTED AS PURSUANT TO
NY STATE FOIL LAW**

Eric L'Esperance



5. List names and addresses of all shareholders, members, or partners of the firm. If the shareholder is not an individual, list the individual shareholders/partners/members. If a Publicly held Corporation include a copy of the 10K in lieu of completing this section.

N/A

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BIDDER

EXECUTIVE DIRECTOR

TITLE

Page 2 of 4

6. List all affiliated and related companies and their relationship to the firm entered on line 1. above (if none, enter "None"). Attach a separate disclosure form for each affiliated or subsidiary company that may take part in the performance of this contract. Such disclosure shall be updated to include affiliated or subsidiary companies not previously disclosed that participate in the performance of the contract.

NONE

7. List all lobbyists whose services were utilized at any stage in this matter (i.e., pre-bid, bid, post-bid, etc.). The term "lobbyist" means any and every person or organization retained, employed or designated by any client to influence - or promote a matter before - Nassau County, its agencies, boards, commissions, department heads, legislators or committees, including but not limited to the Open Space and Parks Advisory Committee and Planning Commission. Such matters include, but are not limited to, requests for proposals, development or improvement of real property subject to County regulation, procurements, or to otherwise engage in lobbying as the term is defined herein. The term "lobbyist" does not include any officer, director, trustee, employee, counsel or agent of the County of Nassau, or State of New York, when discharging his or her official duties.

(a) Name, title, business address and telephone number of lobbyist(s):

NONE

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EXECUTIVE DIRECTOR

TITLE

Page 3 of 4

(b) Describe lobbying activity of each lobbyist. See page 4 of 4 for a complete description of lobbying activities.

NONE

(c) List whether and where the person/organization is registered as a lobbyist (e.g., Nassau County, New York State):

NO LOBBYING IS BEING, OR HAS EVER, BEEN CONDUCTED BY THE COMPANY OR ITS OFFICERS.

8 VERIFICATION: This section must be signed by a principal of the consultant, contractor or Vendor authorized as a signatory of the firm for the purpose of executing Contracts.

The undersigned affirms and so swears that he/she has read and understood the foregoing statements and they are, to his/her knowledge, true and accurate.

Dated:

3/27/2014

Signature:

Print Name: GLENN TAYLOR

EXBC DIR.

Title:

ALL BIDS MUST BE P.O.D. DESTINATION AND INCLUDE DELIVERY WITHIN DOORS UNLESS OTHERWISE SPECIFIED.


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BIDDER

EXECUTIVE DIRECTOR

TITLE

FORMAL SEALED BID PROPOSAL

	STATE OF NEW YORK	BID NUMBER 99022-04137-024
	COUNTY OF NASSAU	Dated: Ad. 3/09/2017
	BIDS WILL BE RECEIVED AND OPENED AT OFFICE OF PURCHASING, 1 WEST STREET, NORTH ENTRANCE, MINEOLA, NEW YORK 11501 OFFICE HOURS 9 AM - NOON & 1 PM - 4:45 PM	
BUYER Timothy Funaro	Telephone (516) 571-7720 E-mail tfunaro@nassaucountyny.gov	BID OPENING DATE April 13, 2017 11:00 A.M. E.D.S.T. REQUISITION NUMBER RQPD17000206

PREPARE YOUR BID ON THIS FORM USING BLACK INK OR TYPEWRITER

BID TITLE:	Security System Furnish and Install
------------	-------------------------------------

• ALL BIDS MUST BE F.O.B. DESTINATION AND INCLUDE DELIVERY WITHIN DOORS UNLESS OTHERWISE SPECIFIED

THE UNDERSIGNED BIDDER AFFIRMS AND DECLARES THAT HE/SHE HAS CAREFULLY EXAMINED THE ADVERTISED INVITATION FOR BIDS, THE BID TERMS AND CONDITIONS, AND DETAILED SPECIFICATIONS, AND CERTIFIES THAT THIS BID IS SIGNED WITH FULL KNOWLEDGE AND ACCEPTANCE OF ALL THE PROVISIONS THEREOF AND OFFERS AND AGREES, IF THIS BID IS ACCEPTED WITHIN NINETY (90) DAYS FROM THE BID OPENING DATE TO FURNISH ANY OR ALL THE ITEMS UPON WHICH PRICES ARE HEREINAFTER QUOTED IN THE QUANTITY AND AT THE PRICES BID.

CASH DISCOUNT OF 1% PERCENT WILL BE ALLOWED FOR PROMPT PAYMENT WITHIN 20 BUSINESS DAYS.

THE BIDDER CERTIFIES THAT: (A) THE BID HAS BEEN ARRIVED AT BY THE BIDDER INDEPENDENTLY AND HAS BEEN SUBMITTED WITHOUT COLLUSION WITH ANY OTHER VENDOR OF MATERIALS, SUPPLIES OR EQUIPMENT OF THE TYPE DESCRIBED IN INVITATION FOR BIDS, AND (B) THE CONTENTS OF THE BID HAVE NOT BEEN COMMUNICATED BY THE BIDDER, NOR, TO ITS BEST KNOWLEDGE AND BELIEF, BY ANY OF ITS EMPLOYEES OR AGENTS, TO ANY PERSON NOT AN EMPLOYEE OR AGENT OF BIDDER OR ITS SURETY ON ANY BOND FURNISHED HEREWITH PRIOR TO OFFICIAL OPENING OF THE BID.

DELIVERY MADE TO: Police Department Eighth Precinct 299 Hicksville Road Bethpage, N.Y. 11714	GUARANTEED DELIVERY DATE 45 DAYS AFTER RECEIPT OF ORDER
EMPLOYERS FEDERAL TAX ID NUMBER 47-1416020	

TOLL FREE TELEPHONE NUMBER:

BIDS MUST BE SIGNED BY PROPRIETOR, PARTNER OR OFFICER AUTHORIZED TO SIGN FOR CORPORATION

NAME OF BIDDER	VIRSIG, LLC.		
ADDRESS	48-02 25TH AVE. #305		
CITY	ASTORIA	STATE	NY
ZIP CODE	11103	TELEPHONE	718-819-6411
SIGNATURE OF AUTHORIZED INDIVIDUAL	GLENN TAYLOR, EXECUTIVE DIRECTOR		
	PRINT OR TYPE NAME OF SIGNER AND TITLE		

IN EXECUTING THIS BID, THE BIDDER WARRANTS THAT THE PRICES SUBMITTED HEREIN ARE NOT HIGHER THAN THOSE OFFERED TO ANY GOVERNMENTAL OR COMMERCIAL CONSUMER FOR LIKE DELIVERIES. THE PRICES HEREIN SHOULD NOT INCLUDE ANY FEDERAL EXCISE TAXES OR SALES TAXES IMPOSED BY ANY STATE OR MUNICIPAL GOVERNMENT. SUCH TAXES, IF INCLUDED, MUST BE DEDUCTED BY THE BIDDER WHEN SUBMITTING BID. BIDDERS ARE REQUESTED TO ALSO READ THE TERMS AND CONDITIONS.

BID TERMS AND CONDITIONS

- Bids on equipment must be on standard new equipment, latest model, except as otherwise specifically stated in proposal or detailed specification. Where any part of nominal appurtenances of equipment is not described, it shall be understood that all equipment and appurtenances which are usually provided in the manufacturer's stock model shall be furnished.
- Bids on materials and supplies must be for new items except as otherwise specifically stated in bid or detailed specifications.
- Bidder declares that the bid is made without any connection with any other Bidder, submitting a bid for the same items, and is in all respects fair and without collusion or fraud.
- PRICES The provisions of the New York State Fair Trade Law (Pec-Crawford Act) and the federal price discrimination law (Robinson-Patman Act) do not apply to purchases made by the County.
- SURETY In the event that an award is made hereunder, The Director of Purchase reserves the right to request successful bidders to post, within one week, security for faithful performance, with the understanding that the whole or any part thereof may be used by the County of Nassau to supply any deficiency that may arise from any default on the part of the Bidder. Such security must meet all the requirements of the County Attorney and be approved by the County Attorney.

6. **SAMPLES** Samples, when required, must be submitted strictly in accordance with instructions; otherwise bid may not be considered. If samples are requested subsequent to bid opening they shall be delivered within five (5) days of the request for bid to have consideration. Samples must be furnished free of charge and must be accompanied by descriptive memorandum in which the Bidder desires their return, also specifying the address to which they are to be returned, provided they have not been used or made useless by tests. Award samples may be held for comparison with deliveries. Samples will be returned at the Bidders risk and expense.
7. **Award** The Director, Office of Purchasing reserves the right before making award to make investigations as to whether or not the items, qualifications or facilities offered by the Bidder meet the requirements set forth herein and are ample and sufficient to insure the proper performance in the event of award. The Bidder must be prepared, if requested by the Director, to present evidence of experience, ability and financial standing, as well as a statement as to plant, machinery and capacity of the manufacturer for the production and distribution of the material on which he is bidding. Upon request of the Director, successful bidder shall file certification from the manufacturer relative to authorization, delivery, service and guarantees. If it is found that the conditions of the bids are not complied with or that articles or equipment proposed to be furnished do not meet the requirements called for or that the qualification, financial standing or facilities are not satisfactory, the Director may reject such bids. It is distinctly understood, however, that nothing in the foregoing shall mean or imply that it is obligatory upon the Director to make any examinations before award, and it is further understood that, if such examination is made, it in no way relieves the Bidder from fulfilling all requirements and conditions of the bid.
8. **Awards** will be made to the lowest responsible Bidder. Cash discounts will not be a factor in determining awards, except in tie bids. Consideration will be given to the reliability of the Bidder, the quantities of the materials, equipment or supplies to be furnished, their conformity with the specifications, the purpose for which required, and the terms of delivery.
9. The Director reserves the right to reject and all bids in whole or in part and to waive technical defects, irregularities and omissions if in his judgment the best interests of the County will be served.
10. Unless otherwise indicated herein, the Director reserves the right to make award by items, by classes, by group of items, or as a whole.
11. **DELIVERIES** Upon failure of the Vendor to deliver within the time specified, or within reasonable time as interpreted by the Director, or failure to make replacement of rejected articles, when so requested immediately or as directed by the Director, the Director may purchase from other sources to take the place of the item rejected or not delivered. The Director reserves the right to authorize immediate purchase from other sources against rejections on any order when necessary. On all such purchases the Vendor agrees to promptly reimburse the County for excess cost occasioned by such purchases. Should the cost be less, the Vendor shall have no claim to the difference. Such purchases will be deducted from order quantity.
12. An order may be canceled at the Vendors expense upon nonperformance. Failure of the Vendor to furnish additional surety within ten (10) days from date of requested shall be sufficient cause for the cancellation of the order.
13. When in the determination of the Director, the articles or equipment delivered fail to meet County specifications or, if in the determination of the Director, the Vendor consistently fails to deliver as ordered, the Director reserves the right to cancel the order and purchase the balance from other sources at Vendor expense.
14. Delivery must be made as ordered and in accordance with the bid. If delivery instructions do not appear on order. It will be interpreted to mean prompt delivery. The decision of the Director as to reasonable compliance with delivery terms shall be final. Burden of proof of delay in receipt of order shall rest with the Vendor.
15. The County Agencies will not schedule any deliveries for Saturdays, Sundays or Legal Holiday, except commodities required for daily consumption or where the delivery is an emergency, a replacement, or is overdue, in which event the convenience of the Agency will govern.
16. Supplies shall be securely and properly packed for shipment, according to accepted commercial practice, without extra charge for packing cases, reels, binning or sacks, the containers to remain the property of the agency unless definitely stated otherwise in the bid.
17. The Vendor shall be responsible for delivery of supplies in good condition at point of destination. The Vendor shall file all claims with carrier for breakage, imperfections and other losses, which will be deducted from invoices. The receiving Agency will note for the benefit of Vendor when packages are not received in good conditions.
18. All supplies which are customarily labeled or identified must have securely affixed thereto the original un-mutilated label or marking of the manufacturer.
19. Billings for deliveries must be rendered on County claim forms.
20. Furniture, machines and other equipment must be delivered, installed and set in place as directed, ready for use unless otherwise specified.
21. Deliveries are subject to reweighing at destination by the County and payment will be made on the basis of materials delivered. Normal shrinkage will be allowed in such instances where shrinkage is possible. Short weight shall be sufficient cause for cancellation of order at Vendors expense.
22. **GUARANTEES BY BIDDER** Bidder hereby guarantees: (a) To save the County, its agents and employees harmless from liability of any nature or kind for the use of any copyrighted or un-copyrighted composition, secret process, patented or unpatented invention, article or appliance furnished or used in the performance hereof of which the Bidder is not the Patentee, assignee or licensee, and to defend any action brought against the County in the name of the County and under the direction of the County Attorney at the sole cost of the bidder or in the sole option of the Director to pay the cost of such defense to the County. (b) His products against defective material or workmanship and to repair any damages or marring occasioned in transit.
(c) To furnish adequate protection from damage for all work and to repair damages of any kind, for which he or his workmen are responsible, to the building or equipment to this own work or the work of other Vendors, or in the opinion of the Director to pay for the same by deductions in payments due under this contract.
(d) To pay for all permits, licenses and fees and give all notices and comply with all laws, ordinances, rules and regulations of the city, village or town in which the installation has to be made, and of the County of Nassau and the State of New York.
(e) To carry proper insurance in the opinion of the Director, and approved by the County Attorney to protect the County from loss in case of accident, fire and theft.
(f) That he will keep himself fully informed, of all municipal ordinances and regulations, state and national laws in any manner affecting the work or goods herein specified, and any extra work contracted for by him, and shall at all times observe and comply with said ordinances, laws and regulations, including all provisions of the Workmen Compensation and Labor Laws, and shall indemnify and save harmless the County of Nassau and the Nassau County Legislature from loss and liability upon any and all claims on account of any physical injury to persons, including death, or damage to property and from all cost and expenses in suits which may be brought against the same on account of such injuries irrespective of the actual cost of the same and irrespective of whether the same shall have been due to the negligence of the Bidder or his agents.
(g) That the items furnished shall conform to all the provisions of the bid and this warranty shall survive acceptance, or use of any material so furnished.
(h) That all deliveries will not be inferior to the accepted bid sample.
23. **LABOR LAWS and ANTIDISCRIMINATION** Upon the vendor acceptance hereof, the vendor agrees to comply with Article IX, Section 2 C of the Constitution of the State of New York, Section 220, 220a, 220b, 220d, 220e and 230 of the Labor Law, Section 5 and 12 of the Lien Law, Article 2 of the Uniform Commercial Code, Sections 108 and 109 as well as Article 18 of the General Municipal Law, Section 2318 of the County Government Law of Nassau County, Section 224.2 of the Nassau County Administrative Code, the provisions of the anti-Discrimination Order of Nassau County, and the vendor shall keep himself fully informed of all additional municipal ordinances and regulations, State and National Laws in any manner affecting this order and the goods or services delivered or rendered or to be delivered or rendered there under, and shall at all times observe and comply with said ordinances, laws and regulations at his sole cost and expense.
24. **ASSIGNMENT** The contractor is hereby prohibited from assigning, transferring, conveying, subletting or otherwise disposing of this contract or his right, title, or interest therein, or his power to execute such contract, to any other person or corporation without the previous consent in writing of the Officer, board or agency awarding the contract.
25. The County of Nassau will not be responsible nor liable for any shipment or delivery of any materials, supplies, or equipment without it's express written instructions or valid Purchase Order.
26. No agreements, changes, modifications or alterations shall be deemed effective nor shall the same be binding upon the County unless in writing and signed by the Director, Office of Purchasing or his duly designated representative.

Director, Office of Purchasing

DISCLOSURE STATEMENT

THE NASSAU COUNTY LEGISLATURE REQUIRES THE FOLLOWING INFORMATION PRIOR TO CONSIDERATION FOR AN AWARD.

Bidders Name: VIRSIG, LLC.

Address: 48-02 25TH AVENUE #305 ASTORIA, NY 11103

Telephone No: 718-819-6411

Fax No: 718-766-2024

1. State Whether: A Corporation _____
Individual _____
Partnership _____
VIRSIG IS AN L.L.C.

GUIDELINES FOR DISCLOSURE

THE NASSAU COUNTY LEGISLATURE REQUIRES THE NAMES AND HOME* ADDRESSES OF ALL PRINCIPALS. DISCLOSURE MUST BE PROVIDED AS INDICATED BY TYPE OF OWNERSHIP. (PLEASE LIST ALL REQUIRED INFORMATION ON A SEPARATE SHEET AND ATTACH TO BID.)

- 1) Sole Proprietorship/Individual. The Name and Home Address of the Sole Proprietorship/Individual.
- 2) Closely Held Corporation. The Name and Home Addresses of all Shareholders, Officers and Directors.
- 3) Publicly Traded Corporation. Only the page(s) of the SEC FORM 10-K setting forth the name of all officers and directors.
- 4) Not for Profit Corporation. The Names and Home Addresses of all members, Officer and Directors.
- 5) Partnership. The Names and Home Address of all General and Limited Partners.
- 6) Limited Liability Company. The Names and Home Addresses of all Members.
- 7) Limited Liability Partnership. The Name and Home Addresses of all Members.
- 8) Joint Venture. The Names and Home Addresses of all Joint Ventures.

NOTE: IF ANY ENTITY IS TIERED, YOU MUST ALSO LIST ALL INDIVIDUAL PRINCIPALS OF THE TIERED ENTITY.
*IN THE CASE OF PUBLICLY TRADED CORPORATIONS THE SEC FORM 10K SUFFICES AND HOME ADDRESSES ARE NOT NECESSARY.

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BIDDER

GLENN TAYLOR, EXECUTIVE DIRECTOR

TITLE

QUALIFICATION STATEMENT

BIDDER'S NAME: VIRSIG, LLC.

ADDRESS: 48-02 25TH AVENUE #305 ASTORIA, NY 11103

1. STATE WHETHER: CORPORATION _____ INDIVIDUAL _____ PARTNERSHIP _____

LLC

2. IF A CORPORATION OR PARTNERSHIP LIST NAME(S) AND ADDRESS(S) OF OFFICER(S) OR MEMBER(S)
PRESIDENT

VICE PRESIDENT

SECRETARY

N/A

TREASURER

3. HAVE YOU FILED A QUALIFICATION STATEMENT WITH THE COUNTY OF NASSAU? _____
IF SO WHEN? YES - JUNE 2015

4. HOW MANY YEARS HAS YOUR ORGANIZATION BEEN IN BUSINESS UNDER YOUR PRESENT NAME? 3

5. HAVE YOU, OR YOUR FIRM, EVER FAILED TO COMPLETE ANY WORK AWARDED TO YOU? NO
IF SO, WHERE AND WHY?

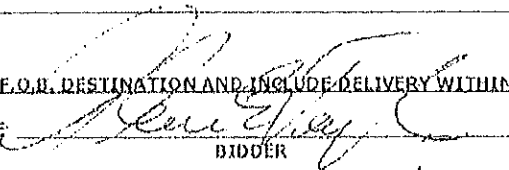
6. IN WHAT OTHER LINES OF BUSINESS ARE YOU OR YOUR FIRM INTERESTED? COMPUTER NETWORKING,
ELECTRONIC SECURITY, ETC.

7. WHAT IS THE EXPERIENCE OF THE PRINCIPAL INDIVIDUALS OF YOUR ORGANIZATION RELATING TO THE SUBJECT
OF THIS BID?

INDIVIDUALS NAME	PRESENT POSITION	YEARS OF EXPERIENCE	MAGNITUDE AND TYPE OF WORK	IN WHAT CAPACITY
GLENN TAYLOR	EXECUTIVE DIRECTOR	20+	LARGE SCALE SECURITY/NETWORKS	SOLD/MANAGED
BRIAN VALENZA	CEO	15+	GLOBAL SECURITY CONTRACTS	MANAGED/DELIVERED

8. IN WHAT MANNER HAVE YOU INSPECTED THIS PROPOSED WORK? EXPLAIN IN DETAIL
REVIEWED FLOOR AND SITE PLANS WITH GENERAL CONTRACTOR / NASSAU STAFF PRIOR TO BID.
VISITED THE LOCATION AND EXAMINED THE BUILDING

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9. THE CONTRACT, IF AWARDED TO YOU OR YOUR FIRM, WILL HAVE THE PERSONAL SUPERVISION OF WHOM? GIVE NAME AND PRESENT POSITION

KONSTANTINE KIM, FIELD SERVICE SUPERVISOR

KAHLID AHMED, BE, ME, CCNP, CCDP

10. BIDDERS ARE REQUIRED TO COMPLETE THIS FORM PROVIDING THREE (3) REFERENCES OF PAST PERFORMANCE. REFERENCES SHOULD INVOLVE PROJECTS AND/OR SERVICE SITUATIONS OF SIMILAR SIZE AND SCOPE TO THIS BID. REFERENCES MUST HAVE HAD DEALING WITH THE BIDDER WITHIN THE LAST THIRTY-SIX (36) MONTHS. THE COUNTY RESERVES THE RIGHT TO CONTACT ANY OR ALL OF THE REFERENCES SUPPLIED FOR AN EVALUATION OF PAST PERFORMANCE IN ORDER TO ESTABLISH THE RESPONSIBILITY OF THE BIDDER BEFORE THE ACTUAL AWARD OF THE BID AND/OR CONTRACT. COMPLETION OF THE REFERENCE FORM IS REQUIRED.

NASSAU COUNTY (AND ANY OF ITS AGENCIES) MAY BE LISTED AS AN ADDITIONAL REFERENCE, BUT MAY NOT BE SUBSTITUTED FOR ANY OF THE THREE REQUIRED REFERENCES.

1. REFERENCE'S NAME:

ADDRESS: US Department of Veterans Affairs (Northport VA Medical Center) NY, NY

79 Middleville Rd. Northport, NY 11768

TELEPHONE: 800-877-6976 CONTACT PERSON Lt. Michael Mireider, Police Dept.

CONTRACT DATE: May 2016

2. REFERENCE'S NAME: Northwell Health - Lenox Hill Hospital

ADDRESS: 100 E 77th St, New York, NY 10075

TELEPHONE: (212) 434-2470 CONTACT PERSON Jack Hendrickson

CONTRACT DATE: Ongoing since 2014

3. REFERENCE'S NAME: SUNY Old Westbury

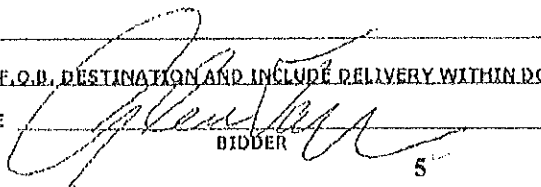
ADDRESS: 223 Store Hill Road, Old Westbury, NY 11568

TELEPHONE: (516) 876-3221 CONTACT PERSON Napoleon Farfan

CONTRACT DATE: 2015

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USE SEPARATE PAGE IF ADDITIONAL SPACE IS NEEDED.

I certify that all the statements contained in this document are true, complete and correct to the best of my knowledge and belief and are made in good faith, including data contained in the Organization's Relevant Experience. A false certification or failure to disclose information shall be grounds for disqualification or termination of any award.

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Appendix EE

EQUAL EMPLOYMENT OPPORTUNITIES FOR MINORITIES AND WOMEN

The provisions of this Appendix EE are hereby made a part of the document to which it is attached.

The Contractor shall comply with all federal, State and local statutory and constitutional anti-discrimination provisions. In addition, Local Law No. 14-2002, entitled "Participation by Minority Group Members and Women in Nassau County Contracts," governs all County Contracts as defined by such title and solicitations for bids or proposals for County Contracts. In accordance with Local Law 14-2002:

(a) The Contractor shall not discriminate against employees or applicants for employment because of race, creed, color, national origin, sex, age, disability or marital status in recruitment, employment, job assignments, promotions, upgradings, demotions, transfers, layoffs, terminations, and rates of pay or other forms of compensation. The Contractor will undertake or continue existing programs related to recruitment, employment, job assignments, promotions, upgradings, transfers, and rates of pay or other forms of compensation to ensure that minority group members and women are afforded equal employment opportunities without discrimination.

(b) At the request of the County contracting agency, the Contractor shall request each employment agency, labor union, or authorized representative of workers with which it has a collective bargaining or other agreement or understanding, to furnish a written statement that such employment agency, union, or representative will not discriminate on the basis of race, creed, color, national origin, sex, age, disability, or marital status and that such employment agency, labor union, or representative will affirmatively cooperate in the implementation of the Contractor's obligations herein.

(c) The Contractor shall state, in all solicitations or advertisements for employees, that, in the performance of the County Contract, all qualified applicants will be afforded equal employment opportunities without discrimination because of race, creed, color, national origin, sex, age, disability or marital status.

(d) The Contractor shall make Best Efforts to solicit active participation by certified minority or women-owned business enterprises ("Certified M/WBEs") as defined in Section 101 of Local Law No. 14-2002, including the granting of Subcontracts.

(e) The Contractor shall, in its advertisements and solicitations for Subcontractors, indicate its interest in receiving bids from Certified M/WBEs and the requirement that Subcontractors must be equal opportunity employers.

(f) Contractors must notify and receive approval from the respective Department Head prior to issuing any Subcontracts and, at the time of requesting such authorization, must submit a signed Best Efforts Checklist.

(g) Contractors for projects under the supervision of the County's Department of Public Works shall also submit a utilization plan listing all proposed Subcontractors so that, to the greatest extent feasible, all Subcontractors will be approved prior to commencement of work. Any additions or changes to the list of subcontractors under the utilization plan shall be approved by the Commissioner of the Department of Public Works when made. A copy of the utilization plan any additions or changes thereto shall be submitted by the Contractor to the Office of Minority Affairs simultaneously with the submission to the Department of Public Works.

(h) At any time after Subcontractor approval has been requested and prior to being granted, the contracting agency may require the Contractor to submit Documentation Demonstrating Best Efforts to Obtain Certified Minority or Women-owned Business Enterprises. In addition, the contracting agency may require the Contractor to submit such documentation at any time after Subcontractor approval when the contracting agency has reasonable cause to believe that the existing Best Efforts Checklist may be inaccurate. Within ten working days (10) of any such request by the contracting agency, the Contractor must submit Documentation.

(i) In the case where a request is made by the contracting agency or a Deputy County Executive acting on behalf of the contracting agency, the Contractor must, within two (2) working days of such request, submit evidence to demonstrate that it employed Best Efforts to obtain Certified M/WBE participation through proper documentation.

(j) Award of a County Contract alone shall not be deemed or interpreted as approval of all Contractor's Subcontracts and Contractor's fulfillment of Best Efforts to obtain participation by Certified M/WBEs.

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(k) A Contractor shall maintain Documentation Demonstrating Best Efforts to Obtain Certified Minority or Women-owned Business Enterprises for a period of six (6) years. Failure to maintain such records shall be deemed failure to make Best Efforts to comply with this Appendix EE, evidence of false certification as M/WBE compliant or considered breach of the County Contract.

(l) The Contractor shall be bound by the provisions of Section 109 of Local Law No. 14-2002 providing for enforcement of violations as follows:

- a. Upon receipt by the Executive Director of a complaint from a contracting agency that a County Contractor has failed to comply with the provisions of Local Law No. 14-2002, this Appendix EE or any other contractual provisions included in furtherance of Local Law No. 14-2002, the Executive Director will try to resolve the matter.
- b. If efforts to resolve such matter to the satisfaction of all parties are unsuccessful, the Executive Director shall refer the matter, within thirty days (30) of receipt of the complaint, to the American Arbitration Association for proceeding thereon.
- c. Upon conclusion of the arbitration proceedings, the arbitrator shall submit to the Executive Director his recommendations regarding the imposition of sanctions, fines or penalties. The Executive Director shall either (i) adopt the recommendation of the arbitrator (ii) determine that no sanctions, fines or penalties should be imposed or (iii) modify the recommendation of the arbitrator, provided that such modification shall not expand upon any sanction recommended or impose any new sanction, or increase the amount of any recommended fine or penalty. The Executive Director, within ten days (10) of receipt of the arbitrator's award and recommendations, shall file a determination of such matter and shall cause a copy of such determination to be served upon the respondent by personal service or by certified mail return receipt requested. The award of the arbitrator, and the fines and penalties imposed by the Executive Director, shall be final determinations and may only be vacated or modified as provided in the civil practice law and rules ("CPLR").

(m) The contractor shall provide contracting agency with information regarding all subcontracts awarded under any County Contract including the amount of compensation paid to each Subcontractor and shall complete all forms provided by the Executive Director or the Department Head relating to subcontractor utilization and efforts to obtain M/WBE participation.

Failure to comply with provisions (a) through (m) above, as ultimately determined by the Executive Director, shall be a material breach of the contract constituting grounds for immediate termination. Once a final determination of failure to comply has been reached by the Executive Director, the determination of whether to terminate a contract shall rest with the Deputy County Executive with oversight responsibility for the contracting agency.

Provisions (a), (b) and (c) shall not be binding upon Contractors or Subcontractors in the performance of work or the provision of services or any other activity that are unrelated, separate, or distinct from the County Contract as expressed by its terms.

The requirements of the provisions (a), (b) and (c) shall not apply to any employment or application for employment outside of this County or solicitations or advertisements therefore or any existing programs of affirmative action regarding employment outside of this County and the effect of contract provisions required by these provisions (a), (b) and (c) shall be so limited.

The Contractor shall include provisions (a), (b) and (c) in every Subcontract in such manner that these provisions shall be binding upon each Subcontractor as to work in connection with the County Contract.

As used in this Appendix EE the term "Best Efforts Checklist" shall mean a list signed by the Contractor, listing the procedures it has undertaken to procure Subcontractors in accordance with this Appendix EE.

As used in this Appendix EE the term "County Contract" shall mean (i) a written agreement or purchase order instrument, providing for a total expenditure in excess of twenty-five thousand dollars (\$25,000), whereby a County contracting agency is committed to expend or does expend funds in return for labor, services, supplies, equipment, materials or any combination of the foregoing, to be performed for, or rendered or furnished to the County; or (ii) a written agreement in excess of one hundred thousand dollars (\$100,000), whereby a County contracting agency is committed to expend or does expend funds for the acquisition,

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construction, demolition, replacement, major repair or renovation of real property and improvements thereon. However, the term "County Contract" does not include agreements or orders for the following services: banking services, insurance policies or contracts, or contracts with a County contracting agency for the sale of bonds, notes or other securities.

As used in this Appendix EE the term "County Contractor" means an individual, business enterprise, including sole proprietorship, partnership, corporation, not-for-profit corporation, or any other person or entity other than the County, whether a contractor, licensor, licensee or any other party, that is (i) a party to a County Contract, (ii) a bidder in connection with the award of a County Contract, or (iii) a proposed party to a County Contract, but shall not include any Subcontractor.

As used in this Appendix EE the term "County Contractor" shall mean a person or firm who will manage and be responsible for an entire contracted project.

As used in this Appendix EE "Documentation Demonstrating Best Efforts to Obtain Certified Minority or Women-owned Business Enterprises" shall include, but is not limited to the following:

- a. Proof of having advertised for bids, where appropriate, in minority publications, trade newspapers/notice and magazines, trade and union publications, and publications of general circulation in Nassau County and surrounding areas or having verbally solicited M/WBEs whom the County Contractor reasonably believed might have the qualifications to do the work. A copy of the advertisement, if used, shall be included to demonstrate that it contained language indicating that the County Contractor welcomed bids and quotes from M/WBE Subcontractors. In addition, proof of the date(s) any such advertisements appeared must be included in the Best Effort Documentation. If verbal solicitation is used, a County Contractor's affidavit with a notary's signature and stamp shall be required as part of the documentation.
- b. Proof of having provided reasonable time for M/WBE Subcontractors to respond to bid opportunities according to industry norms and standards. A chart outlining the schedule/time frame used to obtain bids from M/WBEs is suggested to be included with the Best Effort Documentation.
- c. Proof or affidavit of follow-up of telephone calls with potential M/WBE subcontractors encouraging their participation. Telephone logs indicating such action can be included with the Best Effort Documentation.
- d. Proof or affidavit that M/WBE Subcontractors were allowed to review bid specifications, blue prints and all other bid/RFP related items at no charge to the M/WBEs, other than reasonable documentation costs incurred by the County Contractor that are passed onto the M/WBE.
- e. Proof or affidavit that sufficient time prior to making award was allowed for M/WBEs to participate effectively, to the extent practicable given the timeframe of the County Contract.
- f. Proof or affidavit that negotiations were held in Best Efforts with interested M/WBEs, and that M/WBEs were not rejected as unqualified or unacceptable without sound business reasons based on (1) a thorough investigation of M/WBE qualifications and capabilities reviewed against industry custom and standards and (2) cost of performance. The basis for rejecting any M/WBE deemed unqualified by the County Contractor shall be included in the Best Effort Documentation.
- g. If an M/WBE is rejected based on cost, the County Contractor must submit a list of all sub-bidders for each item of work solicited and their bid prices for the work.
- h. The conditions of performance expected of Subcontractors by the County Contractor must also be included with the Best Effort Documentation.
- i. County Contractors may include any other type of documentation they feel necessary to further demonstrate their Best Efforts regarding their bid documents.

As used in this Appendix EE the term "Executive Director" shall mean the Executive Director of the Nassau County Office of Minority Affairs; provided, however, that Executive Director shall include a designee of the Executive Director except in the case of final determinations issued pursuant to Section (a) through (f) of these rules.

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As used in this Appendix III, the term "Subcontractor" shall mean an agreement consisting of part or parts of the contracted work of the County Contractor.

As used in this Appendix III, the term "Subcontractor" shall mean a person or firm who performs part or parts of the contracted work of a prime contractor providing services, including construction services, to the County pursuant to a county contract. Subcontractor shall include a person or firm that provides labor, professional or other services, materials or supplies to a prime contractor that are necessary for the prime contractor to fulfill its obligations to provide services to the County pursuant to a county contract. Subcontractor shall not include a supplier of materials to a contractor who has contracted to provide goods but no services to the County, nor a supplier of incidental materials to a contractor, such as office supplies, tools and other items of nominal cost that are utilized in the performance of a service contract.

Provisions requiring contractors to retain or submit documentation of best efforts to utilize certified subcontractors and requiring Department head approval prior to subcontracting shall not apply to inter-governmental agreements. In addition, the tracking of expenditures of County dollars by not-for-profit corporations, other municipalities, States, or the federal government is not required.

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INDEMNIFICATION:

Contractor agrees to indemnify and hold harmless County and its agents, officers and employees, from and against any and all losses, costs, expenses (including attorneys' fees and disbursements), damages and liabilities, arising out of or in connection with any acts or omissions of Contractor, its officers, agents or employees, provided, however, that Contractor shall not be responsible for that portion, if any, of a loss that is caused by the negligence of the County; and provided, further, that Contractor shall not be liable for consequential, indirect or special damages. Contractor shall, at County's demand and at County's direction, defend at its own risk and expense any and all suits, actions or legal proceedings which may be brought against County, its agents, officers or employees in connection with a loss for which Contractor is responsible under this paragraph.

DEFINITIONS:

- The term "County" as used herein, shall be deemed as reference to the County of Nassau, State of New York.
- The term "Contractor" as used herein, shall be deemed as reference to the successful bidder, vendor, proprietor, partnership, or corporation receiving an award to perform any or all of the services specified herein in accordance with the terms of this agreement.
- The term "agency" as used herein, shall be deemed as the department, division, bureau, office, agency or other Nassau County establishment authorized to receive the service specified herein.
- The term "Director" as used herein, shall be deemed as reference to the Director of the Office of Purchasing.
- The term "Blanket Order" as used herein, shall be deemed as the multiple use pricing agreement as a result of this bid.
- The term "Purchase Order" as used herein, shall be deemed as the single use pricing agreement as a result of this bid.
- The term "complete" as written in this bid must include all equipment, delivery and installation of same in its entirety, as listed in the contract documents, and is to include all supervision, labor, materials, plant equipment, transportation, testing, (if required) incidentals, and other facilities as necessary and/or required to execute all the work as herein specified, or as incidentally required to provide a complete operating installation.

NOTE: INSERT FEDERAL IDENTIFICATION NUMBER IN SPACE PROVIDED ON PAGE 1.

IMPORTANT

PRICE MUST BE INSERTED WITH TYPEWRITER OR INK. BIDS MUST BE SIGNED IN INK. TO ASSURE OFFER REACHING IN TIME, **YOU ARE URGED TO MAIL YOUR FORMAL SEALED BID EARLY. THIS FORMAL SEALED BID MUST REACH OUR OFFICE BY 11:00 A.M.** LATE FORMAL SEALED BIDS WILL NOT BE ACCEPTED.

All proposals and bid documents submitted in response **must** include a completed copy of the County of Nassau Consultant's, Contractor's and Vendor's Disclosure Form. Additionally, if the bidder – prospective vendor – utilizes the services of any individual or organization for the purposes of conducting lobbying activities, the proposal **must** also include the Lobbyist Registration and Disclosure Form, completed by that individual/organization.

PARTICIPATION BY POLITICAL SUBDIVISIONS: The successful vendor agrees that all political subdivisions of New York State and all other entities authorized by law to make such purchases may participate in any award under this bid. These Entities shall accept full responsibility for any payments due the successful bidder for their purchases hereunder.

INTENT

SCOPE: It is the intent of the County of Nassau to properly describe by these specifications and terms an adequate method of providing: **A Security System to the Nassau County Police Department Fourth Precinct**

PURPOSE: The purpose of this bid is to establish a price structure on which items and/or services listed herein will be purchased at once by Purchase Order.

ALL BIDS MUST BE F.O.B. DESTINATION AND INCLUDE DELIVERY WITHIN DOORS UNLESS OTHERWISE SPECIFIED.

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BIDDER

EXECUTIVE DIRECTOR

TITLE

**OFFICE OF PURCHASING
COUNTY OF NASSAU STATE OF NEW YORK**

**FORMAL SEALED BID PROPOSAL
99022-04137-024**

Instructions for pages 13 - 30:

- 1) Business History and principal questionnaire Forms
- 2) Consultant's Contractor's and Vendor's Disclosure Form
- 3) Lobbyist Registration and Disclosure Form

These forms must be filled out, completely in their entirety (no blanks). Questions must be responded to appropriately, not applicable or N/A is not acceptable, write in none if none is the appropriate answer.

Consultant's Contractor's and Vendor's Disclosure (pages 13 - 16) form if you list a name on question 7 part A. The lobbyist and only the lobbyist must fill out the Lobbyist Registration and Disclosure Form (pages 17 - 20).

Regarding the Business History Form (page 23), if no conflict exists write in "no conflict exists" in section (a) (1-11) in section (b) describe any procedures you have in place or would adopt in the future to ensure a conflict of interest does not arise or exist. Examples would be 1) if a conflict of interest should arise guidance should be sought from the County, 2) would be if a conflict of interest should arise we would take the proper measures to correct the situation, 3) Should we hire an employee with a family relationship with a county public servant that might be construed as a possible conflict of interest we would prohibit that employee from being involved in any way with bidding, billing, payment or any other function with the county.

Redacted, website-ready version

Vendors are encouraged to submit an identical website-ready duplicate copy of forms listed on pages 13 through 30 in the event the formal bid is posted for public viewing.

Redacted information must be limited to information that is excepted from FOIL disclosure under Article 6 of the New York State Public Officers Law.

This includes but not limited to:

- 1) social security number
- 2) personal address
- 3) personal phone number
- 4) personal e-mail address
- 5) social media user name
- 6) information of a personal nature the disclosure of which would result in economic or personal hardship.
- 7) Trade secrets or similar information the disclosure of which would cause substantial injury to the competitive position of the person or company providing it.

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AWARD: Award, if any, will be made to the lowest responsible bidder, who in the opinion of the Director of Purchasing, meets the specifications and qualifications stated herein. The Director of Purchasing reserves the right to make an award be items, groups, or classes of items or as a whole. Awards will be made in accordance with the terms and conditions attached hereto and made part hereof.

DELIVERY: Bidders are required to state guaranteed delivery date in terms of days after receipt of order in the space provided below and on page one. Bidders are cautioned to post realistic delivery dates. Guaranteed delivery dates will be strictly enforced. Must be made within 15 days A/R/O unless stated otherwise below:

Delivery to be made 30 **Days A/R/O.**

Delivery shall be made **ONLY** upon receipt of a Purchase Order, or in the case of a Blanket Order, upon receipt of a Direct Purchase Order(s) from a using agency authorized to use the Blanket Order which will be issued to the successful bidder. Purchase Order and Direct Purchase Order shall indicate the destination address. Inside delivery is required on all deliveries.

Bidders agree that all orders shall be effective and binding upon the contractor when PLACED IN THE MAIL addressed to the Contractor at the address shown on the Blanket Order/Purchase Order PRIOR TO MIDNIGHT OF THE FINAL DAY OF CONTRACT.

INSPECTION: Bidders should be aware of Inspection and Delivery requirements as stipulated.

BILLING: Shall be made on County claim forms or Certified Invoices to the individual using County Agency upon completion of deliveries made against applicable Purchase Order(s) or Direct Purchase Order(s).

NO PARTIAL PAYMENTS WILL BE PAID.

*****VENDOR CLAIM CERTIFICATION*****

IF A CLAIM VOUCHER IS NOT BEING SUBMITTED, THE FOLLOWING CERTIFICATION **MUST** APPEAR ON THE INVOICE:

I HEREBY CERTIFY THAT ALL ITEMS OR SERVICES WERE DELIVERED OR RENDERED AS SET FORTH IN THIS CLAIM; THAT THE PRICES CHARGED ARE IN ACCORDANCE WITH REFERENCED PURCHASE ORDER, DIRECT PURCHASE ORDER OR CONTRACT, THAT THE CLAIM IS JUST, TRUE AND CORRECT; THAT THE BALANCE STATED HEREIN IS ACTUALLY DUE AND OWING AND HAS NOT BEEN PREVIOUSLY CLAIMED; THAT NO TAXES FROM WHICH THE COUNTY IS EXEMPT ARE INCLUDED; AND THAT ANY AMOUNTS CLAIMED FOR DISBURSEMENTS HAVE ACTUALLY AND NECESSARILY BEEN MADE.

CLAIMANT NAME

DATE

BY (SIGNATURE)

TITLE

CLAIM VOUCHERS AND CERTIFIED INVOICES NOT PROPERLY COMPLETED WILL BE RETURNED TO YOU UNPAID*

Vendors may download claim form NIFS560 at the following URL:

<http://www.nassaucountyny.gov/agencies/Comptroller/Docs/PDF/ClaimVoucherFormBlank.pdf>

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PAYMENT: A certified invoice, or a County claim form to which the invoice is attached, shall be submitted in arrears, directly to the using agency, supported by vouchers signed by agency personnel attesting to satisfactory completion of the required services as specified.

*****VENDOR CLAIM CERTIFICATION*****

If a claim voucher is not being submitted, the following certification **MUST** appear on the invoice:

I hereby certify that all items or services were delivered or rendered as set forth in this claim; that the prices charged are in accordance with referenced purchase order, delivery order or contract; that the claim is just, true and correct; that the balance stated herein is actually due and owing and has not been previously claimed; that no taxes from which the County is exempt are included; and that any amounts claimed for disbursements have actually and necessarily been made.

_____ Claimant Name	_____ Date
_____ By Signature	_____ Title

CLAIM VOUCHERS AND CERTIFIED INVOICES NOT PROPERLY COMPLETED WILL BE RETURNED TO YOU UNPAID.

Vendors may download claim form NIFS560 at the following URL:

<http://www.nassaucountyny.gov/agencies/Comptroller/Docs/PDF/ClaimVoucherFormBlank.pdf>

RETENTION OF BID: Vendor is required to make a copy of his completed bid document and applicable attachments. Any purchase orders issued against this bid will refer to the bid and attachments to designate items awarded.

METHOD OF BIDDING: Please submit unit price in the appropriate column.

PRICE DISCREPANCY: In the event of a discrepancy between the unit price and the extension price, the unit price will govern.

WARRANTY: The successful bidder warrants the equipment furnished and all associated equipment against any defects in design, workmanship and materials against failure to operate satisfactorily for one (1) year from the date of acceptance by the using department and/or agency of the equipment, other than defects or failure shown by the Contractor that have arisen solely from accident or abuse occurring after delivery to the Nassau County agency. Contractor agrees to replace any parts, which in the opinion of the user, shall fail from the above reasons.

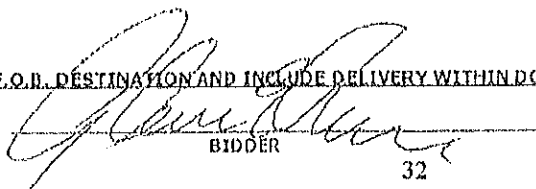
IMPORTANT NOTES: If a company policy or trade practice requires a different warranty period, the bidder may so state without fear of disqualifications. However, the bidder is cautioned that the length of warranty may, in some cases, be a deciding factor in making an award.

Equipment furnished hereunder shall meet the standards set forth in the Occupational Safety and Health Act of 1970.

BIDDER SHALL STATE WARRANTY PERIOD: _____ 1 year with additional new hardware warranties of 2, 3, and 5 years.

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NOTE: All warranties take effect only upon written acceptance of equipment by using agency and shall run full term from that point.

BIDDER SHALL INDICATE COST AND TERM OF ANY EXTENDED WARRANTY OPTION, IF AVAILABLE:

TAX PROVISION: Purchases made by the County of Nassau are not subject to State, Local Sales Taxes or Federal Excise Taxes. Federal Exemption #A-109538 State Exemption #EX 7213062C. The County of Nassau is not subject to any Existing "Fair Trade Agreements" and bidders should be governed accordingly.

NEW YORK STATE PRICES: Bidders must represent and warrant that if they are under contract with New York State for items specified herein, that the price quoted to the County is not higher than the price per unit quoted to New York State for like quantities.

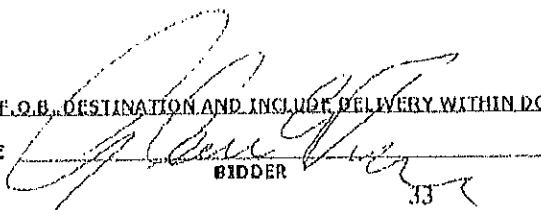
PRICE PROTECTION: Bidders are required to state period of price protection (in terms of days) after the bid opening.

STATE PRICE PROTECTION PERIOD: 365 DAYS AFTER BID OPENING

EXTENSION OF PRICE: It is anticipated that additional quantities of items specified herein may be required in the ensuing year. Accordingly, the County of Nassau requests that the prices bid be protected and be available to the County of Nassau for one (1) year from the date of the award. Economic conditions may not permit the price protection for an entire year. Bidders are requested to state the period for which bid prices will be applicable to potential additional orders.
730 days.

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COMPREHENSIVE AND GENERAL LIABILITY AND HOLD HARMLESS: The Contractor agrees to indemnify and hold harmless the County of Nassau, its agents, officers and employees against any and all claims, causes of action, costs, and liabilities, in law or in equity, of every kind and nature whatsoever, directly or proximately resulting from any act of omission or commission of Contractor, its officers, agents, or employees. Contractor shall, at Nassau County's demand, defend at its own risk and expense any and all suits, actions or legal proceedings which may be brought or instituted against Nassau County, its agents, officers, or employees on any such claim, demand or cause of action, and Contractor shall pay and satisfy any judgment or decree which may be rendered against Nassau County, its agents, officers, or employees in any such suit, action or legal proceeding.

The Contractor shall obtain from an insurance company authorized to do business in the State of New York, and keep in force during the term of any agreement, a policy of Comprehensive and General Liability Insurance naming the Contractor as an insured, and naming the County of Nassau as an additional insured, including, but not limited, to the torts and negligence of Contractor's personnel, with a combined single minimum limit of three million dollars (\$3,000,000.00) for bodily injury and property damage for any one occurrence at the Contractor's sole cost and expense.

The Contractor shall comply with all provisions of the Workers' Compensation Law and shall furnish a certificate showing evidence of current coverage.

Bidder shall list below the Insurance Company(s) holding the following documents:

A) Certificate of Insurance name the County of Nassau as co-insured:
Cook Maran and Asso.

Or

B) Certificate of Insurance with indemnification agreement (hold harmless clause):

Nassau County Must be named as an additional insured

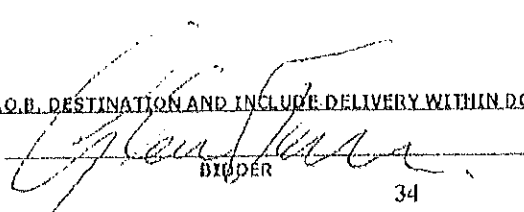
INSURANCE AND WORKERS COMPENSATION: The successful bidder agrees to obtain from an insurance company, authorized to do business in the State of New York, and keep in force during the term of any agreement, a policy of Comprehensive and General Liability Insurance naming the Contractor as an insured, and naming the County of Nassau as an additional insured, including but not limited to the torts and negligence of Contractor's personnel, with a combined minimum single limit of three million dollars (\$3,000,000.00) for bodily injury and property damage for any one occurrence at the Contractor's sole cost and expense.

The Contractor shall comply with all provisions of the Workers' Compensation Law and shall furnish a certificate showing evidence of current coverage.

PRODUCT LIABILITY INSURANCE: The successful bidder agrees to obtain from an insurance company authorized to do business in the State of New York, and keep in force during the term of an agreement, a policy of Product Liability Insurance, including foreign objects, with a combined minimum single limit of one million dollars (\$1,000,000.00) for each occurrence, at the Contractor's sole cost and expense, and shall furnish a certificate showing evidence of current coverage.

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GENERAL CONDITIONS:

All repairs to be made in accordance with the Occupational Safety and Health Administration safety requirements.

Contractor will furnish all labor, materials, transportation, tools, instrumentation, parts and accessories necessary to repair and restore the equipment to optimum operating condition.

All Contractor personnel assigned to any requirement of a contract established must be fully qualified and cognizant of the required and applicable electrical codes and safety requirements, and must adhere to them.

All parts supplied must match and inter-member without modification to the designated equipment, and must be in accordance with the specifications of the manufacturer of the part to be replaced.

Except as otherwise specified, all contract requirements will be performed at the site as required.

Any requirement to remove any part of the equipment or system(s), to the Contractor's shop, must be approved by an authorized agency representative. Nassau County shall supply all utilities which are available on location insofar as compatibility requirements permit.

All requirements performed by the Contractor will be subject to inspection and approval by an authorized designated representative of Nassau County.

Employees of the Contractor, while on service call, shall carry identification badges or cards and shall be instructed to submit same to scrutiny upon request of security or supervisory personnel of Nassau County.

SPECIFICATIONS: Submit complete specifications and illustrations of products offered with the bid. Acceptance of a bid and designation of a manufacturer's catalog description, brand name or number in any Purchase or Blanket Order resulting therefrom shall not be construed as qualification of the specifications of this bid or relief therefrom, except as specifically stated in the Purchase or Blanket Order.

EQUIVALENT BIDS: Bidders may offer a product of the same capability, but of different manufacture and model than that specified in this bid. The use of the name of a manufacturer, brand, make or catalog designation in specifying items described herein does not restrict or preclude bidders from offering equivalent or better product bids. Such a designation is used only to indicate the character, quality and minimum performance desired. Equal or better product bids are permissible. A bidder submitting an equal or better product shall, at his own cost and expense be responsible for submitting proof and/or a demonstration of equivalence, compatibility and performance. However, acceptance of an equivalent product shall be strictly at the discretion of the Director. Any omission of the term "or equal" in any specific bid item listing should be disregarded by the bidder. All bidders shall have an absolute right to submit "equivalent" bids notwithstanding any other provision of the bid specifications.

REPLACEMENT PARTS: The requirements specified herein represent, for the most part, replacement and/or repair components to existing and presently owned equipment, and must match and inter-member without modification with the equipment and systems indicated.

ADDITIONAL BIDS: The County reserves the right, for any un-contemplated additional requirements of extraordinary quantities of particular items to call for new bids, therefore, whenever in the opinion of the Director of the Office of Purchase it is in the best interests of the County of Nassau to do so.

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OFFICE OF PURCHASING
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PRICE LISTS AND DISCOUNTS: Bidders may attach price lists and catalogs indicating discounts available to the County for all other products not listed herein. New items may be added to the price list at the then current price at the same discount schedule during the life of the contract.

MANUALS/IN-SERVICE VIDEO: Bid prices shall include two (2) each OPERATING MANUALS and two (2) each SERVICE MANUALS for EACH model number ordered. Service manuals should include specifications, circuit description, maintenance procedures, parts list and schematics. Also, bid price shall include, if available, an in-service video, or CD, for EACH model number ordered.

NON-ASSIGNMENT: In accordance with Section 138 of the State Finance Law, the contract may not be assigned by the Contractor or its right, title or interest therein assigned, transferred, conveyed, sublet or otherwise disposed of without the previous consent, in writing, of Nassau County and any attempts to assign the contract without the County's written consent are null and void.

NON PERFORMANCE

The Contractor agrees that in the event any of the services provided for under the terms of this contract should in any way be omitted or unsatisfactorily performed by the Contractor and/or his employees, the county shall so notify the contractor verbally and follow with a written notification of the deficient services for immediate correction. In the event the Contractor does not correct the deficient services after receipt of written notification, the Nassau County Department concerned will deduct a percentage based on the work not performed or performed unsatisfactorily from the Contractor's claim for the period covered. If the Contractor continues to omit or unsatisfactorily perform the required services, the County will arrange for the work to be done by another contractor and the cost of such work shall be deducted from any monies due or that may become due to the Contractor.

DISCLAIMER

Any Blanket Purchase Order Issued as a result of this bid will establish terms and conditions pursuant to which certain materials and/or services are to be supplied or performed, from time to time, for a specified period upon issuance by the County of Delivery Orders. The Blanket Purchase Order is non-exclusive and the County is not bound to purchase, and no materials are to be delivered or services performed without a Delivery Order. The County shall be under no obligation whatsoever to issue such Delivery Orders. The Blanket Purchase shall not apply in any way to items of material or service deemed by the County in its sole discretion to be extraordinary or involve any special conditions, quantities, circumstances or complexities.

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NOTICE

READ THIS PAGE OF THE BID CAREFULLY

ALL BIDDERS MUST COMPLY WITH THIS REQUIREMENT OR YOUR BID WILL BE AUTOMATICALLY REJECTED

RIGHT TO KNOW LAW AND "OSHA"

PURSUANT TO ARTICLE 28, SECTION 876 OF THE LABOR LAW OF THE STATE OF NEW YORK, THE COUNTY OF NASSAU HAS MANDATED EMPLOYER'S RESPONSIBILITY TO PROVIDE NOTICE TO EMPLOYEES REGARDING TOXIC SUBSTANCES. TO SATISFY THIS MANDATED REQUIREMENT, WE MUST ASK FOR YOUR COOPERATION. SOME OF THE MATERIAL ON THIS BID MAY CONTAIN TOXIC SUBSTANCES. THEREFORE, YOU MUST SUBMIT, WITH YOUR BID, "**MATERIAL SAFETY DATA SHEETS**" FOR ALL MATERIALS TO BE SUPPLIED PURSUANT TO THIS BID.

FAILURE TO PROVIDE THIS INFORMATION WITH THE BID WILL RESULT IN
AUTOMATIC REJECTION OF THE BID.

IF YOUR PRODUCT **DOES NOT** CONTAIN TOXIC SUBSTANCES, PLEASE SIGN THE FOLLOWING CERTIFICATION:

CERTIFICATION:

I HEREBY CERTIFY THAT I HAVE READ THE NASSAU COUNTY NOTICE, AND FURTHER CERTIFY THAT ITEMS NUMBERED
DO NOT CONTAIN ANY TOXIC SUBSTANCES.

X

Signature

Title

Date

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EVALUATION:

The Director of the Office of Purchasing (hereinafter known as the Director) reserves the right before making award to make investigations as to whether or not the items, qualifications, services or facilities offered by the Bidder meet the requirements set forth herein and are ample and sufficient to insure the proper performance in the event of an award. The Bidder must be prepared, if requested by the Director, to present evidence of experience, ability and financial standing, as well as a statement as to plant, machinery, trained personnel and capacity for the rendition of the service on which he is bidding. Upon request of the Director of Purchasing, successful bidder shall file certification from the manufacturer relative to authorization, delivery, service and guarantees. If it is found that the conditions of the bids are not complied with or that the services or equipment proposed to be furnished do not meet the requirements called for, or that the qualifications, financial standing or facilities are not satisfactory, the Director may reject such bids. It is distinctly understood, however, that nothing in the foregoing shall mean or imply that it is obligatory upon the Director to make any examinations before award; and it is further understood that, if such examination is made, it in no way relieves the Bidder from fulfilling all requirements and conditions of the bid.

ACCESS CLAUSE: Contractor, including its satellites, offices and/or subcontractors, if any, shall maintain full and complete books and records of accounts pertaining to this agreement, in accordance with accepted accounting practices and such other records as may be reasonably prescribed by the County of Nassau. Such books and records shall at all times be available for audit and inspection by the completion of all the services described in this agreement. Contractor further agrees that if any provision of Section 952 of the Omnibus Reconciliation Act of 1980 (PL-96-499) is found by a body of competent jurisdiction to be applicable to this contract, the Contractor agrees that it will make available upon written request by the Secretary of Health and Human Services, or the Comptroller General of the General Accounting Office, or any of their duly authorized representatives, a copy of this contract and any executed amendments thereto documents which relate to the calculation of the charges stated in the contract and copies of service reports documenting services performed. Such records will be available in accordance with the above for the period of six (6) years after the furnishing of any of the services described in this contract.

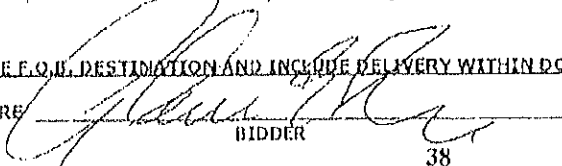
TERMINATION PREROGATIVE: The Director reserves the right to cancel the Blanket Order by giving not less than thirty (30) days written notice that, on or after a date therein specified, the contract shall be deemed terminated and cancelled.

VENDOR RESPONSIBILITY CRITERIA: The Director of Purchasing reserves the right before making an award to make investigations as to whether or not the qualifications, services, facilities or items offered by the bidder meet the requirements set forth herein and are ample and sufficient to ensure the proper performance in the event of an award. The bidder must be prepared, if requested by the Director of Purchasing, to present evidence of experience, ability, financial standing, as well as a statement as to plant, machinery, trained personnel and capacity for the rendition of the service on which the vendor is bidding. Upon request of the Director, the successful bidder shall file certification from the manufacturer relative to authorization, delivery, service and guarantees. If it is found that the conditions of the bid are not complied with or that the services or equipment proposed to be furnished do not meet the requirements called for, or that the qualifications, financial standing, or facilities are not satisfactory, the Director may reject such bids. It is distinctly understood, however, that nothing in the foregoing shall mean or imply that it is obligatory upon the Director to make any examinations before an award; and it is further understood that, if such examination is made, it in no way relieves the bidder from fulfilling all requirements and conditions of the bid.

IMPORTANT NOTE: The Director reserves the right to accept or reject any and all bids, or separable portions of offers, and waive technicalities, irregularities, and omissions if the Director determines the best interests of the County of Nassau will be served. The Director, in his sole discretion, may accept or reject illegible, incomplete or vague bids and his decision shall be final. A conditional or revocable bid which clearly communicates the terms or limitations of acceptance may be considered and contract award may be made in compliance with the bidder's conditional or revocable terms in the offer. Prior to award, the Director reserves the right to seek clarifications, request bid revisions, or to request any information deemed necessary for proper evaluation of bids from all bidders deemed to be eligible for contract award. Failure to provide requested information may result in rejection of the bid.

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NON-COLLUSIVE BIDDING CERTIFICATION REQUIRED BY SECTION 139-D OF THE STATE FINANCE LAW

BY SUBMISSION OF THIS BID, BIDDER AND EACH PERSON SIGNING ON BEHALF OF BIDDER CERTIFIES, AND IN THE CASE OF A JOINT BID, EACH PARTY THERETO CERTIFIES AS TO ITS OWN ORGANIZATION, UNDER PENALTY OR PERJURY, THAT TO THE BEST OF HIS/HER KNOWLEDGE AND BELIEF:

- [1] The prices of this bid have been arrived at Independently, without collusion, consultation, communication, or agreement for the purposes of restricting competition, as to any matter relating to such prices with any other Bidder or with any competitor;
- [2] Unless otherwise required by law, the prices which have been quoted in this bid have not been knowingly disclosed by the Bidder and will not knowingly be disclosed by the Bidder prior to opening, directly or indirectly, to any other Bidder or to any competitor; and
- [3] No attempt has been made or will be made by the Bidder to induce any other person, partnership or corporation to submit or not to submit a bid for the purpose of restricting competition.

A BID SHALL NOT BE CONSIDERED FOR AWARD NOR SHALL ANY AWARD BE MADE WITH [1], [2], [3] ABOVE HAVE NOT BEEN COMPLETE WITH; PROVIDED HOWEVER, THAT IF IN ANY CASE THE BIDDER(S) CANNOT MAKE THE FOREGOING CERTIFICATION, THE BIDDER SHALL SO STATE AND SHALL FURNISH BELOW A SIGNED STATEMENT WHICH SETS FORTH IN DETAIL THE REASONS THEREFORE:

[AFFIX ADDENDUM TO THIS PAGE IF SPACE IS REQUIRED FOR STATEMENT]

Subscribed to under penalty of perjury under the laws of the State of New York,

this 24 day of APRIL, 20 17 as the act and deed of said Corporation or Partnership.

Identifying Data:

Potential Contractor: VIRSIG, LLC.

Address: 48-02

Street: 25TH AVE #305

City, Town, etc: ASTORIA, NY 11103

Telephone: 718-819-6411 Title: _____

If applicable, responsible Corporate Officer


Name GLENN TAYLOR Title EXECUTIVE DIRECTOR

Signature:  

FAILURE TO COMPLETE THIS FORM AND SIGN IN APPROPRIATE PLACE SHALL RESULT IN AUTOMATIC REJECTION OF THE BID.

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MANUFACTURER'S CERTIFICATE

THIS IS TO CERTIFY:

That we manufacture the commodities specified in the attached bid schedule:

That the address of the manufacturing plant is:

Milestone Systems, Inc.
8905 SW Nimbus Ave, Suite 400
Beaverton, Oregon 97008 USA

Milestone Systems, Inc. Manufacturer
[Signature] Signature
Title Tim Palmquist - VR Americas

FURTHERMORE:

That we authorize Vrsig, LLC
48-02 25th Avenue, Astoria, NY 11103
(Name and address of firm or individual)

As our distributor to furnish our products to the County of Nassau as provided in the attached schedules, and agree to supply said distributor such quantities of our products as may be required by the County of Nassau.

Milestone Systems, Inc. Manufacturer
[Signature] Signature
Title Tim Palmquist - VP Americas
Date

MUST BE SIGNED BY AN OFFICER OF THE COMPANY. SALES AGENT OR MANAGER'S SIGNATURE WILL NOT BE ACCEPTED UNLESS LETTER OF AUTHORIZATION FROM THE MANUFACTURER IS ATTACHED.

NOTE: When bidder is other than the manufacturer, the complete certificate must be executed by the manufacturer.

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BIDDER

TITLE



Virsig, LLC
48-02 25th Ave
Astoria, NY 11103
USA

December 19, 2016

RE: Authorization Letter - S2 Security Certified Integrator

To Whom It May Concern:

This letter is being provided to certify that Virsig, LLC located at 48-02 25th Ave Astoria, NY 11103 USA a fully factory trained, certified and authorized dealer of S2 Security Corporation's S2 NetBox and S2 Enterprise solutions.

As a certified dealer, Virsig, LLC is fully authorized to specify, promote, sell, install and service all S2 Security Corporation products. Virsig, LLC has met and maintains all training and certification requirements necessary to provide installation and service on all S2 Security Corporation products.

Should you have any questions, please do not hesitate to contact me directly.

Sincerely,

A handwritten signature in cursive script, reading "John Pierangeli".

John Pierangeli
Vice President, North American Sales

OFFICE OF PURCHASING
COUNTY OF NASSAU STATE OF NEW YORK

FORMAL SEALED BID PROPOSAL
99022-04137-024

GENERAL INSTRUCTIONS: All bidders must adhere to the following conditions:

As per New York State Municipal Law 103, no exception can be taken to any material term and/or condition of this bid with the exception of any warranties as presented in this bid for the specific commodity or service required.

Any language in any proposal or document submitted by a bidder as part of their bid that is accepted by the County of Nassau cannot be in conflict with any material term and/or condition relevant to this bid with the exception of any warranties or the specifications of the commodity or service required by this bid. If there is any conflict between the bidder's terms and conditions and the terms and conditions of this bid, the terms and conditions of this bid shall govern.

Bidders must insert FEDERAL IDENTIFICATION NUMBER in the space provided on page one of this bid.

Late Formal Sealed Bids will NOT be accepted. Bidders are urged to mail bids early to assure delivery on time. Bids must be received by 11:00 A.M. on the bid opening date.

Prices **MUST** be inserted with TYPEWRITER OR INK. Entries with WHITE OUT, CROSS-OUTS OR LIFT-OFF TAPE **MUST** BE INITIALED or that entry will be disqualified.

Bidders should submit bid with unit price in the appropriate column on bid pages or forms attached hereto. In the event of a discrepancy between the unit price and the extension, the unit price shall govern. Bidders shall submit one (1) original bid document and all applicable attachments. Any order issued against this bid will refer to the bid and attachments to designate items awarded. Bidders agree that all Direct Purchase Orders and/or Purchase Orders shall be effective and binding upon the Contractor when placed in the mail, addressed to the Contractor at the address shown on the Direct Purchase Order or the Purchase Order.

Bidders **MUST** state manufacturer's name and catalog number of each item bid.

ABSOLUTELY NO MINIMUM ORDERS shall be applied to this bid.

Purchases made by Nassau County are not subject to State or Local Sales Tax or Federal Excise Taxes.

Federal Exemption Number: A-109538 **State Exemption Number: EX 7213062C**

Inside (receiving dock) delivery is required on all orders.

The rights and obligations of the parties under this agreement shall be governed by the laws of the State of New York.

Bids are hereby solicited for the commodities and/or services specified herein which are to be delivered and/or performed at the locations indicated, and in strict accordance with all specifications, terms and conditions attached hereto and made part hereof.

Bid document must be signed by proprietor, partner or corporate officer.

The clauses contained in these bid forms set forth the wishes of the County of Nassau in regard to the purchase and/or services required. However, the Director reserves the right to waive irregularities, omissions, or other technical defects if, in its judgment, the best interest of the County of Nassau will be served accordingly.

Bidders may take exception to paragraphs of the bid under a separate cover letter to be attached to this bid, indicating the specific bid page, paragraph and the exception(s). In any event, the decision of the Director will be final.

Qualification statement **MUST BE COMPLETED** and submitted with bid. See page 4 for further details

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NY STATE LABOR LAW

If any portion of work being Bid is subject to the prevailing wage rate provisions of the Labor Law, the following shall apply:

a. "Public Works" and "Building Services" - Definitions

i. Public Works Labor Law Article 8 applies to county contracts for public improvements in which laborers, workers or mechanics are employed on a "public works" project (distinguished from public "procurement" or "service" contracts).

ii. Building Services Labor Law Article 9 applies to Contracts for building service work with the county, that: (i) involve the care or maintenance of an existing building, or (ii) involve the transportation of office furniture or equipment to or from such building, or (iii) involve the transportation and delivery of fossil fuel to such building, and (iv) the principal purpose of which is to furnish services through use of building service employees.

b. Prevailing Wage Rate Applicable to Bid Submissions A copy of the applicable prevailing wage rates to be paid or provided are annexed to the Bid Documents. Bidders must submit Bids which are based upon the prevailing hourly wages, and supplements in cash or equivalent benefits (i.e., fringe benefits and any cash or non-cash compensation which are not wages, as defined by law) that equal or exceed the applicable prevailing wage rate(s) for the location where the work is to be performed. Bidders may not submit Bids based upon hourly wage rates and supplements below the applicable prevailing wage rates as established by the New York State Department of Labor. Bids that fail to comply with this requirement will be disqualified. Information indicating that prevailing wages are not being paid on a public works project will be forwarded to the New York State Department of Labor for investigation. Willful violations of the prevailing wage provisions of the Labor Law may result in debarment from the bidding and award of public contracts.

c. Wage Rate Payments / Changes During Contract Term The wages to be paid under any resulting Contract shall not be less than the prevailing rate of wages and supplements as set forth by law. It is required that the Contractor keep informed of all changes in the Prevailing Wage Rates during the Contract term that apply to the classes of individuals supplied by the Contractor on any projects resulting from this Contract, subject to the provisions of the Labor Law. Contractor is solely liable for and must pay such required prevailing wage adjustments during the Contract term as required by law.

d. Public Posting & Certified Payroll Records In compliance with Article 8, Section 220 of the New York State Labor Law:

i. Posting The Contractor must publicly post on the work site, in a prominent and accessible place, a legible schedule of the prevailing wage rates and supplements.

ii. Payroll Records Contractors and Subcontractors must keep original payrolls or transcripts subscribed and affirmed as true under the penalties of perjury as required by law. For public works contracts over \$25,000 where the Contractor maintains no regular place of business in New York State, such records must be kept at the work site. For building services contracts, such records must be kept at the work site while work is being performed.

iii. Submission of Certified Payroll Transcripts for Public Works Contracts Only Contractors and Subcontractors on public works projects must submit monthly payroll transcripts to the project manager for a public works project.

iv. Records Retention Contractors and Subcontractors must preserve copies of such certified transcripts for a period of three years from the date of completion of work on the awarded contract.

If this contract is for Building Service Work as defined in Article 9 of the Labor Law, State law prohibits other political subdivisions and districts within the County from making purchases pursuant to this agreement.

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RECORD RETENTION: Contractor shall retain complete and accurate records and documents related to this Agreement for six (6) years following the later of termination or final payment. Such records shall at all times be available for audit and inspection by the County.

Governing Law – Consent to Jurisdiction and Venue; Governing Law. Unless otherwise specified in this Agreement or required by Law, exclusive original jurisdiction for all claims or actions with respect to this Agreement shall be in the Supreme Court in Nassau County in New York State and the parties expressly waive any objections to the same on any grounds, including venue and forum non conveniens. This Agreement is intended as a contract under, and shall be governed and construed in accordance with, the Laws of New York State, without regard to the conflict of laws provisions thereof.

Ordinance # 72-2014

The bidder declares that they are a registered vendor in accordance with Ordinance # 72-2014 (the "Ordinance"). All registered vendors must pay the One Hundred Twenty-Five Dollar (\$125.00) annual fee required under the Ordinance. Additionally, registered vendors must pay a Two Hundred Seventy-Five Dollar (\$275.00) per contract fee to register Blanket contracts on the County's procurement website, as required under the Ordinance. Further details about the registration process may be found at

<https://eproc.nassaucountyny.gov/SupplierRegister>

Specifications

Section 1 GENERAL

The Nassau County Police Department is requesting bids for a physical security system, involving access control and video surveillance, for its newly constructed Eighth Precinct, located at 299 Hicksville Road, Bethpage, NY 11714. Listed in this document are the details regarding the technical scope of work required and the minimum requirements the vendor must have in order to be considered for this project.

The awarded bidder must provide a fully functioning, turnkey solution, utilizing the S2 Security Network Access Control System for access control and Milestone XProtect Corporate software for the video management. Due to the extensive investments the Department has already made in these systems, NO SUBSTITUTIONS will be allowed.

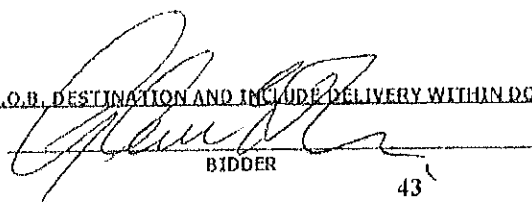
Section 2 PROJECT DESCRIPTION

The Nassau County Police Department is in the construction phase of a new building that will become the police operations center known as the 2nd Precinct Community Policing Center (8th Precinct). The Department has identified the requirements for a physical security system, consisting of a combination of cameras and door access control, to be installed as part of its overall operational security plans. The Department seeks qualified Vendors, as listed in Section 4 of this document, with the ability to furnish and install a fully functioning security system meeting or exceeding all the technical requirements listed in Section 3 of this bid offering.

The physical characteristics of this new construction are as follows:

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PHASE 1:

Phase 1 consists of the main building which is concrete, pre-cast, construction comprised of three stories with a fourth floor "bulkhead" structure. The main three stories have a 130' X 66" footprint with each floor height being approximately 10.5'. The fourth floor's dimensions are 82' X 61' with 10.5' ceilings. All floors are concrete plank.

Accommodations have been made in the planning of this building for an Intermediate Distribution Frame (IDF) on the 1st and 2nd floor and a Main Distribution Frame (MDF) on the 4th floor to house all network cables and infrastructure required for this project.

Included in Phase 1 are the light poles in the parking lot.

PHASE 2:

Phase 2 of this project consists of a free standing and separate vehicle storage garage located approximately 500' from the main building (Phase 1).

The vehicle storage garage has a 161' X 66' foot print and contains 2 floors with the 2nd floor being a "loft" type of space not occupying the entire footprint.

There is an Intermediate Distribution Frame (IDF) room on the first floor which is connected to the 1st floor IDF room in the main building (PHASE 1) via network cable.

Section 3 SCOPE OF WORK

The physical security system will consist of the following minimum requirements:

Access Control

S2 Security Network Access Control System:

The Department has recently made a significant investment in the S2 Security Network Access Control System and is adding this new building into this system. The existing S2 system consists of a S2 Netbox Enterprise 100 configuration.

The system design shall consist of the following control points:

PHASE 1

	DOORS	CARD READERS
External Goose Necks	N/A	2
1 st Floor	17	20
2 nd Floor	6	6
3 rd Floor	17	17
4 th Floor	4	4
TOTALS	44	49

PHASE 2

	DOORS	CARD READERS
External Goose Necks	N/A	1
1 st Floor	11	11
2 nd Floor	1	1
TOTALS	12	13

PROJECT TOTALS

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OFFICE OF PURCHASING
COUNTY OF NASSAU STATE OF NEW YORK

FORMAL SEALED BID PROPOSAL
99022-04137-024

	DOORS	CARD READERS
External Goose Necks *	N/A	3
PHASE 1	44	47
PHASE 2 **	12	12
TOTALS	56	62

* - The external goose neck mounted card readers are to be used to control ingress and egress to the Sally port area and parking lot by opening and closing of motorized lift gates. The manufacturer/make/model of gate openers will be supplied once the information becomes available.

** - 5 of the 12 doors in PHASE 2 are roll up doors. The manufacturer/make/model of door openers will be supplied once the information becomes available.

The Vendor, awarded this bid, will be responsible for supplying and integrating into the S2 system the following hardware:

- Two (2) door position switches for the fourth floor exterior doors (one for each door). (PHASE 1)
- Six (6) MAGLOCK systems (one for each door) to secure push/pull doors, three of which are on the first floor, two are on the 3rd floor and one is on the fourth floor. (PHASE 1)
- Nine (9) remote buttons, located on one panel, at the front desk according to the access control design (8 are designated for card readers in PHASE 1 and 1 card reader in PHASE 2)
- Connection to the building's fire alarm system to ensure all fail safe and fail secure doors works as designed. (BOTH PHASE 1 and PHASE 2)
- Elevator control – the awarded bidder must provide a solution to control access for the single elevator in the building. It is the awarded bidder's responsibility to coordinate with the elevator contractor to insure a successful integration. The solution must incorporate the following:
 - Free access to enter the elevator from all floors
 - Restricted access to exit the elevator on floors 2,3,&4

Note- the elevator installation contractor will be providing the following items as part of their requirements:

- Two(2) coaxial cables
- Four(4) pairs of shielded Ethernet cables
- Phase 1 & 2 fire service compliant software and hardware
- S2, Multi-class SE RP40 contactless reader, with prox, wall switch, wiegand, pigtail, black, LED blue flash green, buzzer, PIR request sensors to exit. (BOTH PHASE 1 and PHASE 2)
- SMART UPS 1000VA LCD RM 2U 120V

The Vendor, awarded this bid, is expected to supply as part of their design solution:

- S2 portal licensing for each access control device including an additional 10 licenses for future expansion
- Milestone XProtect VMS software integration license
- 4 Additional S2, Multi-class SE RP40 contactless reader, with prox, wall switch, wiegand, pigtail, black, LED blue flash green, buzzer, PIR request sensors to exit

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- Portal nodes will have 4 unused ports for future expansion
- Provide the Department with "Train the Trainer" training for 12 people. The training must include operation, enrollment, event alerts, etc.
- Responsible for merging the Department's existing access control user database into the new S2 system
- Line drawings for the system indicating hardware connectivity throughout the building
- An itemized list, with unit pricing, of all equipment and software provided as part of the overall design
- Any additional hardware not specified in this document that is required to complete the full functionality of the system

The General Contractor for the overall project is responsible for the acquisition and installation of the door hardware as well as the conduit and boxes for the card readers. However, if the awarded bidder encounters any of the following: card reader location(s) without a pre-installed box(s), conduit, and/or without the proper hardware, door hardware that is missing and/or incompatible with the proper function of the door. It is the awarded bidder's responsibility for the acquisition, installation, and integration of the above listed items necessary to ensure the system works as designed without further cost to the Department.

In addition, the General Contractor is responsible for the acquisition and installation of the external goosenecks listed above.

Surveillance Cameras
Milestone Systems:

The Department has made a significant commitment to expanding an existing Milestone Systems video management system, and intends on having this new

facility outfitted with the Milestone System. The Department currently uses a Milestone XProtect Corporate 2016 system.

The system shall consist of the following camera locations:

PHASE 1

	INTERIOR	EXTERIOR ATTACHED TO THE BUILDING	LIGHT POLES	ELEVATOR
1 st Floor	19	15		
2 nd Floor	1			
3 rd Floor	5			
4 th Floor	3			
EXTERIOR LIGHT POLES *			9	
ELEVATOR				1
TOTALS	28	15	9	1

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PHASE 2

	INTERIOR	EXTERIOR ATTACHED TO THE BUILDING	LIGHT POLES	ELEVATOR
1 st Floor	1	15		
TOTALS	1	15		

PROJECT TOTALS

	INTERIOR	EXTERIOR ATTACHED TO THE BUILDING	LIGHT POLES	ELEVATOR
PHASE 1	28	15	9	1
PHASE 2	1	15		
TOTALS	29	30	9	1

* - The distances from the first floor IDF to the light poles may exceed 300 feet.

The Vendor, awarded this bid, will be responsible for supplying and integrating into the Milestone system the following hardware/software:

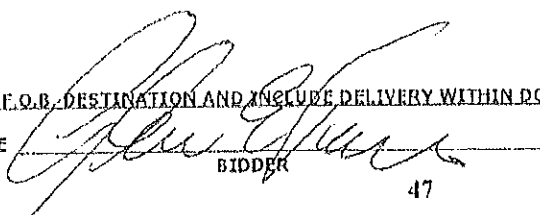
- Outdoor Cameras: Sony SNC-EB632R Network 1080p/30fps Full HD Outdoor IR Bullet Camera Powered by IPELA ENGINE EX™ (Wide D, High Sensitivity, True Day/Night, ABF, PoE, IP66)
- Indoor Cameras: Sony SNC-EM631 Network 1080p/30fps Full HD Vandal Resistant Mini Dome Camera - E Series - Powered by IPELA ENGINE EX (Wide D, High Sensitivity, True Day/Night, ABF, PoE)
- APC-SMT1000RM2U SMART UPS 1000VA LCD RM 2U 120V
- 69 Milestone XPCODL X-Protect Corporate Device Licenses
- Any additional hardware not specified in this document that is required to complete a turnkey solution for the Department

The Vendor, awarded this bid, is expected to supply as part of their design solution:

- 12 Lenovo ThinkPad X1 Yoga 14" 16:9 2 in 1 Ultrabook, Touchscreen, In-plane Switching (IPS) Technology, Intel Core i5 (6th Gen) i5-6200U Dual-core (2 Core) 2.30 GHz, 8 GB LPDDR3, 256 GB SSD, Windows 10 Pro 64-bit (English) Convertible, Black, Intel HD Graphics 520 LPDDR3, Bluetooth English (US) Keyboard, Front Camera/Webcam, HDMI, 3 x USB 3.0 Ports, Mini Display Port, 4-cell Lithium Polymer, 11 Hour Battery Run Time, 3 Year Depot Warrant***
- 2 Additional Interior and Exterior cameras for future expansion.
- 4 additional Milestone corporate device licenses
- Provide the Department with "Train the Trainer" training for 12 people. The training must include operation, exporting video clips, etc.,
- Provide the Department with System Administrator training for 3 people. The training must include all aspects of system configuration, and control of the system

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- Line drawings for the system indicating hardware connectivity throughout the building
 - An itemized list, with unit pricing, of all equipment and software provided as part of the overall design
 - One (1) of the interior first floor cameras, One (1) of the interior second floor cameras and One (1) of the interior third floor cameras will be mounted in a stairway, the Vendor, awarded this bid, is responsible to supply and install appropriate conduit and boxes, as well as penetrate (drill) through an external concrete walls and mount said three (3) cameras according to the security drawings.
- ***Note This equipment is to be delivered the Department within 30 days of issuance of purchase order from the county

The Milestone VMS is part of the Department's IT infrastructure and, as such, Vendor, awarded this bid, must adhere to Departmental direction and guidelines related to all network configuration installations.

Section 4 VENDOR MINIMUM REQUIREMENTS

S2 Security Network Access Control System:

Access Control Vendor requirements

The successful bidder must have the following qualifications/certifications to be considered for this bid:

- Must be S2 certified configuration/installation/sales partner
- Must have Microsoft MCSA or MCSE certifications
- Must demonstrate prior experience with large scale Microsoft Server environment projects
- Must have at minimum Cisco CCNP certification, Cisco CCIE is preferred
- Must demonstrate prior experience with large scale, complex network architecture projects
- CISSP, Certified Information Systems Security Professional
- ISSAP, Information Systems Security Architecture Professional

Video Surveillance System:

Milestone VMS Vendor requirements:

The successful bidder **MUST** have the following qualifications/certifications to be considered for this bid:

- Must be Milestone certified platinum channel partner or higher
- Must have Milestone Certified Design Engineer(MCDE) certification
- Must have Milestone Certified Integration Technician(MCIT) certification
- Must have Milestone Certified Integration Engineer(MCIE) certification
- Milestone Law Enforcement Video Gateway Certification and Milestone SDK certification is preferred
- Must demonstrate qualifications of similar 3rd party integrations with Milestone XProtect Corporate V5.0C, Device Pack 7.2
- Must list 3 prior projects of similar scope and size utilizing XProtect corporate.
- Must have Microsoft MCSA or MCSE certifications
- Must demonstrate prior experience with large scale Microsoft Server environment projects
- Must have at minimum Cisco CCNP certification, Cisco CCIE is preferred
- Must demonstrate prior experience with large scale, complex network architecture projects

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• Section 5 MANDATORY VENDOR MEETING

- Due to the nature of this project, building plans and hardware schedules cannot be published with this bid. Vendors must schedule an appointment to view the building plans and hardware schedules in order to be considered for this project.
- The following date is reserved for appointments: Monday, March 20, 2017 Failure to make an appointment and view building plans and hardware schedules will result in the disqualification of your bid.

Appointments will be made at one (1) hour intervals on this date, starting at 10:00 AM. Vendors who wish to schedule an appointment may call 516-573-7500 and ask to be scheduled for an appointment to view the 8th Precinct drawings. Viewing will only be conducted at Nassau County Police Headquarters, 1490 Franklin Ave, Mineola, NY. In order to enter the building, Vendors will be required to check in with the Public Information Office located at the front of Headquarters.

All vendors attending the mandatory meeting must furnish to NCPD at that time the following:

- A list of completed projects (include names, and contact information), similar in scope and complexity specified in this document, that you organization furnished, designed, installed, and certified manufacturer maintain. Please note for each project which services your company provided (e.g. Design, Installation, Manufacture certified maintenance, etc.)
- Provide documentation from Milestone and S2, stating your organization is authorized, meets all appropriate certifications, required to configure, program, install, and receive manufacturer's technical support for this project.
- Large scale Microsoft Server environment projects
- Must have at minimum Cisco CCNP certification, Cisco CCIE is preferred
- Must demonstrate prior experience with large scale, complex network architecture projects

Section 6 PROJECT SCHEDULE

The Vendor, awarded this bid, is expected to begin cable rough in NO LATER THAN, Monday, June 5, 2017 and must be completed NO LATER THAN, Friday, June 30, 2017.

The remainder of the installation MUST be completed NO LATER THAN October 1, 2017.

VENDORS ARE ADVISED THAT THE CEILING GRID AND THE FINISHED CEILING TILE MAY BE IN PLACE AT THE TIME OF THE THEIR ROUGH IN. THE VENDOR, AWARDED THIS BID, WILL BE HELD FINANCIALLY RESPONSIBLE TO THE GENERAL CONTRACTOR FOR ANY AND ALL DAMAGE DONE TO THE GRID AND/OR CEILING TILE. THIS COST CANNOT BE PASSED ON TO THE DEPARTMENT.

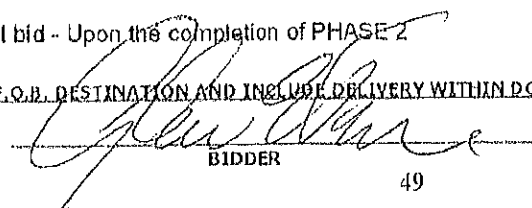
Section 7 PAYMENT SCHEDULE

The project will follow the below listed milestone payment schedule:

- 1 - 15% of the total bid - Upon the issuance of purchase order AND the Department's receipt of the required Lenovo ThinkPad Ultrabook computers per above spec.
- 2 - 25% of the total bid - Upon completion of the rough in of PHASE 1
- 3 - 40% of the total bid - Upon the completion of the installation and activation of the access control system and cameras and the acceptance of all systems by the Department
- 4 - 20% of the total bid - Upon the completion of PHASE 2

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For a total of 100% of the bid.

Section 8 PROJECT WARRANTY

The Vendor, awarded this bid, will warranty all aspects of their proposed solution (Hardware, Software, Installation, etc.) for two (2) years from the date of system acceptance by the Department. The Vendor, awarded this bid, will provide to the department the following:

- 24hr service contact
- System repair escalation procedure for unresolved issues
- Service level agreement (SLA) with 4 hour response time for major failures and 24 hour response time for minor failures

Section 9 MISCELLANEOUS

If this specification is not complete in any way, it is the awarded bidder's responsibility to identify any equipment, software, hardware and/or any other item(s) omitted from this document and provide all necessary equipment and/or software and/or hardware and/or any other item(s) to provide a fully functioning turnkey system for the facility without any additional costs to the Department.

The awarded bidder must be compliant with the following items:

- Work in conjunction with the Department of Public Works building construction contractors and associated trade contractors to guarantee their proposed system is fully functioning and meets all applicable building, fire, electrical, etc. codes.

Utilize all customer provided equipment (e.g. doors, locks, electric strikes, etc.) as part of their system. Any additional items required, but not included as part of customer provided equipment, is the sole responsibility

- of the Vendor, awarded this bid, to provide without any additional costs to the Department
- All personnel actually working on this project either on site or remotely will be subject to background checks performed by the Department's Applicant Investigation Unit. Any employees refusing to cooperate with these checks will be barred from working on the project.
- No substitutions or replacements will be accepted related to any equipment contained in this section without expressed authorization of the Department.

The response(s) to this bid document must contain all the information requested herein, along with a detailed narrative clearly explaining how their proposed system will function and meet the needs of the Department. The narrative must contain references to every item listed on the equipment/ services cost proposal and its function related to the overall system design.

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TITLE

Pricing

Item one: Provide Install and Integrate

PROVIDE INSTALL AND INTEGRATE S2 ACCESS CONTROL SYSTEM and Milestone Security System.

\$ \$273,399.39

Partial payments will be allowed: PAYMENT IS CONTINGENT ON THE FILING OF PAYROLLS IN A MANNER CONSISTENT WITH SUBDIVISION 3-a OF SECTION 220 OF THE NYS LABOR LAW; THE SUBMISSION OF THE CERTIFICATES AND STATEMENTS REQUIRED UNDER SECTION 220-a OF THE NYS LABOR LAW; AND THE SUBMISSION OF SUCH OTHER COMPLIANCE LETTERS, SCHEDULES, AFFIDAVITS, CERTIFICATIONS, REPORTS, AND OTHER DOCUMENTATION AS MAY BE REQUESTED BY NASSAU COUNTY DPW OR THE NASSAU COUNTY COMPTROLLER'S OFFICE."

PAYMENT SCHEDULE

The project will follow the below listed milestone payment schedule:

- 1 - 15% of the total bid - Upon the issuance of purchase order AND the Department's receipt of the required Lenovo ThinkPad Ultrabook computers per above spec.

Parts \$ 23,390.38

Labor \$ 17,619.53

- 2 - 25% of the total bid - Upon completion of the rough in of PHASE 1

Parts \$ 38,983.97

Labor \$ 29,365.87

- 3 - 40% of the total bid - Upon the completion of the installation and activation of the access control system and cameras and the acceptance of all systems by the Department

Parts \$ 62,374.36

Labor \$ 46,985.40

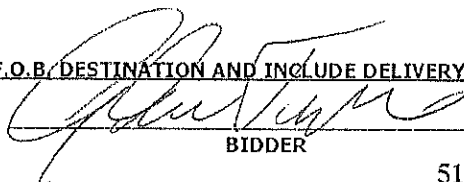
- 4 - 20% of the total bid - Upon the completion of PHASE 2

Parts \$ 31,187.18

Labor \$ 23,492.10

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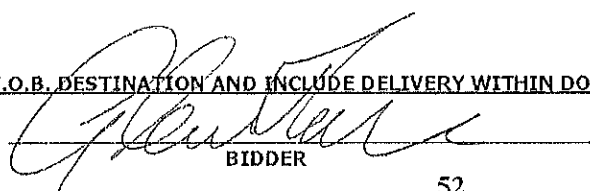
TITLE

State the manufacturer and model number of item offered include specifications

Item 1 No substitutions, see attached

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BIDDER

TITLE



Company Address 48-02 25th Avenue
Astoria, New York 11103
United States

Opportunity Name Eighth Precinct VMS XPCO
Expiration Date 5/31/2017
Quote Number 00023143

Prepared By Glenn Taylor
Phone (844) 484-7744
Email gtaylor@virsig.com
Fax (718) 766-2024

Contact Name Robert Torres
Email rtorres@pdcn.org
Fax (516) 573-7591

Bill To Name Nassau County Police Department
Bill To 1490 Franklin Ave
Mineola

Ship To Name Nassau County Police Department
Ship To 8th Precinct
299 Hicksville Road
Bethpage, NY 11714
United States

Scope of Work Provide, install, and integrate 69 SONY generation 6 networked cameras. Provide 2 Interior and 2 exterior spare cameras and 4 XProtect Corporate licenses.
County will provide Servers and switching.

Server and Storage Recommendation

Calculation Information

Configuration Date: April 13, 2017
Configuration Name 8th PCT NCPD
Product: XProtect Corporate
Integrator Details
First name: Glenn
Last name: Taylor
Company: VIRSIG
Email: gtaylor@virsig.com
Phone: 718.819.6410

Cameras

Camera Name	Manufacturer / Model	Qty	Resolution / Codec / Complexity	Continuous FPS	Event FPS	Hours	Motion / Event %	Retention (Days)	Bitrate (Kbps)
Exterior	Sony SNC-EB632R	39	HD1080 (1920x1080) h.264 Medium-Low	0	15	24	25	60	2639.59
Interior	Sony SNC-EM631	30	HD1080 (1920x1080) h.264 Medium-Low	0	15	24	0	25	2639.59

Recording Server Specification

Qty

1 x Server(s) with the following configuration

Intel Xeon E5-2420 v2

8 GB RAM

2 Gigabit NICs

Windows Server 2012 R2 x64 Standard/Data Center

OS and Application Volume - Disk Configuration: 2 x 300 GB minimum RAID 1

Live Database Disk Configuration: Connectivity Internal or Direct Attached

4 x 10K RPM 600GB RAID 1 / RAID10

Archive Database Disk Configuration: Connectivity Internal or Direct Attached

4 x 7.2K RPM 6TB RAID 5

Camera Bandwidth to Rec. Server: 177.86 Mbps

Client Bandwidth from Rec. Server: 77.33 Mbps

Rec. Server Bandwidth: 255.19 Mbps

Rec. Server Disk Throughput Live DB: 22.24 MB/sec

Rec. Server Disk Throughput Arch. DB: 0.00 MB/sec

Rec. Server Disk Throughput Total: 22.24 MB/sec

Estimated IOPS: 177.92

Rec. Server Video Storage: 15904.37 GB

Disk Drive Notes:

Live Database storage size assumes archiving 1 times per day. If archive periods will be more frequent or less frequent, then the Live Database storage array numbers or the Archive Database storage array numbers may need to be adjusted. Arrays should be configured to use a large drive strip size of 256KB or 512KB and the Live and Archive Windows volumes should be configured using 64K segment size to provide for best performance. Array controllers should also be configured with battery backed cache with write back cache settings enabled.

Network Notes:

Bandwidth calculations are done assuming 30 cameras being viewed simultaneously from each server. Milestone recommends using at least two network cards so the client network and camera network can be separated. A minimum of two network cards are used in this configuration for that reason.

SQL Maintenance Notes:

SQL server should be set to a regular backup schedule and transaction logs truncated as part of the scheduled backup process.

GENERAL DISCLAIMER:

All information, to include but not limited to, documentation, configuration calculations, installation and trouble-shooting advice, consultancy and support services which may be provided within this email is delivered 'as is' without warranty of any kind. Unless otherwise agreed in writing between you and Milestone Systems A/S or its Affiliates, system integrator, as the recipient, agree to assume the entire risk as to the results and performance achieved or not achieved by reliance on such information. Milestone Systems A/S and its Affiliates shall, to the extent allowed by law, assume no liability for the Recipient's reliance on such information and disclaims all warranties, whether express or implied, including but not limited to, the implied warranties of merchantability, fitness for a particular purpose, title and non-infringement, or any warranty arising out of any proposal, specification or sample with respect to the email. Furthermore, Milestone Systems A/S and its Affiliates shall not be liable for loss of data, loss of production, loss of profit, loss of use, loss of contracts or for any other consequential, economic or indirect loss whatsoever in respect of delivery, use or disposition from the content of this email.

** All figures above assume an even distribution of cameras (quantity and resolution) across all Recording Servers.

Product	Description	Line Item Description	Sales Price	Quantity	Total Price
Sony SNC-EB632R	Network 1080p/30fps Full HD Outdoor IR Bullet Camera Powered by IPELA ENGINE EX™ (Wide D, High Sensitivity, True Day/Night, ABF, PoE, IP66)		\$1,307.00	41.00	\$24,114.15
UNI-BBB1	Aluminum back box with pole mount adaptor for the SNC-CH180/ CH160/ CH280/ CH260,		\$86.00	9.00	\$673.20
Sony SNC-EM631	Network 1080p/30fps Full HD Vandal Resistant Mini Dome Camera - E Series - Powered by IPELA ENGINE EX (Wide D, High Sensitivity, True Day/Night, ABF, PoE)		\$997.00	32.00	\$17,547.20
Milestone XPCODL	X-Protect Corporate Device License		\$249.00	73.00	\$18,177.00
NE-DE-DAY	Network Engineer for Implementation, Site Design, Survey, and Tuning.		\$8,400.00	1.00	\$8,400.00
Veracity VCI-VORORMXT	OUTREACH MAX XT POE/LAN EXTEND EXTERNAL USE 100M PER UNIT		\$299.00	2.00	\$598.00
Veracity VCI-VOROSP	OUTSOURCE Plus Midspan 25/30W POE Plus 802.3at Injector 1POR		\$99.00	2.00	\$198.00
Network Cable	Network and communication cable		\$4,900.00	1.00	\$4,900.00
Installation Tech	Security Equipment Installer hourly		\$51,750.00	1.00	\$51,750.00
Lift Services	Installation Lift included delivery and pickup of equipment.		\$1,000.00	1.00	\$1,000.00
Misc. Installation Hardware	Misc. hardware (wraps, labels, tape, waterproofing, etc.)	Conduit and sealite	\$600.00	1.00	\$600.00
LEN 20FQ000RUS	Lenovo ThinkPad X1 Yoga 20FQ - 14" - Core i5 6200U - 8 GB RAM - 256 GB SSD		\$1,599.00	12.00	\$17,940.78

Totals

Subtotal	\$191,094.00
You Save	(\$45,195.67)
Total Price	\$145,898.33
Grand Total	\$145,898.33

Terms 35% signing, 35% delivery, 30% completion

Quote Acceptance Information

Signature
Name
Title
Date



Company Address 48-02 25th Avenue
Astoria, New York 11103
United States

Opportunity Name Eighth Precinct Access Control
Expiration Date 5/31/2017
Quote Number 00023140

Prepared By Glenn Taylor
Phone (844) 484-7744
Email gtaylor@virsig.com
Fax (716) 766-2024

Contact Name Robert Torres
Email rtorres@pdcn.org
Fax (516) 573-7591

Bill To Name Nassau County Police Department
Bill To 1490 Franklin Ave
Mineola, NY
United States

Ship To Name Nassau County Police Department
Ship To 299 Hicksville Road
Bethpage, NY 11714
United States

Scope of Work Provide Access control at 56 Portals with 3 doors having badge in/ badge out ability. 9 doors will have remote opening capabilities, Additional 64 Portal block of licenses will be provided for the Exacta 100 Controller.

SMS Project Data Sheet (S2 Hardware)

Name Of The Project	8 th Precinct NCPD	
Sales Representative	Eric Joseph	
Integrator Company Name	VIRSIG, LLC	
End-User Company Name	Nassau County Police Department	
Price Book	Integrator	
~Dates Quote is needed	4/1/2017	
~ Dates of Installation	5/21/17	

Totals	How many portals total are on this project?	60
	How many locations/buildings are on this project?	2
Is this SMS system an addition to the existing or recently quoted ACS? [Y/N]		N
Does the system require partitioning? [Y/N]		N
If YES, what is the Site Name where ACS is already installed / quoted [enter a quote number]		Westbury
1. Are there enough available portals on the existing S2 License? [Y/N]		Add 64 Portal
If the SMS is going to integrate with a VMS, what is the manufacture of the VMS?		Y
1. How many camera Integrations are needed?		Base
If DMP integration is required, how many DMP Integration licensees are needed?		N
If Remote locksets are used, how many Integration licenses are needed?		N
If Badging is required, how many Badging stations are needed?		N
How many cardholders does the system need to support?		3500

Notes:

1. For quoting purposes traditional Portals are assumed to utilize 1 reader, 1 output, and 2 inputs.
2. For Mercury conversions please use the "MercuryConversionCheck List May 2013 Rev9".
3. For NetVR integration please use the "VMS Project Data Sheet".
4. If floor by floor elevator control is required please complete *table 9*.

Panel Location 1	
Name:	LEVEL1 - P1-1
Number of traditional Portals:	14
Number of reader in/out Portals:	3
Number of additional inputs:	8
Number of additional outputs:	0
Number of temperature points:	0

Panel Location 2	
Name:	LEVEL2 - P1-2
Number of traditional Portals:	6
Number of reader in/out Portals:	0
Number of additional inputs:	0
Number of additional outputs:	0
Number of temperature points:	0

Panel Location 3	
Name:	LEVEL4 - P1-4
Number of traditional Portals:	25
Number of reader in/out Portals:	0
Number of additional inputs:	2
Number of additional outputs:	0
Number of temperature points:	0

Panel Location 4	
Name:	LEVEL1 - P2-1
Number of traditional Portals:	13
Number of reader in/out Portals:	0
Number of additional inputs:	0
Number of additional outputs:	0
Number of temperature points:	0

Table 9:

Elevator Cab Name or #	Number of floors controlled by S2	Elevator control room name
Main	4 Floors (Inc. Level 4)	4 th Floor Motor
	4 Spares	

Product	Description	Line Item Description	Sales Price	Quantity	Total Price
S2-ACM-25	2 readers, 4 inputs, 4 outputs (each blade). Can be used with S2-NN-EWM/RM empty node enclosure. This bundle pack provides a 5% discount off of the individual ACM price.		\$19,688.00	1.00	\$14,766.00
S2-ACM	Access control application extension blade with support for 2 readers, 4 inputs and 4 outputs.		\$812.00	10.00	\$6,090.00
S2-NN-E-WM	NODE WITH NO APPLICATION BLADES		\$2,298.00	7.00	\$12,064.50
S2-INP	Supervised input application extension blade: 8 inputs		\$478.00	2.00	\$717.00
S2-VMS-B-MS	Milestone XProtect VMS Software Integration License - Initial VMS integration Option for Milestone Systems XProtect Enterprise/Professional/Corporate integration license for (4) cameras (use when Milestone XProtect Enterprise/Professional/Corporate Server software is not purchased from S2 Security).		\$500.00	1.00	\$375.00
S2-R64	64 portal expansion . Increases S2 Enterprise Exact50 and Exact100 system licenses by 64 portals increments (above the initial 128 portals)		\$5,000.00	1.00	\$3,750.00
ALT AL400ULACM	PWR CNTRL + PWR SUPPLY + CHRGER 8-OUTPUT FUSED 12/24VDC FAIL SAFE/SECURE C782280		\$238.00	11.00	\$2,618.00
S2-920PTNNEK00460-S2SEC	Multiclass SE RP40 Contactless Reader, With Prox, Wall Switch, Wiegand, Pigtail, Black, LED Blue - Flash Green, Buzzer on, S2 Security Label (STOCK ITEM)		\$326.00	66.00	\$16,137.00
Securitron M62	Magnetic Lock 1200lb. 12/24VDC		\$460.00	6.00	\$2,070.00
BOSCH DS150I	PIR REQUEST TO EXIT SENSOR GRAY		\$90.64	56.00	\$5,075.84
NE-DE-DAY	Network Engineer for Implementation, Site Design, Survey, and Tuning.		\$6,000.00	1.00	\$6,000.00
Installation Tech	Security Equipment Installer hourly		\$52,500.00	1.00	\$52,500.00
Network Cable	Network and communication cable		\$6,100.00	1.00	\$6,100.00
Misc Hardware	Misc. Hardware for integration	Elevator Relay Boards, Door Release	\$2,000.00	1.00	\$2,000.00

Totals

Subtotal	\$148,919.84
You Save	(\$18,656.50)
Total Price	\$130,263.34
Grand Total	\$130,263.34

Terms 35% signing, 35% delivery, 30% completion

Quote Acceptance Information

Signature

Name

Title

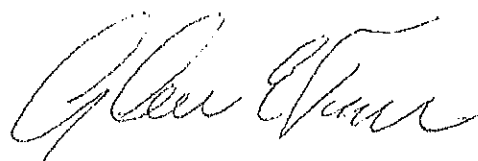
Date

VIRSIG LLC.

ADDITIONAL REFERENCES / PAST COMPLETE PROJECTS

Nassau County Police Department
First Precinct security installation \$227,000 project
POC: Inspector Robert Torres

Nassau County Police Department
Marine Division security installation & marine hardening \$172,000 project
POC: Detective Lieutenant Ken Strigaro

 EXEC. DIRECTOR

SUMMARY OF BIDS
OPENED: APRIL 13, 2017 AT 11 A.M.
BID NO: 99022-04137-024
REQ. NO: N/A
TITLE: SECURITY SYSTEM F & I

0001-17

PUBLIC BID OFFICER



FORMAL BID RECOMMENDATION

BID NUMBER 99022-04137-024

OPEN April 13, 2017

TITLE: Security System Furnish and Install

DATE: April 13, 2017

TO: BUYER -

FROM: ADMINISTRATION

PLEASE REVIEW ATTACHED BID RESULT. NOTE YOUR RECOMMENDATION FOR AWARD.
FORWARD THIS TRANSMITTAL SHEET TOGETHER WITH BID FILE. RETAIN REQUISITION.

		Bid Results	
		Items	Bidder
<p>Date: April 13, 2017 To: Supervisor From: Buyer: Timothy Funaro</p> <p>List of recommended awards in accordance with the attached summary is shown in column at right. The reason for award to other than low bidder is indicated on the reverse side of this page.</p> <p><i>Timothy Funaro</i> Buyer</p>			Recommend an award be given to Virsig LLC.
			as the lowest responsible bidder meeting
			specifications and bid terms.
<p>Date: _____</p> <p>To: Director From: Supervisor</p> <p><input type="checkbox"/> Concur <input type="checkbox"/> Disagree (See Reverse)</p>			
<p>Date: <u>4/13/17</u></p> <p>To: Buyer From: Director</p> <p><input checked="" type="checkbox"/> Approved for Award</p> <p><input type="checkbox"/> Hold award pending discussion</p> <p><input type="checkbox"/> Subject to Legislature Approval</p> <p><i>[Signature]</i> Director</p>			

Funaro, Timothy G

From: Torres, Robert <RTorres@PDCN.ORG>
Sent: Thursday, April 13, 2017 1:30 PM
To: Funaro, Timothy G
Cc: Support Executives; Strigaro, Kenneth; Cavuto, Christopher; Glenn Taylor
Subject: RE: Formal bid

YES!

PLEASE PROCEED ASAP!

We need to get this on the rules calendar for May 8th.

Please let me know what else you need from me.

Thanks again Tim!

BT

From: Funaro, Timothy G [mailto:tfunaro@nassaucountyny.gov]
Sent: Thursday, April 13, 2017 1:27 PM
To: Torres, Robert
Subject: Formal bid

Robert,

The low bidder for the security system for the 8th is Virsig their phone number is 718-819-6410 ask for Glenn Taylor. Let me know when its Ok to proceed.

Timothy Funaro
Buyer
Nassau County
Office of Purchasing
One West Street 1st floor North Entrance
Mineola, N.Y. 11501
Phone (516) 571-7720
Fax (516) 571-4263
E-Mail tfunaro@nassaucountyny.gov



Informal bid Title:

Comparison OF Bids

bid numbers

% and \$ difference plus or minus over

pre-encumbrance 22.3310% \$78,606.45

Recommended Vendor

Virsig LLC

Requisition #

RQPD17000206

Pre-Encumbrance:

\$352,005.84

Buyer

Timothy Funaro

Purchase Order #

Vendors

line	qty	Virsig LLC		Digital Provisions Inc.		Electronic Interface		Intelli-Tec Security		Vendor # 5		low bid
		unit price	extended	unit price	extended	unit price	extended	unit price	extended	unit price	extended	
1	1	273399.39	273399.39	274989.84	274989.84	292617.68	292617.68	296968.00	296968.00	0.00	0.00	273399.39
2	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
3	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
8	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
9	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
10	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
11	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
12	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
13	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
14	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
15	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
16	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
17	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
18	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
19	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
20	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
21	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
22	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
23	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
24	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
25	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
26	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
27	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
28	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
29	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
30	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
31	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
32	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
33	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
34	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
35	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
36	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
37	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
38	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
39	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
40	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
41	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
42	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
43	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
44	0	0.10	0.00									
sum			273399.39		274989.84		292617.68		296968.00		0.00	
ship	1	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
		Total	273399.39	Total	274989.84	Total	292617.68	Total	296968.00	Total	0.00	273399.39
Delivery	45 Days			45 days			15 days					
Terms	1/20/n30			1.5/20/n30			Net 30			Net 30		
F.O.B.	Dest.			Dest.			Dest.			Dest.		
Vin	471416020			113553282			132903060			113580229		
Tel No.	718-819-6410			631-209-2600			646-827-1233			516-876-2000		
Verbal	Glenn Taylor			Brian Sellitz			Matthew Orient			Carmin J. Pizzo		
Date	04/13/2017 sealed bid			04/13/2017 sealed bid			04/13/2017 sealed bid			04/13/2017 sealed bid		

Notes Formal Sealed Bid Number 99022-04137-024 Title: Security System Furnish and Install

* key 0=No Bid

ACORD™

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

4/20/2017

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER 1856 Cook Maran & Associates 40 Marcus Drive, 3rd Floor Melville, NY 11747	CONTACT NAME: Cook Maran & Associates PHONE (A/C, No, Ext): 631 324-1440 FAX (A/C, No): 631-287-2207 E-MAIL ADDRESS: certificates@cookmaran.com
INSURED Virslg LLC 48-02 25th Ave, Ste 406 Astoria, NY 11103-1032	INSURER(S) AFFORDING COVERAGE INSURER A: Allied World Surplus Lines Insu INSURER B: Wesco Insurance Company INSURER C: INSURER D: INSURER E: INSURER F:

COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> BI/PP Ded: 1,000 <input checked="" type="checkbox"/> Contractual Liab GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:	Y	5200184200	11/16/2016	11/16/2017	EACH OCCURRENCE \$1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$100,000 MED EXP (Any one person) \$10,000 PERSONAL & ADV INJURY \$1,000,000 GENERAL AGGREGATE \$3,000,000 PRODUCTS - COMP/OP AGG \$3,000,000 \$
B	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS		WPP1494255	11/16/2016	11/16/2017	COMBINED SINGLE LIMIT (Ea accident) \$ BODILY INJURY (Per person) \$1,000,000 BODILY INJURY (Per accident) \$1,000,000 PROPERTY DAMAGE (Per accident) \$ \$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$		5201060900	11/16/2016	11/16/2017	EACH OCCURRENCE \$10,000,000 AGGREGATE \$10,000,000 \$ PER STATUTE <input type="checkbox"/> OTH-ER <input type="checkbox"/> E.L. EACH ACCIDENT \$ E.L. DISEASE - EA EMPLOYEE \$ E.L. DISEASE - POLICY LIMIT \$
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? <input type="checkbox"/> Y/N (Mandatory In NH) If yes, describe under DESCRIPTION OF OPERATIONS below	N/A				
A	Prof. Liability		5200184200	11/16/2016	11/16/2017	\$1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
 The County of Nassau is included as Additional Insured with regard to General Liability coverage, as required by written and executed contract.

CERTIFICATE HOLDER

CANCELLATION

The County of Nassau
 One West St., 1st fl. North Ent.
 Mineola, NY 11501

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Leonard Aciscia

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STATE OF NEW YORK
WORKERS' COMPENSATION BOARD

CERTIFICATE OF NYS WORKERS' COMPENSATION INSURANCE COVERAGE

1a. Legal Name & Address of Insured (Use street address only) Virsig LLC 48-02 25 th Ave, Suite 407 Astoria, NY 11103 Work Location of Insured (Only required if coverage is specifically limited to certain locations in New York State, i.e., a Wrap-Up)	1b. Business Telephone Number of Insured (718) 819-6412 1c. NYS Unemployment Insurance Employer Registration Number of Insured pending 1d. Federal Employer Identification Number of Insured or Social Security Number 47-1416020
2. Name and Address of the Entity Requesting Proof of Coverage (Entity Being Listed as the Certificate Holder) THE COUNTY OF NASSAU ONE WEST STREET 1 ST FLOOR NORTH ENTRANCE MINEOLA, NY 11501	3a. Name of Insurance Carrier: Travelers Indemnity Company of America 3b. Policy Number of entity listed in box "1a" INUB7F44723417 3c. Policy effective period 10/10/2016 to 10/10/2017 3d. The Proprietor, Partners or Executive Officer are <input checked="" type="checkbox"/> included. (Only check box if all partners/officers included) <input type="checkbox"/> all excluded or certain partners/officers excluded


This certifies that the insurance carrier indicated above in box "3" insures the business referenced above in box "1a" for workers' compensation under the New York State Workers' Compensation Law. (To use this form, New York (NY) must be listed under Item 3A on the INFORMATION PAGE of the workers' compensation insurance policy). The Insurance Carrier or its licensed agent will send this Certificate of Insurance to the entity listed above as the certificate holder in box "2".

The Insurance Carrier will also notify the above certificate holder within 10 days IF a policy is canceled due to nonpayment of premiums or within 30 days IF there are reasons other than nonpayment of premiums that cancel the policy or eliminate the insured from the coverage indicated on this Certificate. (These notices may be sent by regular mail.) Otherwise, this Certificate is valid for one year after this form is approved by the Insurance carrier or its licensed agent, or until the policy expiration date listed in box "3c", whichever is earlier.

Please Note: Upon the cancellation of the workers' compensation policy indicated on this form, if the business continues to be named on a permit, license or contract issued by a certificate holder, the business must provide that certificate holder with a new Certificate of Workers' Compensation Coverage or other authorized proof that the business is complying with the mandatory coverage requirements of the New York State Workers' Compensation Law.

Under penalty of perjury, I certify that I am an authorized representative or licensed agent of the insurance carrier referenced above and that the named insured has the coverage as depicted on this form.

Approved by: Nancy M. Murin
(Print name of authorized representative or licensed agent of insurance carrier)

Approved by:  April 20, 2017
(Signature) (Date)

Title: Producer

Telephone Number of authorized representative or licensed agent of insurance carrier: 1-800-524-7024
Please Note: Only insurance carriers and their licensed agents are authorized to issue Form C-105.2. Insurance brokers are NOT authorized to issue it.

Workers' Compensation Law

Section 57. Restriction on issue of permits and the entering into contracts unless compensation is secured.

1. The head of a state or municipal department, board, commission or office authorized or required by law to issue any permit for or in connection with any work involving the employment of employees in a hazardous employment defined by this chapter, and notwithstanding any general or special statute requiring or authorizing the issue of such permits, shall not issue such permit unless proof duly subscribed by an insurance carrier is produced in a form satisfactory to the chair, that compensation for all employees has been secured as provided by this chapter. Nothing herein, however, shall be construed as creating any liability on the part of such state or municipal department, board, commission or office to pay any compensation to any such employee if so employed.

2. The head of a state or municipal department, board, commission or office authorized or required by law to enter into any contract for or in connection with any work involving the employment of employees in a hazardous employment defined by this chapter, notwithstanding any general or special statute requiring or authorizing any such contract, shall not enter into any such contract unless proof duly subscribed by an insurance carrier is produced in a form satisfactory to the chair, that compensation for all employees has been secured as provided by this chapter.



**Workers'
Compensation
Board**

**CERTIFICATE OF INSURANCE COVERAGE
UNDER THE NYS DISABILITY BENEFITS LAW**

PART 1. To be completed by Disability Benefits Carrier or Licensed Insurance Agent of that Carrier	
1a. Legal Name & Address of Insured (use street address only) VIRSIG, LLC 48-02 25TH AVE, SUITE 407 ASTORIA, NY 11103 <small>Work Location of Insured(Only required if coverage is specifically limited to certain locations in New York State, i.e., a Wrap-Up Policy)</small>	1b. Business Telephone Number of Insured 718-819-6412 1c. NYS Unemployment Insurance Employer Registration Number of Insured PENDING 1d. Federal Employer Identification Number of Insured or Social Security Number 471416020
2. Name and Address of Entity Requesting Proof of Coverage (Entity Being Listed as the Certificate Holder) THE COUNTY OF NASSAU ONE WEST STREET 1ST FLOOR NORTH ENTRANCE MINEOLA, NY 11501	3a. Name of Insurance Carrier HARTFORD LIFE AND ACCIDENT 3b. Policy Number of Entity Listed in Box "1a" LNY435797 3c. Policy effective period: 07-01-2016 to 06-30-2017
4. Policy covers: A. <input checked="" type="checkbox"/> All of the employer's employees eligible under the New York Disability Benefits Law B. <input type="checkbox"/> Only the following class or classes of employer's employees: Under penalty of perjury, I certify that I am an authorized representative or licensed agent of the insurance carrier referenced above and that the named insured has NYS Disability Benefits Insurance coverage as described above. Date Signed: 04-20-2017 By: <i>Keri Miller</i> <small>(Signature of insurance carrier's authorized representative or NYS Licensed Insurance Agent of that insurance carrier)</small>	
Telephone Number: (800) 454-7020 Title: Manager	
IMPORTANT: If Box "4a" is checked, and this form is signed by the insurance carrier's authorized representative or NYS Licensed Insurance carrier, this certificate is COMPLETE. Mail it directly to the certificate holder. If Box "4b" is checked, this certificate is NOT COMPLETE for purposes of Section 220, Subd. 8 of the Disability Benefits Law, mailed for completion to the Workers' Compensation Board, DB Plans Acceptance Unit, 328 State Street, Schenectady, NY 1	
PART 2. To be completed by the NYS Workers' Compensation Board (Only If Box "4b" of Part 1 has been checked)	
State of New York Workers' Compensation Board According to information maintained by the NYS Workers' Compensation Board, the above-named employer has complied with the NYS Disability Benefits Law with respect to all of his/her employees. Date Signed: By: <small>Signature of NYS Workers' Compensation Board Employee)</small> Telephone Number: Title:	

Please Note: Only insurance carriers licensed to write NYS disability benefits insurance policies and NYS licensed insurance agents of those insurance carriers are authorized to issue Form DB-120.1. Insurance brokers are NOT authorized to issue this form.

Additional Instructions for Form DB-120.1

By signing this form, the insurance carrier identified in box "3" on this form is certifying that it is insuring the business referenced in box "1a" for disability benefits under the New York State Disability Benefits Law. The Insurance Carrier or its licensed agent will send this Certificate of Insurance to the entity listed as the certificate holder in box "2".

Will the carrier notify the certificate holder within 10 days of a policy being cancelled for non-payment of premium or within 30 days if cancelled for any other reason or if the insured is otherwise eliminated from the coverage indicated on this certificate prior to the end of the policy effective period? YES ☒ NO

This certificate is issued as a matter of information only and confers no rights upon the certificate holder. This certificate does not amend, extend or alter the coverage afforded by the policy listed, nor does it confer any rights or responsibilities beyond those contained in the referenced policy.

This certificate may be used as evidence of a Disability Benefits contract of insurance only while the underlying policy is in effect.

Please Note: Upon the cancellation of the disability benefits policy indicated on this form, if the business continues to be named on a permit, license or contract issued by a certificate holder, the business must provide that certificate holder with a new Certificate of NYS Disability Benefits Coverage or other authorized proof that the business is complying with the mandatory coverage requirements of the New York State Disability Benefits Law.

DISABILITY BENEFITS LAW

§220. Subd. 8

(a) The head of a state or municipal department, board, commission or office authorized or required by law to issue any permit for or in connection with any work involving the employment of employees in employment as defined in this article, and notwithstanding any general or special statute requiring or authorizing the issue of such permits, shall not issue such permit unless proof duly subscribed by an insurance carrier is produced in a form satisfactory to the chair, that the payment of disability benefits for all employees has been secured as provided by this article. Nothing herein, however, shall be construed as creating any liability on the part of such state or municipal department, board, commission or office to pay any disability benefits to any such employee if so employed.

(b) The head of a state or municipal department, board, commission or office authorized or required by law to enter into any contract for or in connection with any work involving the employment of employees in employment as defined in this article and notwithstanding any general or special statute requiring or authorizing any such contract, shall not enter into any such contract unless proof duly subscribed by an insurance carrier is produced in a form satisfactory to the chair, that the payment of disability benefits for all employees has been secured as provided by this article.