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2	NASSAU COUNTY LEGISLATURE
3	
4	RICHARD NICOLELLO
5	PRESIDING OFFICER
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8	PLANNING DEVELOPMENT AND THE ENVIRONMENT COMMITTEE
9	LEGISLATOR LAURA SCHAEFER
10	CHAIR
11	RULES COMMITTEE
12	LEGISLATOR RICHARD NICOLELLO
13	CHAIR
14	
15	Theodore Roosevelt Building
16	1550 Franklin Avenue
17	Mineola, New York
18	
19	
20	December 3, 2018
21	4:42 P.M.
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2	APPEAR	ANCES:
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4	PLANNING DE	VELOPMEN AND THE ENVIRONMENT
5		
6	LEGISLATOR	TOM MCKEVITT
7		Vice Chair
8		
9	LEGISLATOR	WILLIAM GAYLOR III
10		Chair
11		
12	LEGISLATOR	STEVEN RHOADS
13		
14	LEGISLATOR	DENISE FORD
15		
16	LEGISLATOR	ARNOLD DRUCKER
17		Ranking member
18		
19	LEGISLATOR	JOSHUA LAFAZAN
20		
21	LEGISLATOR	SEILA BYNOE
22		
23		
24		
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3	RULES COMMI	ITTEE
4		
5		
6	LEGISLATOR	RICHARD NICOLELLO
7		Chair
8		
9	LEGISLATOR	HOWARD KOPEL
10		Vice Chair
11		
12	LEGISLATOR	STEVEN RHOADS
13		
14	LEGISLATOR	LAURA SCHAEFER
15		
16	LEGISLATOR	KEVAN ABRAHAMS
17		Ranking member
18		
19	LEGISLATOR	DELIA DERIGGI-WHITTON
20		
21	LEGISLATOR	SIELA BYNOE
22		
23		
24		
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	1	Planning,	Development	- 12-3-18
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- 2 LEGISLATOR NICOLELLO: I think we
- 3 are doing the Planning Committee and all
- 4 legislators will be allowed to participate
- 5 with respect to the Coliseum.
- 6 LEGISLATOR MCKEVITT: We will now
- 7 commence the meeting of the Planning
- 8 Development and the Environment Committee and
- 9 ask the clerk to please call the roll.
- 10 MR. PULITZER: Thank you. Roll
- 11 call. Legislator Siela Bynoe.
- 12 LEGISLATOR BYNOE: Here.
- MR. PULITZER: Legislator Joshua
- 14 Lafazan.
- 15 LEGISLATOR LAFAZAN: Here.
- MR. PULITZER: Ranking member
- 17 Arnold Drucker.
- 18 LEGISLATOR DRUCKER: Here.
- MR. PULITZER: Legislator Denise
- 20 Ford.
- 21 LEGISLATOR FORD: Here.
- MR. PULITZER: Legislator Steven
- 23 Rhoads.
- 24 LEGISLATOR RHOADS: Present.
- MR. PULITZER: Vice Chairman

- 1 Planning, Development 12-3-18
- 2 Thomas McKevitt.
- 3 LEGISLATOR MCKEVITT: Here.
- 4 MR. PULITZER: Substituting for
- 5 Chairwoman Laura Schaefer is C. William Gaylor
- 6 the third.
- 7 LEGISLATOR GAYLOR: Here.
- 8 LEGISLATOR MCKEVITT: What we are
- 9 going to do is start, for Planning purposes,
- 10 the second item on the calendar, which is
- 11 616-18. This is a resolution authorizing the
- 12 release of cash in lieu of surety bond as well
- as a release of cash escrow deposit for a
- 14 subdivision known as map of Seaford Villas on
- 15 the west side of Jackson Avenue in Seaford.
- Do I have a motion? Moved on
- behalf of Mr. Gaylor. Second by Mr. Drucker.
- 18 From the administration please.
- MR. KATZ: My name is Martin
- 20 Katz. I'm with the Nassau County DPW,
- 21 Division of Planning. As you correctly
- 22 stated, this is for the release of cash in
- lieu of bond and release of cash escrow for
- 24 public improvements that are part of the
- 25 Seaford Villas and attached six unit

- 1 Planning, Development 12-3-18
- 2 condominium subdivision located in the Hamlet
- 3 of Seaford in the town of Hempstead. This
- 4 cash in lieu of bond to be released is in the
- 5 amount of \$154,518.02. The cash escrow to be
- 6 released is in the amount of \$6,840.76.
- 7 The Nassau County Planning
- 8 Commission approved the final subdivision map
- 9 in December of 2016. The applicant billed for
- apply for release of cash in lieu of bond and
- 11 release of cash escrow in July 20, 2018. All
- bonded public improvements were inspected by
- 13 Nassau County DPW chief inspector. And in a
- 14 memo dated September 5, 2018 determined that
- 15 all public improvements had been completed and
- 16 found to be in compliance with all codes and
- standards and such public improvements,
- include paving, sidewalks, curbing, storm
- drains, sanitary sewer and water mains,
- 20 drywells, fencing, streets and street signs to
- 21 name most of them.
- 22 And in a duly noticed public
- hearing held on October 18, 2018 the Nassau
- 24 County Planning Commission recommended the
- 25 release of cash in lieu of bond and cash

- 1 Planning, Development 12-3-18
- 2 escrow in the aforementioned amounts. No one
- 3 appeared in opposition to this release.
- 4 LEGISLATOR MCKEVITT: Any
- 5 questions? Any public comment? Hearing none,
- 6 all in favor signify by saying aye. All
- 7 against? Passes unanimously.
- At this point we are going to go to
- 9 item 540-18. This will be a joint meeting of
- 10 the Rules Committee. So I will turn it over
- 11 to the Presiding Officer at this point.
- 12 LEGISLATOR NICOLELLO: Call the
- item and then you will call the item for your
- 14 committee as well. 540 2018 is an ordinance
- 15 authorizing the county executive on behalf of
- 16 the county to execute a second amendment to
- amended and restated Coliseum lease between
- 18 the county of Nassau, as landlord, and Nassau
- 19 Events Center LLC, as tenant, of certain
- 20 premises located in Uniondale, Town of
- 21 Hempstead.
- Rules Committee. That's moved by
- 23 Legislator Ford. Seconded by Legislator
- 24 Bynoe.
- 25 LEGISLATOR MCKEVITT: On behalf

- 1 Planning, Development 12-3-18
- of the Planning Committee, moved by Legislator
- 3 Rhoads and seconded by Legislator Lafazan.
- 4 LEGISLATOR NICOLELLO: Invite the
- 5 administration up for their portion of the
- 6 presentation.
- 7 MS. TSIMIS: Good afternoon
- 8 Presiding Officer Nicolello, Minority Leader
- 9 Abrahams, members of the legislation. My name
- 10 is Evlyn Tsimis. I'm Deputy County Executive
- 11 for Economic Development. I am joined by Dan
- 12 Grippo, our chief municipal transactions.
- 13 Sean Sallie, Deputy Commissioner for
- 14 Planning. And Josh Meyer, the county's
- outside counsel on this matter.
- Thank you for the opportunity to
- speak with you today and for holding a full
- 18 legislative hearing last week on the
- administration's proposed crucial first steps
- in the Hub development process. We felt a
- 21 great deal of enthusiasm in the room last week
- 22 from labor, from business, from community
- 23 members, from members of the public and the
- stakeholders as well as many of you. All of
- whom want to see us finally make some progress

- 1 Planning, Development 12-3-18
- 2 on the site.
- We are presently reviewing the very
- 4 valuable input on our proposal that was
- 5 received at the hearings as well as in the
- 6 many meetings that the development team has
- 7 had over the last several weeks. We are
- 8 working to make changes to the documents
- 9 before you in order to address a number of
- 10 issues which we will submit prior to your
- scheduled vote on the 17th of December.
- We have been asked to focus our
- 13 remarks today on the process the county
- 14 utilized for getting to the point we are today
- with the development plan agreement and the
- 16 Hub lease amendments and to outline next steps
- for getting shovels in the ground.
- We have a presentation. Obviously
- we would like to run through it. If you have
- 20 questions along the way let us know. I will
- 21 be speaking as well as Josh Meyer and the four
- 22 of us can answer questions.
- 23 As you heard last week, the
- 24 proposed second lease amendment and
- development plan agreement create a framework

- 1 Planning, Development 12-3-18
- for action by the county and the development
- 3 team collaboratively. The DPA includes
- 4 milestones and the time frame to keeping the
- 5 process moving forward with prompt negotiation
- on key items, including financial terms with
- 7 the county, community benefits and labor
- 8 agreements. The DPA is a first step in the
- 9 development of the Hub. But we want to
- 10 reiterate that it is just that. Not only do
- 11 we need the legislature to be our partner in
- 12 taking this crucial first step, but we hope
- this is just the beginning of a partnership
- 14 that's exciting and productive as we move
- 15 forward.
- Like any negotiated agreement, the
- 17 DPA is intended to strike a balance among the
- 18 parties. Here the DPA has been written to
- 19 give the development team standing to pursue
- development, while also ensuring that they
- 21 prioritize some items that we think are
- 22 particularly important to get us started.
- These phase one actions include
- 24 proposing a transformational plan for the site
- in order to draw down available state money

- 1 Planning, Development 12-3-18
- 2 for parking that's structured on the site.
- 3 Which has been critical to getting this
- 4 project started for several years now. And
- 5 they're also being charged with gaining the
- 6 support with the Town of Hempstead on key
- 7 development plan documents.
- We are extremely pleased that
- 9 Northwell has expressed in establishing an
- innovation center at the Hub. This center
- 11 clearly aligns with the county's interest in
- 12 attracting a life sciences or medical employer
- to the site and it is the linchpin to for
- 14 getting available state funding. Moreover,
- 15 the announcement offers tangible proof that
- our partners in this development, BSE Global
- and RXR, are as committed as we are in getting
- this first stage off the ground. Should all
- 19 go well and we unlock the state funding and
- 20 free up the acreage for future development,
- our partners will be positioned to come back
- 22 to the county to initiate further phases and
- the legislature will be involved in this
- 24 process every step of the way.
- 25 As we have been asked to focus our

- 1 Planning, Development 12-3-18
- 2 comments on the process that led us to this
- 3 point, we must begin with the backdrop of the
- 4 county's prior actions to develop this site
- 5 which came before the current administration
- 6 as you well know. Most important are actions
- 7 taken in 2013 when the county conducted an RFP
- 8 and subsequently selected a team to manage the
- 9 Coliseum and develop the site. As part of
- 10 these actions the county entered into a 49
- 11 year lease with NEC. Now an indirect
- 12 majority-owned subsidiary of BSE Global. The
- lease included future development rights on
- 14 the Hub site but recognized any future
- development would still be subject to approval
- of the legislature. To be sure, the Hub site
- is certainly ripe for the development but it
- is hardly a blank slate.
- 19 Let's spend a few moments on
- 20 Section 54. Everyone talks about it and we're
- just going to run through that a little bit.
- The lease permits either the county
- or NEC for further development and for excess
- 24 parking areas subject to agreement of terms
- 25 and conditions for any development and

- 1 Planning, Development 12-3-18
- 2 approval of the legislature. If the tenant
- 3 proposes a plan, that would be BSE Global, the
- 4 county has an obligation included in Section
- 5 54 to enter into good faith negotiations
- 6 regarding that plan. If the county and tenant
- 7 are unable to come to terms, the county may
- 8 develop with another partner. But there are
- 9 still built in protections within the lease to
- 10 make sure the Coliseum tenant is able to run
- 11 the Coliseum. And that includes items like
- 12 use of the parking areas. Again, the most
- expeditious way to proceed is in a partnership
- 14 with the Coliseum tenant rather than going on
- 15 a separate track.
- Speaking of tracks, the county and
- the developer, I should say NEC, during the
- 18 course of this year has been very upfront with
- the county about their plans to develop the
- Hub and utilize their existing lease rights.
- 21 BSE Global, as led by Brett Yormark, and
- 22 according to his conversations with you last
- week, they were very interested in developing
- the site. They have told the administration
- 25 that they intended to do so and that they were

- 1 Planning, Development 12-3-18
- 2 beginning the process of interviewing
- 3 potential partners.
- 4 On a separate track, this was
- 5 earlier in the year as you know, the
- 6 administration was working to understanding
- our options for jump starting Hub
- 8 development. In February we convened a
- 9 committee to advise the county executive on
- 10 how best to proceed. During the spring, the
- 11 county executive considered whether or not to
- 12 continue a separate lease for the 11 acre site
- 13 known as The Plaza. We outlined the details
- of that lease as well as this larger site
- lease for you at a hearing that you held in
- 16 May, and we discussed all the various options
- 17 for what the county could do as next steps.
- In June, the administration issued
- 19 the Nassau Hub Request for Expressions of
- 20 Interest. So as I'm saying, really there were
- 21 two different parallel tracks going on. BSE
- 22 was having their interviews, discussing their
- 23 plans to pursue development. But in meantime
- the county continued to move forward. As
- we've all discussed, there was considerable

- 1 Planning, Development 12-3-18
- 2 interest in us doing so.
- I believe last week we did hand out
- 4 copies of the RFEI, Request for Expressions of
- 5 Interest. I hope that you've all had a chance
- 6 to see it. It was a public document posted on
- 7 the county's website. But I will describe for
- 8 you a little bit what was in the Request for
- 9 Expressions of Interest.
- 10 During meetings of the county
- 11 executive's Hub advisory group, several
- committee members had suggested an RFEI as a
- way to spur interest in Hub development and
- 14 gather ideas. The thinking was that an RFEI,
- as opposed to an RFP, which is a much less
- 16 formal document, it prompts discussion, it's
- 17 commonly used in the industry as a way to
- 18 generate some interest and sort of see what's
- out there. Sort of take the temperature of
- what might be ideas for the Hub.
- 21 The RFEI we issued in June offered
- 22 an overview of the site and outlined the
- 23 county executive's vision for freeing up
- 24 excess parking for development of a mixed use
- 25 district with live, work, play aspects. These

- 1 Planning, Development 12-3-18
- were intended to complement existing
- 3 activities at the site.
- 4 We described the investments that
- 5 BSE had made in the Coliseum and our
- 6 excitement about the return of the Islanders.
- 7 We outlined the fact that Memorial Sloan
- 8 Kettering is opening a new facility there and
- 9 the Hub's excellent location in the county.
- We highlighted the importance of the
- transformational plan, of the ability to draw
- down the state funding and we even made a
- direct pitch in the document for a tenant. We
- 14 said if there's someone out there who is
- interested in opening either a life sciences
- or medical-related facility we believe that's
- the kind of development that will help us
- 18 bring in the state money. We were very direct
- 19 about our interest in that.
- While the focus of the RFEI was on
- 21 a live, work, play district, that was based on
- 22 everything we heard from the various experts
- in the field, we did leave the door open for
- other ideas. We mentioned a convention
- 25 center. Some sort of tourist attraction and

- 1 Planning, Development 12-3-18
- other use of the site. Essentially we sort of
- 3 had an idea of what we were thinking to do and
- 4 what we heard from everyone one we should do,
- 5 but we felt it was important to leave a door
- 6 open just in case there were other ideas.
- We asked for short ten page maximum
- 8 overview of firm qualifications and high level
- 9 outline of ideas for the Hub. It was not an
- 10 RFP and it did not require detailed
- 11 proposals. It also did not require any
- 12 financial proposals. The RFEI also clearly
- referenced the existing Coliseum site lease
- 14 and outlined the county's intent to work
- cooperatively with our tenant, BSE, to develop
- 16 the site.
- Now I will tell you a little bit
- 18 about what we received. The county received
- 19 responses in mid August. These were reviewed
- 20 by a small team of staff from the county
- 21 executive's office, county attorney and
- 22 Planning. The county's consider the RFEI as
- 23 part of an ongoing procurement and we have
- therefore not publicly disclosed the responses
- or the names of those who responded. Other

- 1 Planning, Development 12-3-18
- than a few specific instances where the party
- 3 themselves wished to be named.
- 4 Nevertheless, we are glad to offer
- 5 you a picture of what we received. In all we
- 6 received 17 responses. Eight are what I would
- 7 describe as comprehensive visions of a mixed
- 8 use development. So RXR was in that bucket.
- 9 Nine were more narrow proposals, focusing on a
- 10 specific aspect of development. There were
- 11 proposals from retail experts, housing
- developers, engineering firms, a
- 13 sustainability expert, a parking operator and
- one possible employer tenant. Although the
- 15 RFEI certainly left the door open to all
- 16 ideas, the responses did offer a very
- 17 consistent theme in favor of a mixed use,
- 18 live, work, play district to complement
- 19 existing activities at the Hub.
- I should note that several
- respondents in each of the two categories
- 22 indicated that they had meet with BSE Global
- 23 and were hoping to pursue cooperative
- 24 proposals for the site. Several respondents
- 25 actually asked for us to make introductions

- 1 Planning, Development 12-3-18
- 2 for them to BSE Global. Which we did.
- In August, those two tracks, BSE
- 4 doing their interviews and the close of the
- 5 RFEI process, came together. In its response
- 6 to the RFEI, RXR had indicated that it had
- 7 forged a joint venture partnership with BSE
- 8 Global to pursue a comprehensive mixed use
- 9 district at the Hub.
- 10 Several days later BSE, Brett
- 11 Yormark, confirmed in a letter to the county
- that they intended to pursue development at
- the Hub utilizing the rights they have under
- 14 their Coliseum lease Section 54 that we've
- 15 referenced. BSE's notice to the county that
- it intended to exercise its leasehold rights
- to pursue future development effectively
- stayed the RFEI process and triggered the
- 19 county's obligation to negotiate with BSE.
- That process has led to the development plan
- 21 agreement that's before you for your
- 22 consideration.
- The county executive's team is
- 24 pleased that our process sparked discussion
- among industry participants and helped BSE

- 1 Planning, Development 12-3-18
- with its own process of crystalizing its plans
- 3 and potential partners. RXR conceptual master
- 4 plan touched all the aspects of what our
- 5 administration has been seeking and we believe
- 6 the joint venture partnership has the capacity
- 7 and expertise to get the job done.
- Next, I would like to turn things
- 9 over to counsel Josh Meyer who will walk you
- 10 through the process going forward at this
- 11 point.
- MR. MEYER: Josh Meyer, Westwood
- 13 Group Law, 81 Main Street, White Plains,
- 14 New York.
- 15 I'm here today to provide a brief
- overview of the development plan agreement and
- 17 the overall amendment to the lease. Like to
- start of by discussing what the development
- 19 plan agreement includes and what it does not
- 20 include. What it is is a framework or
- 21 blueprint for the proposed development
- 22 planning process moving forward. It includes
- deadlines for the developer to provide
- deliverables to the county. It anticipates
- 25 additional project documents which will detail

- 1 Planning, Development 12-3-18
- what can be built on the site moving forward
- in the process by which that will happen.
- It's a flexible document. It's a
- 5 cooperative planning process between the
- 6 developer and the county. It provides the
- 7 developer a standing to speak with the town
- 8 about the project design and the necessary
- 9 approvals. It authorizes them to start
- 10 formulating their plans for the site and
- 11 includes clear obligations and tasks of the
- developer.
- What it does not include are
- 14 economic terms. It also does not authorize
- 15 any construction under the document. That
- will all come subsequent to this and all
- 17 require subsequent authorization from this
- 18 body.
- So on this slide, kickstarting
- development for the phase one overview of the
- 21 development plan agreement. In the
- 22 development plan agreement you will have
- 23 development deadlines. BSE and RXR must meet
- key development deadlines over 24 to 36 month
- 25 period. And I will detail those in a

- 1 Planning, Development 12-3-18
- 2 subsequent slide. They have two years plus
- 3 two additional six month extensions available
- 4 under certain conditions. There will be
- 5 ongoing negotiations over that 24 month
- 6 period. They will be negotiations in earnest
- on, as I said, the financial terms, community
- 8 benefits and labor agreements. Obviously, as
- 9 I stated previously, they require legislative
- 10 approvals before any construction can begin on
- 11 the site.
- 12 The critical path to shovels in the
- 13 ground for this first phase that we are
- 14 describing, which will include the parking
- 15 garages, the transformative tenant, will
- include the legislative approval of this
- document that's being incorporated into the
- amendment of the development plan agreement.
- 19 BSE and RXR as the developer
- 20 prepare the transformative development plan
- 21 and they will be required to secure the Empire
- 22 State Development Corporation, the state body,
- 23 parking garage funds. They will need to
- 24 prepare the conceptual master plan and the
- site plan for the project and they will be

- 1 Planning, Development 12-3-18
- 2 required to secure town approvals.
- 3 Step three, the county and BSE and
- 4 RXR will need to negotiate and seek those
- 5 approvals. Included in there will be all the
- 6 financial terms associated with the future
- 7 development. And those agreements will be
- 8 subject to the review and approval of this
- 9 body.
- 10 Subsequent to that, the development
- 11 team will commence construction on the parking
- 12 structures and any buildings associated with
- 13 the transformative development.
- 14 For future phases, after this
- initial phase with the parking garages and the
- transformative tenant and anything else that's
- incorporated into that first phase, any other
- development, phase two will be a proposal by
- the developers, the county will review that
- and ensure that it's consistent with the
- overall Hub vision. So they will come back to
- this body, they will be providing updates on
- 23 any future phases for this project. Then they
- will meet with any stakeholders associated
- with that and receive their input and bring

- 1 Planning, Development 12-3-18
- 2 that to this body as well. They will need to
- 3 go back to the town, seek approval for an
- 4 amended conceptual master plan and site plan.
- 5 The next step, the county and the
- 6 developers will negotiate the financial terms
- 7 for those phases as well and any future
- 8 agreements as additional project documents.
- 9 Again, they will need to come back to this
- 10 body and seek approvals. At that point the
- developer can then commence construction on
- 12 that phase and any subsequent phases.
- I just want to give a little more
- 14 detail on what's included in the development
- 15 plan agreement and what you would be approving
- 16 here today if you were to approve the
- amendment.
- So, there is initial and final
- 19 required project conditions. There are three
- 20 conditions as part of the first set of the
- 21 initial required project conditions and those
- are required to be completed within the first
- 23 24 months. If these three tasks are not
- completed within the first 24 months then,
- unless there is an extension, which we are

- 1 Planning, Development 12-3-18
- 2 proposing to be granted by this body alone,
- 3 then this agreement would terminate.
- 4 The parties will need to agree on
- 5 the conceptual master plan for the Hub site.
- 6 They will need to agree on any applicable
- 7 additional project documents in whatever form
- 8 that would take, and that would include leases
- 9 or potentially sale or master development
- 10 agreements. And the developer needs to cause
- 11 the Empire State Development Corporation to
- 12 provide notice regarding the parking grant and
- 13 to confirm that it is available for this
- 14 project.
- Subsequent to that, assuming those
- 16 conditions are satisfied within the first 24
- months, there will be final required project
- conditions, which need to be approved within
- 19 30 to 36 months. The developer needs to
- obtain the grant disbursement agreement from
- 21 the Empire State Development for the parking
- 22 grant. They will need to obtain any other
- government approvals to commence construction
- on the phase one parking facilities, including
- the town or any other body's, OSPAC, Planning,

- 1 Planning, Development 12-3-18
- 2 anything else needs to be approved by the
- 3 county. And then they will need to come to
- 4 this body and obtain the approval of
- 5 applicable additional project documents.
- I just didn't want to lose site of
- 7 the fact that the development plan agreement
- 8 isn't the only amendment that's being sought
- 9 here. The other lease amendments include the
- sports programing, which modifies the boxing,
- 11 basketball and baseball programing
- 12 requirements. There will be on arena security
- it will increase NEC's responsibility for
- 14 providing security for events at the Coliseum
- to extend to events taking place outside the
- 16 arena. Right now in the lease they are
- 17 required to provide security inside the
- 18 arena. This extends that. They do hold a
- 19 fair number of events outside the arena and
- 20 this would require them to provide security
- 21 there as well.
- 22 Under the assignment of the lease
- 23 it extends the county's right to approve any
- 24 assignment of the Coliseum lease in sole and
- 25 absolute discretion for five years from

- 1 Planning, Development 12-3-18
- 2 execution of the second amendment. This is
- 3 being done in conjunction with the change of
- 4 control, which I will describe in one minute,
- 5 where in the existing lease the county had the
- 6 right in its sole and absolute discretion to
- 7 approve any assignment for five years from the
- 8 time we entered into the lease.
- 9 Now that change of control is being
- 10 proposed, what we are asking to be
- incorporated in here is the assignment that
- would be in the county's sole and absolute
- discretion five years from the date of this
- 14 amendment.
- The next proposed amendment, there
- will be no future development under Section
- 17 54. So NEC and the county have agreed that
- there will be no further proposals by NEC
- pursuant to Section 54 unless the development
- 20 plan terminates. This is the developer and
- 21 NEC's one shot at developing this site.
- 22 Should they fail for any reason, with two
- exceptions, not to receive the approvals of
- this body or anything else that they are
- required to do, any of their tasks, then they

- 1 Planning, Development 12-3-18
- are not permitted under this amendment to make
- 3 any further proposal pursuant to any
- 4 subsequent RFP or any procurement by the
- 5 county.
- 6 We are also seeking as an amendment
- 7 the change of control which grants the
- 8 county's consent to Onexim Sports
- 9 Entertainment Holding USA succeeding to
- 10 control of NEC. Currently Onexim Sports and
- 11 Entertainment has a 85 percent ownership
- interest in NEC. Forest City Ratner has the
- 13 remaining 15 percent. And this would seek to
- 14 transfer that remaining 15 percent to Onexim
- 15 Sports and Entertainment. So with that we are
- open to any questions.
- 17 LEGISLATOR NICOLELLO: I'll start
- things off. While this process is unfolding,
- is there any financial remuneration coming to
- the county for the actual site property aside
- 21 from the Coliseum? Is there any lease
- 22 payments, rent payments being made to the
- 23 county while the development process is
- 24 unfolding?
- MR. MEYER: In connection with

- 1 Planning, Development 12-3-18
- 2 the development or in connection with the
- 3 existing lease for the operation of the
- 4 Coliseum?
- 5 LEGISLATOR NICOLELLO: In
- 6 connection with the overall site property.
- 7 I'm not talking about -- I know we are
- 8 receiving payments, lease payments for the
- 9 Coliseum, but for the entire 60 or so acres
- 10 that will be development. While this is
- unfolding will they be paying rent on it?
- MR. MEYER: So that rent
- incorporates the additional acreage. It's on
- 14 the Coliseum and the entire property. Because
- 15 the entire property is required for parking
- 16 for the facility. So right now they are
- paying \$4 million a year minimum rent and 12
- and a half percent on parking.
- 19 LEGISLATOR NICOLELLO: Was there
- any contemplation of having rent payments
- 21 specific to the site as opposed to the
- 22 Coliseum?
- MR. MEYER: There were not. We
- do believe that the developer has significant
- 25 skin in the game at this point for a number of

- 1 Planning, Development 12-3-18
- 2 reasons. They have their rights under this
- 3 agreement, under the existing lease under
- 4 Section 54, to develop the property. We would
- 5 consider it a significant incentive to
- 6 increase additional traffic to the Coliseum.
- 7 They have every incentive to do. So that if
- 8 the county makes more money they would make
- 9 more money associated with that. They are
- investing millions of dollars in seeking the
- 11 approvals and design for the site. In
- 12 addition to that, there's been no thought of
- additional compensation coming to the county.
- 14 LEGISLATOR NICOLELLO: Was there
- anything in the original lease with respect to
- 16 the payments specific to the overall site?
- 17 Again putting aside the Coliseum itself.
- MR. MEYER: Just to take one step
- 19 back. There was an original lease that was
- 20 severed and there was severance to the
- 21 Coliseum side and the 11 acres for the plaza.
- 22 There was \$4 million under the minimum \$4
- 23 million on the Coliseum side and \$400,000 for
- the plaza side. During construction I believe
- 25 it was only, I forget at this point, 5,000 or

- 1 Planning, Development 12-3-18
- 2 certain number of dollars in preconstruction
- and then during construction phase I believe
- 4 it was \$90,000. So, once that lease
- 5 terminated, the plaza lease terminated, since
- 6 that time there has been no additional on the
- 7 property.
- 8 LEGISLATOR NICOLELLO: Once that
- 9 terminated there was no obligation to pay
- 10 either for the plaza side or the entire site?
- MR. MEYER: That's correct. That
- 12 was for the plaza development and all of their
- approvals they were seeking and the design as
- 14 a result of that. At this point the county
- 15 has that 11 acres back in their possession.
- 16 LEGISLATOR NICOLELLO: Why would
- there be lease payments for just the plaza
- development as opposed to the development of
- 19 the entire site? Why would that have been
- 20 contemplated for the development of the plaza
- 21 portion as opposed to the entire site?
- MR. MEYER: Just on that 11
- 23 acres?
- 24 LEGISLATOR NICOLELLO: Why would
- we want rental payments for \$400,000 a year

- 1 Planning, Development 12-3-18
- 2 for the development of plaza portion of the 11
- 3 acres as opposed to getting rental payments
- 4 for the entire site?
- 5 MR. MEYER: Again, once that was
- 6 up and operating it would \$400,000 minimum.
- 7 Once they had everything built there. In the
- 8 mean time it was preconstruction and
- 9 construction phase rent being paid.
- 10 LEGISLATOR NICOLELLO: In terms
- of the development agreement with the
- 12 selection of RXR, is there any violation of
- the general municipal law or even the county's
- own administrative code of laws in having, in
- 15 effect, BSE select the developer for the
- 16 property? It didn't go through any sort of
- 17 RFP processes, nothing that complied with
- 18 state law procurement requirements and bidding
- 19 requirements. Is there any violation of any
- laws by doing it in this fashion?
- 21 MR. MEYER: No. We don't believe
- 22 so. And if there was, we would argue that
- there was a procurement for this in 2013 for
- 24 the overall site. As part of that -- and it
- was directly contemplated in the project

- 1 Planning, Development 12-3-18
- objectives. There's development rights. It's
- 3 not a new concept. In fact, built in Section
- 4 54 where we detailed the rights of both of the
- 5 parties in conjunction with any future
- 6 development on the site.
- Nassau County, being a charter
- 8 county, has its own separate powers along
- 9 those lines and they can divest themselves of
- 10 property for any amount at that point. It's
- 11 different than most counties in the state and
- most municipalities in the state in that they
- don't have to obtain fair market value when
- 14 they dispossess themselves of property.
- 15 LEGISLATOR NICOLELLO: I'm going
- 16 to ask a question about the process. I'm not
- questioning the merits of selecting RXR. I
- 18 can fully understand why BSE would want RXR to
- 19 be their development partner. They're
- 20 probably the predominant developer on our
- island and the region with parking facilities
- 22 next to the property which will help during
- the construction phase. Nor would I question
- the selection of Northwell for the property
- 25 also. Similarly, dominant health services

- 1 Planning, Development 12-3-18
- 2 provider in our county. I'm not questioning
- 3 that. I believe there is a lot of sense and
- 4 ultimately I think that's where it should have
- 5 gone anyway because of their positives.
- 6 But you have now BSE selecting RXR
- 7 and RXR selecting Northwell to be their
- 8 partner and there were other health care
- 9 service providers out there. Does that
- 10 violate the municipal law?
- MR. MEYER: We don't believe so.
- 12 As we would say, under Section 54 NEC has
- 13 rights. Under those rights we've leased the
- 14 property to them and they have site control
- 15 for the next 49 years. What I've compared it
- 16 to renting somebody a house and then saying a
- few years later hey, we're going to move back
- in and take two bedrooms. They have this
- 19 facility. They have this property. They need
- this property to service the Coliseum.
- 21 And as we said, it's for excess
- 22 parking areas only. That's why the parking
- garage is the key to unlocking the site.
- Without that you have no excess parking
- 25 areas.

- 1 Planning, Development 12-3-18
- 2 Because of the rights they have
- 3 under Section 54, which were granted in the
- 4 original lease, they have that site control
- for the next 49 years. To come in and try to
- 6 propose something else, we have the right to
- 7 do that, that was the whole intention of the
- 8 RFEI was to make sure should they not choose
- 9 to exercise their right to come to the table
- and propose development the county would be
- 11 ready to move forward. It didn't appear
- 12 necessarily they were moving forward, so the
- 13 RFEI was this parallel track. Make sure that
- 14 something was going on with it and that could
- 15 be developed there.
- In Section 54 the existing tenant
- has rights associated with what needs to --
- that the county can propose something on the
- 19 site but it has to be complementary,
- 20 compatible with the operation of the Coliseum
- 21 and it can't materially adversely impact their
- operation of the Coliseum. So as soon as we
- start to take over property or take away some
- of their parking spaces we're beginning to
- 25 materially adversely impact their operation.

- 1 Planning, Development 12-3-18
- 2 LEGISLATOR NICOLELLO: During the
- 3 process of when the RFEI was promulgated and
- 4 responses were being received were there any
- 5 conversations with BSE about what the
- 6 information you were receiving back in
- 7 response to the RFEI? You talked about
- 8 parallels tracks. Did these two tracks
- 9 intersect at all? Was any information about
- 10 the RFEI shared with BSE?
- MS. TSIMIS: I can't answer
- 12 that. I'd have to get back to you. I don't
- 13 remember exactly whether we were in touch with
- 14 them. I know we didn't speak to any
- developers. That I remember. There were no
- 16 conversations with any developers during the
- period that the RFEI was open and I would have
- 18 to check my notes about BSE. They obviously
- 19 knew we were doing it.
- 20 LEGISLATOR NICOLELLO: What about
- the responses to the RFEI, were those shared
- 22 with BSE?
- MS. TSIMIS: Only if the
- respondent asked to have it be shared.
- 25 LEGISLATOR NICOLELLO: When was

- 1 Planning, Development 12-3-18
- the last time the Hub Advisory Committee met?
- MS. TSIMIS: I'm going to say
- 4 back in May or June. May. Right around the
- 5 time of your legislative hearing.
- 6 LEGISLATOR NICOLELLO: The Hub
- 7 Advisory Committee, after that time, was not
- 8 involved in this process, is that accurate?
- 9 MS. TSIMIS: No. Although there
- were quite a number of members who suggested
- 11 the RFEI. That's really where the idea came
- 12 from. Sort of as a follow-up to the existing
- 13 RFP as a way to generate some interest and
- 14 ideas. That's who suggested the RFEI to us.
- 15 LEGISLATOR NICOLELLO: I should
- 16 have been more clear. After the RFEI was
- issued was the Hub Advisory Committee involved
- at all in looking at the responses or anything
- 19 of that nature?
- MS. TSIMIS: No.
- 21 LEGISLATOR NICOLELLO: What about
- with respect to the BSE's proposal, have they
- been involved in evaluating BSE's proposal at
- 24 all?
- 25 MS. TSIMIS: No. Not in that

- 1 Planning, Development 12-3-18
- 2 way, no.
- 3 LEGISLATOR NICOLELLO: Did Mt.
- 4 Sinai respond to the RFEI?
- 5 MS. TSIMIS: Yes. Mount Sinai
- 6 responded to the RFEI. They expressed
- 7 interest in the form of a letter pursuing the
- 8 idea of a research center at the Hub. The
- 9 administration continued to have conversations
- 10 with Mt. Sinai throughout the last few
- 11 months. The conversations with Northwell and
- the development team moved more quickly. So
- we are where we are.
- 14 LEGISLATOR NICOLELLO: Were there
- other entities that proposed specific to that
- 16 portion to this development?
- MS. TSIMIS: No.
- 18 LEGISLATOR NICOLELLO: Is there
- an actual agreement between RXR and Northwell
- that you are aware of?
- 21 MS. TSIMIS: I'm told that there
- is a memorandum of understanding to pursue
- 23 this further.
- 24 LEGISLATOR NICOLELLO: Does that
- come back to us, the legislature?

- 1 Planning, Development 12-3-18
- MS. TSIMIS: The legislature,
- 3 Josh can fill this in, but legislature would
- 4 obviously review anything specific in terms of
- 5 the financing, construction documents having
- 6 to do with that entire first phase of the
- 7 development. So yes.
- 8 LEGISLATOR NICOLELLO: I want to
- 9 be clear about that. Eventually the actual
- determination as to whether or not Northwell
- will be part of the development of the life
- sciences portion of this will come back to the
- 13 legislature?
- MS. TSIMIS: That's correct.
- 15 LEGISLATOR NICOLELLO: I want to
- also be clear about this. As we go along with
- this process you're going to have to come back
- 18 to us repeatedly, correct?
- 19 MS. TSIMIS: Yes. As I said at
- the beginning, we are hoping for partnership
- 21 here. Nothing will happen on this site unless
- 22 we work together.
- 23 LEGISLATOR NICOLELLO: As I've
- said from the beginning, regardless of
- 25 process, ultimately we are going to look at

- 1 Planning, Development 12-3-18
- the merits of this. And if the merits dictate
- 3 that this is in the best interests -- I can
- 4 speak for myself and obviously my colleagues
- on the majority side we will go with the
- 6 merits. If it's good for the county and the
- 7 taxpayers we will support it.
- In terms of other approvals that
- 9 are coming back to the legislature, what would
- 10 that take the form of? In other words, would
- we get leases, the subleases come back to us?
- MR. MEYER: The leases would,
- 13 yes. Throughout this process we anticipate
- 14 and we intend to build in language into the
- development plan agreement as a result of the
- 16 valuable input received at the hearing last
- week, for the developer to come before this
- body to provide updates, not necessarily in
- the public forum, maybe in the public forum,
- 20 but also keep you apprised of everything
- that's going on through other groups or
- 22 committees or stakeholders. Once they have
- the documents and the approvals that they need
- in the form of leases or sale documents or
- 25 master developer agreement, things of those

- 1 Planning, Development 12-3-18
- lines, for each phase as we move along.
- 3 LEGISLATOR NICOLELLO: I would
- 4 assume it wouldn't be piecemeal. I would
- 5 assume as they complete that phase they would
- 6 come back to us with a package?
- 7 MR. MEYER: That's correct.
- 8 LEGISLATOR NICOLELLO: I will ask
- 9 that it require that there be language to this
- 10 effect but I just want to clarify. Every
- 11 stage of this process, assuming we approve the
- development agreement and the amendment to the
- lease, that every stage the legislature will
- 14 have discretion to say yes or no. Complete
- 15 discretion. We are not going to be bound by
- any reasonable requirements that are in the
- lease with respect to the county, the
- 18 legislature retains its sole authority and
- 19 sole discretion to approve or disapprove
- what's put before us, correct?
- MR. MEYER: That's correct. We
- 22 did hear that loud and clear at the last
- 23 hearing. Sole and absolute discretion.
- 24 That's for amendments, assignments and any
- extensions to the development plan agreement.

- 1 Planning, Development 12-3-18
- 2 Sole and absolute discretion.
- 3 LEGISLATOR NICOLELLO: Thank
- 4 you. That's all I have. I'm sure there's
- 5 going to be a ton of questions. Minority
- 6 Leader Abrahams.
- 7 LEGISLATOR ABRAHAMS: Good
- 8 afternoon. First, I want to thank you for the
- 9 presentation. I thought it was -- it actually
- 10 limited a lot of the questions I would have
- 11 had. I do have questions. I can just jump in
- in regard to the project labor agreement and
- the community benefits agreement. Which I
- 14 know is not a part of this particular round
- 15 but language in terms of the framework I
- 16 wanted to discuss.
- So, I believe Mr. Rechler at the
- 18 time of the hearing indicated that he would
- 19 support as well as engage in a project labor
- 20 agreement. It's my understanding that there
- is potential language that could be inserted
- in this agreement. Is that something that
- your administration is going to provide to us
- and would we be able to see that in advance of
- 25 the 17th?

- 1 Planning, Development 12-3-18
- MR. MEYER: Yes. We fully intend
- 3 to do that. We did hear that loud and clear
- 4 at the last hearing and we do intend to
- 5 incorporate that into this agreement and have
- 6 you see that.
- 7 LEGISLATOR ABRAHAMS: What would
- 8 that language envisioned look like?
- 9 MR. MEYER: On both PLA and the
- 10 CBA?
- 11 LEGISLATOR ABRAHAMS: Just PLA to
- 12 start with.
- MR. MEYER: That they shall enter
- 14 into a PLA commercial and reasonable terms.
- 15 LEGISLATOR ABRAHAMS: And
- 16 basically that interpretation would mean that
- there would not be an approval of any
- additional agreements until the PLA has been
- 19 met?
- MR. MEYER: That would all be
- 21 done at the same time. If you were not in
- 22 agreement at the time that the first phase was
- 23 presented for you under the additional project
- documents then it would not move forward. You
- would have the sole and absolute discretion on

- 1 Planning, Development 12-3-18
- the overall project and the overall project
- documents, including the project labor
- 4 agreement and the community benefits
- 5 agreement.
- 6 LEGISLATOR ABRAHAMS: In regards
- 7 to the community benefits agreement, when do
- 8 you envision having language submitted to this
- 9 legislature body in regard to that? I
- 10 remember hearing from Mr. Rechler he discussed
- 11 the potentials of a community advisory
- 12 agreement committee. What does the language
- that you are referencing look like in regards
- 14 to the community benefits?
- MR. MEYER: We will have that
- type of language on the additional
- stakeholders and this body's ability to
- 18 appoint members to that and to arrive at a
- mutually agreeable community benefits
- 20 agreement. Again, as part of the additional
- 21 project documents that would ultimately come
- 22 before this body.
- 23 LEGISLATOR ABRAHAMS: The
- 24 community benefits agreement amendment, for
- lack of a better term, that's going to be

- 1 Planning, Development 12-3-18
- 2 presented regarding this item before us on the
- 3 17th will not include any amounts or formulas
- 4 on how Mr. Rechler will achieve a community
- 5 benefits agreement?
- 6 MR. MEYER: At this time it's not
- our intention to do that. From experience we
- 8 do feel that is difficult to come up with at
- 9 this stage. As we said, this is a very
- 10 preliminary document, the development plan
- 11 agreement. There's a lot more to come from
- this to be developed over the next 24 months.
- 13 When you talk about percentages or formulas
- 14 you could say a certain percentage. And it's
- 15 a percentage of what exactly? Total project
- 16 cost? Or is it some other number? It's
- difficult at this stage. And it may be, we
- 18 feel, more beneficial as the project develops
- over the next 24 months to better understand
- 20 how that would work.
- 21 LEGISLATOR ABRAHAMS: How do you
- 22 recommend the administration give this
- 23 legislative body assurances that at this time
- they will actually be able to achieve a
- 25 community benefits agreement that is

- 1 Planning, Development 12-3-18
- 2 satisfactory to this legislative body?
- MR. MEYER: Because you won't
- 4 approve it when the additional project
- 5 documents come back. You have total control
- 6 over that.
- 7 LEGISLATOR ABRAHAMS: But at that
- 8 time in time without having a framework in
- 9 mind what it could mean is we have an
- 10 agreement that has very strong PLA but at the
- 11 same time has a very weak CBA. I think if you
- don't lay the groundwork for the framework
- today then that way you set up a scenario
- 14 where there could be delays because we don't
- 15 have all our ducks in a row.
- MR. MEYER: I wholeheartedly
- 17 agree with that. It's a balance that we seek
- 18 to strike on all these projects. Especially
- 19 the community benefits agreement. They can be
- 20 structured in any number of ways. As we've
- said, it does tend to work itself out once you
- 22 determine what the size and scope of the
- 23 project is.
- What we have to understand is this
- project is going to be phased in over a number

- 1 Planning, Development 12-3-18
- of years. Following this development plan
- 3 agreement we're not going to have sky cranes
- 4 out there on the entire site. We have to
- 5 phase it in, especially because of the
- 6 parking. Building the parking garage maybe
- 7 that will open up a certain amount of acreage
- 8 for construction and for development. Once we
- 9 figure out and once the developer proposes the
- 10 conceptual master plan and the site plan phase
- 11 by phase we will have a better understanding
- of potentially how that community benefits
- agreement should be structured.
- 14 LEGISLATOR ABRAHAMS: I
- understand why the developer would want that.
- 16 But why would the county think that's an
- 17 advantage? I would think the county's best
- 18 position is try to ensure whatever the
- developer says he's going to do that we lock
- in amounts. Which I'm glad to see there will
- 21 be language in regards to a PLA. Because that
- locks the developer in to negotiating a PLA.
- 23 If labor agrees that it's a fair PLA then the
- 24 PLA will come forward and boom, the county is
- 25 ready to go forward.

- 1 Planning, Development 12-3-18
- 2 However, the CBA seems to be a
- 3 little discretionary in terms of what the
- 4 county, what the legislature, what the
- 5 developer feels is a fair amount.
- 6 Unfortunately, I think this body hasn't
- determined, that's collectively, what is a
- 8 fair amount. I would love to hear what the
- 9 administration thinks would be a fair amount
- 10 and then I couldn't get that answer from
- 11 Mr. Rechler on Tuesday of last week either.
- 12 So I would love to hear your opinion of what
- 13 you believe a fair amount is.
- MS. TSIMIS: What we are looking
- to do is similarly -- the PLA, although you
- said it, will be more specific and more clear
- 17 at this point. That is still also a document
- 18 to be negotiated or several documents to be
- 19 negotiated. What we are saying here at this
- stage in this document is there's going to be
- one. In the community benefits section all we
- 22 had in original draft for you is, again,
- there's going to be one. But we are looking
- 24 at some language that would spell out a little
- 25 bit more who would be involved in developing

- 1 Planning, Development 12-3-18
- 2 it and what it would look like.
- For instance, school district
- 4 impact. The fire district came up last week.
- 5 I just think we are going to spell out some of
- 6 those specific areas and a group of people who
- 7 will be involved. We think at this point
- 8 that's the best way to proceed.
- 9 LEGISLATOR ABRAHAMS: You don't
- 10 have an amount either?
- MS. TSIMIS: I don't have an
- 12 amount, no.
- 13 LEGISLATOR ABRAHAMS: How can you
- 14 come before us and not have an idea of what
- 15 you think an amount would be that you would go
- into negotiations with subsequent agreements?
- 17 Do you think that's something fair that this
- body should consider?
- MS. TSIMIS: I think maybe we
- 20 look at relevant. This is an unusual state of
- 21 a project. We are not at the point of asking
- you to approve a document or anything going
- 23 forward.
- 24 LEGISLATOR ABRAHAMS: I'm not
- asking you to put an amount into the

- 1 Planning, Development 12-3-18
- 2 agreement. That would be unfair. But I'm
- 3 asking you for just a general opinion of what
- 4 you would think is a fair amount and you can't
- 5 even give me a fair assessment. How can I
- 6 think that the legislature would actually
- 7 consider the administration's ability to
- 8 negotiate a community benefits agreement that
- 9 has an amount that this legislative body would
- 10 approve when you can't even give me an amount
- 11 today?
- MR. MEYER: I think it's very
- difficult to come up with an amount today
- 14 depending on --
- 15 LEGISLATOR ABRAHAMS: No, no.
- 16 What do you think is a fair amount? It's a
- subjective question. It doesn't mean you are
- 18 actually going to get that amount. I'm asking
- 19 you what you think is a fair amount?
- MS. TSIMIS: We are gathering
- input today. If you tell us what you think is
- 22 fair amount is --
- 23 LEGISLATOR ABRAHAMS: Let me
- 24 state this correctly. You came to this body
- without even understanding or knowing what an

- 1 Planning, Development 12-3-18
- amount would be that's fair to the community?
- 3 But at the same time you're thinking that we
- 4 are giving you authority on the 17th to
- 5 negotiate that agreement going forward?
- 6 MS. TSIMIS: In collaboration
- 7 with representatives of this body and other
- 8 members of the community. We're not just
- 9 going to make it up. We are going to have a
- 10 negotiation.
- 11 LEGISLATOR ABRAHAMS: I hate to
- tell you this, you are duly unprepared as
- pertains to the community benefits agreement.
- MR. MEYER: So what I would say
- to that legislator is that it's very dependent
- on the mix of development that actually
- occurs. So it's affordable housing or
- depending on the overall mix, not-for-profits
- out there, it is very much dependent on the
- 20 mix of development.
- 21 LEGISLATOR ABRAHAMS: We
- 22 understand that. We totally get that.
- MR. MEYER: And in addition that,
- you have ultimately say. So if we say in the
- document you have ultimate say and if you

- 1 Planning, Development 12-3-18
- don't agree with it at the time of the
- 3 additional -- I'm not clear as to why that's
- 4 not satisfactory.
- 5 LEGISLATOR ABRAHAMS: Again, you
- 6 are bringing up facts which we already know.
- 7 I asked you a very subjective question. It's
- 8 an opinion. Based on community benefits
- 9 agreements working -- Mr. Rechler is working
- on an agreement I believe in New Rochelle.
- 11 Has the county done any due diligence to
- 12 understand how much of a community benefits
- agreement he is doing in New Rochelle?
- MR. MEYER: We have reviewed
- 15 that.
- 16 LEGISLATOR ABRAHAMS: How much is
- 17 he spending?
- MR. MEYER: It's very speculative
- 19 as to how that is --
- 20 LEGISLATOR ABRAHAMS: So you
- 21 don't know? Yes or no question. I just want
- 22 to make sure I understand.
- MR. MEYER: It's not a yes or no
- answer.
- 25 LEGISLATOR ABRAHAMS: Then you

- 1 Planning, Development 12-3-18
- 2 have an amount?
- 3 MR. MEYER: No.
- 4 LEGISLATOR ABRAHAMS: I'm fine
- 5 with the no answer. I just want to know
- 6 exactly where we stand. So you do not have an
- 7 amount?
- 8 MR. MEYER: That's correct.
- 9 LEGISLATOR ABRAHAMS: Have you
- taken a look at any other community benefits
- 11 agreements that are in the area? Yankee
- 12 Stadium? Barclays? Have you felt comfortable
- with those amounts and how would those amounts
- 14 apply to what the county -- see, I'm feeling
- like you guys haven't done anything. You're
- 16 going to propose to us some language, which is
- 17 great, but that language is going to be
- 18 completely inadequate. It's not going to talk
- 19 about anything in terms of making sure the
- 20 community gets a fair community benefits
- 21 agreement.
- Which, I have to tell you, the last
- time the county had an opportunity to
- 24 negotiate a community benefits agreement, I
- believe it was with NEC, the county failed

- 1 Planning, Development 12-3-18
- 2 miserably. Because you had an opportunity
- 3 when the agreement was opened up and we opened
- 4 up an opportunity with the state and you chose
- 5 not to include a community benefits agreement
- 6 even though you gave more ability and more
- 7 flexibility to NEC.
- Now you're coming before us again
- 9 thinking that we're going to give you that
- 10 authority because you're saying trust us. I'm
- 11 sorry to tell you, there's no more trust
- 12 left. From that standpoint you are going to
- have to come back to us on the 17th with more
- 14 than just language. I need to see either a
- 15 formula or an idea on how you plan to execute
- an agreement. And I need to see some tangible
- 17 results of how you're going to get to that
- 18 number. Because today you're just not there.
- 19 Thank you. Nothing further Presiding Officer.
- 20 LEGISLATOR NICOLELLO: Thank
- 21 you. Just one thing to echo on the PLA. You
- 22 will be inserting language as you agreed into
- the amendment, but I think ultimately, once we
- reach a stage further down the line, we are
- 25 going to require that the PLA be specific and

- 1 Planning, Development 12-3-18
- 2 it cover all of the different types of trades
- 3 and all of the different construction units
- 4 that will be there.
- 5 MR. MEYER: I understand that.
- 6 That will be incorporated.
- 7 LEGISLATOR NICOLELLO: When we
- 8 make the changes to the amendment but later on
- 9 it will have to be specific.
- 10 LEGISLATOR FORD: I might add
- that the PLA must be signed. Not just the
- intent of having it signed after making an
- 13 agreement with the unions.
- I do want to echo what Minority
- 15 Leader Kevan Abrahams is saying in regard to
- 16 the community benefits. I think that in all
- fairness for next week, for the full leg, that
- some framework or, I don't know, something be
- 19 set forth before us as to what would encompass
- the community benefits and what it intends.
- Like what you would offer to the community. I
- think that we have enough time right now
- perhaps that you could reach out to some of
- the community leaders, especially the school
- districts, to get an idea of what they would

- 1 Planning, Development 12-3-18
- 2 require. What they would they like to have.
- 3 Then that would give you a few ideas of like
- 4 maybe the amounts. Maybe you can look at
- 5 percentage. We're talking about \$1.5 billion
- 6 and Mr. Rechler is not new to any of this. He
- 7 has developed many, many projects throughout
- 8 the county, throughout Suffolk County,
- 9 throughout New York State. There has to be
- something, a model, that he can use working
- 11 with communities and working with these
- 12 projects. It is very, very important.
- I think we missed it the last
- 14 time. We trusted and the trust was broken.
- 15 So, I would have to concur with you that I
- 16 really think that something has to be set
- forth before us. You have a very vibrant
- 18 civic organization, a couple of them I guess,
- in that area, and I'm sure they probably have
- 20 a list of what you want.
- I'm sure when we're moving forward,
- 22 my concern also is in regard to the PILOTs.
- 23 We talked about that when we met with -- heard
- the testimony from Mr. Rechler in regard to
- 25 that. That's something that has to also be

- 1 Planning, Development 12-3-18
- 2 considered when you are talk about the
- 3 community benefits, when you want to work with
- 4 these communities. Let's be honest, that
- 5 PILOT, while there will be revenue that will
- 6 be created of a host community, will find that
- 7 their school taxes, they're not going to be
- 8 getting as much school tax, county tax as they
- 9 normally would be without that PILOT.
- 10 And if there's families that do
- 11 move in there the cost of educating those
- 12 students can be very well borne by the
- 13 communities that provide the schooling. That
- 14 is something that we have to carefully look at
- 15 because this should not be an undue economic
- burden on the residents in that area.
- 17 MR. MEYER: If I could just say
- 18 the community benefits agreement is very
- important to this administration legislator.
- There's no question about that. It is complex
- 21 depending on the mix. There will be language
- that you will see this week that discusses the
- 23 parameters associated with the community
- benefits agreement. If it's not acceptable to
- 25 the legislature we will work based on the

- 1 Planning, Development 12-3-18
- 2 feedback we did receive from Minority Leader
- 3 Abrahams and we will go back through and take
- 4 a look at that. I just want to stress, it is
- 5 very important for this administration. We
- 6 will work towards that and come up with
- 7 something.
- 8 LEGISLATOR FORD: I appreciate
- 9 that. We've all talked about, you know, the
- 10 big thing now is we finally have this group
- that's coming in, we're going to do it right,
- 12 finally going to get this thing developed.
- 13 But there are a lot of issues that we are
- 14 concerned about. And I don't want us to then
- go like say we'll give the lease to Rechler.
- 16 This is going to happen. We're hoping that
- we'll have the PLA. We're hoping we're going
- 18 to have the community benefits. We're hoping
- 19 that the PILOT won't be that big. We're
- hoping this, we're hoping that. And then we
- think we're moving forward and now we go like
- 22 18 months from now all of a sudden we find out
- 23 he's not fulfilling any of these requirements
- 24 and desires that we have. And then all of a
- sudden we're not going to pass this and the

- 1 Planning, Development 12-3-18
- deal goes south. And then, I mean, we have
- 3 not been shy about the things that we want in
- 4 this area and what we feel is important not
- 5 only to us but to the communities that we
- 6 serve.
- 7 So, I urge you to make sure that
- 8 you do your due diligence. You have a week
- 9 and I'm pretty sure that you're able to move
- 10 forward and get this done.
- I hope that too that when we talk
- 12 about this, and I think it was a
- 13 recommendation made by one of the residents
- 14 who spoke last week in regard to the fact that
- we have hotels going in, whatever. But what
- about a catering hall or convention center. I
- don't know whether or not it's to late to try
- to incorporate that into any of these ideas,
- 19 but I think it was well worth it and I thought
- 20 it made a lot of common sense. That it is
- 21 something that when we talk about designations
- 22 a lot of times people do, when you think about
- 23 conventions, the Javits Center, everybody goes
- there. You have Comic Con. All these other
- 25 great venues. That this may be something that

- 1 Planning, Development 12-3-18
- 2 may work in Nassau County and bring in a lot
- of other people from all over the country to
- 4 be able to have meetings and stuff there.
- 5 In regard to like I know with
- 6 Northwell, I feel like we're helping a
- 7 monopoly here but that's just my own personal
- 8 feeling. I'm hoping though that looking
- 9 forward and moving forward in regard to Mount
- 10 Sinai as they have expressed an interest also
- in building a research center there or
- whatever, that that is something that they
- will not be shut out once we move forward. I
- 14 want to ensure that any other medical group
- would be able to have the same access to
- building and providing, you know, having an
- on-site presence at the Hub. Because I think
- that diversity really is the key in many
- 19 ways.
- 20 My last thing too is I think we
- 21 have to urge Mr. Rechler that with the housing
- 22 component. I understand and I like his idea
- of the apartments for our young people. I
- live in the city of Long Beach. We have a lot
- of young people that are moving in there and

- 1 Planning, Development 12-3-18
- 2 they are following that model where they may
- 3 be renting houses or larger apartments and
- 4 they have different bedrooms, they rent out
- 5 bedrooms and then they all have that a common
- 6 area. So I think it is a model worth
- 7 following.
- But we also still have to,
- 9 especially if he's going to request PILOTs for
- the housing, the law really requires a lot of
- it to be affordable. And I really think in
- some instances we really have to take a look
- at what we define as affordable and maybe make
- 14 some adjustments. I think those rents in some
- 15 cases should be lowered dramatically.
- I think that's it. But I think you
- 17 understand our feelings on some of these
- issues, and I'm going to really be firm on
- 19 this because I think it's about time.
- LEGISLATOR KOPEL: Mr. Gaylor.
- 21 LEGISLATOR GAYLOR: Thank you
- 22 Deputy Presiding Officer Kopel. Just very
- briefly, back on one of the slides, I believe
- 24 it was the slide that said initial and final
- 25 requirements or project conditions and you

- 1 Planning, Development 12-3-18
- 2 laid out the time lines. I believe, if my
- 3 memory serves me correctly, Mr. Rechler
- 4 testified that he thought he would have Town
- of Hempstead approvals in less than 24
- 6 months. But I note that we put such
- 7 governmental approvals in the 30 to 36 month
- 8 period after the initial required project
- 9 submissions. If Mr. Rechler thinks he can get
- 10 the Town of Hempstead and other jurisdictional
- 11 approvals in the next 24 months why are we
- 12 giving him an extra three years, taking this
- out to five years possibly, before we would
- 14 start with the shovel in the ground?
- MR. MEYER: I'm sorry. That's my
- 16 mistake based on the way I drafted the slide
- to say it's an additional six months and then
- 18 an additional six months after that for a
- 19 total of 36 months. You're right about that.
- What it is is they are required to get the
- 21 initial required project conditions satisfied
- 22 within the first 24 months. If they do that
- they get an automatic six month extensions to
- get the final required project conditions. If
- 25 at that point they have not met those final

- 1 Planning, Development 12-3-18
- project conditions, including -- so they'd
- 3 have an additional six months to get those
- 4 town approvals, if they don't have that done
- 5 they can put up a million dollars in escrow
- 6 and they would have an additional six month
- 7 period at that point for a total of 36
- 8 months. I'm sorry it's not in addition to
- 9 that. Then if they don't have it within the
- 10 36 months then the million dollars comes to
- 11 the county.
- 12 LEGISLATOR GAYLOR: Then the
- 13 million dollars is forfeited?
- MR. MEYER: Forfeited, yes.
- 15 LEGISLATOR GAYLOR: Following up
- on IDAs. Mr. Rechler was a little ambivalent
- on whether he was or wasn't or for the entire
- 18 project or one building or many buildings or
- 19 for this or for that. Whether he was going to
- seek IDA support in the form of a PILOT and
- 21 some kind of I guess leveling of the tax rates
- 22 going forward for some period of time. You've
- 23 heard this body's concerns about IDAs and
- we've all read about the history of PILOTs,
- 25 failed PILOTs here in the county that have had

- 1 Planning, Development 12-3-18
- 2 significant impact on the taxpayers over the
- 3 last couple of years to the detriment of the
- 4 taxpayer.
- 5 So, in accordance with this Section
- 6 54 of the agreement that states the county
- 7 legislature gets the final approval, are we
- 8 also going to be the final approval for any
- 9 IDA requests that goes forward?
- 10 MR. MEYER: Depends on the timing
- of that. Obviously it goes to the IDA, which
- is a separate and independent body, as to what
- they would provide. It depends on the timing
- 14 of that and what they would have, I believe
- within this period of time if the legislature
- so required that the IDA approvals could be
- obtain prior to it coming to this body for
- 18 ultimate approval.
- 19 LEGISLATOR GAYLOR: Wouldn't it
- 20 make sense for the benefit of the county and
- 21 for our taxpayers to ensure that we put some
- 22 kind of language in there that brings that
- 23 back before the county legislature for final
- 24 approval before or one, that we are informed
- but the public is also informed. And Section

- 1 Planning, Development 12-3-18
- 2 54 mandates that we are the final approval
- 3 authority on any agreement that impacts
- 4 finances or construction or procurement,
- 5 whatever it may be. I would think that is a
- 6 mandatory requirement that already exists by
- 7 the language of Section 54.
- MR. MEYER: It's an excellent
- 9 point and we will take a look at that and we
- 10 will look to incorporate that after we look it
- at prior to coming back to this body.
- 12 LEGISLATOR GAYLOR: Finally, I
- 13 quess my last point has to do with the CBAs.
- 14 If you can't come up with a dollar amount or
- very specific, and I can understand the
- 16 Minority Leader's points and especially
- understand it since this falls within his
- 18 district so he would like to know what dollars
- are flowing into his district, you should be
- 20 at least prepared to discuss what the areas
- 21 are. What's the impact going to be from a
- 22 health medical standpoint? What's the impact
- or benefit to be provided regarding Ambulance
- 24 Service Bureau.
- This is a huge project with 500

- 1 Planning, Development 12-3-18
- 2 units of housing. I'm not sure how
- 3 Mr. Rechler defined it because he was a little
- 4 bit uncertain himself about what a unit
- 5 means. But my understanding was a unit
- 6 consists of at least six single resident type
- occupancy rooms to be rent out. So you're
- 8 talking about a huge impact that's going to be
- 9 put on county resources, like the Ambulance
- 10 Service Bureau, without any benefit coming to
- 11 them. Same with the fire department, the
- 12 school. Schools not so much. My colleagues
- 13 sometimes have different opinions on this but
- 14 a PILOT, even if there was a PILOT and it was
- paid to the school district, that would be
- 16 equivalent of what the taxes would be and the
- school district is made whole whether you call
- 18 it a PILOT or a tax. It may be limited at
- 19 some level or capped at some level. But these
- 20 kinds of areas, fire, police, medical, school
- 21 district, all need to be given a lot more
- thought by the administration before you come
- 23 back to this body and make your next
- 24 presentation.
- Thank you Minority Leader. I'm

- 1 Planning, Development 12-3-18
- 2 looking over that way. Deputy Presiding
- 3 Officer Howard Kopel thank you.
- 4 LEGISLATOR NICOLELLO: Legislator
- 5 Rhoads.
- 6 LEGISLATOR RHOADS: Thank you in
- 7 this case chairman. Just a couple of
- 8 follow-up questions on some of the points that
- 9 have been raised quite eloquently by many of
- 10 the other legislators.
- Just again with respect to
- 12 Mr. Gaylor's point with regard to the
- 13 Ambulance Service Bureau and the volunteer
- 14 fire fighters. It actually does place a
- 15 tremendous demand on the resources of those
- 16 entities. But in terms of the Ambulance
- 17 Bureau, we would rather have that business so
- 18 to speak than not have that business. With
- 19 such a large portion of it being devoted to
- 20 research and development and with Northwell
- 21 Health being announced as the anchor tenant,
- they do have their own ambulance company. I
- 23 would like to see in some sort of final
- 24 agreement that it would be easy for them to
- 25 simply contract with Northwell and shut us out

- 1 Planning, Development 12-3-18
- of the process. There should be some
- 3 protections to the Ambulance Bureau to make
- 4 sure we are getting that work for our people.
- 5 And to the extent that they use
- 6 volunteer ambulance companies in that CBA, you
- 7 should consider either our volunteer fire
- 8 fighters or volunteer ambulance companies and
- 9 potential benefits that could be given to
- 10 them.
- I know you indicated -- the
- 12 Presiding Officer asked questions with regard
- to the RFEI process. I know you indicated
- 14 that the Hub Advisory Committee didn't have an
- opportunity to screen any of the responses
- that were received to the RFEI. Was there a
- 17 particular reason for that?
- MS. TSIMIS: No. Only that I
- think the intervening act by BSE Global, which
- 20 came like three or four days after we closed
- 21 the RFEI, they told us by letter that they
- were planning to exercise their rights.
- 23 Things moved very quickly from like I
- 24 mentioned the parallel tracks of our process
- 25 and BSE's process and then in mid-August it

- 1 Planning, Development 12-3-18
- all came together. We have a duty under the
- 3 lease to these negotiate with Brooklyn
- 4 Sports. The RFEI still sits out there and the
- 5 responses that we received. But the
- 6 announcement by Brooklyn Sports that they
- 7 wanted to negotiate with us brought that up to
- 8 the forefront.
- 9 LEGISLATOR RHOADS: Certainly
- 10 Northwell is a wonderful organization. How do
- we know that we are getting from the county's
- 12 perspective the best bang for the buck, pardon
- the phrase, if we never consider anything that
- 14 was brought in through the RFEI as part of
- 15 this process? And do we share that
- information with BSE, do we share the
- information with RXR, as to what other
- 18 possibilities are out there? Or are we simple
- accepting the foregone conclusion that they've
- 20 chosen Northwell so we have Northwell?
- MS. TSIMIS: Actually, we did
- 22 facilitate a meeting between Rechler and
- 23 Brooklyn Sports and Mount Sinai as well and
- other meetings were facilitated at the request
- of the respondents. So where respondents of

- 1 Planning, Development 12-3-18
- the RFEI wanted to meet with the developer we
- 3 made that happen. So there have been some
- 4 conversations.
- 5 But as I mentioned in the case of
- 6 the anchor tenant, the conversations with
- 7 Northwell moved more quickly. Separate from
- 8 the RFEI process but they did not respond.
- 9 But we think that in the interest of moving
- 10 forward with something exciting, getting the
- anchor tenant, getting the parking money, it's
- 12 a great, exciting project for the county and
- we are very supportive of it.
- 14 LEGISLATOR RHOADS: No question.
- 15 We want to make sure that the project moves
- 16 forward as quickly as possible. We don't want
- to do so at the expense of perhaps making sure
- we're doing our due diligence in terms of
- making sure we have the best deal for the
- 20 residents of Nassau County in place as well.
- How many of those meetings did actually take
- 22 place?
- MS. TSIMIS: I would say a
- 24 handful of meetings, five or six I would say
- 25 with potential -- we should go back. Because

- 1 Planning, Development 12-3-18
- 2 obviously Brooklyn Sports was having its own
- 3 meetings with potential partners. So there
- 4 was overlap, as I mentioned before, in both of
- 5 the categories of the live, work, play
- 6 district folks who responded, which would
- 7 include Rechler and other major developers of
- 8 which you probably can name a few, you would
- 9 know who in Nassau and Suffolk County would
- 10 propose something, some of those folks met
- 11 with BSE separately. And then some of the
- more narrow proposals, a few retail players,
- 13 like I said Mount Sinai, folks with more
- 14 narrow interests, they either had met with
- 15 Brooklyn Sports or we facilitated a meeting
- 16 with Rechler afterwards. Depending on the
- 17 specific circumstance.
- 18 LEGISLATOR RHOADS: The meetings
- with Brooklyn Sports were before Rechler was
- 20 brought into the process?
- MS. TSIMIS: Yes. They've been
- 22 meeting with potential partners on the retail
- side on all sort of major master developers
- 24 I'll call them, like RXR is, but also more
- 25 narrow folks. I think they interview quite a

- 1 Planning, Development 12-3-18
- 2 few national players on the retail idea.
- 3 Because obviously Brooklyn Sports is extremely
- 4 engaged, as you heard, in the idea of getting
- 5 people to the site all the time, not just for
- 6 a game or a concert. They want people to come
- 7 and eat something and stay and enjoy
- 8 themselves and they've been trying to open up
- 9 public spaces. So they interviewed quite a
- 10 number of firms. I actually don't know
- 11 everyone that they interviewed.
- 12 LEGISLATOR RHOADS: Shifting for
- a little bit because you brought up RXR. Did
- 14 the administration participate at all or
- 15 assist in facilitating the relationship that
- 16 eventually emerged between RXR and NEC?
- MS. TSIMIS: No.
- 18 LEGISLATOR RHOADS: That's simple
- 19 something --
- MS. TSIMIS: Like I said, I think
- 21 Mr. Yormark discussed the other day that they
- 22 had been planning to exercise their rights.
- 23 They were conducting meetings. We knew that
- they were but we were not involved in those
- 25 conversations directing them or even getting

- 1 Planning, Development 12-3-18
- 2 frequent updates. We didn't get updated on
- 3 their meetings. We kept moving along. We
- 4 were doing our best during the course of this
- 5 year to get this project off the ground. We
- 6 felt that the RFEI process was the best way to
- 7 sort of see what was out there.
- 8 LEGISLATOR RHOADS: Ultimately we
- 9 really weren't able use the RFEI process for
- 10 much other than presenting potential suitors
- 11 to BSE as it turned out.
- MS. TSIMIS: It was a delicate
- 13 balance. The county, the lawyers can speak to
- 14 this better than I can, but the way our
- 15 Section 54 lease is written, and that is what
- this administration inherited, our hands are a
- 17 little bit tied. It's not a blank slate.
- 18 It's not a we put out an RFP and asked for the
- moon and get the stars. We had certain
- 20 parameters which we had to work within and we
- 21 tried to sort of spur some excitement. If you
- 22 had to write an RFP that reflected the lease
- 23 rights it gets a little tricky. They have
- quite a bit of say over what happens on the
- land around the Coliseum that they have a very

- 1 Planning, Development 12-3-18
- 2 long term lease to.
- It was a balancing act on our part
- 4 to try to encourage some movement, keep
- ourselves ready as an insurance policy if you
- 6 will. If that didn't move forward with
- 7 Brooklyn Sports choosing a partner we would be
- 8 ready. Maybe we would pivot to an RFP. That
- 9 RFP, again whoever we select we'd have to
- 10 encourage to work collaboratively with them or
- we would be in lawsuits and be delayed again.
- 12 We were really trying to do something that
- moved us forward with the realities that we
- 14 have been given.
- 15 LEGISLATOR RHOADS: Would the
- 16 RFEI process have been more public were it not
- for the fact that BSE stepped in to exercise
- 18 their rights?
- MS. TSIMIS: I think that the
- 20 county attorney's judgement was that the RFEI
- 21 process was essentially part of the ongoing
- 22 procurement for the Hub. And typically in a
- procurement the county doesn't make the
- 24 responses public during that process.
- 25 LEGISLATOR RHOADS: Even to the

- 1 Planning, Development 12-3-18
- 2 legislature?
- MR. MEYER: That's correct.
- 4 MS. TSIMIS: We did share with
- 5 counsel, both counsels, majority and minority,
- 6 had an opportunity to view the 17 responses
- 7 that came in. So they're familiar with the
- 8 list.
- 9 LEGISLATOR RHOADS: We can
- 10 actually view the responses themselves?
- MS. TSIMIS: We had let counsel
- 12 review them in private in my office.
- 13 LEGISLATOR RHOADS: Just so I
- 14 understand the process, our release of the
- 15 RFEI was to enlist proposals or was it also
- sort of a poke at BSE to get them to move.
- MS. TSIMIS: Your words but it's
- 18 fine.
- 19 LEGISLATOR RHOADS: Dual
- 20 purpose?
- 21 MS. TSIMIS: Dual purpose.
- 22 LEGISLATOR RHOADS: Just in terms
- of the timing. Obviously there may be, we
- don't know ultimately whether there is going
- to be litigation with specifically the plaza

- 1 Planning, Development 12-3-18
- 2 portion of the property, how would that factor
- into the time lines that have been proposed,
- 4 initial required project conditions within 24
- 5 and final project conditions within 30 to 36?
- 6 MS. TSIMIS: We are not aware of
- ⁷ any litigation.
- MR. MEYER: Potentially it would
- 9 be a force major event to provide additional
- 10 time to meet these obligations in these time
- 11 lines. On the plaza side it would be
- 12 difficult I believe because the county had the
- absolute right to terminate that agreement
- 14 after a certain point and no one but Forest
- 15 City Ratner had the right to develop that site
- 16 at the time. So we don't anticipate on the
- 17 plaza any litigation.
- 18 LEGISLATOR RHOADS: Has there
- been because I know that in our hearing there
- was an issue with respect to Forest City
- 21 Ratner and their relinquishing their rights or
- 22 transferring their rights. Has that been
- 23 accomplished at this point or is that still in
- 24 process?
- MR. MEYER: On the change of

- 1 Planning, Development 12-3-18
- 2 control? That's in the process.
- 3 LEGISLATOR RHOADS: Much better
- 4 phrase than mine. That's still in the
- 5 process?
- 6 MR. MEYER: That's in the
- 7 process. Upon this body's approval of that
- 8 then that would be consummated at that time.
- 9 LEGISLATOR RHOADS: Okay. So you
- don't anticipate at the time the full
- 11 legislature considers this that that agreement
- would have already been executed? The only
- reason I'm asking is because there is, maybe
- 14 hyper technical, but there is a concern that
- we are actually negotiating with someone that
- at this point doesn't actually have the rights
- to enter into an agreement. Technically those
- 18 rights belong to Forest City Ratner still.
- 19 So, maybe we're kind of putting the cart
- 20 before the horse, not that I'm looking to slow
- things up at all, but perhaps that portion of
- it should be nailed down before we actually --
- MR. MEYER: And that will and
- there's nothing to preclude us from doing that
- and making sure the change of control actually

- 1 Planning, Development 12-3-18
- occurs prior to the county executive, with
- 3 your approval, executing the document. If it
- 4 is consummated at the time, it doesn't all
- 5 have to happen at the same time, if you
- 6 approve the change of control that can happen
- 7 first and then the county executive can
- 8 execute this document subsequent to that.
- 9 LEGISLATOR RHOADS: Obviously you
- 10 are aware of the potential issue?
- MR. MEYER: Yes.
- 12 LEGISLATOR RHOADS: I have no
- other questions. Thank you.
- 14 LEGISLATOR NICOLELLO: Legislator
- 15 DeRiggi-Whitton.
- 16 LEGISLATOR DERIGGI-WHITTON: All
- in all I'm hoping everything goes forward
- 18 also. But I have to say just looking at some
- things it seems like we're doing a few things
- 20 backwards almost. First of all, we're going
- 21 to be entering into this agreement to approve
- the plan, yet we don't have any idea as far as
- lease goes what the payments are going to be.
- 24 If we approve the plans and then we ask about
- 25 the payments aren't we sort of putting

- 1 Planning, Development 12-3-18
- ourselves in a bad negotiating or do you have
- 3 an idea of the payments?
- 4 MR. MEYER: What it would be is
- 5 just a very preliminary document. As I
- 6 started off by saying, this development plan
- 7 agreement it doesn't set the economic terms.
- 8 There will be additional project documents
- 9 that will contain all of that. So we will
- 10 know what the financial terms are once the mix
- 11 starts to develop for each phase. Depending
- on what is being developed, then we will see
- what the financial terms are. Is it a lease?
- 14 Is it a sale of the property? How exactly it
- will be formulated and what's going to be
- built at the time? Housing? Retail?
- 17 Office? All of that is going to impact the
- 18 economic terms and financial terms that would
- being negotiated and what the county should be
- 20 receive something as a result of that. That's
- 21 all to be determined. That's why we have this
- 22 24 to 36 months to work out all of those
- 23 details.
- 24 Because as of today you don't have
- 25 the conceptual master plan, the site plan,

- 1 Planning, Development 12-3-18
- 2 anything like that. Without this document,
- developer can't move forward in any fashion.
- 4 Doesn't have standing to go to the town. So
- 5 all of that will be developed. And based on
- 6 the valuable feedback that we received at the
- 7 last hearing, we are building in language that
- 8 the developer comes back to this body and
- 9 gives regular updates. So they have plenty of
- input in connection with that.
- 11 LEGISLATOR DERIGGI-WHITTON:
- 12 Again, we are deciding on a developer before
- we're sure what we are developing and then
- 14 we're going to talk about the financial
- impact. I would think that maybe we should
- 16 come up with the financial decisions before we
- 17 rule out any other developers so we can
- 18 negotiate that.
- MR. MEYER: It's a little bit
- 20 different on this. As we said it's not a
- 21 blank slate. This isn't just a vacant piece
- of property. I would agree 100 percent if it
- was a vacant piece of property and we conduct
- an RFP, see who can go in there and provide
- 25 the best financial benefit to the county.

- 1 Planning, Development 12-3-18
- 2 Under this current scenario based under
- 3 Section 54, based on the fact that this tenant
- 4 has site control for the next 49 years they
- 5 need that property in order to operate the
- 6 Coliseum. If we take their spaces away they
- 7 would say we are materially adversely
- 8 impacting their ability to operate the
- 9 Coliseum. That's why the parking garage is
- 10 critical. They are required under the initial
- 11 required project conditions to go out and get
- 12 the funding secured for the parking garage.
- 13 Then they would be unlocking the rest of the
- 14 site.
- 15 LEGISLATOR DERIGGI-WHITTON: My
- interest is the county as I hope is yours.
- Just looking at this in a methodical way, we
- 18 really want to negotiate in the best standing
- 19 that we can. By boxing ourselves in to this
- developer, this plan, and then talking about
- the financial end of it, the county really
- 22 needs to protect itself financially to ensure
- 23 that we get the best deal.
- MR. MEYER: That's our interest
- as well from this side is to go forward. Back

- 1 Planning, Development 12-3-18
- in 2013 the procurement was conducted to do
- 3 this. This body unanimously approved that.
- 4 And it included this Section 54 because they
- 5 have site control. We can't lease them
- 6 something and then go in there and take it
- 7 away from them at that point. It's not to the
- 8 county's advantage financially and it's not to
- 9 their's. They have rights under this and it's
- 10 difficult to do it that way.
- 11 LEGISLATOR DERIGGI-WHITTON:
- 12 Prior questions did mention we entered into an
- agreement with Mr. Ratner and now he's gone
- 14 and now this other group is in there and
- they're going to be the ones who are
- 16 negotiating with the county.
- MR. MEYER: We understand that
- 18 concern.
- 19 LEGISLATOR DERIGGI-WHITTON: The
- other point I want to make, I'm very happy to
- 21 hear this body's concern with PILOTs. I have
- to admit, coming from the City of Glen Cove,
- we're in a real tough situation there. It's
- 24 going to be a 40 year PILOT. \$400 million by
- 25 the time we're done. People didn't even know

- 1 Planning, Development 12-3-18
- what PILOTs were. Now they do. Unfortunately
- 3 Glen Cove is strapped financially for a number
- 4 of years for that. I'm glad that the county
- 5 is -- we're aware of this situation. I did
- 6 hear that all the commercial entities in this
- 7 property will not be subject to a PILOT. Do
- 8 you know if that's the case?
- 9 MR. MEYER: No. I have not heard
- 10 that. I don't believe that's the case.
- 11 LEGISLATOR DERIGGI-WHITTON: The
- 12 county attorney I think said that all
- commercial properties would not be subject to
- 14 a PILOT. That's not on the record? That's
- 15 not true?
- MS. TSIMIS: Legislator, I think
- the issue for the administration is the
- 18 financial terms and for all of us I think we
- 19 are all on the same page about how important
- 20 those are. And the fact that this is going to
- 21 be a balance of what we look for in rent or
- 22 sale, right? Then there's also going to be
- 23 putting land that's currently not generating
- 24 any taxes and have it generate some taxes. I
- think it's going to be something we have to

- 1 Planning, Development 12-3-18
- developed but we need to do it in a way that
- 3 makes sense and we can't do it all at once
- 4 because of the way this property is.
- 5 LEGISLATOR DERIGGI-WHITTON: I
- 6 just don't like that tone of we're not getting
- 7 any taxes now so be happy with what we get.
- 8 We want to watch that because that's what
- 9 happened in Glen Cove and it's just not the
- 10 right -- again, it's not the strong standing
- of where we should be negotiating for the
- 12 county.
- MS. TSIMIS: I don't think I said
- 14 that and I apologize.
- 15 LEGISLATOR DERIGGI-WHITTON: You
- 16 just said it's not on the tax roll. It's not
- but it's a great piece of property.
- MS. TSIMIS: It has tremendous
- 19 potential.
- 20 LEGISLATOR DERIGGI-WHITTON: I'm
- 21 getting that feeling that oh, we have to
- 22 see -- no. We should be the ones who are
- going in and saying we are going to give you
- this incredible opportunity. What are you
- 25 going to do for us? And we want to see the

- 1 Planning, Development 12-3-18
- financial. More than anything else it's the
- 3 financial end of it.
- 4 MS. TSIMIS: I'm not sure if this
- 5 gives any comfort but these are negotiations.
- 6 This started in August and we come to you in
- 7 December with a plan to get started. The
- 8 development team wanted certain things and we
- 9 wanted certain things. That's the way this is
- 10 going to continue to go. We prioritized
- 11 getting the state funding, getting the parking
- 12 garage built, getting a transformative
- 13 tenant. Those are priorities for the
- 14 administration because we have all been
- 15 talking about for a long time, actually before
- this administration got here, yet we haven't
- been able to get it done.
- 18 LEGISLATOR DERIGGI-WHITTON:
- 19 Mainly because of the zoning issues which we
- 20 still have. We appreciate your efforts to
- 21 kind of focus.
- 22 MS. TSIMIS: Move the ball forward
- 23 a little bit here.
- MR. MEYER: Just to clarify if I
- 25 may. Any commercial or retail that's built on

- 1 Planning, Development 12-3-18
- 2 this site will be taxable.
- 3 LEGISLATOR DERIGGI-WHITTON: And
- 4 will not be subject to a PILOT?
- 5 MR. MEYER: It depends. They
- 6 have that ability to go but it's taxable.
- 7 LEGISLATOR DERIGGI-WHITTON: I
- 8 understand it's taxable. I was told -- maybe
- 9 I was given the wrong information -- that it
- would only be the housing aspect. That was
- 11 kind of said on the record last time.
- MR. MEYER: I'm not sure there
- was a misunderstanding about that. We have to
- 14 go back and listen to that.
- 15 LEGISLATOR DERIGGI-WHITTON: It
- was definitely said in the private meeting
- that it would only be the housing.
- Then just one last thing. I'm
- 19 concerned, I know it's Legislator Bynoe's
- 20 district and Legislator Abrahams also has
- 21 expressed this interest with the community
- development, it's not like we are reinventing
- wheel. If we go back and look at the formula
- 24 Barclays did at least we could see
- approximately what should be in the ballpark.

- 1 Planning, Development 12-3-18
- I think that would be the way to start. To
- 3 say we have no idea we've got to wait, we've
- 4 got to be aggressive on this and we have to be
- 5 the ones who push it. Because if we don't
- 6 we're going to get what we got the last time
- 7 which is a big zero.
- MR. MEYER: No question. We
- 9 understand.
- 10 LEGISLATOR NICOLELLO: Legislator
- 11 Bynoe.
- 12 LEGISLATOR BYNOE: Thank you
- 13 Presiding Officer. Good night. I'm going to
- 14 start with the CBA and I'm not going stay
- there long. As it is, it's definitely in
- 16 Legislative District Two, which I represent,
- but Legislator Kevan Abrahams and I believe
- 18 Legislator McKevitt has residents that are in
- 19 closer proximity based on where their lines
- 20 are drawn. But I do have residents that
- obviously would be impacted in the event there
- 22 was a PILOT within the school district.
- I know that Legislator Gaylor has
- stated that there is no impact or he believes
- 25 there's minimal impact within the school

- 1 Planning, Development 12-3-18
- district. I think it is because when other
- 3 people have to pick up the burdens of the
- 4 school district's taxes I think they get
- 5 annoyed by that.
- 6 But for the CBA I would say you
- 7 heard us clearly. We're going to need
- 8 evidence that the administration is invested
- 9 in this CBA process and we will only have
- 10 evidence of that when we have a working
- document that's fluid. That has some ability
- of having some things inserted and modified
- over time and it's going to be birthed out of
- 14 the community engagement, the conversations
- 15 with the community.
- 16 BSE and RXR have stated that
- they've started that process, having these
- 18 conversations. I would implore the county
- 19 administration to make sure that there is a
- 20 representative at every one of those meetings
- 21 so that we are getting the feedback. And I
- 22 would like that any feedback that was received
- to this point from BSE and RXR be put together
- in a document and be provided to the
- administration and to this body so we can read

- 1 Planning, Development 12-3-18
- what they're hearing out there. I think it's
- 3 important.
- I'm going to move off of the CBA.
- 5 I want to clear up one other thing. It's the
- 6 anticipation of the county and suspect the
- 7 town at some point that these roads will
- 8 become under the governance of the town,
- 9 dedicated to the town. Am I correct? The
- 10 roadways and proximity of the Coliseum and the
- 11 residential areas.
- MR. SALLIE: The roads that are
- located within the 72 acre site are currently
- 14 county property. They're not mapped roads.
- 15 As far as the development plan is concerned or
- 16 the development proposal, that would have to
- be hashed out whether those roads will remain
- in, quote unquote, private ownership or under
- the jurisdiction of the developer or turned
- over to the county or dedicated, as you
- 21 mentioned, to the town.
- 22 LEGISLATOR BYNOE: We will
- definitely have to discuss that as we move
- 24 forward based on ambulance and fire service.
- 25 Thank you.

- 1 Planning, Development 12-3-18
- 2 So I want to move on to the IDA or
- 3 any kind of PILOT. I currently work in the
- 4 field of housing. Specifically public
- 5 housing. None of the public housing
- 6 properties that I have managed directly as an
- 7 employee of an agency or indirectly as a
- 8 commissioner of an agency would have been able
- 9 to operate and sustain without a PILOT. So I
- 10 am not against PILOTs. What I am against is
- 11 PILOTs being provided to entities that don't
- 12 have a need for it.
- Properties that are being developed
- 14 for affordable housing that will have the
- 15 commercial space, retail space, that will then
- 16 supplement the rent revenue of the lower rent
- that will be derived from those units should
- 18 make up for it. That's the supplement right
- 19 there. So they really shouldn't need a
- 20 PILOT. It's those properties that don't have
- 21 that commercial base, the retail base that
- 22 needs the PILOT to supplement the operation of
- the entity based on the lower rents that they
- 24 are receiving.
- So I really think that we should be

- 1 Planning, Development 12-3-18
- 2 considering into this lease agreement that
- 3 that affordable housing there will not be
- 4 developed using a PILOT. I believe that
- 5 PILOTs get a bad rap. I believe
- 6 municipalities, developers and IDAs have to be
- 7 partner in reimagining how PILOTs are
- 8 perceived by our communities. If we keep
- 9 giving PILOTs to entities that don't need
- 10 PILOTs we are going to continue to make PILOTs
- 11 a bad word. It's equivalent to a four letter
- word in some communities at this point.
- 13 At this point I behooves this and
- 14 implore this administration to make sure that
- they understand they're building out
- 16 commercial space. They have their
- 17 supplemental income built into their
- development.
- I also wanted to ask if Mr. Sallie
- 20 could walk us through -- you mentioned you're
- 21 not sure what the roadways, whether they will
- 22 be private, county, town. I know some of that
- has to be hashed out down the road but if you
- 24 could give us some level of a framework of
- 25 what a time line looks like.

- 1 Planning, Development 12-3-18
- 2 MR. SALLIE: Specifically for the
- 3 development of the site?
- 4 LEGISLATOR BYNOE: Yes, please.
- 5 MR. SALLIE: The first step is
- 6 essentially for the developer to take an
- 7 application, a petition for a conceptual
- 8 master plan and site plan approval from the
- 9 Town of Hempstead. That submission triggers
- 10 two things, the review of the conceptual
- 11 master plan. And I know that we've thrown
- that term around. When the Town of Hempstead
- rezoned the Coliseum property in 2011 it
- 14 rezoned it to a planned development district,
- a PDD, and they called it the Mitchel Field
- 16 mixed used zone.
- 17 In the procedure section they
- 18 specifically required the submission of a
- 19 conceptual master plan. The purpose of that
- 20 is to ensure that as pieces of this zone are
- developed it is done in a complementary way to
- 22 the rest of the zoning district.
- 23 Understanding that the district would be built
- 24 out over time.
- 25 Every time a new applicant comes in

- 1 Planning, Development 12-3-18
- 2 he or she needs to submit a conceptual master
- 3 plan. For an example, when Memorial Sloan
- 4 Kettering -- let me back up. When NEC
- 5 submitted their plans for the Coliseum they
- 6 submitted a conceptual master plan. Then they
- 7 received approvals for the Coliseum. When
- 8 MSK, Memorial Sloan Kettering, came in they
- 9 had to submit an amended conceptual master
- 10 plan and they did so and their site plan.
- 11 Under this program the developer
- would submit a revised conceptual master plan
- depicting what's existing on the site. What's
- 14 been built thus far. How they foresee the
- 15 entire site being built out. Whether they
- 16 plan on building out the site or not. And
- then indicate what they're planning to develop
- in phase one. That would be represented in a
- 19 site plan application. That all goes to the
- 20 town board at the Town of Hempstead. They
- 21 review that for compliance with the code and
- then approve or not approve.
- 23 As part of that review SEQRA comes
- 24 into play. The State Environmental Quality
- 25 Review Act. Many of the things that were

- 1 Planning, Development 12-3-18
- discussed this afternoon with respect to
- 3 emergency access and infrastructure and roads
- 4 would be vetted in other parts of the review
- 5 but particularly in the SEQRA review. So,
- 6 there's a fairly detailed analysis of whether
- 7 or not the additional development would
- 8 require additional emergency apparatus, fire
- 9 trucks et cetera. That all gets vetted.
- 10 If there is a need for additional
- infrastructure or services that is sort of
- 12 baked in as mitigation. And that has to be
- settled or determined before approvals can be
- 14 issued.
- Once those site plans or once the
- site plan is approved the project documents
- 17 can in a sense be finalized around what that
- development will like look and then all of
- 19 that comes back to the county legislature,
- 20 this body, for approval. At that time you
- will, in essence, see what is proposed in
- 22 detail for the site.
- 23 LEGISLATOR BYNOE: Thank you very
- 24 much. So I just want to add one other thing.
- 25 I've long been saying that this is an

- 1 Planning, Development 12-3-18
- 2 opportunity for us to generate some economic
- opportunities for tourism and it really should
- 4 be looking at this site to do so so that we're
- 5 not so dependent on our regional economy. In
- 6 some of the discussions that I had with RXR
- 7 and BSE I suggested, I failed to put it on the
- 8 record during this last hearing was that I
- 9 really would like them to look at who we are
- in terms of the Hub. In the sense of what are
- we known for historically? So it's aviation.
- 12 It's one of the things that Long Island
- 13 regionally we have wine country out east. And
- 14 then most recently I spoke to someone who came
- up to me and said why aren't we considering
- that space for the Long Island Hall of Fame?
- 17 I think it's a great idea. We really need to
- 18 consider those things.
- Mr. Rechler gave me some
- 20 confirmation that he agreed and he mentioned
- 21 they were thinking of a tourism piece now.
- 22 But he did say he would talk to JetBlue and
- 23 some of the airline hubs that are here in the
- New York area. And I think we need to really
- 25 put their feet to the fire to make sure that

- 1 Planning, Development 12-3-18
- we have something that is really going to be
- 3 state of the art and it's going to be
- 4 beneficial to this community and the local tax
- 5 base.
- 6 MS. TSIMIS: Great ideas. Thank
- 7 you.
- 8 LEGISLATOR BYNOE: Thank you very
- 9 much.
- 10 LEGISLATOR NICOLELLO: Legislator
- 11 Solages.
- 12 LEGISLATOR SOLAGES: Good
- 13 evening. Thank you so much for your
- 14 presentation. I appreciate that. Just a
- 15 couple of questions. You talked about the
- 16 SEQRA process and after the SEQRA process
- isn't it correct that you would then release
- 18 an environmental impact study?
- MR. SALLIE: Right off the bat
- 20 there is a requirement for environmental
- impact statement isn't a sure thing. The Town
- of Hempstead prior to adopting the zoning
- 23 district in 2011 they conducted an
- environmental impact statement review and
- 25 concluded or finalized that process with a

- 1 Planning, Development 12-3-18
- 2 SEQRA finding statement. So any subsequent
- 3 action in terms of the potential adverse
- 4 impacts have to be within the threshold
- 5 analyzed as part of the town's review back in
- 6 2011.
- 7 LEGISLATOR SOLAGES: So we're
- 8 going to rely on a study from 2011?
- 9 MR. SALLIE: No, no, no. What
- 10 happens when a development proposal is
- 11 submitted along with the actual petition is an
- 12 environmental assessment form. In this case
- it would likely be what they call a long
- 14 form. Which is five or six, it's longer than
- 15 that, ten pages that outlines the project.
- 16 Then the potential for adverse impacts. When
- that environmental documentation, the
- 18 environmental assessment form is submitted to
- what they call a lead agency, the lead agency
- 20 would review that and determine okay, are
- 21 there potential for significant adverse
- 22 environmental impacts or not? It can go two
- ways.
- One, if there isn't a potential for
- 25 a significant environmental impacts you can

- 1 Planning, Development 12-3-18
- 2 issue a positive declaration. That would then
- 3 trigger a new environmental impact statement.
- 4 If there isn't a potential, it's called a
- 5 negative declaration, you essentially conclude
- 6 the environmental review process. That
- 7 doesn't mean that all the environmental issues
- 8 would be vetted during the SEQRA process,
- 9 whether it's an impact statement or not,
- there's a lot of discretion that's provided to
- the lead agency to ensure that the
- 12 environmental impacts are vetted and
- mitigated.
- 14 LEGISLATOR SOLAGES: Who is the
- 15 lead agency here?
- MR. SALLIE: For the site plan
- application, the town, having the jurisdiction
- over zoning, the town would be lead agency.
- 19 In the event there is a subdivision
- application or the creation of tax lots, the
- 21 county planning commission would likely be the
- 22 SEQRA lead agency. There are many agencies or
- 23 based on the approvals that are required there
- 24 are opportunities for the identification of
- lead agency in vetting of environmental

- 1 Planning, Development 12-3-18
- 2 impacts.
- 3 LEGISLATOR SOLAGES: You're not
- 4 anticipating any adverse impact here?
- 5 MR. SALLIE: I'm not sure. That
- 6 has to be vetted as part of the environmental
- 7 review.
- 8 LEGISLATOR SOLAGES: Perhaps the
- 9 water table is not as deep as we thought it
- would be and as far down and when you're
- 11 building those parking garages there's a
- 12 possibility of contamination. Is that
- possible?
- MR. SALLIE: It can always be
- 15 possible. Before you construct you need to
- 16 take borings. You need to know what's under
- the ground. In that sense if there are any
- 18 potential contaminants that would have to be
- 19 addressed through remediation. I'm not saying
- there are but just procedurally water, sewer,
- 21 storm water, all of those issues need to be
- vetted as part of the environmental review
- 23 process.
- 24 LEGISLATOR SOLAGES: Has there
- been any investigation into those issues you

- 1 Planning, Development 12-3-18
- 2 just listed?
- 3 MR. SALLIE: There's been
- 4 extensive review of the site. There have been
- 5 phase one environmental site investigations.
- 6 Those investigations and those findings are
- 7 all public as part of the 2011 environmental
- 8 impact review on behalf of the town. Actually
- 9 when Nassau Events Center proposed the
- 10 Coliseum, and at the time their 188,000 square
- 11 foot of development, plaza development, this
- was circa 2014, those studies were updated and
- also submitted to the town. All those
- documents are public.
- 15 LEGISLATOR SOLAGES: Understood.
- 16 During that last possibility I guess of the
- 17 Lighthouse Project there was consideration to
- 18 extending the Meadowbrook Parkway for traffic
- issues, traffic concerns. Have you considered
- 20 that?
- MR. SALLIE: The finding
- 22 statement that the town issued in 2011 they
- 23 based issued that on their scaled down zoning
- 24 district. The zoning district that was
- 25 adopted. They indicated very specifically for

- 1 Planning, Development 12-3-18
- 2 a full build out on the site the traffic
- 3 mitigation that would need to be provided to
- 4 accommodate the full buildout based on the
- 5 zoning districts. I don't believe it included
- 6 extending the Meadowbrook Parkway. There were
- 7 turn lanes that were proposed within the
- 8 area. Signal timing, additional signals,
- 9 right turn lanes, left turn lanes. But an
- 10 expansion of the Meadowbrook Parkway, I don't
- 11 believe that was concluded as part of the
- 12 environmental documentation.
- 13 LEGISLATOR SOLAGES: As an issue
- of PILOTs, in my community, the Elmont, Valley
- 15 Stream community, there was a PILOT agreement
- 16 that shocked my community because no notice
- was provided to that community. The community
- leaders and I organized and mobilized to make
- 19 sure that this wouldn't happen again to our
- 20 community and elsewhere. We're thankful now
- that there are certain notice requirements.
- 22 In going forward, I humbly ask that you reach
- out to the Uniondale community and to the
- surrounding communities and provide to them
- more than sufficient notice. I think people

- 1 Planning, Development 12-3-18
- 2 are understanding and as long as they have
- 3 notice they can agree or disagree on the
- 4 ramifications of what you're asking for.
- 5 MS. TSIMIS: If I may --
- 6 LEGISLATOR SOLAGES: What is your
- 7 plan on providing notice?
- 8 MS. TSIMIS: The Nassau County
- 9 IDA, which is a state authority does have a
- 10 board. There are some new appointees to that
- 11 board. The legislature approved. They
- 12 announced a number of new transparency
- measures that the county executive called
- 14 for. One of the main ones was clearer notice
- of public meetings of the board itself. Also
- of hearings. And that's been a real priority
- of our administration even though it's a
- 18 separate entity, to make sure they are
- 19 absolutely noticing communities. In fact, the
- 20 chairman of the IDA, Richard Kessel,
- 21 personally calls legislators or counsel
- 22 members. I don't know if any of you had a
- project in your district but, I hope I'm going
- to be proven true, but I know he makes a lot
- of calls to say that there's a public hearing

- 1 Planning, Development 12-3-18
- 2 coming up. But they are in the process of
- 3 revamping some of their policies to make sure
- 4 that happens.
- 5 LEGISLATOR SOLAGES: I supported
- 6 those initiatives. Very glad for that. At
- 7 least certain officials will receive notice.
- 8 But beyond that, going out into the community
- 9 and reaching out to the community to make sure
- 10 that people know that for housing there may be
- 11 a PILOT benefit granted. And especially those
- who love and support public education, they're
- 13 going to want to make sure if more students
- 14 are going to their school district they at
- 15 least ought to have a say in these issues.
- Do you have any specific plan
- beyond reaching out, besides the obligation,
- 18 the already proven obligation of the IDA, to
- 19 provide notice? Do you have any other plan in
- terms of providing notice to the community on
- 21 this issue?
- MS. TSIMIS: No. But we take
- 23 your comments very seriously. Obviously
- there's a real consensus amongst legislators
- 25 that the PILOT piece of this is really

- 1 Planning, Development 12-3-18
- 2 important. Again, it's separate from the
- 3 financial terms that we are going to be
- 4 developing but we absolutely hear you and we
- 5 will work something out.
- 6 LEGISLATOR SOLAGES: It's become
- 7 a very sensitive issue.
- MS. TSIMIS: I think we can all
- 9 agree that when a PILOT, I think it was
- 10 Legislator Bynoe said, the bad name that IDAs
- 11 have gotten, PILOTs have gotten, is not good
- 12 for anyone. Because over time it's become
- almost impossible to do a project because
- either you haven't communicated properly or
- the public doesn't fully understand why it's
- 16 necessary. Just a few bad projects where a
- developer got too much for a project that
- 18 didn't seem in hind-- you know, after it was
- before a community couldn't this project have
- 20 happened without the PILOT. And we have to do
- 21 a better job. It's on us. All of us. I
- think for the Hub project there's going to be
- a lot of attention to this question.
- But the administration agrees with
- 25 you that these have to be done right. The IDA

- 1 Planning, Development 12-3-18
- 2 has changed some of its policy with the types
- of projects. We're not doing the car
- 4 dealerships and some of other the warehousing
- 5 where you didn't really need a PILOT to get
- 6 that project done because there's a need for
- 7 it.
- 8 So, in affordable housing area,
- 9 Legislator Bynoe has said, some of those
- 10 projects wouldn't happen. I mean, there would
- 11 be housing but it would be market rate perhaps
- or not affordable in a way that all of us can
- 13 agree. We have been talking a lot about
- 14 millenial housing and workforce housing and a
- 15 range of housing opportunities for our
- 16 communities, for our older folks, younger
- people. We want it all and sometimes a PILOT
- can be effective in getting those projects
- 19 done. We hear you loud and clear.
- 20 LEGISLATOR SOLAGES: Thank you.
- 21 And on the last issue with the CBA, community
- benefits agreement, I stand wholeheartedly
- behind the comments made by the leader of the
- minority caucus, Mr. Kevan Abrahams,
- Legislator Kevan Abrahams, and I'm very

- 1 Planning, Development 12-3-18
- 2 thankful Legislator Ford has concurred in
- 3 those concerns. I'm looking for the community
- 4 benefits agreement on this project to set a
- 5 precedent at least as relates to all other
- 6 major projects.
- 7 As you know, my community we're
- 8 facing the possibility of a having a major
- 9 sports destination of the Islanders at Belmont
- 10 Racetrack. In our community we are fighting
- 11 for our community benefits agreement. I'm
- 12 really looking forward for some precedent to
- be established here. In that these developers
- 14 are not looking just to take advantage of
- 15 communities but also trying to give back to
- 16 the communities. I encourage you to reach out
- 17 to the Nostrand Garden Civic Association and
- 18 I'm sure Legislator Kevan Abrahams has a long
- 19 list of these organizations that have come
- 20 here often to express their concerns.
- 21 Concerns that relate to related to traffic,
- 22 environmental issues, environmental racism.
- 23 These are all very valid concerns. So I wish
- you luck in that endeavor. Thank you.
- 25 LEGISLATOR NICOLELLO: Legislator

- 1 Planning, Development 12-3-18
- 2 Drucker.
- 3 LEGISLATOR DRUCKER: Thank you
- 4 Presiding Officer. To piggyback on a lot of
- 5 my colleagues' comments and questions, I guess
- 6 you have all discerned or recognized the
- 7 underlying or overwhelming message that we all
- 8 want and that is to be consulted and have a
- 9 right to approve everything. As you
- indicated, to be involved every step of the
- 11 way.
- So, with that being said, with
- 13 respect to the development plan agreement, our
- 14 counsel has looked at and showed us the
- document. And in your presentation you refer
- to the county being involved in every step of
- the way. But in the past the county doesn't
- 18 necessarily include the legislature. So, for
- example, when Onexim came into the picture the
- 20 county was involved but the legislature
- 21 wasn't. Going forward with respect to the
- development plan agreement, particularly with
- respect to sections 5, C, D and little I. It
- says that the county as a party may agree to
- amend, extend or assign the agreement. But it

- 1 Planning, Development 12-3-18
- doesn't really say that the legislature is
- 3 required to amend, extend or assign that
- 4 agreement. Is that a mistake? Is that
- 5 something that can be clarified?
- 6 MR. MEYER: We did take the
- 7 feedback from the last hearing and the
- 8 language is being built in as we speak to
- 9 address that to specifically state that
- 10 subject to the approval of the Nassau County
- 11 Legislature, which approval may be granted,
- 12 withheld or conditioned in its sole
- discretion. So for each of those, for C, D
- 14 and I.
- 15 LEGISLATOR DRUCKER: Excellent.
- 16 Also with respect to sections 2B triple little
- 17 I says the developer has the right to expand
- its joint venture to add new partners without
- 19 county approval. What do you say about that?
- 20 That's without any county approval. Doesn't
- 21 the county have a right and this legislative
- 22 body to determine or to oversee and to take a
- look at who the developer wants to become
- 24 partners with?
- MR. MEYER: The way we are

- 1 Planning, Development 12-3-18
- 2 looking to clarify that is to say that the
- 3 current entity that you would be approving
- 4 with RXR and BSE would remain in control of
- 5 the project and that they would be able to
- 6 bring in additional partners but only if they
- 7 remain in control of the project. Because
- 8 you're approving them as the entity you would
- 9 be doing business with, the way it's currently
- 10 being clarified is to say that they are the
- ones that are remaining in control of the
- 12 project.
- 13 LEGISLATOR DRUCKER: But that's
- 14 without the legislative consulting or
- 15 approval. So, is there any way to incorporate
- that into the amended language?
- MR. MEYER: We will take a look
- 18 at that.
- 19 LEGISLATOR DRUCKER: Just with
- 20 respect to the status quo in terms of revenue
- 21 for the county. Obviously we are all under
- the understanding that the county receives
- 23 annual rent payments from Nassau Events Center
- under the lease of I think \$4 million a year;
- 25 is that correct?

- 1 Planning, Development 12-3-18
- 2 MR. MEYER: That's correct.
- 3 LEGISLATOR DRUCKER: But it's
- 4 also correct that the lease payment paid to
- 5 the county is either a minimum flat sum of \$4
- 6 million or a share of the Coliseum revenues up
- 7 to eight percent plus a share of the parking
- 8 revenues, which is 12.75 percent. Is that
- 9 whichever is higher?
- 10 MR. MEYER: That's correct.
- 11 LEGISLATOR DRUCKER: And that's
- 12 the status quo right now, correct?
- MR. MEYER: Yes.
- 14 LEGISLATOR DRUCKER: With the Hub
- in the process of being developed or hopefully
- in the process of being developed and more
- 17 revenue comes in the hands of NEC that the
- 18 county would benefit from the future
- development by receiving annual higher
- 20 payments due to the increase of the percentage
- of their revenue?
- MR. MEYER: That's right. In
- 23 addition. So the more traffic that's driven
- to the Coliseum so we would get the eight
- 25 percent of all revenue plus throw in three

- 1 Planning, Development 12-3-18
- quarters percent of parking. And then that's
- in addition to any new economic terms that we
- 4 would negotiate for the actual development on
- 5 the site. The county fully intends to get
- 6 additional rents for any properties that they
- 7 lease or any other future development.
- 8 LEGISLATOR DRUCKER: Great
- 9 Thanks very much.
- 10 LEGISLATOR NICOLELLO: Legislator
- 11 Lafazan.
- 12 LEGISLATOR LAFAZAN: Thank you
- 13 Presiding Officer. My one question revolves
- 14 around parking. I'm not sure if you're
- 15 familiar, but Newsday has covered the trials
- and tribulations of the parking garage at
- 17 Hicksville. It's been a major damage to
- 18 commuters everywhere. Are we anticipating
- 19 that we will reach out to Oyster Bay or to the
- 20 contractor to see what went wrong in terms of
- 21 that parking garage? And if the parking
- 22 garage were to break who would be on the hook
- 23 for repairs? Because as an Oyster Bay
- resident, not only did we pay for the first
- 25 parking garage, now we are paying for the

- 1 Planning, Development 12-3-18
- 2 second parking garage and the commuters are
- 3 paying for the inconvenience. We want to
- 4 learn from history and not make the same
- 5 mistakes and this is a major worry of mine.
- 6 MS. TSIMIS: I will answer that
- 7 that seems like something we should do and
- 8 I'll take it under advisement about the
- 9 parking garage.
- 10 LEGISLATOR LAFAZAN: That's it.
- 11 LEGISLATOR NICOLELLO: Legislator
- 12 McKevitt.
- 13 LEGISLATOR MCKEVITT: Just have
- one question regarding -- my understanding
- with the draft agreement is developers are
- 16 responsible for the legal fees incurred by the
- 17 county for the negotiation drafting approval
- of these agreements and there's a cap of
- 19 \$500,000. I was wondering why there was a
- 20 \$500,000 cap on that?
- 21 MR. MEYER: I would prefer there
- 22 was no cap on that necessarily, but there is a
- 23 cap. To try to control expenses on that. But
- there is the ability to expand that as
- 25 necessary.

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- 2 LEGISLATOR MCKEVITT: Thank you.
- 3 LEGISLATOR NICOLELLO: Deputy
- 4 Presiding Officer Kopel.
- 5 LEGISLATOR KOPEL: Thank you. My
- 6 question actually piggybacks off of many
- others but probably most closely with
- 8 Legislator DeRiggi-Whitton who expressed some
- 9 concern as to whether the county was getting a
- 10 good deal in various aspects of the
- 11 transaction. I've spent my entire career in
- real estate as a lawyer and title insurance.
- 13 I've dealt with a lot of big, big transactions
- in many different capacities. But I'm very
- 15 cognizant that that in no way qualifies me as
- 16 an expert, as a development expert, for the
- purpose of negotiating with the likes of
- 18 Mr. Rechler or others involved over here.
- The county has very often brought
- 20 in consultants for various purposes. This
- 21 being probably one of the largest projects
- that we're engaging in or likely to engage in
- 23 for a long time. Wouldn't it behoove us to
- bring someone in who is an acknowledged expert
- in development and who might be able to advise

- 1 Planning, Development 12-3-18
- 2 us? And this in no way suggests that all of
- 3 you are not doing a wonderful job and that
- 4 you're not qualified to do what you're doing.
- 5 I think this is an entirely different kind of
- 6 aspect of preparing for this project.
- 7 MR. MEYER: It's a great point.
- 8 On all projects that we work on there's lead
- 9 consultants, engineering consultants,
- 10 financial consultants and the specialists on
- 11 certain things.
- 12 LEGISLATOR KOPEL: That's not
- what I'm suggesting. I'm talking about the
- 14 development.
- MR. MEYER: I'm agreeing. A
- development specialist.
- 17 LEGISLATOR KOPEL: I'm talking
- about an overall person, man, woman, who has
- 19 had considerable experience in either on the
- development side of major projects or in some
- other capacity that would qualify him or her
- 22 to do that. At least at this point I have not
- heard of any such person who's on the team who
- 24 can take the various financial aspects of the
- deal, various engineering and financial what

- 1 Planning, Development 12-3-18
- 2 have you, and pull them together. I mean,
- 3 maybe President Trump is busy I guess. We'll
- 4 get someone else like that? Seriously though.
- 5 MS. TSIMIS: We understand what
- 6 you're suggesting.
- 7 MR. MEYER: It's a great point.
- 8 Absolutely.
- 9 LEGISLATOR KOPEL: Does that mean
- 10 that you are going to look into it?
- MS. TSIMIS: I think we have to
- 12 look at the county resources and any contracts
- for consultants would have to come back to the
- 14 legislature.
- 15 LEGISLATOR KOPEL: Look into the
- 16 resources but I can only speak for myself and
- 17 not for others here, but just having heard the
- 18 comments of various people over here I think
- that it might be money well spent and make a
- lot of people more comfortable with the entire
- 21 process. Thanks.
- 22 LEGISLATOR NICOLELLO: Any other
- 23 questions from the legislators? Any public
- 24 comment? Legislator Budnick.
- MR. BUDNICK: Following up on the

- 1 Planning, Development 12-3-18
- 2 scholarly and outstanding remarks by Mr.
- 3 Kopel, I'm curious as to whether the Nassau
- 4 County Planning Commission has actually
- 5 reviewed all this material or not and made any
- 6 suggestions or not as of yet?
- 7 MR. SALLIE: The Planning
- 8 Commission has not received the development
- 9 agreement package. If and when this proceeds
- 10 to what we are referring to the additional
- 11 project documents, the sale or lease of
- property, that step, without approval, would
- require OSPAC, the Open Space and Parks
- 14 Advisory Committee, along with the Nassau
- 15 County Planning Commission review and
- 16 recommendation to this county legislature.
- In addition, any site plan that is
- 18 proposed at the town before the town can
- 19 approve it must be referred to the county
- 20 planning commission for recommendation under
- 21 general municipal law. Then, as I mentioned
- 22 earlier, if there is a need to subdivide the
- 23 property or create tax lots the Planning
- 24 Commission would be the authority to do that.
- 25 So, there are multiple touch points that would

- 1 Planning, Development 12-3-18
- 2 be coming up in the future between the county
- 3 and the county planning commission.
- 4 LEGISLATOR NICOLELLO: Minority
- 5 Leader Abrahams.
- 6 LEGISLATOR ABRAHAMS: Just before
- 7 we take the vote, I think it's imperative that
- 8 I implore the administration between now and
- 9 the next two weeks that obviously we don't
- want to see any delays in this process, we
- 11 plan to vote in the affirmative today but we
- do plan to see what recommendations and
- changes you have. At that time we would want
- 14 to hope to see language that includes a PLA,
- 15 stronger language in regard to a CBA and many
- of the other concerns that were brought up
- today before we give final confirmation. But
- 18 today should not be seen as that. Today is
- more seen as the opportunity to expand on what
- 20 you have already begun. Basically. Thank
- 21 you.
- 22 LEGISLATOR NICOLELLO: Thank
- 23 you. Anyone else? Turn it back over.
- 24 LEGISLATOR MCKEVITT: On behalf
- of the Planning, Development Environmental

1	Planning, Development - 12-3-18
2	Committee regarding a vote on this matter, all
3	in favor signify by saying aye. All opposed?
4	Motion carries.
5	At this point we are going to vote
6	to adjourn the Planning Committee on behalf of
7	Legislator Gaylor. Seconded by Legislator
8	Drucker. All in favor signify by saying aye.
9	All opposed no? Committee is adjourned.
10	LEGISLATOR NICOLELLO: Now the
11	Rules Committee has to vote as well. The
12	matter is before us. All in favor signify by
13	saying aye. Those opposed? Carries
14	unanimously. I'm going to put the Rules back
15	in recess. I want to thank the panel for
16	their patience and presentation.
17	(Planning Committee adjourned at
18	4:56 P.M.)
19	Rules Committee was recessed at
20	4:56 P.M.)
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1	
2	CERTIFICATION
3	
4	I, FRANK GRAY, a Notary
5	Public in and for the State of New
б	York, do hereby certify:
7	THAT the foregoing is a true and
8	accurate transcript of my stenographic
9	notes.
10	IN WITNESS WHEREOF, I have
11	hereunto set my hand this seventh day of
12	December 2018
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16	FRANK GRAY
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