



Nassau County  
Office of Purchasing

## Staff Summary A-44-2019

Subject: Hexagon Software License and Maintenance (RQPD19000271)
Department: Office of Purchasing
Department Head Name: Melissa Gallucci
Department Head Signature <i>Melissa Gallucci</i>

Date: May 24, 2019
Vendor Name: Intergraph Corporation d/b/a Hexagon Safety & Infrastructure
Contract Number: A-44-2018
Contract Manager Name: Kimberly Stanton, Buyer

Proposed Legislative Action					
	To	Date	Approval	Info	Other
	Assgn Comm				
	Rules Comm				
	Full Leg				

Internal Approvals			
Date & Init.	Approval	Date & Init.	Approval
	Dept. Head		
	Budget	<i>6/27/19</i>	County Atty.
	Deputy C.E.	<i>6/27/19</i>	County Exec.

### Narrative

**Purpose:** To authorize and award a purchase order for Hexagon I/NetViewer software licenses and maintenance for the additional licenses for the Nassau County Police Department.

**Discussion:** This is a sole source purchase. Intergraph Corporation d/b/a Hexagon Safety & Infrastructure is the creator and owner of the Hexagon Software copyrighted under Copyright Act of 1976, 17 U.S.C. Because the software is propriety and copyrighted in accordance with end user license agreement for Hexagon Software, Intergraph is the only vendor legally authorized to provide maintenance and support for the software and from which the County can purchase these additional software licenses. Maintenance period is for one year upon delivery of the software licenses. Additionally, the County is purchasing these additional software licenses and maintenance for these additional licenses pursuant to Exhibits C and D to the Master Services Agreement by between Intergraph Corporation and Nassau County dated October 1, 2015 (the "MSA"), which survives the expiration of the MSA, and incorporates by reference the terms and conditions of the MSA.

**Impact on Funding:** The maximum amount authorized under this purchase order is Three Hundred Two Thousand One Hundred Dollars (\$302,100.) from General Funds.

**Recommendation:** Office of Purchasing recommends awarding a purchase order to Intergraph Corporation d/b/a Hexagon Safety & Infrastructure as the sole source for this contract.

APPROVED:

*G. Imator* 6/27/19

INSURANCE SECTION

REC-1515 12-17-18  
FORWARDED TO THE COUNTY CLERK

(SUBJECT TO AN UPDATED INS. CERT.)

25 JUL 8 - 700 6102

CLERK OF THE SUPREME COURT  
NASSAU COUNTY  
JUL 11 2019

COUNTY OF NASSAU  
INTER – DEPARTMENTAL MEMO

**TO:** CLERK OF THE COUNTY LEGISLATURE

**A-44-2019**

**FROM:** MELISSA GALLUCCI -COMMISSIONER OF SHARED SERVICES

**DATE:** MAY 24, 2019

**SUBJECT:** RESOLUTION–THE NASSAU COUNTY POLICE DEPARTMENT.

THIS RESOLUTION IS RECOMMENDED BY THE DIRECTOR, OFFICE OF PURCHASING TO AUTHORIZE AN AWARD AND TO EXECUTE A PURCHASE ORDER IN THE MAXIMUM AMOUNT OF THREE HUNDRED TWO THOUSAND ONE HUNDRED DOLLARS (\$302,100.00) ON BEHALF OF THE NASSAU COUNTY POLICE DEPARTMENT TO INTERGRAPH CORPORATION D/B/A/ HEXAGON SAFETY & INFRASTRUCTURE FOR HEXAGON SOFTWARE LICENSES AND MAINTENANCE FOR THE NASSAU COUNTY POLICE DEPARTMENT.

THE ABOVE DESCRIBED DOCUMENT ATTACHED HERETO IS FORWARDED FOR YOUR REVIEW AND APPROVAL AND SUBSEQUENT TRANSMITTAL TO THE RULES COMMITTEE FOR INCLUSION IN ITS AGENDA.

  
MELISSA GALLUCCI  
COMMISSIONER OF SHARED SERVICES

MS: gb

ENCL: (1) STAFF SUMMARY  
(2) DISCLOSURE STATEMENT  
(3) RESOLUTION  
(4) SOLE SOURCE DOCUMENTS  
(5) QUOTATION  
(6) CERTIFICATE OF LIABILITY INSURANCE  
(7) POLITICAL CONTRIBUTION FORM



A RESOLUTION AUTHORIZING THE DIRECTOR OF NASSAU COUNTY OFFICE OF PURCHASING TO AWARD AND EXECUTE A CONTRACT BETWEEN THE COUNTY OF NASSAU ACTING ON BEHALF OF THE NASSAU COUNTY POLICE DEPARTMENT AND INTERGRAPH CORPORATION D/B/A/ HEXAGON SAFETY & INFRASTRUCTURE.

WHEREAS, the Director is representing to the Rules Committee that the firm, INTERGRAPH CORPORATION D/B/A HEXAGON SAFETY & INFRASTRUCTURE is a sole source provider and meets all specifications for the product described in the said contract as determined by the Director of the Office of Purchasing.

RESOLVED, that the Rules Committee of the Nassau County Legislature authorizes the Director, Office of Purchasing to award and execute the said Purchase Order with INTERGRAPH CORPORATION D/B/A HEXAGON SAFETY & INFRASTRUCTURE.



COUNTY OF NASSAU

POLITICAL CAMPAIGN CONTRIBUTION DISCLOSURE FORM

1. Has the vendor or any corporate officers of the vendor provided campaign contributions pursuant to the New York State Election Law in (a) the period beginning April 1, 2016 and ending on the date of this disclosure, or (b), beginning April 1, 2018, the period beginning two years prior to the date of this disclosure and ending on the date of this disclosure, to the campaign committees of any of the following Nassau County elected officials or to the campaign committees of any candidates for any of the following Nassau County elected offices: the County Executive, the County Clerk, the Comptroller, the District Attorney, or any County Legislator? If yes, to what campaign committee?

No.

2. VERIFICATION: This section must be signed by a principal of the consultant, contractor or Vendor authorized as a signatory of the firm for the purpose of executing Contracts.

The undersigned affirms and so swears that he/she has read and understood the foregoing statements and they are, to his/her knowledge, true and accurate.

The undersigned further certifies and affirms that the contribution(s) to the campaign committees identified above were made freely and without duress, threat or any promise of a governmental benefit or in exchange for any benefit or remuneration.

Dated: 5/23/19

Vendor: Intergraph Corporation

Signed: [Signature]

Print Name: Victor S. Vasile

Title: Regional Divisional Counsel



COUNTY OF NASSAU

LOBBYIST REGISTRATION AND DISCLOSURE FORM

1. Name, address and telephone number of lobbyist(s)/lobbying organization. The term "lobbyist" means any and every person or organization retained, employed or designated by any client to influence - or promote a matter before - Nassau County, its agencies, boards, commissions, department heads, legislators or committees, including but not limited to the Open Space and Parks Advisory Committee and Planning Commission. Such matters include, but are not limited to, requests for proposals, development or improvement of real property subject to County regulation, procurements. The term "lobbyist" does not include any officer, director, trustee, employee, counsel or agent of the County of Nassau, or State of New York, when discharging his or her official duties.

None.

2. List whether and where the person/organization is registered as a lobbyist (e.g., Nassau County, New York State):

None.

3. Name, address and telephone number of client(s) by whom, or on whose behalf, the lobbyist is retained, employed or designated:

None.

4. Describe lobbying activity conducted, or to be conducted, in Nassau County, and identify client(s) for each activity listed. See page 4 for a complete description of lobbying activities.

None

5. The name of persons, organizations or governmental entities before whom the lobbyist expects to lobby
- None.

6. If such lobbyist is retained or employed pursuant to a written agreement of retainer or employment, you must attach a copy of such document; and if agreement of retainer or employment is oral, attach a written statement of the substance thereof. If the written agreement of retainer or employment does not contain a signed authorization from the client by whom you have been authorized to lobby, separately attach such a written authorization from the client.

7. During the previous year, has the lobbyist/lobbying organization or any of its corporate officers provided campaign contributions pursuant to the New York State Election Law to the campaign committees of any of the following Nassau County elected officials or to the campaign committees of any candidates for any of the following Nassau County elected offices: the County Executive, the County Clerk, the Comptroller, the District Attorney, or any County Legislator?

If yes, to what campaign committee? If none, you must so state:

No.

I understand that copies of this form will be sent to the Nassau County Department of Information Technology ("IT") to be posted on the County's website.

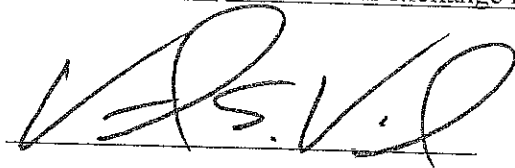
I also understand that upon termination of retainer, employment or designation I must give written notice to the County Attorney within thirty (30) days of termination.

VERIFICATION: The undersigned affirms and so swears that he/she has read and understood the foregoing statements and they are, to his/her knowledge, true and accurate.

The undersigned further certifies and affirms that the contribution(s) to the campaign committees listed above were made freely and without duress, threat or any promise of a governmental benefit or in exchange for any benefit or remuneration.

Dated: 5/23/19

Signed:



Print Name:

Victor S. Vasile

Title:

Regional Divisional Counsel

**The term lobbying shall mean any attempt to influence:** any determination made by the Nassau County Legislature, or any member thereof, with respect to the introduction, passage, defeat, or substance of any local legislation or resolution; any determination by the County Executive to support, oppose, approve or disapprove any local legislation or resolution, whether or not such legislation has been introduced in the County Legislature; any determination by an elected County official or an officer or employee of the County with respect to the procurement of goods, services or construction, including the preparation of contract specifications, including but not limited to the preparation of requests for proposals, or solicitation, award or administration of a contract or with respect to the solicitation, award or administration of a grant, loan, or agreement involving the disbursement of public monies; any determination made by the County Executive, County Legislature, or by the County of Nassau, its agencies, boards, commissions, department heads or committees, including but not limited to the Open Space and Parks Advisory Committee, the Planning Commission, with respect to the zoning, use, development or improvement of real property subject to County regulation, or any agencies, boards, commissions, department heads or committees with respect to requests for proposals, bidding, procurement or contracting for services for the County; any determination made by an elected county official or an officer or employee of the county with respect to the terms of the acquisition or disposition by the county of any interest in real property, with respect to a license or permit for the use of real property of or by the county, or with respect to a franchise, concession or revocable consent; the proposal, adoption, amendment or rejection by an agency of any rule having the force and effect of law; the decision to hold, timing or outcome of any rate making proceeding before an agency; the agenda or any determination of a board or commission; any determination regarding the calendaring or scope of any legislature oversight hearing;

the issuance, repeal, modification or substance of a County Executive Order; or any determination made by an elected county official or an officer or employee of the county to support or oppose any state or federal legislation, rule or regulation, including any determination made to support or oppose that is contingent on any amendment of such legislation, rule or regulation, whether or not such legislation has been formally introduced and whether or not such rule or regulation has been formally proposed.

**The term "lobbying" or "lobbying activities" does not include:** Persons engaged in drafting legislation, rules, regulations or rates; persons advising clients and rendering opinions on proposed legislation, rules, regulations or rates, where such professional services are not otherwise connected with legislative or executive action on such legislation or administrative action on such rules, regulations or rates; newspapers and other periodicals and radio and television stations and owners and employees thereof, provided that their activities in connection with proposed legislation, rules, regulations or rates are limited to the publication or broadcast of news items, editorials or other comment, or paid advertisements; persons who participate as witnesses, attorneys or other representatives in public rule-making or rate-making proceedings of a County agency, with respect to all participation by such persons which is part of the public record thereof and all preparation by such persons for such participation; persons who attempt to influence a County agency in an adjudicatory proceeding, as defined by § 102 of the New York State Administrative Procedure Act.



## PRINCIPAL QUESTIONNAIRE FORM

All questions on these questionnaires must be answered by all officers and any individuals who hold a ten percent (10%) or greater ownership interest in the proposer. Answers typewritten or printed in ink. If you need more space to answer any question, make as many photocopies of the appropriate page(s) as necessary and attach them to the questionnaire.

COMPLETE THIS QUESTIONNAIRE CAREFULLY AND COMPLETELY. FAILURE TO SUBMIT A COMPLETE QUESTIONNAIRE MAY MEAN THAT YOUR BID OR PROPOSAL WILL BE REJECTED AS NON-RESPONSIVE AND IT WILL NOT BE CONSIDERED FOR AWARD

1. Principal Name Steven Cost  
Date of birth 09 / 09 / 1967  
Home address 1703 Warfield Way SE  
City/state/zip Huntsville, AL 35801  
Business address 305 Intergraph Way  
City/state/zip Madison, AL 35758  
Telephone 256-730-2000  
Other present address(es) None  
City/state/zip \_\_\_\_\_  
Telephone \_\_\_\_\_  
List of other addresses and telephone numbers attached \_\_\_\_\_
2. Positions held in submitting business and starting date of each (check all applicable)  
President 12 / 01 / 2013 Treasurer \_\_\_\_\_  
Chairman of Board \_\_\_\_\_ Shareholder \_\_\_\_\_  
Chief Exec. Officer 12 / 01 / 2013 Secretary \_\_\_\_\_  
Chief Financial Officer \_\_\_\_\_ Partner \_\_\_\_\_  
Vice President \_\_\_\_\_  
(Other) \_\_\_\_\_
3. Do you have an equity interest in the business submitting the questionnaire?  
YES \_\_\_\_\_ NO X If Yes, provide details.
4. Are there any outstanding loans, guarantees or any other form of security or lease or any other type of contribution made in whole or in part between you and the business submitting the questionnaire?  
YES \_\_\_\_\_ NO X If Yes, provide details.
5. Within the past 3 years, have you been a principal owner or officer of any business or not-for-profit organization other than the one submitting the questionnaire? YES X NO \_\_\_\_\_; If Yes, provide details.  
Paint Rock Land Company, LLC (Member), JDI Company, LLC (Member) and Intergraph Corporation subsidiaries.
6. Has any governmental entity awarded any contracts to a business or organization listed in Section 5 in the past 3 years while you were a principal owner or officer? YES \_\_\_\_\_ NO X If Yes, provide details.

NOTE: An affirmative answer is required below whether the sanction arose automatically, by operation of law, or as a result of any action taken by a government agency.

Provide a detailed response to all questions checked "YES". If you need more space, photocopy the appropriate page and attach it to the questionnaire.

7. In the past (5) years, have you and/or any affiliated businesses or not-for-profit organizations listed in Section 5 in which you have been a principal owner or officer:
- a. Been debarred by any government agency from entering into contracts with that agency?  
YES \_\_\_\_\_ NO X If Yes, provide details for each such instance.
  - b. Been declared in default and/or terminated for cause on any contract, and/or had any contracts cancelled for cause? YES \_\_\_\_\_ NO X If Yes, provide details for each such instance.
  - c. Been denied the award of a contract and/or the opportunity to bid on a contract, including, but not limited to, failure to meet pre-qualification standards? YES \_\_\_\_\_ NO X If Yes, provide details for each such instance.
  - d. Been suspended by any government agency from entering into any contract with it; and/or is any action pending that could formally debar or otherwise affect such business's ability to bid or propose on contract? YES \_\_\_\_\_ NO X If Yes, provide details for each such instance.
8. Have any of the businesses or organizations listed in response to Question 5 filed a bankruptcy petition and/or been the subject of involuntary bankruptcy proceedings during the past 7 years, and/or for any portion of the last 7 year period, been in a state of bankruptcy as a result of bankruptcy proceedings initiated more than 7 years ago and/or is any such business now the subject of any pending bankruptcy proceedings, whenever initiated? If 'Yes', provide details for each such instance. (Provide a detailed response to all questions checked "YES". If you need more space, photocopy the appropriate page and attach it to the questionnaire.)
- a) Is there any felony charge pending against you? YES \_\_\_\_\_ NO X If Yes, provide details for each such charge.
  - b) Is there any misdemeanor charge pending against you? YES \_\_\_\_\_ NO X If Yes, provide details for each such charge.
  - c) Is there any administrative charge pending against you? YES \_\_\_\_\_ NO X If Yes, provide details for each such charge.
  - d) In the past 10 years, have you been convicted, after trial or by plea, of any felony, or of any other crime, an element of which relates to truthfulness or the underlying facts of which related to the conduct of business? YES \_\_\_\_\_ NO X If Yes, provide details for each such conviction.
  - e) In the past 5 years, have you been convicted, after trial or by plea, of a misdemeanor?  
YES \_\_\_\_\_ NO X If Yes, provide details for each such conviction.
  - f) In the past 5 years, have you been found in violation of any administrative or statutory charges?  
YES \_\_\_\_\_ NO X If Yes, provide details for each such occurrence.

9. In addition to the information provided in response to the previous questions, in the past 5 years, have you been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or local prosecuting or investigative agency and/or the subject of an investigation where such investigation was related to activities performed at, for, or on behalf of the submitting business entity and/or an affiliated business listed in response to Question 5? YES \_\_\_\_ NO X If Yes, provide details for each such investigation.
10. In addition to the information provided, in the past 5 years has any business or organization listed in response to Question 5, been the subject of a criminal investigation and/or a civil anti-trust investigation and/or any other type of investigation by any government agency, including but not limited to federal, state, and local regulatory agencies while you were a principal owner or officer? YES \_\_\_\_ NO X If Yes; provide details for each such investigation.
11. In the past 5 years, have you or this business, or any other affiliated business listed in response to Question 5 had any sanction imposed as a result of judicial or administrative proceedings with respect to any professional license held? YES \_\_\_\_ NO X If Yes; provide details for each such instance.
12. For the past 5 tax years, have you failed to file any required tax returns or failed to pay any applicable federal, state or local taxes or other assessed charges, including but not limited to water and sewer charges? YES \_\_\_\_ NO X If Yes, provide details for each such year.

# CERTIFICATION

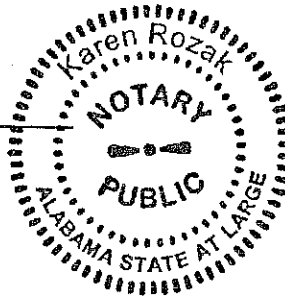
A MATERIALLY FALSE STATEMENT WILLFULLY OR FRAUDULENTLY MADE IN CONNECTION WITH THIS QUESTIONNAIRE MAY RESULT IN RENDERING THE SUBMITTING BUSINESS ENTITY NOT RESPONSIBLE WITH RESPECT TO THE PRESENT BID OR FUTURE BIDS, AND, IN ADDITION, MAY SUBJECT THE PERSON MAKING THE FALSE STATEMENT TO CRIMINAL CHARGES.

I, Steven Cost, being duly sworn, state that I have read and understand all the items contained in the foregoing pages of this questionnaire and the following pages of attachments; that I supplied full and complete answers to each item therein to the best of my knowledge, information and belief; that I will notify the County in writing of any change in circumstances occurring after the submission of this questionnaire and before the execution of the contract; and that all information supplied by me is true to the best of my knowledge, information and belief. I understand that the County will rely on the information supplied in this questionnaire as additional inducement to enter into a contract with the submitting business entity.

Sworn to before me this 23<sup>rd</sup> day of May, 2019

Karen Rozak  
Notary Public

**My Commission Expires  
02/16/2021**



Intergraph Corporation

Name of submitting business

Steven Cost

Print name

Steven Cost

Signature

President and Chief Executive Officer

Title

05 / 23 / 2019

## PRINCIPAL QUESTIONNAIRE FORM

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COMPLETE THIS QUESTIONNAIRE CAREFULLY AND COMPLETELY. FAILURE TO SUBMIT A COMPLETE QUESTIONNAIRE MAY MEAN THAT YOUR BID OR PROPOSAL WILL BE REJECTED AS NON-RESPONSIVE AND IT WILL NOT BE CONSIDERED FOR AWARD

1. Principal Name Richard B. Jacks

Date of birth 08 / 18 / 1964

Home address 1219 McMullen Road

City/state/zip Gurley, AL 35478

Business address 305 Intergraph Way

City/state/zip Madison, AL 35758

Telephone 256-730-2000

Other present address(es) None.

City/state/zip \_\_\_\_\_

Telephone \_\_\_\_\_

List of other addresses and telephone numbers attached

2. Positions held in submitting business and starting date of each (check all applicable)

President \_\_\_\_/\_\_\_\_/\_\_\_\_ Treasurer \_\_\_\_/\_\_\_\_/\_\_\_\_

Chairman of Board \_\_\_\_/\_\_\_\_/\_\_\_\_ Shareholder \_\_\_\_/\_\_\_\_/\_\_\_\_

Chief Exec. Officer \_\_\_\_/\_\_\_\_/\_\_\_\_ Secretary \_\_\_\_/\_\_\_\_/\_\_\_\_

Chief Financial Officer 02 / 01 / 2015 Partner \_\_\_\_/\_\_\_\_/\_\_\_\_

Vice President \_\_\_\_/\_\_\_\_/\_\_\_\_

(Other)

3. Do you have an equity interest in the business submitting the questionnaire?

YES \_\_\_\_ NO X If Yes, provide details.

4. Are there any outstanding loans, guarantees or any other form of security or lease or any other type of contribution made in whole or in part between you and the business submitting the questionnaire?

YES \_\_\_\_ NO X If Yes, provide details.

5. Within the past 3 years, have you been a principal owner or officer of any business or not-for-profit organization other than the one submitting the questionnaire? YES X NO \_\_\_\_; If Yes, provide details.  
BJ2 Properties, LLC, 1219 McMullen Road, Gurley, Alabama 35748, Member

6. Has any governmental entity awarded any contracts to a business or organization listed in Section 5 in the past 3 years while you were a principal owner or officer? YES \_\_\_\_ NO X If Yes, provide details.

**NOTE:** An affirmative answer is required below whether the sanction arose automatically, by operation of law, or as a result of any action taken by a government agency.

Provide a detailed response to all questions checked "YES". If you need more space, photocopy the appropriate page and attach it to the questionnaire.

7. In the past (5) years, have you and/or any affiliated businesses or not-for-profit organizations listed in Section 5 in which you have been a principal owner or officer:
- a. Been debarred by any government agency from entering into contracts with that agency?  
YES \_\_\_\_\_ NO X If Yes, provide details for each such instance.
  - b. Been declared in default and/or terminated for cause on any contract, and/or had any contracts cancelled for cause? YES \_\_\_\_\_ NO X If Yes, provide details for each such instance.
  - c. Been denied the award of a contract and/or the opportunity to bid on a contract, including, but not limited to, failure to meet pre-qualification standards? YES \_\_\_\_\_ NO X If Yes, provide details for each such instance.
  - d. Been suspended by any government agency from entering into any contract with it; and/or is any action pending that could formally debar or otherwise affect such business's ability to bid or propose on contract? YES \_\_\_\_\_ NO X If Yes, provide details for each such instance.
8. Have any of the businesses or organizations listed in response to Question 5 filed a bankruptcy petition and/or been the subject of involuntary bankruptcy proceedings during the past 7 years, and/or for any portion of the last 7 year period, been in a state of bankruptcy as a result of bankruptcy proceedings initiated more than 7 years ago and/or is any such business now the subject of any pending bankruptcy proceedings, whenever initiated? If 'Yes', provide details for each such instance. (Provide a detailed response to all questions checked "YES". If you need more space, photocopy the appropriate page and attach it to the questionnaire.)
- a) Is there any felony charge pending against you? YES \_\_\_\_\_ NO X If Yes, provide details for each such charge.
  - b) Is there any misdemeanor charge pending against you? YES \_\_\_\_\_ NO X If Yes, provide details for each such charge.
  - c) Is there any administrative charge pending against you? YES \_\_\_\_\_ NO X If Yes, provide details for each such charge.
  - d) In the past 10 years, have you been convicted, after trial or by plea, of any felony, or of any other crime, an element of which relates to truthfulness or the underlying facts of which related to the conduct of business? YES \_\_\_\_\_ NO X If Yes, provide details for each such conviction.
  - e) In the past 5 years, have you been convicted, after trial or by plea, of a misdemeanor?  
YES \_\_\_\_\_ NO X If Yes, provide details for each such conviction.
  - f) In the past 5 years, have you been found in violation of any administrative or statutory charges?  
YES \_\_\_\_\_ NO X If Yes, provide details for each such occurrence.

9. In addition to the information provided in response to the previous questions, in the past 5 years, have you been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or local prosecuting or investigative agency and/or the subject of an investigation where such investigation was related to activities performed at, for, or on behalf of the submitting business entity and/or an affiliated business listed in response to Question 5? YES \_\_\_\_ NO X If Yes, provide details for each such investigation.
10. In addition to the information provided, in the past 5 years has any business or organization listed in response to Question 5, been the subject of a criminal investigation and/or a civil anti-trust investigation and/or any other type of investigation by any government agency, including but not limited to federal, state, and local regulatory agencies while you were a principal owner or officer? YES \_\_\_\_ NO X If Yes; provide details for each such investigation.
11. In the past 5 years, have you or this business, or any other affiliated business listed in response to Question 5 had any sanction imposed as a result of judicial or administrative proceedings with respect to any professional license held? YES \_\_\_\_ NO X If Yes; provide details for each such instance.
12. For the past 5 tax years, have you failed to file any required tax returns or failed to pay any applicable federal, state or local taxes or other assessed charges, including but not limited to water and sewer charges? YES \_\_\_\_ NO X If Yes, provide details for each such year.

# CERTIFICATION

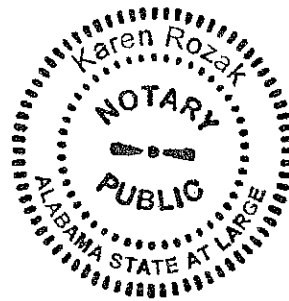
A MATERIALLY FALSE STATEMENT WILLFULLY OR FRAUDULENTLY MADE IN CONNECTION WITH THIS QUESTIONNAIRE MAY RESULT IN RENDERING THE SUBMITTING BUSINESS ENTITY NOT RESPONSIBLE WITH RESPECT TO THE PRESENT BID OR FUTURE BIDS, AND, IN ADDITION, MAY SUBJECT THE PERSON MAKING THE FALSE STATEMENT TO CRIMINAL CHARGES.

I, Richard B. Jacks, being duly sworn, state that I have read and understand all the items contained in the foregoing pages of this questionnaire and the following pages of attachments; that I supplied full and complete answers to each item therein to the best of my knowledge, information and belief; that I will notify the County in writing of any change in circumstances occurring after the submission of this questionnaire and before the execution of the contract; and that all information supplied by me is true to the best of my knowledge, information and belief. I understand that the County will rely on the information supplied in this questionnaire as additional inducement to enter into a contract with the submitting business entity.

Sworn to before me this 23<sup>rd</sup> day of May 2019

Karen Rozak  
Notary Public

My Commission Expires  
02/16/2021



Intergraph Corporation

Name of submitting business

Richard B. Jacks

Print name

[Signature]  
Signature

Chief Financial Officer

Title

05/23/2019



## Business History Form

The contract shall be awarded to the responsible proposer who, at the discretion of the County, taking into consideration the reliability of the proposer and the capacity of the proposer to perform the services required by the County, offers the best value to the County and who will best promote the public interest.

In addition to the submission of proposals, each proposer shall complete and submit this questionnaire. The questionnaire shall be filled out by the owner of a sole proprietorship or by an authorized representative of the firm, corporation or partnership submitting the Proposal.

**NOTE: All questions require a response, even if response is "none". No blanks.**

(USE ADDITIONAL SHEETS IF NECESSARY TO FULLY ANSWER THE FOLLOWING QUESTIONS).

Date: May 22, 2019

1) Proposer's Legal Name: Intergraph Corporation d/b/a Hexagon Safety & Infrastructure

2) Address of Place of Business: 305 Intergraph Way, Madison, AL 35758

List all other business addresses used within last five years:

3) Mailing Address (if different): Same \_\_\_\_\_

Phone : 256-730-2000

Does the business own or rent its facilities? Own

4) Dun and Bradstreet number: 05-515-7903

5) Federal I.D. Number: 63-0573222

6) The proposer is a (check one): ☐ Sole Proprietorship ☐ Partnership ☐ Corporation ☒ Other  
(Describe) \_\_\_\_\_

7) Does this business share office space, staff, or equipment expenses with any other business?  
Yes \_\_\_ No x If Yes, please provide details: No other businesses not owned by Hexagon AB

8) Does this business control one or more other businesses? Yes X No    If Yes, please provide details:  
As a multinational corporation, Intergraph has numerous subsidiaries located throughout the world.

9) Does this business have one or more affiliates, and/or is it a subsidiary of, or controlled by, any other business? Yes X No      If Yes, provide details. Intergraph is a subsidiary of Hexagon AB. As part of Hexagon, Intergraph has many affiliates throughout the world, a list of which is impractical.

- 10) Has the proposer ever had a bond or surety cancelled or forfeited, or a contract with Nassau County or any other government entity terminated? Yes X No \_\_\_\_ If Yes, state the name of bonding agency, (if a bond), date, amount of bond and reason for such cancellation or forfeiture: or details regarding the termination (if a contract). Over the course of its forty one year history, the affiant believes such an event of this nature has occurred.
- 
- 11) Has the proposer, during the past seven years, been declared bankrupt? Yes \_\_\_\_ No X If Yes, state date, court jurisdiction, amount of liabilities and amount of assets \_\_\_\_\_
- 
- 12) In the past five years, has this business and/or any of its owners and/or officers and/or any affiliated business, been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or local prosecuting or investigative agency? And/or, in the past 5 years, have any owner and/or officer of any affiliated business been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or local prosecuting or investigative agency, where such investigation was related to activities performed at, for, or on behalf of an affiliated business. Yes \_\_\_\_ No X If Yes, provide details for each such investigation. \_\_\_\_\_
- 
- 13) In the past 5 years, has this business and/or any of its owners and/or officers and/or any affiliated business been the subject of an investigation by any government agency, including but not limited to federal, state and local regulatory agencies? And/or, in the past 5 years, has any owner and/or officer of an affiliated business been the subject of an investigation by any government agency, including but not limited to federal, state and local regulatory agencies, for matters pertaining to that individual's position at or relationship to an affiliated business. Yes \_\_\_\_ No X If Yes, provide details for each such investigation. The affiant has no knowledge of such matters having occurred as it relates to Intergraph but does not have sufficient knowledge to respond as it relates to its numerous affiliates located throughout the world.
- 
- 14) Has any current or former director, owner or officer or managerial employee of this business had, either before or during such person's employment, or since such employment if the charges pertained to events that allegedly occurred during the time of employment by the submitting business, and allegedly related to the conduct of that business:
- a) Any felony charge pending? Yes \_\_\_\_ No X If Yes, provide details for each such charge. With respect to current Intergraph officers and directors, the answer is no. The affiant does not have sufficient information as it relates to its hundreds of managers to respond to that element of the question.
- 
- b) Any misdemeanor charge pending? Yes \_\_\_\_ No X If Yes, provide details for each such charge. With respect to current Intergraph officers and directors, the answer is no. The affiant does not have sufficient information as it relates to its hundreds of managers to respond to that element of the question.
- 
- c) In the past 10 years, you been convicted, after trial or by plea, of any felony and/or any other crime, an element of which relates to truthfulness or the underlying facts of which related to the conduct of business? Yes \_\_\_\_ No X If Yes, provide details for each such conviction. With respect to current Intergraph officers and directors, the answer is no. The affiant does not have sufficient information as it relates to its hundreds of managers to respond to that element of the question.
- 
- d) In the past 5 years, been convicted, after trial or by plea, of a misdemeanor? Yes \_\_\_\_ No X If Yes, provide details for each such conviction. With respect to current officers and directors, the answer is no. The affiant does not have sufficient information as it relates to its hundreds of managers to respond to that element of the question.

e) In the past 5 years, been found in violation of any administrative, statutory, or regulatory provisions? Yes ☐ No ☒ If Yes, provide details for each such occurrence.

With respect to current officers and directors, the answer is no. The affiant does not have sufficient information as it relates to its hundreds of managers to respond to that element of the question.

15) In the past (5) years, has this business or any of its owners or officers, or any other affiliated business had any sanction imposed as a result of judicial or administrative proceedings with respect to any professional license held? Yes ☐ No ☒ If Yes, provide details for each such instance.

Intergraph Corporation has not been sanctioned in the manner referenced above; however, affiant does not have personal knowledge with respect to Intergraph's numerous affiliates.

16) For the past (5) tax years, has this business failed to file any required tax returns or failed to pay any applicable federal, state or local taxes or other assessed charges, including but not limited to water and sewer charges? Yes ☒ No ☐ If Yes, provide details for each such year. Provide a detailed response to all questions checked 'YES'. If you need more space, photocopy the appropriate page and attach it to the questionnaire. As a multinational corporation with operations throughout the world, from time to time, Intergraph discovers it has not timely addressed a valid tax liability. Once it becomes aware of such issue, it quickly addresses such valid tax liabilities.

Provide a detailed response to all questions checked "YES". If you need more space, photocopy the appropriate page and attach it to the questionnaire.

17) Conflict of Interest:

a) Please disclose any conflicts of interest as outlined below. **NOTE: If no conflicts exist, please expressly state "No conflict exists."**

(i) Any material financial relationships that your firm or any firm employee has that may create a conflict of interest or the appearance of a conflict of interest in acting on behalf of Nassau County. No conflict exists.

(ii) Any family relationship that any employee of your firm has with any County public servant that may create a conflict of interest or the appearance of a conflict of interest in acting on behalf of Nassau County.

No conflict exists.

(iii) Any other matter that your firm believes may create a conflict of interest or the appearance of a conflict of interest in acting on behalf of Nassau County.

No conflict exists.

b) Please describe any procedures your firm has, or would adopt, to assure the County that a conflict of interest would not exist for your firm in the future.

Intergraph officers are aware of issues that could give rise to a conflict of interest and Intergraph has a dedicated compliance program to help make its employees understand what could cause a conflict of interest. Moreover, Intergraph does not have any officers in Nassau County or other business relations in Nassau County that would give reason to believe a conflict of interest is present.

A. Include a resume or detailed description of the Proposer's professional qualifications, demonstrating extensive experience in your profession. Any prior similar experiences, and the results of these experiences, must be identified.

Should the proposer be other than an individual, the Proposal **MUST** include:

i) Date of formation; Information attached separately.

- ii) Name, addresses, and position of all persons having a financial interest in the company, including shareholders, members, general or limited partner;
- iii) Name, address and position of all officers and directors of the company;
- iv) State of incorporation (if applicable);
- v) The number of employees in the firm;
- vi) Annual revenue of firm;
- vii) Summary of relevant accomplishments
- viii) Copies of all state and local licenses and permits.

B. Indicate number of years in business.

C. Provide any other information which would be appropriate and helpful in determining the Proposer's capacity and reliability to perform these services.

D. Provide names and addresses for no fewer than three references for whom the Proposer has provided similar services or who are qualified to evaluate the Proposer's capability to perform this work.

Company See attached.

Contact Person \_\_\_\_\_

Address \_\_\_\_\_

City/State \_\_\_\_\_

Telephone \_\_\_\_\_

Fax # \_\_\_\_\_

E-Mail Address \_\_\_\_\_

\_\_\_\_\_

Company \_\_\_\_\_

Contact Person \_\_\_\_\_

Address \_\_\_\_\_

City/State \_\_\_\_\_

Telephone \_\_\_\_\_

Fax # \_\_\_\_\_

E-Mail Address \_\_\_\_\_



Company \_\_\_\_\_

Contact Person \_\_\_\_\_

Address \_\_\_\_\_

City/State \_\_\_\_\_

Telephone \_\_\_\_\_

Fax # \_\_\_\_\_

E-Mail Address \_\_\_\_\_

# CERTIFICATION

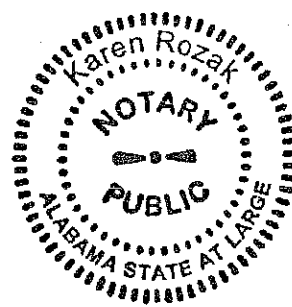
A MATERIALLY FALSE STATEMENT WILLFULLY OR FRAUDULENTLY MADE IN CONNECTION WITH THIS QUESTIONNAIRE MAY RESULT IN RENDERING THE SUBMITTING BUSINESS ENTITY NOT RESPONSIBLE WITH RESPECT TO THE PRESENT BID OR FUTURE BIDS, AND, IN ADDITION, MAY SUBJECT THE PERSON MAKING THE FALSE STATEMENT TO CRIMINAL CHARGES.

I, Victor S. Vasile, being duly sworn, state that I have read and understand all the items contained in the foregoing pages of this questionnaire and the following pages of attachments; that I supplied full and complete answers to each item therein to the best of my knowledge, information and belief; that I will notify the County in writing of any change in circumstances occurring after the submission of this questionnaire and before the execution of the contract; and that all information supplied by me is true to the best of my knowledge, information and belief. I understand that the County will rely on the information supplied in this questionnaire as additional inducement to enter into a contract with the submitting business entity.

Sworn to before me this 23<sup>rd</sup> day of May 2019

Karen Rozak  
Notary Public

**My Commission Expires  
02/16/2021**



Name of submitting business: Intergraph Corporation

By: Victor S. Vasile  
Print name  
[Signature]  
Signature

Regional Divisional Counsel  
Title

05 / 23 / 2019  
Date



Intergraph Corporation  
305 Intergraph Way  
Madison, Alabama 35758  
t: 1.256.730.1516 f: 1.256.730.2899  
www.intergraph.com

This document is provided in response to the questions set forth in the Business History Form sections A-D. Responses are provided corresponding to the subparagraph identified in Sections A-D.

i. Date of formation;

Intergraph Corporation was incorporated in 1969.

ii. Name, addresses, and position of all persons having a financial interest in the company, including shareholders, members, general or limited partner;

Intergraph Corporation is a wholly owned subsidiary of Hexagon AB.

iii. Name, address and position of all officers and directors of the company;

Intergraph Corporation is located at 305 Intergraph Way, Madison, Alabama 35758 and its officers and directors are as follows:

Directors: Ola Rollen; Steven Cost

Officers: Steven Cost, Mattias Stenberg, Mladen Stojic, Edgar C. Porter, Anthony P. Zana, R. Blair Jacks, M. Scott Moore, Brian Menke, Stephaniy Steinfath, Wendy D. Ormstedt

iv. State of incorporation (if applicable)

Intergraph Corporation is incorporated in the State of Delaware

v. The number of employees in the firm

The Hexagon Safety & Infrastructure division of Intergraph Corporation has approximately 568 employees.

vi. Annual revenue of firm

As a wholly owned subsidiary of Hexagon AB, Intergraph Corporation does not provide the information being requested. Alternatively in 2018, Hexagon AB had revenue of approximately €3.76B.

vii. Summary of relevant accomplishments

Intergraph Corporation d/b/a Hexagon Safety & Infrastructure is the leader of public safety software solutions. Hexagon's software has been implemented in many of the largest municipalities, counties, districts, provinces, and states throughout the world. As we continue this tradition of thoughtful evolutionary adoption of technology, Hexagon's customers move forward with us, benefitting from new capabilities while protecting previous investments. Hexagon embraces the future by providing platforms that offer flexibility, yet sustain mission-critical operations. Today Hexagon Safety & Infrastructure has implemented solutions for more than 2,500 agencies in 27 countries using 14 languages, allowing us to incorporate best-of-breed public safety functionality from around the world into our products. The customer quotes below, volunteered during Hexagon's 2014 annual Users Group, validate Hexagon's software and services:

- "[Hexagon] Products are the best I've seen in the industry, and the people who work for Hexagon are fantastic and very willing to always help customers with problems quickly." – Terri O'Keefe, Business Systems Administrator for the City of Arvada Police Department
- "I like Hexagon's knowledgeable staff at the helpdesk, as well as the on-site staff that resolves issues as fast as they can be identified." – Jon H. Ronan, CAD Administrator for Fairfax County Department of Public Safety Communications
- "I believe the people that work for Hexagon truly care about their customers." – Don Jones, Communications Supervisor for Sonoma County Sheriff's Office
- "Hexagon works with us from the start all the way to the finish. It is professional, compassionate, and passionate about its products. The technical group knows their product. Hexagon is my favorite vendor to work with on a project." – Darcy Russell, Senior Project Manager for Alberta Health Services, Canada
- "I like Hexagon's ease of use for the consumer, reliability of the software, upgradeability of the software. It offers very user-friendly software supported by a cheerful and helpful staff." – Carl W. Kostrzewski, Police Officer for Phoenix Police Department
- "Hexagon is the best in the business, hands down." – Steven Cain, Software Analyst for the City of Norfolk

viii. Copies of all state and local licenses and permit

As Intergraph Corporation does and is licensed to do business in hundreds of jurisdictions it is not practical to provide copies of all of licenses and permits.



B. Indicate number of years in business.

Intergraph Corporation has been in business for 48 years and been providing public safety software for more than twenty-six years.

C. Provide any other information which would be appropriate and helpful in determining the Proposer's capacity and reliability to perform these services.

As an Intergraph customer for more a decade, Intergraph does not believe it has any additional information that is not already known by the County.

D. Provide names and addresses for no fewer than three references for whom the Proposer has provided similar services or who are qualified to evaluate the Proposer's capability to perform this work.

BWI/MAA  
(Baltimore Washington Thurgood Marshall International Airport/Maryland  
Aviation Administration)  
Eugene (Gene) Burger, PMP  
Terminal Building  
P.O. Box 8766  
Baltimore, Maryland 21240  
(410) 859-7614  
eburger@bwiairport.com

Chester County DES, Pennsylvania  
John Haynes, Deputy Director  
313 West Market Street  
West Chester, PA 19380  
(610) 344-5000  
jhaynes@chesco.org

City of Alexandria, VA  
Philip Antonucci, Commander – Technology, Data, & Analysis  
301 King Street  
Alexandria, VA 22314  
(703) 746-6698  
philip.antonucci@alexandriava.gov

**Stanton, Kimberly**

**From:** Haynes, John D. <jhaynes@chesco.org>  
**Sent:** Thursday, May 30, 2019 12:09 PM  
**To:** Stanton, Kimberly  
**Subject:** RE: Vendor References - Hexagon

**Attention: This email came from an external source. Do not open attachments or click on links from unknown senders or unexpected emails.**

Kimberly,

I'm so sorry.

When we first deployed the reaction time was unacceptable. They did some reorganization and added what I consider regional reps. This has not only corrected the issues it has made a real difference. Our rep has truly been our advocate. We are planning an upgrade and he has pushed our corrections with the SOW. In February, we had a cyber event which impacted the administrative computers. Our plan includes a "sheltering-in-place" which is severing our connections to the outside. Hexagon put the right people on task to verify our system was secure and assisted with a gap that we found.

Hexagon has been a partner and continues to work with us.

If I can provide additional information or if you would like some of your staff to visit, just let me know.

John Haynes  
Deputy Director 9-1-1  
Chester County Department of Emergency Services

610-344-5043

[www.chesco.org/des](http://www.chesco.org/des)

*The Mission of the Department of Emergency Services is to Promote and Assist in Providing Safety and Security to Chester County Citizens so they can Work, Live, and Grow in a Healthy and Safe Community.*

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**From:** Stanton, Kimberly [mailto:kstanton@nassaucountyny.gov]  
**Sent:** Thursday, May 30, 2019 11:57 AM  
**To:** Haynes, John D.  
**Subject:** [EXTERNAL] - FW: Vendor References - Hexagon

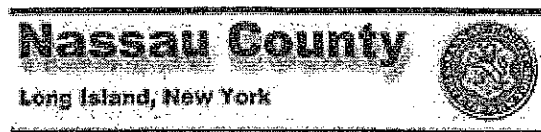
**CAUTION:** This email originated from outside of the organization.  
Do not click links or open attachments unless you recognize the sender and know the content is safe.  
Any questions or concerns please contact the Help Desk 610-344-4357

Please advise.

Regards,

*Kimberly Stanton*

Nassau County Office of Purchasing  
1 West Street  
Mineola, NY 11501  
Phone: 516-571-6679  
Fax: 516-571-4263  
Email: [kstanton@nassaucountyny.gov](mailto:kstanton@nassaucountyny.gov)



Please consider the environment before printing this email

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**From:** Stanton, Kimberly  
**Sent:** Friday, May 24, 2019 4:33 PM  
**To:** [jhaynes@chesco.org](mailto:jhaynes@chesco.org)  
**Subject:** Vendor References - Hexagon

Good Afternoon John,

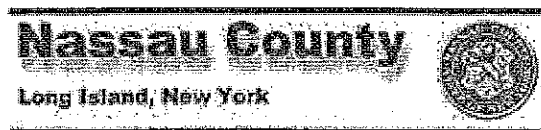
I am inquiring about the vendor Hexagon Safety & Infrastructure for Nassau County, NY, and they have listed you as a reference. Please give me some insight on this vendor. Do you have any complaints? Are they easily reached and quick to respond? Any outstanding issues?

Thank you.

Regards,

*Kimberly Stanton*

Nassau County Office of Purchasing  
1 West Street  
Mineola, NY 11501  
Phone: 516-571-6679  
Fax: 516-571-4263  
Email: [kstanton@nassaucountyny.gov](mailto:kstanton@nassaucountyny.gov)



Please consider the environment before printing this email

This County of Chester e-mail message, including any attachments, is intended for the sole use of the individual(s) and entity(ies) to whom it is addressed, and may contain information that is privileged, confidential and exempt from disclosure under applicable law. If you are not the intended addressee, nor authorized to receive for the intended addressee, you are hereby notified that you may not use, copy, disclose or distribute to anyone this e-mail message

including any attachments, or any information contained in this e-mail message including any attachments. If you have received this e-mail message in error, please immediately notify the sender by reply e-mail and delete the message. Thank you very much.

**Stanton, Kimberly**

**From:** Philip Antonucci <Philip.Antonucci@alexandriava.gov>  
**Sent:** Tuesday, May 28, 2019 8:54 AM  
**To:** Stanton, Kimberly  
**Subject:** RE: Vendor References - Hexagon

**Attention: This email came from an external source. Do not open attachments or click on links from unknown senders or unexpected emails.**

Hi Kimberly –

We have been a customer of Hexagon's for the last few years – and use their WebRMS and Field Based Reporting products.

Of course we had some challenges implementing these systems for a variety of reasons. That included: us being one of the first jurisdictions to go live with the then new WebRMS product, we asked for a lot of customizations to meet our needs, and we also needed several database interfaces (some more complicated than others). Other complications included our choice of hardware (physical vs virtual platforms). We also use a different vendor for our Computer Aided Dispatch (CAD) – that was a key interface.

Having said that ... in the end we are pleased with their systems and their support. It has proved to be reliable and flexible enough to meet department needs.

We still have regular (weekly) conference calls with our Hexagon project manager and others. These mostly revolve around planned enhancements and other upgrades we are pursuing. They are responsive and use a well-managed "trouble ticket" / tracking system to ensure all issues are accounted for and being worked on.

I hope that gives you some insight.

Thanks

Philip Antonucci  
Division Chief, Technology/Data/Analysis  
Alexandria Police Department  
703-746-6698

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**From:** Stanton, Kimberly [mailto:kstanton@nassaucountyny.gov]  
**Sent:** Friday, May 24, 2019 4:34 PM  
**To:** Philip Antonucci  
**Subject:** Vendor References - Hexagon

Good Afternoon Philip,

I am inquiring about the vendor Hexagon Safety & Infrastructure for Nassau County, NY, and they have listed you as a reference. Please give me some insight on this vendor. Do you have any complaints? Are they easily reached and quick to respond? Any outstanding issues?

Thank you.

Regards,

*Kimberly Stanton*

Nassau County Office of Purchasing

1 West Street

Mineola, NY 11501

Phone: 516-571-6679

Fax: 516-571-4263

Email: [kstanton@nassaucountyny.gov](mailto:kstanton@nassaucountyny.gov)



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COUNTY OF NASSAU

CONSULTANT'S, CONTRACTOR'S AND VENDOR'S DISCLOSURE FORM

1. Name of the Entity: Intergraph Corporation d/b/a Hexagon Safety & Infrastructure

Address: 305 Intergraph Way

City, State and Zip Code: Madison, Alabama 35758

2. Entity's Vendor Identification Number: 63-0573222

3. Type of Business: ☐ Public Corp ☐ Partnership ☐ Joint Venture  
☐ Ltd. Liability Co ☒ Closely Held Corp ☐ Other (specify)

4. List names and addresses of all principals; that is, all individuals serving on the Board of Directors or comparable body, all partners and limited partners, all corporate officers, all parties of Joint Ventures, and all members and officers of limited liability companies (attach additional sheets if necessary):

Directors: Ola Rollen, Hexagon AB, PO Box 3692, SE-103 59, Stockholm Sweden; Steven Cost, 305 Intergraph Way, Madison, AL 35758

Officers: Steven Cost, Edgar C. Porter, M. Scott Moore, Mattias Stenberg, Mladen Stojic, Anthony Zana, R. Blair Jacks, Brian Menke, Wendy Ormstedt, Stephany Steinfath; Address: 305 Intergraph Way, Madison, Alabama 35758

Intergraph Corporation is organized into three distinct divisions. Hexagon Safety & Infrastructure is the division of Intergraph Corporation providing the products and services contemplated in the contract between Intergraph Corporation and Nassau County. Hexagon Safety & Infrastructure is based in Madison, Alabama. Of the officers listed above, only Steven Cost, President of Hexagon Safety & Infrastructure and R. Blair Jacks, Chief Financial Officer for Hexagon Safety & Infrastructure, work at the Madison, Alabama, facility for Hexagon Safety & Infrastructure.

5. List names and addresses of all shareholders, members, or partners of the firm. If the shareholder is not an individual, list the individual shareholders/partners/members. If a Publicly held Corporation include a copy of the 10K in lieu of completing this section.

Sole shareholder: Intergraph Holding Company, 305 Intergraph Way, Madison, Alabama 35758

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6. List all affiliated and related companies and their relationship to the firm entered on line 1. above (if none, enter "None"). Attach a separate disclosure form for each affiliated or subsidiary company that may take part in the performance of this contract. Such disclosure shall be updated to include affiliated or subsidiary companies not previously disclosed that participate in the performance of the contract.

No affiliate or subsidiary will perform this project.

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7. List all lobbyists whose services were utilized at any stage in this matter (i.e., pre-bid, bid, post-bid, etc.). The term "lobbyist" means any and every person or organization retained, employed or designated by any client to influence - or promote a matter before - Nassau County, its agencies, boards, commissions, department heads, legislators or committees, including but not limited to the Open Space and Parks Advisory Committee and Planning Commission. Such matters include, but are not limited to, requests for proposals, development or improvement of real property subject to County regulation, procurements, or to otherwise engage in lobbying as the term is defined herein. The term "lobbyist" does not include any officer, director, trustee, employee, counsel or agent of the County of Nassau, or State of New York, when discharging his or her official duties.

(a) Name, title, business address and telephone number of lobbyist(s):

None.

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(b) Describe lobbying activity of each lobbyist. See page 4 of 4 for a complete description of lobbying activities.

None.

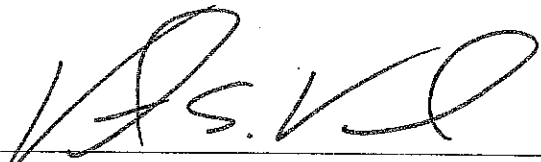
(c) List whether and where the person/organization is registered as a lobbyist (e.g., Nassau County, New York State):

None.

8. VERIFICATION: This section must be signed by a principal of the consultant, contractor or Vendor authorized as a signatory of the firm for the purpose of executing Contracts.

The undersigned affirms and so swears that he/she has read and understood the foregoing statements and they are, to his/her knowledge, true and accurate.

Dated: 5/23/19

Signed:   
Print Name: Victor S. Vasile

Title: Regional Divisional Counsel

**The term lobbying shall mean any attempt to influence:** any determination made by the Nassau County Legislature, or any member thereof, with respect to the introduction, passage, defeat, or substance of any local legislation or resolution; any determination by the County Executive to support, oppose, approve or disapprove any local legislation or resolution, whether or not such legislation has been introduced in the County Legislature; any determination by an elected County official or an officer or employee of the County with respect to the procurement of goods, services or construction, including the preparation of contract specifications, including but not limited to the preparation of requests for proposals, or solicitation, award or administration of a contract or with respect to the solicitation, award or administration of a grant, loan, or agreement involving the disbursement of public monies; any determination made by the County Executive, County Legislature, or by the County of Nassau, its agencies, boards, commissions, department heads or committees, including but not limited to the Open Space and Parks Advisory Committee, the Planning Commission, with respect to the zoning, use, development or improvement of real property subject to County regulation, or any agencies, boards, commissions, department heads or committees with respect to requests for proposals, bidding, procurement or contracting for services for the County; any determination made by an elected county official or an officer or employee of the county with respect to the terms of the acquisition or disposition by the county of any interest in real property, with respect to a license or permit for the use of real property of or by the county, or with respect to a franchise, concession or revocable consent; the proposal, adoption, amendment or rejection by an agency of any rule having the force and effect of law; the decision to hold, timing or outcome of any rate making proceeding before an agency; the agenda or any determination of a board or commission; any determination regarding the calendaring or scope of any legislature oversight hearing; the issuance, repeal, modification or substance of a County Executive Order; or any determination made by an elected county official or an officer or employee of the county to support or oppose any state or federal legislation, rule or regulation, including any determination made to support or oppose that is contingent on any amendment of such legislation, rule or regulation, whether or not such legislation has been formally introduced and whether or not such rule or regulation has been formally proposed.



# CERTIFICATE OF LIABILITY INSURANCE

DATE(MM/DD/YYYY)  
07/09/2018

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> Aon Risk Services Northeast, Inc. Providence RI Office 100 Westminster Street, 10th Floor Providence RI 02903-2393 USA	<b>CONTACT NAME:</b>	
	<b>PHONE</b> (A/C. No. Ext): (866) 283-7122	<b>FAX</b> (A/C. No.): (800) 363-0105
<b>INSURED</b> Intergraph Corporation PO Box 240000 Huntsville AL 35813 USA	<b>E-MAIL ADDRESS:</b>	
	<b>INSURER(S) AFFORDING COVERAGE</b>	
	<b>NAIC #</b>	
	<b>INSURER A:</b> National Union Fire Ins Co of Pittsburgh	19445
	<b>INSURER B:</b> The Charter Oak Fire Insurance Company	25615
	<b>INSURER C:</b> The Travelers Indemnity Co of America	25666
	<b>INSURER D:</b> The Phoenix Insurance Company	25623
	<b>INSURER E:</b>	
	<b>INSURER F:</b>	

**COVERAGES** **CERTIFICATE NUMBER: 570072231888** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS. Limits shown are as requested

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSD WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:		GL5096990	06/01/2018	06/01/2019	EACH OCCURRENCE \$1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$100,000 MED EXP (Any one person) \$10,000 PERSONAL & ADV INJURY \$1,000,000 GENERAL AGGREGATE \$2,000,000 PRODUCTS - COMP/OP AGG
B	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input type="checkbox"/> Hired AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS NON-OWNED AUTOS ONLY		HO CAP 162D6025 18	06/30/2018	06/30/2019	COMBINED SINGLE LIMIT (Ea accident) \$1,000,000 BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident)
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> EXCESS LIAB DED <input checked="" type="checkbox"/> RETENTION \$25,000		12318882	06/01/2018	06/01/2019	EACH OCCURRENCE \$4,000,000 AGGREGATE \$4,000,000 PRODUCTS - COMP/OP AGG \$4,000,000
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR / PARTNER / EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N <input checked="" type="checkbox"/> N/A	HRHUB117D342518 AZ, FL, MA, MN, OR, VA, WV, WI HC2NUB4018M32618 AOS	06/30/2018	06/30/2019	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$1,000,000 E.L. DISEASE-EA EMPLOYEE \$1,000,000 E.L. DISEASE-POLICY LIMIT \$1,000,000
A	E&O-PL-Primary		15808687 Claims Made SIR applies per policy terms & conditions	05/31/2018	06/01/2019	Ea Claim/Agg \$5,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)  
NASSAU COUNTY IS ADDITIONAL INSURED UNDER GENERAL LIABILITY COVERAGE AS REQUIRED BY WRITTEN CONTRACT.

**CERTIFICATE HOLDER****CANCELLATION**

NASSAU COUNTY POLICE DEPARTMENT ATTN: EDMUND HORACE, DEPUTY INSPECTOR COMMUNICATIONS BUREAU 1490 FRANKLIN AVE MINEOLA NY 11501 USA	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE  <i>Aon Risk Services Northeast Inc</i>



INSURER(S) AFFORDING COVERAGE	NAIC #
INSURER	
INSURER	
INSURER	
INSURER	

[illegible]



**HEXAGON**  
SAFETY & INFRASTRUCTURE

JOHN JURICICH  
Direct: 256.730.1801  
john.juricich@hexagon.si.com

May 8, 2019

**VIA EMAIL**

Ms. Kimberly Stanton  
Nassau County Office of Purchasing  
1 West Street  
Mineola, NY 11501

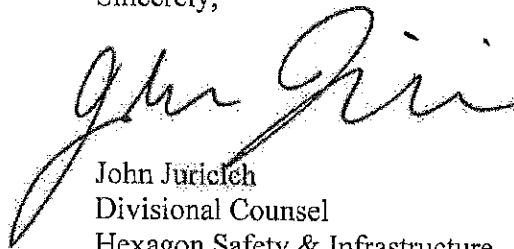
**Re: Single Source Certification**

Dear Ms. Stanton:

Pursuant to your request, Intergraph Corporation, d/b/a Hexagon Safety & Infrastructure ("**Hexagon**"), is pleased to certify that, because the Hexagon-owned I/NetViewer software is both proprietary and copyrighted under the Copyright Act of 1976, 17 U.S.C. §§ 101 *et seq.*, Hexagon is the only source capable of legally providing Nassau County with software licenses for Hexagon's I/NetViewer.

Should you have any questions, or require additional information regarding this issue, please do not hesitate to contact me.

Sincerely,



John Juricich  
Divisional Counsel  
Hexagon Safety & Infrastructure





**HEXAGON**  
SAFETY & INFRASTRUCTURE

Customer:	Nassau County, NY
Quote Number:	2018-60640 rev. 3
Quote Date:	June 19, 2019
Expiration Date:	July 5, 2019

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TO: Debra Chaffee  
Nassau County, NY  
1194 Prospect Avenue  
  
Westbury , New York 11590-2723  
  
United States  
Tel: (516) 573-8659  
Fax: (516) 573-7194  
Email: dchaffee@pdcn.org

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Please feel free to contact us at any time. We would be more than happy to assist you with any questions or provide you with additional information. Thank you for your interest in Hexagon Safety & Infrastructure. We look forward to working with you in the future.

Thanks for your business and best regards!

TJ McGee  
Account Manager-Eastern Region  
Hexagon Safety and Infrastructure  
Tel:  
Cell: +1 2566564876  
Email: tj.mcgee@hexagon.si.com  
[www.hexagonsafetyinfrastructure.com](http://www.hexagonsafetyinfrastructure.com)

[www.hexagonsgeospatial.com](http://www.hexagonsgeospatial.com)



# HEXAGON

SAFETY & INFRASTRUCTURE

Customer:	Nassau County, NY
Quote Number:	2018-60640 rev. 3
Quote Date:	June 19, 2019
Expiration Date:	July 5, 2019

This quotation has been prepared for:

Debra Chaffee  
Nassau County, NY  
1194 Prospect Avenue  
Westbury, New York 11590-2723  
United States  
Tel: (516) 573-8659  
Fax: (516) 573-7194  
Email: dchaffee@pdcn.org

Ship To:

Nassau County, NY  
1490 Franklin Avenue  
Mineola, New York 11501  
United States

Bill To:

Nassau County, NY  
1490 Franklin Avenue  
Mineola, New York 11501

United States

## Product Configuration Listing

Part Number	Description	Qty	Unit Net Price	Ext Net Price
IPS0042I	I/NetViewer	100	\$2,505.00	\$250,500.00

## Maintenance Configuration Listing

Part Number	Description	Qty	Type	# of Mths	Unit Net Price	Ext Net Price
IPS0042I	I/NetViewer	100	PRM	12.0	\$516.00	\$51,600.00

Intergraph Corporation has elected to do business as: "Hexagon Safety & Infrastructure," in certain public safety, utility delivery, transportation, and information technology markets; "Hexagon Geospatial," in certain geospatial markets; and, "Process, Power & Marine," in certain engineering markets. These alias and trade names do not reflect any change of legal corporate entity, applicable tax identification number, or similar formalities.

This quotation is provided subject to the attached terms and conditions.

You will be sent a confirmation of purchased maintenance services by the Hexagon Customer Services Administration department. If maintenance is not purchased at the same time as you purchase products listed in this quotation, you may purchase the maintenance for the products at a later date; however reinstatement or upgrade fees shall apply.



# HEXAGON

SAFETY & INFRASTRUCTURE

Customer:	Nassau County, NY
Quote Number:	2018-60640 rev. 3
Quote Date:	June 19, 2019
Expiration Date:	July 5, 2019

## Summary

Software:	Total Price*:
	\$250,500.00
Maintenance Year One:	\$51,600.00
Total Maintenance	\$51,600.00
Total Price*:	\$302,100.00

\*Tax included in this quotation is an estimate only. Final tax billed will reflect the applicable tax rates at time of sale as required by law.

### Notes:

This purchase for software licenses and maintenance is made pursuant to Exhibits C and D to the Master Services Agreement by and between Intergraph Corporation and Nassau County dated October 1, 2015 (the "MSA") which survives the expiration of the MSA, and incorporates by reference the terms and conditions of the MSA as if set forth in its entirety herein. No other terms and conditions shall apply to this contract.

First year maintenance begins upon delivery of the software licenses and will run from June 2019 to June 30, 2020.

Any commercial Off-the-shelf product information Hexagon has shared with its audience during the proposal / contract activities to date, were to provide an understanding of Hexagon's current expected direction, roadmap or vision and is subject to change at any time at Hexagon's sole discretion. Hexagon does not commit to develop the future features, functions and products discussed in this material beyond that which is specifically committed to be provided by Hexagon as part of the intended contract. The audience of this material should not factor any future features, functions or products into its current buying decision since there is no assurance that such future features, functions or products will be developed. When and if these future features, functions or products are developed, they will generally be available for licensing by Hexagon.

To place an order against this quotation, please either fill in the required information below and have an authorized representative of your company sign this quotation, have your company issue a purchase order with the required information below and reference this quotation number, or have your company remit payment via one of the methods described in the billing and payment instructions that follow, making sure to include a reference to this quotation number. Please submit the signed quotation, your purchase order, or payment to the Order Administration desk in accordance with the contact information provided below. This agreement shall only become binding and effective upon the written acceptance by Hexagon or the first delivery of the products/services within this quotation. The terms and conditions of this quotation cannot be superseded, altered, modified, or amended by subsequent Purchase Order or writing received from customer without the express written consent of Hexagon.

Attn: Hexagon Administration  
Intergraph Corporation  
P. O. Box 240000  
Huntsville, AL 35813  
Phone: (256) 730-2705  
Fax Numbers: 800-239-2972 or 256-730-6089  
Email: [hsicordersall@hexagonsi.com](mailto:hsicordersall@hexagonsi.com)

**Nassau County, NY**

Signature: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Intergraph Corporation doing business as Hexagon Safety & Infrastructure  
305 Intergraph Way, Madison, AL 35758  
Phone: (256) 730-8369 Fax:





**HEXAGON**  
SAFETY & INFRASTRUCTURE

Customer:	Nassau County, NY
Quote Number:	2018-60640 rev. 3
Quote Date:	June 19, 2019
Expiration Date:	July 5, 2019

Phone: \_\_\_\_\_

Date: \_\_\_\_\_

PO reference(if required for invoicing): \_\_\_\_\_



# HEXAGON

SAFETY & INFRASTRUCTURE

Customer:	Nassau County, NY
Quote Number:	2018-60640 rev. 3
Quote Date:	June 19, 2019
Expiration Date:	July 5, 2019

Please check to indicate payment and billing instructions:

☐ My PURCHASE ORDER (PO) is attached. (Your order will be processed upon written acceptance by Intergraph. Terms and conditions printed on a customer PO shall not supersede the applicable terms and conditions attached to this quotation.)

PO Number: \_\_\_\_\_ PO Amount: \_\_\_\_\_

☐ I wish to pay by CREDIT CARD. Intergraph will contact you to obtain the credit card number. Please provide the name and telephone number of the credit card holder below. (Your order will be processed upon written acceptance by Intergraph and upon authorization/approval of your credit card.)

Name as it appears on Credit Card: \_\_\_\_\_

Telephone number of Cardholder: \_\_\_\_\_

Signature of Cardholder: \_\_\_\_\_

☐ INVOICE ME based on my returning this signed acceptance sheet. (Your order will be processed upon written acceptance by Intergraph and upon credit approval.)

☐ My CHECK payable to Intergraph Corporation has been sent to the following address

Intergraph Corporation  
7104 Solution Center  
Chicago, IL 60677-7001

(Your order will be processed upon written acceptance by Intergraph and after your check clears - approximately 5 days after receipt by our lockbox.)

Check Number: \_\_\_\_\_ Check Amount: \_\_\_\_\_

☐ My DOMESTIC WIRE PAYMENT has been wired to:

ABA Number: 021000018  
Bank Name: Bank of New York Mellon, New York, NY  
Favor of: Bank: SEB (Skandinaviska Enskilda Banken)  
Account Number: 890 043 9688  
For further credit to: Intergraph Corporation SGI Division, Account #00007583

☐ My ACH PAYMENT has been sent to:

Account Number: 1030429611  
Company Name: Intergraph Corporation SGI  
Routing Number: 043000096  
Beneficiary Bank Name: PNC Bank N.A.  
Address: Pittsburgh, PA 15222  
Phone#: 1-877-824-5001, Opt 1 and Opt 3  
Contact: Lockbox Group, Product Client Services

(Your order will be processed upon written acceptance by Intergraph.)

Intergraph Corporation doing business as Hexagon Safety & Infrastructure  
305 Intergraph Way, Madison, AL 35758  
Phone: (256) 730-8369 Fax:

## SOFTWARE

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### I/NetViewer (IPS0042I)

"For InService Solutions", refer to IPSUD0042I and UDS0042I

I/NetViewer provides access to live operational I/CAD data through supported browsers such as Microsoft Internet Explorer, Google Chrome and Safari. It provides secure access to this data by validating users using I/CAD security to determine which agency/dispatch groups a user is allowed to see as well as which operations the user is allowed to execute. Security is further ensured using Secure Sockets Layer (SSL) technology that encrypts data as it passes between the client and server. In the United States, the SSL technology provides up to 128-bit encryption. Due to U.S. export restrictions, the strength of the encryption may be limited in other countries.

#### Features:

I/NetViewer provides users with the capabilities necessary to:

- Monitor pending events
- Monitor unit status
- Display an I/CAD map with appropriate windowing operations to view location of events and units
- Configure monitor display and the map within a single browser page
- Query unit and event details, including supplemental event information
- Create a simple I/CAD event
- Add event comments
- Take individual units in and out of service
- Display and edit unit personnel, equipment, location, and mileage
- Send and receive I/CAD messages among calltakers, dispatchers, MDT's, pagers, and other I/NetViewer clients
- Create, update, and view I/CAD lineups
- Query unit history, summary, equipment, roster, and lineups
- Search for events
- Search for supplemental information
- Query signed-on users and database status
- Optional to use the Multi-source map instead of CAD map
- View Staging Areas for an event
- Manage facility diversions
- Option to display Caller's location on the CAD map
- Support of real-time updates when using Microsoft Internet Explorer 10 or above

#### Configuration

Recommendations: Refer to the Support Knowledge Center for currently supported operating system, database, browser and other tools version information in the Public Safety System Specs document.

#### License Type Definitions:

Backup – Used for "cold standby". In this case manual switchover of the product is required in case of failure. Price/maintenance are \$0.

Testing - Product can be sold for testing purposes. Intergraph allows no-cost training to be conducted on Test servers for a maximum of 30 days per year. Price and maintenance are \$0. Purchases of test licenses cannot exceed the number of purchased license.

Training - Product can be sold for training purposes. Price is 50% of list. Maintenance is 100% of list. Cannot exceed number of purchased licenses.

Subscription - Product can be sold as 5-year subscription licenses. Cost and maintenance of a license is amortization over the 5 years.

**Prerequisites:** See Supported Environments on Support page

**Ownership:** Intergraph Developed

**Language:** ENGLISH

**License Type:** Concurrent

REQUISITION

RQPD19000271 23/MAY/2019

VENDOR:

INTERGRAPH CORPORATION  
PO BOX 66958 DRIVE  
MAIL STOP IW17A2  
HUNTSVILLE AL 35813  
  
TEL: (256) 730-8510  
FAX: (888) 822-1838

REQUISITIONER:

PD POLICE DEPARTMENT  
NCPD COMMUNICATION BUR CAD OFFICE  
1194 PROPECT AVENUE  
WESTBURY NY 11590  
D.CHAFFEE DAVIS/CR35/2568-403  
TEL: (516) 573-5650  
FAX: ( ) -

ITEM	DESCRIPTION	QTY	U/M	UNIT COST	TOTAL	
001	920-18	100.00	EA	504.0000	50,400.00	
	COMPUTER AIDED DESIGN (CAD) SERVICES					
	I/NETVIEWER SOFTWARE MAINTENANCE 12 MO. PERIOD					
	INTERGRAPH CAD VERSION 9.3					
	PART# IPS00421					
002	920-18	100.00	EA	2,432.0000	243,200.00	
	COMPUTER AIDED DESIGN (CAD) SERVICES					
	I/NETVIEWER SOFTWARE					
	INTERGRAPH CAD VERSION 9.3					
	PART# IPS00421					

ESTIMATED TOTAL: 293,600.00