

# Staff Summary A-01-2021

Subject: Networked Video Surveillance System,	Date:
Furnish and Install (S/B # 84084-09170-138)	November 30, 2020
Department:	Vendor Name:
Department of Shared Services, Office of Purchasing	Virsig LLC.
Department Head Name:	Contract Number
Melissa Gallucci	A-01-2021
Department Head Signature By allerin Malhane	Contract Manager Name
Department Head Signature By: Allivin Malhane Allivon Malhane, Deputy Commissioner	Timothy Funaro
•	
Proposed Lagislative Action	

Proposed Legislative Action				
То	Date	Approval	Info	Other
Assgn Comm				
Rules Comm				
Full Leg				

Internal Approvals					
Date & Init.	Approval				
_	Dept. Head		]		
(N)	Budget	12/8/20 /	County Atty.		
	Deputy C.E.	N 1/20/21	County Exec.		

### Narrative

**Purpose:** To authorize and award a purchase order for Networked Video Surveillance System Furnish and Install for the Nassau County Police Department Training Center.

**Discussion:** This solicitation was advised in Newsday and posted to the Nassau County Bid Solicitation Board:

31 Vendors viewed the bid

5 Woman Owned Business

2 Minority Owned

16 Small business

1 Service Disabled (Veteran) owned

1 Veterans Owned

7 bids were received. The vendor being awarded this purchase order was listed in the following enterries Minority Owned, Veteran Owned and Service-Disabled Veteran Owned.

A copy of the bid was sent to Minority Affairs and CSEA.

<u>Impact on Funding:</u> The maximum amount authorized under this purchase order shall be Two Hundred Seventy Thousand Eight Hundred Dollars (\$270,800.) from grant funds index code PDGRT9791FED.

**Recommendation:** Department of Shared Services, Office of Purchasing recommends an award be given to Virsig LLC. as the lowest responsible bidder meeting specifications.

2021 JAN 21 A 11: 02

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### RULES RESOLUTION

A RESOLUTION AUTHORIZING THE COMMISSIONER OF SHARED SERVICES
TO AWARD AND EXECUTE A PURCHASE ORDER BETWEEN THE COUNTY OF
NASSAU, ACTING ON BEHALF OF THE NASSAU COUNTY POLICE DEPARTMENT,
AND VIRSIG LLC.

A-01-2021

WHEREAS, the NASSAU COUNTY DEPARTMENT OF SHARED SERVICES, OFFICE OF PURCHASING has received competitive bids under sealed bid solicitation # 84084-09170-138 for NETWORKED VIDEO SURVEILLANCE SYSTEM FURNISH AND INSTALL for The Nassau County Police Department as more particularly described in the bid document; and

WHEREAS, the Commissioner of Shared Services is representing to the Rules Committee that VIRSIG LLC. meets all specifications for the product and/or services described in the said bid document as determined by the Commissioner of Shared Services.

RESOLVED, that the Rules Committee of the Nassau County Legislature authorizes the Commissioner of Shared Services to award and execute the said Purchase Order with Virsig LLC.

### INTER - DEPARTMENTAL MEMO

TO:

CLERK OF THE COUNTY LEGISLATURE

A-01-2021

FROM:

MELISSA GALLUCCI - COMMISSIONER OF SHARED SERVICES

DATE:

November 30, 2020

SUBJECT: RESOLUTION - THE NASSAU COUNTY POLICE DEPARTMENT

THIS RESOLUTION IS RECOMMENDED BY THE COMMISSIONER OF SHARED SERVICES TO AUTHORIZE AN AWARD AND TO EXECUTE A PURCHASE ORDER IN THE AMOUNT OF TWO HUNDRED and SEVENTY THOUSAND EIGHT HUNDRED DOLLARS (\$270,800.00) ON BEHALF OF THE NASSAU COUNTY POLICE DEPARTMENT TO VIRSIG LLC FOR NETWORKED VIDEO SURVEILLANCE SYSTEM FURNISH AND INSTALL.

THE ABOVE DESCRIBED RESOLUTION AND SUPPORTING DOCUMENTATION ATTACHED HERETO IS FORWARDED FOR YOUR REVIEW, APPROVAL, AND SUBSEQUENT TRANSMITTAL TO THE RULES COMMITTEE FOR INCLUSION IN ITS AGENDA.

MELISSA GALLUCCI COMMISSIONER OF SHARED SERVICES

By: <u>Allwon Malhame</u> Deputy Commissioner

MS: br

ENCL:

(1) STAFF SUMMARY

- (2) DISCLOSURE STATEMENT
- (3) RESOLUTION
- (4) BID SUMMARY
- (5) BID PROPOSAL
- (6) CERTIFICATE OF LIABILITY INSURANCE
- (7) RECOMMENDATION OF AWARD
- (8) POLITICAL CONTRIBUTION FORM





### POLITICAL CAMPAIGN CONTRIBUTION DISCLOSURE FORM

1. Has the vendor or any corporate officers of the vendor provided campaign contributions pursuant to the New York State Election Law in (a) the period beginning April 1, 2016 and ending on the date of this disclosure, or (b), beginning April 1, 2018, the period beginning two years prior to the date of this disclosure and ending on the date of this disclosure, to the campaign committees of any of the following Nassau County elected officials or to the campaign committees of any candidates for any of the following Nassau County elected offices: the County Executive, the County Clerk, the Comptroller, the District Attorney, or any County Legislator?
YES NO X If yes, to what campaign committee?

2. VERIFICATION: This section must be signed by a principal of the consultant, contractor or Vendor authorized as a signatory of the firm for the purpose of executing Contracts.

The undersigned affirms and so swears that he/she has read and understood the foregoing statements and they are, to his/her knowledge, true and accurate.

The undersigned further certifies and affirms that the contribution(s) to the campaign committees identified above were made freely and without duress, threat or any promise of a governmental benefit or in exchange for any benefit or remuneration.

BRIAN VALENZA [BVALENZA@VIRSIG.COM]

Dated: 01/04/2021 09:06:34 AM Vendor: VIRSIG LLC

Electronically signed and certified at the date and time indicated by:

Title: CEO

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### LOBBYIST REGISTRATION AND DISCLOSURE FORM

1. Name, address and telephone number of lobbyist(s)/lobbying organization. The term "lobbyist" means any and every person or organization retained, employed or designated by any client to influence - or promote a matter before - Nassau County, its agencies, boards, commissions, department heads, legislators or committees, including but not limited to the Open Space and Parks Advisory Committee and Planning Commission. Such matters include, but are not limited to, requests for proposals, development or improvement of real property subject to County regulation, procurements. The term "lobbyist" does not include any officer, director, trustee, employee, counsel or agent of the County of Nassau, or State of New York, when discharging his or her official duties.

NONE
2. List whether and where the person/organization is registered as a lobbyist (e.g., Nassau County, New York State):
NONE
3. Name, address and telephone number of client(s) by whom, or on whose behalf, the lobbyist is retained, employed
or designated:
Nove
NONE
4. Describe lobbying activity conducted, or to be conducted, in Nassau County, and identify client(s) for each activity
listed. See the last page for a complete description of lobbying activities.
NONE
The variety of paragraph are an institute as a consequence of the land of the labely of a consequence to labely of
5. The name of persons, organizations or governmental entities before whom the lobbyist expects to lobby:
NONE

6. If such lobbyist is retained or employed pursuant to a written agreement of retainer or employment, you must attach a copy of such document; and if agreement of retainer or employment is oral, attach a written statement of the substance thereof. If the written agreement of retainer or employment does not contain a signed authorization from the client by whom you have been authorized to lobby. separately attach such a written authorization from the client.

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7. Has the lobbyist/lobbying organization or any of its corporate officers provided campaign contributions pursuant to he New York State Election Law in (a) the period beginning April 1, 2016 and ending on the date of this disclosure, or b), beginning April 1, 2018, the period beginning two years prior to the date of this disclosure and ending on the date of his disclosure, to the campaign committees of any of the following Nassau County elected officials or to the campaign committees of any candidates for any of the following Nassau County elected offices: the County Executive, the County Clerk, the Comptroller, the District Attorney, or any County Legislator?					
YES NO X If yes, to what campaig	n committee? If none, y	you must so state:			
I understand that copies of this form will be sent to the posted on the County's website.	he Nassau County Depa	artment of Information Technology ("IT") to			
I also understand that upon termination of retainer, e Attorney within thirty (30) days of termination.	employment or designati	ion I must give written notice to the County			
VERIFICATION: The undersigned affirms and so sw statements and they are, to his/her knowledge, true		ad and understood the foregoing			
The undersigned further certifies and affirms that the made freely and without duress. threat or any promi- remuneration.					
Electronically signed and certified at the date and tir BRIAN VALENZA [BVALENZA@VIRSIG.COM]	ne indicated by:				
Dated: 01/04/2021 09:36:56 AM	Vendor:	VIRSIG LLC			
	Title:	CEO			

The term <u>lobbying</u> shall mean any attempt to influence: any determination made by the Nassau County Legislature. or any member thereof, with respect to the introduction, passage, defeat, or substance of any local legislation or resolution; any determination by the County Executive to support, oppose, approve or disapprove any local legislation or resolution, whether or not such legislation has been introduced in the County Legislature; any determination by an elected County official or an officer or employee of the County with respect to the procurement of goods, services or construction, including the preparation of contract specifications, including by not limited to the preparation of requests for proposals, or solicitation, award or administration of a contract or with respect to the solicitation, award or administration of a grant, loan, or agreement involving the disbursement of public monies; any determination made by the County Executive, County Legislature, or by the County of Nassau, its agencies, boards, commissions department heads or committees, including but not limited to the Open Space and Parks Advisory Committee, the Planning Commission with respect to the zoning, use, development or improvement of real property subject to County regulation, or any agencies, boards, commissions, department heads or committees with respect to requests for proposals, bidding, procurement or contracting for services for the County; any determination made by an elected county official or an officer or employee of the county with respect to the terms of the acquisition or disposition by the county of any interest in real property, with respect to a license or permit for the use of real property of or by the county, or with respect to a franchise, concession or revocable consent; the proposal, adoption, amendment or rejection by an agency of any rule having the force and effect of law; the decision to hold, timing or outcome of any rate making proceeding before an agency; the agenda or any determination of a board or commission; any determination regarding the calendaring or scope of any legislature oversight hearing; the issuance, repeal, modification or substance of a County Executive Order; or any determination made by an elected county official or an officer or employee of the county to support or oppose any state or federal legislation, rule or regulation, including any determination made to support or oppose that is contingent on any amendment of such legislation, rule or regulation, whether or not such legislation has been formally introduced and whether or not such rule or regulation has been formally proposed.

The term "lobbying" or "lobbying activities" does not include: Persons engaged in drafting legislation, rules, regulations or rates; persons advising clients and rendering opinions on proposed legislation, rules, regulations or rates, where such professional services are not otherwise connected with legislative or executive action on such legislation or administrative action on such rules, regulations or rates; newspapers and other periodicals and radio and television stations and owners and employees thereof, provided that their activities in connection with proposed legislation, rules, regulations or rates are limited to the publication or broadcast of news items, editorials or other comment, or paid advertisements; persons who participate as witnesses, attorneys or other representatives in public rule-making or ratemaking proceedings of a County agency, with respect to all participation by such persons which is part of the public record thereof and all preparation by such persons for such participation; persons who attempt to influence a County agency in an adjudicatory proceeding, as defined by § 102 of the New York State Administrative Procedure Act.

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### **Business History Form**

The contract shall be awarded to the responsible proposer who, at the discretion of the County, taking into consideration the reliability of the proposer and the capacity of the proposer to perform the services required by the County, offers the best value to the County and who will best promote the public interest.

In addition to the submission of proposals, each proposer shall complete and submit this questionnaire. The questionnaire shall be filled out by the owner of a sole proprietorship or by an authorized representative of the firm, corporation or partnership submitting the Proposal.

NOTE: All questions require a response, even if response is "none" or "not-applicable." No blanks.

(USE ADDITIONAL SHEETS IF NECESSARY TO FULLY ANSWER THE FOLLOWING QUESTIONS).

Date:	01/	04/2021				
1)	Proposer's Legal Name: VIRSIG LLC					
2) Address of Place of Business: 95 Seaview Blvd., Suite 201						
	City:	PORT WASHINGTON	State/Province/Territor	y: <u>NY</u>	Zip/Postal Co	ode: <u>11050</u>
	Country:	US				
Addre City: Count	ry:	48-02 25th ave, Suite 305 astoria US		NY	Zip/Postal Code:	11103
Start I	Date: _	22-JUL-14			End Date:	10-FEB-20
3)	Mailing A		State/Province/Territor			ode:
	Country:					
	Phone:	(718) 819-6400				
ľ	Does the	business own or rent its	acilities? Rent		lf other, please p	rovide details:
	D	Dural day ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) (	2500000			
4)		Bradstreet number: 07				
5)		.D. Number: <u>47141602</u>				
6)	The prop	oser is a: Other	(Descri	ibe) <u>LLC</u>		
7)	Does this		ace, staff, or equipment expens lease provide details:	J	other business?	

8) Does this business control one or more other businesses?

ĺ	YES NO X If yes, please provide details:
) 	Does this business have one or more affiliates, and/or is it a subsidiary of, or controlled by, any other business?  YES NO X If yes, please provide details:
0)	Has the proposer ever had a bond or surety cancelled or forfeited, or a contract with Nassau County or any other government entity terminated?  YES NO X If yes, state the name of bonding agency, (if a bond), date, amount of bond and reason for such cancellation or forfeiture: or details regarding the termination (if a contract).
1)	Has the proposer, during the past seven years, been declared bankrupt?  YES NO X If yes, state date, court jurisdiction, amount of liabilities and amount of assets
2)	In the past five years, has this business and/or any of its owners and/or officers and/or any affiliated business, been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or local prosecuting or investigative agency? And/or, in the past 5 years, have any owner and/or officer of any affiliated business been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or local prosecuting or investigative agency, where such investigation was related to activities performed at, for, or on behalf of an affiliated business.  YES NO X If yes, provide details for each such investigation, an explanation of the circumstances and corrective action taken.
3)	In the past 5 years, has this business and/or any of its owners and/or officers and/or any affiliated business been the subject of an investigation by any government agency, including but not limited to federal, state and local regulatory agencies? And/or, in the past 5 years, has any owner and/or officer of an affiliated business been the subject of an investigation by any government agency, including but not limited to federal, state and local regulatory agencies, for matters pertaining to that individual's position at or relationship to an affiliated business.  YES NO X If yes, provide details for each such investigation, an explanation of the circumstances and corrective action taken.
4)	Has any current or former director, owner or officer or managerial employee of this business had, either before or during such person's employment, or since such employment if the charges pertained to events that allegedly occurred during the time of employment by the submitting business, and allegedly related to the conduct of that business:  a) Any felony charge pending?  YES NO X If yes, provide details for each such investigation, an explanation of the circumstances and corrective action taken.

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	YES NO X If yes, provide details for each such investigation, an explanation of the circumstances and corrective action taken.
	c) In the past 10 years, you been convicted, after trial or by plea, of any felony and/or any other crime, an element of which relates to truthfulness or the underlying facts of which related to the conduct of business?  YES NO X If yes, provide details for each such investigation, an explanation of the circumstances and corrective action taken.
	d) In the past 5 years, been convicted, after trial or by plea, of a misdemeanor?  YES NO X If yes, provide details for each such investigation, an explanation of the circumstances and corrective action taken.
	e) In the past 5 years, been found in violation of any administrative, statutory, or regulatory provisions?  YES NO X If yes, provide details for each such investigation, an explanation of the circumstances and corrective action taken.
15)	In the past (5) years, has this business or any of its owners or officers, or any other affiliated business had any sanction imposed as a result of judicial or administrative proceedings with respect to any professional license held?  YES NOX If yes, provide details for each such investigation, an explanation of the circumstances and corrective action taken.
16)	For the past (5) tax years, has this business failed to file any required tax returns or failed to pay any applicable federal, state or local taxes or other assessed charges, including but not limited to water and sewer charges? YES NO X If yes, provide details for each such year. Provide a detailed response to all questions checked 'YES'. If you need more space, photocopy the appropriate page and attach it to the questionnaire.
17	Conflict of Interest:  a) Please disclose any conflicts of interest as outlined below. NOTE: If no conflicts exist, please expressly state "No conflict exists."  (i) Any material financial relationships that your firm or any firm employee has that may create a conflict of interest or the appearance of a conflict of interest in acting on behalf of Nassau County.  No conflict exists
	(ii) Any family relationship that any employee of your firm has with any County public servant that may create a conflict of interest or the appearance of a conflict of interest in acting on behalf of Nassau County.

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	NONE
	(iii) Any other matter that your firm believes may create a conflict of interest or the appearance of a conflict of interest in acting on behalf of Nassau County.
	NONE
b)	Please describe any procedures your firm has, or would adopt, to assure the County that a conflict of interest would not exist for your firm in the future.
	VIRSIG would do several things to ensure no conflict of interest would develop between our firm and the
	County of Nassau. They include:  1) Educate all company principles of Nassau County's rules and regulations against political lobbying. 2)
	Ensure no company principle participates in any political lobbying.  3) Ensure no company principle participate in the campaigns of Nassau County elected officials or to the
	campaign committees of any candidates for any of the following Nassau County elected offices: the County Executive, the County Clerk, the Comptroller, the District Attorney, or any County
	Legislator. 4) We would practice full disclosure if any employee had a relative employed by the county.
ex	clude a resume or detailed description of the Proposer's professional qualifications, demonstrating extensive operience in your profession. Any prior similar experiences, and the results of these experiences, must be entified.
11.	
	ave you previously uploaded the below information under in the Document Vault?
İs	the proposer an individual?
	ES NO X Should the proposer be other than an individual, the Proposal MUST include:
i)	Date of formation;
	07/22/2014
ii)	Name, addresses, and position of all persons having a financial interest in the company, including shareholders, members, general or limited partner. If none, explain.
	Brian Valenza 95 Seaview Blvd #201
	Port Washington, NY 11050
lo individ	duals with a financial interest in the company have been attached
o manne	addio min a mionola mionocam ano company navo soon alaonoan
411	
iii)	Name, address and position of all officers and directors of the company. If none, explain.  There are no other partners in the company.
o omcer	rs and directors from this company have been attached.
iv)	) State of incorporation (if applicable);  NY
	INI

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v)	The number of employees in the firm;
	13

vi) Annual revenue of firm;

6100000

vii) Summary of relevant accomplishments

VIRSIG is a national technology company focused on secure networks, video surveillance, detection, and access control solutions. We protect people, places and data by identifying then addressing cybersecurity, infrastructure, perimeter, and site vulnerabilities.

We were founded in 2014 and now 6.5 years later, we have expanded into 12 states, and operate a major southeastern region out of Florida. Our clients have included local, state and federal agencies, as well as corporate clients with well-known names. Our company revenue has increased well over successive years in a positive manner as we acquire new and satisfied clients. From 2017 to 2018, our total revenue went up 70%, and from 2018 to 2019, our total revenue went up 110%.

We have the proper tools and technology certification equipment to properly install and test all new hardware. Our technicians and sub-contractors are all OSHA safety certified, and we have a full-time corporate Safety Officer who has certifications includ

viii) Copies of all state and local licenses and permits.

1 File(s) Uploaded: current - license 2020-2022.pdf

B. Indicate number of years in business.

6.5

C. Provide any other information which would be appropriate and helpful in determining the Proposer's capacity and reliability to perform these services.

NONE

D. Provide names and addresses for no fewer than three references for whom the Proposer has provided similar services or who are qualified to evaluate the Proposer's capability to perform this work.

Company	US Dept Veteran Affairs		
Contact Person	Mike Mireider		
Address	79 Middleville Rd		
City	Northport	State/Province/Territory	NY
Country	US	<del></del>	
Telephone	(631) 741-7188		
Fax#			
E-Mail Address	michael.mireider@va.gov		

Company	Nassau County Police Depar	tment Marine Bureau	
Contact Person	Lt. Devin Ross		
Address	Foot of 1st Ave		
City	East Rockaway	State/Province/Territory	NY
Country	US		
Telephone	(516) 669-5237		
Fax#			· · · · · · · · · · · · · · · · · · ·
E-Mail Address	dross@pdcn.org		

Company

BOCES Island Trees Union Free School Dist.

Contact Person	Matt Ionrio		
Address	45 Wantaugh Avenue South		
City	Levittown	State/Province/Territory	NY
Country	US		
Telephone	(516) 434-4000		
Fax#			
E-Mail Address	miorio@hempsteadschools.org		

I, BRIAN VALENZA	, hereby acknowledge that a materially false statement						
willfully or fraudulently made in connection with this form may result in rendering the submitting business entity and/or							
any affiliated entities non-responsible, a	and, in addition, may subject me to criminal charges.						
knowledge, information and belief; that the submission of this form; and that all	, hereby certify that I have read and understand all the blied full and complete answers to each item therein to the best of my I will notify the County in writing of any change in circumstances occurring after information supplied by me is true to the best of my knowledge, information will rely on the information supplied in this form as additional inducement to business entity.						
CERTIFICATION							
QUESTIONNAIRE MAY RESULT IN R	WILLFULLY OR FRAUDULENTLY MADE IN CONNECTION WITH THIS ENDERING THE SUBMITTING BUSINESS ENTITY NOT RESPONSIBLE BID OR FUTURE BIDS, AND, IN ADDITION, MAY SUBJECT THE PERSON OF CRIMINAL CHARGES.						
Name of submitting business: VI	IRSIG LLC						
Electronically signed and certified at the BRIAN VALENZA [BVALENZA@VIRSI							
CEO							
Title							
01/04/2021 10:14:29 AM							
Date							

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UNIQUE ID NUMBER

12000313363

Department of State State of New York

DIVISION OF LICENSING SERVICES

공 증 증 증 FOR OFFICE

GENERAL BUSINESS LAW AS IT RELATED TO THE BUSINESS OF INSTALLING, SERVICING, OR MAINTAINING SECURITY PURSUANT TO THE PROVISIONS OF PARTICLE AN OF THE OR FIRE ALARM SYSTEMS

NO DESCRIPTION OF BUILDING VIRSIG LLC

THE WEST NOTES

EFFECTIVE DATE MO. DAY 

EXPIRATION DATE MO DAY YR 

OF INSTALLING, SERVICING, 下で記 さきているご言語 ENGAGE IN THE BUSINESS OR MAINTAINING SECURITY

QUALIFIER: VALENZA BRIAN J

In Witness Whereof, The Department of State has caused its official seal to be hereunto affixed.

SINCENTARY OF STATE ROSSANA ROSADO

UNIQUE ID NUMBER

12000313363

State of New York
Department of State

Control

USE ONLY

# DIVISION OF LICENSING SERVICES

OR FIRE ALARY SYSTEMS GENERAL BUSINESS LAW AS IT RELATED TO THE BUSINESS FURSUANT TO THE PROVISIONS OF ARTICLE 60 OF THE INSTALLING, SERVICING, OR MAINTAINING SECURITY

**8** §

EFFECTIVE DATE

VIRSIG LLC 95 SEAVIEW BLVD975 305 #201 WASHINGTON NY 105

EXPIRATION DATE

NO DAY YR

1.2 01 22

IN FIRM ALARY DYG TIME OF INSTALLING, SERVICING, HAS BEEN DULY LICENSED TO MAGROM IN THE BODINESS OF MAINING OFFICE ITY

In Witness Whereot, The Department of State has caused wills official seal to be hereunto affixed.

QUALIFIER: VALENZA BRIAN J

SECRETARY OF STATE

2S-1098 (Rev. 3/01

, ',<sub>p</sub>

### PRINCIPAL QUESTIONNAIRE FORM

All questions on these questionnaires must be answered by all officers and any individuals who hold a ten percent (10%) or greater ownership interest in the proposer. Answers typewritten or printed in ink. If you need more space to answer any question, make as many photocopies of the appropriate page(s) as necessary and attach them to the questionnaire.

COMPLETE THIS QUESTIONNAIRE CAREFULLY AND COMPLETELY. FAILURE TO SUBMIT A COMPLETE QUESTIONNAIRE MAY MEAN THAT YOUR BID OR PROPOSAL WILL BE REJECTED AS NON-RESPONSIVE AND IT WILL NOT BE CONSIDERED FOR AWARD

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uity interest in the bus	iness submitting the	questionnaire?	<b>)</b> .	
<u></u>		quoonomiano.		
OF BEGENBER OF, A		<del>.</del>		
i c	uity interest in the bus  If Yes, prov  OF DECEMBER 31, 2	O7/22/2014 Sector Parts  uity interest in the business submitting the If Yes, provide details.  OF DECEMBER 31, 2020  canding loans, guarantees or any other form	Shareholder  07/22/2014 Secretary Partner  uity interest in the business submitting the questionnaire?  If Yes, provide details.  OF DECEMBER 31, 2020  anding loans, guarantees or any other form of security or	Shareholder  07/22/2014 Secretary Partner  uity interest in the business submitting the questionnaire?  If Yes, provide details.

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6.	Has any governmental entity awarded any contracts to a business or organization listed in Section 5 in the past 3 years while you were a principal owner or officer?					
	YES	X NO If Yes, provide details.				
Γ		ecurity & Electric Inc. received a NYCHA contract.				
result of	: An affi of any a	rmative answer is required below whether the sanction arose automatically, by operation of law, or as a ction taken by a government agency. Provide a detailed response to all questions checked "YES". If you ace, photocopy the appropriate page and attach it to the questionnaire.				
7.		past (5) years, have you and/or any affiliated businesses or not-for-profit organizations listed in Section 5 th you have been a principal owner or officer:				
	a.	Been debarred by any government agency from entering into contracts with that agency?  YES NO X If yes, provide an explanation of the circumstances and corrective action taken.				
	L					
	b. [	Been declared in default and/or terminated for cause on any contract, and/or had any contracts cancelled for cause?  YES NO X If yes, provide an explanation of the circumstances and corrective action taken.				
	c.	Been denied the award of a contract and/or the opportunity to bid on a contract, including, but not limited to, failure to meet pre-qualification standards?  YES NO X If yes, provide an explanation of the circumstances and corrective action taken.				
	d.	Been suspended by any government agency from entering into any contract with it; and/or is any action pending that could formally debar or otherwise affect such business's ability to bid or propose on contract?  YES NO X If yes, provide an explanation of the circumstances and corrective action taken.				
	l					

8. Have any of the businesses or organizations listed in response to Question 5 filed a bankruptcy petition and/or been the subject of involuntary bankruptcy proceedings during the past 7 years, and/or for any portion of the last 7 year period, been in a state of bankruptcy as a result of bankruptcy proceedings initiated more than 7 years ago and/or is any such business now the subject of any pending bankruptcy proceedings, whenever initiated?

Page **2** of **5** Rev. 3-2016

ι.	Is there any felony charge pending against you?  YES NO X If yes, provide an explanation of the circumstances and corrective action taken.
).	Is there any misdemeanor charge pending against you?  YES NO X If yes, provide an explanation of the circumstances and corrective action taken.
·.	Is there any administrative charge pending against you?  YES NO X If yes, provide an explanation of the circumstances and corrective action taken.
[ <b>.</b>	In the past 10 years, have you been convicted, after trial or by plea, of any felony, or of any other crian element of which relates to truthfulness or the underlying facts of which related to the conduct of business? Y YES NO X If yes, provide an explanation of the circumstances and corrective action taken.
•	In the past 5 years, have you been convicted, after trial or by plea, of a misdemeanor?  YES NO X If yes, provide an explanation of the circumstances and corrective action taken.
	In the past 5 years, have you been found in violation of any administrative or statutory charges?  YES NO X If yes, provide an explanation of the circumstances and corrective action taken.

9.

10. In addition to the information provided in response to the previous questions, in the past 5 years, have you been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or local prosecuting or investigative agency and/or the subject of an investigation where such investigation was related to activities performed at, for, or on behalf of the submitting business entity and/or an affiliated business listed in response to Question 5?

	YES		10	X	If yes, provide an explanation of the circumstances and corrective action taken.
	to Ques type of agencie	stion 5, b investiga es while y	een thation b you we	ne subj y any (	provided, in the past 5 years has any business or organization listed in response ect of a criminal investigation and/or a civil anti-trust investigation and/or any other government agency, including but not limited to federal, state, and local regulatory principal owner or officer?
Г	YES		10	X	If yes, provide an explanation of the circumstances and corrective action taken.
	In the p		-	•	u or this business, or any other affiliated business listed in response to Question 5 s a result of judicial or administrative proceedings with respect to any professional
г	had any license YES	held?	10 [	X	If yes, provide an explanation of the circumstances and corrective action taken.
[	license YES For the	held?	NO [	X urs, hav	_

I, BRIAN VALENZA , he willfully or fraudulently made in connection with this form may reany affiliated entities non-responsible, and, in addition, may sub	
I, BRIAN VALENZA , he items contained in this form; that I supplied full and complete an knowledge, information and belief; that I will notify the County in after the submission of this form; and that all information supplied information and belief. I understand that the County will rely on inducement to enter into a contract with the submitting business.	n writing of any change in circumstances occurring and by me is true to the best of my knowledge, the information supplied in this form as additional
CERTIFICATION  A MATERIALLY FALSE STATEMENT WILLFULLY OR FRAUD QUESTIONNAIRE MAY RESULT IN RENDERING THE SUBM WITH RESPECT TO THE PRESENT BID OR FUTURE BIDS, A MAKING THE FALSE STATEMENT TO CRIMINAL CHARGES VIRSIG LLC	ITTING BUSINESS ENTITY NOT RESPONSIBLE AND, IN ADDITION, MAY SUBJECT THE PERSON
Name of submitting business	
Electronically signed and certified at the date and time indicated BRIAN VALENZA [BVALENZA@VIRSIG.COM]	d by:
CEO	
Title	
01/04/2021 09:33:19 AM Date	

### CONSULTANT'S, CONTRACTOR'S AND VENDOR'S DISCLOSURE FORM

1. Name of the	e Entity: VIRSIG LLC						
Address: 95	5 Seaview Blvd., Suite 201						
City: Port \	Washington	State/Province/Territo	ory: NY	Zip/Postal Code:	11050		
Country: <u></u>	JS						
2. Entity's Ver	ndor Identification Number:	471416020					
3. Type of Bus	siness: Ltd. Liability Co	(spec	ify)				
body, all partn	and addresses of all principa ners and limited partners, all ted liability companies (attac	corporate officers, all p	arties of Joint Ve				
First Name Last Name	BRIAN VALENZA						
MI	Suffix						
Address City Country Position	56 Middle Neck Road Port Washington US CEO	State/Province/1	erritory: NY	Zip/Postal Code:	11050		
individual, list	and addresses of all shareh the individual shareholders/ completing this section. in.						
First Name Last Name MI Address City	BRIAN VALENZA  56 Middle Neck Road Port Washington	State/Province/1	Suffix	Zip/Postal Code:	11050		
Country Position	CEO						

6. List all affiliated and related companies and their relationship to the firm entered on line 1. above (if none, enter "None"). Attach a separate disclosure form for each affiliated or subsidiary company that may take part in the performance of this contract. Such disclosure shall be updated to include affiliated or subsidiary companies not

previously disclosed that participate in the performance of the contract.
none
7. List all lobbyists whose services were utilized at any stage in this matter (i.e., pre-bid, bid, post-bid, etc.). If none, ente "None." The term "lobbyist" means any and every person or organization retained, employed or designated by any client to influence - or promote a matter before - Nassau County, its agencies, boards, commissions, department heads, legislators or committees, including but not limited to the Open Space and Parks Advisory Committee and Planning Commission. Such matters include, but are not limited to, requests for proposals, development or improvement of real property subject to County regulation, procurements. The term "lobbyist" does not include any officer, director, trustee, employee, counsel or agent of the County of Nassau, or State of New York, when discharging his or her official duties.
Are there lobbyists involved in this matter?  YES NOX
(a) Name, title, business address and telephone number of lobbyist(s):
(b) Describe lobbying activity of each lobbyist. See below for a complete description of lobbying activities.
(c) List whether and where the person/organization is registered as a lobbyist (e.g., Nassau County, New York State):
8. VERIFICATION: This section must be signed by a principal of the consultant, contractor or Vendor authorized as a signatory of the firm for the purpose of executing Contracts.
The undersigned affirms and so swears that he/she has read and understood the foregoing statements and they are, to his/her knowledge, true and accurate.
Electronically signed and certified at the date and time indicated by: brian valenza [BVALENZA@VIRSIG.COM]
Dated: 01/04/2021 11:02:42 AM
Title: ceo

The term lobbying shall mean any attempt to influence: any determination made by the Nassau County Legislature, or any member thereof, with respect to the introduction, passage, defeat, or substance of any local legislation or resolution; any determination by the County Executive to support, oppose, approve or disapprove any local legislation or resolution, whether or not such legislation has been introduced in the County Legislature; any determination by an elected County official or an officer or employee of the County with respect to the procurement of goods, services or construction, including the preparation of contract specifications, including by not limited to the preparation of requests for proposals, or solicitation, award or administration of a contract or with respect to the solicitation, award or administration of a grant, loan, or agreement involving the disbursement of public monies; any determination made by the County Executive, County Legislature, or by the County of Nassau, its agencies, boards, commissions, department heads or committees, including but not limited to the Open Space and Parks Advisory Committee, the Planning Commission, with respect to the zoning, use, development or improvement of real property subject to County regulation, or any agencies, boards, commissions, department heads or committees with respect to requests for proposals, bidding, procurement or contracting for services for the County; any determination made by an elected county official or an officer or employee of the county with respect to the terms of the acquisition or disposition by the county of any interest in real property, with respect to a license or permit for the use of real property of or by the county, or with respect to a franchise, concession or revocable consent; the proposal, adoption, amendment or rejection by an agency of any rule having the force and effect of law; the decision to hold, timing or outcome of any rate making proceeding before an agency; the agenda or any determination of a board or commission; any determination regarding the calendaring or scope of any legislature oversight hearing; the issuance, repeal, modification or substance of a County Executive Order; or any determination made by an elected county official or an officer or employee of the county to support or oppose any state or federal legislation, rule or regulation, including any determination made to support or oppose that is contingent on any amendment of such legislation, rule or regulation, whether or not such legislation has been formally introduced and whether or not such rule or regulation has been formally proposed.

# FORMAL SEALED BID PROPOSAL

STATE OF NEW YORK



## COUNTY OF NASSAU

BIDS WILL BE RECEIVED AND OPENED AT OFFICE OF PURCHASING, 1 WEST STREET, NORTH ENTRANCE, MINEOLA, NEW YORK 11501 OFFICE HOURS 9 AM - NOON & 1 PM - 4:45 PM

BUYER Timothy Funaro TELEPHONE 516-571-7720

BID NUMBER 84084-09170-138

Dated: Ad. 08/27/2020

BID OPENING DATE September 17, 2020 11:00 A.M. E.S.T.

OFFICE OF PURCHASING

REQUISITION NUMBER RQPD20000329

PREPARE YOUR BID ON THIS FORM USING BLACK INK OR TYPEWRITER

- b 2020

BID TITLE:

Networked Video Surveillance System Furnish and Install

OPENED 11 AM

ALL BIDS MUST BE F.O.B. DESTINATION AND INCLUDE DELIVERY WITHIN DOORS UNLESS OTHERWISE SPECIFIED

THE UNDERSIGNED BIDDER AFFIRMS AND DECLARES THAT HE/SHE HAS CAREFULLY EXAMINED THE ADVERTISED INVITATION FOR BIDS, THE BID TERMS AND CONDITIONS, AND DETAILED SPECIFICATIONS, AND CERTIFIES THAT THIS BID IS SIGNED WITH FULL KNOWLEDGE AND ACCEPTANCE OF ALL THE PROVISIONS THEREOF AND OFFERS AND AGREES, IF THIS BID IS ACCEPTED WITHIN NINETY (90) DAYS FROM THE BID OPENING DATE TO FURNISH ANY OR ALL THE ITEMS UPON WHICH PRICES ARE HEREINAFTER QUOTED IN THE QUANTITY AND AT THE PRICES BID.

CASH DISCOUNT OF 1% PERCENT WILL BE ALLOWED FOR PROMPT PAYMENT WITHIN 20 BUSINESS DAYS.

THE BIDDER CERTIFIES THAT: (A) THE BID HAS BEEN ARRIVED AT BY THE BIDDER INDEPENDENTLY AND HAS BEEN SUBMITTED. WITHOUT COLLUSION WITH ANY OTHER VENDOR OF MATERIALS, SUPPLIES OR EQUIPMENT OF THE TYPE DESCRIBED IN INVITA-TION FOR BIDS, AND (B) THE CONTENTS OF THE BID HAVE NOT BEEN COMMUNICATED BY THE BIDDER, NOR, TO ITS BEST KNOWLEDGE AND BELIEF, BY ANY OF ITS EMPLOYEES OR AGENTS, TO ANY PERSON NOT AN EMPLOYEE OR AGENT OF BIDDER OR ITS SURETY ON ANY BOND FURNISHED HEREWITH PRIOR TO OFFICIAL OPENING OF THE BID.

DELIVERY MADE TO:

Nassau County Police Department Office of the Chief of Support 1 Law Enforcement Way Garden City, N.Y. 11530

GUARANTEED DELIVERY DATE

DAYS AFTER RECEIPT OF ORDER

EMPLOYERS FEDERAL TAX ID NUMBER 47-1416020

TOLL FREE TELEPHONE NUMBER: BIDS MUST BE SIGNED BY PROPRIETOR, PARTNER OR OFFICER AUTHORIZED TO SIGN FOR CORPORATION

NAME OF BIDDER VIRSIG, LLC, **ADDRESS** 95 SEAVIEW BLVD. PORT WASHINGTON STATE ZIP CODE 11050 TELEPHONE 718-819-6400 GLENN TAYLOR, EXECUTIVE DIRECTOR SIGNATURE OF AUTHORIZED INDIVIDUAL PRINT OR TYPE NAME OF SIGNER AND TITLE

IN EXECUTING THIS BID, THE BIDDER WARRANTS THAT THE PRICES SUBMITTED HEREIN ARE NOT HIGHER THAN THOSE OFFERED TO ANY GOVERNMENTAL OR COMMERCIAL CONSUMER FOR LIKE DELIVERIES. THE PRICES HEREIN SHOULD NOT INCLUDE ANY FEDERAL EXCISE TAXES OR SALES TAXES IMPOSE BY ANY STATE OR MUNICIPAL GOVERNMENT. SUCH TAXES, IF INCLUDED, MUST BE DEDUCTED BY THE BIDDER WHEN SUBMITTING BID. BIDDERS ARE REQUESTED TO ALSO READ THE TERMS AND CONDITIONS.

### BID TERMS AND CONDITIONS

- 1. Bids on equipment must be on standard new equipment, latest model, except as otherwise specifically stated in proposal or detailed specification. Where any part of nominal appurtenances of equipment is not described, it shall be understood that all equipment and appurtenances which are usually provided in the manufacturer's stock model shall be furnished.
- 2. Bids on materials and supplies must be for new items except as otherwise specifically stated in bid or detailed specifications.
- 3. Bidder declares that the bid is made without any connection with any other Bidder, submitting a bid for the same items, and is in all respects fair and without collusion or fraud.
- 4. PRICES The provisions of the New York State Fair Trade Law (Fed-Crawford Act) and the federal price discrimination law (Robinson-Patman Act) do not apply to purchases made by the County.
- 5. SURETY In the event that an award is made hereunder, The Director of Purchase reserves the right to request successful bidders to post, within one week, security for faithful performance, with the understanding that the whole or any part thereof may be used by the County of Nassau to supply any deficiency that may arise from any default on the part of the Bidder. Such security must meet all the requirements of the County Attorney and be approved by the County Attorney.

- 6. SAMPLES Samples, when required, must be submitted strictly in accordance with instructions; otherwise bid may not be considered. If samples are requested subsequent to bid opening they shall be delivered within five (5) days of the request for bid to have consideration. Samples must be furnished free of charge and must be accompanied by descriptive memorandum invoices indicating if the Bidder desires their return; also specifying the address to which they are to be returned, provided they have not been used or made useless by tests. Award samples may be held for comparison with deliveries. Samples will be returned at the Bidders risk and expense.
- Award The Director, Office of Purchasing reserves the right before making award to make investigations as to whether or not the items, qualifications or facilities offered by the Bidder meet the requirements set forth herein and are sample and sufficient to insure the proper performance in the event of award. The Bidder must be prepared, if requested by the Director, to present evidence of experience, ability and financial standing, as well as a statement as to plant, machinery and capacity of the manufacturer for the production and distribution of the material on which he is bidding. Upon request of the Director, successful bidder shall file certification from the manufacturer relative to authorization, delivery, service and guarantees. If it is found that the conditions of the bids are not complied with or that articles or equipment proposed to be furnished do not meet the requirements called for, or that the qualification, financial standing or facilities are not satisfactory, the Director may reject such bids. It is distinctly understood, however, that nothing in the foregoing shall mean or imply that it is obligatory upon the Director to make any examinations before award, and it is further understood that, if such examination is made, it in no way relieves the Bidder from fulfilling all requirements and conditions of the bid.
- 8. Awards will be made to the lowest responsible Bidder. Cash discounts will not be a factor in determining awards, except in the bids. Consideration will be given to the reliability of the Bidder, the quantities of the materials, equipment or supplies to be furnished, their conformity with the specifications, the purpose for which required and the terms of delivery.
- The Director reserves the right to reject and all bids in whole or in part and to waive technical defects, irregularities and omissions if in his judgment the best interests of the County will be served.
- 10 Unless otherwise indicated herein, the Director reserves the right to make award by items, by classes, by group of items, or as a whole.
- 11. DELIVERIES Upon failure of the Vendor to deliver within the time specified, or within reasonable time as interpreted by the Director, or failure to make replacement of rejected articles, when so requested immediately or as directed by the Director, the Director may purchase from other sources to take the place of the item rejected or not delivered. The Director reserves the right to authorize immediate purchase from other sources against rejections on any order when necessary. On all-such purchases the Vendor agrees to promptly reimburse the County for excess cost occasioned by such purchases. Should the cost be less, the Vendor shall have no claim to the difference. Such purchases will be deducted from order quantity.
- 12. An order may be canceled at the Vendors expense upon nonperformance. Failure of the Vendor to furnish additional surety within ten (10) days from date of requested shall be sufficient cause for the cancellation of the order.
- 13. When in the determination of the Director, the articles or equipment delivered fail to meet County specifications or, if in the determination of the Director, the Vendor consistently fails to deliver as ordered, the Director reserves the right, to cancel the order and purchase the balance from other sources at Vendor expense.
- 14. Delivery must be made as ordered and in accordance with the bid. If delivery instructions do not appear on order. It will be interpreted to mean prompt delivery. The decision of the Director as to reasonable compliance with delivery terms shall be final. Burden of proof of delay in receipt of order shall rest with the Vendor.
- 15. The County Agencies will not schedule any deliveries for Saturdays, Sundays or Legal Holiday, except commodities required for daily consumption or where the delivery is an emergency, a replacement, or is overdue, in which event the convenience of the Agency will govern.
- 16. Supplies shall be securely and properly packed for shipment, according to accepted commercial practice, without extra charge for packing cases, reels, bailing or sacks, the containers to remain the property of the agency unless definitely stated otherwise in the bid
- 17. The Vendor shall be responsible for delivery of supplies in good condition at point of destination. The Vendor shall file all claims with carrier for breakage, imperfections and other losses, which will be deducted from invoices. The receiving Agency will note for the benefit of Vendor when packages are not received in good conditions.

- 18. All supplies which are customarily labeled or identified must have securely affixed thereto the original un-mutilated label or marking of the manufacturer.
- 19. Billings for deliveries must be rendered on County claim forms.
- 20. Furniture, machines, and other equipment must be delivered, installed and set in place as directed, ready for use unless otherwise specified.
- 21. Deliveries are subject to reweighing at destination by the County and payment will be made on the basis of materials delivered. Normal shrinkage will be allowed in such instances where shrinkage is possible. Short weight shall be sufficient cause for cancellation of order at Vendors expense.
- 22. GUARANTEES BY BIDDER Bidder hereby guarantees: (a) To save the County, its agents and employees harmless from liability of any nature or kind for the use of any copyrighted or un-copyrighted composition, secret process, patented or unpatented invention, article or appliance furnished or used in the performance hereof of which the Bidder is not the Patentee, assignee or licensee, and to defend any action brought against the County in the name of the County and under the direction of the County Attorney at the sole cost of the Bidder or in the sole option of the Director to pay the cost of such defense to the County. (b) His products against defective material or workmanship and to repair any damages or marring occasioned in transit.
- (c) To furnish adequate protection from damage for all work and to repair damages of any kind, for which he or his workmen are responsible, to the building or equipment, to this own work or the work of other Vendors, or in the opinion of the Director to pay for the same by deductions in payments due under this contract.
- (d) To pay for ail permits, licenses and fees and give all notices and comply with all laws ordinances, rules and regulations of the city, village or town in which the installation his to be made, and of the County of Nassau and the State of New York.
- (e) To carry proper insurance in the opinion of the Director, and approved by the County Attorney to protect the County from loss in case of accident, fire and theft
- (f) That he will keep himself fully informed, of all municipal ordinances and regulations, state and national laws in any manner affecting the work or goods herein specified, and any extra work contracted for by him, and shall at all times observe and comply with said ordinances, laws and regulations, including all provisions of the Workmen Compensation and Labor Laws, and shall indemnify and save harmless the County of Nassau and the Nassau County Legislature from loss and liability upon any and all Claims on account of any physical injury to persons, including death, or damage to property and from all cost and expenses in suits which may be brought against the same on account of such injuries irrespective of the actual cost of the same and irrespective of whether the same shall have been due to the negligence of the Bidder or his agents.
- (g) That the items furnished shall conform to all the provisions of the bid and this warranty shall survive acceptance, or use of any material so furnished.
- (b) That all deliveries will not be inferior to the accepted bid sample.
- 23. LABOR LAWS and ANTIDISCRIMINATION. Upon the vendor acceptance hereof, the vendor agrees to comply with Article IX, Section 2 C of the Constitution of the State of New York, Section 220 220a, 220b, 220d, 220e and 230 of the Labor Law, Section 5 and 12 of the Lien Law, Article 2 of the Uniform Commercial Code, Sections 108 and 109 as well as Article 18 of the General Municipal Law, Section 2218 of the County Government Law of Nassau County. Section 224.2 of the Nassau County Administrative Code, the provisions of the anti-Discrimination Order of Nassau County, and the vendor shall keep himself fully informed of all additional municipal ordinances and regulations, State and National Laws in any manner affecting this order and the goods or services delivered or rendered or to be delivered or rendered there under, and shall at all times observe and comply with said ordinances, laws and regulations at his sole cost and expense.
- 24. ASSIGNMENT. The contractor is hereby prohibited from assigned, transferring, conveying, subletting or otherwise disposing of this contract or his right, title, or interest therein, or his power to execute such contract, to any other person or corporation without the previous consent in writing of the officer, board or agency awarding the contract.
- 25. The County of Nassau will not be responsible nor liable for any shipment or delivery of any materials, supplies, or equipment without it's express written instructions or valid Purchase Order.
- 26. No agreements, changes, modifications or alterations shall be deemed effective nor shall the same be binding upon the County unless in writing and signed by the Director, Office of Furchasing or his duly/ designated representative.

**BIDDER SIGN HERE** 

**Executive Director** 

TITLE

# **DISCLOSURE STATEMENT**

THE NASSAU COUNTY LEGISLATURE REQUIRES THE FOLLOWING INFORMATION PRIOR TO CONSIDERATION FOR AN AWARD.

AVVA	υ,					
Bidde	rs Name:					
Addre	SS;					
Telep	none No:		Fax No:			
1. Sta	ite Whether: A	Corporation			Limited Liabil	ity Company
		Individual				
		Partnership	<u> </u>			
DISCLINFOR  1)  2)  3)  4)  5)  6)  7)  8)  NOTE: *IN TH	OSURE MUST BE PEMATION ON A SEPTEMATION OF Publicly Traded Confectors.  Not for Profit Corference Partnership. The Limited Liability Continuited Liability Profit Conference	EGISLATURE REQUIRE PROVIDED AS INDICAPARATE SHEET AND hip/Individual. The Name poration. The Name Corporation. Only the Partnership. The Name Partnership. The Name Re Names and Home Action in the Name Re Names and Home Re Names Action Names Re Names Action Names Re Names Action Names Re Nam	RES THE NAMES AND ATED BY TYPE OF O' ATTACH TO BID.)  Name and Home Addresse and Home Addresse and Home Address of all General es and Home Addresses and Home Address	D HOME* ADDREST WNERSHIP. (PLE ress of the Sole Ples of all Sharehold FORM 10-K setting and Limited Partices of all Members ses of all Members ses of all Members of all Members of the Ventures.	SSES OF ALL PRINEASE LIST ALL RECONTRIBUTION OF THE NAME OF THE TIES	QUIRED  vidual.  Directors, e of all officers and ectors.
NOTE: *IN T	IF ANY ENTITY IS IE CASE OF PUBLIC	S TIERED, YOU MUS	T ALSO LIST ALL INI	DIVIDUAL PRINCI	[PALS OF THE T	IE AC

ALL BIDS MUST BE F.O.B. DESTINATION AND INCLUDE DELIVERY WITHIN DOORS UNLESS OTHERWISE SPECIFIED.

BIDDER'S NAME:	VIRSIG, LLC	QUALIFICATIO	<u>N STATEMENT</u>	
ADDRESS: 95 Se	eaview Boulevard,	Port Washingto	on, NY 11050	
1. STATE WHETHER	: CORPORATION _	LLC	INDIVIDUAL PAF	RTNERSHIP
2. IF A CORPORATION PRESIDENT	ON OR PARTNERSHIP	LIST NAME(S) ANI	O ADDRESS(S) OF OFFICER(S) OR M	IEMBER(S)
VICE PRESIDENT				
SECRETARY			and the state of t	
TREASURER				
3. HAVE YOU FILED IF SO WHEN?	•		HE COUNTY OF NASSAU? Yes	
4. HOW MANY YEAR	S HAS YOUR ORGANI	ZATION BEEN IN E	BUSINESS UNDER YOUR PRESENT NA	AME? 6 Years
5. HAVE YOU, OR YO IF SO, WHERE AN	DUR FIRM, EVER FAILI ID WHY? N/A	ED TO COMPLETE	ANY WORK AWARDED TO YOU?	
5. IN WHAT OTHER	LINES OF BUSINESS A	ARE YOU OR YOUR	FIRM INTERESTED? None	
7. WHAT IS THE EXF OF THIS BID?	PERIENCE OF THE PRI	NCIPAL INDIVIDU	ALS OF YOUR ORGANIZATION RELA	TING TO THE SUBJECT
NDIVIDUALS NAME	PRESENT POSITION	YEARS OF EXPERIENCE	MAGNITUDE AND TYPE OF WORK	IN WHAT CAPACITY
Brian Valenza	CEO	19	Large Security Projects	Design/ PM
Glenn Taylor	Exec. Dir.	24	Security/Technology Projects	•
3. IN WHAT MANNEF	r have you inspecti	ED THIS PROPOSE	D WORK? EXPLAIN IN DETAIL	PM
			nd on-site inspections	
All RIDS MUST BE S	O. R. DESTUBATION AND	Shoulde Delview	WITHIN DOORS UNLESS OTHERWISE S	
BIDDER SIGN HERE	O.B. DESTINATION AND	Jayrou)	Executive [	··· <del></del>
SISSER SIGH HERE		DDER		TITLE

### FORMAL SEALED BID PROPOSAL 84084-09170-138

TITLE

9. THE CONTRACT, IF AWARDED TO YOU OR YOUR FIRM, WILL HAVE THE PERSONAL SUPERVISION OF WHOM? GIVE NAME AND PRESENT POSITION
Glenn Taylor Executive Director
10. BIDDERS ARE REQUIRED TO COMPLETE THIS FORM PROVIDING THREE (3) REFERENCES OF PAST PERFORMANCE. REFERENCES SHOULD INVOLVE PROJECTS AND/OR SERVICE SITUATIONS OF SIMILAR SIZE AND SCOPE TO THIS BID. REFERENCES MUST HAVE HAD DEALING WITH THE BIDDER WITHIN THE LAST THIRTY-SIX (36) MONTHS. THE COUNTY RESERVES THE RIGHT TO CONTACT ANY OR ALL OF THE REFERENCES SUPPLIED FOR AN EVALUATION OF PAST PERFORMANCE IN ORDER TO ESTABLISH THE RESPONSIBILITY OF THE BIDDER BEFORE THE ACTUAL AWARD OF THE BID AND/OR CONTRACT. COMPLETION OF THE REFERENCE FORM IS REQUIRED.  NASSAU COUNTY (AND ANY OF ITS AGENCIES) MAY BE LISTED AS AN ADDITIONAL REFERENCE, BUT MAY NOT BE SUBSTITUTED FOR ANY OF THE THREE REQUIRED REFERENCES.  1. REFERENCE'S NAME: U.S. Dept. Veterans Affairs - VA Police Department (VA242-17-Q-0652) \$291,550.00
ADDRESS: 79 Middleville Rd, Northport, NY 11768
TELEPHONE: 631-741-7188 CONTACT PERSON Lt. Michael Mireider CONTRACT DATE: 2018
2. REFERENCE'S NAME: Nassau County PD - Marine Bureau (POPD# 15000654) \$250,000.00
ADDRESS: Foot of, 1st Ave, East Rockaway, NY 11518
TELEPHONE: 516-669-5237 CONTACT PERSON Lt. Det. Devin Ross CONTRACT DATE: 2017
3. REFERENCE'S NAME: BOCES / Island Trees Union Free School District (18/19-010) \$378,670.00  ADDRESS: 45 Wantagh Avenue South Levittown, NY 11756
TELEPHONE: 516-434-4000 CONTACT PERSON Matthew Iorio CONTRACT DATE:
ALL BIDS MUST BE F.O.B. DESTINATION AND INCLUDE DELIVERY WITHIN DOORS UNLESS OTHERWISE SPECIFIED.  BIDDER Executive Director  BIDDER

# FORMAL SEALED BID PROPOSAL 84084-09170-138

TITLE

USE SEPARATE PAGE IF ADDITIONAL SPACE IS NEEDED.

I certify that all the statements contained in this document are true, complete and correct to the best of my knowledge and belief and are made in good faith, including data contained in the Organization's Relevant Experience. A false certification or failure to disclose information shall be grounds for disqualification or termination of any award.

ALL BIDS MUST BE F.O.B. DESTANATION AND INCLUDE DELIVERY WITHIN DOORS UNLESS OTHERWISE SPECIFIED.

BIDDER SIGN HERE / / Cay /

6

### IRAN DIVESTMENT ACT COMPLIANCE CERTIFICATION

Pursuant to General Municipal Law Section 103-g, which generally prohibits the County from entering into contracts with persons engaged in investment activities in the energy sector of Iran, the Bidder submits the following certification:

PLEAS.	SE CHECK ONE:					
X	By submission of this Bid, I certify, and in the case of a joint Bid each party thereto certifies as to its own organization, under penalty of perjury, that to the best of my knowledge and belief, that the Bidder is not on the list created pursuant to paragraph (b) of subdivision 3 of Section 165-a of the State Finance Law.					
OR						
	I am unable to certify that the Bidder does not appear on to paragraph (b) of subdivision 3 of Section 165-a of the S signed statement setting forth in detail why I cannot so co	State Finance Law. I have attached a				
Dated: ,	09/16/2020	Men Elaylon				
	(	Signature of Bidder)				
	F	rint Name; GLENN TAYLOR				
	F	rint Title: <u>EXECUTIVE DIRECTOR</u>				

### Appendix EE

### EQUAL EMPLOYMENT OPPORTUNITIES FOR MINORITIES AND WOMEN

The provisions of this Appendix EE are hereby made a part of the document to which it is attached.

The Contractor shall comply with all federal, State and local statutory and constitutional anti-discrimination provisions. In addition, Local Law No. 14-2002, entitled "Participation by Minority Group Members and Women in Nassau County Contracts," governs all County Contracts as defined by such title and solicitations for bids or proposals for County Contracts. In accordance with Local Law 14-2002:

- (a) The Contractor shall not discriminate against employees or applicants for employment because of race, creed, color, national origin, sex, age, disability or marital status in recruitment, employment, job assignments, promotions, upgradings, demotions, transfers, layoffs, terminations, and rates of pay or other forms of compensation. The Contractor will undertake or continue existing programs related to recruitment, employment, job assignments, promotions, upgradings, transfers, and rates of pay or other forms of compensation to ensure that minority group members and women are afforded equal employment opportunities without discrimination.
  - (b) At the request of the County contracting agency, the Contractor shall request each employment agency, labor union, or authorized representative of workers with which it has a collective bargaining or other agreement or understanding, to furnish a written statement that such employment agency, union, or representative will not discriminate on the basis of race, creed, color, national origin, sex, age, disability, or marital status and that such employment agency, labor union, or representative will affirmatively cooperate in the implementation of the Contractor's obligations herein.
  - (c) The Contractor shall state, in all solicitations or advertisements for employees, that, in the performance of the County Contract, all qualified applicants will be afforded equal employment opportunities without discrimination because of race, creed, color, national origin, sex, age, disability or marital status.
  - (d) The Contractor shall make Best Efforts to solicit active participation by certified minority or women-owned business enterprises ("Certified M/WBEs") as defined in Section 101 of Local Law No. 14-2002, including the granting of Subcontracts.
- (e) The Contractor shall, in its advertisements and solicitations for Subcontractors, indicate its interest in receiving bids from Certified M/WBEs and the requirement that Subcontractors must be equal opportunity employers.
- (f) Contractors must notify and receive approval from the respective Department Head prior to issuing any Subcontracts and, at the time of requesting such authorization, must submit a signed Best Efforts Checklist.
- (g) Contractors for projects under the supervision of the County's Department of Public Works shall also submit a utilization plan listing all proposed Subcontractors so that, to the greatest extent feasible, all Subcontractors will be approved prior to commencement of work. Any additions or changes to the list of subcontractors under the utilization plan shall be approved by the Commissioner of the Department of Public Works when made. A copy of the utilization plan any additions or changes thereto shall be submitted by the Contractor to the Office of Minority Affairs simultaneously with the submission to the Department of Public Works.
- (h) At any time after Subcontractor approval has been requested and prior to being granted, the contracting agency may require the Contractor to submit Documentation Demonstrating Best Efforts to Obtain Certified Minority or Women-owned Business Enterprises. In addition, the contracting agency may require the Contractor to submit such documentation at any time after Subcontractor approval when the contracting agency has reasonable cause to believe that the existing Best Efforts Checklist may be inaccurate. Within ten working days (10) of any such request by the contracting agency, the Contractor must submit Documentation.
- (i) In the case where a request is made by the contracting agency or a Deputy County Executive acting on behalf of the contracting agency, the Contractor must, within two (2) working days of such request, submit evidence to demonstrate that it employed Best Efforts to obtain Certified M/WBE participation through proper documentation.
- (j) Award of a County Contract alone shall not be deemed or interpreted as approval of all Contractor's Subcontracts and Contractor's fulfillment of Best Efforts to obtain participation by Certified M/WBEs.

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# FORMAL SEALED BID PROPOSAL 84084-09170-138

- (k) A Contractor shall maintain Documentation Demonstrating Best Efforts to Obtain Certified Minority or Women-owned Business Enterprises for a period of six (6) years. Failure to maintain such records shall be deemed failure to make Best Efforts to comply with this Appendix EE, evidence of false certification as M/WBE compliant or considered breach of the County Contract.
- (!) The Contractor shall be bound by the provisions of Section 109 of Local Law No. 14-2002 providing for enforcement of violations as follows:
  - a. Upon receipt by the Executive Director of a complaint from a contracting agency that a County Contractor has failed to comply with the provisions of Local Law No. 14-2002, this Appendix EE or any other contractual provisions included in furtherance of Local Law No. 14-2002, the Executive Director will try to resolve the matter.
  - b. If efforts to resolve such matter to the satisfaction of all parties are unsuccessful, the Executive Director shall refer the matter, within thirty days (30) of receipt of the complaint, to the American Arbitration Association for proceeding thereon.
  - c. Upon conclusion of the arbitration proceedings, the arbitrator shall submit to the Executive Director his recommendations regarding the imposition of sanctions, fines or penalties. The Executive Director shall either (i) adopt the recommendation of the arbitrator (ii) determine that no sanctions, fines or penalties should be imposed or (iii) modify the recommendation of the arbitrator, provided that such modification shall not expand upon any sanction recommended or impose any new sanction, or increase the amount of any recommended fine or penalty. The Executive Director, within ten days (10) of receipt of the arbitrators award and recommendations, shall file a determination of such matter and shall cause a copy of such determination to be served upon the respondent by personal service or by certified mail return receipt requested. The award of the arbitrator, and the fines and penalties imposed by the Executive Director, shall be final determinations and may only be vacated or modified as provided in the civil practice law and rules ("CPLR").
- (m) The contractor shall provide contracting agency with information regarding all subcontracts awarded under any County Contract, including the amount of compensation paid to each Subcontractor and shall complete all forms provided by the Executive Director or the Department Head relating to subcontractor utilization and efforts to obtain M/WBE participation.

Failure to comply with provisions (a) through (m) above, as ultimately determined by the Executive Director, shall be a material breach of the contract constituting grounds for immediate termination. Once a final determination of failure to comply has been reached by the Executive Director, the determination of whether to terminate a contract shall rest with the Deputy County Executive with oversight responsibility for the contracting agency.

Provisions (a), (b) and (c) shall not be binding upon Contractors or Subcontractors in the performance of work or the provision of services or any other activity that are unrelated, separate, or distinct from the County Contract as expressed by its terms.

The requirements of the provisions (a), (b) and (c) shall not apply to any employment or application for employment outside of this County or solicitations or advertisements therefore or any existing programs of affirmative action regarding employment outside of this County and the effect of contract provisions required by these provisions (a), (b) and (c) shall be so limited.

The Contractor shall include provisions (a), (b) and (c) in every Subcontract in such manner that these provisions shall be binding upon each Subcontractor as to work in connection with the County Contract.

As used in this Appendix EE the term "Best Efforts Checklist" shall mean a list signed by the Contractor, listing the procedures it has undertaken to procure Subcontractors in accordance with this Appendix EE.

As used in this Appendix EE the term "County Contract" shall mean (i) a written agreement or purchase order instrument, providing for a total expenditure in excess of twenty-five thousand dollars (\$25,000), whereby a County contracting agency is committed to expend or does expend funds in return for labor, services, supplies, equipment, materials or any combination of the foregoing, to be performed for, or rendered or furnished to the County; or (ii) a written agreement in excess of one hundred thousand dollars (\$100,000), whereby a County contracting agency is committed to expend or does expend funds for the acquisition,

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# FORMAL SEALED BID PROPOSAL 84084-09170-138

construction, demolition, replacement, major repair or renovation of real property and improvements thereon. However, the term "County Contract" does not include agreements or orders for the following services: banking services, insurance policies or contracts, or contracts with a County contracting agency for the sale of bonds, notes or other securities.

As used in this Appendix EE the term "County Contractor" means an individual, business enterprise, including sole proprietorship, partnership, corporation, not-for-profit corporation, or any other person or entity other than the County, whether a contractor, licensee or any other party, that is (i) a party to a County Contract, (ii) a bidder in connection with the award of a County Contract, or (iii) a proposed party to a County Contract, but shall not include any Subcontractor.

As used in this Appendix EE the term "County Contractor" shall mean a person or firm who will manage and be responsible for an entire contracted project.

As used in this Appendix EE "Documentation Demonstrating Best Efforts to Obtain Certified Minority or Women-owned Business Enterprises" shall include, but is not limited to the following:

- a. Proof of having advertised for bids, where appropriate, in minority publications, trade newspapers/notices and magazines, trade and union publications, and publications of general circulation in Nassau County and surrounding areas or having verbally solicited M/WBEs whom the County Contractor reasonably believed might have the qualifications to do the work. A copy of the advertisement, if used, shall be included to demonstrate that it contained language indicating that the County Contractor welcomed bids and quotes from M/WBE Subcontractors. In addition, proof of the date(s) any such advertisements appeared must be included in the Best Effort Documentation. If verbal solicitation is used, a County Contractor's affidavit with a notary's signature and stamp shall be required as part of the documentation.
- b. Proof of having provided reasonable time for M/WBE Subcontractors to respond to bid opportunities according to industry norms and standards. A chart outlining the schedule/time frame used to obtain bids from M/WBEs is suggested to be included with the Best Effort Documentation
- e. Proof or affidavit of follow-up of telephone calls with potential M/WBE subcontractors encouraging their participation. Telephone logs indicating such action can be included with the Best Effort Documentation
- d. Proof or affidavit that M/WBE Subcontractors were allowed to review bid specifications, blue prints and all other bid/RFP related items at no charge to the M/WBEs, other than reasonable documentation costs incurred by the County Contractor that are passed onto the M/WBE.
- e. Proof or affidavit that sufficient time prior to making award was allowed for M/WBEs to participate effectively, to the extent practicable given the timeframe of the County Contract.
- f. Proof or affidavit that negotiations were held in Best Efforts with interested M/WBEs, and that M/WBEs were not rejected as unqualified or unacceptable without sound business reasons based on (1) a thorough investigation of M/WBE qualifications and capabilities reviewed against industry custom and standards and (2) cost of performance. The basis for rejecting any M/WBE deemed unqualified by the County Contractor shall be included in the Best Effort Documentation.
- g. If an M/WBE is rejected based on cost, the County Contractor must submit a list of all sub-bidders for each item of work solicited and their bid prices for the work.
- h. The conditions of performance expected of Subcontractors by the County Contractor must also be included with the Best Effort Documentation
- i. County Contractors may include any other type of documentation they feel necessary to further demonstrate their Best Efforts regarding their bid documents.

As used in this Appendix EE the term "Executive Director" shall mean the Executive Director of the Nassau County Office of Minority Affairs; provided, however, that Executive Director shall include a designee of the Executive Director except in the case of final determinations issued pursuant to Section (a) through (4) of these rules.

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# FORMAL SEALED BID PROPOSAL 84084-09170-138

As used in this Appendix EE the term "Subcontract" shall mean an agreement consisting of part or parts of the contracted work of the County Contractor.

As used in this Appendix EE, the term "Subcontractor" shall mean a person or firm who performs part or parts of the contracted work of a prime contractor providing services, including construction services, to the County pursuant to a county contract. Subcontractor shall include a person or firm that provides labor, professional or other services, materials or supplies to a prime contractor that are necessary for the prime contractor to fulfill its obligations to provide services to the County pursuant to a county contract. Subcontractor shall not include a supplier of materials to a contractor who has contracted to provide goods but no services to the County, nor a supplier of incidental materials to a contractor, such as office supplies, tools and other items of nominal cost that are utilized in the performance of a service contract.

Provisions requiring contractors to retain or submit documentation of best efforts to utilize certified subcontractors and requiring Department head approval prior to subcontracting shall not apply to inter-governmental agreements. In addition, the tracking of expenditures of County dollars by not-for-profit corporations, other municipalities, States, or the federal government is not required.

<u>Prohibition of Gifts.</u> In accordance with County Executive Order 2-2018, the Contractor shall not offer, give, or agree to give anything of value to any County employee, agent, consultant, construction manager, or other person or firm representing the County (a "County Representative"), including members of a County Representative's immediate family, in connection with the performance by such County Representative of duties involving transactions with the Contractor on behalf of the County, whether such duties are related to this Agreement or any other County contract or matter. As used herein, "anything of value" shall include, but not be limited to, meals, holiday gifts, holiday baskets, gift cards, tickets to golf outings, tickets to sporting events, currency of any kind, or any other gifts, gratuities, favorable opportunities or preferences. For purposes of this subsection, an immediate family member shall include a spouse, child, parent, or sibling. The Contractor shall include the provisions of this subsection in each subcontract entered into under this Agreement.

<u>Disclosure of Conflicts of Interest</u>. In accordance with County Executive Order 2-2018, the Contractor has disclosed as part of its response to the County's Business History Form, or other disclosure form(s), any and all instances where the Contractor employs any spouse, child, or parent of a County employee of the agency or department that contracted or procured the goods and/or services described under this Agreement. The Contractor shall have a continuing obligation, as circumstances arise, to update this disclosure throughout the term of this Agreement.

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# FORMAL SEALED BID PROPOSAL 84084-09170-138

### **INDEMNIFICATION:**

Contractor agrees to indemnify and hold harmless County and its agents, officers and employees, from and against any and all losses, costs, expenses (including attorneys' fees and disbursements), damages and liabilities, arising out of or in connection with any acts or omissions of Contractor, its officers, agents or employees, <u>provided, however</u>, that Contractor shall not be responsible for that portion, if any, of a loss that is caused by the negligence of the County; and <u>provided, further</u>, that Contractor shall not be liable for consequential, indirect or special damages. Contractor shall, at County's demand and at County's direction, defend at its own risk and expense any and all suits, actions or legal proceedings which may be brought against County, its agents, officers or employees in connection with a loss for which Contractor is responsible under this paragraph.

### **DEFINITIONS:**

- •The term "County" as used herein, shall be deemed as reference to the County of Nassau, State of New York.
- •The term "Contractor" as used herein, shall be deemed as reference to the successful bidder, vendor, proprietor, partnership, or corporation receiving an award to perform any or all of the services specified herein in accordance with the terms of this agreement.
- The term "agency" as used herein, shall be deemed as the department, division, bureau, office, agency or other Nassau County establishment authorized to receive the service specified herein.
- The term "Director" as used herein, shall be deemed as reference to the Director of the Office of Purchasing.
- The term "Blanket Order" as used herein, shall be deemed as the multiple use pricing agreement as a result of this bid.
- The term "Purchase Order" as used herein, shall be deemed as the single use pricing agreement as a result of this bid.
- The term "complete" as written in this bid must include all equipment, delivery and installation of same in its entirety, as listed in the contract documents, and is to include all supervision, labor, materials, plant equipment, transportation, testing, (if required) incidentals, and other facilities as necessary and/or required to execute all the work as herein specified, or as incidentally required to provide a complete operating installation.

NOTE: INSERT FEDERAL IDENTIFICATION NUMBER IN SPACE PROVIDED ON PAGE 1.

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M/WBE, SDVOB and DBE Participation: The County encourages the participation of certified Service-Disabled Veteran-Owned Businesses ("SDVOB"), Minority or Women-Owned Business Enterprises ("M/WBE"), and Disadvantaged Business Enterprises ("DBE") in the bidding process. A Contractor that is certified by New York State or the County as a SDVOB, M/WBE, and/or DBE should include this information in their bid. For more information regarding the County's SDVOB, M/WBE, or DBE programs, please visit the Nassau County Office of Minority Affairs website

### **IMPORTANT**

PRICE MUST BE INSERTED WITH TYPEWRITER OR INK. BIDS MUST BE SIGNED IN INK. TO ASSURE OFFER REACHING IN TIME, <u>YOU ARE URGED TO MAIL YOUR FORMAL SEALED BID EARLY</u>. <u>THIS FORMAL SEALED BID MUST REACH OUR OFFICE BY 11:00 A.M.</u> LATE FORMAL SEALED BIDS WILL NOT BE ACCEPTED.

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### REQUIRED VENDOR DISCLOSURE FORMS

Prior to the bid opening, the following disclosure forms (the "Disclosure Forms") must be submitted in the Nassau County Vendor Portal at

### https://apex5.nassaucountyny.gov/ords/f?p=312:LOGIN\_DESKTOP:3445712403627:

- a. A duly completed and verified Business History Form, together with a current certified or verified financial statement and/or other commercially reliable written evidence of the bidder's credit, financial standing and capacity to perform in accordance with the terms of the Contract.
- b. All officers, and any individuals who hold a ten percent (10%) or greater ownership interest in the bidder, shall complete and verify the Principal Questionnaire.
- c. The County of Nassau Consultant's, Contractor's and Vendor's Disclosure Form
- d. Additionally, if the bidder utilizes the services of any individual or organization for the purposes of conducting lobbying activities and is awarded the contract, the successful proposer will be required to provide a copy of the <u>Lobbyist Registration and Disclosure Form</u>, completed and verified by that individual/organization.

#### PLEASE NOTE:

• If a bidder has previously submitted the Disclosure Forms in the Nassau County Vendor Portal, the bidder must ensure that the forms on file in the Portal are current, accurate, and have been recertified within three (3) months prior to the bid opening date. The bidder must also ensure that their response to question 7, and its subparts, on the Consultant's, Contractor's, and Vendor's Disclosure Form is provided in relation to the specific solicitation under consideration.

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### REQUESTS FOR INFORMATION OR CLARIFICATION

Before bidding, bidders must examine all of the Contract documents, including the specifications, any drawings, and all instructions. If the bidder finds any inconsistency, ambiguity, omission or error in the specifications, drawings, instructions or any other Contract

document, or if the bidder is in doubt as to the meaning of any term or condition of the Contract, the bidder must promptly so notify the Office of Purchasing in writing prior to the bid opening. The failure of the bidder to notify the Office of Purchasing, prior to the bid opening of any inconsistency, ambiguity, omission or error that the bidder actually found, or that should have been discovered by a reasonably prudent bidder, will preclude and negate acceptance of the bidder's claim.

If the Office of Purchasing receives a notification from a bidder of a differing site condition or an inconsistency, ambiguity, omission or error in the Contract documents, the Office of Purchasing will, as it deems necessary or desirable, issue a written interpretation or correction to the Contract documents as an amendment to the Contract documents. Any such amendment will be made available electronically to each person that received a copy of the Contract documents as reflected in the records of the Office of Purchasing , and any such amendment will also be available at the place where the Contract documents are available for inspection by prospective bidders.

Upon such mailing or delivery, such amendment shall become part of the Contract documents and shall be binding on all bidders, whether or not they have had actual notice of such addendum.

Please note that all bidder requests for information or clarification must be received by the Authority at least 72 hours prior to the bid opening. Any bidder requests for information or issues with the contract documents presented after that time may not be addressed by the Office of Purchasing.

### Ordinance # 153-2018

Pursuant to Ordinance # 153-2018, a bidder that is awarded a contract under this bid is required to pay the County an administrative service charge in accordance with the following schedule:

Value of Contract	Administrative Fee
\$0-\$10,000	\$0
Over \$10,000-\$50,000	\$160
Over \$50,000-\$100,000	\$266
Over \$100,000	\$533

After an award, the successful bidder(s) will be notified by the Director of Shared Services, or their designee, when payment of the administrative charge is due. Please note, if you are a religious, charitable, nonprofit, or not-for-profit organization, please include this information in your bid for consideration by the Director of the Shared Services to waive the fee.

#### Ordinance # 72-2014

The bidder declares that they are a registered vendor with the County. All registered vendors must pay a Two Hundred Seventy-Five Dollar (\$275.00) per contract fee to register Blanket contracts on the County's procurement website, as required under Ordinance # 72-2014.

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### FORMAL SEALED BID PROPOSAL 84084-09170-138

### INTENT

**SCOPE:** It is the intent of the County of Nassau to properly describe by these specifications and terms an adequate method of providing: **A Networked video Surveillance System for the Nassau County Police Department.** 

**PURPOSE:** The purpose of this bid is to establish a price structure on which items and/or services listed herein will be purchased at once by Purchase Order.

**AWARD:** Award, if any, will be made to the lowest responsible bidder, who in the opinion of the Director of Purchasing, meets the specifications and qualifications stated herein. The Director of Purchasing reserves the right to make an award be items, groups, or classes of items or as a whole. Awards will be made in accordance with the terms and conditions attached hereto and made part hereof.

**DELIVERY:** Bidders are required to state guaranteed delivery date in terms of days after receipt of order in the space provided below and on page one. Bidders are cautioned to post realistic delivery dates. Guaranteed delivery dates will be strictly enforced. Must be made within 15 days A/R/O unless stated otherwise below:

be strictly enforced. Must be made within 15 days A/R/O unless	stated otherwise below:
Delivery to be made	Days A/R/O.
Delivery shall be made <b>ONLY</b> upon receipt of a Purchase Order, Direct Purchase Order(s) from a using agency authorized to use bidder. Purchase Order and Direct Purchase Order shall indicate all deliveries.  Bidders agree that all orders shall be effective and binding upon the Contractor at the address shown on the Blanket Order/Purch CONTRACT.	the Blanket Order which will be issued to the successful the destination address. Inside delivery is required on the contractor when PLACED IN THE MAIL addressed to
INSPECTION: Bidders should be aware of Inspection and Deliv	ery requirements as stipulated.
<b>BILLING:</b> Shall be made on County claim forms or Certified Inv completion of deliveries made against applicable Purchase Order	oices to the individual using County Agency upon (s) or Direct Purchase Order(s).
NO PARTIAL PAYMENTS	WILL BE PAID.
**************************************	TIFICATION************************************
I HEREBY CERTIFY THAT ALL ITEMS OR SERVICES WERE DELIVERED OF PRICES CHARGED ARE IN ACCORDANCE WITH REFERENCED PURCHASING THE CLAIM IS JUST, TRUE AND CORRECT; THAT THE BALANCE STATED PREVIOUSLY CLAIMED; THAT NO TAXES FROM WHICH THE COUNTY IS FOR DISBURSEMENTS HAVE ACTUALLY AND NECESSARILY BEEN MADE	E ORDER, DIRECT PURCHASE ORDER OR CONTRACT, THAT  HEREIN IS ACTUALLY DUE AND OWING AND HAS NOT BEEN FXEMPT ARE INCLUDED: AND THAT ANY AMOUNTS CLAIMED
CLAIMANT NAME	DATE
BY (SIGNATURE)	TITLE
*CLAIM VOUCHERS AND CERTIFIED INVOICES NOT PROPERLY COMPLE	TED WILL BE RETURNED TO YOU UNPAID**
Vendors may download claim form NIFS560 at the following URL:	
http://www.nassaucountyny.gov/agencies/Comptr	oller/Docs/PDF/ClaimVoucherFormBlank.pdf
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#### FORMAL SEALED BID PROPOSAL 84084-09170-138

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PAYMENT: A certified invoice, or a County claim form to which the invoice is attached, shall be submitted in arrears, directly to the using agency, supported by vouchers signed by agency personnel attesting to satisfactory completion of the required services as specified. If a claim voucher is not being submitted, the following certification MUST appear on the invoice: I hereby certify that all items or services were delivered or rendered as set forth in this claim; that the prices charged are in accordance with referenced purchase order, delivery order or contract, that the claim is just, true and correct; that the balance stated herein is actually due and owing and has not been previously claimed; that no taxes from which the County is exempt are included; and that any amounts claimed for disbursements have actually and necessarily been made. Claimant Name Date By Signature Title CLAIM VOUCHERS AND CERTIFIED INVOICES NOT PROPERLY COMPLETED WILL BE RETURNED TO YOU UNPAID. Vendors may download claim form NIFS560 at the following URL: http://www.nassaucountyny.gov/agencies/Comptroller/Docs/PDF/ClaimVoucherFormBlank.pdf **RETENTION OF BID:** Vendor is required to make a copy of his completed bid document and applicable attachments. Any purchase orders issued against this bid will refer to the bid and attachments to designate items awarded. **METHOD OF BIDDING:** Please submit unit price in the appropriate column. PRICE DISCREPANCY: In the event of a discrepancy between the unit price and the extension price, the unit price will govern. WARRANTY: The successful bidder warrants the equipment furnished and all associated equipment against any defects in design, workmanship and materials against failure to operate satisfactorily for one (1) year from the date of acceptance by the using department and/or agency of the equipment, other than defects or failure shown by the Contractor that have arisen solely from accident or abuse occurring after delivery to the Nassau County agency. Contractor agrees to replace any parts, which in the opinion of the user, shall fail from the above reasons. IMPORTANT NOTES: If a company policy or trade practice requires a different warranty period, the bidder may so state without fear of disqualifications. However, the bidder is cautioned that the length of warranty may, in some cases, be a deciding factor in making an award. Equipment furnished hereunder shall meet the standards set forth in the Occupational Safety and Health Act of 1970. BIDDER SHALL STATE WARRANTY PERIOD: 1 year with additional 3 and 5 year manufacturers' NOTE: All warranties take effect only upon written acceptance of equipment by using agency and shall run full term from that point. BIDDER SHALL INDICATE COST AND TERM OF ANY EXTENDED WARRANTY OPTION, IF AVAILABLE: ALL BIDS MUST BE F.O.B ĎES<u>T</u>VÁZŤION AND THE DELIVERY WITHIN DOORS UNLESS OTHERWISE SPECIFIED.

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OFFICE OF PURCHASING COUNTY OF NASSAU STATE OF NEW YORK	FORMAL SEALED BID PROPOSAL 84084-09170-138
<b>TAX PROVISION:</b> Purchases made by the County of Nassau an Excise Taxes. Federal Exemption #A-109538 State Exemption any Existing "Fair Trade Agreements" and bidders should be gove	#EX 7213062C. The County of Nassau is not subject to
<b>REDUCTION IN PRICES:</b> If an award is made, the Contractor during the requirement period, the County shall receive the bene incumbent upon the Contractor to notify the Purchasing Department	fit of such reduction immediately upon effect. It shall be
PRICE PROTECTION: Bidders are required to state period of p	rice protection (in terms of days) after the bid opening.
STATE PRICE PROTECTION PERIOD:	730 DAYS AFTER BID OPENING
ensuing year. According, the County of Nassau requests that the of Nassau for one (1) year from the date of the award. Economic entire year. Bidders are requested to state the period for which to the days.	prices bid be protected and be available to the County
<b>SPECIFICATIONS:</b> Submit complete specifications and illustrat bid and designation of a manufacturer's catalog description, brancesulting there-from shall not be construed as qualification of the specifically stated in the Purchase or Blanket Order.	name or number in any Purchase or Blanket Order
<b>PRODUCT IDENTIFICATION:</b> If a product(s) is identified by a construction, finish, composition, size, workmanship and performable, each bidder warrants that the substitute product being offere manufacturer's name and brand of the product offered as an equipart of the product offered as an equipart of the product represented as an equal which is subsequently of the product at his expense, to pick up the rejected item and replace which will have the approval of the Director.	ance characteristics may be acceptable. In submitting a d is an equal. Bid sheets shall be so noted of the al. If as a result of an award, a delivery is made of a leemed to be unacceptable, the Contractor shall be
PROTECTION FROM CLAIM AGAINST "OR EQUAL": In the concerning or relating to the issue of "equal or better" or "or equal expense, to defend such claims or claims and agrees to hold the claims for loss or damage arising out of this transaction for any re	I", the successful bidder agrees, at his own cost and County of Nassau free and harmless from any and all
EQUIVALENT BIDS: Bidders may offer a product of the same of that specified in this bid. The use of the name of a manufacturer, described herein does not restrict or preclude bidders from offering source used only to indicate the character, quality and minimum perform permissible. A bidder submitting an equal or better product shall, submitting proof and/or a demonstration of equivalence, compatible equivalent product shall be strictly at the discretion of the Director bid item listing should be disregarded by the bidder. All bidders simply the bid specifications.	brand, make or catalog designation is specifying items g equivalent or better product bids. Such a designation mance desired. Equal or better product bids are at his own cost and expense be responsible for oility and performance. However, acceptance of an . Any omission of the term "or equal" in any specific
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#### FORMAL SEALED BID PROPOSAL 84084-09170-138

**COMPREHENSIVE AND GENERAL LIABILITY AND HOLD HARMLESS:** The Contractor agrees to indemnify and hold harmless the County of Nassau, its agents, officers and employees against any and all claims, causes of action, costs, and liabilities, in law or in equity, of every kind and nature whatsoever, directly or proximately resulting from any act of omission or commission of Contractor, its officers, agents, or employees. Contractor shall, at Nassau County's demand, defend at its own risk and expense any and all suits, actions or legal proceedings which may be brought or instituted against Nassau County, its agents, officers, or employees on any such claim, demand or cause of action, and Contractor shall pay and satisfy any judgment or decree which may be rendered against Nassau County, its agents, officers, or employees in any such suit, action or legal proceeding.

The Contractor shall obtain from an insurance company authorized to do business in the State of New York, and keep in force during the term of any agreement, a policy of Comprehensive and General Liability Insurance naming the Contractor as an insured, and naming the Country of Nassau as an additional insured, including, but not limited, to the torts and negligence of Contractor's personnel, with a combined single minimum limit of three million dollars (\$3,000,000.00) for bodily injury and property damage for any one occurrence at the Contractor's sole cost and expense. Evidence of insurance may be required prior to Notice of Award or issuance of a Purchase Order.

The Contractor shall comply with all provisions of the Workers' Compensation Law ar current coverage.	nd shall furnish a certificate showing evidence of
Bidder shall list below the Insurance Company(s) holding the following documents:  A) Certificate of Insurance name the County of Nassau as co-insured:  Or	Allied World Surplus Lines Insurance Co
B) Certificate of Insurance with indemnification agreement (hold harmless clause):	

**INSURANCE AND WORKERS COMPENSATION:** The successful bidder agrees to obtain from an insurance company, authorized to do business in the State of New York, and keep in force during the term of any agreement, a policy of Comprehensive and General Liability Insurance naming the Contractor as an insured, and naming the County of Nassau as an additional insured, including but not limited to the torts and negligence of Contractor's personnel, with a combined minimum single limit of three million dollars (\$3,000,000.00) for bodily injury and property damage for any one occurrence at the Contractor's sole cost and expense. Evidence of insurance may be required prior to Notice of Award or issuance of a Purchase Order.

The Contractor shall comply with all provisions of the Workers' Compensation Law and shall furnish a certificate showing evidence of current coverage.

**PRODUCT LIABILITY INSURANCE**: The successful bidder agrees to obtain from an insurance company authorized to do business in the State of New York, and keep in force during the term of an agreement, a policy of Product Liability Insurance, including foreign objects, with a combined minimum single limit of one million dollars (\$1,000,000.00) for each occurrence, at the Contractor's sole cost and expense, and shall furnish a certificate showing evidence of current coverage. Evidence of insurance may be required prior to Notice of Award or issuance of a Purchase Order.

ALL BIDS MUST BE F.O.B. DESTINATION AND INCLUDE DEVIVERY WITHIN DOORS UNLESS OTHERWISE SPECIFIED.

BIDDER SIGN HERE EXECUTIVE DIRECTOR

BIDDER TITLE

### FORMAL SEALED BID PROPOSAL 84084-09170-138

**ALTERNATIVE ITEM:** In submitting a bid on a commodity other than as specified, bidder shall furnish complete data and identification with respect to the alternate commodity he proposes to furnish. Consideration will be given to proposals submitted on alternate commodities to the extent that such action is deemed to serve the best interests of the County. If a bidder does not indicate that the commodity he proposes to furnish is other than as specified, it will be construed to mean that the bidder proposes to furnish the exact commodity as described. Consideration of the alternate shall be at the sole discretion of the Director. MORE THAN ONE (1) BID ON EACH ITEM WILL NOT BE CONSIDERED, UNLESS OTHERWISE SPECIFIED BY THE COUNTY.

**REPLACEMENT PARTS:** The requirements specified herein represent, for the most part, replacement and/or repair components to existing and presently owned equipment, and must match and inter-member without modification with the equipment and systems indicated.

**ADDITIONAL BIDS:** The County reserves the right, for any un-contemplated additional requirements of extraordinary quantities of particular items to call for new bids, therefore, whenever in the opinion of the Director of the Office of Purchase it is in the best interests of the County of Nassau to do so.

**NON-ASSIGNMENT:** In accordance with Section 138 of the State Finance Law, the contract may not be assigned by the Contractor or its right, title or interest therein assigned, transferred, conveyed, sublet or otherwise disposed of without the previous consent, in writing, of Nassau County and any attempts to assign the contract without the County's written consent are null and void.

#### **NON PERFORMANCE**

The Contractor agrees that in the event any of the services provided for under the terms of this contract should in any way be omitted or unsatisfactorily performed by the Contractor and/or his employees, the county shall so notify the contractor verbally and follow with a written notification of the deficient services for immediate correction. In the event the Contractor does not correct the deficient services after receipt of written notification, the Nassau County Department concerned will deduct a percentage based on the work not performed or performed unsatisfactorily from the Contractor's claim for the period covered. If the Contractor continues to omit or unsatisfactorily perform the required services, the County will arrange for the work to be done by another contractor and the cost of such work shall be deducted from any monies due or that may become due to the Contractor.

### **DISCLAIMER**

Any Blanket Purchase Order issued as a result of this bid will establish terms and conditions pursuant to which certain materials and/or services are to be supplied or performed, from time to time, for a specified period upon issuance by the County of Delivery Orders. The Blanket Purchase Order is non-exclusive and the County is not bound to purchase, and no materials are to be delivered or services performed without a Delivery Order. The County shall be under no obligation whatsoever to issue such Delivery Orders. The Blanket Purchase shall not apply in any way to items of material or service deemed by the County in its sole discretion to be extraordinary or involve any special conditions, quantities, circumstances or complexities.

#### **EVALUATION:**

The Director of the Office of Purchasing (hereinafter known as the Director) reserves the right before making award to make investigations as to whether or not the items, qualifications, services or facilities offered by the Bidder meet the requirements set forth herein and are ample and sufficient to insure the proper performance in the event of an award. The Bidder must be prepared, if requested by the Director, to present evidence of experience, ability and financial standing, as well as a statement as to plant, machinery, trained personnel and capacity for the rendition of the service on which he his bidding. Upon request of the Director of Purchasing, successful bidder shall file certification from the manufacturer relative to authorization, delivery, service and guarantees. If it is found that the conditions of the bids are not complied with or that the services or equipment proposed to be furnished do not meet the requirements called for, or that the qualifications, financial standing or facilities are not satisfactory, the Director may reject such bids. It is distinctly understood, however, that nothing in the foregoing shall mean or imply that it is obligatory upon the Director to make any examinations before award; and it is further understood that, if such examination is made, it in no way relieves the Bidder from fulfilling all requirements and conditions of the bid.

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### NOTICE

### READ THIS PAGE OF THE BID CAREFULLY

ALL BIDDERS MUST COMPLY WITH THIS REQUIREMENT OR YOUR BID WILL BE AUTOMATICALLY REJECTED

RIGHT TO KNOW LAW AND "OSHA"

PURSUANT TO ARTICLE 28, SECTION 876 OF THE LABOR LAW OF THE STATE OF NEW YORK, THE COUNTY OF NASSAU HAS MANDATED EMPLOYER'S RESPONSIBILITY TO PROVIDE NOTICE TO EMPLOYEES REGARDING TOXIC SUBSTANCES. TO SATISFY THIS MANDATED REQUIREMENT, WE MUST ASK FOR YOUR COOPERATION. SOME OF THE MATERIAL ON THIS BID MAY CONTAIN TOXIC SUBSTANCES. THEREFORE, YOU MUST SUBMIT, WITH YOUR BID, "MATERIAL SAFETY DATA SHEETS" FOR ALL MATERIALS TO BE SUPPLIED PURSUANT TO THIS BID.

# FAILURE TO PROVIDE THIS INFORMATION WITH THE BID WILL RESULT IN AUTOMATIC REJECTION OF THE BID.

IF YOUR PRODUCT DOES NOT CONTAIN TOXIC SUBSTANCES, PLEASE SIGN THE FOLLOWING CERTIFICATION:

#### CERTIFICATION:

I HEREBY CERTIFY THAT I HAVE READ THE NAS	SSAU COUNTY NOTICE, AND FURTHER CER DO NOT CONTAIN ANY TOXIC SUBSTAN	TIFY THAT ITEMS NUMBERED
X Man Elanfor	Executive Director	9/16/2020
Signature	Title	Date
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#### FORMAL SEALED BID PROPOSAL 84084-09170-138

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ACCESS CLAUSE: Contractor, including its satellites, offices and/or subcontractors, if any, shall maintain full and complete books and records of accounts pertaining to this agreement, in accordance with accepted accounting practices and such other records as may be reasonably prescribed by the County of Nassau. Such books and records shall at all times be available for audit and inspection by the completion of all the services described in this agreement. Contractor further agrees that if any provision of Section 952 of the Omnibus Reconciliation Act of 1980 (Pt-96-499) is found by a body of competent jurisdiction to be applicable to this contract, the Contractor agrees that it will make available upon written request by the Secretary of Health and Human Services, or the Comptroller General of the General Accounting Office, or any of their duly authorized representatives, a copy of this contract and any executed amendments thereto documents which relate to the calculation of the charges stated in the contract and copies of service reports documenting services performed. Such records will be available in accordance with the above for the period of six (6) years after the furnishing of any of the services described in this contract.

**TERMINATION PREROGATIVE:** The Director reserves the right to cancel the Blanket Order by giving not less than thirty (30) days written notice that, on or after a date therein specified, the contract shall be deemed terminated and cancelled.

**VENDOR RESPONSIBILITY CRITERIA:** The Director of Purchasing reserves the right before making an award to make investigations as to whether or not the qualifications, services, facilities or items offered by the bidder meet the requirements set forth herein and are ample and sufficient to ensure the proper performance in the event of an award. The bidder must be prepared, if requested by the Director of Purchasing, to present evidence of experience, ability, financial standing, as well as a statement as to plant, machinery, trained personnel and capacity for the rendition of the service on which the vendor is bidding. Upon request of the Director, the successful bidder shall file certification from the manufacturer relative to authorization, delivery, service and guarantees. If it is found that the conditions of the bid are not complied with or that the services or equipment proposed to be furnished do not meet the requirements called for, or that the qualifications, financial standing, or facilities are not satisfactory, the Director may reject such bids. It is distinctly understood, however, that nothing in the forgoing shall mean or imply that it is obligatory upon the Director to make any examinations before an award; and it is further understood that, if such examination is made, it in no way relieves the bidder from fulfilling all requirements and conditions of the bid.

**IMPORTANT NOTE:** The Director reserves the right to accept or reject any and all bids, or separable portions of offers, and waive technicalities, irregularities, and omissions if the Director determines the best interests of the County of Nassau will be served. The Director, in his sole discretion, may accept or reject illegible, incomplete or vague bids and his decision shall be final. A conditional or revocable bid which clearly communicates the terms or limitations of acceptance may be considered and contract award may be made in compliance with the bidder's conditional or revocable terms in the offer. Prior to award, the Director reserves the right to seek clarifications, request bid revisions, or to request any information deemed necessary for proper evaluation of bids from all bidders deemed to be eligible for contract award. Failure to provide requested information may result in rejection of the bid.

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NON-COLLUSIVE BIDDING CERTIFICATION REQUIRED BY SECTION 139-D OF THE STATE FINANCE LAW

BY SUBMISSION OF THIS BID, BIDDER AND EACH PERSON SIGNING ON BEHALF OF BIDDER CERTIFIES, AND IN THE CASE OF A JOINT BID, EACH PARTY THERETO CERTIFIES AS TO ITS OWN ORGANIZATION, UNDER PENALTY OR PERJURY, THAT TO THE BEST OF HIS/HER KNOWLEDGE AND BELIEF:

- [1] The prices of this bid have been arrived at independently, without collusion, consultation, communication, or agreement for the purposes of restricting competition, as to any matter relating to such prices with any other Bidder or with any competitor;
- [2] Unless otherwise required by law, the prices which have been quoted in this bid have not been knowingly disclosed by the Bidder and will not knowingly be disclosed by the Bidder prior to opening, directly or indirectly, to any other Bidder or to any competitor; and
- [3] No attempt has been made or will be made by the Bidder to induce any other person, partnership or corporation to submit or not to submit a bid for the purpose of restricting competition.

A BID SHALL NOT BE CONSIDERED FOR AWARD NOR SHALL ANY AWARD BE MADE WITH [1], [2], [3] ABOVE HAVE NOT BEEN COMPLETE WITH; PROVIDED HOWEVER, THAT IF IN ANY CASE THE BIDDER(S) CANNOT MAKE THE FOREGOING CERTIFICATION, THE BIDDER SHALL SO STATE AND SHALL FURNISH BELOW A SIGNED STATEMENT WHICH SETS FORTH IN DETAIL THE REASONS THEREFORE:

[AFFIX ADDENDUM TO THIS PAGE IF SPACE IS REQUIRED FOR STATEMENT]

Subscribed to under pena	ity of perjury under the laws of the State of	of New York,	•
this 16th Partnership.	day ofSeptember	, 20 <u>20</u>	as the act and deed of said Corporation or
Identifying Data:			
Potential Contractor:	VIRSIG, LLC		
Address: 95			
Street: Seavie	w Blvd.		
City, Town, etc:	Port Washington, NY 1105	0	
Telephone:	718.819.6400	Title:	Executive Director
If applicable, respons	sible Corporate Officer		
Name Glenn Ta	aylor	Title	Executive Director
Signature:	Jan El	ay for	Sign Here
FAILURE TO	COMPLETE THIS FORM AND AUTOMATIC F	/ D SIGN IN APPROP REJECTION OF THE	RIATE PLACE SHALL RESULT I
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### GENERAL INSTRUCTIONS: All bidders must adhere to the following conditions:

As per New York State Municipal Law 103, no exception can be taken to any material term and/or condition of this bid with the exception of any warranties as presented in this bid for the specific commodity or service required.

Any language in any proposal or document submitted by a bidder as part of their bid that is accepted by the County of Nassau cannot be in conflict with any material term and/or condition relevant to this bid with the exception of any warranties or the specifications of the commodity of service required by this bid. If there is any conflict between the bidder's terms and conditions and the terms and conditions of this bid, the terms and conditions of this bid shall govern.

Bidders must insert **FEDERAL IDENTIFICATION NUMBER** in the space provided on page one of this bid.

Late Formal Sealed Bids will NOT be accepted. Bidders are urged to mail bids early to assure delivery on time. Bids must be received by 11:00 A.M. on the bid opening date.

Prices MUST be inserted with TYPEWRITER OR INK. Entries with WHITE OUT, CROSS-OUTS OR LIFT-OFF TAPE MUST BE INITIALED or that entry will be disqualified.

Bidders should submit bid with unit price in the appropriate column on bid pages or forms attached hereto. In the event of a discrepancy between the unit price and the extension, the unit price shall govern. Bidders shall submit one (1) original bid document and all applicable attachments. Any order issued against this bid will refer to the bid and attachments to designate items awarded. Bidders agree that all, Direct Purchase Orders and/or Purchase Orders shall be effective and binding upon the Contractor when place in the mail, addressed to the Contractor at the address shown on the Direct Purchase Order or the Purchase Order.

Bidders MUST state manufacturer's name and catalog number of each item bid.

### ABSOLUTELY NO MINIMUM ORDERS shall be applied to this bid.

Purchases made by Nassau County are not subject to State or Local Sales Tax or Federal Excise Taxes.

State Exemption Number: EX 7213062C

Inside (receiving dock) delivery is required on all orders.

Federal Exemption Number: A-109538

The rights and obligations of the parties under this agreement shall be governed by the laws of the State of New York.

Bids are hereby solicited for the commodities and/or services specified herein which are to be delivered and/or performed at the locations indicated, and in strict accordance with all specifications, terms and conditions attached hereto and made part hereof.

Bid document must be signed by proprietor, partner or corporate officer.

The clauses contained in these bid forms set forth the wishes of the County of Nassau in regard to the purchase and/or services required. However, the Director reserves the right to waive irregularities, omissions, or other technical defects if, in its judgment, the best interest of the County of Nassau will be served accordingly.

Bidders may take exception to paragraphs of the bid under a separate cover letter to be attached to this bid, indicating the specific bid page, paragraph and the exception(s). In any event, the decision of the Director will be final.

Qualification statement MUST BE COMPLETED and submitted with bid. See page 4 for further details

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#### Living Wage

#### Section 1. Authority and Usage

- a. These Rules are promulgated pursuant to Local Law 1-2006, section 7(b) which authorizes the County Executive to promulgate rules to implement the provisions of the Nassau County Living Wage Law.
- b. Wherever the term "Law" or "Living Wage Law" is used in this document, it shall mean Local Law 1-2006, otherwise known as the Nassau County Living Wage Law. Whenever the terms "Rule" or "Rules" are used in this document, it shall mean these Rules of the County Executive regarding the Nassau County Living Wage Law.

#### Section 2. Clarification of Terms

a. <u>Awarded</u>. "Awarded" shall mean that time at which a contractor is selected by the County, or any department of the County, to receive county financial assistance, even if that time is before execution of a county financial assistance agreement by all parties or approval of such agreement by the County Legislature.

See Living Wage Law, § 5(a) "Certification of Compliance" and § 10 "Other Provisions"

- b. <u>County Service Contract</u>. "County Service Contract" shall mean any contract let to a contractor by the county for the furnishing of services to or for the county and that involves an expenditure equal to or greater than twenty-five thousand dollars. A contract for the sale of goods to the County, or a contract for the sale of goods where incidental services are being provided to the County, are not considered County Service Contracts. This definition shall not include contracts awarded pursuant to the county's emergency procurement procedure as set forth in section twenty-two hundred six of the county charter, inter-governmental agreements, agreements with state or local public authorities or agreements with local development corporations incorporated pursuant to section 1411 of the not-for-profit corporations law.
- c. <u>County Financial Assistance</u>. "County Financial Assistance" shall mean any grant, loan, tax incentive or abatement, bond financing, subsidy or other form of assistance of more than fifty thousand dollars given by or through the authority or approval of the county to an entity having at least ten employees. County financial assistance shall not include industrial development bonds, community development block grant loans, and enterprise-zone-related incentives.

#### d. <u>Employee and Employer</u>.

- i. Under Section 1 of the Living Wage Law, an "Employee" for the purposes of a county service contract is an employee of a county contractor "pursuant to one or more service contracts and who expends any of his or her time thereon." Thus, an Employee may be:
- A. Any person hired by a County contractor specifically to work on the County Service Contract at issue
- B.\_Any person employed by the County Contractor who works on the specific services contemplated by the County Service Contract
- ii. An Employee is not:
- A. An employee who provides services which are only incidental to the services specified in the County Service Contract.

An employee who does not provide any services contemplated under the County Service Contract in Question

ALL BIDS MUST BE F.O.B. DESTINATION AND INCLUDE DELIVER BIDDER SIGN HERE	Executive Director
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### FORMAL SEALED BID PROPOSAL 84084-09170-138

ill. For the purposes of the Living Wage Law, Nassau Community College is not an employer as defined in the Law. However, service contractors, financial assistance recipients and lessees of the College are employers as defined in the law and are subject to the provisions of the Living Wage Law as they are applicable.

See Living Wage Law, § 1 "Employee," "Employer"

e. Enter Into. "Enter into" shall mean that time at which both parties have signed the contract in question.

See Living Wage Law, § 1 "County Service Contract" and § 10(a) "Other Provisions"

- 3. Amendments, Extensions and Renewals
- a. <u>Renewals and Extensions</u>. Where an existing County Financial Assistance Agreement, County Service Contract, or County Lease is renewed or extended after the effective date of the Law, such agreement is a new County Financial Assistance Agreement, County Service Contract or County Lease, as the case may be, and is subject to the applicable provisions of the Law.
- b. Determination of Applicability.
- i. County Service Contracts.
- A. Any renewal of a County Service Contract is subject to the Living Wage Law if the total expenditure by the County under the renewal is \$25,000 or greater.
- B. If a County Service Contract is extended or otherwise amended, such extension or amendment will be subject to the provisions of the Law if such amendment increases the total expenditure under the original agreement to an amount \$25,000 or over, or if such amendment itself involves an expenditure of \$25,000 or over. In no event shall the Law apply in a situation where an amendment involves an expenditure of less than \$25,000 and the original agreement already involves an expenditure of \$25,000 or over.
- ii. County Financial Assistance Agreements.
- A. Any renewal of a County Financial Assistance Agreement is subject to the Living Wage Law if the total expenditure by the County under the renewal is greater than \$50,000.
- B. If a Financial Assistance Agreement is extended or otherwise amended, such extension or amendment will be subject to the provisions of the Law if such amendment increases the total expenditure under the original agreement to an amount over \$50,000, or if such amendment itself involves an expenditure over \$50,000. In no event shall the Law apply in a situation where an amendment involves an expenditure of \$50,000 or less and the original agreement already involves an expenditure over \$50,000.
- iii. <u>County Leases</u>. Any renewal, extension or modification of a County Lease is subject to the provisions of the Living Wage Law.

See Living Wage Law, §10(a) "Other Provisions"

- 4, Waiver of the Law
- a. Application of the Provision
- i. Any County Contractor may apply for a waiver of the provisions of the Law. In order to qualify as a County Contractor, the applying organization must have a County Service Contract with the County of Nassau. A County Service Contract is a contract which contemplates providing a service to the County (not goods or any service performed only to deliver goods)

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### FORMAL SEALED BID PROPOSAL 84084-09170-138

for which the County is paying \$25,000 or more. Both non-profit and for-profit County Contractors may apply for a waiver.

- ii. At this time, the Living Wage Law does not allow a County Lessee or an entity receiving County Financial Assistance to apply for a waiver of the Law's provisions.
- b. Request for a Waiver The following procedures have been established by the County Executive for requesting a waiver of the provisions of the Living Wage Law:
- i. Request for a waiver must be made to the Nassau County Office of Compliance. Since a waiver request must be made by a County Contractor who already has a contract with the County to provide services, a request for a waiver may only be made after the contract in question is entered into with the County.
- ii. A request for a waiver must be made on the approved form designated "Request for Waiver of the Provisions of the Nassau County Living Wage Law." This form is attached to these rules. Additional forms may be requested by contacting the agency with which the requesting organization has a contract.
- iii. Except for those requesting organizations with County Service Contracts listed in section 4(b)(iv)(E)(3) below, those requesting organizations which plan to request a waiver once a County Service Contract has been entered into must include, in their bid or proposal for the specific County Service Contract, a budget breakdown stating the amount of the budget allocated to wages (assuming the Living Wage Law applies), and the amount of the budget allocated to services and other contract expenses.
- A. In any budget breakdown submitted, the requesting organization must include only those employees who are included within the definition of "Employee" described above.
- B. Those County contractors who have been awarded a contract through Executive Order No. 1 of 1993, a state or federal grant, General Municipal Law section 104, or any other state or federal rule or regulation must submit the above budget breakdown to the contracting agency before such contract is entered into with the County in order to be eligible for a waiver.
- iv. A waiver request must contain the following information:
- A. The name of the organization
- B. The address of the organization
- C. A brief description of the contract which the waiver pertains to.
- D. The name and email address of the Chief Executive Officer of the requesting organization
- E. The criteria (hereinafter, the "Criteria") for qualifying for a waiver under the provisions of the Law. Currently, a requesting organization must meet either Criteria 1, 2 or 3 below, and, if Criteria 1, 2 or 4 are cited, must meet Criterion 5 below:
- 1. The highest paid officer or employee of the requesting organization earns a salary which, when calculated on an hourly basis, is less than six times the lowest wage or salary paid by the requesting organization.

OR

OR

2. Compliance with the requirements of the Living Wage Law will directly increase the requesting organization's expected total annual budget in an amount greater than ten percent of the prior fiscal year's budget.

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### FORMAL SEALED BID PROPOSAL 84084-09170-138

3. The requesting organization is providing any of the following services to the County and compliance with the Living Wage Law would exceed the amount, per hour or per diem (as the case may be), reimbursed to the County by any State or Federal Source:

Services under the Expanded In-Home Services for the Elderly Program (EISEP)

Foster care services under the New York Social Services Law.

Residential domestic violence services under the New York Social Services Law.

Residential care, educational and vocational training, physical and mental health services, and employment counseling services to residents of the Juvenile Detention Center under the New York Executive Law.

#### OR

- 4. The requesting organization is providing any of the following services to the County and compliance with the Living Wage Law would increase the County Service Contract's budget by greater than ten percent over the budget for the requesting organization's County Service Contract for the previous contracting year:
- i. Non-residential domestic violence services under the New York Social Services Law.
- ii. Services under the Home Energy Assistance Program (HEAP) Preventive services for children pursuant to the New York Social Services Law Non-Secure detention services pursuant to the New York Executive Law.

### AND (if Criteria 1, 2 or 4)

- 5. When the requesting organization placed a bid or submitted a proposal for the county service contract at issue, it must have submitted a budget which included a breakdown of the wages paid to employees of the requesting organization who would be covered under the Living Wage Law.
- F. A statement that, if a waiver is granted, the requesting organization will decrease its budgeted wage allocation to that amount the requesting organization would have paid its employees had the requirements of Living Wage Law not been applied. The amount to be paid by the County to the requesting organization will be reduced accordingly by contract amendment.
- G. The notarized signature of the requesting organization's Chief Executive Officer.
- v. A request must be accompanied by documentation supporting the Criteria claimed by the requesting organization.
- A. If Criteria (1) is cited in the request, the requestor must include a statement, certified by the chief financial officer of the requesting organization as true and accurate, of the wages paid, on an hourly basis, of the highest and lowest paid individuals employed by the requesting organization.
- B. If Criteria (2) is cited in the request, the requestor must provide a copy of the requesting organization's budget for the last fiscal year along with a copy of the organization's expected budget taking into account increases in salary as a result of compliance with the Living Wage Law. Both budgets must be certified as complete and accurate by the chief financial officer of the requesting organization.
- C. If Criteria (4) is cited in the request, the requestor must provide a copy of the requesting organization's budget for the County Service Contract for the prior agreement year along with the requesting organization's budget for the County Service Contract for the current agreement year which takes into account increases in salary as a result of compliance with the Living Wage Law. Both budgets must be certified as complete and accurate by the chief financial officer of the requesting organization.

VL	The	request	: rorm	and a	all do	cumen	itation	must	be s	sent to	the	following	address	S;
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### FORMAL SEALED BID PROPOSAL 84084-09170-138

County of Nassau Office of Compliance Attention: Living Wage Waiver Request Office One West Street – 4<sup>th</sup> Floor Mineola, New York 11501

- c. Waiver and Procurement
- i. As a waiver may only be requested once a County Service Contract has been entered into, no waiver application may be submitted by any organization submitting a bid or proposal to the County for a County Service Contract.
- ii. The fact that a waiver may be granted to an organization submitting a bid or proposal to the County for a County Service Contract will not be a consideration in evaluating such bid or proposal.
- d. Review Procedures
- i. Review of a request for a waiver must be made by the Office of Compliance.
- ii. Approval of a request is dependent on the requestor satisfying either criteria (1), (2) or (3) in section 4(b)(iv)(E) above and, if citing criteria (1), (2) or (4), criterion (5) in section 4(b)(iv)(E) above. Applications not satisfying these criteria, or incomplete applications, will not be approved. However, complete applications that do meet these criteria shall be approved by the Office of Compliance.
- iii. The Office of Compliance shall inform the requestor of his or her decision to grant or deny a request in writing within thirty days of receipt of the request. A copy of the grant or denial shall be transmitted to the County Comptroller for the purposes of monitoring compliance with the Living Wage Law.
- iv. During such thirty day period, the requestor must continue to abide by the provisions of the Living Wage Law. Failure to do so may result in action by the Office of the Nassau County Comptroller to enforce the provisions of the Law.
- e. Post-Award Review
- i. After the County grants a waiver, if at any time during the term of the County Service Contract the requesting organization alters its budget or wages such that the organization no longer qualifies for a waiver of the Living Wage Law, the requesting organization must contact the County department with which it contracts and inform such department of such alteration.
- ii. If a County department is contacted in reference to such a change, the department must either:

Amend the County Service Contract in question to restore any funding subtracted from the contract as a result of a waiver of the Living Wage Law and receive from the Contractor a completed Certificate of Compliance; or

Terminate such Contract according to its terms.

See Living Wage Law, § 9 "Waiver"

- 5. Inter-Governmental Agreements
- a. The Living Wage Law shall not apply to those County Service Contracts which are entered into with any municipal corporation located within the County, any school district located within the County, and any special district located within the County.
- b. <u>County Financial Assistance Agreements and County Leases</u>. The Living Wage Law shall not apply to a County Financial Assistance Agreement or a County Lease in the event that application of the law would conflict with the application of a federal, state or local law, rule, regulation or ordinance. For the purposes of this Rule, the Living Wage Law would not

ALL BIDS MUST BE F.O.B. DESTINATION AND INCLUDE DELIVERY WITHIN DO	OORS UNLESS OTHERWISE SPECIFIED.
BIDDER SIGN HERE	Executive Director
BIDDER	TITLE
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### FORMAL SEALED BID PROPOSAL 84084-09170-138

Executive Director

TITLE

apply to a County Financial Assistance Agreement or County Lease where funding for the Agreement or Lease is derived from a Federal or state grant where the distribution of such grant funds to certain subrecipients is mandatory and non-discretionary.

<u>See</u> Living Wage Law, § 1 "County Service Contract," "Inter-governmental Agreement;" § 3 "Minimum Compensation;" § 10 "Other Provisions"

#### 6. Certification of Compliance

- a. An updated certification of compliance with the provisions of the Living Wage Law shall be submitted to the County on or before the first day of each agreement year during the term of any County Service Contract.
- b. For the purposes of updating a certification of compliance, a "material change" as used in the Law shall be limited to the following:
- i. Any determination by the County Comptroller that the contractor has violated any provision of the Law.
- ii. Any instance during the preceding year in which the contractor has been found by a court or governmental agency to have violated federal state or local laws regulating payment of wages or benefits, labor relations or occupational safety and health, or where any governmental body has initiated a judicial action, administrative proceeding or investigation of the contractor in regard to any of the above laws.

See Living Wage Law, § 5 "Certification of Compliance"

#### 7. Nassau County Employees

**BIDDER SIGN HERE** 

- a. All Nassau County Employees are covered by the provisions of the Living Wage Law, provided, however, that Nassau County Employees covered by the collective bargaining agreement between the County and the Civil Service Employees Association are not entitled to receive the benefits supplement rate as the term is defined in the Law. The provisions of the Law also extend to paid interns hired by the County.
- b. The Living Wage Law does not apply to volunteer workers utilized by the County pursuant to the County's authority to use volunteer workers under § 2105 of the Nassau County Charter. As such, the Law does not cover unpaid interns utilized by the County.

See Living Wage Law, § 1 "Employee," "Employer;" § 10 "Other Provisions"

Appendix L

Certificate of Compliance

In compliance with Local Law 1-2006, as amended (the "Law"), the Contractor hereby certifies the following:

The chief executive officer of the Contractor is:

Brian Valenza (Name)

56 Middleneck Road, Port Washington, NY 11050 (Address)

718.819.6403 (Telephone Number)

29

BIDDER

### FORMAL SEALED BID PROPOSAL 84084-09170-138

The Contractor agrees to either (1) comply with the requirements of the Nassau County Living Wage Law or (2) as applicable, obtain a waiver of the requirements of the Law pursuant to section 9 of the Law. In the event that the contractor does not comply with the requirements of the Law or obtain a waiver of the requirements of the Law, and such contractor establishes to the satisfaction of the Department that at the time of execution of this agreement, it had a reasonable certainty that it would receive such waiver based on the Law and Rules pertaining to waivers, the County will agree to terminate the contract without imposing costs or seeking damages against the Contractor

In the past five years, Contractor has X has not been for government agency to have violated federal, state, or local laws rewages or benefits, labor relations, or occupational safety and heal been assessed against the Contractor, describe below:	gulating payment of
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In the past five years, an administrative proceeding, investigation initiated judicial action has $\underline{X}$ has not been commenced ag the Contractor in connection with federal, state, or local laws regwages or benefits, labor relations, or occupational safety and heal proceeding, action, or investigation has been commenced, describe be	ainst or relating to ulating payment of th. If such a
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#### FORMAL SEALED BID PROPOSAL 84084-09170-138

Contractor agrees to permit access to work sites and relevant payroll records by authorized County representatives for the purpose of monitoring compliance with the Living Wage Law and investigating employee complaints of noncompliance.

I hereby certify that I have read the foregoing statement and, to the best of my knowledge and belief, it is true, correct and complete. Any statement or representation made herein shall be accurate and true as of the date stated below

9/16/2020

Dated

Signature of Chief Executive Officer

Brian Valenza

Name of Chief Executive Officer

Sworn to before me this

16 day of SEPTEMBER

Notary Public

THIS DOCUMENT WAS EXECUTED IN QUEENS COUNTY, NY

ALL BIDS MUST BE F.O.B. DESTINATION AND INCOUDE DELIVERY WITHIN DOORS UNLESS OTHERWISE SPECIFIED.

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#### NY STATE LABOR LAW

If any portion of work being Bid is subject to the prevailing wage rate provisions of the Labor Law, the following shall apply:

- a. "Public Works" and "Building Services" Definitions
- i. Public Works Labor Law Article 8 applies to county contracts for public improvements in which laborers, workers or mechanics are employed on a "public works" project (distinguished from public "procurement" or "service" contracts).
- ii. Building Services Labor Law Article 9 applies to Contracts for building service work with the county, that: (i) involve the care or maintenance of an existing building, or (ii) involve the transportation of office furniture or equipment to or from such building, or (iii) involve the transportation and delivery of fossil fuel to such building, and (iv) the principal purpose of which is to furnish services through use of building service employees.
- b. Prevailing Wage Rate Applicable to Bid Submissions A *copy of the applicable prevailing wage rates to be paid or provided are annexed* to the Bid Documents. Bidders must submit Bids which are based upon the prevailing hourly wages, and supplements in cash or equivalent benefits (i.e., fringe benefits and any cash or non-cash compensation which are not wages, as defined by law) that equal or exceed the applicable prevailing wage rate(s) for the location where the work is to be performed. Bidders may not submit Bids based upon hourly wage rates and supplements below the applicable prevailing wage rates as established by the New York State Department of Labor. Bids that fail to comply with this requirement will be disqualified. Information indicating that prevailing wages are not being paid on a public works project will be forwarded to the New York State Department of Labor for investigation. Willful violations of the prevailing wage provisions of the Labor Law may result in debarment from the bidding and award of public contracts.
- c. Wage Rate Payments / Changes During Contract Term The wages to be paid under any resulting Contract shall not be less than the prevailing rate of wages and supplements as set forth by law. It is required that the Contractor keep informed of all changes in the Prevailing Wage Rates during the Contract term that apply to the classes of individuals supplied by the Contractor on any projects resulting from this Contract, subject to the provisions of the Labor Law. Contractor is solely liable for and must pay such required prevailing wage adjustments during the Contract term as required by law.
- d. Public Posting & Certified Payroll Records In compliance with Article 8, Section 220 of the New York State Labor Law:
- i. Posting The Contractor must publicly post on the work site, in a prominent and accessible place, a legible schedule of the prevailing wage rates and supplements.
- ii. Payroll Records Contractors and Subcontractors must keep original payrolls or transcripts subscribed and affirmed as true under the penalties of perjury as required by law. For public works contracts over \$25,000 where the Contractor maintains no regular place of business in New York State, such records must be kept at the work site. For building services contracts, such records must be kept at the work site while work is being performed.
- iii. Submission of Certified Payroll Transcripts for Public Works Contracts Only Contractors and Subcontractors on public works projects must submit monthly payroll transcripts to the project manager for a public works project.
- iv. Records Retention Contractors and Subcontractors must preserve copies of such certified transcripts for a period of three years from the date of completion of work on the awarded contract.

If this contract is for Building Service Work as defined in Article 9 of the Labor Law, State law prohibits other political subdivisions and districts within the County from making purchases pursuant to this agreement.

The County Living Wage Law, Title 57, Section 3(a)(i), states: employers who provide building services shall pay their employees no less than the living wage, as required by this section, or the prevailing wage, whichever is greater. In future bidding procedures, the requirement should be "vendor must pay the prevailing wage, or the County Living Wage, whichever is greater", or similar language.

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**RECORD RETENTION:** Contractor shall retain complete and accurate records and documents related to this Agreement for six (6) years following the later of termination or final payment. Such records shall at all times be available for audit and inspection by the County.

**Governing Law** – Consent to Jurisdiction and Venue; Governing Law. Unless otherwise specified in this Agreement or required by Law, exclusive original jurisdiction for all claims or actions with respect to this Agreement shall be in the Supreme Court in Nassau County in New York State and the parties expressly waive any objections to the same on any grounds, including venue and forum non conveniens. This Agreement is intended as a contract under, and shall be governed and construed in accordance with, the Laws of New York State, without regard to the conflict of laws provisions thereof.

**PRE BID SITE VISITS:** The prospective suppliers, when bidding, represents and warrants that he has visited and knows the site(s) or premise(s) upon which the work, as described in these bid specifications, is to be performed hereunder and that he has informed himself of all existing conditions affecting the work and as to the work of other coming in conjunction with his work. Failure of the bidder to thoroughly acquaint himself with the site and local conditions shall not relieve him of his responsibility, and shall not entitle him to any claim for extras. Bidders may call **Sgt. John Kilfoil at 516-573-7500** for an appointment to visit the site.

### Scope of Work

All waste materials removed, including hazardous materials and liquids during normal course of construction or repairs must be done in compliance with all Federal, State and Local laws. The award winning vendor must maintain and submit proof of proper waste disposal with their claim for service being rendered.

On all jobs performed by the vendor the job location shall be restored to a safe and aesthetically acceptable condition prior the end of the day or upon completion of the work as directed by the County representative.

#### Specifications

FURNISH AND INSTALL A COMPLETE AND OPERATIONAL NETWORKED VIDEO SURVEILLANCE SYSTEM CONSISTING OF 17 PARAPET MOUNTED PAN-TILT-ZOOM CAMERAS WITH A 360 VIEW FIXED CAMERA AND 17 HIGH DEFINITION INDOOR VANDAL RESISTANT DOME CAMERAS. THERE WILL BE 23 DOOR OPENING INSTALLED WITH INTEGRATED ACCESS CONTROL CONNECTED TO THE COUNTY WIDE ACCESS SYSTEM, THERE ARE 67 OPENINGS THAT WILL BE MONITORED FOR DOOR STATUS BASIC VIEWS AND ACCESS LEVELS WILL BE DESIGNED INLINE WITH NCPD GUIDE-LINES

To include the following:

01006-001 AXIS Q6000-EMKII MEGAPIXEL NETWORK CAMERA- DOME	QTY-17
5507-271 AXIS T91D62 WALL MOUNT FOR NETWORK CAMERA	QTY-17
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### FORMAL SEALED BID PROPOSAL 84084-09170-138

COUNTY OF NASSAU STATE OF NEW YORK	84084-09170-138
N223-01K-BL TRIPP LITE 1000FT CAT6/CAT6A 10G BULK CABLE.	QTY-10
MISCELLANEOUS HARDWARE	
S2-NN-E-WM WALL MOUNT ENCLOSURE WITH 7 AVAILABLE EXPANSION: APPLICATION BLADES INCLUDED	SLOTS NO S2 QTY-2
S2-ACM ACCESS CONTROL APPLICATION EXTENSION BLADE WITH SUPPLY READERS, 4 INPUTS AND 4 OUTPUTS	ORT FOR QTY-13
S2-INP SUPERVISED INPUT APPLICATION EXTENSION BLADE W/8 INPUTS	G QTY-9
AL400ULACM ALTRONIX PROPRIETARY POWER SUPPLY- WALL MOUNT 11 AC INPUT-8+12V RAILS	0 V QTY-3
S2-920PTNNEK00460-S2SEC WITH PROX, WALL SWITCH, WIEGAND, PIG BLACK, LED BLUE-FLASH GREEN, BUZZERON, S2 SECURITY LABEL	TAIL, QTY-23
DS1501 BOSCH MOTION SENSOR- 1 MINUTE TIME DELAY-LIGHT GRAY	QTY-23
PS5-111 PNMTC TIME DLY, RANGE 2- 60SECS	QTY-7
11981099 HONEYWELL ACCESS CONTROL CABLE- 1000FT CONTROL CAB CARD READER - BARE WIRE BARE WIRE	LE FOR QTY-6
MISCELLANOUS HARDWARE	
01586-001 YEALINK SIP-T58A SMART MEDIA PHONE	QTY-2
01301-001 2N FACEPLATE- SURFACE MOUNT	QTY-3
01364-001 2N MOUNTING BOX- SURFACE MOUNT	QTY-3
BC-C6EEPL-WHT-01 COMCABLES CAT 6E 250 MHZ UTP PLENUM CABLE-10 CATEGORY 6E NETOWRK CABEL FOR NETWORK DEVICE FIRST EN 1X BARI SECOND ENC 1X BARE WIRE-WHITE	00FT E WIRE QTY-1
XPCODL MILESTONE SYSTEMS XPROTECT CORP.DEVICE CHANNEL LICENS 10 YEAR SUPPORT INCLUDED- NCPD ONLY	SE-LICENSE QTY-34
XPCODL MILESTONE SYSTEMS XPROTECT CORPORATE DEVICE CHANNEL LICENSE- 10YEAR SUPPORT NCLUDED- NCPD ONLY	LICENSE QTY-17
INSTALL- VIDEO INSTALLATION OF VIDEO SURVEILLANCE	QTY-168
INSTALL ACCESS INSTALLATION OF ACCESS CONTROL	QTY-138
INSTALL - CABLING INSTALLATION OF CABLING	QTY-260
INSTALL- NETWORK INSTALLATION OF NETWORK	QTY-16
INSTALL -INTERCOM INSTALLATION OF INTERCOM EQUIPMENT	QTY-24
ENGINEERING - SYSTEM ENGINEERING	QTY-16
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### FORMAL SEALED BID PROPOSAL 84084-09170-138

PROGRAM-SYS PROGRAMMING OF SYSTEM EQUIPMENT	QTY-16
COMMISSION-SYS COMMISSIONING & TESTING OF SECURITY SYSTEM	QTY-8
PROJECT MANAGEMENT SERVICES	QTY-32
STANDARD-INCLUDES ALL REMOTE SERVICES, ON SITE LABOR FOR CORRECTIVE MAINTENANCE AND /OR REPAIR OF VIRSIG INSTALLED COMPONETS. INCLUDES PARTS- QTY-1 *ONE YEAR WARRANTY WITH PURCHASE OF INSTALLED SYSTEM	
PREMIUM- 2ND YEAR OPTION INCLUDES 4-HOUR RESPONSE. ALL REMOTE SERVICES ON- SITE LABOR FOR SEMI-ANNUAL PREVENTATIVE MAINTENANCE AND/OR REPAIR OF VIRSIG INSTALLED COMPONENTS, INCLUDES ALL PARTS	QTY-1
PREMIUM 3RD YEAR OPTION INCLUDES 4-HOUR RESPONSE ALL REMOTE SERVICES ON-SITE LABOR FOR SEMI-ANNUAL PREVENTATIVE MAINTENANCE AND/OR REPAIR OF VIRSIG INSTALLED COMPONETS INCLUDES ALL PARTS	QTY-1

\$_249,000.00 USD	Base install w/ Year 1 Warranty
\$10,900.00 USD	2nd Year Option
\$10,900.00 USD	3rd Year Option
\$10,900.00 USD	2nd Year Option
\$270,800.00 USD	Total with 2nd and 3 Year Option

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Executive Director TITLE

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OFFICE OF PURCHASING PP 10/6/2020 SUMMARY OF BIDS OPENED: SEPTEMBER 17, 2020 AT 11 A.M. BID NO: 84084-09170-138 REQ. NO: RQPD20000329 TITLE: NETWORKED VIDEO SURVEILLANCE SYSTEM F & 1	ARTICLE	F & I NETWORKED VIDEO SURVEILLANDE SYSTEM																ODEDABEN BV	
OFFI SUM OPEI BID N REQ.	ITEM #																	DDED	1

Claudia Colasurdo hereby certifies that the bids listed above were opened at the time and place specified theyen, and that the aboye is a correct transcription from all original bids received.

PUBLIC BID OFFICER

Date -



# FORMAL BID RECOMMENDATION

BID NUMBER 84084-09170-138

<u>OPEN</u> October 06, 2019

TITLE: networked Video Surveillance System Furnish and Install

DATE: October 20,2020

TO: BUYER -Timothy Funaro

FROM: ADMINISTRATION

PLEASE REVIEW ATTACHED BID RESULT. NOTE YOUR RECOMMENDATION FOR AWARD. FORWARD THIS TRANSMITTAL SHEET TOGETHER WITH BID FILE. RETAIN REQUISITION.

		<del></del>	
Date: October 20, 2020	)		Bid Results
To: Supervisor	From: Buyer Timothy Funaro	Items	Bidder
Link of up a property of			Recommend an award be given to Virsig LLC.
attached summary is sh	wards in accordance with the at nown in column at right. The		as the lowest responsible bidder meeting
reason for award to oth	er than low bidder is indicated		specifications and bid terms.
on the reverse side of the			See Attached
	Timothy Function Buyer		
Date:			
To: Director	From: Supervisor		
[	Troin. Supervisor		
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Concur	Disagree (See Reverse)		
Date: 10/	4/20		
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The recommendation for award for formal sealed bid number 84084-09170-138 for the Networked Video Surveillance System Furnish and Install is being awarded to Virsig LLC. the apparent low bidder Digital Provisions Inc. did not meet specifications. As per John Kilfoil Detective Sergeant Office of Commissioner of Police the specifications that were not met are the following:

Requested Axis Q6125 LE Network camera (17) and they provided specs for a Axis Q6075-E PTZ

Requested AL400LACM Altronix Proprietary power supply in the bid – Digital solutions has attached a specification for AL400ULX series.

Requested S2-920PTNNEK00460-S2SEC card readers in bid- Digital solutions has attached specifications that do not match the spec sheet is not the same as that part number, see attached and compare to what was provided by digital solutions.

Based on the specification sheets provided with the bid digital provisions did not meet specifications



### Comparison Of Bids

Recommended Vendor

Requisition#

Virsig LLC RQPD20000329

Pre-Encumbrance:

\$268,363.68

Buyer Purchas Order#

Timothy Funaro

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28	0	0.00	0.00	0.00	0.00	0.00	0.00		0.00		0.00	0.00
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Notes	Formal Sealed Bid # 84084-09170-138 Title: Networked Video Surveillance System Furnish and Install
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### Comparison Of Bids

Recommended Vendor

Requisition #

Virsig LLC RQPD20000329

Pre-Encumbrance:

\$268,363.68

Timothy Funaro

Buyer Purchas Order# Vendors

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1	1	00 10 1 1100	354314.93	390350.98	390350.98	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2	0	7777	0.00	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00
3	0		0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4	0		0.00	0,00	0.00	0.00	0.00	0.00	0,00	0.00	0.00	0.00
5	0		0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6	0		0.00	-1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7	0		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
8	0		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
9	0		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
10	0		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
11	Ö		0.00	0,00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
12	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
13	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
14	0		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
15	1	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
16	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
17	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
18	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
19	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
20	0	0.00	0.00	0.00	0.00	9.95	0.00		0.00	0.00	0.00	0.00
21	0	0.00	0.00	0.00	0.00	0.00	0.00		0.00	<del> </del>	0.00	0.00
22	0	0.00	0.00	0.00	0.00	0.00	0.00		0.00		0.00	0.00
23	0	0.00	0.00	6.50	0.00	0.00	0.00		0.00		0.00	0.00
24	0	0.00	0.00	0.00	0.00	0.00	0.00		0.00		0.00	0.00
25	0	0.00	0.00	0,00	0.00	0.00	0.00		0.00	<del></del>	0.00	0.00
26	0	0.00	0.00	0.00	0.00	0.00	0.00		0.00	<del>                                     </del>	0.00	0.00
27	0	0.00	0.00	0.00	0.00	0.00	0.00	-	0.00	<del></del>	0.00	0.00
28	0	0.00	0.00	0.00	0.00	0,00	0.00		0.00		0.00	0.00
29	0	0.00	0.00	0.00	0.00	0.00	0.00		0.00	-	0.00	0.00
30	0	0.00	0.00	0.00	0.00	0.00	0.00		0.00		0.00	0.00
31	O O	0.00	0.00	0.00	0.00	0.00	0.00		0.00		0.00	0.00
sum			354314.93		390350.98	62	0.00	138	0.00	2	0.00	0.00
ship	1	0.00	0.00		0.00	0.00		0.00	0.00	0.00		
	1	Total	354314.93	Total	390350.98	2	0.00		The second secon	Total	0.00	0.00
Delive	эгу	14 Days		60 Days					0.00	rotale	0.00	UUU
Terms	3	Net 30		Net 30								
F.O.B		Dest.		Dest.								
√in		464958768		112495089	10.00x15-15.01			Parity States				
Tel No		631-243-450		212-352-700		and the second s	and harden and analysis and the same					<u> </u>
√erba		Christia Scha		Hirsch Birnb								
Date		10/06/2020 s		10/06/2020								

lotes	Formal Sealed Bid # 84084-09170-138 Title: Networked Video Surveillance System Furnish and Install
	The state of the s
	* key 0=No Bid

Client#: 86298

VIRSLLC1

 $ACORD_{+}$ 

### CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

12/04/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer any rights to the certificate holder in lieu of such endorsement(s).

PRODUCER		CONTACT Commercial Support  PHONE (A/C, No, Ext): 631-390-9700  E-MAIL ADDRESS: constructioncerts@cookmaran.com					
Edgewood Partners Ins.	. Center						
40 Marcus Drive							
3rd Floor		INSURER(S) AFFORDING COVERAGE	E NAIC#				
Melville, NY 11747		INSURER A: Allied World Surplus Lines Insurance C	co 24319				
INSURED		INSURER B : Hartford Insurance Co. of the Midwest	37478				
VIRSIG, LLC.		INSURER C: Hudson Specialty Insurance Company	37079				
95 Seaview Bl	lvd.	INSURER D : Hartford Accident and Indemnity Comp	pany 22357				
Suite 201 Port Washington, NY 11050		INSURER E :					
		INSURER F:					
COVERAGES	CERTIFICATE NUMBER:	REVISION NUMBER:					

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS								
	ERTIFICATE MAY BE ISSUED OR MAY PE							
E	EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.							
INSR LTR	TYPE OF INSURANCE	ADDLÍS INSR Í V	SUBR WVD POLICY NUMBER	POLICY EFF POLICY EXP (MM/DD/YYYY) (MM/DD/YYYY)		LIMITS		
Α	X COMMERCIAL GENERAL LIABILITY	Х	5200238102	11/16/2020	11/16/2021	EACH OCCURRENCE	\$1,000,000	
l	CLAIMS-MADE X OCCUR					DAMAGE TO RENTED PREMISES (Ea occurrence)	<b>\$100,000</b>	
	X BI/PD Ded:1,000					MED EXP (Any one person)	\$10,000	
	X Errors and Omissions					PERSONAL & ADV INJURY	\$1,000,000	
	GEN'L AGGREGATE LIMIT APPLIES PER:					GENERAL AGGREGATE	\$3,000,000	
	POLICY X PRO-					PRODUCTS - COMP/OP AGG	\$3,000,000	
	OTHER:						\$	
D	AUTOMOBILE LIABILITY	Х	12UECGA3622	11/16/2020	11/16/2021	COMBINED SINGLE LIMIT (Ea accident)	\$1,000,000	
	X ANY AUTO					BODILY INJURY (Per person)	\$	
	OWNED SCHEDULED AUTOS ONLY AUTOS					BODILY INJURY (Per accident)	\$	
	X HIRED X NON-OWNED AUTOS ONLY					PROPERTY DAMAGE (Per accident)	\$	
							\$	
Α	UMBRELLA LIAB X OCCUR	Х	5201087502	11/16/2020	11/16/2021	EACH OCCURRENCE	\$10,000,000	
	X EXCESS LIAB CLAIMS-MADE					AGGREGATE	\$10,000,000	
	DED RETENTION\$						\$	
В	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY		12WECAH8TGG	11/16/2020	11/16/2021	X PER OTH- STATUTE ER		
	ANY PROPRIETOR/PARTNER/EXECUTIVE	N/A				E.L. EACH ACCIDENT	\$1,000,000	
(Mandatory In NH)						E.L. DISEASE - EA EMPLOYEE	\$1,000,000	
If yes, describe under DESCRIPTION OF OPERATIONS below						E.L. DISEASE - POLICY LIMIT	\$1,000,000	
С	Cyber LiabilITY		CYB100225202	11/16/2020	11/16/2021	\$2,000,000 claim/ag	g	
						\$2,500 deductible		
	1		1					

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required) County of Nassau is included as additional insured for general liability, auto liability, and umbrella liability as required by written contract.

CERTIFICATE HOLDER	CANCELLATION					
County of Nassau One West Street Mineola, NY 11501	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.					
	AUTHORIZED REPRESENTATIVE					
	Leonard Ocioscia					

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