Certified:



# E-55-21

# NIFS ID:CLPK21000003

# Department: Parks

Filed with Clerk of the Nassau County Legislature April 2, 2021 12:40PM

# Capital:

SERVICE: Promotion and Tourism of Nassau County

Contract ID #:CQPK15000003

NIFS Entry Date: 08-MAR-21

Term: from 01-JAN-21 to 31-DEC-21

Amendment
Time Extension:
Addl. Funds:X
Blanket Resolution:
RES#

1) Mandated Program:	Ν
2) Comptroller Approval Form Attached:	Y
3) CSEA Agmt. § 32 Compliance Attached:	Ν
4) Material Adverse Information Identified? (if yes, attach memo):	Ν
5) Insurance Required	Y

Vendor Info:	
Name: Discover Long Island	Vendor ID#: 52-1137306
Address: 330 Motor Parkway	Contact Person: Sharon Wymar
Suite 203	
Hauppauge, NY 11788	
	Phone: 631-951-3900 x 301

Department:	
Contact Name: Eileen Krieb	
Address: 1899 Hempstead Turnpike	
Administration Bldg.	
East Meadow, NY 11554	
Phone: 516-572-0272	

# **Routing Slip**

Department	NIFS Entry: X 08-MAR-21 PABUFFOLIN		
Department	NIFS Approval: X	08-MAR-21 LBARKER	
DPW	Capital Fund Approved:		
ОМВ	NIFA Approval: X	15-MAR-21 IQURESHI	
ОМВ	NIFS Approval: X	08-MAR-21 SJACOB	
County Atty.	Insurance Verification: X	08-MAR-21 AAMATO	
County Atty.	Approval to Form: X	08-MAR-21 DMCDERMOTT	

СРО	Approval: X	17-MAR-21 KOHAGEN	
DCEC	Approval: X	24-MAR-21 JCHIARA	
Dep. CE	Approval: X	25-MAR-21 BSCHNEIDER	
Leg. Affairs	Approval/Review: X	02-APR-21 JSCHANTZ	
Legislature	Approval:		
Comptroller	Deputy:		
NIFA	NIFA Approval:		

# **Contract Summary**

**Purpose:** This is an amendment to extend one year and add additional funds for Discover Long Island. Discover will continue to market, develop and administer programs and strategies designed to encourage, attract and solicit meetings, convention business, tourism and sport events within Nassau County.

Method of Procurement: RFP was issued 8/21/14

Procurement History: RFP issued 8/21/14; Original contact-CQPK15000003, Amendment 1-CLPK18000001, Amendment 2-CLPK19000013

**Description of General Provisions:** Discover Long Island markets, develops and administers programs and sales strategies designed to encourage, attract, solicit and promote meetings, convention business, tourism and sporting events with Nassau County. The amended term is to allow for the County to conduct the RFP process; RFP PK0127-2106 was issued on January 27, 2021.

The funds for this agreement are provided for through Section 5(A) of Title 24 (Hotel and Motel Occupancy Tax), directing the expenditure of funds to be spent on the approved tourism promotion agency, solely pursuant to an agreement with said agency.

Impact on Funding / Price Analysis: maximum \$800,000 for 2021

**Change in Contract from Prior Procurement:** n/a

Recommendation: (approve as submitted)

# **Advisement Information**

BUI Fund:	DGET CODES GEN		FUNDING SOURCE	AMOUNT	LINE	INDEX/OBJECT CODE	AMOUNT
Control:	PK		Revenue		12	pkgen3110de518	\$ 800,000.00
Resp:	3110		Contract:				\$ 0.00
Object:	DE518		County	\$ 800,000.00			\$ 0.00
Transaction:	109		Federal	\$ 0.00	↓ ↓		
Project #:			State	\$ 0.00			\$ 0.00
Detail:			Capital	\$ 0.00			\$ 0.00
•		-	Other	\$ 0.00			\$ 0.00
	ENEWAL		TOTAL	\$ 800,000.00	]	TOTAL	\$ 800,000.00
% Increase							
%							
Decrease							

# RULES RESOLUTION NO. -2021

A RESOLUTION AUTHORIZING THE COUNTY EXECUTIVE TO EXECUTE AN AMENDMENT TO A PERSONAL SERVICES AGREEMENT BETWEEN THE COUNTY OF NASSAU, ACTING ON BEHALF OF THE NASSAU COUNTY DEPARTMENT OF PARKS, RECREATION AND DISCOVER LONG ISLAND, INC.

WHEREAS, the County has negotiated an amendment to a personal services agreement with Discover Long Island, Inc., to promote tourism in Nassau County, a copy of which is on file with the Clerk of the Legislature; now, therefore, be it

RESOLVED, that the Rules Committee of the Nassau County Legislature authorizes the County Executive to execute the said amended agreement with Discover Long Island, Inc.



NIFA Nassau County Interim Finance Authority

# Contract Approval Request Form (As of January 1, 2015)

#### 1. Vendor: Discover Long Island

2. Dollar amount requiring NIFA approval: \$800000

Amount to be encumbered: \$800000

This is a Amendment

If new contract - \$ amount should be full amount of contract If advisement ?NIFA only needs to review if it is increasing funds above the amount previously approved by NIFA If amendment - \$ amount should be full amount of amendment only

#### 3. Contract Term: 1/1/21-12/31/21

Has work or services on this contract commenced? Y

If yes, please explain: Original contract commenced 1/1/15

#### 4. Funding Source:

X General Fund (GEN) Capital Improvement Fund (CAP) Other		Federal % 0 State % 0 County % 0
Is the cash available for the full amount of the c	contract?	Y
If not, will it require a future borrowing?		Ν
Has the County Legislature approved the borro	owing?	N/A
Has NIFA approved the borrowing for this contr	ract?	N/A

#### 5. Provide a brief description (4 to 5 sentences) of the item for which this approval is requested:

Amended Term only for year 2021

6. Has the item requested herein followed all proper procedures and thereby approved by the:

Nassau County Attorney as to form

Nassau County Committee and/or Legislature

Date of approval(s) and citation to the resolution where approval for this item was provided:

Y

7. Identify all contracts (with dollar amounts) with this or an affiliated party within the prior 12 months:

Contract ID	Date	Amount
CLPK19000013	01-JAN-20	800,000.00

## AUTHORIZATION

To the best of my knowledge, I hereby certify that the information contained in this Contract Approv al Request Form and any additional information submitted in connection with this request is true an d accurate and that all expenditures that will be made in reliance on this authorization are in confor mance with the Nassau County Approved Budget and not in conflict with the Nassau County Multi-Year Financial Plan. I understand that NIFA will rely upon this information in its official deliberation s.

IQURESHI 15-MAR-21

Authenticated User Date

# **COMPTROLLER'S OFFICE**

To the best of my knowledge, I hereby certify that the information listed is true and accurate and is in conformance with the Nassau County Approved Budget and not in conflict with the Nassau County Multi-Year Financial Plan.

Regarding funding, please check the correct response:

\_ I certify that the funds are available to be encumbered pending NIFA approval of this contract.

If this is a capital project:

I certify that the bonding for this contract has been approved by NIFA.

Budget is available and funds have been encumbered but the project requires NIFA bonding authorization

Authenticated User

<u>Date</u>

#### NIFA

Amount being approved by NIFA: \_

Payment is not guaranteed for any work commenced prior to this approval.

Authenticated User

<u>Date</u>

NOTE: All contract submissions MUST include the County's own routing slip, current NIFS pri ntouts for all relevant accounts and relevant Nassau County Legislature communication docu ments and relevant supplemental information pertaining to the item requested herein.

NIFA Contract Approval Request Form MUST be filled out in its entirety before being su bmitted to NIFA for review.

NIFA reserves the right to request additional information as needed.

#### AMENDMENT NO. III

This AMENDMENT, dated as of the date last executed by the parties hereto, (together with any exhibits hereto, this "<u>Amendment No. III</u>"), by and between (i) the County of Nassau, a municipal corporation of the State of New York having its principal office at 1550 Franklin Avenue, Mineola, New York 11501 (the "<u>County</u>"), acting for and on behalf of the County Department of Parks, Recreation & Museums, having its principal office at the Administration Building, Eisenhower Park, East Meadow, New York 11554 (the "<u>Department</u>"), and (<u>ii</u>) Discover Long Island, Inc. a New York not-for-profit corporation having its principal office at 330 Motor Parkway, Suite 203, Hauppauge, New York 11788 ("DLI").

#### WITNESSETH:

WHEREAS, pursuant to Request for Proposals #PK 0814-1423 issued on August 21, 2014, the County awarded a contract to the Bureau (the "Promotion Agreement") dated January 1, 2015 to foster tourism and convention activities within Nassau County and to develop, facilitate, improve and enhance the public use and enjoyment of Nassau County; and

WHEREAS, the term of the Promotion Agreement, including amendments and extensions, runs from January 1, 2015 through December 31, 2020; and

WHEREAS, the County desires to extend the Promotion Agreement with DLI so to continue to stimulate economic growth by fostering tourism, convention activities and individual personal visits within Nassau County while the Department goes through a new procurement process; and

WHEREAS, Discover Long Island, is a tourism promotion agency which devotes all of its efforts in Nassau and Suffolk Counties to the furtherance of activities which attract visitors to Long Island; and

**NOW, THEREFORE,** in consideration of the premises and the mutual covenants contained herein, the County and the Bureau agree as follows:

1. <u>Amended Term.</u> The Promotion Agreement is hereby amended so that the term thereof is renewed for a period of one (1) year from January 1, 2021 through December 31, 2021.

2. <u>Full Force and Effect</u>. All the terms and conditions of the Original Agreement not expressly amended by this Amendment shall remain in full force and effect and govern the relationship of the parties for the remainder of the Amended Agreement.

IN WITNESS WHEREOF, the parties have executed this Amendment as of the date first above written.

DISCOVER LONG ISLAND, INC.

By:		
Name:_	Kristen Jasnaain	
Title:	Presidenticed	
Date:	1126121	

# NASSAU COUNTY

By:	
Name:	
Title:	
Date:	

# PLEASE EXECUTE IN <u>BLUE</u> INK

STATE OF NEW YORK) )ss.: SUFFOL COUNTY OF NASS <del>)</del>

On the 26 day of JANNIN \_\_\_ in the year 20<u>み/</u> before me personally came KR, 1516N JARNINGIN to me personally known, who, being by me duly sworn, did depose and say that he or she resides in the County of <u>Sofrak</u>; that he or she is the of Discover Long Island INC, the corporation described President herein and which executed the above instrument; and that he or she signed his or her name thereto by authority of the board of directors of said corporation.

NOTARY PUBLIC

FICHARD E. TRACHTENBERG MOTARY PUBLIC, State of New York No. 0211R4961624 Qualified in Suffolk County Term Fixpues February 5.4 000

STATE OF NEW YORK) )ss.: COUNTY OF NASSAU)

in the year 20\_\_\_\_ before me personally came On the day of \_ to me personally known, who, being by me duly sworn, did depose ; that he or she is a Deputy and say that he or she resides in the County of \_\_\_\_\_ County Executive of the County of Nassau, the municipal corporation described herein and which executed the above instrument; and that he or she signed his or her name thereto.

NOTARY PUBLIC

Jack Schnirman Comptroller



OFFICE OF THE COMPTROLLER 240 Old Country Road Mineola, New York 11501

# COMPTROLLER APPROVAL FORM FOR PERSONAL, PROFESSIONAL OR HUMAN SERVICES CONTRACTS

Attach this form along with all personal, professional or human services contracts, contract renewals, extensions and amendments.

CONTRACTOR NAME: Discover Long Island, Inc.

CONTRACTOR ADDRESS: \_\_\_\_\_\_ 330 Motor Parkway, Suite 203, Hauppauge, NY 11788

FEDERAL TAX ID #: 52-1137306

<u>Instructions:</u> Please check the appropriate box ("D") after one of the following roman numerals, and provide all the requested information.

I. □ The contract was awarded to the lowest, responsible bidder after advertisement for sealed bids. The contract was awarded after a request for sealed bids was published in\_\_\_\_\_\_ [newspaper] on \_\_\_\_\_\_ [date]. The sealed bids were publicly opened on \_\_\_\_\_\_ [date]. \_\_\_\_\_ [#] of sealed bids were received and opened.

#### II. The contractor was selected pursuant to a Request for Proposals.

The Contract was entered into after a written request for proposals was issued on \_\_\_\_\_ [date]. Potential proposers were made aware of the availability of the RFP by advertisement in \_\_\_\_\_ [newspaper], posting on industry websites, via email to interested parties and by publication on the County procurement website. Proposals were due on \_\_\_\_\_ [date]. \_\_\_\_\_ [state #] proposals were received and evaluated. The evaluation committee consisted of: \_\_\_\_\_\_

\_ (list # of persons on

committee and their respective departments). The proposals were scored and ranked. As a result of the scoring and ranking, the highest-ranking proposer was selected.

# III. I This is a renewal, extension or amendment of an existing contract.

The contract was originally executed by Nassau County on December 16, 2014, Amendment 1 within the scope of the contract CQPK 15000003 was executed on October 17, 2018 and Amendment 11 within the scope of the contract CQPK 15000003 was executed on July 27, 2020.

IV.  $\Box$  Pursuant to Executive Order No. 1 of 1993, as amended, at least three proposals were solicited and received. The attached memorandum from the department head describes the proposals received, along with the cost of each proposal.

- □ A. The contract has been awarded to the proposer offering the lowest cost proposal; OR:
- □ **B.** The attached memorandum contains a detailed explanation as to the reason(s) why the contract was awarded to other than the lowest-cost proposer. The attachment includes a specific delineation of the unique skills and experience, the specific reasons why a proposal is deemed superior, and/or why the proposer has been judged to be able to perform more quickly than other proposers.

# V. $\Box$ Pursuant to Executive Order No. 1 of 1993 as amended, the attached memorandum from the department head explains why the department did not obtain at least three proposals.

- □ A. There are only one or two providers of the services sought or less than three providers submitted proposals. The memorandum describes how the contractor was determined to be the sole source provider of the personal service needed or explains why only two proposals could be obtained. If two proposals were obtained, the memorandum explains that the contract was awarded to the lowest cost proposer, or why the selected proposer offered the higher quality proposal, the proposer's unique and special experience, skill, or expertise, or its availability to perform in the most immediate and timely manner.
- □ **B.** The memorandum explains that the contractor's selection was dictated by the terms of a federal or New York State grant, by legislation or by a court order. (Copies of the relevant documents are attached).
- □ C. Pursuant to General Municipal Law Section 104, the department is purchasing the services required through a New York State Office of General Services contract no.\_\_\_\_\_\_, and the attached memorandum explains how the purchase is within the scope of the terms of that contract.

**D**. Pursuant to General Municipal Law Section 119-o, the department is purchasing the services required through an inter-municipal agreement.

VI.  $\Box$  This is a human services contract with a not-for-profit agency for which a competitive process has not been initiated. Attached is a memorandum that explains the reasons for entering into this contract without conducting a competitive process, and details when the department intends to initiate a competitive process for the future award of these services. For any such contract, where the vendor has previously provided services to the county, attach a copy of the most recent evaluation of the vendor's performance. If the contractor has not received a satisfactory evaluation, the department must explain why the contractor should nevertheless be permitted to contract with the county.

In certain limited circumstances, conducting a competitive process and/or completing performance evaluations may not be possible because of the nature of the human services program, or because of a compelling need to continue services through the same provider. In those circumstances, attach an explanation of why a competitive process and/or performance evaluation is inapplicable.

VII.  $\Box$  This is a public works contract for the provision of architectural, engineering or surveying services. The attached memorandum provides details of the department's compliance with Board of Supervisors' Resolution No. 928 of 1993, including its receipt and evaluation of annual Statements of Qualifications & Performance Data, and its negotiations with the most highly qualified firms.

<u>Instructions with respect to Sections VIII, IX and X:</u> All Departments must check the box for VIII. Then, check the box for either IX or X, as applicable.

VIII. I Participation of Minority Group Members and Women in Nassau County Contracts. The selected contractor has agreed that it has an obligation to utilize best efforts to hire MWBE sub-contractors. Proof of the contractual utilization of best efforts as outlined in Exhibit "EE" may be requested at any time, from time to time, by the Comptroller's Office prior to the approval of claim vouchers.

**IX**.  $\Box$  **Department MWBE responsibilities**. To ensure compliance with MWBE requirements as outlined in Exhibit "EE", Department will require vendor to submit list of sub-contractor requirements prior to submission of the first claim voucher, for services under this contract being submitted to the Comptroller.

# X. 🗹 Vendor will not require any sub-contractors.

<u>In addition</u>, if this is a contract with an individual or with an entity that has only one or two employees: a review of the criteria set forth by the Internal Revenue Service, *Revenue Ruling No.* 87-41, 1987-1 C.B. 296, attached as Appendix A to the Comptroller's Memorandum, dated February 13, 2004, concerning independent contractors and employees indicates that the contractor would not be considered an employee for federal tax purposes.

**Department Head Signature** 

<u>NOTE:</u> Any information requested above, or in the exhibit below, may be included in the county's "staff summary" form in lieu of a separate memorandum. Compt. form Pers./Prof. Services Contracts: Rev. 01/18 3



#### COUNTY OF NASSAU

### POLITICAL CAMPAIGN CONTRIBUTION DISCLOSURE FORM

1. Has the vendor or any corporate officers of the vendor provided campaign contributions pursuant to the New York State Election Law in (a) the period beginning April 1, 2016 and ending on the date of this disclosure, or (b), beginning April 1, 2018, the period beginning two years prior to the date of this disclosure and ending on the date of this disclosure, to the campaign committees of any of the following Nassau County elected officials or to the campaign committees of any candidates for any of the following Nassau County elected offices: the County Executive, the County Clerk, the Comptroller, the District Attorney, or any County Legislator?

YES

X | If yes, to what campaign committee?

2. VERIFICATION: This section must be signed by a principal of the consultant, contractor or Vendor authorized as a signatory of the firm for the purpose of executing Contracts.

The undersigned affirms and so swears that he/she has read and understood the foregoing statements and they are, to his/her knowledge, true and accurate.

The undersigned further certifies and affirms that the contribution(s) to the campaign committees identified above were made freely and without duress, threat or any promise of a governmental benefit or in exchange for any benefit or remuneration.

Electronically signed and certified at the date and time indicated by: Kristen Jarnagin [KJARNAGIN@DISCOVERLONGISLAND.COM]

Dated: 02/26/2021 11:46:56 AM

NO

Vendor: Discover Long Island

Title: President & CEO

# PRINCIPAL QUESTIONNAIRE FORM

All questions on these questionnaires must be answered by all officers and any individuals who hold a ten percent (10%) or greater ownership interest in the proposer. Answers typewritten or printed in ink. If you need more space to answer any question, make as many photocopies of the appropriate page(s) as necessary and attach them to the questionnaire.

#### COMPLETE THIS QUESTIONNAIRE CAREFULLY AND COMPLETELY. FAILURE TO SUBMIT A COMPLETE QUESTIONNAIRE MAY MEAN THAT YOUR BID OR PROPOSAL WILL BE REJECTED AS NON-RESPONSIVE AND IT WILL NOT BE CONSIDERED FOR AWARD

1.	Principal Name:		Jarnagin							
	Date of birth: Home address:	07/09/1 39 Old	Field Rd							
		ettauket		State/Provi	nce/Territory:		Zip/Postal Code:	11703		
	Country: U				nce/remory.	111		11703		
	·									
	Business Addre		330 Moto	or Parkway	1 <del></del>			44700		
	·	aupauge		State/Provi	nce/Territory:	<u>NY</u>	_ Zip/Postal Code:	11788		
	Country U		)			· · · · · · · · · ·				
		Telephone: 6319513900								
	Other present a	Other present address(es):								
	City:			State/Provi	nce/Territory:		Zip/Postal Code:	_		
	Country:				-		<b>_</b> .			
	Telephone:									
	List of other add	Iresses and	d telephone ni	umbers attache	ed					
2.	Positions held ir	n submittin	g business an	d starting date	of each (check	all appl	icable)			
	President		11/02/2015		Treasurer					
	Chairman of Boa				Shareholder					
	Chief Exec. Offic	cer _	11/02/2015		Secretary		· · · ·			
	Chief Financial	Officer _			Partner	·····				
	Vice President	_			_					
	(Other)				_					
3.	Do you have an		root in the hur	oinaga aubmitti	na the question	noiro?				
з.	Do you have an equity interest in the business submitting the questionnaire? YES NO X If Yes, provide details.									
			11 103, pro							
	•									
4.		Are there any outstanding loans, guarantees or any other form of security or lease or any other type of contribution made in whole or in part between you and the business submitting the questionnaire?								
			·	•	the business s	ubmitting	g the questionnaire	?		
	YES	10 X	If Yes, pro	vide details.						
5.	Within the past 3	3 years, ha	ive you been a	a principal own	er or officer of	any busi	iness or notfor-profit	t organization		
	other than the o									
	YES	10 X	If Yes, pro	vide details.		<u>_</u>				
				<u> </u>						
Page	e 1 of 5						Re	v. 3-2016		

 Has any governmental entity awarded any contracts to a business or organization listed in Section 5 in the past 3 years while you were a principal owner or officer?

YES N	10 X	If Yes, provide details.

NOTE: An affirmative answer is required below whether the sanction arose automatically, by operation of law, or as a result of any action taken by a government agency. Provide a detailed response to all questions checked "YES". If you need more space, photocopy the appropriate page and attach it to the questionnaire.

7. In the past (5) years, have you and/or any affiliated businesses or not-for-profit organizations listed in Section 5 in which you have been a principal owner or officer:

aken.						
Been declared in default and/or terminated for cause on any contract, and/or had any contracts cancelled for cause?						
YES NOX If yes, provide an explanation of the circumstances and corrective action						
aken.						

c. Been denied the award of a contract and/or the opportunity to bid on a contract, including, but not limited to, failure to meet pre-gualification standards?

YES	NO	X If yes, provide an explanation of the circumstances and corrective action
taken.		

d. Been suspended by any government agency from entering into any contract with it; and/or is any action pending that could formally debar or otherwise affect such business's ability to bid or propose on contract?

YES	NO X	If yes, provide a	n explanation of th	e circumstances an	d corrective action
taken.					

8. Have any of the businesses or organizations listed in response to Question 5 filed a bankruptcy petition and/or been the subject of involuntary bankruptcy proceedings during the past 7 years, and/or for any portion of the last 7 year period, been in a state of bankruptcy as a result of bankruptcy proceedings initiated more than 7 years ago and/or is any such business now the subject of any pending bankruptcy proceedings, whenever initiated?

a.	Is there any felony charge pending against you? YES NOX If yes, provide an explanation of the circumstances and corrective action taken.
b.	Is there any misdemeanor charge pending against you? YES NOX If yes, provide an explanation of the circumstances and corrective action taken.
c.	Is there any administrative charge pending against you? YES NOX If yes, provide an explanation of the circumstances and corrective action taken.
d.	In the past 10 years, have you been convicted, after trial or by plea, of any felony, or of any other crir an element of which relates to truthfulness or the underlying facts of which related to the conduct of business? Y YES NOX If yes, provide an explanation of the circumstances and corrective action taken.
e.	In the past 5 years, have you been convicted, after trial or by plea, of a misdemeanor? YES NOX_ If yes, provide an explanation of the circumstances and corrective action taken.
f.	In the past 5 years, have you been found in violation of any administrative or statutory charges? YES NOX_ If yes, provide an explanation of the circumstances and corrective action taken.

10. In addition to the information provided in response to the previous questions, in the past 5 years, have you been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or local prosecuting or investigative agency and/or the subject of an investigation where such investigation was related to activities performed at, for, or on behalf of the submitting business entity and/or an affiliated business listed in response to Question 5?

Y	ES	

NO

Х

11. In addition to the information provided, in the past 5 years has any business or organization listed in response to Question 5, been the subject of a criminal investigation and/or a civil anti-trust investigation and/or any other type of investigation by any government agency, including but not limited to federal, state, and local regulatory agencies while you were a principal owner or officer?

YES   NO   X   If yes, provide an explanation of the circumstances and corrective action taken.
---

12. In the past 5 years, have you or this business, or any other affiliated business listed in response to Question 5 had any sanction imposed as a result of judicial or administrative proceedings with respect to any professional license held?

YES	 NO	Х	If yes, provide an explanation of the circumstances and corrective action taken.

13. For the past 5 tax years, have you failed to file any required tax returns or failed to pay any applicable federal, state or local taxes or other assessed charges, including but not limited to water and sewer charges?
 YES NO X If yes, provide an explanation of the circumstances and corrective action taken.

#### I. Kristen Jarnagin

, hereby acknowledge that a materially false statement

willfully or fraudulently made in connection with this form may result in rendering the submitting business entity and/or any affiliated entities non-responsible, and, in addition, may subject me to criminal charges.

1. Kristen Jarnagin

. hereby certify that I have read and understand all the items contained in this form; that I supplied full and complete answers to each item therein to the best of my knowledge, information and belief; that I will notify the County in writing of any change in circumstances occurring after the submission of this form; and that all information supplied by me is true to the best of my knowledge. information and belief. I understand that the County will rely on the information supplied in this form as additional

#### CERTIFICATION

A MATERIALLY FALSE STATEMENT WILLFULLY OR FRAUDULENTLY MADE IN CONNECTION WITH THIS QUESTIONNAIRE MAY RESULT IN RENDERING THE SUBMITTING BUSINESS ENTITY NOT RESPONSIBLE WITH RESPECT TO THE PRESENT BID OR FUTURE BIDS, AND, IN ADDITION, MAY SUBJECT THE PERSON MAKING THE FALSE STATEMENT TO CRIMINAL CHARGES.

**Discover Long Island** 

Name of submitting business

Electronically signed and certified at the date and time indicated by: Kristen Jarnagin [KJARNAGIN@DISCOVERLONGISLAND.COM]

inducement to enter into a contract with the submitting business entity.

President/CEO

Title

02/26/2021 11:45:40 AM

Date

## PRINCIPAL QUESTIONNAIRE FORM

All questions on these questionnaires must be answered by all officers and any individuals who hold a ten percent (10%) or greater ownership interest in the proposer. Answers typewritten or printed in ink. If you need more space to answer any question, make as many photocopies of the appropriate page(s) as necessary and attach them to the questionnaire.

COMPLETE THIS QUESTIONNAIRE CAREFULLY AND COMPLETELY. FAILURE TO SUBMIT A COMPLETE QUESTIONNAIRE MAY MEAN THAT YOUR BID OR PROPOSAL WILL BE REJECTED AS NON-RESPONSIVE AND IT WILL NOT BE CONSIDERED FOR AWARD

1.	Principal Name:								
	Date of birth:	09/18/196							
	Home address:	12 Makam	han Road	Ctate /Dray	inno/Torriton/:		Zip/Postal Code:	11768	
		rt Salonga		State/Prov	ince/Territory:			11100	
	Country: US	<b>`</b>					·		
	Business Addres		330 Moto	r Parkway	· / <del>*</del> '1		Zin/Destal Codo:	11788	
	-	auppauge		State/Prov	ince/Territory:		_ Zip/Postal Code:	11/00	
	Country US					<u></u>			
	Telephone: 63	19513900							
	Other present ad	ldress(es):							
	City:	State/Pro			vince/Territory: Zip/Postal Co				
	Country:								
	Telephone:								
	List of other addr	resses and t	elephone n	umbers attach	ed				
2.	Positions held in	submitting	business an	d starting date	e of each (check	c all app	olicable)		
۷.		e							
	President				Treasurer		01/2020		
	Chairman of Boa				Shareholder				
	Chief Exec. Offic			Secretary Partner				·····	
	Chief Financial C	Jfficer							
	Vice President	<u> </u>							
	(Other)								
3.	Do you have an equity interest in the business submitting the questionnaire?								
		10 X	If Yes, pro	ovide details.					
4.	Are there any outstanding loans, guarantees or any other form of security or lease or any other type of								
	contribution mad	contribution made in whole or in part between you and the business submitting the questionnaire?							
	YES NO X If Yes, provide details.								
5.	Within the past 3	3 years, hav	e you been	a principal ow	ner or officer of	<sup>r</sup> any bu	siness or notfor-pro	ofit organization	
	other than the o								
	YES X N	10	If Yes, pro	ovide details.	Mark of Elara		Jousing Sonvice and	have been the	
	I am the owner o	of W Luxury	I ransporta	tion, LLC 0/b/a	a mark of Elega		nousine Service and		
Page	e 1 of 5						F	Rev. 3-2016	

Treasurer for the LIHA.

6. Has any governmental entity awarded any contracts to a business or organization listed in Section 5 in the past 3 years while you were a principal owner or officer?

YES	NO	X	If Yes, provide details.	 	
	·				

NOTE: An affirmative answer is required below whether the sanction arose automatically, by operation of law, or as a result of any action taken by a government agency. Provide a detailed response to all questions checked "YES". If you need more space, photocopy the appropriate page and attach it to the questionnaire.

7. In the past (5) years, have you and/or any affiliated businesses or not-for-profit organizations listed in Section 5 in which you have been a principal owner or officer:

a.	Been debarred by any government agency from entering into contracts with that agency? YES NO X If yes, provide an explanation of the circumstances and corrective action taken.
b.	Been declared in default and/or terminated for cause on any contract, and/or had any contracts cancelled for cause? YES NOX If yes, provide an explanation of the circumstances and corrective action taken.
c.	Been denied the award of a contract and/or the opportunity to bid on a contract, including, but not limited to, failure to meet pre-qualification standards? YES NOX If yes, provide an explanation of the circumstances and corrective action taken.
d.	Been suspended by any government agency from entering into any contract with it; and/or is any action pending that could formally debar or otherwise affect such business's ability to bid or propose on contract? YES NOX_ If yes, provide an explanation of the circumstances and corrective action taken.

8. Have any of the businesses or organizations listed in response to Question 5 filed a bankruptcy petition and/or been the subject of involuntary bankruptcy proceedings during the past 7 years, and/or for any portion of the last 7 year period, been in a state of bankruptcy as a result of bankruptcy proceedings initiated more than 7 years ago and/or is any such business now the subject of any pending bankruptcy proceedings, whenever

9.

•	NO X If 'Yes', provide details for each such instance. (Provide a detailed response to stions check "Yes". If you need more space, photocopy the appropriate page and attached it to the onnaire.)
a.	Is there any felony charge pending against you? YES NOX If yes, provide an explanation of the circumstances and corrective action taken.
b.	Is there any misdemeanor charge pending against you? YES NOX If yes, provide an explanation of the circumstances and corrective action taken.
c.	Is there any administrative charge pending against you? YES NOX If yes, provide an explanation of the circumstances and corrective action taken.
d.	In the past 10 years, have you been convicted, after trial or by plea, of any felony, or of any other crime, an element of which relates to truthfulness or the underlying facts of which related to the conduct of business? Y YES NOX If yes, provide an explanation of the circumstances and corrective action taken.
e.	In the past 5 years, have you been convicted, after trial or by plea, of a misdemeanor? YES NOX If yes, provide an explanation of the circumstances and corrective action taken.
f.	In the past 5 years, have you been found in violation of any administrative or statutory charges? YES NOX If yes, provide an explanation of the circumstances and corrective action taken.

10. In addition to the information provided in response to the previous questions, in the past 5 years, have you

been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or local
prosecuting or investigative agency and/or the subject of an investigation where such investigation was related
to activities performed at, for, or on behalf of the submitting business entity and/or an affiliated business listed
in response to Question 5?
NO VIEW It was an explanation of the simulataneous and corrective action taken

YES	NO	Х	If yes, provide an explanation of the circumstances and corrective action taken.
	 	I	

11. In addition to the information provided, in the past 5 years has any business or organization listed in response to Question 5, been the subject of a criminal investigation and/or a civil anti-trust investigation and/or any other type of investigation by any government agency, including but not limited to federal, state, and local regulatory agencies while you were a principal owner or officer?

YĔS [	NO	X	If yes, provide an explanation of the circumstances and corrective action taken.	
<u>·</u>				

12. In the past 5 years, have you or this business, or any other affiliated business listed in response to Question 5 had any sanction imposed as a result of judicial or administrative proceedings with respect to any professional license held?

YES	Х	If yes, provide an explanation of the circumstances and corrective action taken.

13. For the past 5 tax years, have you failed to file any required tax returns or failed to pay any applicable federal, state or local taxes or other assessed charges, including but not limited to water and sewer charges? YES NO X If yes, provide an explanation of the circumstances and corrective action taken.

I. Marc Weinstein

, hereby acknowledge that a materially false statement

willfully or fraudulently made in connection with this form may result in rendering the submitting business entity and/or any affiliated entities non-responsible, and, in addition, may subject me to criminal charges,

1, Marc Weinstein

, hereby certify that I have read and understand all the items contained in this form: that I supplied full and complete answers to each item therein to the best of my

knowledge, information and belief; that I will notify the County in writing of any change in circumstances occurring after the submission of this form; and that all information supplied by me is true to the best of my knowledge, information and belief. I understand that the County will rely on the information supplied in this form as additional inducement to enter into a contract with the submitting business entity.

## CERTIFICATION

A MATERIALLY FALSE STATEMENT WILLFULLY OR FRAUDULENTLY MADE IN CONNECTION WITH THIS QUESTIONNAIRE MAY RESULT IN RENDERING THE SUBMITTING BUSINESS ENTITY NOT RESPONSIBLE WITH RESPECT TO THE PRESENT BID OR FUTURE BIDS, AND, IN ADDITION, MAY SUBJECT THE PERSON MAKING THE FALSE STATEMENT TO CRIMINAL CHARGES.

**Discover Long Island** 

Name of submitting business

Electronically signed and certified at the date and time indicated by: Marc Weinstein [MARC@MARKOFELEGANCE.COM]

Treasurer

Title

02/26/2021 03:45:31 PM

Date

# PRINCIPAL QUESTIONNAIRE FORM

All questions on these questionnaires must be answered by all officers and any individuals who hold a ten percent (10%) or greater ownership interest in the proposer. Answers typewritten or printed in ink. If you need more space to answer any question, make as many photocopies of the appropriate page(s) as necessary and attach them to the questionnaire.

COMPLETE THIS QUESTIONNAIRE CAREFULLY AND COMPLETELY. FAILURE TO SUBMIT A COMPLETE QUESTIONNAIRE MAY MEAN THAT YOUR BID OR PROPOSAL WILL BE REJECTED AS NON-RESPONSIVE AND IT WILL NOT BE CONSIDERED FOR AWARD

1.	Principal Nar Date of birth:							
	Home addres	ss: 252 oak	st					
	City: Country:	Medford US		State/Prov	ince/Territory:	NY	Zip/Postal Code:	11763
	Business Ade		330 Moto	r Parkway				
	City:	hauppauge		· · · · ·	ince/Territory:	NY	Zip/Postal Code:	11788
	Country Telephone:	US 631 951 3900	)					
	·							
	Other presen City:	t address(es):		State/Prov	ince/Territory:		Zip/Postal Code:	_
	Country:				intee, rennery.			
	Telephone:							
	List of other a	addresses and	telephone nu	Imbers attache	ed			
2.	Positions hel	d in submitting	business and	d starting date	of each (checl	k all app	licable)	
	President				Treasurer			
	Chairman of		1/01/2020		Shareholder			
	Chief Exec. (				_ Secretary			
	Chief Financi				Partner			
	Vice Presider (Other)	nt			_			
•	• •	., . ,						
3.	Do you have YES	an equity inter		vide details.	ng the question	nnaire?		
_								-
4.							lease or any other ty ng the questionnaire	
	YES	NO X		vide details.			.9 1	-
5.	Within the na	et 3 veare hav	ve vou heen a	nrincinal own	er or officer of	any hus	siness or notfor-profi	torganization
0.		e one submittir				any but		e organization
	YES X	NO		vide details.	, •			
	Executive Dir	rector of the Lo	ng Island Aq	uarium				

6. Has any governmental entity awarded any contracts to a business or organization listed in Section 5 in the past 3 years while you were a principal owner or officer?

YES	If Yes, provide details.	 	

NOTE: An affirmative answer is required below whether the sanction arose automatically, by operation of law, or as a result of any action taken by a government agency. Provide a detailed response to all questions checked "YES". If you need more space, photocopy the appropriate page and attach it to the questionnaire.

7. In the past (5) years, have you and/or any affiliated businesses or not-for-profit organizations listed in Section 5 in which you have been a principal owner or officer:

Been debarred by any government agency from entering into contracts with that agency? YES NO X If yes, provide an explanation of the circumstances and corrective action taken.
Been declared in default and/or terminated for cause on any contract, and/or had any contracts
cancelled for cause? YES NO X If yes, provide an explanation of the circumstances and corrective action taken.
Been denied the award of a contract and/or the opportunity to bid on a contract, including, but not limited to, failure to meet pre-qualification standards? YES NO X If yes, provide an explanation of the circumstances and corrective action taken.
Been suspended by any government agency from entering into any contract with it; and/or is any acti pending that could formally debar or otherwise affect such business's ability to bid or propose on contract? YES NO X If yes, provide an explanation of the circumstances and corrective action

8. Have any of the businesses or organizations listed in response to Question 5 filed a bankruptcy petition and/or been the subject of involuntary bankruptcy proceedings during the past 7 years, and/or for any portion of the last 7 year period, been in a state of bankruptcy as a result of bankruptcy proceedings initiated more than 7 years ago and/or is any such business now the subject of any pending bankruptcy proceedings, whenever initiated?

Page 2 of 5

taken.

Rev. 3-2016

a.	Is there any felony charge pending against you? YES NO X If yes, provide an explanation of the circumstances and corrective action taken.
b.	Is there any misdemeanor charge pending against you? YES NOX If yes, provide an explanation of the circumstances and corrective action taken.
c.	Is there any administrative charge pending against you? YES NOX_ If yes, provide an explanation of the circumstances and corrective actio taken.
d.	In the past 10 years, have you been convicted, after trial or by plea, of any felony, or of any other cr an element of which relates to truthfulness or the underlying facts of which related to the conduct of business? Y YES NOX If yes, provide an explanation of the circumstances and corrective actio taken.
e.	In the past 5 years, have you been convicted, after trial or by plea, of a misdemeanor? YES NO X If yes, provide an explanation of the circumstances and corrective actio taken.
f.	In the past 5 years, have you been found in violation of any administrative or statutory charges? YES NOX_ If yes, provide an explanation of the circumstances and corrective actio taken.

Page 3 of 5

\_

YES	NO	Х	If yes, provide an explanation of the circumstances and corrective action taker	۱.
				_

11. In addition to the information provided, in the past 5 years has any business or organization listed in response to Question 5, been the subject of a criminal investigation and/or a civil anti-trust investigation and/or any other type of investigation by any government agency, including but not limited to federal, state, and local regulatory agencies while you were a principal owner or officer?

YĔS	Ň	10	X	If yes,	provide	an e	xplanati	on of	the	circumsta	nces	and	corrective a	action ta	ıken.

12. In the past 5 years, have you or this business, or any other affiliated business listed in response to Question 5 had any sanction imposed as a result of judicial or administrative proceedings with respect to any professional license held? YES NO X If yes, provide an explanation of the circumstances and corrective action taken.

13.	For the	past 5 tax yea	ars, hav	ve you failed to file any required tax returns or failed to pay any applicable federal,
	state or	local taxes or	other	assessed charges, including but not limited to water and sewer charges?
	YES 🗌	NO	Х	If yes, provide an explanation of the circumstances and corrective action taken.
		· · · · · · · · · · · · · · · · · · ·		

I. Brvan DeLuca

, hereby acknowledge that a materially false statement

willfully or fraudulently made in connection with this form may result in rendering the submitting business entity and/or any affiliated entities non-responsible, and, in addition, may subject me to criminal charges.

Bryan DeLuca 1, |

, hereby certify that I have read and understand all the items contained in this form: that I supplied full and complete answers to each item therein to the best of my knowledge, information and belief; that I will notify the County in writing of any change in circumstances occurring after the submission of this form; and that all information supplied by me is true to the best of my knowledge. information and belief. I understand that the County will rely on the information supplied in this form as additional inducement to enter into a contract with the submitting business entity.

## CERTIFICATION

A MATERIALLY FALSE STATEMENT WILLFULLY OR FRAUDULENTLY MADE IN CONNECTION WITH THIS QUESTIONNAIRE MAY RESULT IN RENDERING THE SUBMITTING BUSINESS ENTITY NOT RESPONSIBLE WITH RESPECT TO THE PRESENT BID OR FUTURE BIDS, AND, IN ADDITION, MAY SUBJECT THE PERSON MAKING THE FALSE STATEMENT TO CRIMINAL CHARGES.

**Discover Long Island** 

Name of submitting business

Electronically signed and certified at the date and time indicated by: Bryan DeLuca [BDELUCA@AMWNY.COM]

Chairman

Title

03/03/2021 10:51:41 AM

Date

# PRINCIPAL QUESTIONNAIRE FORM

All questions on these questionnaires must be answered by all officers and any individuals who hold a ten percent (10%) or greater ownership interest in the proposer. Answers typewritten or printed in ink. If you need more space to answer any question, make as many photocopies of the appropriate page(s) as necessary and attach them to the questionnaire.

COMPLETE THIS QUESTIONNAIRE CAREFULLY AND COMPLETELY. FAILURE TO SUBMIT A COMPLETE QUESTIONNAIRE MAY MEAN THAT YOUR BID OR PROPOSAL WILL BE REJECTED AS NON-RESPONSIVE AND IT WILL NOT BE CONSIDERED FOR AWARD

Date of birth Home addre City: Country:	ss: PO Box 1						
City:		10					
		13					
	Old Westbury		State/Provi	ince/Territory:	NY	Zip/Postal Code:	11568
	US						
		000 M (					
Business Ad	·	330 Motor			NIX		44700
City:	Hauppauge US		_ State/Provi	ince/Territory:		_ Zip/Postal Code:	11788
Country							
Telephone:	631-951-3900			· · · · · · · · · · · · · · · · · · ·			
Other prese	nt address(es):						
City:			State/Provi	ince/Territory:		Zip/Postal Code:	_
Country:					·		
Telephone:					· · ·		
Positions he	addresses and t Id in submitting l			of each (chec	k all app	licable)	
					k all app		
Positions he	Id in submitting I	business and	d starting date	of each (chec		licable)	
Positions he President	Id in submitting I	business and	d starting date	of each (chec _ Treasurer			
Positions he President Chairman of	ld in submitting l Board Officer	business and	d starting date	of each (chec _ Treasurer _ Shareholder			
Positions he President Chairman of Chief Exec.	Id in submitting   Board Officer cial Officer	business and	d starting date	of each (chec _ Treasurer _ Shareholder _ Secretary			
Positions he President Chairman of Chief Exec. Chief Financ	Id in submitting   Board Officer cial Officer	business and	d starting date	of each (chec _ Treasurer _ Shareholder _ Secretary			
Positions he President Chairman of Chief Exec. Chief Financ Vice Preside	Id in submitting   Board Officer cial Officer	business and	d starting date	of each (chec _ Treasurer _ Shareholder _ Secretary			

contribution made in whole or in part between you and the business submitting the questionnaire?

5. Within the past 3 years, have you been a principal owner or officer of any business or notfor-profit organization other than the one submitting the questionnaire?

YES X NO If Yes, provide details. I am President & CEO of Old Westbury Gardens a 501(c)3 non profit that is open to the public in Nassau County. I have held this position since December 2015.

6. Has any governmental entity awarded any contracts to a business or organization listed in Section 5 in the past 3 years while you were a principal owner or officer?

YES	NO	Х	lf Yes, p	rovide details.			
	_				 		

NOTE: An affirmative answer is required below whether the sanction arose automatically, by operation of law, or as a result of any action taken by a government agency. Provide a detailed response to all questions checked "YES". If you need more space, photocopy the appropriate page and attach it to the questionnaire.

- 7. In the past (5) years, have you and/or any affiliated businesses or not-for-profit organizations listed in Section 5 in which you have been a principal owner or officer:
  - a. Been debarred by any government agency from entering into contracts with that agency?

YES 🗌	NO	X If	yes, provide an explanation of the circumstances and corrective action
taken.			

b. Been declared in default and/or terminated for cause on any contract, and/or had any contracts cancelled for cause?\_\_\_\_\_

YES	NO	Х	If yes, provide an explanation of the circumstances and corrective action
taken.	-		

c. Been denied the award of a contract and/or the opportunity to bid on a contract, including, but not limited to, failure to meet pre-qualification standards?

YES	NO	X	If yes, provide an explanation of the circumstances and corrective action
taken.	-		

Been suspended by any government agency from entering into any contract with it; and/or is any action pending that could formally debar or otherwise affect such business's ability to bid or propose on contract?

YES	1	10	X	If yes, provide an explanation of the circumstances and corrective action
taken.				

8.	Have any of the businesses or organizations listed in response to Question 5 filed a bankruptcy petition and/or
	been the subject of involuntary bankruptcy proceedings during the past 7 years, and/or for any portion of the
	last 7 year period, been in a state of bankruptcy as a result of bankruptcy proceedings initiated more than 7
	years ago and/or is any such business now the subject of any pending bankruptcy proceedings, whenever
	initiated?

YES	NO	X If 'Yes', provide details for each such instance. (Provide a detailed response	∋ to
all ques	tions check "Y	". If you need more space, photocopy the appropriate page and attached it to the	
questior	nnaire.)		

9.

γ	s there any felony charge pending against you? /ES NOX If yes, provide an explanation of the circumstances and corrective action aken.
γ	s there any misdemeanor charge pending against you? /ES NOX If yes, provide an explanation of the circumstances and corrective action aken.
Y	s there any administrative charge pending against you? ′ES NOX_ If yes, provide an explanation of the circumstances and corrective action aken.
а	n the past 10 years, have you been convicted, after trial or by plea, of any felony, or of any other crim In element of which relates to truthfulness or the underlying facts of which related to the conduct of Pusiness? Y YES NO X If yes, provide an explanation of the circumstances and corrective action

NO X If yes, provide an explanation of the circumstances and corrective action YES 📋 taken.

f. In the past 5 years, have you been found in violation of any administrative or statutory charges? YES NO X If yes, provide an explanation of the circumstances and corrective action taken. 10. In addition to the information provided in response to the previous questions, in the past 5 years, have you been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or local prosecuting or investigative agency and/or the subject of an investigation where such investigation was related to activities performed at, for, or on behalf of the submitting business entity and/or an affiliated business listed in response to Question 5?

VEC		If yes, provide an explanation of the circumstances and corrective action taken.	
YES		i yes, provide an explanation of an	
			_

11. In addition to the information provided, in the past 5 years has any business or organization listed in response to Question 5, been the subject of a criminal investigation and/or a civil anti-trust investigation and/or any other type of investigation by any government agency, including but not limited to federal, state, and local regulatory agencies while you were a principal owner or officer?

YES NO	X If yes, provide an explanation of the circumstances and corrective action taken.

12. In the past 5 years, have you or this business, or any other affiliated business listed in response to Question 5 had any sanction imposed as a result of judicial or administrative proceedings with respect to any professional license held?

YES NO	X	If yes, provide an explanation of the circumstances and corrective action taken.

13. For the past 5 tax years, have you failed to file any required tax returns or failed to pay any applicable federal, state or local taxes or other assessed charges, including but not limited to water and sewer charges? YES NO X If yes, provide an explanation of the circumstances and corrective action taken.

#### I. Nancy Costopulos

, hereby acknowledge that a materially false statement willfully or fraudulently made in connection with this form may result in rendering the submitting business entity and/or any affiliated entities non-responsible, and, in addition, may subject me to criminal charges.

I, Nancy Costopulos

, hereby certify that I have read and understand all the items contained in this form: that I supplied full and complete answers to each item therein to the best of my knowledge, information and belief; that I will notify the County in writing of any change in circumstances occurring

after the submission of this form; and that all information supplied by me is true to the best of my knowledge, information and belief. I understand that the County will rely on the information supplied in this form as additional inducement to enter into a contract with the submitting business entity.

#### CERTIFICATION

A MATERIALLY FALSE STATEMENT WILLFULLY OR FRAUDULENTLY MADE IN CONNECTION WITH THIS QUESTIONNAIRE MAY RESULT IN RENDERING THE SUBMITTING BUSINESS ENTITY NOT RESPONSIBLE WITH RESPECT TO THE PRESENT BID OR FUTURE BIDS, AND, IN ADDITION, MAY SUBJECT THE PERSON MAKING THE FALSE STATEMENT TO CRIMINAL CHARGES.

**Discover Long Island** 

Name of submitting business

Electronically signed and certified at the date and time indicated by: Nancy Costopulos [NCOSTOPULOS@OLDWESTBURYGARDENS.ORG]

Vice-Chairman

Title

03/03/2021 09:34:48 AM

Date

# PRINCIPAL QUESTIONNAIRE FORM

All questions on these questionnaires must be answered by all officers and any individuals who hold a ten percent (10%) or greater ownership interest in the proposer. Answers typewritten or printed in ink. If you need more space to answer any question, make as many photocopies of the appropriate page(s) as necessary and attach them to the questionnaire.

COMPLETE THIS QUESTIONNAIRE CAREFULLY AND COMPLETE	LY. FAILURE TO SUBMIT A COMPLETE
QUESTIONNAIRE MAY MEAN THAT YOUR BID OR PROPOSAL WII	LL BE REJECTED AS NON-RESPONSIVE
AND IT WILL NOT BE CONSIDERED FOR AWARD	

Principal Name: Mitch Pally Date of birth: 01/19/1952					
Home address: <u>2 Mare Court</u> City: <u>Stony Brook</u> Country: US	State/Province/Territory: NY Zip/Postal Code: 11790				
Business Address: 330 Motor Pa					
City: hauppauge Country US Telephone: 631-951-3900	State/Province/Territory: <u>NY</u> Zip/Postal Code: <u>11788</u>				
Other presen <u>t address(es):</u> City:	State/Province/Territory: Zip/Postal Code:				
Country: Telephone:					
List of other addresses and telephone numb	bers attached				
Positions held in submitting business and starting date of each (check all applicable)					
President Chairman of Board	Treasurer Shareholder				
Chief Exec. Officer Chief Financial Officer Vice President	Secretary 01/01/2020				
Do you have an equity interest in the business submitting the questionnaire? YES NO X If Yes, provide details.					
	es or any other form of security or lease or any other type of een you and the business submitting the questionnaire? le details.				
	Date of birth:       01/19/1952         Home address:       2 Mare Court         City:       Stony Brook         Country:       US         Business Address:       330 Motor P         City:       hauppauge         Country       US         Telephone:       631-951-3900         Other present address(es):       City:         Country:       Country:         Telephone:       Country:         Country:       Country:         Telephone:       Country:         Country:       Country:<				

other than the one submitting the questionnaire? YES X NO If Yes, provide details.

CEO of LIBI

6. Has any governmental entity awarded any contracts to a business or organization listed in Section 5 in the past 3 years while you were a principal owner or officer?

YES	NO	Х	If Yes, provide details.	
	-			

NOTE: An affirmative answer is required below whether the sanction arose automatically, by operation of law, or as a result of any action taken by a government agency. Provide a detailed response to all questions checked "YES". If you need more space, photocopy the appropriate page and attach it to the questionnaire.

7. In the past (5) years, have you and/or any affiliated businesses or not-for-profit organizations listed in Section 5 in which you have been a principal owner or officer:

a.	YES NO X If yes, provide an explanation of the circumstances and corrective action taken.
b.	Been declared in default and/or terminated for cause on any contract, and/or had any contracts cancelled for cause? YES NOX If yes, provide an explanation of the circumstances and corrective action taken.
c.	Been denied the award of a contract and/or the opportunity to bid on a contract, including, but not limited to, failure to meet pre-qualification standards? YES NOX If yes, provide an explanation of the circumstances and corrective action taken.
d.	Been suspended by any government agency from entering into any contract with it; and/or is any action pending that could formally debar or otherwise affect such business's ability to bid or propose on contract? YES NOX If yes, provide an explanation of the circumstances and corrective action taken.

8. Have any of the businesses or organizations listed in response to Question 5 filed a bankruptcy petition and/or been the subject of involuntary bankruptcy proceedings during the past 7 years, and/or for any portion of the last 7 year period, been in a state of bankruptcy as a result of bankruptcy proceedings initiated more than 7 years ago and/or is any such business now the subject of any pending bankruptcy proceedings, whenever initiated?

a.	Is there any felony charge pending against you? YES NOX If yes, provide an explanation of the circumstances and corrective action taken.
b.	Is there any misdemeanor charge pending against you? YES NOX_ If yes, provide an explanation of the circumstances and corrective action taken.
c.	Is there any administrative charge pending against you? YES NOX If yes, provide an explanation of the circumstances and corrective action taken.
d.	In the past 10 years, have you been convicted, after trial or by plea, of any felony, or of any other crian element of which relates to truthfulness or the underlying facts of which related to the conduct of business? Y YES NOX If yes, provide an explanation of the circumstances and corrective action taken.
e.	In the past 5 years, have you been convicted, after trial or by plea, of a misdemeanor? YES NOX If yes, provide an explanation of the circumstances and corrective action taken.
f.	In the past 5 years, have you been found in violation of any administrative or statutory charges? YES NOX If yes, provide an explanation of the circumstances and corrective action taken.

been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or local prosecuting or investigative agency and/or the subject of an investigation where such investigation was related to activities performed at, for, or on behalf of the submitting business entity and/or an affiliated business listed in response to Question 5?

YES	NO [	Х	If yes, provide an explanation of the circumstances and corrective action taker

11. In addition to the information provided, in the past 5 years has any business or organization listed in response to Question 5, been the subject of a criminal investigation and/or a civil anti-trust investigation and/or any other type of investigation by any government agency, including but not limited to federal, state, and local regulatory agencies while you were a principal owner or officer?

YES	NO_	If yes, provide an explanation of the circumstances and corrective action taken.

12. In the past 5 years, have you or this business, or any other affiliated business listed in response to Question 5 had any sanction imposed as a result of judicial or administrative proceedings with respect to any professional license held?

YES	NO	X	If yes, provide an explanation of the circumstances and corrective action taken.

13. For the past 5 tax years, have you failed to file any required tax returns or failed to pay any applicable federal, state or local taxes or other assessed charges, including but not limited to water and sewer charges? YES NO X If yes, provide an explanation of the circumstances and corrective action taken. I, Mitch Pally , hereby acknowledge that a materially false statement willfully or fraudulently made in connection with this form may result in rendering the submitting business entity and/or any affiliated entities non-responsible, and, in addition, may subject me to criminal charges.

I, Mitch Pally , hereby certify that I have read and understand all the items contained in this form; that I supplied full and complete answers to each item therein to the best of my knowledge, information and belief; that I will notify the County in writing of any change in circumstances occurring after the submission of this form; and that all information supplied by me is true to the best of my knowledge, information and belief. I understand that the County will rely on the information supplied in this form as additional inducement to enter into a contract with the submitting business entity.

## CERTIFICATION

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Discover Long Island

Name of submitting business

Electronically signed and certified at the date and time indicated by: Mitch Pally [MITCH@LIBI.ORG]

Secretary

Title

03/02/2021 10:45:10 AM

Date

## **Business History Form**

The contract shall be awarded to the responsible proposer who, at the discretion of the County, taking into consideration the reliability of the proposer and the capacity of the proposer to perform the services required by the County, offers the best value to the County and who will best promote the public interest.

In addition to the submission of proposals, each proposer shall complete and submit this questionnaire. The questionnaire shall be filled out by the owner of a sole proprietorship or by an authorized representative of the firm, corporation or partnership submitting the Proposal.

## NOTE: All questions require a response, even if response is "none" or "not-applicable." No blanks.

(USE ADDITIONAL SHEETS IF NECESSARY TO FULLY ANSWER THE FOLLOWING QUESTIONS).

Date:	02/1	6/2021				
1)	Proposer's	s Legal Name: Disc	over Long Island, Inc.			
2)	Address o	of Place of Business:	330 Motor Parkway,	Ste. 203		
	City:	Hauppauge	State/Province	Herritory: <u>NY</u>	Zip/Postal Code:	11788
	Country:	US				
3)	Mailing Ac	ddress (if different): <u>330</u>	) Motor Pkwy			
	City:	Hauppauge	State/Province	/Territory: <u>NY</u>	Zip/Postal Code:	11788
	Country:	US				
		(621) 051 2000				
	Does the	business own or rent its f	acilities? Rent		If other, please provide	e details:
4) 5)		Bradstreet number: D. Number:521137306	2			
6)	The propo	oser is a: <u>Corporation</u>		(Describe)		
7)	Does this YES	business share office sp	ace, staff, or equipmer lease provide details:		ny other business?	
8)	Does this YES	business control one or NO X If yes, p	more other businesses lease provide details:	\$?		
9)	Does this YES		ore affiliates, and/or is lease provide details:	it a subsidiary of, c	or controlled by, any other	business?

10)	Has the proposer ever had a bond or surety cancelled or forfeited, or a contract with Nassau County or any
	other government entity terminated?

YES	NO	Х	If yes, state the name of bonding agency, (if a bond), date, amount of bond
and re	ason for such	n cance	ellation or forfeiture: or details regarding the termination (if a contract).

11) Has the proposer, during the past seven years, been declared bankrupt? YES NO X If yes, state date, court jurisdiction, amount of liabilities and amount of assets

12) In the past five years, has this business and/or any of its owners and/or officers and/or any affiliated business, been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or local prosecuting or investigative agency? And/or, in the past 5 years, have any owner and/or officer of any affiliated business been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or local prosecuting or investigative agency, where such investigation was related to activities performed at, for, or on behalf of an affiliated business.

YES	NỌ	X	] If yes, provide details for each such investigation, an explanation of the	е
circum	stances and	correc	ctive action taken.	

13) In the past 5 years, has this business and/or any of its owners and/or officers and/or any affiliated business been the subject of an investigation by any government agency, including but not limited to federal, state and local regulatory agencies? And/or, in the past 5 years, has any owner and/or officer of an affiliated business been the subject of an investigation by any government agency, including but not limited to federal, state and local regulatory agencies, for matters pertaining to that individual's position at or relationship to an affiliated business.

YES	NO	X	If yes, provide details for each	such investigation,	an explanation of the
circum	stances and	correc	tive action taken.		

14) Has any current or former director, owner or officer or managerial employee of this business had, either before or during such person's employment, or since such employment if the charges pertained to events that allegedly occurred during the time of employment by the submitting business, and allegedly related to the conduct of that business:

a) Any felony charge pending?

YES	N0 [	X	If yes, provide details for each such investigation, an explanation of t	he
circumstanc	es and	correct	tive action taken.	

b) Any misdemeanor charge pending?

YES NO X If yes, provide details for each such investigation, an explanation of the circumstances and corrective action taken.

c) In the past 10 years, you been convicted, after trial or by plea, of any felony and/or any other crime, an

element of which relates to truthfulness or the underlying facts of which related to the conduct of business?						
YES NO X If yes, provide details for each such investigation, an explanation of the						
circumstances and corrective action taken.						

d) In the past 5 years, been convicted, after trial or by plea, of a misdemeanor?
 YES NO X If yes, provide details for each such investigation, an explanation of the circumstances and corrective action taken.

e) In the past 5 years, been found in violation of any administrative, statutory, or regulatory provisions? YES NO X If yes, provide details for each such investigation, an explanation of the circumstances and corrective action taken.

In the past (5) years, has this business or any of its owners or officers, or any other affiliated business had any sanction imposed as a result of judicial or administrative proceedings with respect to any professional license held?
 YES NO X If yes, provide details for each such investigation, an explanation of the circumstances and corrective action taken.

16) For the past (5) tax years, has this business failed to file any required tax returns or failed to pay any applicable federal, state or local taxes or other assessed charges, including but not limited to water and sewer charges? YES NO X If yes, provide details for each such year. Provide a detailed response to all questions checked 'YES'. If you need more space, photocopy the appropriate page and attach it to the questionnaire.

## 17 Conflict of Interest:

a) Please disclose any conflicts of interest as outlined below. NOTE: If no conflicts exist, please expressly state "No conflict exists."

(i) Any material financial relationships that your firm or any firm employee has that may create a conflict of interest or the appearance of a conflict of interest in acting on behalf of Nassau County. No conflict exists

(ii) Any family relationship that any employee of your firm has with any County public servant that may create a conflict of interest or the appearance of a conflict of interest in acting on behalf of Nassau County.

No conflict exists

(iii) Any other matter that your firm believes may create a conflict of interest or the appearance of a conflict of interest in acting on behalf of Nassau County. No conflict exists b) Please describe any procedures your firm has, or would adopt, to assure the County that a conflict of interest would not exist for your firm in the future.

Every member of the board of directors must annually sign a conflict of interest form indicating they have no outside relationship, either familial or otherwise that would constitute a conflict of interest. These signed forms are kept on file in the DLI's office in Hauppauge.

- 1 File(s) Uploaded: Conflict of Interest Statement 20.pdf
- A. Include a resume or detailed description of the Proposer's professional qualifications, demonstrating extensive experience in your profession. Any prior similar experiences, and the results of these experiences, must be identified.

Have	you pre	viously	/ uploa	ided the	below	information	under in	the Docu	ment Vault?
YES		NO [	Х						

Is the proposer an individual?

YES 🗋	NO
-------	----

- X Should the proposer be other than an individual, the Proposal MUST include:
- i) Date of formation; 09/28/1978
- Name, addresses, and position of all persons having a financial interest in the company, including shareholders, members, general or limited partner. If none, explain.
   See files attached.

No individuals with a financial interest in the company have been attached..

2 File(s) Uploaded: 2021 Board of Directors.docx, Discover Long Island Master Partner List.xlsx

iii) Name, address and position of all officers and directors of the company. If none, explain. See file attached.

No officers and directors from this company have been attached.

3 File(s) Uploaded: 2021 Board of Directors.docx, 2021 Board of Directors.docx, Discover Long Island List of Officers.docx

- iv) State of incorporation (if applicable);
- v) The number of employees in the firm; 11
- vi) Annual revenue of firm; 3000000
- vii) Summary of relevant accomplishments See attached file.

1 File(s) Uploaded: Summary of Relevent Accomplishment.docx

viii) Copies of all state and local licenses and permits.

1 File(s) Uploaded: Discover Long Island Amendment.pdf

B.	Indicate number of years in business.
	42

C. Provide any other information which would be appropriate and helpful in determining the Proposer's capacity and reliability to perform these services.

Dscover Long Island is currently under contract with both Nassau

and Suffolk Counties, The regional organization charged with furthering the \$6.1 billion tourism economy. DLI contributes to the economic development and quality of life on Long Island by promoting the region as a world-class destination for visitors, meetings and conventions, trade shows, sporting events and related activities.

D. Provide names and addresses for no fewer than three references for whom the Proposer has provided similar services or who are qualified to evaluate the Proposer's capability to perform this work.

Company	Suffolk County	_	
Contact Person	Lisa Black		
Address	100 Veterens Memorial Highway		
City	Hauppauge	State/Province/Territory	NY
Country	US		
Telephone	(631) 853-4800		
Fax #			
E-Mail Address	lisa.black@suffolkcountyny.gov	· · · · · · · · · · · · · · · · · · ·	
		-	
Company	NYS Department of Economic Develop	ment	
Contact Person	Kelly Rabideau-Baquerizo		
Address	625 Broadway		
City	Albany	State/Province/Territory	NY
Country	US	_	
Telephone	(518) 292-5100		
Fax <i>#</i>			
E-Mail Address	matchingfunds@esd.ny.gov		
		_	
		-	
Company	Flushing Bank		
Contact Person	Suzanne Fox		
Address	1707 Veterans Highway		
City	Islandia	State/Province/Territory	NY
Country	US		
Telephone	(631) 348-4444		
Fax#			
E-Mail Address	jweissman@empirenb.com		

I, <u>Kristen Jarnagin</u>, hereby acknowledge that a materially false statement willfully or fraudulently made in connection with this form may result in rendering the submitting business entity and/or any affiliated entities non-responsible, and, in addition, may subject me to criminal charges.

I, <u>Kristen Jarnagin</u>, hereby certify that I have read and understand all the items contained in this form; that I supplied full and complete answers to each item therein to the best of my knowledge, information and belief; that I will notify the County in writing of any change in circumstances occurring after the submission of this form; and that all information supplied by me is true to the best of my knowledge, information and belief. I understand that the County will rely on the information supplied in this form as additional inducement to enter into a contract with the submitting business entity.

## CERTIFICATION

A MATERIALLY FALSE STATEMENT WILLFULLY OR FRAUDULENTLY MADE IN CONNECTION WITH THIS QUESTIONNAIRE MAY RESULT IN RENDERING THE SUBMITTING BUSINESS ENTITY NOT RESPONSIBLE WITH RESPECT TO THE PRESENT BID OR FUTURE BIDS, AND, IN ADDITION, MAY SUBJECT THE PERSON MAKING THE FALSE STATEMENT TO CRIMINAL CHARGES.

Name of submitting business: Discover Long Island

Electronically signed and certified at the date and time indicated by: Kristen Jarnagin [KJARNAGIN@DISCOVERLONGISLAND.COM]

President & CEO

Title

02/26/2021 01:08:19 PM

Date

## DISCOVER LONG ISLAND Principals & Board of Directors 2021

#### <u>Chair</u>

**Bryan Deluca** Executive Director Atlantis Holdings LLC 431 East Main Street Riverhead, NY 11021 P: 631-208-9200 E: <u>bdeluca@amwny.com</u>

#### <u>Vice-Chair</u>

Nancy Costopulos President/CEO Old Westbury Gardens 71 Old Westbury Road Westbury, NY P: 516-333-0048 E: ncostopulos@oldwestburygardens.org

#### <u>Secretary</u>

Mitchell Pally Chief Executive Officer Long Island Builders Institute 1757-8 Veterans Memorial Highway Islandia, NY 11749 P: 631.232.2345 E: mitch@libi.org

#### **Treasurer**

Marc Weinstein Owner Mark of Elegance 1717 Motor Parkway Hauppauge NY 11788 P: 631-582-4280 E: marc@markofelegance.com

#### <u>President</u>

Kristen Jarnagin Discover Long Island 330 Motor Parkway, Suite 203 Hauppauge NY 11788 P: 631-951-3900 E: kjarnagin@discoverlongisland.com

## George Gorman (2021)

Regional Director NYS Parks- LI Region PO Box 247 Babylon, NY 11702 P: 631-321-3403 E: <u>George.gorman@parks.ny.gov</u>

#### Matthew Cohen, Esq. (2021)

VP of Government Affairs & Communications Long Island Association 300 Broadhollow Road, Suite 110W Melville, NY 11747 P: (631) 493-3002 E: <u>mcohen@longislandassociation.org</u>

#### Gus Montesantos (2023)

General Manager Hilton Long Island 598 Broadhollow Road Melville, NY 11747 P: 631-845-1000 E: gus.montesantos@hilton.com

#### **County Representatives:**

Lisa Black Chief Deputy County Executive Suffolk County 100 Veterans Memorial Highway, 11th Floor Hauppauge, NY 11788 P: 631-853-E: Lisa.Black@suffolkcountyny.gov

#### Andrew Goldstein

Deputy Commissioner Nassau County Department of Parks, Recreation & Museums 1899 Hempstead Turnpike East Meadow, NY 11554 P: 516-572-0216 E: agoldstein@nassaucountyny.gov

## DISCOVER LONG ISLAND Principals & Board of Directors 2021

#### Terri Alessi – Miceli (2022)

President/CEO Long Island Innovation Park at Hauppauge 225 Wireless Blvd. Suite 101 Hauppauge, NY 11788 P: 631-543-5355 E: talessi@hia-li.org

#### J. Grady Collin (2022)

General Manager Garden City Hotel 45 Seventh Street Garden City, NY 11530 P: (516) 747-3000 E: <u>Gcolin@gchotel.com</u>

#### Jerol Bailey (2023) Lenz Winery

Long Island Wine Country 39390 Main Rd Peconic, NY 11958 P: (415)342-2262 E: jerol@lenzwine.com

## Gail Lamberta (2022)

Associate Dean St Joseph's College 155 West Roe Blvd Patchogue, NY 11772 P: 631-447-3200 E: glamberta@sjcny.edu

## Shelley LaRose Arken (2021)

Commissioner Long Island MacArthur Airport 100 Arrivals Way Ronkonkoma, NY 11779 P: 631-467-3300 E: <u>slarose@islipny.gov</u>

#### **Paul Monte**

President Montauk Chamber of Commerce 742 Montauk Hwy. Montauk, NY 11954 631-668-2428 paul.monte@montaukchamber.com

## Gary Lewi (2023)

Executive Vice President Museum of American Armor 1303 Round Swamp Road Old Bethpage Village Restoration Old Bethpage, NY 11804 P: 212-843-8010 E: glewi@rubenstein.com

#### Wilfred Joseph (2022)

Owner Arbor View House B&B 8900 Main Road East Marion, NY 11939 P: 631-477-8440 E: <u>northforkagent@gmail.com</u>

## Kristen Reyes (2022)

VP of Marketing & Events Hotel Indigo East End 1830 W Main St Riverhead, NY 11901 P: (631) 369-2200 E: <u>kreyes@jaralproperties.com</u>

## Laura Mercogliano (2023) Owner Palms Hotel Group 168 Cottage Walk

Ocean Beach, NY 11770 P: 631 835-1333 E: <u>leapsych@aol.com</u>

## DISCOVER LONG ISLAND Principals & Board of Directors 2021

#### Steven Jauffrineau (2023)

Managing Partner Montauk Asset Holdings 40200 Main Rd Orient, NY 11957 P: (347) 677-3048 E: steven@montaukassetholdings.com

Michael Papierno (2021)

VP Of Sales & Marketing Samar Hospitality 609-2 Cantague Rock Road, Suite A Westbury NY 11590. P: 516-694-6500 E: mpapierno@samarhospitality.com

Tom Hermann (2021) Dune Management 55 Newtown Ln # 2, East Hampton, NY 11937 P: 631-329-1233 E: <u>th@obmresorts.com</u>

Victor Scotto (2021) General Manager Scotto Brothers 440 Old Country Rd Carle Place, NY 11514 P: 516-334-6125 E: <u>VictorLScotto@ScottoBrothers.com</u>

Dorothy Roberts (2021) Vice President Hotel Operations Oxford Hospitality Group 2 Jericho Plaza, Ste. 301 Jericho, NY 11735 P: 516-935-2000 droberts@oxfordhospitalityadvisors.com

Gloria Rocchio (2023) President The Ward Melville Heritage Organization P.O. Box 572 Stony Brook, NY 11790P: 631-751-2244 E: pdilucca@wmho.org Ex-Officio

Mark Irgang Long Island Hotel & Lodging Association Area GM for JFK Hilton P: (516) 224-8184 E: mrirgang@hotmail.com

Cara Longworth NYS Economic Development 150 Motor Parkway Hauppauge, NY 11788 P: 631-435-0717 E: cara.longworth@esd.ny.gov

## Lisa Black

Chief Deputy County Executive Suffolk County 100 Veterans Memorial Highway, 11th Floor Hauppauge, NY 11788 P: 631-853-E: <u>Lisa.Black@suffolkcountyny.gov</u>

Andrew Goldstein

Deputy Commissioner Nassau County Department of Parks, Recreation & Museums 1899 Hempstead Turnpike East Meadow, NY 11554 P: 516-572-0216 E: <u>agoldstein@nassaucountyny.gov</u>

George Gorman

NYS Parks- LI Region PO Box 247 Babylon, NY 11702 P: 631-669-1000 E: george.gorman@oprhp.state.ny.us

## Summary of Relevant Accomplishments

The professional experience and knowledge of the Discover Long Island® senior staff is exemplified in the levels of demonstrable productivity outlined below:

## Consumer advertising

- In 2019, Discover Long Island conducted a multifaceted advertising campaign in the Philadelphia market which delivered 8,136,100 targeted impressions. After campaign completion, for the months of June, July and August 2019, Philadelphia was the number one inbound visitation to Long Island for the first time ever.
- In 2018, Discover Long Island entered into partnership with the Professional Golfers Association (PGA) in order to assist in the organization and promotion of the 2019 PGA Championship played at Bethpage Black Course. 2019 advertising executions were placed in Golf Week and on CBS, driving 1,497,478 impressions. As a result of these cumulative yearlong efforts, the PGA plans a continued partnership for the 2024 Ryder Cup at Bethpage.
- In 2019, major updates to <u>www.discoverlongisland.com</u> were made, including a content overhaul, enhanced partner accessibility, inclusion of user generated social content and a customized itinerary creation tool for visitors. The updates, combined with the organization's Search Engine Optimization, Pay-Per-Click and AdWords marketing campaigns have driven the site to #2 Google Ranking for search term "Long Island", behind only Google-backed Wikipedia.

## **Public Relations**

- Over 400 earned media placements across print, digital and broadcast in both International and Domestic markets, including Vogue, Travel & Leisure, AFAR, Conde Nast Traveler, CNN Travel, The New York Times, ABC, NBC and CBS affiliates
- Audience of media reach was over 500,000,000 consumers
- Accolades: "Short Flight. Long Island." campaign, recipient of a Gold Adrian Award, and our public relations efforts highlighting Long Island's 150<sup>th</sup> Celebration of the Belmont Stakes, recipient of a Bronze Adrian Award.

## **Visitor Services**

- Launched Mobile Visitor Center to act as vehicle of communication for the tourism industry across Long Island. Bringing an immersive visitor experience to the visitor directly by being present at major regional festivals.
- Launched Virtual Reality activation with two video options to help assist with visitor perception and understanding.
- Branded Long Island as a destination and represented the region at North America's number one consumer travel show, New York Times Travel Show.
- Launched Long Island, NY apparel, and collaborated with local brands and shops to authentically represent the destination.

• Distribution of Long Island Travel Guide to visitors by marketing inquiries, consumer tradeshows and regional visitor activations.

## Corporate Group& Sports Events Sales

- To date in 2019, Discover Long Island<sup>™</sup> sales initiatives have secured 72 leads which turned definite, resulting in 12,886 room nights for an economic impact of \$19,822,241.75
- The organization has brought in 153 prospective leads to date in 2019 for a potential 27,583 room nights and a potential economic impact of \$14,284,127.69

## **International Development**

- In 2019, Discover Long Island secured international sales contracts with twenty new regional hotel properties, including ten Nassau properties
- In 2019, Discover Long Island brought in tour operators from China, Australia and the United Kingdom to tour Long Island properties and attractions in order to further promote offerings in those international markets

In 2017, the organization hired a German PR Agency of Record as well as a UK PR Agency of Record, marking the first time Long Island has ever had official representation in target international markets

In 2017, Discover Long Island<sup>™</sup> developed a strategic alliance with New York City & Company to feature the Long Island region as the only region beyond New York City to be listed on its international travel trade website

N. Y. S. DEPARTMENT OF STATE

DIVISION OF CORPORATIONS AND STATE RECORDS

FILING RECEIPT

ENTITY NAME: DISCOVER LONG ISLAND, INC.

DOCUMENT TYPE: AMENDMENT (DOMESTIC NFP) PROCESS NAME COUNTY: NASS

FILED:12/05/2016 DURATION:\*\*\*\*\*\*\* CASH#:161205000504 FILM #:161205000462

FILER:

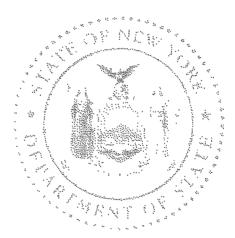
FARRELL FRITZ, P.C. 1320 RXR PLAZA

UNIONDALE, NY 11556

ADDRESS FOR PROCESS:

THE CORPORATION 330 MOTOR PARKWAY HAUPPAUGE, NY 11788

REGISTERED AGENT:



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SERVICE COMPANY:	CORPORATION	SERVICE	COMPANY	- 45	SERVICE CODE: 45

FEES	65.00	PAYMENTS	65.00
FILING	30.00	CASH	0.00
TAX	0.00	CHECK	0.00
CERT	0.00	CHARGE	0.00
COPIES	10.00	DRAWDOWN	65.00
HANDLING	25.00	OPAL	0.00
		REFUND	0.00

388944MRO

DOS-1025 (04/2007)

# STATE OF NEW YORK DEPARTMENT OF STATE

I hereby certify that the annexed copy has been compared with the original document in the custody of the Secretary of State and that the same is a true copy of said original.



WITNESS my hand and official seal of the Department of State, at the City of Albany, on December 6, 2016.

Brendan W. Fitzgerald Executive Deputy Secretary of State

Rev. 06/13

## CSC 45 Drawdown

161205000 462

New York State Department of State Division of Corporations, State Records And Uniform Commercial Code 99 Washington Avenue Albany, NY 12231 www.dos.state.ny.us

## CERTIFICATE OF AMENDMENT OF THE CERTIFICATE OF INCORPORATION OF LONG ISLAND CONVENTION & VISITORS BUREAU, INC.

#### Under Section 803 of the Not-for-Profit Corporation Law

FIRST: The name of the corporation is LONG ISLAND CONVENTION & VISITORS BUREAU, INC. The name under which the corporation was formed is LONG ISLAND TOURISM COMMISSION, INC.

- **SECOND:** The certificate of incorporation was filed by the Department of State on SEPTEMBER 8, 1978.
- **THIRD:** The law the corporation was formed under is the Not-for-Profit Corporation Law.
- FOURTH: The corporation is a corporation as defined in subparagraph (5) of paragraph (a) of Section 102 of the Not-for-Profit Corporation Law.

FIFTH: the certificate of incorporation is amended as follows:

Article FIRST of the Certificate of Incorporation, relating to the name of the Corporation, shall be amended in its entirety. To accomplish the foregoing, Article FIRST is hereby amended in its entirety to read as follows:

"FIRST: The name of the Corporation is DISCOVER LONG ISLAND, INC."

**SIXTH:** The Secretary of State is designated as agent of the corporation upon whom process against it may be served. The address to which the Secretary of State shall forward copies of process accepted on behalf of the corporation is 330 Motor Parkway, Hauppauge, New York 11788.

**SEVENTH:** The Certificate of Amendment is authorized by a vote of a majority of the entire board of directors. The corporation has no members.

IN WITNESS WHEREOF, the undersigned has executed this Certificate of Amendment of the Certificate of Incorporation this 29 day of Nopvember 2016.

Name: Kristen Jamagin. Title: President

## CSC.45 Drawdown

New York State Department of State Division of Corporations, State Records And Uniform Commercial Code 99 Washington Avenue Albany, NY 12231 www.dos.state.ny.us

## CERTIFICATE OF AMENDMENT OF THE CERTIFICATE OF INCORPORATION OF LONG ISLAND CONVENTION & VISITORS BUREAU, INC

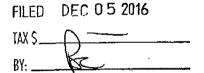
Under Section 803 of the Not-for-Profit Corporation Law

FILED BY:

FARRELL FRITZ, P.C. 1320 RXR Plaza Uniondale, New York 11556 CUST ROF: 388944MRC

1cc

## STATE OF NEW YORK DEPARTMENT OF STATE



PM 3:09 RECENED 2016 DEC-2

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## DISCOVER LONG ISLAND

CONFLICT OF INTEREST POLICY

#### A. Statement of Policy

The Board of Directors of Discover Long Island has adopted the following Conflict of Interest Policy:

The Directors, Officers and Staff of Discover Long Island have fiduciary obligations of care and loyalty to Discover Long Island connection with their service. To promote and assure adherence to those obligations, it is essential for the Directors, Officers and Staff to avoid the fact or the appearance of a conflict of interest. A conflict of interest may arise whenever a Director, Officer, Staff member or a member of his or her family (1) has a material interest or relationship which could impair the exercise of independent judgment on behalf of Discover Long Island or (2) may receive a material benefit from information learned as a Director, Officer or Staff member. To avoid the fact or appearance of any such conflict, it is necessary for a Director, Officer or Staff member to make full disclosure of individual interests that are or may appear to be in conflict with interests of Discover Long Island, and to avoid participation in decisions that are related to the transactions and other business relationships in which possible conflicting interests arise. The person shall abide by the following:

• Publicly support and represent the duly made decisions of the board.

• Speak positively of the organization to the CORPORATION members, and all current and potential stakeholders and constituencies.

• Do not take any public position representing the CORPORATION on any issue that is not in conformity with the official position of the Corporation.

• Do not use or otherwise relate one's affiliation with the board to independently promote or endorse political candidates or parties for the purpose of election.

To assure the vigorous administration of and compliance with the foregoing, (1) all Directors, Officers and Staff members shall periodically be informed of this Policy and implementing procedures; (2) all Directors, Officers and Staff members will be required to file an Annual Conflict of Interest Declaration, and a copy of each such Declaration will be provided to the Board of Directors ("Board") and the President; and (3) all transactions and other business relationships between Discover Long Island and Directors, Officers or Staff member (or entities in which they are interested) shall be subject to the review and approval of the disinterested members of the Board.

#### **B.** Potential Conflicts of Interest

A conflict of interest may arise when Discover Long Island enters into a transaction or other business relationship with a Director, Officer, Staff member or with a member of his or her immediate family, or with an entity in which any such person holds a position or has a material interest. For purposes of this Policy, a member of a Director's, Officer's, or Staff member's family includes his or her spouse, parents, siblings, and children.

It is impossible to define all situations in which a conflict may arise. Examples of potential conflicts of interest include the acquisition of goods or services by Discover Long Island from a Director, Officer, Staff member or a member of his or her family, or from an entity in which any such person holds a position or has a material interest;

business ventures between Discover Long Island and any such person or entity; and the employment by Discover Long Island of a member of a Director's or Officer's family. For purposes of this Policy, interests and relationships that give rise to actual or potential conflicts shall include the following:

- 1. Service by a Director, Officer, or member of his or her family as an officer, director, employee, partner, proprietor or owner of five (5%) percent or more of the equity of an entity doing business with Discover Long Island;
- 2. Family relationship with employees of Discover Long Island;
- 3. Material investments that might be affected by investments or other decisions provided that the following investments shall not be deemed to be material investments or otherwise to affect such decisions: (a) ownership of shares or the right to purchase shares in the stock of any publicly-traded company if such shares are less than five (5%) percent of the outstanding voting shares of the company; (b) shares of mutual funds or the securities of a governmental entity; (c) an interest in a blind trust; (d) any debt instruments of publicly traded companies; or (e) an account or other financial relationship with a financial institution with whom Discover Long Island maintains an account or other financial relationship.

#### C. Procedures in the Events of Conflicts

Any transaction or other business relationship between Discover Long Island and its Directors, Officers, Staff or family covered by this Conflict of Interest Policy is subject to the review and approval of the disinterested members of the Board to ensure that such transaction or relationship is in the best interest of Discover Long Island and complies with Discover Long Island policy and all applicable legal and ethical guidelines.

Whenever practicable, a transaction or other business relationship between Discover Long Island and a Director, Officer, Staff member, or family member should be reviewed and approved in advance by the Board or the Executive Committee. The administration of Discover Long Island is authorized to enter into a transaction or other business relationships with a Director, Officer, Staff member or family member when, in the informed and good faith judgment of the administration, it is in the best interests of Discover Long Island to do so. Such a determination by the administration shall include, without limitation, consideration of such factors as quality, expertise, cost and effectiveness.

If a Director, Officer, or Staff member believes that he or she or any other Director, Officer or Staff member may have a conflict of interest with respect to any particular transaction contemplated or proposed to be taken by Discover Long Island, he or she shall promptly disclose the potential conflict to the President, Chairman of the Board and Counsel to Discover Long Island. If a majority of them determine that no conflict exists, then the same shall report this conclusion to the Secretary of the Board and the CEO, who shall maintain a written record of the determination. If they determine that a conflict exists, then they shall report the conflict to the full Board and the affected Director, Officer, or Staff member shall answer any questions from other Board members about the matter. If the particular transaction or relationship requires a vote of the Board, the affected Director, shall not be counted for purposes of a quorum, shall not participate in the discussion of the matter, and shall not vote on the issue. In the event that a potential conflict exists with respect to a particular transaction or relationship involving the Chairman, then the same shall notify the full Board, shall answer any questions from other Board members about the matter, and, if the particular transaction or relationship requires a vote of the Board, shall comply with the provisions of the immediately preceding sentence. The affected Director, Officer or Staff member shall receive prompt written notice of all actions taken by the Chairperson, President and counselor by the Board as the case may be, concerning said transaction or relationship.

## **D.** Annual Disclosure of Potential Conflicts

On or before February I of each year, each Director, Officer and Staff member shall complete and file with the Secretary of the Board an Annual Conflict of Interest Declaration in the form attached to this Policy, The Executive Committee of the Board shall annually review all such Declarations and advise the President and the Chairman concerning potential conflicts indicated by the Declarations. The Declarations shall be available to all Board members upon request. Each Director, Officer and Staff member shall agree to answer any questions of other Board members concerning potential conflicts indicated by the Declarations. Copies of all Conflict of Interest Statements shall be held by the office of the President.

#### E. Confidentiality

All information concerning actual or potential conflicts of interest shall be held in confidence unless the best interests of Discover Long Island otherwise dictate. There shall be no disclosure of such information, including but not limited to the Declarations, except upon a majority vote of the Board.

## DISCOVER LONG ISLAND

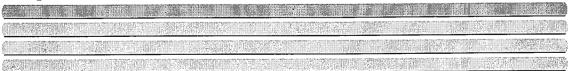
## 2020 ANNUAL CONFLICT OF INTEREST DECLARATION

1. I, the undersigned Director, Officer or Staff member of Discover Long Island, hereby states

that to the best of my knowledge, except as disclosed below:

- a.) Neither I nor, to the best of my knowledge, any member of my family (meaning my spouse, parents, siblings or children) holds any office, directorship or employment, or has any material personal financial interest, directly or indirectly, in any corporation, partnership or other entity that transacts business with Discover Long Island or any of its affiliates.
- b.) I, as an individual, do not transact any business, directly or indirectly, with Discover Long Island or any of its affiliates.
- c.) Neither I nor, to the best of my knowledge, any member of my family, has, directly or indirectly, (i) any material investment in any non-publiclytraded corporation, partnership or other entity in which Discover Long Island or any of its affiliates has an investment, or in any publicly-traded corporation, partnership, or entity in which Discover Long Island or any of its affiliates has a controlling interest, or (ii) an ownership interest of 5% or more in any Publicly-traded Corporation, partnership or other entity in which DISCOVER LONG ISLAND or any of its affiliates has an investment (other than investments not deemed material under Part B or Discover Long Island's Conflict of Interest Policy).

## Exceptions:



2. I am a trustee, director, officer, employee or proprietor of, or hold a controlling interest in the following for-profit or not-for-profit organizations or government agency:

 3. I agree that if there should arise any situation of which I am aware that is in any way contradictory of the above statements, I will immediately notify the Executive Committee of the Board of such change, and will make a full disclosure thereof. I agree further that if it is determined that a potential conflict of interest exists in relation to any transaction or other business relationship, I shall comply with Discover Long Island's Conflict of Interest Policy in connection therewith. I shall abide by the decision made by Discover Long Island in said matter and if I cannot, my position as Director or Officer shall be forfeit immediately.

4. I have read DISCOVER LONG ISLAND 's Conflict of Interest Policy, and I agree to adhere to it. I

shall furnish any information which DISCOVER LONG ISLAND reasonably requests and which

pertains to said policy.

Date

Signature

Printed Name

**DISCOVER LONG ISLAND PARTNERS 2021** 

Christine Davis-Macari sebastian Mattiauda Anthony Cotignola **Michael Cardacino Seraldine Schmidt** ennifer Ackerson Anthony Sabatino Seneral Manager Reveka Apopiauis celly Ann Keenan Michael McElwee Michael Pintauro ane Ubell-Meyer General Manager Primary Contact **FRACEY GARDELL** Wilfred E Joseph Micheal Bassett -indsey Klentzin steve Gentile Jr. tonnie Dragoon Angelica Garcia Sammi Metzger Carolyn Bistrian **Barbara Albach** om Herrmann Anahi DeCanio David Czegledi Charlee Miller ara Rothberg Gerard Hamlik homas Dolan Sharon Levine Angela Eissler acky Clyman Colleen Ryan **Danielle Sun** oan Sewyer flo Pellisano eo Wagner Marc Bogen iz Newsom Rajen Patel Ross Dowd /ictor Gelb Anu Kaasik (im Berlin) (im Allen Raj Patel Abbey Physical Zip Business Phone .1968 (631) 283-1152 11561 (516) 889-1300 11787 (631) 724-9000 11939 (631) 477-8440 11937 (631) 907-4645 11747 (631) 465-4000 11901 (631) 574-8008 11933 (631) 369-0100 (1772 (631) 868-3500 11770 (631) 583-5180 11706 (631) 666-7275 11706 (631) 647-8300 11963 (631) 725-9500 11946 (631) 728-4550 11946 (631) 594-2370 11954 (631) 668-4100 6902 (917) 407-4754 11965 (631) 749-2041 11937 (631) 324-4592 11548 (516) 933-9200 11975 (631) 604-5514 11968 (631) 283-8550 L1968 (631) 283-2548 11954 (631) 668-2700 11743 (631) 423-0800 11735 (631) 694-6868 11735 (516) 586-8558 11735 (631) 293-6398 L1735 (631) 249-2810 11776 (631) 928-5900 11949 (631) 878-1785 11746 (631) 462-5400 11561 (516) 507-8383 10018 (212) 949-8775 11702 (631) 587-3679 11510 (516) 623-4580 11937 (631) 324-6127 11977 (631) 898-0001 L1935 (631) 734-7537 11514 (516) 742-3354 11930 (631) 604-5765 1954 (917) 304-9930 11971 (631) 765-9197 11788 (631) 436-7071 11030 (516) 675-6977 11964 (631) 749-4252 11963 (631) 725-2101 11554 (516) 485-1837 11550 516-572-0730 11530 5168774555 **Baiting Hollow (GPS loc** Port Jefferson Station Shelter Island Heights Hampton Bays Hampton Bays Westhampton East Hampton Vew York City East Hampton East Hampton East Meadow Southampton Southampton Shelter Island Physical City Southampton Ocean Beach Farmingdale Farmingdale Farmingdale Farmingdale Amagansett Hempstead East Marion Sag Harbor Garden City Long Beach Hauppauge -ong Beach Cutchogue Huntington Smithtown Manhasset Manorville Sag Harbor Carle Place MONTAUK Patchogue Riverhead Bay Shore Bay Shore Greenvale Wainscott Montauk Stamford Southold Montauk Babylon Baldwin Melville Dix Hills 399 Conklin Street Suite 201 Bay Street and Main Street 32 South Elmwood Avenue 317 West Jericho Turnpike 779 Old Montauk Highway 589 Eight Avenue, 4 Floor 2167 Central Drive North 620 Waverly Ave. Unit H 107 East Deer Park Road 296 Wading River Road 727 Broadhollow Road 380 Montauk Highway 244 North Main Street 9680 N. Bayview Road L28 Montauk Highway 31 West Water Street 163 North Ferry Road 59 Old Country Road 161 Hill Station Road 47 West Main Street 58 Spring Close Hwy 53 West Tiana Road 2114 Sound Avenue 300 Bay Shore Road 154 Plandome Road 140 Wheatley Plaza 1230 New Highway One South Avenue 80 West Broadway 5 Pleasant Avenue 450 County Rd. 39 782 Montauk Hwv 72 Foster Avenue 1 West Chester St 1 Thomas Avenue 36225 Main Road 830nAtlantic Ave 110 N Franklin St 62 E Main Street Physical Address 9 Bon Pinck Way 345 Canal Street 8900 Main Road 2245 Route 110 **134 Main Street** 1371 Route 112 100 Baylis Road 755 Route 347 431 East Main 318 Bay Walk 75 Davids Dr Bay Street Theater and Sag Harbor Center for the Arts Ben's Kosher Delicatessen Restaurant & Caterers American Airpower Museum at Republic Airport Americas Best Value Inn - Port Jefferson Station African American Museum of Nassau County Americas Best Value Inn - Smithtown Arbor View House Bed and Breakfast Ballroom Factory Dance Studio, LLC A Southampton Long Island Hotel Anahi DeCanio at Douglas Elliman Bay Shore Restaurant Committee Azalea House Bed and Breakfast Bend In The Road Guest House **Baiting Hollow Farm Vineyard** Art House Bed and Breakfast Ben's Kosher Deli Restaurant Atlantis Banquets & Events A Walk In The Woods B&B Beaver Dam Creek House Art League of Long Island Animal Farm Petting Zoo American Cancer Society Baldwin Harbor Podiatry ALON Marketing Group Atlas Print Solutions Beach Plum Resort 668 THE GIGSHACK Bassett House Inn Adelphi University 434 On Main B&B Abbey Motor Inn Assured Partners Arts In The Plaza Bay Watch Hotel **Bedside Reading** A Butler's Manor **BC Lawn Service Business Name Bayview Resort** Adventureland Americana Inn Bay Shore Inn Belle Crest Inn Bambootique Allegria Hotel **Bedell Cellars** Bentley Hotel Babylon IDA Barons Cove A Wave Inn 380 Inn

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Family Entertainment Center Captain Lou Fleet & Sapphire Cruises Christopher Morley Park Golf Course Clarion Hotel and Conference Center Bridgehampton Inn & Restaurant **Brookhaven National Laboratory** Cliffside Resort Condominiums Best Western Mill River Manor Blue Point Brewing Company Candelite Inn & Guest House Christmas House Long Island Best Western Woodbury Inn Bruce Michael Guided Tours Cedar House on Sound B&B Budget Motel - Patchogue **Bohlsen Restaurant Group** Best Western Bar Harbour Bowen's by the Bays, Inc. Black-Owned Long Island Blakes Bed and Breakfast Blue Iris Bed & Breakfast Budget Inn - Huntington Budget Inn Massapequa Claudio's Restaurants Booking.com USA Inc. **Chalet Inn and Suites** Breakers at Montauk Catamaran Mon Tiki Burcliffe by the Sea Chef Keith and Kids **Borellas Farmstand** Best Eastern Motel Blue Waters Hotel BOLD Media, LLC. Christina's World Black Dog Digital Budget Host Inn Brookhaven IDA Bethpage Hotel Bridge Gardens Chateau Briand Born Free Hotel Clegg's Hotel Brew Cheese Cactus Cafe BOBBIQUE City Cellar

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Natalie Smith	Kate Arso	Arthur Konelman	Ellie Coffey	Steve DeSimone	Jessica Giordano	General Manager	Nermin Brbutovic	Dominiaue Rodrigues	General Manager	Jonathan Perkins		Janet Lombargo Butch Vomoli	Much Failtail	bilio McGuiro		Kerri D'Ambrosio	Andrea Novello	Jessi Carrara	Kerrianne Zeiner	Johanna Zucaro	Andrew Parton	Kayla Cheshire	Provvi Panarisi	Stanley Mickus	General Manager	Cindy Grimm	Laura Miller	Michael Bonawandt	Dan Schock	James Daunt	Amanda Sabella	Sirish Patel	Janel Allen	William Cheung	General Manager	Firs Semilyada	Barbara Williams	Roberta Rosesnberg	Nancy Vargas	d3awn orlando	Salvatore Diliberto	Jim Kohler	Glenn Vickers	Marilyn Holstein	Gloria Rocchio	Ashley Brantley	Jessica Giordano	Frank Giaquinto	Brittney Palillo	Brittney Palillo	Jessica Green
11735 (800) 673-9900	11769 (631) 218-2810	11796 (631) 319-6003		11724 (516) 692-6768	11724 (516) 367-8455						9300 900 (100) 000TT		0060-627 (AIC) AICTI		74T6-600 (TC0) 06/TT	7666-TC7 (TC0) 06/TT		11590 (516) 542-1001	11722 (631) 582-2100	11946 (631) 594-3868	11530 (516) 572-4111	11790 (631) 675-6964	11797 (516) 692-8000	11957 (860) 443-5281	11954 (631) 668-2077	11724 (631) 367-3418	10018 917338264	11777 (631) 928-5200	11968 (631) 324-2500	11954 (631) 668-2729	11749 (631) 582-6615	11726 (631) 842-4700	11797 (516) 921-8500		11/29 (631) 66/-8300 11720 (944) 325 9465	11050 (516) 883-1900	11965 (631) 749-0900			11742 (631) 948-0090	11947 (631) 722-3416	11701 (631) 264-0005	11976 (631) 383-1218	11963 (631) 655-2773	11790 (631) 751-2244	11570 (347) 837-6859	11724 (516) 367-5170	11752 (631) 224-5914	11520 (516) 933-4444	11520 (516) 933-4444	11782 6315899463
Farmingdale	Oakdale	West Savville	East Marion	Cold Spring Harbor	Cold Spring Harbor	East Meadow	Hampton Bays			Column	Carver toti	Copiague Poldurin		Ctoni Brook		Stutity brook Fact Farminedale	Ronkonkoma	Westbury	Central Islip	Hampton Bays	Garden City	Stony Brook	Woodbury	Orient Point	Montauk	Cold Spring Harbor	New York	Port Jefferson	Southampton	Montauk	a Islandia	Copiague	Woodbury	Hicksville	Deer Park	Bort Workharton	Shelter Island	East Northport	Jamaica	Holtsvillr	Jamesport	Amityville	Water Mill	Sag Harbor	Stony Brook	Rockville Centre	Cold Spring Harbor	Islip Terrace	Freeport	Freeport	Sayville
855 Conklin Street, Suite M	931 Montauk Hwy	PO Box 54	5705 Main Boad	1660 Route 25A	1 Bunetown Road	1650 Hempstead Turnpike	83 West Tiana Road	24 Oak Drive & Jericho Turnnike	2031 lericho Turonike	2232 Joined Avenue	2210 300110 AVEILUE	PU BOX 8		PU BUA 2048 113 A Main Straat		2 Marriott Diaza	5000 Express Drive South	1800 Privado Road	11 Court House Drive	258 E. Montauk Hwy	Charles Lindbergh Boulevard	97 Main Street	8325 Jericho Turnpike	41270 Route 25	4 Old West Lake	301 Main Street	555 8th Avenue	25 East Broadway	158 County Road 39	44 South Elmwood Avenue	1856 Veterans Memorial Highwa Islandia	10-34th Street	8030 Jericho Turnpike	828 South Oyster Bay Road	354 Commack Road	23 INUI WOOD INDED	uz-u Iviain Juleet 13 Winthron Road	PO Box 622	149-35 177th Street, Suite 102	95 Washington Ave	250 manor lane, PO Box 702	334 South Bayview Ave	371 Montauk Hwy	P.O. Box 1625	Shore Rd. and Main Street	145 Maple Ave	334 Main Street	PO Box 720	27 St John's Place	27 St. John Street	4 Main Street
Cloud 9 Exotics	CM Performing Arts Center - Home of The Noel S. Ruiz Theatre : 931 Montauk Hwy	Coastal Research and Education Society of Long Island Inc.		erv & Aduarium			ages & Marina					Copiague Chamber of Commerce		SULT INSTRUCTION		Country House Restaurant	AacArthur Airnort						r Country Club	, Inc.		CSH The Whaling Muesum & Education Center	CTM Media Group	Marina	Dan's Papers	Daunt's Albatross Resort	ıdia		ury		c		Dering Harbor Inn	sible US inc	ion		, LLC		Hamptons		nd Cruises	Divine Self Rituals	DNA Learning Center	Doodle Dog Graphics	irs	Dover Group	Down the Rabbit Hole Wine Boutique

Driftwood on the Ocean				
	21/8 Montauk Highway	Montauk	11930 (631) 668-5744	Jim Zaborski
DropDesk	780 Long Beach BLVD	Long Beach	11561 (516) 379-9255	Graham Beck
Drossos Motel	Main Road Route 25	Greenport	11944 (631) 477-1334	General Manager
Duck Walk Vinevards	231 Montauk Highwav	Water Mill	11976 (631) 726-7555	Melissa Martin
Duncan lnn at lamesnort	1399 Main Street	Jamesport	11947 (631) 722-4024	Duncan Kennedy
Dune Point	134 Lewis Walk	Cherry Grove	11782 (631) 597-6261	General Manager
East Coast Environmental Restoration. Inc.	136 Allen Blvd.	Farmingdale	11735 (631) 600-2000	Edwin Rincon
East End BikeTours	12900 Main Road	Mattituck	11952 (631) 871-1666	Michael Marrazzo Jr.
East End Seaport Museum	<b>3rd Street and Wiggins Street</b>	Greenport	11944 (631) 477-2100	Barbara Poliwoda
Fast End Tourism Alliance	431 East Main Street	Riverhead	11901 (631) 208-9200	Diane Tucci
East End Vollevball	1 Riverside Blvd.	Long Beach	11561 (631) 355-1293	Richard Heiles
East Hampton Chamber of Commerce	58B Park Place	East Hampton	11937 (631) 324-0362	Glenn Vickers
East Hampton Colonial Inn	108 Montauk Highway	East Hampton	11937 (631) 324-0206	Nancy Grigor
East Hampton House	226 Pantigo Road	East Hampton	11937 (631) 324-4300	Jim Zaborski
East Hampton Inn	490 Pantigo Road	East Hampton	11937 (631) 324-4550	General Manager
East Hampton Point	295 Three Mile Road	East Hampton	11937 (631) 324-9191	Eric Kaufman
Fast Hampton Village Bed and Breakfest	172 Newtown Lane	East Hampton	11937 (631) 324-1858	General Manager
East Norwich Inn	6321 Northern Boulevard	East Norwich	11732 (516) 922-1500	Danny Patel
East Wind Long Island	5720 Route 25A	Wading River	11792 (631) 929-3500	Charlotte Cote
East Wind Shores Condo HOA	52920 County Road 48 (Facility Ic Southold	lc Southold	11971 (860) 796-3422	Robert Stange
Eastern Star Cruises Inc.	Glen Cove Ferry Terminal	Glen Cove	11542 (631) 368-3565	Laurie Kutscera
Easterner Motel	639 Montauk Highway	Southampton	11968 (631) 283-9292	Fran Panansci
Easy Charter Bus	740 Broadway	New York	10003 (718) 502-9983	Hala Faruqi
FC Infosystems	333 Earle Ovington Blvd, Ste. 10, Uniondale	0, Uniondale	11553 (516) 874-8014	Arnold Shak
Fckhardt & Sutton. P.C.	2020 Grand Avenue	Baldwin	11510 (516) 223-3841	Michael Sutton
Econolodge Hicksville	429 Duffy Avenue	Hicksville	11801 (516) 433-3900	Marlo Signoracci
Edgewood Motel	38 Jericho Turnpike	Jericho	11753 (516) 333-4440	Will Alaimo
Edible East End, LLC.	15 Wooded Path	Sag Harbor	11963 (631) 537-4637	Stephen Munshin
Edna White Coaching & Consulting	11 West Main St apt. 311	Riverhead	11901 6312958631	Edna J. White
Ella Marie Schoolof Dance	376 W. Old Country Rd	Hicksville	11801 (516) 681-1484	Michele Rosner
Ellis House Bed & Breakfast	47100 Main Road	Southold	11971 (631) 765-6106	Connie Ellis
Engaging New Media	160 Hilton Ave, D6	Hempstead	11550 (347) 762-5751	Erika Mac Donald
Enlightened Tutors	1	Sag Harbor	11963 6318999404	Mary Stadnick
Event Kings	1010 Grand Blvd.	Deer Park	11729 (631) 392-1234	Steven Vogel
Executive on the run, Ltd.	137 Lodge Avenue	Huntington Station	11746 (631) 470-3537	Dianne Parker
Expedia	350 5th Ave	New York	10018 1-800-EXPEDIA	Erica Teller
Extended Stay America Efficiency Studios-Melville	100 Spagnoli Rd.	Melville		Corinne Carbone
Fade To Black New York	132 Jericho Turnpike	Mineola		Gil Pizarro
Fairfield Inn by Marriott - Medford	2695 Route 112	Medford	11763 (631) 447-6200	Barbara Montalbano
Family Affair	PO Box 1976	North Massapequa	11758 (516) 797-8770	Lisa Chalker
Family Residences and Essential Enterprises, Inc	191 Bethpage-Sweet Hollow Roa Old Bethpage	a Old Bethpage	11804 (516) 870-1600	Sara Guando
	580 Skunk Lane	Cutchogue	11935 (631) 765-8895	George Haase
Eire Island Ferries, Inc.	99 Maple Ave.	Bay Shore	11706 (631) 665-3600	Timothy Mooney
Fire Island Hotel and Resort	25 Cayuga Walk	Fire Island	11770 (631) 583-8000	Edward Eschmann
Fire Island Lighthouse Preservation Society, Inc.	4640 Captree Island	Captree Island	11702 (631) 321-7028	Tony Femminella
Fire Island Real Estate	PO Box 333	Ocean Beach	11770 (631) 583-5100	Julia Matuozzi
Fire Island Vines	17 East Main St.	Bay Shore	11706 (631) 647-9010	ANGELO CRISCI
First Glass Wine Tour	165 SECATOGUE LANE WEST	WEST ISLIP	11795 (855) 551-9463	ANGELO CRISCI
Five Town Motor Inn	655 Rockaway Turnpike	Lawrence	11559 (516) 371-2600	Rosemary Morash
Flanagan's Pub	451 Hawkins Avenue	Lake Ronkonkoma	11779 (631) 588-9843	Matt Venturini
flora	149 Main Street	Westhampton Beach	11978 (631) 998-9600	Iohanna Zucaro
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Gold Coast Arts Center & International Film Festival Greater Westhampton Chamber of Commerce Greater Port Jefferson Chamber of Commerce Friends of Wertheim National Wildlife Refuge Greater Patchogue Chamber of Commerce Fox Hollow Catering & Conference Center Gurney's Montauk Resort & Seawater Spa Hampton Inn and Suites Rockville Centre Greg DeClemente, Courtyard Travel, Ltd. Habitat for Humanity of Suffolk County. Gurney's Star Island Resort & Marina Greenport Harbor Brewing Company Global Center for Hospitality at NYIT Food Done it? Edible Mystery Tours H2O Seafood and Sushi: Smithtown Golden Pineapple Bed & Breakfast Four Points by Sheraton - Melville Greater Long Island Running Club Green Energy Technology by JGM H2O Seafood and Sushi: East Islip Hampton Inn Jericho / Westbury Fordham House Bed & Breakfast Good Westhampton + Gallery III Greenporter Hotel Greenport Freeport Water Taxi & Tours Guild Hall of East Hampton Great Jack O'Lantern Blaze Garret H. Moore Cottages Friend Entertainment USA Good Health Chiropractic Hampton Inn Brookhaven Hampton Inn Garden City Hampton Inn Commack Hampton Ocean Resort Gertler Law Group LLC Fratelli's Italian Eatery Freeport Inn & Marina Gansett Green Manor Hampton Inn Islandia Hampton Hamlet Inn Hampton Jitney, Inc. Forever Bungalows Gaslight Motor Inn Greenberg Traurig Graybarn Cottage Greenview Inn Fun Stuff Toys Fogo De Chao Gallery North Gateway Inn Garden Grill Grove Hotel Geiger

Westhampton Beach Westhampton Beach **Rockville Centre** East Hampton Port Jefferson East Hampton Old Westbury Old Bethpage Village Restoration Old Bethpage Southampton Southampton Middle Island 649 Bevelander Place, West Sayv West Sayville East Meadow Port Jeffeson Massapequa Cherry Grove East Quogue E. Patchogue Farmingville Stony Brook Amagansett Great Neck Garden City Huntington Sag Harbor Smithtown Patchogue Great Neck Smithtown Woodbury Jamesport Carle Place Greenport Greenport Greenport Riverhead Commack Plainview Plainview The Metlife Building, 200 Park Av New York Montauk Freeport Setauket Medford Montauk East Islip Freeport Melville Shirley Seaford Merrick 1600 Veterans Memorial Highwa Islandia Jericho 290 Old Montauk Highway 2000 North Ocean Avenue 1010 Northern Boulevard 543 Middle Country Road Rte. 25A Weisser Library 15 North Ocean Avenue 333 South Service Road 54 North Country Road 1433 West Main Street 90 North Country Road 113 Middle Neck Road 7725 Jericho Turnpike 445 South Main Street 211 Woodcleft Avenue 300 Montauk Highway 235 Old Country Road 1780 Sunrise Highway 215 West Main Street 395 County Road 39A 101-24 Dupont Street 31 North Main Street 234 Carpenter Street 120 Jericho Turnpike 118 West Broadway 580 Commack Road 33 East Main Street 201 Liberty Avenue 166 W MAIN Street 125 Merrick Road 3639 Merrick Rd 108 Main Street 158 Main Street 1 North Avenue 817 Main Street 273 Main Street 164 Main Street 326 Front Street 340 Smith Road 3240 Route 112 90 Merrick Ave 627a Broadway 765 Route 114 77 Main Street P.O. Box 5048 38 Dune Road P.O. Box 1228 24 Apricot Ct **1** Smith Lane Dock Walk

CAROLINE SOROKOFF norman wasserman Vatalia Evangelista **3arbara Jo Howard** Anthony Graziano **Deborah Pittorino** Seneral Manager General Manager 3arbara Ransome **Greg DeClemente** Michael Mullaney **Michael Papierno Michael Polansky** Seneral Manager Ralph Belonzi Jr. **Krista Hammond** aimie Laudicina oseph Creamer **Michael Nenner Mistair Maclean** Ernie Eisenberg <evin Hofmann David Kennedy **Bryan Grimaldi** Jonna Lanzetta /icki Colacicco **Michael Timko** Marc Horowitz **Claude** Cardin **Sarret Moore** indsay White ee Silberman arah Latham Ari Goodman **Kaitlyn Young** evin Hindley Fred Marsilio Marcia Miller Sylvia Muller Christie Liotti Chelsea Hord Ned Puchner Alan Fairbain ed Feldman Jebra Russo **Betsy Liegey** heila Haile Sheila Haile **Rick Cohen** Sam Maher om Simko (aren Clark Seoff Lynch 11733 (631) 751-2676 11937 (631) 324-0806 11796 (631) 698-9696 11930 (631) 267-3133 11763 (631) 698-6800 11566 (516) 378-7100 11747 (631) 374-5659 11758 (516) 798-5588 11937 (631) 324-9766 11803 (516) 349-7646 11021 (516) 773-3700 11782 (631) 597-6600 11730 (631) 277-4800 11968 (631) 283-2968 11968 (631) 283-4600 11942 (631) 653-3600 11944 (631) 477-8998 (631) 591-0512 11803 (516) 694-6500 11797 (516) 921-1415 11790 (631) 751-4445 11520 (516) 623-9100 11783 (516) 409-8697 11947 (631) 722-3814 11554 (516) 228-3553 11021 (516) 829-2570 11777 (631) 331-0706 11978 (631) 998-3800 11804 (914) 366-6900 11772 (631) 207-1000 11777 (631) 473-1414 11978 (631) 288-3337 L1743 (631) 421-2142 0166 (212) 801-9337 11944 (631) 477-6681 11944 (631) 477-0066 11901 (631) 369-0093 11954 (631) 668-2345 11954 (631) 668-3100 11743 (516) 848-9599 11570 (516) 599-1700 1738 (631) 732-7300 11725 (631) 462-5700 11530 (516) 227-2720 1749 (631) 234-0400 11753 (516) 997-2000 11514 (631) 372-9742 11772 (631) 438-1288 11520 (516) 521-7744 (631) 286-0485 11787 (631) 265-8771 11568 (516) 527-7727 11787 (631) 361-6464 11963 11967

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516) 596-3000 516) 442-5569 631) 232-4612 732) 551-1906 516) 694-6500 631) 583-8088 631) 235-3316 631) 223-3788 631) 668-2511 631) 668-2290 631) 765-9412 631) 668-7000 631) 738-7800 516) 391-1312 646) 988-4338 631) 941-2980 516) 370-4520 631) 668-2714 631) 348-1400 631) 471-8000 631) 369-2200 516) 627-2460 631) 758-2900 516) 349-7400 631) 694-7100 631) 775-1450 516) 747-0230 516) 370-7023 631) 722-3212 631) 369-2200 631) 749-4379 631) 583-8900 631) 591-7702 516) 222-6277 516) 640-6995 (631) 667-9800 631) 793-2523 631) 224-5420 631) 581-2720 631) 722-4096 631) 579-7808 631) 477-2352 516) 482-2740 631) 543-5355 516) 812-3293 631) 459-7881 516) 683-8200 631) 223-4531 631) 377-3353 631) 431-0141 631) 477-0707 631) 324-4600 Anthony Mastranotonio Merle McDonald-Aaron ulie Andrejkovics-Nash Marlene Digirolamo ennifer Hannaford Christine Andreotti Jark Kriinse Locker William Cummings Anthony Cotignola Anthony Rosamilia Maritza Rodriguez errance Saporito Anthony Forgione Michael Newman Christine Sodikoff **Michael Papierno** General Manager sabelle Gonzalez General Manager General Manager General Manager **Deirdre Ventura** acqueline Dube **Michael Morash** Darilyn Augusta <sup>b</sup>eter Rapanaro Christine ludica Colby Lemieux Thomas Crosby William Gomes **Robert Siemsen** Sydney Gordon isa DelRosario **Brittney Palillo** Anne Chaisson auren Nuckel Sobert White **Kristen Reyes** Kristen Reyes Hailey Gmora andra Reeve eileen Miller. Denean Lane Cory Attardo ynda Moran iheila Barrila **Debbie Jaffie** Vick Wilson im Mulrain **Ross Alpert Kunal Patel David Hall** 

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(631) 208-9200 ext 220 631) 261-9700 x 19 516) 224-5840 631) 521-3833 631) 878-6670 631) 722-2900 516) 997-2800 516) 361-1559 631) 668-2010 917) 693-9406 (631) 881-7700 631) 589-2040 917) 482-3131 631) 668-2356 631) 266-3339 631) 335-3498 631) 335-3498 631) 335-3498 518) 527-1063 516) 333-9333 631) 737-1700 631) 467-3210 631) 722-5256 631) 768-3387 516) 785-2020 631) 324-4550 917) 684-1052 631) 737-6474 631) 897-6250 631) 676-4430 631) 482-8551 516) 458-6087 631) 477-6977 631) 675-2750 631) 981 6200 201) 563-9396 516) 323-0011 631) 921-0043 631) 225-2102 631) 646-4493 516) 299-3213 516) 671-1837 631) 403-4303 631) 208-9200 516) 224-8440 631) 722-3458 631) 632-7205 516) 705-9002 631) 630-9322 516) 432-5001 (631) 493-3002 516-448-5939 /alerie Anderson Campbell Marie & Stuart Freeman -aura Corcoran-Doolin Carole Celiberti Lucca Christophe Lhopitault **Michael DeCristofaro** Chanan Rozenbaum shelly LaRose-Arken **Vlichael Kontokasta** <sup>p</sup>eterson Labissiere Matthew Lindberg **Michael McElwee Michael McElwee** Andrew Nucatola Seneral Manager Seneral Manager Seneral Manager Viichael McElwee Matthew Cohen Christian Gordon **Darlene Puntillo Darlene** Puntillo inda Bajraktari ohn Murray III essica Insalaco -auren Wagner onia Schropfer essica Rodanis Richard Stabile **(athleen Smith Melinda Novak Caren Hopkins** eanne Labetti Adam Mcleod Sheila Malone aun Guarino David Calone **Brian Berkery** ee Holcomb oe Giametta Eddie Kenny Scott Schoen erry Gjezo eo Wagner Halie Geller iue Holiday Ron Goerler ay Gandhi susi Resner Jiz Gillooly Dan Sierra Voah Lam ia Polites 11779 (631) 467-3210 11741 (631) 868-7300 11782 (631) 589-2040 11939 (631) 477-1019 11954 (631) 668-2356 11743 (631) 266-3339 11706 (631) 647-8300 11968 (631) 998-9700 11548 (516) 224-8440 11747 (631) 493-3000 11779 (631) 737-1700 L1530 (516) 224-5800 11901 (631) 875-0433 11949 (631) 878-6670 11947 (631) 722-2900 11779 (516) 361-1559 11768 (631) 261-2900 (631) 324-4550 11768 (631) 897-6250 11954 (631) 668-2010 11770 (631) 583-5333 11942 (917) 693-9406 11716 (631) 881-7700 11530 (516) 705-9000 11716 (631) 981-6200 11717 (631) 921-0043 11757 (631) 225-2102 11751 (631) 645-4493 11721 (631) 651-8311 11560 (516) 671-1837 11561 (516) 432-6000 11901 (631) 403-4303 11901 (631) 208-9200 11050 (516) 761-0840 11590 (516) 333-9333 11970 (631) 722-3458 11947 (631) 722-5256 1747 (631) 768-3387 11753 (516) 997-2800 11793 (516) 785-2020 11733 (917) 684-1052 11769 (631) 737-6474 11790 (631) 632-7205 11702 (631) 482-8551 11944 (631) 477-6977 11790 (917) 324-4222 11944 (631) 319-0161 11797 (516) 323-0011 11548 (516) 299-2781 11933 (631) 630-9322 11772 (631) 730-7373 11901 (631) 727-8386 11530 516-703-9497 11937 Port Washington South Jamesport **Baiting Hollow** East Hampton Ronkonkoma Ocean Beach southampton Locust Valley Ronkonkoma Ronkonkoma East Quogue LaValle Stadium at Stony Brook L Stony Brook Lindenhurst Garden City Stony Brook East Marion 1225 Franklin Avenue - Suite 325 Garden City Garden City Centerport Long Beach Huntington Greenport Woodbury Edgewood patchogue Manorville Jamesport Jamesport Northport Northport Greenport Bay Shore Riverhead Riverhead Riverhead Riverhead Brookville 720 Northern Boulevard, Rm 123 Brookville Westburv Wantagh Setauket Holbrook Montauk Bohemia Bohemia Montauk Babylon 532 Broadhollow Road, Suite 11E Melville Sayville Melville Jericho Selden Islip 480 Patchogue-Holbrook Road 400 South Jamesport Avenue 150 West Montauk Highway 421 Old Montauk Highway 32 West Jericho Turnpike 2150 Smithtown Avenue 638 Chapman Boulevard 200 Executive Dr, Unit D **350 National Boulevard** 20 Crossways Park Dr N 19n Newfoundland Ave **984 Middle Country Rd** 300 Broadhollow Road 130 Deer Park Avenue 1630 Lakeland Avenue 70 Browns River Road 168 Highland Avenue 1410 Manhanset Ave 431 East Main Street 469 East Main Street 432 West Lake Drive 821 Stewart Avenue 2182 Sound Avenue 100 Arrivals Avenue L70 Buckram Road 817 Pulaski Street 720 Northern Blvd 3275 Byron Street 568 County Rd 39 76 W Main Street 268 Southport St 490 Pantigo Road 11 Davis Avenue 62 E Main Street 403 Main Street 2746 Sound Ave, 7540 Main Road 250 Main Street **113 Main Street** 824 North Road 102 Nikia Drive 24 Pecock Path **67 Front Street** 1216 Main Rd. 10 Aero Road 167 Bay Walk 30 Marys Ln 2.0. Box 826 <sup>2</sup>O Box 2206 Long Island African American Chamber of Commerce, Inc. Long Island Game Farm- Wildlife Park and Children's Zoo Kenneth P. LaValle Stadium at Stony Brook University La Quinta Inn & Suites Islip Mac Arthur Airport JDRF New York City/Long Island Chapter John W. Engeman Theater at Northport Long Beach Chamber of Commerce Long Island Canoe Kayak Rentals Long Island Children's Museum -ong Island MacArthur Airport Long Island Bride and Groom Long Ireland Beer Company Jungle Bob's Reptile World Lands End Motel & Marina Long Island Business News La Quinta Inn Garden City Long Island Arts Alliance -ong Island Boat Rentals Little Shop of Broadway Long Island Equine Trail Long Island Association Kilwins Babylon Village lourney East Hampton Jedediah Hawkins Inn Kenny's Tipparary Inn LIV Long Island Spirits Long Island Aquarium lamesport Bay Suites Jamesport Vineyards Locust Valley Library Jove Equity Partners Lavender by the Bay Kontokosta Winery Lake Side Emotions Lindenhurst Motel Iones Beach Hotel Lightning Warriors -enhart Cottages Local Burger Co. Local Burger Co. Local Burger Co. lust Us Cruising LGBT Network Jericho Motel Kraft Printing Li Tour Guide Karvers Grille Lakeland Inn Layla Sailing **JJEL Events** locaLI bred LIU Post Kline's

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	101 James Doolittle Boulevard	Uniondale	11553 (516) 794-3800	Fred Heintz	(516) 794-3800
Long Island Museum of American Art. History & Carriages	1200 Boute 25A	Stonv Brook			(631) 751-0066 x248
Long Island Rail Road	Jamaica Station	Jamaica	11435 (718) 558-7419		(718) 558-8342
Long Island Sailing Company	Degnon Bivd	Bay Shore	11706 (516) 986-7151	Jennifer Freedman	631
Long Island Sports Hub	165 Eileen Way	Syosset	11791 (516) 364-4000	Alan Brodsky	(516) 364-4000
Long Island Street Fairs & Nassau County Craft & Gift Shows	PO BOX 431	Point Lookout	11569 (516) 442-6000	Alan Finchley	(516) 442-6000
Long Island Traditions	382 Main Street	Port Washington	11050 (516) 767-8803	Nancy Solomon	(516) 767-8803
Long Island Vineyard Tours / Metro Limousine Service	111 Albany Avenue	Freeport	11520 (516) 546-6137	Julie Gee	((516)) WINE-TOURS / 516-946-3868
Long Island Wine Council	542 East Main Street	Riverhead	11901 (631) 722-2220	Steve Bate	(631) 722-2220
LongHouse Reserve	133 Hands Creek Road	East Hampton	11937 (631) 329-3568	Matko Tomicic	(631) 329-3568 ext. 3
LongIsland.com / Long Island Media, Inc.	50 Jericho Tpke	Jericho	11753 (631) 406-4410	Andrew Hazen	(631) 406-4410
Love Lane Kitchen	240 Love Lane	Mattituck	11952 (631) 298-8989	Caroline Biannone	(631) 298-8989
Lucky to Live Here Realty	129 Main Street	Cold Spring Harbor	11724 (631) 692-7100	Ashley Allegra	(516) 361-9268
LX Coach Bus Charter Company LLC	1515 Broadway Fl 11	New York	10036 (212) 403-4000	Jordan Barrington	(212) 403-4000
Mac Arthur Inn	4444 Veterans Memorial Highwa Holbrook	· Holbrook	11741 (631) 588-7700	Roger Gandhi	(631) 588-7700
Macari Vineyards and Winery Ltd	150 Bergen Avenue	Mattituck	11952 (631) 298-0100	Joseph Macari	(631) 298-0100
Macy's	630 Old Country Road	Garden City	11570 (516) 746-8200	Nancy Gallagher	(212) 494-2078
Macy's Hampton Bays	190 West Montauk Highway	Hampton bays	11946 (631) 728-5500	Jennifer Harder	(631) 728-5500
Madisons Niche	83 Main Street	Stony Brook	11790 (631) 364-9898	jennifer Roman	(631) 364-9898
Maguires Bayfront Restaurant	1-5 Bungalow Walk	Ocean Beach	11770 (631) 583-8800	James Betz	(970) 331-5622
Main Street Agency	30 W Main Street	Riverhead	11901 (631) 875-1695	Diane Tucci	(631) 875-1695
Maliblue Cantina & Teguila	1500 Lido Blvd	Long Beach	11561 (516) 442-2799	Brittney Palillo	(516) 442-2799
Malone Tauber & Sohn, PC	147 W MERRICK ROAD	FREEPORT	11520 (516) 379-2500	Nikki Teague	(516) 379-2500
Manna Restaurant at Lobster Inn	5 Inlet Road	Southampton	11968 (631) 728-5555	Donna Lanzetta	(631) 728-5555
Margarita Vilias LLC	P.O. Box 83	Brightwaters	11718 (631) 583-5325	Greg Pecoraro	(631) 583-5325
Mari Manor	91 Potunk Lane	Westhampton Beach	11978 (631) 288-5505	Denise Mari	(631) 288-5505
Marina Motel	134 East Montauk Highway	Lindenhurst	11757 (631) 957-6300	Dipak Gandhi	(631) 957-6300
Mario Restaurant	644 Vanderbilt Motor Parkway	Hauppauge	11788 (631) 273-9407	Mario Bua	(631) 273-9407
Mark of Elegance Chauffeured Transportation	1717 Motor Parkway	Hauppauge	11788 (631) 582-4280	Marc Weinstein	(631) 582-4280
Marram Montauk	21 Oceanview Terrace	Montauk	11954	Teach Mayer	(631) 668-2050
Matthew's	935 baywalk	ocean beach	11770 (631) 583-8016	jennifer moritz	(631) 294-3726
McAndrews & Smith, Ltd.	626 RXR Plaza	Uniondale		Theresa Statz-Smith	(516) 628-2544
Meadowbrook Motor Lodge	440 Jericho Turnpike	Jericho		Manny Nakanant	(516) 681-4200
Melville Marriott	1350 Old Walt Whitman Road	Melville		Walid Awad	(631) 423-1600
Memory Motel	692 Montauk Highway	Montauk	11954	General Manager	(631) 668-2702
mieka	7937 JERICHO TPKE	woodbury MIEKA		KENNETH RICHTER	(516) 367-8755
Milford T. Benjamin House B&B	1216 Main Road	Jamesport		Cate Edget	(631) 722-5256
Mill House Inn	31 North Main Street	East Hampton		Courtney Silhan	(631) 324-9766
	40 Frost Mill Road		11765 (516) 628-4243	Christine Oddo	(516) 628-4243
Miller, Montiel & Strano, PC	600 Old Country Road, Suite 241	-		Steven Miller	(516) 484-4010
Mission Fencing Center	346 Route 25A,	Rocky Point	11778 (631) 764-4591	Jeffrey Salmon	(631) 764-4591
Modern Snack Bar	628 Main Street	Aquebogue	11931 (631) 722-3655	John Wittmeier	(631) 722-3655
Moms Favorite Child Care and Preschool LLC	99 Pine St.	Port Jefferson Station		LiZ Manan	(631) 813-1114
Monsoon	48 Deer Park Ave	Babylon		Rachel Yarmosh	(631) 271-5600
Monsoon	48 Deer Park Ave	Babylon	11702 (631) 587-4400	Sheila Haile	(631) 587-4400
Montauk Beach House	55 South Elmwood Avenue	Montauk		Adriana Cardona	(631) 668-2112
Montauk Blue Hotel	108 South Emerson Ave	Montauk	11954 (631) 668-4000	Carolina Brito	(631) 668-4000
Montauk Chamber of Commerce	742 Montauk Highway	Montauk	11954 (631) 668-2428	Kay Tyler	(631) 668-2428
Montauk Manor Resort	236 Edgemere Street	Montauk	11954 (631) 668-4400	Donna Marcotrigiano	(631) 668-4400 x147
Montauk Point Lighthouse Museum	2000 Montauk Highway	Montauk	11954 (631) 668-2544	Jason Walter	(631) 668-2544
Montauket Hotel	88 Firestone Road	Montauk	11954 (631) 668-5992	General Manager	(631) 668-5992
moonkissed media	118 Soundview Dr	Rocky Point	11778 (631) 821-5319	Alina Wilczynski	(631) 821-5319

Mount Sinai Heritaee Trust Inc.	633 Mount Sinai Coram Road	MOUNT SINAL	11766 (631) 509-0883	VICTORIA HAZAN
MRV Group, LLC (MWBE)	59 E Main Street	Riverhead	11901 1.855.343.3042	Glenn Vickers II
Mulcahv's	3232 Railroad Ave.	Wantagh	11793 (516) 783-7500	Alissa Marti
Museum of American Armor at Old Bethpage Village Restoration 1303 Round Swamp Road	oi 1303 Round Swamp Road	Old Bethpage	11804 (516) 454-8265	Gary Lewi
My Father's Place at The Roslyn Hotel	1221 Old Northern Blvd	Roslyn	11576 (516) 413-3535	Angela LaPolia
Nassau Coliseum	1255 Hempstead Turnpike	Uniondale	11553 (516) 231-4848	Joseph Zino
Nassau County	Theodore Roosevelt Executive &		11501 (516) 571-1081	Brian Nevin
Nassau County Department of Park, Recreation & Museum	Eisenhower Park	East Meadow	11554 (516) 572-0272	Andrew Goldstein
Nassau County Film Commission	1550 Franklin Avenue	Mineola	11501 (516) 571-3168	Debra Markowitz
Nassau County IDA	1 West Street	Mineola	11501 (516) 572-0378	Harry Coghlan
Nassau County Museum of Art	One Museum Drive	Roslyn Harbor	11576 (516) 484-9338	John Ryan
Nathaniel Baker House	PO Box 2292	Amagansett	11930 (631) 267-3450	General Manager
National Charter Bus New York	15 Division St, 5th Fl	New York City	10002 (718) 233-4974	Hala Faruqi
National Grid	25 Hub Dr	Melville	11747	Juana Silverio
New York Charter Bus Company	309 E 14th St #2	New York City	10003 (917) 388-9602	Hala Faruqì
New York Islanders	15 Verbena Avenue	Floral Park	11001 (516) 501-6700	Sara Dolan
New York Marine Rescue Center	467 East Main Street	Riverhead	11901 (631) 369-9840	Danielle Perillo
New York Racing Association Inc./Belmont Race Track	2150 Hempstead Turnpike	Elmont	11003 (718) 641-4700	Emily Miller
New York Riptide	333 Earle Ovington Blvd., Suite 2: Uniondale	: Uniondale	11553 (516) 331-4290	Chris Antonious
New York State Tour Boat Association	P.O. Box 98	Brightwaters	11718 (631) 865-9005	Mike Eagan
Newsday Media Group	235 Pinelawn Road	Melville	11747 (631) 843-4050	James Rosenfeld
Newsday Media Group	235 Pinelawn Road	Melville	11747 (631) 843-4050	Paul Fleishman
Next Generation Long Island, Inc.	PO Box 4038	Huntington	11743 6315468790	Jennifer Leveque
North Fork Brewing Company	24 East 2nd Street, Suite A	Riverhead	11901 (631) 591-1191	Michelle Demetillo
North Fork Doughnut Co.	5 East Main St	Bay Shore	11706 631-201-4270	Jimmy Lyons
North Fork Guest House	35995 Main Road 25	Cutchogue	11935 (631) 735-9024	Alane Kelly
North Fork Now	72250 Main Rd	Southold	11971 (631) 298-5757	Duncan Kennedy
North Shore Animal League America	16 Lewyt St.	Port Washington	11050 516-883-7900 x235	J. Stevenson
Northport Chamber of Commerce	PO Box 33	Northport	11768 (631) 754-3905	James izzo
NY Boat Rentals	200 woodcleft ave	Freeport	11520 (516) 398-9928	Nickolas Karamoshos
NY Restaurant Association	409 New Karner Road	Albany	12205	Mickey King
NYC & Company	810 Seventh Avenue	New York City	10019 (212) 484-1200	Jenny Kantor
NYIT de Seversky Mansion	NYIT - de Seversky Mansion	Old Westbury	11568 (516) 686-7675	Robert Jay Calo
NYS Department of Tourism (ILoveNY)	I Love NY	Albany	11111	Ross Levi
NYS Parks, Recreation & Historic Preservation - LI Region	625 Belmont Avenue	West Babylon	11702 (631) 669-1000	George Gorman
Ocean Colony Beach & Tennis Club	2004 Montauk Highway	Amagansett	11930 (631) 267-3130	Jim Zaborski
Ocean End Apartments, Ltd	80 S Emerson Ave	Montauk		General Manager
Ocean Resort Inn	95 South Emerson Avenue	Montauk		Sebastian Laguna
Ocean Surf	84 South Emerson Avenue	Montauk	11954 (631) 668-3332	Vinny Saggi
Ocean View Terrace	285 East Montauk Highway	Hampton Bays	11946 (631) 728-4036	Penelope Jayaswal
Ocean Vista Resort	2136 Montauk Highway	Amagansett	11930 (631) 267-3448	Pam Assogna
Oheka Castle	135 West Gate Drive	Huntington		Nancy Melius
Old Bethpage Village Restoration	1303 Round Swamp Road	Old Bethpage	11804 (516) 572-8400	Rosa Corrao
Old Westbury Gardens	71 Old Westbury Road	Old Westbury	11568 (516) 333-0048	Nancy Costopulos
Olympic Motor Lodge	650 Vanderbilt Motor Parkway	Hauppauge		General Manager
Operation Main Street	315 Main Street, 2nd floor	Huntington	11743 (631) 861-5059	Michael Watt
Orient Inn	25500 Main Road	Orient	11957 (631) 323-2300	Joan Turturro
Osprey's Dominion Vineyards	44075 Main Road	Peconic	11958 (631) 765-6188	Frederick Koehler
Ouray Sportswear	Po Box 646	Plainview	11803 (516) 318-5458	Amanda Field
Oxford Hospitality, USA	2 Jericho Plaza	Jericho		Dorothy Roberts
Oyster Bay Historical Society	20 Summit Street	Oyster Bay		Denice Evans-Sheppard
Oyster Bay Main Street Association	19 Spring Street	Oyster Bay	11//1 (516) 922-6982 11771 (516) 628 1625	Meredith Maus
Oyster Festival	PO Box 132	Uyster Bay	CZQT-270 (QTC) T//TT	Kerry Gillick

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(631) 735-9024
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ulie Petrocelli-Vergari ANASTASIA HACKETT Barbara Szydlowski Micahel Goberdahn Alessandro Teixeira <sup>2</sup>eta-Gaye Antoine .iz O'Shaughnessy Christopher Hahn racy Stark-James Seneral Manager Seneral Manager Seneral Manager Pindar Damianos isa Sammartino Claudia Scheibe **3riana Lapadula** ohanna Zucaro **Courtney Butler** Helen Harrison Harriet Gerard Chrissy DeJong isa Cusumano **Sina Centauro Brittney Palillo** (ayla Cheshire Cathy Scwartz Mark LeGrady **Sina Battaglia** Samira Clarke Carolyn Johns **Sobert Lipper** <sup>p</sup>eter Litman Winn Keaten **David Serure** Shawn Tarter erry Sultan **Sina Bradley** John Larsen Heidi Stanya **Saren Norris** Andrea Hart Stuart Ebner Chris Werth Sylvia Daley 3ill Lieblein cerry Baker Sheila Haile folly Byrne tajen Shah toss Alpert heila Haile 11968 (631) 251-6316 11958 (631) 734-6200 11772 (631) 569-5719 11757 (631) 957-3330 11590 (516) 832-8330 11558 (516) 889-9500 11771 (516) 922-8478 11050 (516) 883-6542 11937 (631) 324-4929 11971 (631) 765-2445 11790 (631) 675-0909 11776 (631) 744-5416 11939 (631) 477-9400 (1958 (631) 765-1100 11556 (516) 524-6378 11788 (631) 724-4188 (1901 (631) 727-7600 (1901 (631) 369-5129 1768 (631) 651-5200 1570 (516) 766-0666 11003 (516) 355-2020 11976 (631) 283-2118 11558 (516) 432-0505 11946 (631) 723-1899 11732 (516) 922-0300 11751 (631) 581-9500 11548 (516) 876-8200 11788 (631) 231-1100 11570 (516) 678-1100 11771 (516) 922-6808 11930 (631) 267-6694 11590 (516) 794-2555 11010 (516) 697-9403 11722 (631) 231-0025 11530 (516) 742-2500 1743 (631) 385-1515 11901 (631) 298-0075 11935 (631) 734-4111 11790 (631) 689-7755 11706 (631) 446-4777 11724 (631) 692-4664 11706 (631) 647-7757 11747 (631) 351-8114 11944 (631) 592-8393 11704 (631) 661-1272 11901 (631) 905-5811 1772 (631) 569-5944 11937 631-329-2999 11554 18777746865 11777 631-474-0707 11050 5168838890 11572 5164422944 11722 Cold Spring Harbor Port Washington Port Washington **Rockville Centre** SOUTHAMPTON **Rockville Centre** N. Lindenhurst franklin square Hampton Bays East Hampton East Hampton PORT JEFF STA West Babylon Port Jefferson East Meadow East Norwich Stony Brook Stony Brook East Marion Amagansett Central Islip Hauppauge Central Islip Garden City Island Park 850 Veterans Memorial Highway Hauppauge Huntington Cutchogue Island Park Oyster Bay Oyster Bay Patchogue Oceanside Greenport Natermill Bay Shore Greenvale uniondale Riverhead Riverhead Patchogue Vorthport Bay Shore Nestbury Riverhead Riverhead Nestbury Southold Peconic Melville Peconic Elmont ISLIP 219 Three Mile Harbor HC Road 535 Belle Terre Road, Suite 209 **117 NORTH NEW YORK AVENUE** 110 Vanderbilt Motor Parkway Melville Marriott Long Island 830 Springs Fireplace Road Planting Fields Foundation **18 ROOSEVELT AVE. STE B** 333 Earle Ovington Blvd 2012 Old Country Road 1040 Long Beach Road 279 Montauk Highway 1000 Sunrise Highway 700 Garden City Plaza 35 Plainfield Avenue 542 East Main Street 20 West Main Street 1010 lewiston street 7 Courthouse Drive 59 East Main Street 500 Long Beach Rd 101 Taylor Avenue 61 W. Main Street **435 Merrick Road** 37645 Main Road 52300 Main Road **915 Sunrise Hwy** 5025 Sound Ave **87 POWELL AVE** 16 Bellview Ave. 599 Diblee Drive 155 Main Street 117 Main Street 161 Main Street 3985 Main Road 39390 Route 25 293 Main Street 329 Main Street 23005 Main Rd 37 Front Street 93 Main Street 56 Lynncliff Rd 526 RXR Plaza 77 Lincoln Ave 14 Plaza Road 41 Saxon Ave L3 E Main St 591 MAIN ST 5601 Rt 25A 536 Rt 109 1 1st St N/A PHunPHit – Powered by HALO Branded Solutions Quintessentials Bed and Breakfast and Spa RHUM Island Inspired Cuisine & Rum Bar Pollock-Krasner House and Study Center Radisson Hotel Hauppauge- Long Island Residence Inn - Long Island Central Islip Residence Inn Garden City Long Island **Rockville Centre Chamber Commerce** Residence Inn Hauppauge - Islandia Residence Inn Long Island East End Riverhead Chamber of Commerce Pines Motor Lodge - Lindenhurst Pines Motor Lodge - Westbury Plantation Motel/Island Park ProActive Technology Group Pain Institute of Long Island **PSAV Presentation Services** Polish American Museum Port of Egypt Marine, Inc. Pinot's Palette Bay Shore Ralph's of Greenport, Inc. Pinehollow Country Club Ramada Rockville Centre Preservation Long Island Print Media Experts, Inc. **Quintessential Lifestyles** Pentimento Restaurant Raynham Hall Museum realtime reservation llc Red Door Guest House Port Washington BID Parrish Art Museum Pellegrini Vineyards Parkway Motor Inn Pro Game Athletics **Rescuing Families** Restaurant Prime Pindar Vineyards Proios Insurance Peter's Clam Bar Premiere Pastry Pine Grove Inn Planting Fields Red Roof Plus Riverhead IDA Raphael Wine Paddle Diva **RGNY Wine** Rockin' Fish Pizza Parm Relax Inn PLAIN-T PSEG LI

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No. Lindenhurst Hampton Bays Port Jefferson Southampton Shelter Island Shelter Island Shelter Island SAG HARBOR 3055 Veterans Memorial Highwa Ronkonkoma Ocean Beach The Hamptons Shakespere Festiv Amagansett 2001 Marcus Avenue, Lobby East Lake Success Farmingdale Central Islip East Marion Amagansett Amagansett Garden City Sands Point Huntington Long Beach Garden City Garden City Sag Harbor Sag Harbor Hauppauge Sag Harbor Patchogue Manhasset Greenport Patchogue Greenport Bay Shore 78 East Bayview Walk, Ocean Bay Fire Island Mattituck Copiague Montauk Montauk Montauk Southold Medford Montauk Montauk Montauk Eastport Oakdale Peconic Sayville Sayville 25 South Service Road - Suite 10( Jericho Sayville Shirley Roslyn Long Beach Blvd & Shore Road PO BOX 2662 23 Main Street 576 West Sunrise Highway 739 Old Montauk Highway 1177 Northern Boulevard 161 Second House Road 126 South Emerson Ave 2166 Montauk Highway 82-84 East Main Street 127 Middle Neck Road 681 Montauk Highway 530 Old Country Road 630 Old Country Road 600 Old Country Road 5494 Sunrise Highway 1400 Silvermere Road 61 South Bay Avenue 45 West Water Street ' Stearns Point Road 180 Commerce Drive ' Street Mary's Road 548 West Lake Drive 219 Hawthorne Ave 23 North Ferry Road 275 Candee Avenue South Emery Street 468 Dehnhoff Walk 30 Atlantic Avenue 352 westlake drive 2000 Oregon Road 1375 Peconic Lane Suffolk and Nassau 43 Canoe Place Rd 52 Longview Road 352 Montauk Hwy 243 New York Ave 677 Montauk Hwy 22 Bryant Avenue 111 W. Broadway 23 Garden Street 40 Daniel Street 54300 Route 48 151 Bay Avenue 125 3rd Avenue 2001 Route 112 7395 Main Rd 41 River Road PO Box 2810

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Catapano **Diana Cherryholmes Dominique LaRosa** 3arbara Applegate General Manager Rosanna Harrison **Seneral Manager** General Manager Villiam Soundias Seneral Manager General Manager -aurel Edwards Hedieh Resciniti Meghann Longo (elsey Cheslock (aren Connolly Kristen Matejka **Sabrielle Walsh** Susan Jennings oan Dickinson **Marisa** Striano **Sloria Rocchio** Adam McLeod **Gloria Rocchio** Samini Perera Sail Lamberta ue Berkhofer **Kirsten Lonnie Fom Edmonds Syan McGarry Mike Falcetta** Clayton Sauer **Diane Segreti** steed Alberti steed Alberti steed Alberti Ashvin Patel atrick Kelly ay Ozdemir **Sina Coletti** Amy Uyanik eter Serro David Ceva Mike Eagan Mike Eagan **Nmy Kirwin** Sary Wood <. Gandhi David Hall 11788 (631) 853-4800 11968 (631) 283-6500 11716 (631) 589-8400 1717 (631) 851-6900 11788 (631) 853-4802 L1944 (631) 477-1910 L1968 (631) 287-9600 11968 (631) 287-4377 11968 (631) 283-3034 11971 (631) 765-2233 L1971 (631) 765-5500 11971 (631) 765-0200 11901 (631) 875-0433 11778 (631) 744-4100 11933 (631) 727-3600 11514 (516) 880-1000 11713 (631) 924-0090 11790 (631) 632-2787 11944 (631) 477-8414 1794 (631) 632-4120 11952 (631) 298-4770 11717 (631) 851-6900 1743 (631) 226-8525 11901 (631) 548-3701 1368 (718) 446-1100 1368 (718) 446-1100 1530 (516) 548-8162 (631) 281-8887 1787 (631) 543-4040 [1954 (631) 668-2860 (631) 668-6700 11954 (631) 668-2105 (631) 668-9293 11726 (631) 842-3700 11706 (631) 750-5359 11718 (631) 865-9005 11968 (631) 283-0967 11968 (631) 283-0402 11968 (631) 283-2494 11772 (631) 687-1435 11548 (516) 299-4073 11944 (631) 477-0654 11942 (631) 653-6770 11954 (631) 668-7050 1790 (631) 751-2244 11790 (631) 751-2244 11954 ( 11954 ( 11967 11788 11794 11794 11901 11901 11717 11784 Southampton Southampton Southampton Southampton Southampton Southampton Southampton Brightwaters East Quogue **Rocky Point** Nicolls Road, Stony Brook Univer Stony Brook Stony Brook Stony Brook Stony Brook Stony Brook Stony Brook Garden City Hauppauge Carle Place Brentwood Brentwood Brentwood 100 Veterans Memorial Highway, Hauppauge Patchogue Huntington Smithtown Greenport Greenport Greenport Riverhead Riverhead Riverhead Bay Shore Calverton Brookville Mattituck Riverhead Copiague Montauk Montaukl Montauk Montauk Southold 54325 Main Road PO Box 1 Sout Southold Southold Montauk Bohemia Bellport Flushing -lushing Shirley Selden na Health Sports and Education Cen Suffolk County Community College Health and Wellness Center 121 Speonk-Riverhead Road 631 Speonk Riverhead Road 2400 Camp Mineola Road H. Lee Dennison Building **155 West Roe Boulevard** Office of Communication 2549 Splish Splash Drive 17 Meeting House Lane 30 Orville Drive Suite A L65 William Floyd Pkwy 107 South Emerson Ave Indoor Sports Complex **90 Second House Road** Bay Shore Manor Park, 39750 County Road 48 20 Westbury Avenue 380 Jericho Turnpike 1 Worlds Fair Marina 1 Worlds Fair Marina 530 Old Country Rd 315 Hampton Road 51 Edgemere Street 540 Westlake Drive 1159 Merrick Road 35 Shrubland Road 125 Sterling Street 4 Patchogue Drive **Crooked Hill Road** Crooked Hill Road 3 Star Island Road 405 Montauk Hwy 53250 North Road 533 College Road CW Post Campus Spirits Promise Equine Rescue Program at Blossom Hollow Ranc 2746 Sound Ave 2 Sawgrass Drive 100 Harbor Road 111 Main Street 58775 Route 48 104 Bay Avenue 76 Main Street 25 Pond Lane 775 Park Ave **91 Hill Street** 25 Jobs Lane P.O. Box 98 Suffolk County Community College Culinary Arts and Hospitality 103 1st St Stony Brook University Student Activites Center and Student Un Suite 220 na Suffolk County Community College Van Nostrand Theater Suffolk County Community College Ammerman Campus Suffolk County Community College Eastern Campus Suffolk County Community College Grant Campus Stony Brook University Indoor Sports Complex South Bay Paddlewheel Cruises-Lauren Kristy Suffolk Association of Municiple Employees Suffolk Community College Outdoor Track SpringHill Suites Long Island Brookhaven Springhill Suites Carle Place Garden City Southampton Chamber of Commerce Steinberg Museum of Art at Hillwood Suffolk County Alliance of Chambers South Shore Promotion Council Inc. Suffolk County Community College Smithtown Inn Town House Motel Suffolk County Film Commission Stirling House Bed & Breakfast Southampton History Museum Southampton Cultural Center Snug Harbor Motel & Marina Southampton Village Motel Stony Brook Village Center Southold Historical Society Sparkling Pointe Vineyard Southampton Arts Center Splish Splash Water Park Sound View Greenport Southampton Cottages Stony Brook University Southold Beach Motel Sterling Harbor House Stony Brook Grist Mill St. Joseph's College Soundviewer Motel Suffolk County IDA Southampton Inn Smithpoint Motel Sole Beach Hotel South Bay Motel Sole East Resort Stone Creek Inn Strong's Marine Stone Lion Inn Skyline Cruises Skyline Cruises Staller Center Small Batch Spiro's

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631) 242-0239 x 2 631) 668-3800 516) 766-2614 516) 594-8578 631) 369-1855 631) 553-2775 631) 335-3498 443) 280-0652 631) 477-0371 631) 913-3817 516) 281-4240 631) 277-7070 516) 482-2900 631) 597-6448 631) 734-8539 516) 877-9315 631) 286-1133 909) 839-3269 631) 728-4166 (631) 851-6943 631) 669-6106 631) 477-1776 631) 661-6209 631) 668-5958 631) 675-9263 631) 979-6344 631) 369-2732 631) 765-2388 516) 882-5030 631) 287-1708 631) 324-1770 303) 618-9495 631) 725-3535 631) 230-3500 631) 283-6100 631) 283-6100 631) 324-4081 631) 477-2800 631) 728-9835 631) 749-0018 516) 759-4270 631) 654-3000 631) 676-4430 631) 537-1160 631) 675-6266 631) 728-1592 631) 351-3250 631) 603-8127 631) 668-2212 631) 668-7286 631) 749-2001 631) 286-5654 Richard Steed Alberti **Heather McCormack** Michael McElwee General Manager **Deborah** Johnson General Manager General Manager General Manager General Manager General Manager Seneral Manager Andrew Nucatola **Mathew Vishnick Sobert VanDyke Marios Patatinis** (eith Glanzman **Douglas** Riemer Morgan Saatchi **Fammy Enright** Caroline Kenlon odi Giambrone Lesley Anthony sheree Jeanes Diane Gilmore **Dylan Perlman** Julian Ramirez Mona Rossero (evin Bowker **Rose Guarino** Mary O'Brien Maria Castilla Vancy Larson **Candie Fisher** erenity Hart shelby Hearn Carl Hubbard Vick Majahid Joanne Yang Sean Stalteri Carol Covell (evin Oshea lyna Caruso Sheila Haile om Hogan Alison Buck Carole Diaz im Barnds oyce Barry Eric Young Fara Curry Mr. Saggi Vini Ofri isa Ko L1704 (631) 661-6209 11954 (631) 668-5958 11570 (516) 594-8578 11790 (631) 675-9263 11741 (631) 608-8999 11706 (631) 647-4856 11729 (631) 242-0239 11569 (517) 281-4240 L1751 (631) 277-7070 11937 (631) 324-1770 11021 (516) 482-2900 11782 (631) 597-6448 11939 (631) 477-2800 11942 (631) 728-9835 11965 (631) 749-0018 (1774 (631) 367-0400 11763 (631) 654-3000 11975 (631) 537-1160 11790 (631) 675-6266 11935 (631) 734-8539 11542 (516) 671-6400 1946 (631) 728-4166 1743 (631) 351-3250 11717 (631) 851-6900 11954 (631) 668-2212 L1954 (631) 668-7286 11704 (631) 669-6106 11944 (631) 477-1776 11954 (631) 668-3800 11572 (516) 766-2614 L1787 (631) 979-6344 11907 (631) 369-1855 20011 (443) 280-0652 11901 (631) 369-2732 L1944 (631) 477-0371 11779 (631) 913-3817 11968 (631) 287-1708 11798 (631) 983-3844 11963 (631) 725-3535 11702 (631) 230-3500 11968 (631) 283-6100 11968 (631) 283-6100 11937 (631) 324-4081 1946 (631) 728-1592 .1530 (516) 747-3000 .1713 (631) 286-1133 11576 (516) 412-8860 11935 (631) 603-8127 L1965 (631) 749-2001 11971 (631) 765-2388 11542 (516) 676-1211 11786 (631) 886-2632 11713 Shelter Island Heights Shelter Island Heights Cold Spring Harbor Wheatley Heights **Rockville Centre** Hampton Bays Hampton Bays Point Lookout East Hampton East Hampton West Babylon West Babylon Southampton Southampton Southampton Cherry Grove Ronkonkoma East Quogue East Marion Stony Brook Washington Stony Brook Garden City Great Neck Huntington Sag Harbor Cutchogue Brentwood Smithtown Glen Cove Cutchogue Greenport Oceanside Greenport Shoreham Riverhead Bay Shore Riverhead Glen Cove Wainscott Deer Park Montauk Holbrook Medford Bellport Montauk Montauk South Essex Street & Surf Side Av Montauk Southold Bellport Babylon 1355 Old Northern Blvd (lower le Roslyn slip Fammy Enright - INTIX Board of Directors and Admissions Consu 700 Jefferson Street NW, #302 1361 Lincoln Ave, Unit #16 259 East Montauk Highway 685 Old Montauk Highway 681 Old Montauk Highway 382 North Village Avenue 164 South Country Road 215 South Country Road 1805 Louis Kossuth Ave 1273 West Main Street 1770 West Main Street 395 Montauk Highway 75 Colonial Springs Rd 75 North Station Plaza 152 The Arches Circle 1655 County Road 39 1655 County Road 39 52 Eckernkamp Drive 570 Sunrise Highway 3323 Long Beach Rd 22 Soundview Drive **Crooked Hill Road** 45 Seventh Street 34 W Main Street 23 Grand Avenue 42 E Main Street 34 Bayview Walk 2 Squires Avenue 34 A Main Street **I855 Depot Lane** 200 Dosoris Lane 7850 Main Road 121 Main Street 503 Front Street 605 Main Street 126 Main Street 143 Main Street 181 Main Street 133 Main Street 62005 Route 48 2 Prime Avenue 143 Bayside Dr. 2695 Route 112 5 Randall Road 49 Main Street 28735 Main Rd 74 Shore Road 16 Penny Lane 35 Shore Road 420 York Place Route 48 Suffolk Federal Credit Union Arena Fieldhouse The Glen Cove Mansion & Conference Center The Cold Spring Harbor Fire House Museum The Argyle Theatre at Babylon Village Tesla Science Center at Wardenclyffe The Gateway Performing Arts Center The Adventure Park at Long Island The Farmhouse Bed and Breakfast The Cove Restaraunt & Oyster Bar **Fanger Outlet Center - Riverhead** Sweet Lime Ink Communications Tellers: An American Chophouse The Andrew Hotel of Great Neck The Heckscher Museum of Art The Belvedere Guest House The Blue Inn at North Fork Temperance Hall Bellport The Atlantic Southampton The Atlantic Southampton The Comfort Inn Medford Sweetbriar Nature Center I. J. Finley's Public House **Fanger Outlets Deer Park** Ferrace Cottage Colony The Garden City Hotel Surf Club at Montauk Ted's Fishing Station Sunrise Guest House Sugared Beauty Bar **Tapped Enterprises** The American Hotel The Hampton Maid The Caffrey House The Crushed Olive Symmetry Closets The Cozy Cottages The Baker House SVS Fine Jewelry The 1708 House The 1770 House Sunview Motel Sweet Mama's The Drake inn Sun 'N' Sound Sunset Beach Sunset Motel Suhru Wines Tapestry Inn The Chequit Surfside Inn Swiss Motel Sunrise Inn

94 Main Street 7755 Iericho Turnoike	East Hampton Moodhurv	11937 (631) 324-0410 11797 (516) 224-8100	Rosemarie Curreri Laura Ouaranta	(531) 324-0410X11 (516) 224-8182
214 Jericho Turnpike	wooupury New Hyde Park	11040 (516) 354-7797	Andrew Nucatola	(631) 676-4430
191 Main Street	West Hampton Beach	11978 (631) 288-8900	General Manager	(631) 288-8900
32 Lighthouse Road	Hampton Bays	11946 (631) 728-1200	Colette Connor	(631) 728-1200
275 Christian Avenue Stony Brod	Stony Brook	11790 (631) 751-1895 11590 (631) 861-5059	Tom Manuel Michael Watt	(631) 751-1895 (631) 678-6193
150 Fast Main Street	Bav Shore	11706 6316651256	Andrew Dvorkin	
P.0> Box 1457	Port Washington	11050 (516) 233-8838	Michael Tucker	(516) 233-8838
207 Main Street	East Hampton	11937 (631) 324-5006	Ryan Thackaberry	(631) 324-5006
579 Hill Street	Southampton	11968 (631) 283-4375	Elizabeth Main	(631) 283-4375
207 Front Street, Greenport, NY : Greenport	Y : Greenport	11944 (631) 333-2777	Kristen Pennessi	(631) 333-2777
585 North Broadway	Jericho	11753 (516) 931-2201	Saranne Fingerman	(516) 931-2201
6 Soundview Drive	Montauk	11954 (631) 668-5500	Keith Glanzman	(631) 668-5500 (524) 777 5500
912 Main Street בדריסה אוהיה של	Greenport Southold	11971 (631) 765-0177	ueneral Manager Mike Mraz	(631) 765-0177
264 West Ave	Patchogue	11772 (631) 654-8266	Jessie Townsend	(631) 676-4430
69 Ocean Avenue	Bay Shore	11706 (631) 968-2316	Colleen McGrath	(917) 681-7593
379 Bluff Road	Amagansett	11930 (631) 267-8121	Tina Dunphy	(631) 267-8121
231 Dune Road	Westhampton Beach	11978 (631) 288-2500	Carlos Vega	(631) 288-2500
1 Hewitt Sq.	East Northport	11731 (866) 898-2892	Kevin Oliver	(866) 898-2892 ext 1
168 Cottage Walk	Ocean Beach Fire Islan	11770 (631) 583-8870	Chris Mercogliano	(631) 383-3540
370 New York Avenue	Huntington	11743 (631) 673-7300	Kimberly Lozier	(631) 6/3-/300 X308 (231) 235 2409
79 W Main Street	Bay Shore	11706 (631) 909-4061 11777 (631) 848-7788	rviicriaer ivicerwee Catharina Ohara	0646-000 (160) (631) 848-7788
20 lerry street 1332 Dearfield Road	Maternogue Matermili	11976 (631) 726-7226	Donna Andreassi	(631) 726-7226
428 E Main St	Riverhead	11901 (631) 775-1500	Tony Cotignola	(631) 591-7702
81 Shore Road	Shelter island	11964 (631) 749-0476	Jennifer Bolton	(631) 749-0476
47 Quogue Street	Quogue	11959 (631) 653-0100	Carly Inch	(631) 653-0100
409 East Broadway	Port Jefferson	11777 (631) 474-5019	Barbara Ransome	(631) 474-5019
23 Windmill Lane	Amagansett	11930 (631) 267-8500	General Manager	(631) 267-8500
43 South Bay Avenue	Eastport	11941 (631) 581-0200	Paul Welch	(631) 581-0200
1221 Old Northern Boulevard	Roslyn	11576 (516) 625-2700	Stephanie Lambert	(516) 625-2700
710 Lido Boulevard	Lido Beach	11561 (516) 431-3200	Brittney Palillo	(516) 431-3200
710 Lido Boulevard	Lido Beach	11561 (516) 431-3200 44042 (546) 480 2457	Sara anne Fingerman	(516) 431-3200 (516) 400 2157
25 Josian Foster Path	east Quogue	/CIE-004 (DIE) /CLL1	Charlotta Cota	(E31) 979-3500
5/58 KOUTE 25A 5720 Route 25A	Wading River	11797 (631) 846-2339	Loretta Servidio	(631) 846-2339
48 Main Street Stony Brook	Stony Brook	11790 (631) 675-0393	Elyse Buchman	(631) 675-0393
183 Edgemere St.	Montauk	11954 (631) 483-5037	Jayma Cardoza	(631) 483-5037
91 N Country Road	East Setauket	11733	Kayla Cheshire	(631) 689-5888
Charles B. Wang Center	Stony Brook	11794	Christina Cabral	(631) 632-1025
P.O. Box 572	Stony Brook	11790 (631) 751-2244	Kayla Cheshire	(631) 689-5888
1 West End Avenue	Oyster Bay	11771 (516) 922-7245	David L. Waldo	(516) 922-7245
44 Fairway Drive	Port Jefferson,	11777 (631) 473-1440	Denise Scidmore	(631) 473-1440
150 Main Street	Stony Brook	11790 (631) 751-0555	Daniel Laffitte	(631) 751-0555
2 Bayville Ave	Locust Valley	11560 (516) 671-7070	Jay Patel	(516) 6/1-/0/0
Tilles Center for the Performing / Brookville	g / Brookville	11548 (516) 299-3100	Shari Linker	0015-862 (01C)
47 Long House Way		11/25 (631) 38/-3590 1467 Manor 1-7631) 300-9457	IJ Iana Richard Hall	(631) 220-9452
P.U. BOX 2484				
a pitterter Contraction	T. D. Leeboweetter			

The Waterview at the Port Jefferson Country Club The Wang Center at Stony Brook University The Roslyn, Tapestry Collection by Hilton The Ward Melville Heritage Organization The Plaza Cinema & Media Arts Center The Ocean Resort at Bath and Tennis Tilles Center for the Performing Arts The Stony Brookside Bed & Bike Inn The Linwood Restaurant & Cocktails The Quogue Club at Hallock House The Spa and Studio at East Wind The Oar Steak & Seafood Grille TJ Tana Interactive Illusionist The Long Island Food Council The Preston House and Hotel The Renewable Energy Home The Hermitage at Napeague The Pond View At Deerfield The Inn at Fox Hollow Hotel The North Fork Table & Inn The Shoppes At East Wind Top Tier Athletic Apparel The Inn at New Hyde Park The Sands on Lido Beach The Sands on Lido Beach The Montauk Soundview The Morning Glory B&B The inn Spot On The Bay The WaterFront Center The Liincs Organization The Thompson House The Ocean Bay House **Topping Rose House** The Maidstone Hotel The Shearwater Inn The Pridwin Hotel The Milleridge Inn The Ocean Dunes The Ransome Inn Three Village Inn Town of Islip IDA The Huntting Inn The Reform Club The Inn On Main Tides Motor Inn The Palms Hotel The OM Group The Paramount The Surf Lodge The Menhaden The Penny Pub The Main Stay The Jazz Loft

631) 208-9200 ext 220 631) 666-6000 631) 676-4430 631) 675-1300 631) 676-4430 516) 679-0768 631) 537-0878 631) 427-5240 631) 500-9013 631) 329-0050 631) 927-6903 631) 477-2000 800) 894-7827 631) 749-3208 631) 668-3799 631) 277-3800 631) 675-9525 631) 283-0247 516) 810-0457 631) 751-2244 631) 724-3242 631) 668-2141 631) 477-0674 631) 288-6886 631) 897-3603 631) 267-3350 631) 271-2800 516) 262-3391 631) 267-8600 631) 924-1200 631) 689-5888 516) 810-7781 516) 379-2005 516) 559-4728 855) 222-2008 (631) 574-2872 516) 855-8684 646) 812-5376 631) 854-5562 516) 3387777 631) 589-0022 631) 736-6691 631) 736-6691 917-283-8987 Amanda Haggquist Carrie MacPherson **Michael Laschever** Andrew Nucatola General Manager Eric Tennenbaum Seneral Manager Seneral Manager Hemnat Marfatia General Manager lessie Townsend im Hatgistavrou Claudia Copquin aura Gallagher. **Darlene Puntillo Richard Liebert** Perry Goldberg ulie Fitzgerald Charles Moses (ayla Cheshire cott Gonzalez **Gloria Rocchio** rene Dittrich Elyse Richman iteve Haweeli atrick Keeffe oraine Krafft /ince lcolari osh Bracken Regina Volta -ynda Swike Gary Contes cathy Weiss im Zaborski Mike Marra esse Denis ierra Hicks sheila Haile Krysten Elo Adam Karp cott Brod ustin Paul Cindy Roe iz Brodar 1793 1-800-668-7771 11706 (631) 666-6000 11964 (631) 749-3208 11790 (631) 675-1300 11746 (631) 427-5240 11787 (631) 724-3242 11978 (631) 288-1500 11976 (631) 500-9013 11930 (631) 267-3350 11746 (631) 271-2800 11763 (631) 924-1200 11937 (631) 329-0050 11735 (631) 454-0080 11944 (631) 477-2000 11729 (631) 243-3800 11901 (631) 727-8386 (516) 559-4728 11716 (855) 222-2008 11901 (631) 727-2180 11954 (631) 668-3799 11944 (646) 812-5376 11721 (631) 854-5579 11751 (631) 277-3800 11590 (516) 338-7777 11790 (631) 675-9525 11769 (631) 573-6633 11772 (631) 289-8471 11968 (631) 283-0247 1741 (516) 810-0457 11783 (516) 679-0768 11975 (631) 537-0878 11790 (631) 751-2244 11954 (631) 668-2141 11944 (631) 477-0674 11796 (631) 589-0022 11987 (631) 736-6691 11977 (631) 288-6886 11780 (631) 257-5222 11930 (631) 267-8600 11790 (631) 689-5888 11747 (516) 810-7781 11520 (516) 379-2005 11582 917-283-8987 11735 11701 11530-3467 Westhampton Beach Westhampton Beach Huntington Station Westhampton 512 Three Mile Harbor - Hog Crec East Hampton Southampton Valley stream GARDEN CITY Shelter Island West Sayville Farmingdale Stony Brook <sup>=</sup>armingdale Stony Brook Stony Brook Patchogue Sagaponack Saint James Amagansett Amagansett Stony Brook Smithtown Huntington Centerport Greenport Water Mill Greenport Bay Shore Riverhead Greenport Riverhead Amityville **Deer Park** Westbury Holbrook Bohemia Montauk Montauk Wantagh Medford Freeport Oakdale Melville Seaford lslip Walt Whitman Birthplace State Historic Site & Interpretive Cent: 246 Old Walt Whitman Road 111 South Franklin Ave #394 295 East Jericho Turnpike 3998 Brush Hollow Road 1487 Montauk Highway 3720 Montauk Highway 2062 Montauk Highway 1330 Lincoln Ave, Ste 2 33 West Second Street 185 Edgewood Avenue 711 Smithtown Bypass 200 Montauk Highway 371 Montauk Highway 295 South Main Street Old Montauk Highway 19 Seabreeze Avenue 501 East Main Street 469 East Main Street 444 West Lake Drive 180 Little Neck Road 630 Old Country Rd 2 South Ferry Road 190 Sterling Street 3616 Merrick Road 321 Bay Shore Rd. 160 Wilbur Place ones Boardwalk 300 Main Street 599 Main Street 131 Main Street 131 Main Street 111 Main Street **111 Main Street** L Marriott Plaza 714 Main Street 530 Main Street 8 E Main Street 21 Manor Road 3 Caxton Street 23 Main Street 28 Shore Road 179 Broadway 631 288 1500 PO Box 246 Fran-Star Executive Worldwide Chauffered Services, Inc. Westhampton Beach Performing Arts Center WMHO Educational and Cultural Center Westhampton Beach Business Alliance WordHampton Public Relations Inc Vanderbilt Museum & Planetarium **Towne Place Suites by Marriott** Uihlein's West Lake Drive Motel Westhampton Seabreeze Motel Wells House Bed and Breakfast **Treasure Cove Resort Marina** Word Up: Long Island Litfest Yankee Clipper Motor Lodge White Sands Resort Motel West Sayville County Club WildPlay Element Parks Winston Airport Shuttle Village of Southampton Whitman Motor Lodge Fravelodge - Bay Shore Iwo South Ferry B & B Village Florist & Events Village Coffee Market **Fownsend Manor Inn Fruehold Promotions** Unique Social Events Village Idiot Irish Pub Vision at Cedar Creek Washington Spy Trail Viana Hotel and Spa Watermill Caterers Whisper Vineyards Winnie's Soul Food True Food Kitchen Viper Studios, Inc. White Fences Inn Windward Shores **Travel By Design** Wavecrest Resort Village Idiot Pub Wainscott Inn Jpsculpt Inc Fwomey Verace

## COUNTY OF NASSAU

## CONSULTANT'S, CONTRACTOR'S AND VENDOR'S DISCLOSURE FORM

1. Name of the Entity: Discover Long	Island	
Address: 330 Motor Parkway		
City: Hauppauge	State/Province/Territory:NY	Zip/Postal Code: 11788
Country: US		·····
2. Entity's Vendor Identification Number:	521137306	
3. Type of Business: Public Corp	(specify)	
4. List names and addresses of all princi	pals; that is, all individuals serving	on the Board of Directors or comparable

4. List names and addresses of all principals; that is, all individuals serving on the Board of Directors or comparable body, all partners and limited partners, all corporate officers, all parties of Joint Ventures, and all members and officers of limited liability companies (attach additional sheets if necessary):

1 File(s) uploaded 2021 Board of Directors.docx

No principals have been attached to this form.

5. List names and addresses of all shareholders, members, or partners of the firm. If the shareholder is not an individual, list the individual shareholders/partners/members. If a Publicly held Corporation, include a copy of the 10K in lieu of completing this section.

lf none, explain.

See file attached

1 File(s) uploaded Discover Long Island Master Partner List.xlsx

No shareholders, members, or partners have been attached to this form.

6. List all affiliated and related companies and their relationship to the firm entered on line 1. above (if none, enter "None"). Attach a separate disclosure form for each affiliated or subsidiary company that may take part in the performance of this contract. Such disclosure shall be updated to include affiliated or subsidiary companies not previously disclosed that participate in the performance of the contract.

none

7. List all lobbyists whose services were utilized at any stage in this matter (i.e., pre-bid, bid, post-bid, etc.). If none, ente "None." The term "lobbyist" means any and every person or organization retained, employed or designated by any clien to influence - or promote a matter before - Nassau County, its agencies, boards, commissions, department heads, legislators or committees, including but not limited to the Open Space and Parks Advisory Committee and Planning Commission. Such matters include, but are not limited to, requests for proposals, development or improvement of real property subject to County regulation, procurements. The term "lobbyist" does not include any officer, director, trustee, employee, counsel or agent of the County of Nassau, or State of New York, when discharging his or her official duties.

Are there lobbyists involved in this matter?

YES NO X

(a) Name, title, business address and telephone number of lobbyist(s): n/a

(b) Describe lobbying activity of each lobbyist. See below for a complete description of lobbying activities.

n/a

(c) List whether and where the person/organization is registered as a lobbyist (e.g., Nassau County, New York State): n/a

8. VERIFICATION: This section must be signed by a principal of the consultant, contractor or Vendor authorized as a signatory of the firm for the purpose of executing Contracts.

The undersigned affirms and so swears that he/she has read and understood the foregoing statements and they are, to his/her knowledge, true and accurate.

Electronically signed and certified at the date and time indicated by: Kristen Jarnagin [KJARNAGIN@DISCOVERLONGISLAND.COM]

Dated: 02/26/2021 11:44:23 AM

Title: President & CEO

The term lobbying shall mean any attempt to influence: any determination made by the Nassau County Legislature, or any member thereof, with respect to the introduction, passage, defeat, or substance of any local legislation or resolution; any determination by the County Executive to support, oppose, approve or disapprove any local legislation or resolution, whether or not such legislation has been introduced in the County Legislature; any determination by an elected County official or an officer or employee of the County with respect to the procurement of goods, services or construction, including the preparation of contract specifications, including by not limited to the preparation of requests for proposals, or solicitation, award or administration of a contract or with respect to the solicitation, award or administration of a grant, loan, or agreement involving the disbursement of public monies; any determination made by the County Executive, County Legislature, or by the County of Nassau, its agencies, boards, commissions, department heads or committees, including but not limited to the Open Space and Parks Advisory Committee, the Planning Commission, with respect to the zoning, use, development or improvement of real property subject to County regulation, or any agencies, boards, commissions, department heads or committees with respect to requests for proposals, bidding, procurement or contracting for services for the County; any determination made by an elected county official or an officer or employee of the county with respect to the terms of the acquisition or disposition by the county of any interest in real property, with respect to a license or permit for the use of real property of or by the county, or with respect to a franchise, concession or revocable consent; the proposal, adoption, amendment or rejection by an agency of any rule having the force and effect of law; the decision to hold, timing or outcome of any rate making proceeding before an agency; the agenda or any determination of a board or commission; any determination regarding the calendaring or scope of any legislature oversight hearing; the issuance, repeal, modification or substance of a County Executive Order; or any determination made by an elected county official or an officer or employee of the county to support or oppose any state or federal legislation, rule or regulation, including any determination made to support or oppose that is contingent on any amendment of such legislation, rule or regulation, whether or not such legislation has been formally introduced and whether or not such rule or regulation has been formally proposed.

## DISCOVER LONG ISLAND Principals & Board of Directors 2021

#### <u>Chair</u>

**Bryan Deluca** Executive Director Atlantis Holdings LLC 431 East Main Street Riverhead, NY 11021 P: 631-208-9200 E: <u>bdeluca@amwny.com</u>

#### Vice-Chair

Nancy Costopulos President/CEO Old Westbury Gardens 71 Old Westbury Road Westbury, NY P: 516-333-0048 E: ncostopulos@oldwestburygardens.org

#### <u>Secretary</u>

Mitchell Pally Chief Executive Officer Long Island Builders Institute 1757-8 Veterans Memorial Highway Islandia, NY 11749 P: 631.232.2345 E: mitch@libi.org

#### Treasurer

Marc Weinstein Owner Mark of Elegance 1717 Motor Parkway Hauppauge NY 11788 P: 631-582-4280 E: marc@markofelegance.com

#### President

Kristen Jarnagin Discover Long Island 330 Motor Parkway, Suite 203 Hauppauge NY 11788 P: 631-951-3900 E: kjarnagin@discoverlongisland.com

#### George Gorman (2021)

Regional Director NYS Parks- LI Region PO Box 247 Babylon, NY 11702 P: 631-321-3403 E: <u>George.gorman@parks.ny.gov</u>

#### Matthew Cohen, Esq. (2021)

VP of Government Affairs & Communications Long Island Association 300 Broadhollow Road, Suite 110W Melville, NY 11747 P: (631) 493-3002 E: <u>mcohen@longislandassociation.org</u>

#### Gus Montesantos (2023)

General Manager Hilton Long Island 598 Broadhollow Road Melville, NY 11747 P: 631-845-1000 E: gus.montesantos@hilton.com

#### County Representatives:

Lisa Black Chief Deputy County Executive Suffolk County 100 Veterans Memorial Highway, 11th Floor Hauppauge, NY 11788 P: 631-853-E: Lisa.Black@suffolkcountyny.gov

#### **Andrew Goldstein**

Deputy Commissioner Nassau County Department of Parks, Recreation & Museums 1899 Hempstead Turnpike East Meadow, NY 11554 P: 516-572-0216 E: agoldstein@nassaucountyny.gov

## DISCOVER LONG ISLAND Principals & Board of Directors 2021

#### Terri Alessi – Miceli (2022)

President/CEO Long Island Innovation Park at Hauppauge 225 Wireless Blvd. Suite 101 Hauppauge, NY 11788 P: 631-543-5355 E: talessi@hia-li.org

#### J. Grady Collin (2022)

General Manager Garden City Hotel 45 Seventh Street Garden City, NY 11530 P: (516) 747-3000 E: <u>Gcolin@gchotel.com</u>

#### Jerol Bailey (2023)

Lenz Winery Long Island Wine Country 39390 Main Rd Peconic, NY 11958 P: (415)342-2262 E: jerol@lenzwine.com

#### Gail Lamberta (2022)

Associate Dean St Joseph's College 155 West Roe Blvd Patchogue, NY 11772 P: 631-447-3200 E: glamberta@sjcny.edu

#### Shelley LaRose Arken (2021)

Commissioner Long Island MacArthur Airport 100 Arrivals Way Ronkonkoma, NY 11779 P: 631-467-3300 E: <u>slarose@islipny.gov</u>

### Paul Monte

President Montauk Chamber of Commerce 742 Montauk Hwy. Montauk, NY 11954 631-668-2428 paul.monte@montaukchamber.com

#### Gary Lewi (2023)

Executive Vice President Museum of American Armor 1303 Round Swamp Road Old Bethpage Village Restoration Old Bethpage, NY 11804 P: 212-843-8010 E: glewi@rubenstein.com

### Wilfred Joseph (2022)

Owner Arbor View House B&B 8900 Main Road East Marion, NY 11939 P: 631-477-8440 E: <u>northforkagent@gmail.com</u>

#### Kristen Reyes (2022)

VP of Marketing & Events Hotel Indigo East End 1830 W Main St Riverhead, NY 11901 P: (631) 369-2200 E: <u>kreyes@jaralproperties.com</u>

## Laura Mercogliano (2023) Owner Palms Hotel Group 168 Cottage Walk Ocean Beach, NY 11770 P: 631 835-1333 E: <u>leapsych@aol.com</u>

## DISCOVER LONG ISLAND Principals & Board of Directors 2021

#### Steven Jauffrineau (2023)

Managing Partner Montauk Asset Holdings 40200 Main Rd Orient, NY 11957 P: (347) 677-3048 E: steven@montaukassetholdings.com

#### Michael Papierno (2021)

VP Of Sales & Marketing Samar Hospitality 609-2 Cantague Rock Road, Suite A Westbury NY 11590. P: 516-694-6500 E: <u>mpapierno@samarhospitality.com</u>

Tom Hermann (2021) Dune Management 55 Newtown Ln # 2, East Hampton, NY 11937 P: 631-329-1233 E: <u>th@obmresorts.com</u>

#### Victor Scotto (2021)

General Manager Scotto Brothers 440 Old Country Rd Carle Place, NY 11514 P: 516-334-6125 E: <u>VictorLScotto@ScottoBrothers.com</u>

#### Dorothy Roberts (2021)

Vice President Hotel Operations Oxford Hospitality Group 2 Jericho Plaza, Ste. 301 Jericho, NY 11735 P: 516-935-2000 droberts@oxfordhospitalityadvisors.com

Gloria Rocchio (2023) President The Ward Melville Heritage Organization P.O. Box 572 Stony Brook, NY 11790P: 631-751-2244 E: pdilucca@wmho.org

## Ex- Officio

Mark Irgang Long Island Hotel & Lodging Association Area GM for JFK Hilton P: (516) 224-8184 E: mrirgang@hotmail.com

#### **Cara Longworth**

NYS Economic Development 150 Motor Parkway Hauppauge, NY 11788 P: 631-435-0717 E: <u>cara.longworth@esd.ny.gov</u>

#### Lisa Black

Chief Deputy County Executive Suffolk County 100 Veterans Memorial Highway, 11th Floor Hauppauge, NY 11788 P: 631-853-E: Lisa.Black@suffolkcountyny.gov

### Andrew Goldstein

Deputy Commissioner Nassau County Department of Parks, Recreation & Museums 1899 Hempstead Turnpike East Meadow, NY 11554 P: 516-572-0216 E: agoldstein@nassaucountyny.gov

#### **George Gorman**

NYS Parks- LI Region PO Box 247 Babylon, NY 11702 P: 631-669-1000 E: george.gorman@oprhp.state.ny.us

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THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.												
lf	IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).											
PRO	PRODUCER CONTACT Vivian Weiss											
Ass	AssuredPartners Northeast, LLC. PHONE (631) 465–4000 FAX (A/C, No): (631) 465–4005								465-4005			
	100 Baylis Road E-MAIL vivian.weiss@assuredpartners.com											
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#### COUNTY OF NASSAU DEPARTMENT OF PARKS, RECREATION & MUSEUMS EISENHOWER PARK - EAST MEADOW, NEW YORK 11554 www.nassaucountyny.gov/parks

TO:	Robert Cleary, Chief Procurement Officer	
FROM:	Eileen Krieb Commissioner, Department of Parks, Recreation and Museums	3/10/20
DATE:	March 4, 2021	k
SUBJECT:	Delay Memo – Discover Long Island, Inc. CLPK21000003	

This memorandum is submitted in response to your request for a delay memo to explain the retroactivity of the above-mentioned grant agreement. CLPK21000003 is an amendment to the agreement with Discover Long Island for the promotion and tourism of Nassau County, funded by Hotel/Motel Tax Funds. The amendment is for a one-year extension of the agreement, to continue to stimulate economic growth by fostering tourism, convention activities and individual personal visits within Nassau County, while the Department conducts a new procurement process. RFP PK0127-2106 was issued on January 27, 2021 and closes on March 5, 2021.

The delay in submitting the amendment for the necessary approvals and filing for consideration of the Legislature in a timely fashion was due to re-certifications and corrections that needed to be made on the Principal Questionnaires by the officers of the board of Discover Long Island.

#### AMENDMENT NO. II

This AMENDMENT, dated as of the date last executed by the parties hereto, (together with any exhibits hereto, this <u>"Amendment No. 1</u>"), by and between (i) the County of Nassau, a municipal corporation of the State of New York having its principal office at 1550 Franklin Avenue, Mineola, New York 11501 (the <u>"County</u>"), acting for and on behalf of the County Department of Parks, Recreation & Museums, having its principal office at the Administration Building, Eisenhower Park, East Meadow, New York 11554 (the <u>"Department</u>"), and (ii) Discover Long Island, formerly known as the Long Island Convention and Visitor's Bureau, Inc. ("DLI"), a New York not-for-profit corporation, having its principal office at 330 Motor Parkway, Suite 203, Hauppauge, New York 11788.

#### WITNESSETH:

WHEREAS, pursuant to Request for Proposals #PK 0814-1423 issued on August 21, 2014, the County awarded a contract to the Bureau (the "Promotion Agreement") dated January 1, 2015 to foster tourism and convention activities within Nassau County and to develop, facilitate, improve and enhance the public use and enjoyment of Nassau County; and

WHEREAS, the term of the Promotion Agreement, including amendments and extensions, runs from January 1, 2015 through December 31, 2019; and

WHEREAS, the County desires to extend the Promotion Agreement with DLI so to continue to stimulate economic growth by fostering tourism, convention activities and individual personal visits within Nassau County; and

WHEREAS, Discover Long Island, is a tourism promotion agency which devotes all of its efforts in Nassau and Suffolk Counties to the furtherance of activities which attract visitors to Long Island; and

NOW, THEREFORE, in consideration of the premises and the mutual covenants contained herein, the County and the Bureau agree as follows:

1. <u>Amended Term.</u> The Promotion Agreement is hereby amended so that the term thereof is renewed for a period of one (1) year from January 1, 2020 through December 31, 2020.

2. <u>Prohibition of Gifts.</u> In accordance with County Executive Order 2-2018, the Permittee shall not offer, give, or agree to give anything of value to any County employee, agent, consultant, construction manager, or other person or firm representing the County (a "County Representative"), including members of a County Representative's immediate family, in connection with the performance by such County Representative of duties involving transactions with the Permittee on behalf of the County, whether such duties are related to this Agreement or any other County contract or matter. As used herein, "anything

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of value" shall include, but not be limited to, meals, holiday gifts, holiday baskets, gift cards, tickets to golf outings, tickets to sporting events, currency of any kind, or any other gifts, gratuities, favorable opportunities or preferences. For purposes of this subsection, an immediate family member shall include a spouse, child, parent, or sibling. The Permittee shall include the provisions of this subsection in each subcontract entered into under this Agreement.

3. Disclosure of Conflicts of Interest. In accordance with County Executive Order 2-2018, the Permittee has disclosed as part of its response to the County's Business History Form, or other disclosure form(s), any and all instances where the Permittee employs any spouse, child, or parent of a County employee of the agency or department that contracted or procured the goods and/or services described under this Agreement. The Permittee shall have a continuing obligation, as circumstances arise, to update this disclosure throughout the term of this Agreement.

<u>4. Vendor Code of Ethics</u>. By executing this Agreement, the Contractor hereby certifies and covenants that:

- The Contractor has been provided a copy of the Nassau County Vendor Code of Ethics issued on June 5, 2019, as may be amended from time to time (the "Vendor Code of Ethics"), and will comply with all of its provisions;
- All of the Contractor's Participating Employees, as such term is defined in the Vendor Code of Ethics (the "Participating Employees"), have been provided a copy of the Vendor Code of Ethics prior to their participation in the underlying procurement;
- (iii) All Participating Employees have completed the acknowledgment required by the Vendor Code of Ethics;
- (iv) The Contractor will retain all of the signed Participating Employee acknowledgements for the period it is required to retain other records pertinent to performance under this Agreement;
- (v) The Contractor will continue to distribute the Vendor Code of Ethics, obtain signed Participating Employee acknowledgments as new Participating Employees are added or changed during the term of this Agreement, and retain such signed acknowledgments for the period the Contractor is required to retain other records pertinent to performance under this Agreement; and
- (vi) The Contractor has obtained the certifications required by the Vendor Code of Ethics from any subcontractors or other lower tier participants who have participated in procurements for work performed under this Agreement.

<u>5. Full Force and Effect</u>. All the terms and conditions of the Promotion Agreement not expressly amended by this Amendment No. 1 shall remain in full force and effect and govern the relationship of the parties for the remainder of the Promotion Agreement, as hereby amended.

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IN WITNESS WHEREOF, the parties have executed this Amendment No. 1 as of the date first above written.

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DISCOVER/LONG-ISLAND By: Name: <u>V</u> Title: <u>Prre</u> Date: arnagin (iste risi 10 No.c Ô

NASSAU COUNTY

Bv Name 13204 NENDE Title: DE COUNTY EXECUTIVE EPUTY Date: 2020 To 27,

### PLEASE EXECUTE IN BLUE INK

STATE OF NEW YORK) )ss.: COUNTY OF NASSAU )

On the 2 day of <u>OCTOBE</u> in the year 20 <u>H</u> before me personally came in the year 20 <u>H</u> before me personally came in the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personally came is the year 20 <u>H</u> before me personall

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STATE OF NEW YORK) )ss.: COUNTY OF NASSAU )

On the  $\frac{2}{2}$  day of  $\frac{3}{2}$  in the year 2020 before me personally came on  $\frac{2}{2}$  before me personally known, who, being by me duly sworn, did depose and say that he or she resides in the County of  $\frac{1}{2}$  before me personally came county Executive of the County of  $\frac{1}{2}$  before me personally came that he or she is a Deputy County Executive of the County of Nassau, the municipal corporation described herein and which executed the above instrument; and that he or she signed his or her name thereto.

TANYA L CARTER Notary Public, State of New York No. 01CA6072855 Qualified in Nassau County Commission Expires April 15, 20

LAURA CURRAN

مربع الد الشراسين المتشقية



EILEEN KRIEB Commissioner

COUNTY OF NASSAU DEPARTMENT OF PARKS, RECREATION & MUSEUMS EISENHOWER PARK - EAST MEADOW, NEW YORK 11554 WWW.nassaucountyny.gov/parks

February 6, 2019

Ms. Sharon Wyman Director of Administration Discover Long Island 330 Motor Parkway Suite 203 Hauppauge, New York 11788

## RE: EXTENSION TO CONTRACT CQPK15000003, AMENDMENT 1 CLPK18000001-JANUARY 1, 2019-DECEMBER 31, 2019

Dear Sharon:

Pursuant to Amendment I, (Section 1. Amended Term), the Parks Department hereby exercises the option to renew the Promotion Agreement for one (1) additional one (1) year period.

Kindly sign below to acknowledge the extension from January 1, 2019 through December 31, 2019 and return a copy with an original signature to my office.

Sincerely.

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Eileen Krieb Commissioner, Parks, Recreation and Museums

Sharon Wyman Director of Administration

Date: Al

# TOURISM AND CONVENTION BUSINESS PROMOTION AGREEMENT

This Agreement ("Agreement") made and entered as of January 1, 2015 by and between the County of Nassau ("County"), a municipal corporation of the State of New York, having its principal office at 1550 Franklin Avenue, Mineola, New York 11501, acting on behalf of the County Department of Parks, Recreation and Museums ("Department"), having its principal office at Administration Building, Eisenhower Park, East Meadow, New York 11554 and the Long Island Convention and Visitors Bureau, Inc. ("Bureau"), a New York not-for-profit corporation, having its principal place of business at 330 Motor Parkway, Suite 203, Hauppauge, New York 11788.

WHEREAS, the County desires to stimulate economic growth by fostering tourism, convention activities and individual personal visits within Nassau County; and

WHEREAS, the Bureau is a tourism promotion agency which devotes all of its efforts in Nassau and Suffolk Counties to the furtherance of activities which attract visitors to Long Island; and

WHEREAS, in connection with this continued development of Nassau County tourism, convention activities and individual personal visits, the County issued a Request for Proposals #PK 0814-1423 on August 21, 2014; and

WHEREAS, the County selected the Operator, based on the view that the Operator is wellqualified to develop, facilitate, improve and enhance the public use and enjoyment of Nassau County; and

WHEREAS, the Bureau is able and willing to perform the services which are required by Title 24 of the Miscellaneous Laws of Nassau County ("the hotel-motel occupancy tax law"); and

WHEREAS, this is a personal service contract within the intent and purview of Section 2206 of the County Charter;

WHEREAS, the County desires to enter into a contract with the Bureau to carry out the services that are listed in said local law and as described in this Agreement.

NOW, THEREFORE, in consideration of the premises and the mutual covenants contained herein, the County and the Bureau agree as follows:

## 1. Bureau Responsibilities

(a) The County engages the Bureau to market, develop and administer programs and sales strategies designed to encourage, attract, solicit and promote meetings, convention business, tourism and sporting events within Nassau County ("Services"). Such programs shall include, but not be limited to, the following:

(i) Promoting the cultural and natural resources, attractions, and places of business within Nassau County, its Towns and its Villages, and stimulating economic growth by attracting conventions, meetings, sporting events and visitors to Nassau County. Special emphasis should be made on promoting Nassau County as an overnight destination for both national and international traveler's and business groups.

(ii) The development and execution of an annual marketing and advertising program designed to solicit conventions, meetings, sporting events, tour groups and individual visitors to Nassau County.

(iii) Producing, distributing, and evaluating, on an annual basis, the collateral materials for visitors containing information about area hotels, restaurants, attractions, shopping activities and visitor services. Bureau shall consult with County, and submit copy to County for review and comment prior to submitting editorial materials for publication.

(iv) Operating one (1) tourist information center serving visitors to Nassau County or such other number of centers as may be mutually agreed upon by the parties in writing.

(v) Maintaining a web site to promote County activities. County shall have input into content of website to ensure that all County facilities and activities are properly listed and receive proper exposure.

(b) In addition to the foregoing, the Bureau shall perform such Services as may be necessary to accomplish the work required to be performed under and in accordance with this Agreement.

(c) The Bureau shall comply with any and all legal requirements imposed upon contract agencies that do business with the County of Nassau.

# 2. Marketing Strategy and Plan; Budget

(a) The Bureau shall provide to the County, simultaneously with the execution of this Agreement and thereafter no later than ninety (90) days before the end of each calendar year during the contract term, an up-to-date "Marketing Plan." As used in this Agreement, the term "Marketing Plan" shall mean a document that includes the following information: (i) mission statement and goals; (ii) organizational chart (iii) services summary; (iv) marketing and sales plan strategy and goals; (v) fundraising strategy and goals; (vi) operating procedures; (vii)

personnel plan; (ix) insurance summary; (x) profit and loss statement; (xi) cash flow analysis; (xii) balance sheet; and (xiii) any other relevant material used by the Bureau.

(b) The Bureau shall provide to the Department, on an annual basis and on such date as specified by the Department, a copy of its Budget. Revisions to the Budget shall also be provided to the Department on such date as specified by the Department. The submission by the Bureau to the Department of such Budget, as well as any revisions to the Budget, shall include category detail.

#### 3. Payment and Compensation

(a) The County shall pay to the Bureau sixty-six and two-thirds percent (66 <sup>2/3</sup>%) of twenty-five percent (25%) of the tax receipts received by the County under the hotelmotel tax occupancy law. Said receipts received by the County in each calendar quarter year, shall be paid to the Bureau within thirty (30) days after the end of said calendar quarter year. Such receipts shall be used by the Bureau solely for the performance of the Services described herein.

(b) It is expressly agreed that the total payment to the Bureau is limited to the actual collection of receipts, and shall include a pro rata portion of the penalties or interest which may be collected by the County for noncompliance with the local law.

#### 4. Expenditures.

(a) The Bureau shall establish internal controls wherein the governing board of the Bureau shall review and approve all expenditures of employees relating to travel, entertainment, marketing, and other expenses associated with promoting tourism in Nassau County.

(b) The Bureau shall require that all checks expending Nassau County hotel/motel tax monies are executed with dual signatures and hereby affirmatively states that a policy has been established instituting such measures to assure that the requirement of dual signatures is enforced.

(c) The Bureau shall submit annually to the Nassau County Executive and the Clerk of the Nassau County Legislature an audited financial report and a copy of the agency's bylaws.

(d) All sums paid to the Bureau shall be expended on promoting and advancing Nassau County tourism, and its historic or cultural areas, programs, events or activities as required under New York State Tax Law § 1202-q(6) and Title 24 of the Miscellaneous Laws of Nassau County. The percentage of time devoted by Bureau to Nassau County related activities must be equal to that of its annual contribution to Bureau. Bureau shall also maintain a contemporaneous record of expenditures made, indicating in brief summary the Services performed pursuant to this Agreement with the understanding that all expenditures must be made in strict compliance with any and all applicable laws and terms of this Agreement

## 5. Financial Statements

The Bureau shall submit to the County within one hundred twenty (120) days after the close of each annual fiscal period, a report on the overall financial condition and operations of the Bureau, including a balance sheet and statement of income and expenses, audited by a Certified Public Accountant. Such report shall be submitted to the County Executive, County Comptroller, County Legislature and the Department.

#### 6. Term

The term of this Agreement shall commence on January 1, 2015 and terminate on December 31, 2017, unless sooner terminated in accordance with the provisions of this Agreement; provided, however, the Department may renew this Agreement under the same terms and conditions for two (2) additional one (1) year periods.

#### 7. Miscellaneous.

(a) During the term of this Agreement, if the Bureau should elect to use the website domain discoverlongisland.com within their tourism promotion, and is restricted at any time from using that website domain, the County shall be notified immediately. Bureau shall work with County to ensure County parks, leading tourism assets and attractions and other facilities and events receive maximum exposure in all media, including the website and travel guide.

(b) The County may designate an employee or employees to act as liaison with the Bureau in the performance of the Services provided herein. Such liaison is not authorized to participate in the day-to-day operation and/or management of the Bureau. The Bureau shall designate an employee or employees to act as liaison with the County.

(c) Quarterly, as directed by the Department during the term hereaf, the Bureau shall deliver to the County a written report setting forth in detail the activities and demonstrating the effectiveness of the Bureau's efforts in increasing sales tax revenue and tourism. Such reports shall include verifiable statistics. The Bureau shall account for (including particularly services and funds provided to Parks under the jurisdiction of the County) the money raised by or granted to the Bureau and the expenditures made by the Bureau for such uses during the preceding fiscal year. The Bureau shall provide such other reports and additional information as may reasonably be requested by the County

#### 8. Conflicts of Interest

(a) Bureau agrees that it will not during the term of this Agreement engage in any activity that is contrary to and/or in conflict with the goals and purposes of the County except however, the Bureau may provide similar services on behalf of the County of Suffolk during the term hereof.

(b) Bureau may not simultaneously represent other clients in matters or proceedings adverse to the County or its agencies without the prior written approval of the County. The representation of any individual in a dispute concerning the legal relationship between the individual and the County or its agencies shall be deemed a conflict that will require disgualification.

(c) Bureau is charged with the duty to disclose to the County the existence of any such adverse interests, whether existing or potential. This duty shall continue so long as the Bureau is retained on behalf of the County. The determination as to whether or when a conflict exists or may potentially exist shall ultimately be made by the County Attorney after full disclosure is obtained.

(d) The Bureau, during the term of this Agreement, shall maintain on file a "Policy on Conflicts of Interest" that is consistent with the policy of the County. The Bureau shall provide the County with a copy of same and shall, on an annual basis, collect "Conflict of Interest Statements" from all directors and employees of the Bureau. Such "Conflicts of Interest Statements" shall be kept on file at the Bureau and made available to the County upon request.

(e) The Bureau shall use the Nassau County hotel/motel tax revenues in a manner so as to avoid any conflict of interest between the personal, professional or business interests of any Officer or Member of the Board of Directors with the interests of the Bureau.

## 9. Intellectual Property Rights

(a) During the term of this Agreement, the County grants the Bureau a limited, nonexclusive, license to use the County's trademarks, trade names, service marks, logos and symbols ("Trademark") in connection with advertising, promotion and/or publicity (including, without limitation, press announcements, etc.) (collectively, the "Promotional Materials") in relation to the Services to be provided under this Agreement.

(b) During the term of this Agreement, the Bureau grants the County a limited, nonexclusive license to use Bureau's Trademarks (as hereinafter defined) in connection with Promotional Materials in relation to the Services to be provided under this Agreement.

(c) Each party warrants that their respective Promotional Materials will be of high standard, style, appearance and quality so as not to reflect adversely upon the good names of the parties.

(d) Each party shall retain all rights, title and interest in and to all of the information, content, data, designs, materials and all copyrights, Trademark rights and other proprietary rights thereto, provided to the other party for limited use pursuant to this Agreement. Except as expressly provided herein, no other right or license with respect to any, copyrights, Trademark rights or other proprietary rights is granted under this Agreement. All rights not expressly granted hereunder by a party are expressly reserved to such party and its licensors and information and content providers.

(e) If the work of the Bureau under this Agreement should result in the production of original books, manuals, films or other materials for which a copyright may be granted, the Bureau may secure copyright protection. However, the County reserves, and the Bureau

hereby gives to the County, and to any other municipality or government agency or body designated by the County, a royalty-free, nonexclusive license to produce, reproduce, publish, translate or otherwise use any such materials.

## 10. Independent Contractor

The Bureau is an independent contractor of the County. The Bureau shall not, nor shall any officer, director, employee, servant, agent or independent contractor of the Bureau (a "Bureau Agent"): (i) Be deemed a County employee; (ii) Commit the County to any obligation; or (iii) Hold itself, himself, or herself out as a County employee or Person with the authority to commit the County to any obligation.

As used in this Agreement the word "Person" means any individual person, entity (including partnerships, corporations and limited liability companies), and government or political subdivision thereof (including agencies, bureaus, offices and departments thereof).

#### 11. No Arrears or Default

The Bureau is not in arrears to the County upon any debt or contract and it is not in default as surety, contractor, or otherwise upon any obligation to the County, including any obligation to pay taxes to, or perform services for or on behalf of, the County.

## 12. Compliance with Law.

(a) Generally. The Permittee shall comply with any and all applicable Federal, State and local Laws, including, but not limited to those relating to conflicts of interest, discrimination, prevailing and living wage, disclosure of information, and vendor registration, in connection with its performance under this Permit. In furtherance of the foregoing, the Contractor is bound by and shall comply with the terms of Appendix EE attached hereto and with the County's vendor registration protocol. As used in this Agreement the word "Law" includes any and all statutes, local laws, ordinances, rules, regulations, applicable orders, and/or decrees, and any requisite approvals or permits as may be required by the Nassau County Police Department or Nassau County Department of Public Works, as the same may be amended from time to time, enacted, or adopted. The Permittee shall obtain, at its sole cost and expense, any and all approvals, permits and other licenses required by federal, state and local laws, rules, regulations and orders which are or may become necessary including any Nassau County Department of Health permits required, any and all inspections of the Nassau County Fire Marshall's Office, and be subject to the Policies and Standards for Marketing and Advertising (hereinafter, the "County's Advertising Policy") attached hereto as Exhibit "A", as may be amended from time to time by the County.

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(b) <u>Nassau County Living Wage Law.</u> Pursuant to LL 1-2006, as amended, and to the extent that a waiver has not been obtained in accordance with such law or any rules of the County Executive, the Contractor agrees as follows:

- (i) Contractor shall comply with the applicable requirements of the Living Wage Law, as amended;
- (ii) Failure to comply with the Living Wage Law, as amended, may constitutes a material breach of this Agreement, the occurrence of which shall be determined solely by the County. Contractor has the right to cure such breach within thirty days of receipt of notice of breach from the County. In the event that such breach is not timely cured, the County may terminate this Agreement as well as exercise any other rights available to the County under applicable law.
- (iii) On a yearly basis, Contractor shall provide the County with any material changes to its Certificate of Compliance, attached to this Agreement as Appendix L.

(c) <u>Records Access.</u> The parties acknowledge and agree that all records, information, and data ("Information") acquired in connection with performance or administration of this Agreement shall be used and disclosed solely for the purpose of performance and administration of the contract or as required by law. The Bureau acknowledges that Contractor Information in the County's possession may be subject to disclosure under Section 87 of the New York State Public Officer's Law. In the event that such a request for disclosure is made, the County shall make reasonable efforts to notify the Bureau of such request prior to disclosure of the Information so that the Bureau may take such action as it deems appropriate.

## 13. Minimum Service Standards

## Regardless of whether required by Law:

(a) The Bureau shall, and shall cause Bureau Agents to, conduct is, his or her activities in connection with this Agreement so as not to endanger or harm any Person or property.

(b) The Bureau shall deliver services under this Agreement in a professional manner consistent with the best practices of the industry in which the Bureau operates. The Bureau shall take all actions necessary or appropriate to meet the obligation described in the immediately preceding sentence, including obtaining and maintaining, and causing all Bureau Agents to obtain and maintain, all approvals, licenses, and certifications ("Approvals") necessary or appropriate in connection with this Agreement.

(c) The Bureau specifically represents and warrants that it has and shall possess, and that its employees, agents and subcontractors have and shall possess; the required education, knowledge, experience and character necessary to qualify them individually for the particular duties they perform.

(d) In connection with the termination or impending termination of this Agreement the Bureau shall, regardless of the reason for termination, take all actions reasonably requested by the Caunty (including those set forth in other provisions of this Agreement) to assist the County in transitioning the Bureau's responsibilities under this Agreement. The provisions of this subsection shall survive the termination of this Agreement.

## 14. Indemnification; Defense; Cooperation

(a) The Bureau shall be solely responsible for and shall indemnify and hold harmless the County, the Department and its officers, employees, and agents (the "Indemnified Parties") from and against any and all liabilities, losses, costs, expenses (including, without limitation, attorneys' fees and disbursements) and damages ("Losses"), arising out of or in connection with (i) any claim that any Bureau Trademark, or any other intellectual property belonging to or supplied by the Bureau infringes upon or violate any patent, copyright, trademark, trade secret, or any other proprietary right of any third party, (ii) any breach or alleged breach of any representation, warranty or covenant of the Bureau, and (iii) any acts or omissions of the Bureau or a Bureau Agent, regardless of whether due to negligence, fault, or default, including Losses in connection with any threatened investigation, lifigation or other proceeding or preparing a defense to or prosecuting the same; provided, however, that the Bureau shall not be responsible for that portion, if any, of a Loss that is caused by the negligence of the County.

(b) The Bureau shall, upon the County's demand and at the County's direction, promptly and diligently defend, at the Bureau's own risk and expense, any and all suits, actions, or proceedings which may be brought or instituted against one or more Indemnified Parties for which the Bureau is responsible under this Section, and, further to the Bureau's indemnification obligations, the Bureau shall pay and satisfy any judgment, decree, loss or settlement in connection therewith.

(c) The Bureau shall, and shall cause Bureau Agents to, cooperate with the County and the Department in connection with the investigation, defense or prosecution of any action, suit or proceeding in connection with this Agreement, including the acts or omissions of the Bureau and/or a Bureau Agent in connection with this Agreement.

(d) The provisions of this Section shall survive the termination of this Agreement.

#### 15. Insurance

(a) <u>Types and Amounts</u>. The Bureau shall obtain and maintain throughout the term of this Agreement, at its own expense:

i. One or more policies for commercial general liability insurance, which policy(ies) shall name "Nassau County" as an additional insured and have a minimum single combined limit of liability of not less than three million dollars (\$3,000,000) per occurrence,

ii. If contracting in whole or part to provide professional services, one or more policies for professional liability insurance, which policy(ies) shall have a minimum

single combined limit liability of not less than three million dollars (\$3,000,000) per occurrence,

iii. Compensation insurance for the benefit of the Bureau's employees ("Workers' Compensation Insurance"), which insurance is in compliance with the New York State Workers' Compensation Law, and

iv. Such additional insurance as the County may from time to time specify.

(b) <u>Acceptability: Deductibles: Subcontractors</u>. All insurance obtained and maintained by the Bureau pursuant to this Agreement shall be: i. Written by one or more commercial insurance carriers licensed to do business in New York State and acceptable to the County, and ii. In form and substance acceptable to the County. The Bureau shall be solely responsible for the payment of all deductibles to which such policies are subject. The Bureau shall require any subcontractor hired in connection with this Agreement to carry insurance with the same limits and provisions required to be carried by the Bureau under this Agreement.

(c) <u>Delivery: Coverage Change; No Inconsistent Action</u>. Prior to the execution of this Agreement, copies of current certificates of insurance evidencing the insurance coverage required by this Agreement shall be delivered to the Department. Not less than thirty (30) days prior to the date of any expiration or renewal of, or actual, proposed or threatened reduction or cancellation of coverage under, any insurance required hereunder, the Bureau shall provide written notice to the Department of the same and deliver to the Department renewal or replacement certificates of insurance. The Bureau shall cause all insurance to remain in full force and effect throughout the term of this Agreement and shall not take or omit to take any action that would suspend or invalidate any of the required coverages. The failure of the Bureau to maintain Workers' Compensation Insurance shall render this contract void and of no effect. The failure of the Bureau to maintain the other required coverages shall be deemed a material breach of this Agreement upon which the County reserves the right to consider this Agreement terminated as of the date of such failure.

# 16. Assignment; Amendment; Waiver; Subcontracting.

This Agreement and the rights and obligations hereunder may not be in whole or part (i) assigned, transferred or disposed of; (ii) amended; (iii) waived; or (iv) subcontracted, without the prior written consent of the County Executive or his or her duly designated deputy (the "County Executive"), and any purported assignment, other disposal or modification without such prior written consent shall be null and void. The failure of a party to assert any of its rights under this Agreement, including the right to demand strict performance, shall not constitute a waiver of such rights.

#### 17. Termination.

(a) <u>Generally</u>. This Agreement may be terminated:

(i) For any reason by the County upon thirty (30) days' written notice to the Bureau;
 (ii) by operation of law; (iii) for "Cause" by the County immediately upon the receipt

by the Bureau of written notice of termination; (iv) upon mutual written Agreement of the County and the Bureau; and (v) in accordance with any other provisions of this Agreement expressly addressing termination.

As used in this Agreement the word "Cause" includes:

(i) A breach of this Agreement; (ii) The failure to obtain and maintain in full force and effect all Approvals required for the services described in this Agreement to be legally and professionally rendered; and (iii) The termination or impending termination of federal or state funding for the services to be provided under this Agreement if such termination is based upon the conduct or alleged conduct of the Bureau.

(b) <u>By the Bureau</u>. This Agreement may be terminated by the Bureau if performance becomes impracticable through no fault of the Bureau, where the impracticability relates to the Bureau's ability to perform its obligations and not to a judgment as to convenience or the desirability of continued performance. Termination under this subsection shall be effected by the Bureau delivering to the commissioner or other head of the Department (the "Commissioner"), at least sixty (60) days prior to the termination date (or a shorter period if sixty days' notice is impossible), a notice stating:

(i) That the Bureau is terminating this Agreement in accordance with this subsection; (ii) The date as of which this Agreement will terminate; and (iii) The facts giving rise to the Bureau's right to terminate under this subsection.

A copy of the notice given to the Commissioner shall be given to the Deputy County Executive who oversees the administration of the Department (the "Applicable DCE") on the same day that notice is given to the Commissioner.

(c) <u>Contractor Assistance upon Termination</u>. In connection with the termination or impending termination of this Agreement the Contractor shall, regardless of the reason for termination, take all actions reasonably requested by the County (including those set forth in other provisions of this Agreement) to assist the County in transitioning the Contractor's responsibilities under this Agreement. The provisions of this subsection shall survive the termination of this Agreement.

## (d) <u>Payments upon Termination</u>

Upon termination, any monies received by the Bureau pursuant to this Agreement, but not yet encumbered for goods or services obtained and/or contracted for pursuant to this Agreement shall be returned to the County within fifteen (15) business days. Upon termination, any funds paid to the Bureau by the County which were used by the Bureau in a manner that failed to comply with the terms and conditions of this Agreement must be promptly reimbursed. If there is no response or if satisfactory repayments are not made, the County under this Agreement or otherwise. The provisions of this subparagraph shall survive the expiration or termination of the Agreement.

(e) In the event of the Bureau's dissolution, insolvency or cessation of business, this Agreement shall terminate, effective seven (7) days after receipt of notice from the County, and all unallocated and/or non-appropriated funds received from the County shall be accounted for and promptly paid to the County.

## 18. Accounting Procedures; Records

(a) The Bureau shall maintain and retain, for a period of six (6) years following the later of termination of or final payment under this Agreement, complete and accurate records, documents, accounts and other evidence, whether maintained electronically or manually ("Records"), pertinent to performance under this Agreement. Records shall be maintained in accordance with Generally Accepted Accounting Principles and, if the Bureau is a non-profit entity, must comply with the accounting guidelines set forth in the federal Office of Management & Budget Circular A-122, "Cost Principles for Non-Profit Organizations." Such Records shall at all times be available for audit and inspection by the Comptroller, the Department, any other governmental authority with jurisdiction over the provision of services hereunder and/or the payment therefore, and any of their duly designated representatives. The provisions of this Section shall survive the termination of this Agreement.

(b) If the Bureau fails to cooperate with an audit by the Comptroller, the County shall have the right to suspend or partially withhold payments under this Agreement or under any other agreement between the parties until such cooperation is forthcoming. If such an audit discloses overpayments by the County to the Bureau, within thirty (30) days after the issuance of an official audit report by the Comptroller or his duly designated representatives, the Bureau shall repay the amount of such overpayment by check to the order of the Nassau County Treasurer or shall submit a proposed plan of repayment to the Comptroller. If there is no response or if satisfactory repayments are not made, the County may recoup overpayments for any amount due or becoming due to the Bureau from the County under this Agreement or otherwise. The provisions of this subparagraph shall survive the expiration or termination of the Agreement.

(c) Payments made under this Agreement are subject to revisions based on audits and inspections conducted by the Comptroller of the County or his duly designated representative.

Limitations on Actions and Special Proceedings against the County

No action or special proceeding shall lie or be prosecuted or maintained against the County upon any claims arising out of or in connection with this Agreement unless:

(a) <u>Notice</u>. At least thirty (30) days prior to seeking relief the Bureau shall have presented the demand or claim(s) upon which such action or special proceeding is based in writing to the Applicable DCE for adjustment and the County shall have neglected or refused to make an adjustment or payment on the demand or claim for thirty (30) days after presentment. The Bureau shall send or deliver copies of the documents presented to the Applicable DCE under this Section to each of:

(i) The Department and the

(ii) The County Attorney (at the address specified above for the County) on the same day that documents are sent or delivered to the Applicable DCE.

The complaint or necessary moving papers of the Bureau shall allege that the above-described actions and inactions preceded the Bureau's action or special proceeding against the County.

(b) <u>Time Limitation</u>. Such action or special proceeding is commenced within the earlier of:

(i) One (1) year of the first to occur of (A) final payment under or the termination of this Agreement, and (B) the accrual of the cause of action, and

(ii) The time specified in any other provision of this Agreement.

## 20. Work Performance Liability.

The Contractor is and shall remain primarily liable for the successful completion of all work in accordance with this Agreement irrespective of whether the Contractor is using a Contractor Agent to perform some or all of the work contemplated by this Agreement, and irrespective of whether the use of such Contractor Agent has been approved by the County.

# 21. Consent to Jurisdiction and Venue; Governing Law

Unless otherwise specified in this Agreement or required by Law, exclusive original jurisdiction for all claims or actions with respect to this Agreement shall be in the Supreme Court in Nassau County in New York State and the parties expressly waive any objections to the same on any grounds, including venue and <u>forum non conveniens</u>. This Agreement is intended as a contract under, and shall be governed and construed in accordance with, the Laws of New York State, without regard to the conflict of laws provisions thereof.

### 22. Notices

Any notice, request, demand or other communication required to be given or made in connection with this Agreement shall be:

(a) In writing,

(b) Delivered or sent

(i) By hand delivery, evidenced by a signed, dated receipt,

(ii) Postage prepaid via certified mail, return receipt requested, or

(iii) Overnight delivery via a nationally recognized courier service,

(c) Deemed given or made on the date the delivery receipt was signed by a County employee, three (3) business days after it is mailed or one (1) business day after it is released to a courier service, as applicable, and

(i) If to the Department, to the attention of the Commissioner at the address specified above for the Department,

(ii) If to an Applicable DCE, to the attention of the Applicable DCE (whose name the Bureau shall obtain from the Department) at the address specified above for the County,

(iii) If to the Comptroller, to the attention of the Comptroller at 240 Old Country Road, Mineola, NY 11501, and

(iv) If to the Bureau, to the attention of the person who executed this Agreement on behalf of the Bureau at the address specified above for the Bureau, or in each case to such other persons or addresses as shall be designated by written notice.

# 23. All Legal Provisions Deemed Included; Severability; Supremacy

(a) Every provision required by Law to be inserted into or referenced by this Agreement is intended to be a part of this Agreement. If any such provision is not inserted or referenced or is not inserted or referenced in correct form then:

(i) Such provision shall be deemed inserted into or referenced by this Agreement for purposes of interpretation and

(ii) Upon the application of either party this Agreement shall be formally amended to comply strictly with the Law, without prejudice to the rights of either party.

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(b) In the event that any provision of this Agreement shall be held to be invalid, illegal or unenforceable, the validity, legality and enforceability of the remaining provisions shall not in any way be affected or impaired thereby.

(c) Unless the application of this subsection will cause a provision required by Law to be excluded from this Agreement, in the event of an actual conflict between the terms and conditions set forth above the signature page to this Agreement and those contained in any schedule, exhibit, appendix, or attachment to this Agreement, the terms and conditions set forth above the signature page shall control. To the extent possible, all the terms of this Agreement should be read together as not conflicting.

(d) Each party has cooperated in the negotiation and preparation of this Agreement. Therefore, in the event that construction of this Agreement occurs, it shall not be construed against either party as drafter.

(d)

## 24. Section and Other Headings

The section and other headings contained in this Agreement are for reference purposes only and shall not affect the meaning or interpretation of this Agreement.

### 25. Entire Agreement

This Agreement represents the full and entire understanding and agreement between the parties with regard to the subject matter hereof and supersedes all prior agreements (whether written or oral) of the parties relating to the subject matter of this Agreement.

## 26. Administrative Service Charge

The Bureau agrees to pay the County an administrative service charge of five hundred thirty three dollars (\$533.00) for the processing of this Agreement pursuant to Ordinance Number 74-1979, as amended by Ordinance Number 201-2001 and further amended by Ordinance Number 128-2006. The administrative service charge shall be due and payable to the County by the Bureau upon signing this Agreement.

27. Executory Clause

## Notwithstanding any other provision of this Agreement:

(a) <u>Approval and Execution</u>. The County shall have no liability under this Agreement (including any extension or other modification of this Agreement) to any Person unless: i. All County approvals have been obtained, including, if required, approval by the County Legislature, and ii. this Agreement has been executed by the County Executive (as defined in this Agreement).

(b) <u>Availability of Funds</u>. The County shall have no liability under this Agreement (including any extension or other modification of this Agreement) to any Person beyond funds appropriated or otherwise lawfully available for this Agreement, and, if any portion of the funds for this Agreement are from the state and/or federal governments, then beyond funds available to the County from the state and/or federal governments.

## {REMAINDER OF PAGE INTENTIONALLY LEET BLANK.}

IN WITNESS WHEREOF, the BUREAU and the COUNTY have executed this Agreement as of the date first above written.

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NASSAU COUNTY

By: Name: Title: Deputy County Executive Date: 6/ista

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PLEASE EXECUTE IN BLUE INK

STATE OF NEW YORK) SUFFOLL)SS.: COUNTY OF MASSAU )

On the 17 day of <u>becember</u> in the year  $201^{\circ}$  before me personally came <u>Van Bacz Vows Vi</u> to me personally known, who, being by me duly sworn, did depose and say that he or she resides in the County of <u>SVFEVE</u>; that he or she is the <u>PVES</u> of <u>LICVB</u>, the corporation described herein and which executed the above instrument; and that he or she signed his or her name thereto by authority of the board of directors of said corporation.

מינמי נאופ א finds of Ante York NOTARY PUBLIC REPARTS ind in Calloix County Communication Expires Jan 18, 201

STATE OF NEW YORK) )ss.: COUNTY OF NASSAU )

On the \_\_\_\_\_ day of \_\_\_\_\_\_ in the year 20\_\_\_ before me personally came to me personally known, who, being by me duly sworn, did depose and say that he or she resides in the County of \_\_\_\_\_\_; that he or she is a Deputy County Executive of the County of Nassau, the municipal corporation described herein and which executed the above instrument; and that he or she signed his or her name thereto.

NOTARY PUBLIC

#### Appendix EE

# Equal Employment Opportunities for Minorities and Women

The provisions of this Appendix EE are hereby made a part of the document to which it is attached.

The Contractor shall comply with all federal, State and local statutory and constitutional anti-discrimination provisions. In addition, Local Law No. 14-2002, entitled "Participation by Minority Group Members and Women in Nassau County Contracts," governs all County Contracts as defined by such title and solicitations for bids or proposals for County Contracts. In accordance with Local Law 14-2002:

(a) The Contractor shall not discriminate against employees or applicants for employment because of race, creed, color, national origin, sex, age, disability or marital status in recruitment, employment, job assignments, promotions, upgradings, demotions, transfers, layoffs, terminations, and rates of pay or other forms of compensation. The Contractor will undertake or continue existing programs related to recruitment, employment, job assignments, promotions, upgradings, transfers, and rates of pay or other forms of compensation. The Contractor will undertake or continue existing programs related to recruitment, employment, job assignments, promotions, upgradings, transfers, and rates of pay or other forms of compensation to ensure that minority group members and women are afforded equal employment opportunities without discrimination.

(b) At the request of the County contracting agency, the Contractor shall request each employment agency, labor union, or authorized representative of workers with which it has a collective bargaining or other agreement or understanding, to furnish a written statement that such employment agency, union, or representative will not discriminate on the basis of race, creed, color, national origin, sex, age, disability, or marital status and that such employment agency, labor union, or representative will affirmatively cooperate in the implementation of the Contractor's obligations herein.

(c) The Contractor shall state, in all solicitations or advertisements for employees, that, in the performance of the County Contract, all qualified applicants will be afforded equal employment opportunities without discrimination because of race, creed, color, national origin, sex, age, disability or marital status.

(d) The Contractor shall make Best Efforts to solicit active participation by certified minority or women-owned business enterprises ("Certified M/WBEs").as defined in Section 101 of Local Law No. 14-2002, including the granting of Subcontracts.

(e) The Contractor shall, in its advertisements and solicitations for Subcontractors, indicate its interest in receiving bids from Certified M/WBEs and the requirement that Subcontractors must be equal opportunity employers.

(f) Contractors must notify and receive approval from the respective Department Head prior to issuing any Subcontracts and, at the time of requesting such authorization, must submit a signed Best Efforts Checklist.

(g) Contractors for projects under the supervision of the County's Department of Public Works shall also submit a utilization plan listing all proposed Subcontractors so that, to the greatest extent feasible, all Subcontractors will be approved prior to commencement of work.

Any additions or changes to the list of subcontractors under the utilization plan shall be approved by the Commissioner of the Department of Public Works when made. A copy of the utilization plan any additions or changes thereto shall be submitted by the Contractor to the Office of Minority Affairs simultaneously with the submission to the Department of Public Works.

(h) At any time after Subcontractor approval has been requested and prior to being granted, the contracting agency may require the Contractor to submit Documentation Demonstrating Best Efforts to Obtain Certified Minority or Women-owned Business Enterprises. In addition, the contracting agency may require the Contractor to submit such documentation at any time after Subcontractor approval when the contracting agency has reasonable cause to believe that the existing Best Efforts Checklist may be inaccurate. Within ten working days (10) of any such request by the contracting agency, the Contractor must submit Documentation.

(i) In the case where a request is made by the contracting agency or a Deputy County Executive acting on behalf of the contracting agency, the Contractor must, within two (2) working days of such request, submit evidence to demonstrate that it employed Best Efforts to obtain Certified M/WBE participation through proper documentation.

(j) Award of a County Contract alone shall not be deemed or interpreted as approval of all Contractor's Subcontracts and Contractor's fulfillment of Best Efforts to obtain participation by Certified M/WBEs.

(k) A Contractor shall maintain Documentation Demonstrating Best Efforts to Obtain Certified Minority or Women-owned Business Enterprises for a period of six (6) years. Failure to maintain such records shall be deemed failure to make Best Efforts to comply with this Appendix EE, evidence of false certification as M/WBE compliant or considered breach of the County Contract.

(I) The Contractor shall be bound by the provisions of Section 109 of Local Law No. 14-2002 providing for enforcement of violations as follows:

- a. Upon receipt by the Executive Director of a complaint from a contracting agency that a County Contractor has failed to comply with the provisions of Local Law No. 14-2002, this Appendix EE or any other contractual provisions included in furtherance of Local Law No. 14-2002, the Executive Director will try to resolve the matter.
- b. If efforts to resolve such matter to the satisfaction of all parties are unsuccessful, the Executive Director shall refer the matter, within thirty days (30) of receipt of the complaint, to the American Arbitration Association for proceeding thereon.
- c. Upon conclusion of the arbitration proceedings, the arbitrator shall submit to the Executive Director his recommendations regarding the imposition of sanctions, fines or penalties. The Executive Director shall either (i) adopt the recommendation of the arbitrator (ii) determine that no sanctions, fines or penalties should be imposed or (iii) modify the recommendation of the arbitrator, provided that such modification shall not expand upon any sanction recommended or impose any new sanction, or increase the amount of any recommended fine or penalty. The Executive Director, within ten days (10) of receipt of the arbitrator's award and recommendations, shall file a

determination of such matter and shall cause a copy of such determination to be served upon the respondent by personal service or by certified mail return receipt requested. The award of the arbitrator, and the fines and penalties imposed by the Executive Director, shall be final determinations and may only be vacated or modified as provided in the civil practice law and rules ("CPLR").

(m) The contractor shall provide contracting agency with information regarding all subcontracts awarded under any County Contract, including the amount of compensation paid to each Subcontractor and shall complete all forms provided by the Executive Director or the Department Head relating to subcontractor utilization and efforts to obtain M/WBE participation.

Failure to comply with provisions (a) through (m) above, as ultimately determined by the Executive Director, shall be a material breach of the contract constituting grounds for immediate termination. Once a final determination of failure to comply has been reached by the Executive Director, the determination of whether to terminate a contract shall rest with the Deputy County Executive with oversight responsibility for the contracting agency.

As used in this Appendix EE the term "Best Efforts Checklist" shall mean a list signed by the Contractor, listing the procedures it has undertaken to procure Subcontractors in accordance with this Appendix EE.

As used in this Appendix EE the term "County Contract" shall mean (i) a written agreement or purchase order instrument, providing for a total expenditure in excess of twenty-five thousand dollars (\$25,000), whereby a County contracting agency is committed to expend or does expend funds in return for labor, services, supplies, equipment, materials or any combination of the foregoing, to be performed for, or rendered or furnished to the County; or (ii) a written agreement in excess of one hundred thousand dollars (\$100,000), whereby a County contracting agency is committed to expend or does expend funds for the acquisition, construction, demolition, replacement, major repair or renovation of real property and improvements thereon. However, the term "County Contract" does not include agreements or orders for the following services: banking services, insurance policies or contracts, or contracts with a County contracting agency for the sale of bonds, notes or other securities.

As used in this Appendix EE the term "County Contractor" means an individual, business enterprise, including sole proprietorship, partnership, corporation, not-for-profit corporation, or any other person or entity other than the County, whether a contractor, licensor, licensee or any other party, that is (i) a party to a County Contract, (ii) a bidder in connection with the award of a County Contract, or (iii) a proposed party to a County Contract, but shall not include any Subcontractor.

As used in this Appendix EE the term "County Contractor" shall mean a person or firm who will manage and be responsible for an entire contracted project.

As used in this Appendix EE "Documentation Demonstrating Best Efforts to Obtain Certified Minority or Women-owned Business Enterprises" shall include, but is not limited to the following:

a.

Proof of having advertised for bids, where appropriate, in minority publications, trade newspapers/notices and magazines, trade and union publications, and

publications of general circulation in Nassau County and surrounding areas or having verbally solicited M/WBEs whom the County Contractor reasonably believed might have the qualifications to do the work. A copy of the advertisement, if used, shall be included to demonstrate that it contained language indicating that the County Contractor welcomed bids and quotes from M/WBE Subcontractors. In addition, proof of the date(s) any such advertisements appeared must be included in the Best Effort Documentation. If verbal solicitation is used, a County Contractor's affidavit with a`notary's signature and stamp shall be required as part of the documentation.

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Proof of having provided reasonable time for M/WBE Subcontractors to respond to bid opportunities according to industry norms and standards. A chart outlining the schedule/time frame used to obtain bids from M/WBEs is suggested to be included with the Best Effort Documentation Proof or affidavit of follow-up of telephone calls with potential M/WBE

subcontractors encouraging their participation. Telephone logs indicating such action can be included with the Best Effort Documentation

Proof or affidavit that M/WBE Subcontractors were allowed to review bid specifications, blue prints and all other bid/RFP related items at no charge to the M/WBEs, other than reasonable documentation costs incurred by the County Contractor that are passed onto the M/WBE.

Proof or affidavit that sufficient time prior to making award was allowed for M/WBEs to participate effectively, to the extent practicable given the timeframe of the County Contract.

Proof or affidavit that negotiations were held in Best Efforts with interested M/WBEs, and that M/WBEs were not rejected as unqualified or unacceptable without sound business reasons based on (1) a thorough investigation of M/WBE qualifications and capabilities reviewed against industry custom and standards and (2) cost of performance The basis for rejecting any M/WBE deemed unqualified by the County Contractor shall be included in the Best Effort Documentation

g. If an M/WBE is rejected based on cost, the County Contractor must submit a list of all sub-bidders for each item of work solicited and their bid prices for the work.

h. The conditions of performance expected of Subcontractors by the County Contractor must also be included with the Best Effort Documentation

County Contractors may include any other type of documentation they feel necessary to further demonstrate their Best Efforts regarding their bid documents.

As used in this Appendix EE the term "Executive Director" shall mean the Executive Director of the Nassau County Office of Minority Affairs; provided, however, that Executive Director shall include a designee of the Executive Director except in the case of final determinations issued pursuant to Section (a) through (I) of these rules.

As used in this Appendix EE the term "Subcontract" shall mean an agreement consisting of part or parts of the contracted work of the County Contractor.

As used in this Appendix EE, the term "Subcontractor" shall mean a person or firm who performs part or parts of the contracted work of a prime contractor providing services, including construction services, to the County pursuant to a county contract. Subcontractor shall include a person or firm that provides labor, professional or other services, materials or supplies to a prime contractor that are necessary for the prime contractor to fulfill its obligations to provide services to the County pursuant to a county contract. Subcontractor shall not include a supplier of materials to a contractor who has contracted to provide goods but no services to the County, nor a supplier of incidental materials to a contractor, such as office supplies, tools and other items of nominal cost that are utilized in the performance of a service contract.

Provisions requiring contractors to retain or submit documentation of best efforts to utilize certified subcontractors and requiring Department head approval prior to subcontracting shall not apply to inter-governmental agreements. In addition, the tracking of expenditures of County dollars by not-for-profit corporations, other municipalities, States, or the federal government is not required.

#### Appendix L

#### Certificate of Compliance

In compliance with Local Law 1-2006, as amended (the "Law"), the Proposer/Bidder hereby certifies the following:

1. The chief executive officer of the Proposer/Bidder is:

lan Bacztowski (Name) 330 Moror Parturay #203 Hauppange NY (Address) 631 451 3900 (Telephone Number)

- 2. The contractor agrees to either (1) comply with the requirements of the Nassau County Living Wage Law or (2) as applicable, obtain a waiver of the requirements of the Law pursuant to section 9 of the Law. In the event that the contractor does not comply with the requirements of the Law or obtain a waiver of the requirements of the Law, and such contractor establishes to the satisfaction of the Department that at the time of execution of this agreement, it had a reasonable certainty that it would receive such waiver based on the Law and Rules pertaining to waivers, the County will agree to terminate the contract without imposing costs or seeking damages against the Contractor
- 3. In the past five years, Proposer/Bidder has has has not been found by a court or a government agency to have violated federal, state, or local laws regulating payment of wages or benefits, labor relations, or occupational safety and health. If a violation has been assessed by the Proposer/Bidder, describe below:

- In the past five years, an administrative proceeding, investigation, or government body-initiated 4. judicial action \_\_\_\_\_ has \_\_\_\_ has not been commenced against or relating to the Proposer/Bidder. If such a proceeding, action, or investigation has been commenced, describe below:
  - . .
- 5. Proposer/Bidder agrees to permit access to work sites and relevant payroll records by authorized County representatives for the purpose of monitoring compliance with the Living Wage Law and investigating employee complaints of noncompliance.

I hereby certify that I have read the foregoing statement and, to the best of my knowledge and belief, it is true, correct and complete. Any statement or representation made herein shall be accurate and true as of the date stated below.

12/16/2014 Dated

Signature of Chief Executive Officer

Name of Chief Executive Officer

Sworn to before me this

day Notary Public

JOANN DIAL CTUD - : Notary Public, State of How York No. 01DICt21004 Qualified in Suttolk Coursy Commission Expires Jan 18, 20

#### EXHIBIT "A"

## POLICIES AND STANDARDS FOR MARKETING AND ADVERTISING

#### I. PURPOSE

A. Objectives. Through this policy, Nassau County (the "County") intends to establish definite, objective, uniform, and enforceable standards for advertising and marketing on County-owned properties, assets and events ("Advertising"). In setting such standards, the County seeks to fulfill certain goals and objectives, including but not limited to:

(a) maintaining the safe and orderly operation of Departments facilities;

(b) maximization of revenue generated by Advertising;

(c) maintaining a safe and welcoming environment for County residents and visitors, including minors;

(d) avoiding the identification of the County with advertisements or the viewpoints of the advertisers;

(e) maintaining an image of neutrality on political matters and other noncommercial issues that are the subject of public debate and concern; and

**B. Nonpublic Forum.** By allowing limited types of Advertising, the County does not intend to create a public forum for public discourse or expressive activity, or to provide a forum for all types of advertisements. Advertising is intended only to generate revenue for the County. The County intends that Departments assets and events constitute nonpublic forums that are subject to the restrictions set forth in Section II.

C. Reservation of Rights. The County reserves the right, from time to time, to waive, suspend, modify, or revoke the application of any or all of these policies and standards as it deems necessary to comply with legal mandates and to fulfill the goals and objectives referred to herein. All of the provisions of these policies and standards shall be deemed severable.

**D.** Disclaimer. The County reserves the right, in all circumstances, to require that an advertisement include a disclaimer indicating that it is not sponsored by, and does not necessarily reflect the views of, the County.

**E.** Applicability. These policies and standards shall apply to all property governed by the Departments pursuant to this Agreement.

#### II. ADVERTISING STANDARDS

A. Commercial Advertisements Only. Except for Advertising defined in Section II.C or Section II.D., only advertisements promoting primarily the sale of commercial goods or services are permitted.

**B.** Prohibited Advertising. Advertisements shall not be accepted, displayed or maintained on Departments assets or events if the advertisements fall within one or more of the following categories:

1) <u>Demeaning or disparaging</u>. The advertisement contains material that demeans or disparages an individual, group, or entity. An advertisement will be deemed to contain

such material where a reasonably prudent person using prevailing community standards would believe that the advertisement contains material that ridicules or mocks, is abusive or hostile to, or debases the dignity or stature of, an individual, group, or entity.

- 2) <u>Tobacco</u>. The advertisement's purpose or effect is to identify a brand of a tobacco product (any substance which contains tobacco, including, but not limited to, cigarettes, cigars, pipe tobacco and chewing tobacco), a trademark of a tobacco product or a trade name associated exclusively with a tobacco product, or to promote the use or sale of a tobacco product.
- 3) Profanity. The advertisement contains profane, vulgar, or scatological language.
- 4) <u>Firearms.</u> The advertisement either (a) contains an image of a firearm in the foreground of the main visual; or (b) contains image(s) of firearm(s) that occupy 15% or more of the overall advertisement; or (c) contain images or depictions of illegal firearms or other illegal weapons, or the unlawful use of firearms or other weapons.
- 5) <u>Violence</u>. The advertisement contains an image or description of graphic violence, including, but not limited to (1) the depiction of human or animal bodies or body parts, or fetuses, in states of mutilation, dismemberment, decomposition, or disfigurement, and (2) the depiction of weapons or other implements or devices used in the advertisement in an act or acts of violence or harm on a person or animal.
- 6) <u>Unlawful goods or services</u>. The advertisement contains any material that promotes or encourages, or appears to promote or encourage, the use or possession of unlawful or illegal goods or services.
- 7) <u>Unlawful conduct</u>. The advertisement contains any material that promotes or encourages, or appears to promote or encourage, unlawful or illegal behavior or activities.
- 8) <u>Obscenity</u>. The advertisement contains obscene material. For purposes of these policies and standards, the term "obscene" shall have the meaning contained in New York Penal Law Section 235.00, as such provision may be amended, modified or supplemented from time to time.
- 9) <u>Indecent Material</u>. The advertisement contains material which, if sold or loaned to a minor for monetary consideration with knowledge of its character and content would give rise to a violation of New York Penal Law Section 235.21, as such provision may be amended, modified, or supplemented from time to time.
- 10) <u>Offensive Sexual Material</u>. The advertisement contains material which constitutes public display of offensive sexual material in violation of New York Penal Law Section 245.11, as such provision may be amended, modified, or supplemented from time to time.
- 11) <u>Patently Offensive Material</u>. The advertisement contains material that would be deemed patently offensive by a reasonably prudent person of average sensitivity in the community.
- 12) <u>Political or "Issues" Advertising</u>. The advertisement (1) refers to a specific ballot question, initiative petition, or referendum; (2) refers to any candidate for public office; or (3) promotes, opposes or otherwise directly relates to issues of public debate on

economic, political, or social issues.

- 13) <u>Endorsement</u>. The advertisement contains any material that implies or declares an endorsement by the County of any service, product or point of view, without prior written authorization of the County.
- 14) False, misleading, or deceptive material. The advertisement contains any material which is false, misleading, or deceptive.
- 15) <u>Libelous speech, copyright infringement, etc.</u> The advertisement contains any material which is libelous or an infringement of any copyright, trade or service mark, title or slogan, or is otherwise unlawful or illegal or likely to subject the County to litigation.
- 16) <u>Right of Privacy</u>. The advertisement contains any material which violates New York Civil Rights Law Section 50, as such provision may be amended, modified, or supplemented from time to time.
- 17) <u>"Adult"-oriented goods or services</u>. The advertisement promotes or encourages, or appears to promote or encourage, a transaction related to, or uses brand names, trademarks, slogans or other materials which are identifiable with, films rated "X" or "NC-17," adult book stores, adult video stores, nude dance clubs and other adult entertainment establishments, adult telephone services, adult Internet sites, and escort services, or other similar places, things or services.
- 18) <u>Distractions and Interference</u>. The advertisement (i) displays the words "Stop," "Drive In," "Danger," or any other word, phrase, symbol or character that, as determined by the County, may interfere with, mislead, direct or distract vehicular traffic and/or (ii) comprises rotating, revolving, or flashing light devices or any moving parts.
- 19) <u>Advertisements Adverse to the County</u>. The advertisement is (i) directly adverse to the commercial or administrative interests of the County; or (ii) harmful to the morale of County employees.
- 20) <u>Alcohol Advertising</u>. The advertisement promotes the sale of wine, liquor, beer, or distilled spirits or other alcoholic beverages; provided, however, that such advertisement may be accepted, displayed or maintained if it would not otherwise qualify under one of the above categories, does not promote the abuse alcoholic products and does not use lewd or salacious content. In addition, such advertising must be removed in the event that a municipality in which the advertising is located requests that such advertising be removed. In such event, the County shall endeavor to work with the Franchisee to locate another suitable location for such advertising. However, the Franchisee shall not be entitled to a reduction in any of its payment obligations to the County in the event another suitable location cannot be found.

C. County Operations. Nothing in this policy shall limit the County's right to display on Departments assets and events any advertisements and notices that pertain to County operations or initiatives.

**D.** Existing Laws. All advertisements must comply with all applicable federal, state, and local laws, rules, and regulations.

## III. REVIEW OF ADVERTISING DECISIONS

A. Initial Reviews. The Licensee will review each advertisement to determine whether the advertisement is in conformity with the policies and standards set forth in Section II. If Licensee determines that an advertisement is not or may not be in conformity with such standards:

a) The Licensee shall promptly notify designated County staff of its determination and the reasons for its determination. Upon receipt of such notification, the County shall advise the Licensee whether the County concurs with the contractor's determination concerning the advertisement.

b) In the event that the County concurs in the determination of the Licensee, the Licensee may, in consultation with designated County staff, discuss with the advertiser one or more revisions to the advertisement, in order to bring the advertisement into conformity with the policies and standards set forth in Section II. The advertiser shall then have the option of submitting a revised advertisement for review in accordance with these policies and standards.

(c) In the event that the Licensee and the advertiser do not reach agreement with regard to a revision of the advertisement, or in the event that the Licensee and the County determine that no appropriate revision could bring the advertisement into conformity with the policies and standards set forth in Section II, the Licensee shall promptly provide the advertiser with a copy of these Policies and Standards and written notice of the determination, the reason(s) for the determination, and the advertiser's right to a review before the County's Designated Advertising Review Committee. The Licensee shall provide such committee with a copy of the written notice to the advertiser and the advertisement at issue.

**B.** Appeals to Advertising Review Committee. An advertiser may appeal a decision to reject or remove an advertisement by filing a written request with the Advertising Review Committee within ten (10) business days after receipt of the rejection or removal decision. The advertiser's request must state why the advertiser disagrees with the decision in light of the County's Advertising policies and standards. The Advertising Review Committee at a minimum shall consist of supervisory personnel from the Planning Department and the County Attorney's Office. The Advertising Review Committee shall review the basis for the rejected or removed advertisement and shall consider the advertiser's reasons for filing the request. The Advertising Review Committee shall make a decision on the request and shall notify the advertiser of its decision in writing within fifteen (15) business days after receiving the advertiser's request.