



Nassau County
Office of Purchasing

A-21-21

Staff Summary A-21-2021

Subject: EOD Robot (S/B 68066-02200-007)
Department: Department of Shared Services/Office of Purchasing
Department Head Name: Melissa Gallucci
Department Head Signature <i>Melissa Gallucci</i>

Date: April 14, 2021
Vendor Name: Telerob USA Inc.
Contract Number A-21-2021
Contract Manager Name Timothy Funaro

Proposed Legislative Action					
	To	Date	Approval	Info	Other
	Assgn Comm				
	Rules Comm				
	Full Leg				

Internal Approvals			
Date & Init.	Approval	Date & Init.	Approval
<i>MP</i>	Dept. Head		
	Budget	4/15/21 <i>GA</i>	County Atty.
	Deputy C.E.	4/14/21	County Exec.

Narrative

Purpose: To authorize and award a purchase order for an EOD Robot for the Nassau County Police Department.

Discussion: This solicitation was advised in Newsday and posted to the Nassau County Bid Solicitation Board:

17 Vendors viewed the bid

1 Woman Owned Business

0 Service Disabled (Veteran) owned

3 Minority Owned

1 Veterans Owned

8 Small business

Two (2) bids were received, Telerob USA Inc. is listed as a small business. A copy of the bid was sent to Minority Affairs.

Impact on Funding: The maximum amount authorized under this purchase order shall be Three Hundred and Ninety-Two Thousand Nine Hundred Thirty-Seven Dollars and sixty-four cents (\$392,937.64) from Grant funds.

Recommendation: Department of Shared Services, Office of Purchasing recommends an award be given to Telerob USA Inc. as the lowest responsible bidder meeting specifications.

APPROVED

T. Funaro 4/14/21
(DATE)

INSD

DEPT. OF SHARED SERVICES AND
OFFICE OF PURCHASING

2021 JUN -7 A 11:51

2021 JUN -7 A 11:51
NASSAU COUNTY
OFFICE OF PURCHASING

A RESOLUTION AUTHORIZING THE COMMISSIONER OF SHARED SERVICES TO
AWARD AND EXECUTE A PURCHASE ORDER BETWEEN THE COUNTY OF NASSAU,
ACTING ON BEHALF OF THE NASSAU COUNTY POLICE DEPARTMENT AND
TELEROB USA INC.

WHEREAS, the NASSAU COUNTY DEPARTMENT OF SHARED SERVICES, OFFICE OF
PURCHASING has received competitive bids under sealed bid solicitation # 68066-02200-007 for EOD
Robot for The Nassau County Police Department as more particularly described in the bid document; and

WHEREAS, the Commissioner of Shared Services is representing to the Rules Committee that
TELEROB USA INC.. meets all specifications for the product and/or services described in the said bid
document as determined by the Commissioner of Shared Services.

RESOLVED, that the Rules Committee of the Nassau County Legislature authorizes the
Commissioner of Shared Services to award and execute the said Purchase Order with TELEROB USA
INC.

COUNTY OF NASSAU

INTER -- DEPARTMENTAL MEMO

TO: CLERK OF THE COUNTY LEGISLATURE

A-21-2021


FROM: MELISSA GALLUCCI - COMMISSIONER OF SHARED SERVICES

DATE: April 14, 2021

SUBJECT: RESOLUTION -- THE NASSAU COUNTY POLICE DEPARTMENT

THIS RESOLUTION IS RECOMMENDED BY THE COMMISSIONER OF SHARED SERVICES TO AUTHORIZE AN AWARD AND TO EXECUTE A PURCHASE ORDER IN THE AMOUNT OF THREE HUNDRED AND NINETY-TWO THOUSAND NINE HUNDRED THIRTY-SEVEN dollars and SIXTY-FOUR cents. (\$392,937.64) ON BEHALF OF THE NASSAU COUNTY POLICE DEPARTMENT TO TELEROB USA INC. FOR AN EOD ROBOT.

THE ABOVE DESCRIBED RESOLUTION AND SUPPORTING DOCUMENTATION ATTACHED HERETO IS FORWARDED FOR YOUR REVIEW, APPROVAL, AND SUBSEQUENT TRANSMITTAL TO THE RULES COMMITTEE FOR INCLUSION IN ITS AGENDA.


MELISSA GALLUCCI
COMMISSIONER OF SHARED SERVICES

MS: br

ENCL: (1) STAFF SUMMARY
(2) DISCLOSURE STATEMENT
(3) RESOLUTION
(4) BID SUMMARY
(5) BID PROPOSAL
(6) CERTIFICATE OF LIABILITY INSURANCE
(7) RECOMMENDATION OF AWARD
(8) POLITICAL CONTRIBUTION FORM





COUNTY OF NASSAU

POLITICAL CAMPAIGN CONTRIBUTION DISCLOSURE FORM

1. Has the vendor or any corporate officers of the vendor provided campaign contributions pursuant to the New York State Election Law in (a) the period beginning April 1, 2016 and ending on the date of this disclosure, or (b), beginning April 1, 2018, the period beginning two years prior to the date of this disclosure and ending on the date of this disclosure, to the campaign committees of any of the following Nassau County elected officials or to the campaign committees of any candidates for any of the following Nassau County elected offices: the County Executive, the County Clerk, the Comptroller, the District Attorney, or any County Legislator?

YES ☐ NO ☒ If yes, to what campaign committee?

2. VERIFICATION: This section must be signed by a principal of the consultant, contractor or Vendor authorized as a signatory of the firm for the purpose of executing Contracts.

The undersigned affirms and so swears that he/she has read and understood the foregoing statements and they are, to his/her knowledge, true and accurate.

The undersigned further certifies and affirms that the contribution(s) to the campaign committees identified above were made freely and without duress, threat or any promise of a governmental benefit or in exchange for any benefit or remuneration.

Electronically signed and certified at the date and time indicated by:

Adam Jaroh [ADAM.JAROH@TELEROB.COM]

Dated: 02/01/2021 08:30:50 AM

Vendor: Telerob USA, Inc.

Title: President



COUNTY OF NASSAU

LOBBYIST REGISTRATION AND DISCLOSURE FORM

1. Name, address and telephone number of lobbyist(s)/lobbying organization. The term "lobbyist" means any and every person or organization retained, employed or designated by any client to influence - or promote a matter before - Nassau County, its agencies, boards, commissions, department heads, legislators or committees, including but not limited to the Open Space and Parks Advisory Committee and Planning Commission. Such matters include, but are not limited to, requests for proposals, development or improvement of real property subject to County regulation, procurements. The term "lobbyist" does not include any officer, director, trustee, employee, counsel or agent of the County of Nassau, or State of New York, when discharging his or her official duties.

None

2. List whether and where the person/organization is registered as a lobbyist (e.g., Nassau County, New York State):

None

3. Name, address and telephone number of client(s) by whom, or on whose behalf, the lobbyist is retained, employed or designated:

None

4. Describe lobbying activity conducted, or to be conducted, in Nassau County, and identify client(s) for each activity listed. See the last page for a complete description of lobbying activities.

None

5. The name of persons, organizations or governmental entities before whom the lobbyist expects to lobby:

None

6. If such lobbyist is retained or employed pursuant to a written agreement of retainer or employment, you must attach a copy of such document; and if agreement of retainer or employment is oral, attach a written statement of the substance thereof. If the written agreement of retainer or employment does not contain a signed authorization from the client by whom you have been authorized to lobby, separately attach such a written authorization from the client.

7. Has the lobbyist/lobbying organization or any of its corporate officers provided campaign contributions pursuant to the New York State Election Law in (a) the period beginning April 1, 2016 and ending on the date of this disclosure, or (b), beginning April 1, 2018, the period beginning two years prior to the date of this disclosure and ending on the date of this disclosure, to the campaign committees of any of the following Nassau County elected officials or to the campaign committees of any candidates for any of the following Nassau County elected offices: the County Executive, the County Clerk, the Comptroller, the District Attorney, or any County Legislator?

YES ☐ NO ☒ If yes, to what campaign committee? If none, you must so state:

I understand that copies of this form will be sent to the Nassau County Department of Information Technology ("IT") to be posted on the County's website.

I also understand that upon termination of retainer, employment or designation I must give written notice to the County Attorney within thirty (30) days of termination.

VERIFICATION: The undersigned affirms and so swears that he/she has read and understood the foregoing statements and they are, to his/her knowledge, true and accurate.

The undersigned further certifies and affirms that the contribution(s) to the campaign committees listed above were made freely and without duress, threat or any promise of a governmental benefit or in exchange for any benefit or remuneration.

Electronically signed and certified at the date and time indicated by:
Adam Jaroh [ADAM.JAROH@TELEROB.COM]

Dated: 02/01/2021 08:31:48 AM

Vendor: Telerob USA, Inc.

Title: President

The term lobbying shall mean any attempt to influence: any determination made by the Nassau County Legislature, or any member thereof, with respect to the introduction, passage, defeat, or substance of any local legislation or resolution; any determination by the County Executive to support, oppose, approve or disapprove any local legislation or resolution, whether or not such legislation has been introduced in the County Legislature; any determination by an elected County official or an officer or employee of the County with respect to the procurement of goods, services or construction, including the preparation of contract specifications, including but not limited to the preparation of requests for proposals, or solicitation, award or administration of a contract or with respect to the solicitation, award or administration of a grant, loan, or agreement involving the disbursement of public monies; any determination made by the County Executive, County Legislature, or by the County of Nassau, its agencies, boards, commissions department heads or committees, including but not limited to the Open Space and Parks Advisory Committee, the Planning Commission with respect to the zoning, use, development or improvement of real property subject to County regulation, or any agencies, boards, commissions, department heads or committees with respect to requests for proposals, bidding, procurement or contracting for services for the County; any determination made by an elected county official or an officer or employee of the county with respect to the terms of the acquisition or disposition by the county of any interest in real property, with respect to a license or permit for the use of real property of or by the county, or with respect to a franchise, concession or revocable consent; the proposal, adoption, amendment or rejection by an agency of any rule having the force and effect of law; the decision to hold, timing or outcome of any rate making proceeding before an agency; the agenda or any determination of a board or commission; any determination regarding the calendaring or scope of any legislature oversight hearing; the issuance, repeal, modification or substance of a County Executive Order; or any determination made by an elected county official or an officer or employee of the county to support or oppose any state or federal legislation, rule or regulation, including any determination made to support or oppose that is contingent on any amendment of such legislation, rule or regulation, whether or not such legislation has been formally introduced and whether or not such rule or regulation has been formally proposed.

The term "lobbying" or "lobbying activities" does not include: Persons engaged in drafting legislation, rules, regulations or rates; persons advising clients and rendering opinions on proposed legislation, rules, regulations or rates, where such professional services are not otherwise connected with legislative or executive action on such legislation or administrative action on such rules, regulations or rates; newspapers and other periodicals and radio and television stations and owners and employees thereof, provided that their activities in connection with proposed legislation, rules, regulations or rates are limited to the publication or broadcast of news items, editorials or other comment, or paid advertisements; persons who participate as witnesses, attorneys or other representatives in public rule-making or rate-making proceedings of a County agency, with respect to all participation by such persons which is part of the public record thereof and all preparation by such persons for such participation; persons who attempt to influence a County agency in an adjudicatory proceeding, as defined by § 102 of the New York State Administrative Procedure Act.

Business History Form

The contract shall be awarded to the responsible proposer who, at the discretion of the County, taking into consideration the reliability of the proposer and the capacity of the proposer to perform the services required by the County, offers the best value to the County and who will best promote the public interest.

In addition to the submission of proposals, each proposer shall complete and submit this questionnaire. The questionnaire shall be filled out by the owner of a sole proprietorship or by an authorized representative of the firm, corporation or partnership submitting the Proposal.

NOTE: All questions require a response, even if response is "none" or "not-applicable." No blanks.

(USE ADDITIONAL SHEETS IF NECESSARY TO FULLY ANSWER THE FOLLOWING QUESTIONS).

Date: 02/01/2021

1) Proposer's Legal Name: Adam Jaroh

2) Address of Place of Business: 8206 Edinboro Rd

City: Erie State/Province/Territory: PA Zip/Postal Code: 16509

Country: US

Address: 8724 Oriole Drive

City: Erie State/Province/Territory: PA Zip/Postal Code: 16509

Country: US

Start Date: 18-OCT-16 End Date: 05-NOV-18

3) Mailing Address (if different): _____

City: _____ State/Province/Territory: _____ Zip/Postal Code: _____

Country: _____

Phone: _____

Does the business own or rent its facilities? Rent _____ If other, please provide details: _____

4) Dun and Bradstreet number: 080472451

5) Federal I.D. Number: 81-4203989

6) The proposer is a: Corporation (Describe) _____

7) Does this business share office space, staff, or equipment expenses with any other business?

YES ☐ NO ☒ If yes, please provide details: _____

8) Does this business control one or more other businesses?

YES ☐ NO ☒ If yes, please provide details:

- 9) Does this business have one or more affiliates, and/or is it a subsidiary of, or controlled by, any other business?
YES ☒ NO ☐ If yes, please provide details:

Telerob USA Inc is a wholly owned subsidiary of Telerob GmbH in Germany.

1 File(s) Uploaded: screenshot-corporations-pa-gov-search-corpsearch-2020-02-10-16_25_38.pdf

- 10) Has the proposer ever had a bond or surety cancelled or forfeited, or a contract with Nassau County or any other government entity terminated?

YES ☐ NO ☒ If yes, state the name of bonding agency, (if a bond), date, amount of bond and reason for such cancellation or forfeiture: or details regarding the termination (if a contract).

- 11) Has the proposer, during the past seven years, been declared bankrupt?

YES ☐ NO ☒ If yes, state date, court jurisdiction, amount of liabilities and amount of assets

- 12) In the past five years, has this business and/or any of its owners and/or officers and/or any affiliated business, been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or local prosecuting or investigative agency? And/or, in the past 5 years, have any owner and/or officer of any affiliated business been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or local prosecuting or investigative agency, where such investigation was related to activities performed at, for, or on behalf of an affiliated business.

YES ☐ NO ☒ If yes, provide details for each such investigation, an explanation of the circumstances and corrective action taken.

- 13) In the past 5 years, has this business and/or any of its owners and/or officers and/or any affiliated business been the subject of an investigation by any government agency, including but not limited to federal, state and local regulatory agencies? And/or, in the past 5 years, has any owner and/or officer of an affiliated business been the subject of an investigation by any government agency, including but not limited to federal, state and local regulatory agencies, for matters pertaining to that individual's position at or relationship to an affiliated business.

YES ☐ NO ☒ If yes, provide details for each such investigation, an explanation of the circumstances and corrective action taken.

- 14) Has any current or former director, owner or officer or managerial employee of this business had, either before or during such person's employment, or since such employment if the charges pertained to events that allegedly occurred during the time of employment by the submitting business, and allegedly related to the conduct of that business:

a) Any felony charge pending?

YES ☐ NO ☒ If yes, provide details for each such investigation, an explanation of the circumstances and corrective action taken.

b) Any misdemeanor charge pending?

YES ☐ NO ☒ If yes, provide details for each such investigation, an explanation of the circumstances and corrective action taken.

c) In the past 10 years, you been convicted, after trial or by plea, of any felony and/or any other crime, an element of which relates to truthfulness or the underlying facts of which related to the conduct of business?

YES ☐ NO ☒ If yes, provide details for each such investigation, an explanation of the circumstances and corrective action taken.

d) In the past 5 years, been convicted, after trial or by plea, of a misdemeanor?

YES ☐ NO ☒ If yes, provide details for each such investigation, an explanation of the circumstances and corrective action taken.

e) In the past 5 years, been found in violation of any administrative, statutory, or regulatory provisions?

YES ☐ NO ☒ If yes, provide details for each such investigation, an explanation of the circumstances and corrective action taken.

- 15) In the past (5) years, has this business or any of its owners or officers, or any other affiliated business had any sanction imposed as a result of judicial or administrative proceedings with respect to any professional license held?

YES ☐ NO ☒ If yes, provide details for each such investigation, an explanation of the circumstances and corrective action taken.

- 16) For the past (5) tax years, has this business failed to file any required tax returns or failed to pay any applicable federal, state or local taxes or other assessed charges, including but not limited to water and sewer charges?

YES ☐ NO ☒ If yes, provide details for each such year. Provide a detailed response to all questions checked 'YES'. If you need more space, photocopy the appropriate page and attach it to the questionnaire.

- 17) Conflict of Interest:

a) Please disclose any conflicts of interest as outlined below. NOTE: If no conflicts exist, please expressly state "No conflict exists."

(i) Any material financial relationships that your firm or any firm employee has that may create a conflict of interest or the appearance of a conflict of interest in acting on behalf of Nassau County.

No conflict exists

(ii) Any family relationship that any employee of your firm has with any County public servant that may create a conflict of interest or the appearance of a conflict of interest in acting on behalf of Nassau County.

No conflict exists

(iii) Any other matter that your firm believes may create a conflict of interest or the appearance of a conflict of interest in acting on behalf of Nassau County.

No conflict exists

- b) Please describe any procedures your firm has, or would adopt, to assure the County that a conflict of interest would not exist for your firm in the future.

We do not have anyone on staff with any relations to individuals from Nassau county. We have no intent on hiring anyone from that location in the future.

- A. Include a resume or detailed description of the Proposer's professional qualifications, demonstrating extensive experience in your profession. Any prior similar experiences, and the results of these experiences, must be identified.

Have you previously uploaded the below information under in the Document Vault?

YES ☐ NO ☒

Is the proposer an individual?

YES ☐ NO ☒ Should the proposer be other than an individual, the Proposal MUST include:

- i) Date of formation;

10/18/2016

- ii) Name, addresses, and position of all persons having a financial interest in the company, including shareholders, members, general or limited partner. If none, explain.

Adam Jaroh 5360 Magnolia Bend, Fairview PA 16415 USA

Thomas Biehne Hamergrund 5, 32758 Detmold Germany

Norbert Gebbeken Eberhardstrasse 14, 73765 Neuhausen Germany

No individuals with a financial interest in the company have been attached..

- iii) Name, address and position of all officers and directors of the company. If none, explain.

No officers and directors from this company have been attached.

1 File(s) Uploaded: Scan_0011.pdf

- iv) State of incorporation (if applicable);

DE

- v) The number of employees in the firm;

4

- vi) Annual revenue of firm;

11000000

- vii) Summary of relevant accomplishments

Telerob USA has sold over 70 robots in the US during its years of operation. These have been sold to other municipalities and armed forces in the US. Telerob USA also provides all the necessary repair services in the US.

viii) Copies of all state and local licenses and permits.

B. Indicate number of years in business.

4

C. Provide any other information which would be appropriate and helpful in determining the Proposer's capacity and reliability to perform these services.

Telerob USA Inc has been operating in the US for 4 years as a wholly owned subsidiary of Telerob GmbH in Germany. Telerob GmbH has been in business for 25 years and has manufactured and distributed hundreds of robots around the world. Currently there are over 70 robots in the USA distributed by Telerob USA.

D. Provide names and addresses for no fewer than three references for whom the Proposer has provided similar services or who are qualified to evaluate the Proposer's capability to perform this work.

Company	Atlanta Police Department		
Contact Person	Sgt. Robert Bailey		
Address	1500 Key Rd		
City	Atlanta	State/Province/Territory	GA
Country	US		
Telephone	(404) 886-2863		
Fax #			
E-Mail Address	rwbailey@atlantaga.gov		

Company	New Jersey State Police		
Contact Person	Lt. Dave Yusko		
Address	1034 River Road West		
City	Trenton	State/Province/Territory	NJ
Country	US		
Telephone	(609) 462-7066		
Fax #			
E-Mail Address	lpp5814@gw.njsp.org		

Company	Pittsburgh Police Department		
Contact Person	Officer Adam Turk		
Address	1203 Western Ave		
City	Pittsburgh	State/Province/Territory	PA
Country	US		
Telephone	(412) 812-7224		
Fax #			
E-Mail Address	adam.turk@pittsburghpa.gov		

I, Adam Jaroh , hereby acknowledge that a materially false statement willfully or fraudulently made in connection with this form may result in rendering the submitting business entity and/or any affiliated entities non-responsible, and, in addition, may subject me to criminal charges.

I, Adam Jaroh , hereby certify that I have read and understand all the items contained in this form; that I supplied full and complete answers to each item therein to the best of my knowledge, information and belief; that I will notify the County in writing of any change in circumstances occurring after the submission of this form; and that all information supplied by me is true to the best of my knowledge, information and belief. I understand that the County will rely on the information supplied in this form as additional inducement to enter into a contract with the submitting business entity.

CERTIFICATION

A MATERIALLY FALSE STATEMENT WILLFULLY OR FRAUDULENTLY MADE IN CONNECTION WITH THIS QUESTIONNAIRE MAY RESULT IN RENDERING THE SUBMITTING BUSINESS ENTITY NOT RESPONSIBLE WITH RESPECT TO THE PRESENT BID OR FUTURE BIDS, AND, IN ADDITION, MAY SUBJECT THE PERSON MAKING THE FALSE STATEMENT TO CRIMINAL CHARGES.

Name of submitting business: Telerob USA, Inc

Electronically signed and certified at the date and time indicated by:
Adam Jaroh [ADAM.JAROH@TELEROB.COM]

President

Title

02/01/2021 09:18:06 AM

Date

Search entity / Select entity / Order documents

Order Business Documents

Date: 02/10/2020

Business Name History

Name	Name Type
telerob USA Inc.	Current Name

Business Entity Details

Name	telerob USA Inc.
Entity Number	6474459
Entity Type	Business Corporation
Status	Active
Citizenship	Foreign
Entity Creation Date	11/10/2016
Effective Date	11/10/2016
State Of Inc	DE
Address	6206 EDINBORO RD ERIE PA 16509 Erie

Officers

Filed Documents

The information presented below is for your reference. To place an order you will need to log in. If you do not have a PENN File account, you may register for an account by clicking here.

Show 25 entries

Filter Records

Select	Date	Document	Pages	Plain Copy Quantity#	Price	Certified Copy Quantity#	Certified Copy Price	Microfilm #	Microfilm Start	Microfilm End	Line Total
<input type="checkbox"/>	11/10/2016	Foreign Registration Statement 1	2	1	\$3.00	0	\$40.00				
<input type="checkbox"/>	02/06/2019	Statement of Certificate of Change of Registered Office for Domestic Business Corporation (1507) 2	1	1	\$3.00	0	\$40.00				

Showing 1 to 2 of 2 entries

Previous 1 Next

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<input type="checkbox"/>	All Dates	All Plain Copies	3	Quantity #	1	\$9.00					

Certified Documents

Select	Date	Document	Pages	Quantity#	Price	Line Total
<input type="checkbox"/>	02/10/2020	Certificate of Registration	1	1	\$40.00	
<input type="checkbox"/>	02/10/2020	Index and Docket Report	1	1	\$15.00	
<input type="checkbox"/>	02/10/2020	Index and Docket Certified Report	1	1	\$55.00	

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8206 Edinboro Rd.
Erie, PA 16509 USA
T: +1 (814) 528-5259

Telerob USA Inc Principals

Telerob USA Inc. is a wholly owned subsidiary of Telerob GmbH in Germany. Telerob GmbH is wholly owned by Unmanned Systems Investments GmbH (USI) in Germany. The shareholders of USI are listed below.

- Adam Jaroh
 - 5360 Magnolia Bend, Fairview PA 16415 USA
 - Chairman of the Board Telerob USA
 - President Telerob USA
 - Owns 20% of Unmanned Systems Investments
- Norbert Gebbeken
 - Eberhardstrasse 14, 73765 Neuhausen Germany
 - Board Member of Telerob USA
 - Managing Director of Telerob GmbH
 - Owns 35% of Unmanned Systems Investments
- Thomas Biehne
 - Hamergrund 5, 32758 Detmold Germany
 - Board Member of Telerob USA
 - Managing Director of Telerob GmbH
 - Owns 45% of Unmanned Systems Investments

PRINCIPAL QUESTIONNAIRE FORM

All questions on these questionnaires must be answered by all officers and any individuals who hold a ten percent (10%) or greater ownership interest in the proposer. Answers typewritten or printed in ink. If you need more space to answer any question, make as many photocopies of the appropriate page(s) as necessary and attach them to the questionnaire.

COMPLETE THIS QUESTIONNAIRE CAREFULLY AND COMPLETELY. FAILURE TO SUBMIT A COMPLETE QUESTIONNAIRE MAY MEAN THAT YOUR BID OR PROPOSAL WILL BE REJECTED AS NON-RESPONSIVE AND IT WILL NOT BE CONSIDERED FOR AWARD

1. Principal Name: Thomas Biehne
Date of birth: 09/30/1970
Home address: Hamergrund 5
City: 32758 Detmold State/Province/Territory: _____ Zip/Postal Code: _____
Country: DE

Business Address: Vogelsangstrasse 8
City: 73760 Ostfildern State/Province/Territory: _____ Zip/Postal Code: _____
Country: DE
Telephone: 49711341020

Other present address(es):
City: _____ State/Province/Territory: _____ Zip/Postal Code: _____
Country: _____
Telephone: _____

List of other addresses and telephone numbers attached

2. Positions held in submitting business and starting date of each (check all applicable)

President	_____	Treasurer	_____
Chairman of Board	_____	Shareholder	<u>10/18/2016</u>
Chief Exec. Officer	_____	Secretary	_____
Chief Financial Officer	_____	Partner	_____
Vice President	_____		
(Other)	_____		

3. Do you have an equity interest in the business submitting the questionnaire?

YES ☒ NO ☐ If Yes, provide details.

I own 35% of the Holding company in Germany that owns Telerob USA.

4. Are there any outstanding loans, guarantees or any other form of security or lease or any other type of contribution made in whole or in part between you and the business submitting the questionnaire?

YES ☐ NO ☒ If Yes, provide details.

5. Within the past 3 years, have you been a principal owner or officer of any business or notfor-profit organization other than the one submitting the questionnaire?

YES ☐ NO ☒ If Yes, provide details.

6. Has any governmental entity awarded any contracts to a business or organization listed in Section 5 in the past 3 years while you were a principal owner or officer?

YES ☐ NO ☒ If Yes, provide details.

NOTE: An affirmative answer is required below whether the sanction arose automatically, by operation of law, or as a result of any action taken by a government agency. Provide a detailed response to all questions checked "YES". If you need more space, photocopy the appropriate page and attach it to the questionnaire.

7. In the past (5) years, have you and/or any affiliated businesses or not-for-profit organizations listed in Section 5 in which you have been a principal owner or officer:

- a. Been debarred by any government agency from entering into contracts with that agency?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- b. Been declared in default and/or terminated for cause on any contract, and/or had any contracts cancelled for cause?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- c. Been denied the award of a contract and/or the opportunity to bid on a contract, including, but not limited to, failure to meet pre-qualification standards?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- d. Been suspended by any government agency from entering into any contract with it; and/or is any action pending that could formally debar or otherwise affect such business's ability to bid or propose on contract?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

8. Have any of the businesses or organizations listed in response to Question 5 filed a bankruptcy petition and/or been the subject of involuntary bankruptcy proceedings during the past 7 years, and/or for any portion of the last 7 year period, been in a state of bankruptcy as a result of bankruptcy proceedings initiated more than 7 years ago and/or is any such business now the subject of any pending bankruptcy proceedings, whenever initiated?

YES ☐ NO ☒ If 'Yes', provide details for each such instance. (Provide a detailed response to all questions check "Yes". If you need more space, photocopy the appropriate page and attached it to the questionnaire.)

9.

a. Is there any felony charge pending against you?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

b. Is there any misdemeanor charge pending against you?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

c. Is there any administrative charge pending against you?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

d. In the past 10 years, have you been convicted, after trial or by plea, of any felony, or of any other crime, an element of which relates to truthfulness or the underlying facts of which related to the conduct of business? Y

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

e. In the past 5 years, have you been convicted, after trial or by plea, of a misdemeanor?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

f. In the past 5 years, have you been found in violation of any administrative or statutory charges?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

10. In addition to the information provided in response to the previous questions, in the past 5 years, have you been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or local prosecuting or investigative agency and/or the subject of an investigation where such investigation was related to activities performed at, for, or on behalf of the submitting business entity and/or an affiliated business listed in response to Question 5?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

11. In addition to the information provided, in the past 5 years has any business or organization listed in response to Question 5, been the subject of a criminal investigation and/or a civil anti-trust investigation and/or any other type of investigation by any government agency, including but not limited to federal, state, and local regulatory agencies while you were a principal owner or officer?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

12. In the past 5 years, have you or this business, or any other affiliated business listed in response to Question 5 had any sanction imposed as a result of judicial or administrative proceedings with respect to any professional license held?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

13. For the past 5 tax years, have you failed to file any required tax returns or failed to pay any applicable federal, state or local taxes or other assessed charges, including but not limited to water and sewer charges?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

I, Thomas Biehne, hereby acknowledge that a materially false statement willfully or fraudulently made in connection with this form may result in rendering the submitting business entity and/or any affiliated entities non-responsible, and, in addition, may subject me to criminal charges.

I, Thomas Biehne, hereby certify that I have read and understand all the items contained in this form; that I supplied full and complete answers to each item therein to the best of my knowledge, information and belief; that I will notify the County in writing of any change in circumstances occurring after the submission of this form; and that all information supplied by me is true to the best of my knowledge, information and belief. I understand that the County will rely on the information supplied in this form as additional inducement to enter into a contract with the submitting business entity.

CERTIFICATION

A MATERIALLY FALSE STATEMENT WILLFULLY OR FRAUDULENTLY MADE IN CONNECTION WITH THIS QUESTIONNAIRE MAY RESULT IN RENDERING THE SUBMITTING BUSINESS ENTITY NOT RESPONSIBLE WITH RESPECT TO THE PRESENT BID OR FUTURE BIDS, AND, IN ADDITION, MAY SUBJECT THE PERSON MAKING THE FALSE STATEMENT TO CRIMINAL CHARGES.

Telerob USA, Inc.

Name of submitting business

Electronically signed and certified at the date and time indicated by:

Thomas Biehne [THOMAS.BIEHNE@TELEROB.COM]

Board Member

Title

02/01/2021 10:15:24 AM

Date

PRINCIPAL QUESTIONNAIRE FORM

All questions on these questionnaires must be answered by all officers and any individuals who hold a ten percent (10%) or greater ownership interest in the proposer. Answers typewritten or printed in ink. If you need more space to answer any question, make as many photocopies of the appropriate page(s) as necessary and attach them to the questionnaire.

COMPLETE THIS QUESTIONNAIRE CAREFULLY AND COMPLETELY. FAILURE TO SUBMIT A COMPLETE QUESTIONNAIRE MAY MEAN THAT YOUR BID OR PROPOSAL WILL BE REJECTED AS NON-RESPONSIVE AND IT WILL NOT BE CONSIDERED FOR AWARD

1. Principal Name: Norbert Gebbeken
Date of birth: 08/24/1962
Home address: Eberhardstraße 14
City: 73765 Neuhausen State/Province/Territory: _____ Zip/Postal Code: _____
Country: DE

Business Address: Vogelsangstrasse 8
City: 73760 Ostfildern State/Province/Territory: _____ Zip/Postal Code: _____
Country: DE
Telephone: 49711341020

Other present address(es):
City: _____ State/Province/Territory: _____ Zip/Postal Code: _____
Country: _____
Telephone: _____

List of other addresses and telephone numbers attached

2. Positions held in submitting business and starting date of each (check all applicable)

President	_____	Treasurer	_____
Chairman of Board	_____	Shareholder	<u>10/18/2016</u>
Chief Exec. Officer	_____	Secretary	_____
Chief Financial Officer	_____	Partner	_____
Vice President	_____		
(Other)	_____		

3. Do you have an equity interest in the business submitting the questionnaire?

YES ☒ NO ☐ If Yes, provide details.

I own 45% of the Holding company in Germany that owns Telerob USA.

4. Are there any outstanding loans, guarantees or any other form of security or lease or any other type of contribution made in whole or in part between you and the business submitting the questionnaire?

YES ☐ NO ☒ If Yes, provide details.

5. Within the past 3 years, have you been a principal owner or officer of any business or notfor-profit organization other than the one submitting the questionnaire?

YES ☐ NO ☒ If Yes, provide details.

6. Has any governmental entity awarded any contracts to a business or organization listed in Section 5 in the past 3 years while you were a principal owner or officer?

YES ☐ NO ☒ If Yes, provide details.

NOTE: An affirmative answer is required below whether the sanction arose automatically, by operation of law, or as a result of any action taken by a government agency. Provide a detailed response to all questions checked "YES". If you need more space, photocopy the appropriate page and attach it to the questionnaire.

7. In the past (5) years, have you and/or any affiliated businesses or not-for-profit organizations listed in Section 5 in which you have been a principal owner or officer:

- a. Been debarred by any government agency from entering into contracts with that agency?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- b. Been declared in default and/or terminated for cause on any contract, and/or had any contracts cancelled for cause?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- c. Been denied the award of a contract and/or the opportunity to bid on a contract, including, but not limited to, failure to meet pre-qualification standards?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- d. Been suspended by any government agency from entering into any contract with it; and/or is any action pending that could formally debar or otherwise affect such business's ability to bid or propose on contract?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

8. Have any of the businesses or organizations listed in response to Question 5 filed a bankruptcy petition and/or been the subject of involuntary bankruptcy proceedings during the past 7 years, and/or for any portion of the last 7 year period, been in a state of bankruptcy as a result of bankruptcy proceedings initiated more than 7 years ago and/or is any such business now the subject of any pending bankruptcy proceedings, whenever initiated?

YES ☐ NO ☒ If 'Yes', provide details for each such instance. (Provide a detailed response to all questions check "Yes". If you need more space, photocopy the appropriate page and attached it to the questionnaire.)

9.

a. Is there any felony charge pending against you?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

b. Is there any misdemeanor charge pending against you?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

c. Is there any administrative charge pending against you?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

d. In the past 10 years, have you been convicted, after trial or by plea, of any felony, or of any other crime, an element of which relates to truthfulness or the underlying facts of which related to the conduct of business? Y

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

e. In the past 5 years, have you been convicted, after trial or by plea, of a misdemeanor?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

f. In the past 5 years, have you been found in violation of any administrative or statutory charges?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

10. In addition to the information provided in response to the previous questions, in the past 5 years, have you been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or local prosecuting or investigative agency and/or the subject of an investigation where such investigation was related to activities performed at, for, or on behalf of the submitting business entity and/or an affiliated business listed in response to Question 5?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

11. In addition to the information provided, in the past 5 years has any business or organization listed in response to Question 5, been the subject of a criminal investigation and/or a civil anti-trust investigation and/or any other type of investigation by any government agency, including but not limited to federal, state, and local regulatory agencies while you were a principal owner or officer?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

12. In the past 5 years, have you or this business, or any other affiliated business listed in response to Question 5 had any sanction imposed as a result of judicial or administrative proceedings with respect to any professional license held?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

13. For the past 5 tax years, have you failed to file any required tax returns or failed to pay any applicable federal, state or local taxes or other assessed charges, including but not limited to water and sewer charges?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

I, Norbert Gebbeken , hereby acknowledge that a materially false statement willfully or fraudulently made in connection with this form may result in rendering the submitting business entity and/or any affiliated entities non-responsible, and, in addition, may subject me to criminal charges.

I, Norbert Gebbeken , hereby certify that I have read and understand all the items contained in this form; that I supplied full and complete answers to each item therein to the best of my knowledge, information and belief; that I will notify the County in writing of any change in circumstances occurring after the submission of this form; and that all information supplied by me is true to the best of my knowledge, information and belief. I understand that the County will rely on the information supplied in this form as additional inducement to enter into a contract with the submitting business entity.

CERTIFICATION

A MATERIALLY FALSE STATEMENT WILLFULLY OR FRAUDULENTLY MADE IN CONNECTION WITH THIS QUESTIONNAIRE MAY RESULT IN RENDERING THE SUBMITTING BUSINESS ENTITY NOT RESPONSIBLE WITH RESPECT TO THE PRESENT BID OR FUTURE BIDS, AND, IN ADDITION, MAY SUBJECT THE PERSON MAKING THE FALSE STATEMENT TO CRIMINAL CHARGES.

Telerob USA, Inc.

Name of submitting business

Electronically signed and certified at the date and time indicated by:

Norbert Gebbeken [NORBERT.GEBBEKEN@TELEROB.COM]

Board Member

Title

02/01/2021 09:32:10 AM

Date

PRINCIPAL QUESTIONNAIRE FORM

All questions on these questionnaires must be answered by all officers and any individuals who hold a ten percent (10%) or greater ownership interest in the proposer. Answers typewritten or printed in ink. If you need more space to answer any question, make as many photocopies of the appropriate page(s) as necessary and attach them to the questionnaire.

COMPLETE THIS QUESTIONNAIRE CAREFULLY AND COMPLETELY. FAILURE TO SUBMIT A COMPLETE QUESTIONNAIRE MAY MEAN THAT YOUR BID OR PROPOSAL WILL BE REJECTED AS NON-RESPONSIVE AND IT WILL NOT BE CONSIDERED FOR AWARD

1. Principal Name: Adam Jaroh
Date of birth: 11/30/1983
Home address: 5360 Magnolia Bnd
City: Fairview State/Province/Territory: PA Zip/Postal Code: 16415
Country: US

Business Address: 8206 Edinboro Rd
City: Erie State/Province/Territory: PA Zip/Postal Code: 16509
Country: US
Telephone: 2674218640

Other present address(es):
City: _____ State/Province/Territory: _____ Zip/Postal Code: _____
Country: _____
Telephone: _____

List of other addresses and telephone numbers attached

2. Positions held in submitting business and starting date of each (check all applicable)

President	<u>10/18/2016</u>	Treasurer	_____
Chairman of Board	<u>10/18/2016</u>	Shareholder	_____
Chief Exec. Officer	_____	Secretary	_____
Chief Financial Officer	_____	Partner	_____
Vice President	_____		
(Other)	_____		

3. Do you have an equity interest in the business submitting the questionnaire?

YES ☒ NO ☐ If Yes, provide details.

I own 20% of the Holding company in Germany that owns Telerob USA.

4. Are there any outstanding loans, guarantees or any other form of security or lease or any other type of contribution made in whole or in part between you and the business submitting the questionnaire?

YES ☐ NO ☒ If Yes, provide details.

5. Within the past 3 years, have you been a principal owner or officer of any business or notfor-profit organization other than the one submitting the questionnaire?

YES ☒ NO ☐ If Yes, provide details.

I am a 50% owner of GI2 Technologies LLC which has its headquarters at 114 Potters Lane, Port Matilda PA

6. Has any governmental entity awarded any contracts to a business or organization listed in Section 5 in the past 3 years while you were a principal owner or officer?

YES ☒ NO ☐ If Yes, provide details.

The FBI purchased equipment from GI2 Technologies. The total purchase was less than \$10,000

NOTE: An affirmative answer is required below whether the sanction arose automatically, by operation of law, or as a result of any action taken by a government agency. Provide a detailed response to all questions checked "YES". If you need more space, photocopy the appropriate page and attach it to the questionnaire.

7. In the past (5) years, have you and/or any affiliated businesses or not-for-profit organizations listed in Section 5 in which you have been a principal owner or officer:

- a. Been debarred by any government agency from entering into contracts with that agency?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- b. Been declared in default and/or terminated for cause on any contract, and/or had any contracts cancelled for cause?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- c. Been denied the award of a contract and/or the opportunity to bid on a contract, including, but not limited to, failure to meet pre-qualification standards?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- d. Been suspended by any government agency from entering into any contract with it; and/or is any action pending that could formally debar or otherwise affect such business's ability to bid or propose on contract?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

8. Have any of the businesses or organizations listed in response to Question 5 filed a bankruptcy petition and/or been the subject of involuntary bankruptcy proceedings during the past 7 years, and/or for any portion of the last 7 year period, been in a state of bankruptcy as a result of bankruptcy proceedings initiated more than 7 years ago and/or is any such business now the subject of any pending bankruptcy proceedings, whenever

initiated?

YES ☐ NO ☒ If 'Yes', provide details for each such instance. (Provide a detailed response to all questions check "Yes". If you need more space, photocopy the appropriate page and attached it to the questionnaire.)

9.

a. Is there any felony charge pending against you?
YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

b. Is there any misdemeanor charge pending against you?
YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

c. Is there any administrative charge pending against you?
YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

d. In the past 10 years, have you been convicted, after trial or by plea, of any felony, or of any other crime, an element of which relates to truthfulness or the underlying facts of which related to the conduct of business? Y
YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

e. In the past 5 years, have you been convicted, after trial or by plea, of a misdemeanor?
YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

f. In the past 5 years, have you been found in violation of any administrative or statutory charges?
YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

10. In addition to the information provided in response to the previous questions, in the past 5 years, have you

been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or local prosecuting or investigative agency and/or the subject of an investigation where such investigation was related to activities performed at, for, or on behalf of the submitting business entity and/or an affiliated business listed in response to Question 5?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

11. In addition to the information provided, in the past 5 years has any business or organization listed in response to Question 5, been the subject of a criminal investigation and/or a civil anti-trust investigation and/or any other type of investigation by any government agency, including but not limited to federal, state, and local regulatory agencies while you were a principal owner or officer?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

12. In the past 5 years, have you or this business, or any other affiliated business listed in response to Question 5 had any sanction imposed as a result of judicial or administrative proceedings with respect to any professional license held?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

13. For the past 5 tax years, have you failed to file any required tax returns or failed to pay any applicable federal, state or local taxes or other assessed charges, including but not limited to water and sewer charges?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

I, Adam Jaroh, hereby acknowledge that a materially false statement willfully or fraudulently made in connection with this form may result in rendering the submitting business entity and/or any affiliated entities non-responsible, and, in addition, may subject me to criminal charges.

I, Adam Jaroh, hereby certify that I have read and understand all the items contained in this form; that I supplied full and complete answers to each item therein to the best of my knowledge, information and belief; that I will notify the County in writing of any change in circumstances occurring after the submission of this form; and that all information supplied by me is true to the best of my knowledge, information and belief. I understand that the County will rely on the information supplied in this form as additional inducement to enter into a contract with the submitting business entity.

CERTIFICATION

A MATERIALLY FALSE STATEMENT WILLFULLY OR FRAUDULENTLY MADE IN CONNECTION WITH THIS QUESTIONNAIRE MAY RESULT IN RENDERING THE SUBMITTING BUSINESS ENTITY NOT RESPONSIBLE WITH RESPECT TO THE PRESENT BID OR FUTURE BIDS, AND, IN ADDITION, MAY SUBJECT THE PERSON MAKING THE FALSE STATEMENT TO CRIMINAL CHARGES.

Telerob USA, Inc

Name of submitting business

Electronically signed and certified at the date and time indicated by:

Adam Jaroh [ADAM.JAROH@TELEROB.COM]

President

Title

02/01/2021 08:34:59 AM

Date

COUNTY OF NASSAU

CONSULTANT'S, CONTRACTOR'S AND VENDOR'S DISCLOSURE FORM

1. Name of the Entity: Telerob USA Inc.

Address: 8206 Edinboro Rd

City: Erie State/Province/Territory: PA Zip/Postal Code: 16509

Country: US

2. Entity's Vendor Identification Number: 81-4203989

3. Type of Business: Closely Held Corp (specify) _____

4. List names and addresses of all principals; that is, all individuals serving on the Board of Directors or comparable body, all partners and limited partners, all corporate officers, all parties of Joint Ventures, and all members and officers of limited liability companies (attach additional sheets if necessary):

1 File(s) uploaded Telerob USA Principals.docx

No principals have been attached to this form.

5. List names and addresses of all shareholders, members, or partners of the firm. If the shareholder is not an individual, list the individual shareholders/partners/members. If a Publicly held Corporation, include a copy of the 10K in lieu of completing this section.

If none, explain.

Adam Jaroh Chairman of the Board 5360 Magnolia Bend, Fairview PA 16415 USA

Norbert Gebbeken Member of the board Eberhardstrasse 14, 73765 Neuhausen Germany

Thomas Biehne Member of the board Hamergrund 5, 32758 Detmold Germany

No shareholders, members, or partners have been attached to this form.

6. List all affiliated and related companies and their relationship to the firm entered on line 1. above (if none, enter "None"). Attach a separate disclosure form for each affiliated or subsidiary company that may take part in the performance of this contract. Such disclosure shall be updated to include affiliated or subsidiary companies not previously disclosed that participate in the performance of the contract.

Telerob Gesellschaft für Fernhantierungstechnik mbH
Vogelsangstrasse 8, 73760 Ostfildern, Germany

Telerob GmbH is the parent company of Telerob USA.

7. List all lobbyists whose services were utilized at any stage in this matter (i.e., pre-bid, bid, post-bid, etc.). If none, enter "None." The term "lobbyist" means any and every person or organization retained, employed or designated by any client to influence - or promote a matter before - Nassau County, its agencies, boards, commissions, department heads, legislators or committees, including but not limited to the Open Space and Parks Advisory Committee and Planning Commission. Such matters include, but are not limited to, requests for proposals, development or improvement of real property subject to County regulation, procurements. The term "lobbyist" does not include any officer, director, trustee, employee, counsel or agent of the County of Nassau, or State of New York, when discharging his or her official duties.

Are there lobbyists involved in this matter?

YES ☐ NO ☒

(a) Name, title, business address and telephone number of lobbyist(s):

Not applicable

(b) Describe lobbying activity of each lobbyist. See below for a complete description of lobbying activities.

Not applicable

(c) List whether and where the person/organization is registered as a lobbyist (e.g., Nassau County, New York State):

Not applicable

8. VERIFICATION: This section must be signed by a principal of the consultant, contractor or Vendor authorized as a signatory of the firm for the purpose of executing Contracts.

The undersigned affirms and so swears that he/she has read and understood the foregoing statements and they are, to his/her knowledge, true and accurate.

Electronically signed and certified at the date and time indicated by:

Adam Jaroh [ADAM.JAROH@TELEROB.COM]

Dated: 02/01/2021 09:13:55 AM


Title: President

The term lobbying shall mean any attempt to influence: any determination made by the Nassau County Legislature, or any member thereof, with respect to the introduction, passage, defeat, or substance of any local legislation or resolution; any determination by the County Executive to support, oppose, approve or disapprove any local legislation or resolution, whether or not such legislation has been introduced in the County Legislature; any determination by an elected County official or an officer or employee of the County with respect to the procurement of goods, services or construction, including the preparation of contract specifications, including but not limited to the preparation of requests for proposals, or solicitation, award or administration of a contract or with respect to the solicitation, award or administration of a grant, loan, or agreement involving the disbursement of public monies; any determination made by the County Executive, County Legislature, or by the County of Nassau, its agencies, boards, commissions, department heads or committees, including but not limited to the Open Space and Parks Advisory Committee, the Planning Commission, with respect to the zoning, use, development or improvement of real property subject to County regulation, or any agencies, boards, commissions, department heads or committees with respect to requests for proposals, bidding, procurement or contracting for services for the County; any determination made by an elected county official or an officer or employee of the county with respect to the terms of the acquisition or disposition by the county of any interest in real property, with respect to a license or permit for the use of real property of or by the county, or with respect to a franchise, concession or revocable consent; the proposal, adoption, amendment or rejection by an agency of any rule having the force and effect of law; the decision to hold, timing or outcome of any rate making proceeding before an agency; the agenda or any determination of a board or commission; any determination regarding the calendaring or scope of any legislature oversight hearing; the issuance, repeal, modification or substance of a County Executive Order; or any determination made by an elected county official or an officer or employee of the county to support or oppose any state or federal legislation, rule or regulation, including any determination made to support or oppose that is contingent on any amendment of such legislation, rule or regulation, whether or not such legislation has been formally introduced and whether or not such rule or regulation has been formally proposed.

Telerob USA Inc Principals

Adam Jaroh	President
Adam Jaroh	Chairman of the Board
Norbert Gebbeken	Board Member
Thomas Biehne	Board Member

FORMAL SEALED BID PROPOSAL

	STATE OF NEW YORK		BID NUMBER 68066-02200-007
	COUNTY OF NASSAU		Dated: Ad. 01/30/2020
	BIDS WILL BE RECEIVED AND OPENED AT OFFICE OF PURCHASING, 1 WEST STREET, NORTH ENTRANCE, MINEOLA, NEW YORK 11501 OFFICE HOURS 9 AM – NOON & 1 PM – 4:45 PM		BID OPENING DATE February 20, 2020 11:00 A.M. E.D.S.T.
BUYER Timothy Funaro		TELEPHONE 516-571-7720	REQUISITION NUMBER 68066-02200-0073 OFFICE OF PURCHASING

PREPARE YOUR BID ON THIS FORM USING BLACK INK OR TYPEWRITER

BID TITLE:	EOD Robot (Telerob USA Inc)	FEB 20 2020
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- ALL BIDS MUST BE F.O.B. DESTINATION AND INCLUDE DELIVERY WITHIN DOORS UNLESS OTHERWISE SPECIFIED

THE UNDERSIGNED BIDDER AFFIRMS AND DECLARES THAT HE/SHE HAS CAREFULLY EXAMINED THE ADVERTISED INVITATION FOR BIDS, THE BID TERMS AND CONDITIONS, AND DETAILED SPECIFICATIONS, AND CERTIFIES THAT THIS BID IS SIGNED WITH FULL KNOWLEDGE AND ACCEPTANCE OF ALL THE PROVISIONS THEREOF AND OFFERS AND AGREES, IF THIS BID IS ACCEPTED WITHIN NINETY (90) DAYS FROM THE BID OPENING DATE TO FURNISH ANY OR ALL THE ITEMS UPON WHICH PRICES ARE HEREINAFTER QUOTED IN THE QUANTITY AND AT THE PRICES BID.

CASH DISCOUNT OF 0.0 PERCENT WILL BE ALLOWED FOR PROMPT PAYMENT WITHIN 20 BUSINESS DAYS.

THE BIDDER CERTIFIES THAT: (A) THE BID HAS BEEN ARRIVED AT BY THE BIDDER INDEPENDENTLY AND HAS BEEN SUBMITTED WITHOUT COLLUSION WITH ANY OTHER VENDOR OF MATERIALS, SUPPLIES OR EQUIPMENT OF THE TYPE DESCRIBED IN INVITATION FOR BIDS, AND (B) THE CONTENTS OF THE BID HAVE NOT BEEN COMMUNICATED BY THE BIDDER, NOR, TO ITS BEST KNOWLEDGE AND BELIEF, BY ANY OF ITS EMPLOYEES OR AGENTS, TO ANY PERSON NOT AN EMPLOYEE OR AGENT OF BIDDER OR ITS SURETY ON ANY BOND FURNISHED HERewith PRIOR TO OFFICIAL OPENING OF THE BID.

DELIVERY MADE TO:
Nassau County Police Department
Arson Bomb Squad
1194 Prospect Avenue
Westbury, N.Y. 11590

GUARANTEED DELIVERY DATE
180 DAYS AFTER RECEIPT OF ORDER

EMPLOYERS FEDERAL TAX ID NUMBER 81-4203989

TOLL FREE TELEPHONE NUMBER:
BIDS MUST BE SIGNED BY PROPRIETOR, PARTNER OR OFFICER AUTHORIZED TO SIGN FOR CORPORATION

NAME OF BIDDER	Telerob USA, Inc.		
ADDRESS	8206 Edinboro Rd		
CITY	Erie	STATE	PA
ZIP CODE	16509	TELEPHONE	814-528-5259
SIGNATURE OF AUTHORIZED INDIVIDUAL	Adam Jaroh <i>PRESIDENT</i>		
	PRINT OR TYPE NAME OF SIGNER AND TITLE		

IN EXECUTING THIS BID, THE BIDDER WARRANTS THAT THE PRICES SUBMITTED HEREIN ARE NOT HIGHER THAN THOSE OFFERED TO ANY GOVERNMENTAL OR COMMERCIAL CONSUMER FOR LIKE DELIVERIES. THE PRICES HEREIN SHOULD NOT INCLUDE ANY FEDERAL EXCISE TAXES OR SALES TAXES IMPOSED BY ANY STATE OR MUNICIPAL GOVERNMENT. SUCH TAXES, IF INCLUDED, MUST BE DEDUCTED BY THE BIDDER WHEN SUBMITTING BID. BIDDERS ARE REQUESTED TO ALSO READ THE TERMS AND CONDITIONS.

BID TERMS AND CONDITIONS

1. Bids on equipment must be on standard new equipment, latest model, except as otherwise specifically stated in proposal or detailed specification. Where any part of nominal appurtenances of equipment is not described, it shall be understood that all equipment and appurtenances which are usually provided in the manufacturer's stock model shall be furnished.
2. Bids on materials and supplies must be for new items except as otherwise specifically stated in bid or detailed specifications.
3. Bidder declares that the bid is made without any connection with any other Bidder, submitting a bid for the same items, and is in all respects fair and without collusion or fraud.
4. PRICES The provisions of the New York State Fair Trade Law (Fid-Crawford Act) and the federal price discrimination law (Robinson-Patman Act) do not apply to purchases made by the County.
5. SURETY In the event that an award is made hereunder, The Director of Purchase reserves the right to request successful bidders to post, within one week, security for faithful performance, with the understanding that the whole or any part thereof may be used by the County of Nassau to supply any deficiency that may arise from any default on the part of the Bidder. Such security must meet all the requirements of the County Attorney and be approved by the County Attorney.

6. **SAMPLES** Samples, when required, must be submitted strictly in accordance with instructions; otherwise bid may not be considered. If samples are requested subsequent to bid opening they shall be delivered within five (5) days of the request for bid to have consideration. Samples must be furnished free of charge and must be accompanied by descriptive memorandum invoices indicating if the Bidder desires their return; also specifying the address to which they are to be returned, provided they have not been used or made useless by tests. Award samples may be held for comparison with deliveries. Samples will be returned at the Bidders risk and expense.
7. **Award** The Director, Office of Purchasing reserves the right before making award to make investigations as to whether or not the items, qualifications or facilities offered by the Bidder meet the requirements set forth herein and are sample and sufficient to insure the proper performance in the event of award. The Bidder must be prepared, if requested by the Director, to present evidence of experience, ability and financial standing, as well as a statement as to plant, machinery and capacity of the manufacturer for the production and distribution of the material on which he is bidding. Upon request of the Director, successful bidder shall file certification from the manufacturer relative to authorization, delivery, service and guarantees. If it is found that the conditions of the bids are not complied with or that articles or equipment proposed to be furnished do not meet the requirements called for, or that the qualification, financial standing or facilities are not satisfactory, the Director may reject such bids. It is distinctly understood, however, that nothing in the foregoing shall mean or imply that it is obligatory upon the Director to make any examinations before award; and it is further understood that, if such examination is made, it in no way relieves the Bidder from fulfilling all requirements and conditions of the bid.
8. **Awards** will be made to the lowest responsible Bidder. Cash discounts will not be a factor in determining awards, except in tie bids. Consideration will be given to the reliability of the Bidder, the quantities of the materials, equipment or supplies to be furnished, their conformity with the specifications, the purpose for which required and the terms of delivery.
9. The Director reserves the right to reject and all bids in whole or in part and to waive technical defects, irregularities and omissions if in his judgment the best interests of the County will be served.
10. Unless otherwise indicated herein, the Director reserves the right to make award by items, by classes, by group of items, or as a whole.
11. **DELIVERIES** Upon failure of the Vendor to deliver within the time specified, or within reasonable time as interpreted by the Director, or failure to make replacement of rejected articles, when so requested immediately or as directed by the Director, the Director may purchase from other sources to take the place of the item rejected or not delivered. The Director reserves the right to authorize immediate purchase from other sources against rejections on any order when necessary. On all such purchases the Vendor agrees to promptly reimburse the County for excess cost occasioned by such purchases. Should the cost be less, the Vendor shall have no claim to the difference. Such purchases will be deducted from order quantity.
12. An order may be canceled at the Vendors expense upon nonperformance. Failure of the Vendor to furnish additional surety within ten (10) days from date of requested shall be sufficient cause for the cancellation of the order.
13. When in the determination of the Director, the articles or equipment delivered fail to meet County specifications or, if in the determination of the Director, the Vendor consistently fails to deliver as ordered, the Director reserves the right, to cancel the order and purchase the balance from other sources at Vendor expense.
14. Delivery must be made as ordered and in accordance with the bid. If delivery instructions do not appear on order. It will be interpreted to mean prompt delivery. The decision of the Director as to reasonable compliance with delivery terms shall be final. Burden of proof of delay in receipt of order shall rest with the Vendor.
15. The County Agencies will not schedule any deliveries for Saturdays, Sundays or Legal Holiday, except commodities required for daily consumption or where the delivery is an emergency, a replacement, or is overdue, in which event the convenience of the Agency will govern.
16. Supplies shall be securely and properly packed for shipment, according to accepted commercial practice, without extra charge for packing cases, reels, bailing or sacks, the containers to remain the property of the agency unless definitely stated otherwise in the bid.
17. The Vendor shall be responsible for delivery of supplies in good condition at point of destination. The Vendor shall file all claims with carrier for breakage, imperfections and other losses, which will be deducted from invoices. The receiving Agency will note for the benefit of Vendor when packages are not received in good conditions.
18. All supplies which are customarily labeled or identified must have securely affixed thereto the original un-mutilated label or marking of the manufacturer.
19. Billings for deliveries must be rendered on County claim forms.
20. Furniture, machines, and other equipment must be delivered, installed and set in place as directed, ready for use unless otherwise specified.
21. Deliveries are subject to reweighing at destination by the County and payment will be made on the basis of materials delivered. Normal shrinkage will be allowed in such instances where shrinkage is possible. Short weight shall be sufficient cause for cancellation of order at Vendors expense.
22. **GUARANTEES BY BIDDER** Bidder hereby guarantees: (a) To save the County, its agents and employees harmless from liability of any nature or kind for the use of any copyrighted or un-copyrighted composition, secret process, patented or unpatented invention, article or appliance furnished or used in the performance hereof of which the Bidder is not the Patentee, assignee or licensee, and to defend any action brought against the County in the name of the County and under the direction of the County Attorney at the sole cost of the Bidder or in the sole option of the Director to pay the cost of such defense to the County. (b) His products against defective material or workmanship and to repair any damages or marring occasioned in transit.
 - (c) To furnish adequate protection from damage for all work and to repair damages of any kind, for which he or his workmen are responsible, to the building or equipment, to this own work or the work of other Vendors, or in the opinion of the Director to pay for the same by deductions in payments due under this contract.
 - (d) To pay for all permits, licenses and fees and give all notices and comply with all laws ordinances, rules and regulations of the city, village or town in which the installation his to be made, and of the County of Nassau and the State of New York.
 - (e) To carry proper insurance in the opinion of the Director, and approved by the County Attorney to protect the County from loss in case of accident, fire and theft.
 - (f) That he will keep himself fully informed, of all municipal ordinances and regulations, state and national laws in any manner affecting the work or goods herein specified, and any extra work contracted for by him, and shall at all times observe and comply with said ordinances, laws and regulations, including all provisions of the Workmen Compensation and Labor Laws, and shall indemnify and save harmless the County of Nassau and the Nassau County Legislature from loss and liability upon any and all Claims on account of any physical injury to persons, including death, or damage to property and from all cost and expenses in suits which may be brought against the same on account of such injuries irrespective of the actual cost of the same and irrespective of whether the same shall have been due to the negligence of the Bidder or his agents.
 - (g) That the items furnished shall conform to all the provisions of the bid and this warranty shall survive acceptance, or use of any material so furnished.
 - (h) That all deliveries will not be inferior to the accepted bid sample.
23. **LABOR LAWS AND ANTIDISCRIMINATION.** Upon the vendor acceptance hereof, the vendor agrees to comply with Article IX, Section 2 C of the Constitution of the State of New York, Section 220 220a, 220b, 220d, 220e and 230 of the Labor Law, Section 5 and 12 of the Lien Law, Article 2 of the Uniform Commercial Code, Sections 108 and 109 as well as Article 18 of the General Municipal Law, Section 2218 of the County Government Law of Nassau County, Section 224.2 of the Nassau County Administrative Code, the provisions of the anti-Discrimination Order of Nassau County, and the vendor shall keep himself fully informed of all additional municipal ordinances and regulations, State and National Laws in any manner affecting this order and the goods or services delivered or rendered or to be delivered or rendered there under, and shall at all times observe and comply with said ordinances, laws and regulations at his sole cost and expense.
24. **ASSIGNMENT.** The contractor is hereby prohibited from assigned, transferring, conveying, subletting or otherwise disposing of this contract or his right, title, or interest therein, or his power to execute such contract, to any other person or corporation without the previous consent in writing of the officer, board or agency awarding the contract.
25. The County of Nassau will not be responsible nor liable for any shipment or delivery of any materials, supplies, or equipment without it's express written instructions or valid Purchase Order.
26. No agreements, changes, modifications or alterations shall be deemed effective nor shall the same be binding upon the County unless in writing and signed by the Director, Office of Purchasing or his duly/ designated representative.

Director, Office of Purchasing

DISCLOSURE STATEMENT

THE NASSAU COUNTY LEGISLATURE REQUIRES THE FOLLOWING INFORMATION PRIOR TO CONSIDERATION FOR AN AWARD.

Bidders Name: Telerob USA, Inc.

Address: 8206 Edinboro Rd Erie, PA 16509

Telephone No: 814-528-5259

Fax No: N/A

1. State Whether: A Corporation X
Individual _____
Partnership _____

GUIDELINES FOR DISCLOSURE

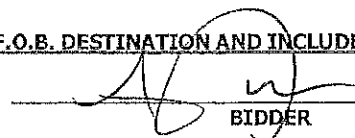
THE NASSAU COUNTY LEGISLATURE REQUIRES THE NAMES AND HOME* ADDRESSES OF ALL PRINCIPALS. DISCLOSURE MUST BE PROVIDED AS INDICATED BY TYPE OF OWNERSHIP. (PLEASE LIST ALL REQUIRED INFORMATION ON A SEPARATE SHEET AND ATTACH TO BID.)

- 1) Sole Proprietorship/Individual. The Name and Home Address of the Sole Proprietorship/Individual.
- 2) Closely Held Corporation. The Name and Home Addresses of all Shareholders, Officers and Directors.
- 3) Publicly Traded Corporation. Only the page(s) of the SEC FORM 10-K setting forth the name of all officers and directors.
- 4) Not for Profit Corporation. The Names and Home Addresses of all members, Officer and Directors.
- 5) Partnership. The Names and Home Address of all General and Limited Partners.
- 6) Limited Liability Company. The Names and Home Addresses of all Members.
- 7) Limited Liability Partnership. The Name and Home Addresses of all Members.
- 8) Joint Venture. The Names and Home Addresses of all Joint Ventures.

NOTE: IF ANY ENTITY IS TIERED, YOU MUST ALSO LIST ALL INDIVIDUAL PRINCIPALS OF THE TIERED ENTITY.
*IN THE CASE OF PUBLICLY TRADED CORPORATIONS THE SEC FORM 10K SUFFICES AND HOME ADDRESSES ARE NOT NECESSARY.

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TITLE

QUALIFICATION STATEMENT

BIDDER'S NAME: Telerob USA, Inc.

ADDRESS: 8206 Edinboro Rd, Erie, PA 16509

1. STATE WHETHER: CORPORATION X INDIVIDUAL _____ PARTNERSHIP _____

2. IF A CORPORATION OR PARTNERSHIP LIST NAME(S) AND ADDRESS(S) OF OFFICER(S) OR MEMBER(S)
PRESIDENT Adam Jaroh, address, etc

VICE PRESIDENT

SECRETARY

TREASURER

3. HAVE YOU FILED A QUALIFICATION STATEMENT WITH THE COUNTY OF NASSAU? No
IF SO WHEN?

4. HOW MANY YEARS HAS YOUR ORGANIZATION BEEN IN BUSINESS UNDER YOUR PRESENT NAME? Three (3)

5. HAVE YOU, OR YOUR FIRM, EVER FAILED TO COMPLETE ANY WORK AWARDED TO YOU? No
IF SO, WHERE AND WHY?

6. IN WHAT OTHER LINES OF BUSINESS ARE YOU OR YOUR FIRM INTERESTED? None

7. WHAT IS THE EXPERIENCE OF THE PRINCIPAL INDIVIDUALS OF YOUR ORGANIZATION RELATING TO THE SUBJECT OF THIS BID?

INDIVIDUALS NAME	PRESENT POSITION	YEARS OF EXPERIENCE	MAGNITUDE AND TYPE OF WORK	IN WHAT CAPACITY
Adam Jaroh	President	XX	Design, sales, service, applications	All

8. IN WHAT MANNER HAVE YOU INSPECTED THIS PROPOSED WORK? EXPLAIN IN DETAIL

The Nassau County bomb squad has had a demonstration of the Telemex Robot at their facility to ensure that this equipment meets their needs. We have delivered over 40 robots in the US to similar customers. The items in the bid are Telerob part numbers and match the requirements needed by the bomb squad.

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9. THE CONTRACT, IF AWARDED TO YOU OR YOUR FIRM, WILL HAVE THE PERSONAL SUPERVISION OF WHOM? GIVE NAME AND PRESENT POSITION

Adam Jaroh, President, Telerob USA, Inc.

10. BIDDERS ARE REQUIRED TO COMPLETE THIS FORM PROVIDING THREE (3) REFERENCES OF PAST PERFORMANCE. REFERENCES SHOULD INVOLVE PROJECTS AND/OR SERVICE SITUATIONS OF SIMILAR SIZE AND SCOPE TO THIS BID. REFERENCES MUST HAVE HAD DEALING WITH THE BIDDER WITHIN THE LAST THIRTY-SIX (36) MONTHS. THE COUNTY RESERVES THE RIGHT TO CONTACT ANY OR ALL OF THE REFERENCES SUPPLIED FOR AN EVALUATION OF PAST PERFORMANCE IN ORDER TO ESTABLISH THE RESPONSIBILITY OF THE BIDDER BEFORE THE ACTUAL AWARD OF THE BID AND/OR CONTRACT. COMPLETION OF THE REFERENCE FORM IS REQUIRED.

NASSAU COUNTY (AND ANY OF ITS AGENCIES) MAY BE LISTED AS AN ADDITIONAL REFERENCE, BUT MAY NOT BE SUBSTITUTED FOR ANY OF THE THREE REQUIRED REFERENCES.

1. REFERENCE'S NAME: Atlanta Police Department

ADDRESS: 1500 Key Rd

Atlanta, GA 30316

TELEPHONE: 404-886-2863 CONTACT PERSON Sgt. Robert Bailey

CONTRACT DATE: September 2018

2. REFERENCE'S NAME: New Jersey State Police

ADDRESS: 1034 River Road West

Trenton, NJ 08628

TELEPHONE: 609-462-7066 CONTACT PERSON Lt. Dave Yusko

CONTRACT DATE: November 2018

3. REFERENCE'S NAME: Pittsburgh Police Department

ADDRESS: 1203 Western Ave

Pittsburgh, PA 15233

TELEPHONE: 412-812-7224 CONTACT PERSON Officer Adam Turk

CONTRACT DATE: October 2018

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USE SEPARATE PAGE IF ADDITIONAL SPACE IS NEEDED.

I certify that all the statements contained in this document are true, complete and correct to the best of my knowledge and belief and are made in good faith, including data contained in the Organization's Relevant Experience. A false certification or failure to disclose information shall be grounds for disqualification or termination of any award.

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IRAN DIVESTMENT ACT COMPLIANCE CERTIFICATION

Pursuant to General Municipal Law Section 103-g, which generally prohibits the County from entering into contracts with persons engaged in investment activities in the energy sector of Iran, the Bidder submits the following certification:

PLEASE CHECK ONE:



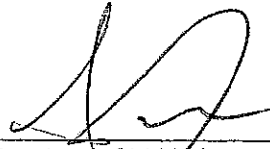
By submission of this Bid, I certify, and in the case of a joint Bid each party thereto certifies as to its own organization, under penalty of perjury, that to the best of my knowledge and belief, that the Bidder is not on the list created pursuant to paragraph (b) of subdivision 3 of Section 165-a of the State Finance Law.

OR



I am unable to certify that the Bidder does not appear on the list created pursuant to paragraph (b) of subdivision 3 of Section 165-a of the State Finance Law. I have attached a signed statement setting forth in detail why I cannot so certify.

Dated: 2/7/2020



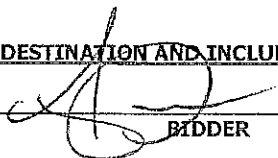
(Signature of Bidder)

Print Name: Adam Jaroh

Print Title: President

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Appendix EE

EQUAL EMPLOYMENT OPPORTUNITIES FOR MINORITIES AND WOMEN

The provisions of this Appendix EE are hereby made a part of the document to which it is attached.

The Contractor shall comply with all federal, State and local statutory and constitutional anti-discrimination provisions. In addition, Local Law No. 14-2002, entitled "Participation by Minority Group Members and Women in Nassau County Contracts," governs all County Contracts as defined by such title and solicitations for bids or proposals for County Contracts. In accordance with Local Law 14-2002:

(a) The Contractor shall not discriminate against employees or applicants for employment because of race, creed, color, national origin, sex, age, disability or marital status in recruitment, employment, job assignments, promotions, upgradings, demotions, transfers, layoffs, terminations, and rates of pay or other forms of compensation. The Contractor will undertake or continue existing programs related to recruitment, employment, job assignments, promotions, upgradings, transfers, and rates of pay or other forms of compensation to ensure that minority group members and women are afforded equal employment opportunities without discrimination.

(b) At the request of the County contracting agency, the Contractor shall request each employment agency, labor union, or authorized representative of workers with which it has a collective bargaining or other agreement or understanding, to furnish a written statement that such employment agency, union, or representative will not discriminate on the basis of race, creed, color, national origin, sex, age, disability, or marital status and that such employment agency, labor union, or representative will affirmatively cooperate in the implementation of the Contractor's obligations herein.

(c) The Contractor shall state, in all solicitations or advertisements for employees, that, in the performance of the County Contract, all qualified applicants will be afforded equal employment opportunities without discrimination because of race, creed, color, national origin, sex, age, disability or marital status.

(d) The Contractor shall make Best Efforts to solicit active participation by certified minority or women-owned business enterprises ("Certified M/WBEs") as defined in Section 101 of Local Law No. 14-2002, including the granting of Subcontracts.

(e) The Contractor shall, in its advertisements and solicitations for Subcontractors, indicate its interest in receiving bids from Certified M/WBEs and the requirement that Subcontractors must be equal opportunity employers.

(f) Contractors must notify and receive approval from the respective Department Head prior to issuing any Subcontracts and, at the time of requesting such authorization, must submit a signed Best Efforts Checklist.

(g) Contractors for projects under the supervision of the County's Department of Public Works shall also submit a utilization plan listing all proposed Subcontractors so that, to the greatest extent feasible, all Subcontractors will be approved prior to commencement of work. Any additions or changes to the list of subcontractors under the utilization plan shall be approved by the Commissioner of the Department of Public Works when made. A copy of the utilization plan any additions or changes thereto shall be submitted by the Contractor to the Office of Minority Affairs simultaneously with the submission to the Department of Public Works.

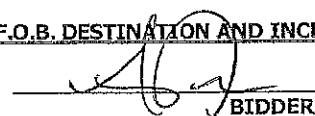
(h) At any time after Subcontractor approval has been requested and prior to being granted, the contracting agency may require the Contractor to submit Documentation Demonstrating Best Efforts to Obtain Certified Minority or Women-owned Business Enterprises. In addition, the contracting agency may require the Contractor to submit such documentation at any time after Subcontractor approval when the contracting agency has reasonable cause to believe that the existing Best Efforts Checklist may be inaccurate. Within ten working days (10) of any such request by the contracting agency, the Contractor must submit Documentation.

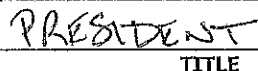
(i) In the case where a request is made by the contracting agency or a Deputy County Executive acting on behalf of the contracting agency, the Contractor must, within two (2) working days of such request, submit evidence to demonstrate that it employed Best Efforts to obtain Certified M/WBE participation through proper documentation.

(j) Award of a County Contract alone shall not be deemed or interpreted as approval of all Contractor's Subcontracts and Contractor's fulfillment of Best Efforts to obtain participation by Certified M/WBEs.

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(k) A Contractor shall maintain Documentation Demonstrating Best Efforts to Obtain Certified Minority or Women-owned Business Enterprises for a period of six (6) years. Failure to maintain such records shall be deemed failure to make Best Efforts to comply with this Appendix EE, evidence of false certification as M/WBE compliant or considered breach of the County Contract.

(l) The Contractor shall be bound by the provisions of Section 109 of Local Law No. 14-2002 providing for enforcement of violations as follows:

- a. Upon receipt by the Executive Director of a complaint from a contracting agency that a County Contractor has failed to comply with the provisions of Local Law No. 14-2002, this Appendix EE or any other contractual provisions included in furtherance of Local Law No. 14-2002, the Executive Director will try to resolve the matter.
- b. If efforts to resolve such matter to the satisfaction of all parties are unsuccessful, the Executive Director shall refer the matter, within thirty days (30) of receipt of the complaint, to the American Arbitration Association for proceeding thereon.
- c. Upon conclusion of the arbitration proceedings, the arbitrator shall submit to the Executive Director his recommendations regarding the imposition of sanctions, fines or penalties. The Executive Director shall either (i) adopt the recommendation of the arbitrator (ii) determine that no sanctions, fines or penalties should be imposed or (iii) modify the recommendation of the arbitrator, provided that such modification shall not expand upon any sanction recommended or impose any new sanction, or increase the amount of any recommended fine or penalty. The Executive Director, within ten days (10) of receipt of the arbitrators award and recommendations, shall file a determination of such matter and shall cause a copy of such determination to be served upon the respondent by personal service or by certified mail return receipt requested. The award of the arbitrator, and the fines and penalties imposed by the Executive Director, shall be final determinations and may only be vacated or modified as provided in the civil practice law and rules ("CPLR").

(m) The contractor shall provide contracting agency with information regarding all subcontracts awarded under any County Contract, including the amount of compensation paid to each Subcontractor and shall complete all forms provided by the Executive Director or the Department Head relating to subcontractor utilization and efforts to obtain M/WBE participation..

Failure to comply with provisions (a) through (m) above, as ultimately determined by the Executive Director, shall be a material breach of the contract constituting grounds for immediate termination. Once a final determination of failure to comply has been reached by the Executive Director, the determination of whether to terminate a contract shall rest with the Deputy County Executive with oversight responsibility for the contracting agency.

Provisions (a), (b) and (c) shall not be binding upon Contractors or Subcontractors in the performance of work or the provision of services or any other activity that are unrelated, separate, or distinct from the County Contract as expressed by its terms.

The requirements of the provisions (a), (b) and (c) shall not apply to any employment or application for employment outside of this County or solicitations or advertisements therefore or any existing programs of affirmative action regarding employment outside of this County and the effect of contract provisions required by these provisions (a), (b) and (c) shall be so limited.

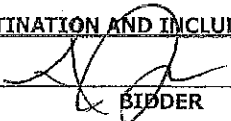
The Contractor shall include provisions (a), (b) and (c) in every Subcontract in such manner that these provisions shall be binding upon each Subcontractor as to work in connection with the County Contract.

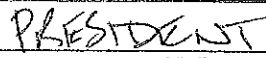
As used in this Appendix EE the term "Best Efforts Checklist" shall mean a list signed by the Contractor, listing the procedures it has undertaken to procure Subcontractors in accordance with this Appendix EE.

As used in this Appendix EE the term "County Contract" shall mean (i) a written agreement or purchase order instrument, providing for a total expenditure in excess of twenty-five thousand dollars (\$25,000), whereby a County contracting agency is committed to expend or does expend funds in return for labor, services, supplies, equipment, materials or any combination of the foregoing, to be performed for, or rendered or furnished to the County; or (ii) a written agreement in excess of one hundred thousand dollars (\$100,000), whereby a County contracting agency is committed to expend or does expend funds for the acquisition,

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construction, demolition, replacement, major repair or renovation of real property and improvements thereon. However, the term "County Contract" does not include agreements or orders for the following services: banking services, insurance policies or contracts, or contracts with a County contracting agency for the sale of bonds, notes or other securities.

As used in this Appendix EE the term "County Contractor" means an individual, business enterprise, including sole proprietorship, partnership, corporation, not-for-profit corporation, or any other person or entity other than the County, whether a contractor, licensor, licensee or any other party, that is (i) a party to a County Contract, (ii) a bidder in connection with the award of a County Contract, or (iii) a proposed party to a County Contract, but shall not include any Subcontractor.

As used in this Appendix EE the term "County Contractor" shall mean a person or firm who will manage and be responsible for an entire contracted project.

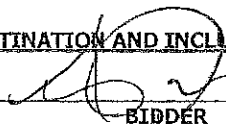
As used in this Appendix EE "Documentation Demonstrating Best Efforts to Obtain Certified Minority or Women-owned Business Enterprises" shall include, but is not limited to the following:

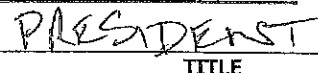
- a. Proof of having advertised for bids, where appropriate, in minority publications, trade newspapers/notices and magazines, trade and union publications, and publications of general circulation in Nassau County and surrounding areas or having verbally solicited M/WBEs whom the County Contractor reasonably believed might have the qualifications to do the work. A copy of the advertisement, if used, shall be included to demonstrate that it contained language indicating that the County Contractor welcomed bids and quotes from M/WBE Subcontractors. In addition, proof of the date(s) any such advertisements appeared must be included in the Best Effort Documentation. If verbal solicitation is used, a County Contractor's affidavit with a notary's signature and stamp shall be required as part of the documentation.
- b. Proof of having provided reasonable time for M/WBE Subcontractors to respond to bid opportunities according to industry norms and standards. A chart outlining the schedule/time frame used to obtain bids from M/WBEs is suggested to be included with the Best Effort Documentation
- c. Proof or affidavit of follow-up of telephone calls with potential M/WBE subcontractors encouraging their participation. Telephone logs indicating such action can be included with the Best Effort Documentation
- d. Proof or affidavit that M/WBE Subcontractors were allowed to review bid specifications, blue prints and all other bid/RFP related items at no charge to the M/WBEs, other than reasonable documentation costs incurred by the County Contractor that are passed onto the M/WBE.
- e. Proof or affidavit that sufficient time prior to making award was allowed for M/WBEs to participate effectively, to the extent practicable given the timeframe of the County Contract.
- f. Proof or affidavit that negotiations were held in Best Efforts with interested M/WBEs, and that M/WBEs were not rejected as unqualified or unacceptable without sound business reasons based on (1) a thorough investigation of M/WBE qualifications and capabilities reviewed against industry custom and standards and (2) cost of performance. The basis for rejecting any M/WBE deemed unqualified by the County Contractor shall be included in the Best Effort Documentation
- g. If an M/WBE is rejected based on cost, the County Contractor must submit a list of all sub-bidders for each item of work solicited and their bid prices for the work.
- h. The conditions of performance expected of Subcontractors by the County Contractor must also be included with the Best Effort Documentation
- i. County Contractors may include any other type of documentation they feel necessary to further demonstrate their Best Efforts regarding their bid documents.

As used in this Appendix EE the term "Executive Director" shall mean the Executive Director of the Nassau County Office of Minority Affairs; provided, however, that Executive Director shall include a designee of the Executive Director except in the case of final determinations issued pursuant to Section (a) through (l) of these rules.

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As used in this Appendix EE the term "Subcontract" shall mean an agreement consisting of part or parts of the contracted work of the County Contractor.

As used in this Appendix EE, the term "Subcontractor" shall mean a person or firm who performs part or parts of the contracted work of a prime contractor providing services, including construction services, to the County pursuant to a county contract. Subcontractor shall include a person or firm that provides labor, professional or other services, materials or supplies to a prime contractor that are necessary for the prime contractor to fulfill its obligations to provide services to the County pursuant to a county contract. Subcontractor shall not include a supplier of materials to a contractor who has contracted to provide goods but no services to the County, nor a supplier of incidental materials to a contractor, such as office supplies, tools and other items of nominal cost that are utilized in the performance of a service contract.


Provisions requiring contractors to retain or submit documentation of best efforts to utilize certified subcontractors and requiring Department head approval prior to subcontracting shall not apply to inter-governmental agreements. In addition, the tracking of expenditures of County dollars by not-for-profit corporations, other municipalities, States, or the federal government is not required.

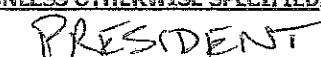
Prohibition of Gifts. In accordance with County Executive Order 2-2018, the Contractor shall not offer, give, or agree to give anything of value to any County employee, agent, consultant, construction manager, or other person or firm representing the County (a "County Representative"), including members of a County Representative's immediate family, in connection with the performance by such County Representative of duties involving transactions with the Contractor on behalf of the County, whether such duties are related to this Agreement or any other County contract or matter. As used herein, "anything of value" shall include, but not be limited to, meals, holiday gifts, holiday baskets, gift cards, tickets to golf outings, tickets to sporting events, currency of any kind, or any other gifts, gratuities, favorable opportunities or preferences. For purposes of this subsection, an immediate family member shall include a spouse, child, parent, or sibling. The Contractor shall include the provisions of this subsection in each subcontract entered into under this Agreement.

Disclosure of Conflicts of Interest. In accordance with County Executive Order 2-2018, the Contractor has disclosed as part of its response to the County's Business History Form, or other disclosure form(s), any and all instances where the Contractor employs any spouse, child, or parent of a County employee of the agency or department that contracted or procured the goods and/or services described under this Agreement. The Contractor shall have a continuing obligation, as circumstances arise, to update this disclosure throughout the term of this Agreement.

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INDEMNIFICATION:

Contractor agrees to indemnify and hold harmless County and its agents, officers and employees, from and against any and all losses, costs, expenses (including attorneys' fees and disbursements), damages and liabilities, arising out of or in connection with any acts or omissions of Contractor, its officers, agents or employees, provided, however, that Contractor shall not be responsible for that portion, if any, of a loss that is caused by the negligence of the County; and provided, further, that Contractor shall not be liable for consequential, indirect or special damages. Contractor shall, at County's demand and at County's direction, defend at its own risk and expense any and all suits, actions or legal proceedings which may be brought against County, its agents, officers or employees in connection with a loss for which Contractor is responsible under this paragraph.

DEFINITIONS:

- The term "County" as used herein, shall be deemed as reference to the County of Nassau, State of New York.
- The term "Contractor" as used herein, shall be deemed as reference to the successful bidder, vendor, proprietor, partnership, or corporation receiving an award to perform any or all of the services specified herein in accordance with the terms of this agreement.
- The term "agency" as used herein, shall be deemed as the department, division, bureau, office, agency or other Nassau County establishment authorized to receive the service specified herein.
- The term "Director" as used herein, shall be deemed as reference to the Director of the Office of Purchasing.
- The term "Blanket Order" as used herein, shall be deemed as the multiple use pricing agreement as a result of this bid.
- The term "Purchase Order" as used herein, shall be deemed as the single use pricing agreement as a result of this bid.
- The term "complete" as written in this bid must include all equipment, delivery and installation of same in its entirety, as listed in the contract documents, and is to include all supervision, labor, materials, plant equipment, transportation, testing, (if required) incidentals, and other facilities as necessary and/or required to execute all the work as herein specified, or as incidentally required to provide a complete operating installation.

NOTE: INSERT FEDERAL IDENTIFICATION NUMBER IN SPACE PROVIDED ON PAGE 1.

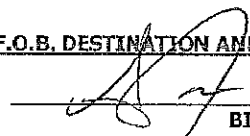
M/WBE, SDVOB and DBE Participation: The County encourages the participation of certified Service-Disabled Veteran-Owned Businesses ("SDVOB"), Minority or Women-Owned Business Enterprises ("M/WBE"), and Disadvantaged Business Enterprises ("DBE") in the bidding process. A Contractor that is certified by New York State or the County as a SDVOB, M/WBE, and/or DBE should include this information in their bid. For more information regarding the County's SDVOB, M/WBE, or DBE programs, please visit the Nassau County Office of Minority Affairs website

IMPORTANT

PRICE MUST BE INSERTED WITH TYPEWRITER OR INK. BIDS MUST BE SIGNED IN INK. TO ASSURE OFFER REACHING IN TIME, **YOU ARE URGED TO MAIL YOUR FORMAL SEALED BID EARLY. THIS FORMAL SEALED BID MUST REACH OUR OFFICE BY 11:00 A.M.** LATE FORMAL SEALED BIDS WILL NOT BE ACCEPTED.

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REQUIRED VENDOR DISCLOSURE FORMS

Prior to the bid opening, the following disclosure forms (the "Disclosure Forms") must be submitted in the Nassau County Vendor Portal at

https://apex5.nassaucountyny.gov/ords/f?p=312:LOGIN_DESKTOP:3445712403627:

- a. A duly completed and verified Business History Form, together with a current certified or verified financial statement and/or other commercially reliable written evidence of the bidder's credit, financial standing and capacity to perform in accordance with the terms of the Contract.
- b. All officers, and any individuals who hold a ten percent (10%) or greater ownership interest in the bidder, shall complete and verify the Principal Questionnaire.
- c. The County of Nassau Consultant's, Contractor's and Vendor's Disclosure Form
- d. Additionally, if the bidder utilizes the services of any individual or organization for the purposes of conducting lobbying activities and is awarded the contract, the successful proposer will be required to provide a copy of the Lobbyist Registration and Disclosure Form, completed and verified by that individual/organization.

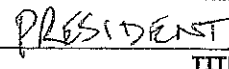
PLEASE NOTE:

- If a bidder has previously submitted the Disclosure Forms in the Nassau County Vendor Portal, the bidder must ensure that the forms on file in the Portal are current, accurate, and have been recertified within three (3) months prior to the bid opening date. The bidder must also ensure that their response to question 7, and its subparts, on the Consultant's, Contractor's, and Vendor's Disclosure Form is provided in relation to the specific solicitation under consideration.
- As an alternative to submitting the Disclosure Forms in the Nassau County Vendor Portal, a bidder may submit a hard copy of the Disclosure Forms with their bid. A bidder may obtain a hard copy of the Disclosure Forms by contacting the Buyer.

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REQUESTS FOR INFORMATION OR CLARIFICATION

Before bidding, bidders must examine all of the Contract documents, including the specifications, any drawings, and all instructions. If the bidder finds any inconsistency, ambiguity, omission or error in the specifications, drawings, instructions or any other Contract document, or if the bidder is in doubt as to the meaning of any term or condition of the Contract, the bidder must promptly so notify the **Office of Purchasing** in writing prior to the bid opening. The failure of the bidder to notify the **Office of Purchasing**, prior to the bid opening of any inconsistency, ambiguity, omission or error that the bidder actually found, or that should have been discovered by a reasonably prudent bidder, will preclude and negate acceptance of the bidder's claim.

If the **Office of Purchasing** receives a notification from a bidder of a differing site condition or an inconsistency, ambiguity, omission or error in the Contract documents, the **Office of Purchasing** will, as it deems necessary or desirable, issue a written interpretation or correction to the Contract documents as an amendment to the Contract documents. Any such amendment will be made available electronically to each person that received a copy of the Contract documents as reflected in the records of the **Office of Purchasing**, and any such amendment will also be available at the place where the Contract documents are available for inspection by prospective bidders.

Upon such mailing or delivery, such amendment shall become part of the Contract documents and shall be binding on all bidders, whether or not they have had actual notice of such addendum.

Please note that all bidder requests for information or clarification must be received by the Authority at least 72 hours prior to the bid opening. Any bidder requests for information or issues with the contract documents presented after that time may not be addressed by the Office of Purchasing.

Ordinance # 153-2018

Pursuant to Ordinance # 153-2018, a bidder that is awarded a contract under this bid is required to pay the County an administrative service charge in accordance with the following schedule:

<u>Value of Contract</u>	<u>Administrative Fee</u>
\$0-\$10,000	\$0
Over \$10,000-\$50,000	\$160
Over \$50,000-\$100,000	\$266
Over \$100,000	\$533

After an award, the successful bidder(s) will be notified by the Director of Shared Services, or their designee, when payment of the administrative charge is due. Please note, if you are a religious, charitable, nonprofit, or not-for-profit organization, please include this information in your bid for consideration by the Director of the Shared Services to waive the fee.

Ordinance # 72-2014

The bidder declares that they are a registered vendor with the County. All registered vendors must pay a Two Hundred Seventy-Five Dollar (\$275.00) per contract fee to register Blanket contracts on the County's procurement website, as required under Ordinance # 72-2014.

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INTENT

SCOPE: It is the intent of the County of Nassau to properly describe by these specifications and terms an adequate method of providing a **Robot for the Nassau County Police Department.**

PURPOSE: The purpose of this bid is to establish a price structure on which items and/or services listed herein will be purchased at once by Purchase Order.

AWARD: Award, if any, will be made to the lowest responsible bidder, who in the opinion of the Director of Purchasing, meets the specifications and qualifications stated herein. The Director of Purchasing reserves the right to make an award be items, groups, or classes of items or as a whole. Awards will be made in accordance with the terms and conditions attached hereto and made part hereof.

DELIVERY: Bidders are required to state guaranteed delivery date in terms of days after receipt of order in the space provided below and on page one. Bidders are cautioned to post realistic delivery dates. Guaranteed delivery dates will be strictly enforced. Must be made within 15 days A/R/O unless stated otherwise below:

Delivery to be made _____ within 180 _____ Days A/R/O.

Delivery shall be made **ONLY** upon receipt of a Purchase Order, or in the case of a Blanket Order, upon receipt of a Direct Purchase Order(s) from a using agency authorized to use the Blanket Order which will be issued to the successful bidder. Purchase Order and Direct Purchase Order shall indicate the destination address. Inside delivery is required on all deliveries.

Bidders agree that all orders shall be effective and binding upon the contractor when PLACED IN THE MAIL addressed to the Contractor at the address shown on the Blanket Order/Purchase Order PRIOR TO MIDNIGHT OF THE FINAL DAY OF CONTRACT.

INSPECTION: Bidders should be aware of Inspection and Delivery requirements as stipulated.

BILLING: Shall be made on County claim forms or Certified Invoices to the individual using County Agency upon completion of deliveries made against applicable Purchase Order(s) or Direct Purchase Order(s).

NO PARTIAL PAYMENTS WILL BE PAID.

*****VENDOR CLAIM CERTIFICATION*****

IF A CLAIM VOUCHER IS NOT BEING SUBMITTED, THE FOLLOWING CERTIFICATION **MUST** APPEAR ON THE INVOICE:

I HEREBY CERTIFY THAT ALL ITEMS OR SERVICES WERE DELIVERED OR RENDERED AS SET FORTH IN THIS CLAIM; THAT THE PRICES CHARGED ARE IN ACCORDANCE WITH REFERENCED PURCHASE ORDER, DIRECT PURCHASE ORDER OR CONTRACT, THAT THE CLAIM IS JUST, TRUE AND CORRECT; THAT THE BALANCE STATED HEREIN IS ACTUALLY DUE AND OWING AND HAS NOT BEEN PREVIOUSLY CLAIMED; THAT NO TAXES FROM WHICH THE COUNTY IS EXEMPT ARE INCLUDED; AND THAT ANY AMOUNTS CLAIMED FOR DISBURSEMENTS HAVE ACTUALLY AND NECESSARILY BEEN MADE.

_____ CLAIMANT NAME	_____ DATE
_____ BY (SIGNATURE)	_____ TITLE

CLAIM VOUCHERS AND CERTIFIED INVOICES NOT PROPERLY COMPLETED WILL BE RETURNED TO YOU UNPAID*

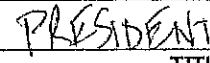
Vendors may download claim form NIFS560 at the following URL:

<http://www.nassaucountyny.gov/agencies/Comptroller/Docs/PDF/ClaimVoucherFormBlank.pdf>

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PAYMENT: A certified invoice, or a County claim form to which the invoice is attached, shall be submitted in arrears, directly to the using agency, supported by vouchers signed by agency personnel attesting to satisfactory completion of the required services as specified.

*******VENDOR CLAIM CERTIFICATION*******

If a claim voucher is not being submitted, the following certification **MUST** appear on the invoice:

I hereby certify that all items or services were delivered or rendered as set forth in this claim; that the prices charged are in accordance with referenced purchase order, delivery order or contract, that the claim is just, true and correct; that the balance stated herein is actually due and owing and has not been previously claimed; that no taxes from which the County is exempt are included; and that any amounts claimed for disbursements have actually and necessarily been made.

_____ Claimant Name	_____ Date
_____ By Signature	_____ Title

CLAIM VOUCHERS AND CERTIFIED INVOICES NOT PROPERLY COMPLETED WILL BE RETURNED TO YOU UNPAID.

Vendors may download claim form NIFS560 at the following URL:

<http://www.nassaucountyny.gov/agencies/Comptroller/Docs/PDF/ClaimVoucherFormBlank.pdf>

RETENTION OF BID: Vendor is required to make a copy of his completed bid document and applicable attachments. Any purchase orders issued against this bid will refer to the bid and attachments to designate items awarded.

METHOD OF BIDDING: Please submit unit price in the appropriate column.

PRICE DISCREPANCY: In the event of a discrepancy between the unit price and the extension price, the unit price will govern.

WARRANTY: The successful bidder warrants the equipment furnished and all associated equipment against any defects in design, workmanship and materials against failure to operate satisfactorily for one (1) year from the date of acceptance by the using department and/or agency of the equipment, other than defects or failure shown by the Contractor that have arisen solely from accident or abuse occurring after delivery to the Nassau County agency. Contractor agrees to replace any parts, which in the opinion of the user, shall fail from the above reasons.

IMPORTANT NOTES: If a company policy or trade practice requires a different warranty period, the bidder may so state without fear of disqualifications. However, the bidder is cautioned that the length of warranty may, in some cases, be a deciding factor in making an award.

Equipment furnished hereunder shall meet the standards set forth in the Occupational Safety and Health Act of 1970.

BIDDER SHALL STATE WARRANTY PERIOD: _____ Three (3) years from date of delivery

NOTE: All warranties take effect only upon written acceptance of equipment by using agency and shall run full term from that point.

BIDDER SHALL INDICATE COST AND TERM OF ANY EXTENDED WARRANTY OPTION, IF AVAILABLE:
N/A

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TAX PROVISION: Purchases made by the County of Nassau are not subject to State, Local Sales Taxes or Federal Excise Taxes. Federal Exemption #A-109538 State Exemption #EX 7213062C. The County of Nassau is not subject to any Existing "Fair Trade Agreements" and bidders should be governed accordingly.

REDUCTION IN PRICES: If an award is made, the Contractor agrees, should prices be reduced to the general trade during the requirement period, the County shall receive the benefit of such reduction immediately upon effect. It shall be incumbent upon the Contractor to notify the Purchasing Department of such price reductions.

PRICE PROTECTION: Bidders are required to state period of price protection (in terms of days) after the bid opening.

STATE PRICE PROTECTION PERIOD: 180 **DAYS AFTER BID OPENING**

EXTENSION OF PRICE: It is anticipated that additional quantities of items specified herein may be required in the ensuing year. According, the County of Nassau requests that the prices bid be protected and be available to the County of Nassau for one (1) year from the date of the award. Economic conditions may not permit the price protection for an entire year. Bidders are requested to state the period for which bid prices will be applicable to potential additional orders.
180 days.

SPECIFICATIONS: Submit complete specifications and illustrations of products offered with the bid. Acceptance of a bid and designation of a manufacturer's catalog description, brand name or number in any Purchase or Blanket Order resulting there-from shall not be construed as qualification of the specifications of this bid or relief there-from, except as specifically stated in the Purchase or Blanket Order.

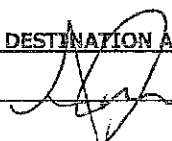
PRODUCT IDENTIFICATION: If a product(s) is identified by a BRAND NAME, a substitute of equal quality, construction, finish, composition, size, workmanship and performance characteristics may be acceptable. In submitting a bid, each bidder warrants that the substitute product being offered is an equal. Bid sheets shall be so noted of the manufacturer's name and brand of the product offered as an equal. If as a result of an award, a delivery is made of a brand or product represented as an equal which is subsequently deemed to be unacceptable, the Contractor shall be required, at his expense, to pick up the rejected item and replace it with brand(s) listed in this bid, or an acceptable equal which will have the approval of the Director.

PROTECTION FROM CLAIM AGAINST "OR EQUAL": In the event of any claim by any unsuccessful bidder concerning or relating to the issue of "equal or better" or "or equal", the successful bidder agrees, at his own cost and expense, to defend such claims or claims and agrees to hold the County of Nassau free and harmless from any and all claims for loss or damage arising out of this transaction for any reason whatsoever.

EQUIVALENT BIDS: Bidders may offer a product of the same capability, but of different manufacture and model than that specified in this bid. The use of the name of a manufacturer, brand, make or catalog designation in specifying items described herein does not restrict or preclude bidders from offering equivalent or better product bids. Such a designation is used only to indicate the character, quality and minimum performance desired. Equal or better product bids are permissible. A bidder submitting an equal or better product shall, at his own cost and expense be responsible for submitting proof and/or a demonstration of equivalence, compatibility and performance. However, acceptance of an equivalent product shall be strictly at the discretion of the Director. Any omission of the term "or equal" in any specific bid item listing should be disregarded by the bidder. All bidders shall have an absolute right to submit "equivalent" bids notwithstanding any other provision of the bid specifications.

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COMPREHENSIVE AND GENERAL LIABILITY AND HOLD HARMLESS: The Contractor agrees to indemnify and hold harmless the County of Nassau, its agents, officers and employees against any and all claims, causes of action, costs, and liabilities, in law or in equity, of every kind and nature whatsoever, directly or proximately resulting from any act of omission or commission of Contractor, its officers, agents, or employees. Contractor shall, at Nassau County's demand, defend at its own risk and expense any and all suits, actions or legal proceedings which may be brought or instituted against Nassau County, its agents, officers, or employees on any such claim, demand or cause of action, and Contractor shall pay and satisfy any judgment or decree which may be rendered against Nassau County, its agents, officers, or employees in any such suit, action or legal proceeding.

The Contractor shall obtain from an insurance company authorized to do business in the State of New York, and keep in force during the term of any agreement, a policy of Comprehensive and General Liability Insurance naming the Contractor as an insured, and naming the County of Nassau as an additional insured, including, but not limited, to the torts and negligence of Contractor's personnel, with a combined single minimum limit of three million dollars (\$3,000,000.00) for bodily injury and property damage for any one occurrence at the Contractor's sole cost and expense. Evidence of insurance may be required prior to Notice of Award or issuance of a Purchase Order.

The Contractor shall comply with all provisions of the Workers' Compensation Law and shall furnish a certificate showing evidence of current coverage.

Bidder shall list below the Insurance Company(s) holding the following documents:

A) Certificate of Insurance name the County of Nassau as co-insured: _____

Or

B) Certificate of Insurance with indemnification agreement (hold harmless clause): _____

INSURANCE AND WORKERS COMPENSATION: The successful bidder agrees to obtain from an insurance company, authorized to do business in the State of New York, and keep in force during the term of any agreement, a policy of Comprehensive and General Liability Insurance naming the Contractor as an insured, and naming the County of Nassau as an additional insured, including but not limited to the torts and negligence of Contractor's personnel, with a combined minimum single limit of three million dollars (\$3,000,000.00) for bodily injury and property damage for any one occurrence at the Contractor's sole cost and expense. Evidence of insurance may be required prior to Notice of Award or issuance of a Purchase Order.

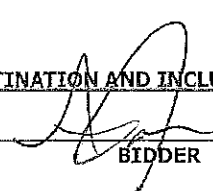
The Contractor shall comply with all provisions of the Workers' Compensation Law and shall furnish a certificate showing evidence of current coverage.

PRODUCT LIABILITY INSURANCE: The successful bidder agrees to obtain from an insurance company authorized to do business in the State of New York, and keep in force during the term of an agreement, a policy of Product Liability Insurance, including foreign objects, with a combined minimum single limit of one million dollars (\$1,000,000.00) for each occurrence, at the Contractor's sole cost and expense, and shall furnish a certificate showing evidence of current coverage. Evidence of insurance may be required prior to Notice of Award or issuance of a Purchase Order.

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ALTERNATIVE ITEM: In submitting a bid on a commodity other than as specified, bidder shall furnish complete data and identification with respect to the alternate commodity he proposes to furnish. Consideration will be given to proposals submitted on alternate commodities to the extent that such action is deemed to serve the best interests of the County. If a bidder does not indicate that the commodity he proposes to furnish is other than as specified, it will be construed to mean that the bidder proposes to furnish the exact commodity as described. Consideration of the alternate shall be at the sole discretion of the Director. **MORE THAN ONE (1) BID ON EACH ITEM WILL NOT BE CONSIDERED, UNLESS OTHERWISE SPECIFIED BY THE COUNTY.**

REPLACEMENT PARTS: The requirements specified herein represent, for the most part, replacement and/or repair components to existing and presently owned equipment, and must match and inter-member without modification with the equipment and systems indicated.

ADDITIONAL BIDS: The County reserves the right, for any un-contemplated additional requirements of extraordinary quantities of particular items to call for new bids, therefore, whenever in the opinion of the Director of the Office of Purchase it is in the best interests of the County of Nassau to do so.

NON-ASSIGNMENT: In accordance with Section 138 of the State Finance Law, the contract may not be assigned by the Contractor or its right, title or interest therein assigned, transferred, conveyed, sublet or otherwise disposed of without the previous consent, in writing, of Nassau County and any attempts to assign the contract without the County's written consent are null and void.

NON PERFORMANCE

The Contractor agrees that in the event any of the services provided for under the terms of this contract should in any way be omitted or unsatisfactorily performed by the Contractor and/or his employees, the county shall so notify the contractor verbally and follow with a written notification of the deficient services for immediate correction. In the event the Contractor does not correct the deficient services after receipt of written notification, the Nassau County Department concerned will deduct a percentage based on the work not performed or performed unsatisfactorily from the Contractor's claim for the period covered. If the Contractor continues to omit or unsatisfactorily perform the required services, the County will arrange for the work to be done by another contractor and the cost of such work shall be deducted from any monies due or that may become due to the Contractor.

DISCLAIMER

Any Blanket Purchase Order issued as a result of this bid will establish terms and conditions pursuant to which certain materials and/or services are to be supplied or performed, from time to time, for a specified period upon issuance by the County of Delivery Orders. The Blanket Purchase Order is non-exclusive and the County is not bound to purchase, and no materials are to be delivered or services performed without a Delivery Order. The County shall be under no obligation whatsoever to issue such Delivery Orders. The Blanket Purchase shall not apply in any way to items of material or service deemed by the County in its sole discretion to be extraordinary or involve any special conditions, quantities, circumstances or complexities.

EVALUATION:

The Director of the Office of Purchasing (hereinafter known as the Director) reserves the right before making award to make investigations as to whether or not the items, qualifications, services or facilities offered by the Bidder meet the requirements set forth herein and are ample and sufficient to insure the proper performance in the event of an award. The Bidder must be prepared, if requested by the Director, to present evidence of experience, ability and financial standing, as well as a statement as to plant, machinery, trained personnel and capacity for the rendition of the service on which he is bidding. Upon request of the Director of Purchasing, successful bidder shall file certification from the manufacturer relative to authorization, delivery, service and guarantees. If it is found that the conditions of the bids are not complied with or that the services or equipment proposed to be furnished do not meet the requirements called for, or that the qualifications, financial standing or facilities are not satisfactory, the Director may reject such bids. It is distinctly understood, however, that nothing in the foregoing shall mean or imply that it is obligatory upon the Director to make any examinations before award; and it is further understood that, if such examination is made, it in no way relieves the Bidder from fulfilling all requirements and conditions of the bid.

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NOTICE

READ THIS PAGE OF THE BID CAREFULLY

ALL BIDDERS MUST COMPLY WITH THIS REQUIREMENT OR YOUR BID WILL BE AUTOMATICALLY REJECTED

RIGHT TO KNOW LAW AND "OSHA"

PURSUANT TO ARTICLE 28, SECTION 876 OF THE LABOR LAW OF THE STATE OF NEW YORK, THE COUNTY OF NASSAU HAS MANDATED EMPLOYER'S RESPONSIBILITY TO PROVIDE NOTICE TO EMPLOYEES REGARDING TOXIC SUBSTANCES. TO SATISFY THIS MANDATED REQUIREMENT, WE MUST ASK FOR YOUR COOPERATION. SOME OF THE MATERIAL ON THIS BID MAY CONTAIN TOXIC SUBSTANCES. THEREFORE, YOU MUST SUBMIT, WITH YOUR BID, "**MATERIAL SAFETY DATA SHEETS**" FOR ALL MATERIALS TO BE SUPPLIED PURSUANT TO THIS BID.

FAILURE TO PROVIDE THIS INFORMATION WITH THE BID WILL RESULT IN
AUTOMATIC REJECTION OF THE BID.

IF YOUR PRODUCT **DOES NOT** CONTAIN TOXIC SUBSTANCES, PLEASE SIGN THE FOLLOWING CERTIFICATION:

CERTIFICATION:

I HEREBY CERTIFY THAT I HAVE READ THE NASSAU COUNTY NOTICE, AND FURTHER CERTIFY THAT ITEMS NUMBERED
1 (one) DO NOT CONTAIN ANY TOXIC SUBSTANCES.

X

Signature

President

Title

2/7/2020

Date

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ACCESS CLAUSE: Contractor, including its satellites, offices and/or subcontractors, if any, shall maintain full and complete books and records of accounts pertaining to this agreement, in accordance with accepted accounting practices and such other records as may be reasonably prescribed by the County of Nassau. Such books and records shall at all times be available for audit and inspection by the completion of all the services described in this agreement. Contractor further agrees that if any provision of Section 952 of the Omnibus Reconciliation Act of 1980 (PL-96-499) is found by a body of competent jurisdiction to be applicable to this contract, the Contractor agrees that it will make available upon written request by the Secretary of Health and Human Services, or the Comptroller General of the General Accounting Office, or any of their duly authorized representatives, a copy of this contract and any executed amendments thereto documents which relate to the calculation of the charges stated in the contract and copies of service reports documenting services performed. Such records will be available in accordance with the above for the period of six (6) years after the furnishing of any of the services described in this contract.

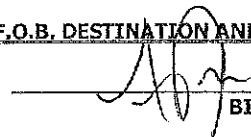
TERMINATION PREROGATIVE: The Director reserves the right to cancel the Blanket Order by giving not less than thirty (30) days written notice that, on or after a date therein specified, the contract shall be deemed terminated and cancelled.

VENDOR RESPONSIBILITY CRITERIA: The Director of Purchasing reserves the right before making an award to make investigations as to whether or not the qualifications, services, facilities or items offered by the bidder meet the requirements set forth herein and are ample and sufficient to ensure the proper performance in the event of an award. The bidder must be prepared, if requested by the Director of Purchasing, to present evidence of experience, ability, financial standing, as well as a statement as to plant, machinery, trained personnel and capacity for the rendition of the service on which the vendor is bidding. Upon request of the Director, the successful bidder shall file certification from the manufacturer relative to authorization, delivery, service and guarantees. If it is found that the conditions of the bid are not complied with or that the services or equipment proposed to be furnished do not meet the requirements called for, or that the qualifications, financial standing, or facilities are not satisfactory, the Director may reject such bids. It is distinctly understood, however, that nothing in the foregoing shall mean or imply that it is obligatory upon the Director to make any examinations before an award; and it is further understood that, if such examination is made, it in no way relieves the bidder from fulfilling all requirements and conditions of the bid.

IMPORTANT NOTE: The Director reserves the right to accept or reject any and all bids, or separable portions of offers, and waive technicalities, irregularities, and omissions if the Director determines the best interests of the County of Nassau will be served. The Director, in his sole discretion, may accept or reject illegible, incomplete or vague bids and his decision shall be final. A conditional or revocable bid which clearly communicates the terms or limitations of acceptance may be considered and contract award may be made in compliance with the bidder's conditional or revocable terms in the offer. Prior to award, the Director reserves the right to seek clarifications, request bid revisions, or to request any information deemed necessary for proper evaluation of bids from all bidders deemed to be eligible for contract award. Failure to provide requested information may result in rejection of the bid.

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BIDDER

PRESIDENT

TITLE

NON-COLLUSIVE BIDDING CERTIFICATION REQUIRED BY SECTION 139-D OF THE STATE FINANCE LAW

BY SUBMISSION OF THIS BID, BIDDER AND EACH PERSON SIGNING ON BEHALF OF BIDDER CERTIFIES, AND IN THE CASE OF A JOINT BID, EACH PARTY THERETO CERTIFIES AS TO ITS OWN ORGANIZATION, UNDER PENALTY OR PERJURY, THAT TO THE BEST OF HIS/HER KNOWLEDGE AND BELIEF:

[1] The prices of this bid have been arrived at independently, without collusion, consultation, communication, or agreement for the purposes of restricting competition, as to any matter relating to such prices with any other Bidder or with any competitor;

[2] Unless otherwise required by law, the prices which have been quoted in this bid have not been knowingly disclosed by the Bidder and will not knowingly be disclosed by the Bidder prior to opening, directly or indirectly, to any other Bidder or to any competitor; and

[3] No attempt has been made or will be made by the Bidder to induce any other person, partnership or corporation to submit or not to submit a bid for the purpose of restricting competition.

A BID SHALL NOT BE CONSIDERED FOR AWARD NOR SHALL ANY AWARD BE MADE WITH [1], [2], [3] ABOVE HAVE NOT BEEN COMPLETE WITH; PROVIDED HOWEVER, THAT IF IN ANY CASE THE BIDDER(S) CANNOT MAKE THE FOREGOING CERTIFICATION, THE BIDDER SHALL SO STATE AND SHALL FURNISH BELOW A SIGNED STATEMENT WHICH SETS FORTH IN DETAIL THE REASONS THEREFORE:

[AFFIX ADDENDUM TO THIS PAGE IF SPACE IS REQUIRED FOR STATEMENT]

Subscribed to under penalty of perjury under the laws of the State of New York,

this Seventh (7th) day of February, 20 20 as the act and deed of said Corporation or Partnership.

Identifying Data:

Potential Contractor: Telerob USA, Inc

Address: 8206

Street: Edinboro Rd

City, Town, etc: Erie, PA 16509


Telephone: 814-528-5259


Title: President

If applicable, responsible Corporate Officer

Name Adam Jaroh

Title PRESIDENT

Signature: 

 Sign Here

FAILURE TO COMPLETE THIS FORM AND SIGN IN APPROPRIATE PLACE SHALL RESULT IN AUTOMATIC REJECTION OF THE BID.

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TITLE

MANUFACTURER'S CERTIFICATE

THIS IS TO CERTIFY:

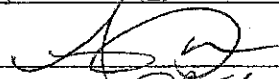
That we manufacture the commodities specified in the attached bid schedule:

That the address of the manufacturing plant is:

Telerob USA, Inc. 8206 Edinboro Rd Erie, PA 16509, USA

TELEROB USA INC

Manufacturer



Signature

PRESIDENT

Title

2/7/2020

Date

FURTHERMORE:

That we authorize

TELEROB USA INC.

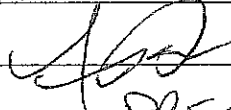
8206 EDINBORO RD, ERIE PA 16509

(Name and address of firm or individual)

As our distributor to furnish our products to the County of Nassau as provided in the attached schedules, and agree to supply said distributor such quantities of our products as may be required by the County of Nassau.

TELEROB USA INC.

Manufacturer



Signature

PRESIDENT

Title

2/7/2020

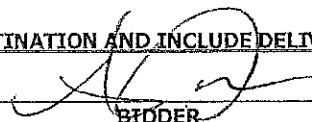
Date

MUST BE SIGNED BY AN OFFICER OF THE COMPANY. SALES AGENT OR MANAGER'S SIGNATURE WILL NOT BE ACCEPTED UNLESS LETTER OF AUTHORIZATION FROM THE MANUFACTURER IS ATTACHED.

NOTE: When bidder is other than the manufacturer, the complete certificate must be executed by the manufacturer.

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GENERAL INSTRUCTIONS: All bidders must adhere to the following conditions:

As per New York State Municipal Law 103, no exception can be taken to any material term and/or condition of this bid with the exception of any warranties as presented in this bid for the specific commodity or service required.

Any language in any proposal or document submitted by a bidder as part of their bid that is accepted by the County of Nassau cannot be in conflict with any material term and/or condition relevant to this bid with the exception of any warranties or the specifications of the commodity of service required by this bid. If there is any conflict between the bidder's terms and conditions and the terms and conditions of this bid, the terms and conditions of this bid shall govern.

Bidders must insert **FEDERAL IDENTIFICATION NUMBER** in the space provided on page one of this bid.

Late Formal Sealed Bids will NOT be accepted. Bidders are urged to mail bids early to assure delivery on time. Bids must be received by 11:00 A.M. on the bid opening date.

Prices **MUST** be inserted with **TYPEWRITER OR INK**. Entries with **WHITE OUT, CROSS-OUTS OR LIFT-OFF TAPE** **MUST** BE INITIALED or that entry will be disqualified.

Bidders should submit bid with unit price in the appropriate column on bid pages or forms attached hereto. In the event of a discrepancy between the unit price and the extension, the unit price shall govern. Bidders shall submit one (1) original bid document and all applicable attachments. Any order issued against this bid will refer to the bid and attachments to designate items awarded. Bidders agree that all, Direct Purchase Orders and/or Purchase Orders shall be effective and binding upon the Contractor when placed in the mail, addressed to the Contractor at the address shown on the Direct Purchase Order or the Purchase Order.

Bidders **MUST** state manufacturer's name and catalog number of each item bid.

ABSOLUTELY NO MINIMUM ORDERS shall be applied to this bid.

Purchases made by Nassau County are not subject to State or Local Sales Tax or Federal Excise Taxes.

Federal Exemption Number: A-109538 **State Exemption Number: EX 7213062C**

Inside (receiving dock) delivery is required on all orders.

The rights and obligations of the parties under this agreement shall be governed by the laws of the State of New York.

Bids are hereby solicited for the commodities and/or services specified herein which are to be delivered and/or performed at the locations indicated, and in strict accordance with all specifications, terms and conditions attached hereto and made part hereof.

Bid document must be signed by proprietor, partner or corporate officer.

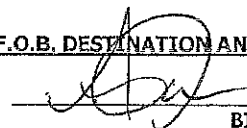
The clauses contained in these bid forms set forth the wishes of the County of Nassau in regard to the purchase and/or services required. However, the Director reserves the right to waive irregularities, omissions, or other technical defects if, in its judgment, the best interest of the County of Nassau will be served accordingly.

Bidders may take exception to paragraphs of the bid under a separate cover letter to be attached to this bid, indicating the specific bid page, paragraph and the exception(s). In any event, the decision of the Director will be final.

Qualification statement **MUST BE COMPLETED** and submitted with bid. See page 4 for further details

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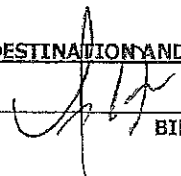
TITLE

RECORD RETENTION: Contractor shall retain complete and accurate records and documents related to this Agreement for six (6) years following the later of termination or final payment. Such records shall at all times be available for audit and inspection by the County.

Governing Law – Consent to Jurisdiction and Venue; Governing Law. Unless otherwise specified in this Agreement or required by Law, exclusive original jurisdiction for all claims or actions with respect to this Agreement shall be in the Supreme Court in Nassau County in New York State and the parties expressly waive any objections to the same on any grounds, including venue and forum non conveniens. This Agreement is intended as a contract under, and shall be governed and construed in accordance with, the Laws of New York State, without regard to the conflict of laws provisions thereof.

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Living Wage

Section 1. Authority and Usage

a. These Rules are promulgated pursuant to Local Law 1-2006, section 7(b) which authorizes the County Executive to promulgate rules to implement the provisions of the Nassau County Living Wage Law.

b. Wherever the term "Law" or "Living Wage Law" is used in this document, it shall mean Local Law 1-2006, otherwise known as the Nassau County Living Wage Law. Whenever the terms "Rule" or "Rules" are used in this document, it shall mean these Rules of the County Executive regarding the Nassau County Living Wage Law.

Section 2. Clarification of Terms

a. Awarded. "Awarded" shall mean that time at which a contractor is selected by the County, or any department of the County, to receive county financial assistance, even if that time is before execution of a county financial assistance agreement by all parties or approval of such agreement by the County Legislature.

See Living Wage Law, § 5(a) "Certification of Compliance" and § 10 "Other Provisions"

b. County Service Contract. "County Service Contract" shall mean any contract let to a contractor by the county for the furnishing of services to or for the county and that involves an expenditure equal to or greater than twenty-five thousand dollars. A contract for the sale of goods to the County, or a contract for the sale of goods where incidental services are being provided to the County, are not considered County Service Contracts. This definition shall not include contracts awarded pursuant to the county's emergency procurement procedure as set forth in section twenty-two hundred six of the county charter, inter-governmental agreements, agreements with state or local public authorities or agreements with local development corporations incorporated pursuant to section 1411 of the not-for-profit corporations law.

c. County Financial Assistance. "County Financial Assistance" shall mean any grant, loan, tax incentive or abatement, bond financing, subsidy or other form of assistance of more than fifty thousand dollars given by or through the authority or approval of the county to an entity having at least ten employees. County financial assistance shall not include industrial development bonds, community development block grant loans, and enterprise-zone-related incentives.

d. Employee and Employer.

i. Under Section 1 of the Living Wage Law, an "Employee" for the purposes of a county service contract is an employee of a county contractor "pursuant to one or more service contracts and who expends any of his or her time thereon." Thus, an Employee may be:

A. Any person hired by a County contractor specifically to work on the County Service Contract at issue

B. Any person employed by the County Contractor who works on the specific services contemplated by the County Service Contract

ii. An Employee is not:

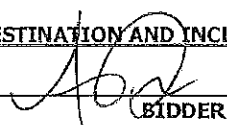
A. An employee who provides services which are only incidental to the services specified in the County Service Contract.

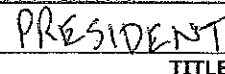
An employee who does not provide any services contemplated under the County Service Contract in Question

iii. For the purposes of the Living Wage Law, Nassau Community College is not an employer as defined in the Law. However, service contractors, financial assistance recipients and lessees of the College are employers as defined in the law and are subject to the provisions of the Living Wage Law as they are applicable.

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See Living Wage Law, § 1 "Employee," "Employer"

e. Enter Into. "Enter into" shall mean that time at which both parties have signed the contract in question.

See Living Wage Law, § 1 "County Service Contract" and § 10(a) "Other Provisions"

3. Amendments, Extensions and Renewals

a. Renewals and Extensions. Where an existing County Financial Assistance Agreement, County Service Contract, or County Lease is renewed or extended after the effective date of the Law, such agreement is a new County Financial Assistance Agreement, County Service Contract or County Lease, as the case may be, and is subject to the applicable provisions of the Law.

b. Determination of Applicability.

i. County Service Contracts.

A. Any renewal of a County Service Contract is subject to the Living Wage Law if the total expenditure by the County under the renewal is \$25,000 or greater.

B. If a County Service Contract is extended or otherwise amended, such extension or amendment will be subject to the provisions of the Law if such amendment increases the total expenditure under the original agreement to an amount \$25,000 or over, or if such amendment itself involves an expenditure of \$25,000 or over. In no event shall the Law apply in a situation where an amendment involves an expenditure of less than \$25,000 and the original agreement already involves an expenditure of \$25,000 or over.

ii. County Financial Assistance Agreements.

A. Any renewal of a County Financial Assistance Agreement is subject to the Living Wage Law if the total expenditure by the County under the renewal is greater than \$50,000.

B. If a Financial Assistance Agreement is extended or otherwise amended, such extension or amendment will be subject to the provisions of the Law if such amendment increases the total expenditure under the original agreement to an amount over \$50,000, or if such amendment itself involves an expenditure over \$50,000. In no event shall the Law apply in a situation where an amendment involves an expenditure of \$50,000 or less and the original agreement already involves an expenditure over \$50,000.

iii. County Leases. Any renewal, extension or modification of a County Lease is subject to the provisions of the Living Wage Law.

See Living Wage Law, §10(a) "Other Provisions"

4. Waiver of the Law

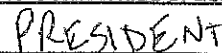
a. Application of the Provision

i. Any County Contractor may apply for a waiver of the provisions of the Law. In order to qualify as a County Contractor, the applying organization must have a County Service Contract with the County of Nassau. A County Service Contract is a contract which contemplates providing a service to the County (not goods or any service performed only to deliver goods) for which the County is paying \$25,000 or more. Both non-profit and for-profit County Contractors may apply for a waiver.

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ii. At this time, the Living Wage Law does not allow a County Lessee or an entity receiving County Financial Assistance to apply for a waiver of the Law's provisions.

b. Request for a Waiver The following procedures have been established by the County Executive for requesting a waiver of the provisions of the Living Wage Law:

i. Request for a waiver must be made to the Nassau County Office of Compliance. Since a waiver request must be made by a County Contractor who already has a contract with the County to provide services, a request for a waiver may only be made after the contract in question is entered into with the County.

ii. A request for a waiver must be made on the approved form designated "Request for Waiver of the Provisions of the Nassau County Living Wage Law." This form is attached to these rules. Additional forms may be requested by contacting the agency with which the requesting organization has a contract.

iii. Except for those requesting organizations with County Service Contracts listed in section 4(b)(iv)(E)(3) below, those requesting organizations which plan to request a waiver once a County Service Contract has been entered into must include, in their bid or proposal for the specific County Service Contract, a budget breakdown stating the amount of the budget allocated to wages (*assuming the Living Wage Law applies*), and the amount of the budget allocated to services and other contract expenses.

A. In any budget breakdown submitted, the requesting organization must include only those employees who are included within the definition of "Employee" described above.

B. Those County contractors who have been awarded a contract through Executive Order No. 1 of 1993, a state or federal grant, General Municipal Law section 104, or any other state or federal rule or regulation must submit the above budget breakdown to the contracting agency before such contract is entered into with the County in order to be eligible for a waiver.

iv. A waiver request must contain the following information:

A. The name of the organization

B. The address of the organization

C. A brief description of the contract which the waiver pertains to.

D. The name and email address of the Chief Executive Officer of the requesting organization

E. The criteria (hereinafter, the "Criteria") for qualifying for a waiver under the provisions of the Law. Currently, a requesting organization must meet either Criteria 1, 2 or 3 below, and, if Criteria 1, 2 or 4 are cited, must meet Criterion 5 below:

1. The highest paid officer or employee of the requesting organization earns a salary which, when calculated on an hourly basis, is less than six times the lowest wage or salary paid by the requesting organization.

OR

2. Compliance with the requirements of the Living Wage Law will directly increase the requesting organization's expected total annual budget in an amount greater than ten percent of the prior fiscal year's budget.

OR

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3. The requesting organization is providing any of the following services to the County and compliance with the Living Wage Law would exceed the amount, per hour or per diem (as the case may be), reimbursed to the County by any State or Federal Source:

Services under the Expanded In-Home Services for the Elderly Program (EISEP)
Foster care services under the New York Social Services Law.
Residential domestic violence services under the New York Social Services Law.
Residential care, educational and vocational training, physical and mental health services, and employment counseling services to residents of the Juvenile Detention Center under the New York Executive Law.

OR

4. The requesting organization is providing any of the following services to the County and compliance with the Living Wage Law would increase the County Service Contract's budget by greater than ten percent over the budget for the requesting organization's County Service Contract for the previous contracting year:

- i. Non-residential domestic violence services under the New York Social Services Law.
 - ii. Services under the Home Energy Assistance Program (HEAP)
- Preventive services for children pursuant to the New York Social Services Law
Non-Secure detention services pursuant to the New York Executive Law.

AND (If Criteria 1, 2 or 4)

5. When the requesting organization placed a bid or submitted a proposal for the county service contract at issue, it must have submitted a budget which included a breakdown of the wages paid to employees of the requesting organization who would be covered under the Living Wage Law.

F. A statement that, if a waiver is granted, the requesting organization will decrease its budgeted wage allocation to that amount the requesting organization would have paid its employees had the requirements of Living Wage Law not been applied. The amount to be paid by the County to the requesting organization will be reduced accordingly by contract amendment.

G. The notarized signature of the requesting organization's Chief Executive Officer.

v. A request must be accompanied by documentation supporting the Criteria claimed by the requesting organization.

A. If Criteria (1) is cited in the request, the requestor must include a statement, certified by the chief financial officer of the requesting organization as true and accurate, of the wages paid, on an hourly basis, of the highest and lowest paid individuals employed by the requesting organization.

B. If Criteria (2) is cited in the request, the requestor must provide a copy of the requesting organization's budget for the last fiscal year along with a copy of the organization's expected budget taking into account increases in salary as a result of compliance with the Living Wage Law. Both budgets must be certified as complete and accurate by the chief financial officer of the requesting organization.

C. If Criteria (4) is cited in the request, the requestor must provide a copy of the requesting organization's budget for the County Service Contract for the prior agreement year along with the requesting organization's budget for the County Service Contract for the current agreement year which takes into account increases in salary as a result of compliance with the Living Wage Law. Both budgets must be certified as complete and accurate by the chief financial officer of the requesting organization.

vi. The request form and all documentation must be sent to the following address:

County of Nassau Office of Compliance

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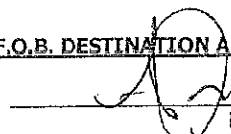
The Contractor agrees to either (1) comply with the requirements of the Nassau County Living Wage Law or (2) as applicable, obtain a waiver of the requirements of the Law pursuant to section 9 of the Law. In the event that the contractor does not comply with the requirements of the Law or obtain a waiver of the requirements of the Law, and such contractor establishes to the satisfaction of the Department that at the time of execution of this agreement, it had a reasonable certainty that it would receive such waiver based on the Law and Rules pertaining to waivers, the County will agree to terminate the contract without imposing costs or seeking damages against the Contractor

In the past five years, Contractor _____ has X has not been found by a court or a government agency to have violated federal, state, or local laws regulating payment of wages or benefits, labor relations, or occupational safety and health. If a violation has been assessed against the Contractor, describe below:

In the past five years, an administrative proceeding, investigation, or government body-initiated judicial action _____ has X has not been commenced against or relating to the Contractor in connection with federal, state, or local laws regulating payment of wages or benefits, labor relations, or occupational safety and health. If such a proceeding, action, or investigation has been commenced, describe below:

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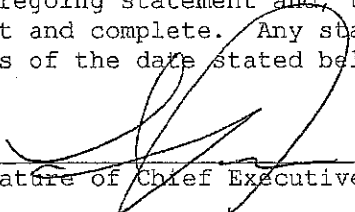
OFFICE OF PURCHASING
COUNTY OF NASSAU STATE OF NEW YORK

FORMAL SEALED BID PROPOSAL
68066-02200-007

Contractor agrees to permit access to work sites and relevant payroll records by authorized County representatives for the purpose of monitoring compliance with the Living Wage Law and investigating employee complaints of noncompliance.

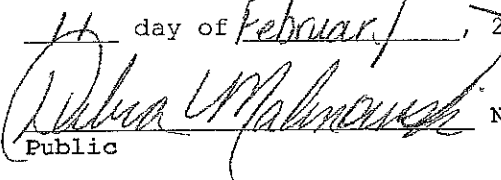
I hereby certify that I have read the foregoing statement and, to the best of my knowledge and belief, it is true, correct and complete. Any statement or representation made herein shall be accurate and true as of the date stated below.

Dated 2/11/2020


Signature of Chief Executive Officer

ADAM JAROH
Name of Chief Executive Officer

Sworn to before me this

11 day of February, ~~2008~~ 2020 
Debra Malinowski Notary
Public

Commonwealth of Pennsylvania - Notary Seal
DEBRA MALINOWSKI - Notary Public
Erie County
My Commission Expires Jan 17, 2022
Commission Number 1219812

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Specifications and Pricing

Item #	Qty.	Unit	Description	Unit Price	Total Price
1	1	Ea.	307299-NIMH EOD TELEXMAX HYBRID IP MESH ROBOT OUTFITTED WITH THE FOLLOWING OPTIONS : W/2 BATTERIES, COMMUNICATION UNIT AND CONTROL PANEL W/ 3 YEAR WARRANTY COLOUR: BLACK (RAL 9005) 213186- SET OF WHEELS IN BAG (0313)F.TELEXMAX PRO AND HYBRID 210023 HOLDER MULTIBLOCK F. TELEXMAX 21547 WINDOW BREAKER DEXTER F. TELEXMAX 208211 KEY HOLDER F. TELEXMAX 208210 TEARING HOOK F. TELEXMAX 306051 HOLDER PAN F. LOWER ARM WITH SHOCKTUBE F.TELEXMAX 307602 LASER AIMING DEVICE F PAN HOLDER 306139- HOLDER PROPARMS 20RC MK3 W. LASER I. GRIPPER F.TELEXMAX NOTE- DISRUPTOR NOT INCLUDED 306705 INSPECTION CAMERA F. TELEXMAX ILLUMINATION WHITE (W/O CASE) 307418 P/T NIGHT VISION CAMERA F. TELEXMAX 16558 ELBOW JOINT X RAY MOUNT FOR TELEXMAX REQUIRES QUICK RELEASE MOUNT FOR PAN. 306695 FIBRE OPTIC CABLE DRUM W. MOTOR DRIVEN REWIND IN CASE F.TELEXMAX 307143 IP MESH REPEATER QTY (1) 2.38- 2.50 GHZ W. HOLDER I CASE F. TELEXMAX 306990- IP-CAMERA F. REPEATER F. TELEXMAX 305804 BATTERY NIMH 24V/15AH, RECHARGEABLE F. CHASSIS /COMMUNICATION UNIT F. TELMAX 3 DAYS ONSITE TRAINING	\$392,937.64	\$392,937.64

All items numbers are Telerob USA Inc. numbers vendors can bid to specifications or an equal

State the manufacturer and model number of items being offered Include specifications

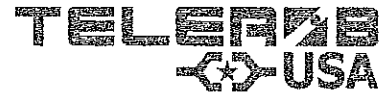
Item 1 Telerob telexmax HYBRID EOD Robot

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8206 Edinboro Rd.
Erie, PA 16509 USA
T: +1 (814) 528-5259

Telerob USA Inc Principals

Telerob USA Inc. is a wholly owned subsidiary of Telerob GmbH in Germany. Telerob GmbH is wholly owned by Unmanned Systems Investments GmbH (USI) in Germany. The shareholders of USI are listed below.

- Adam Jaroh
 - 5360 Magnolia Bend, Fairview PA 16415 USA
 - Chairman of the Board Telerob USA
 - President Telerob USA
 - Owns 20% of Unmanned Systems Investments

- Norbert Gebbeken
 - Eberhardstrasse 14, 73765 Neuhausen Germany
 - Board Member of Telerob USA
 - Managing Director of Telerob GmbH
 - Owns 35% of Unmanned Systems Investments

- Thomas Biehne
 - Hamergrund 5, 32758 Detmold Germany
 - Board Member of Telerob USA
 - Managing Director of Telerob GmbH
 - Owns 45% of Unmanned Systems Investments

Product description

EOD robot telemax HYBRID

TELEMAX

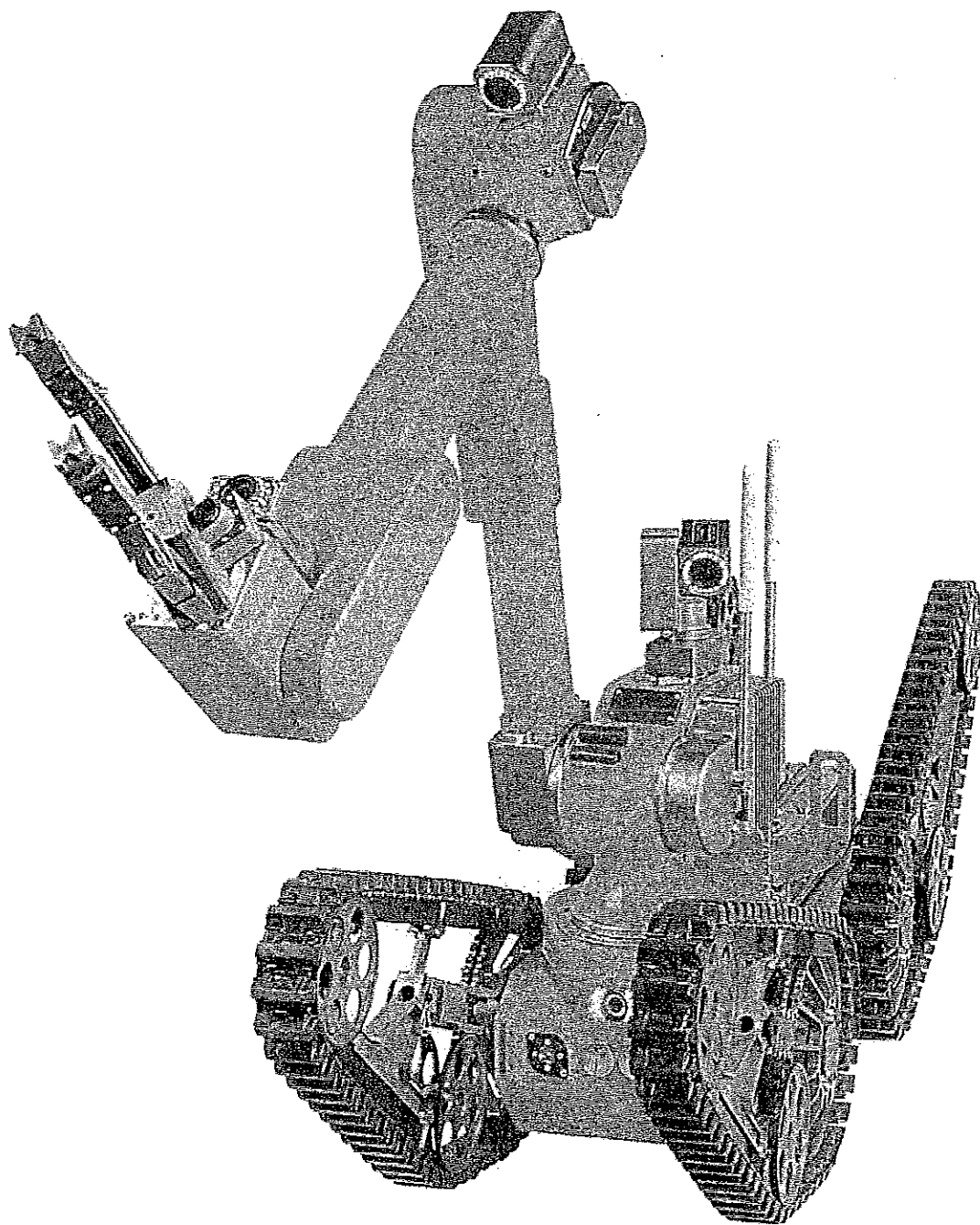


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1 General

The EOD robot telemax HYBRID is a high sophisticated, small and versatile EOD robot designed to be operated by bomb disposal engineers. It is best suited for operation in confined spaces like airplanes, underground trains and coaches.

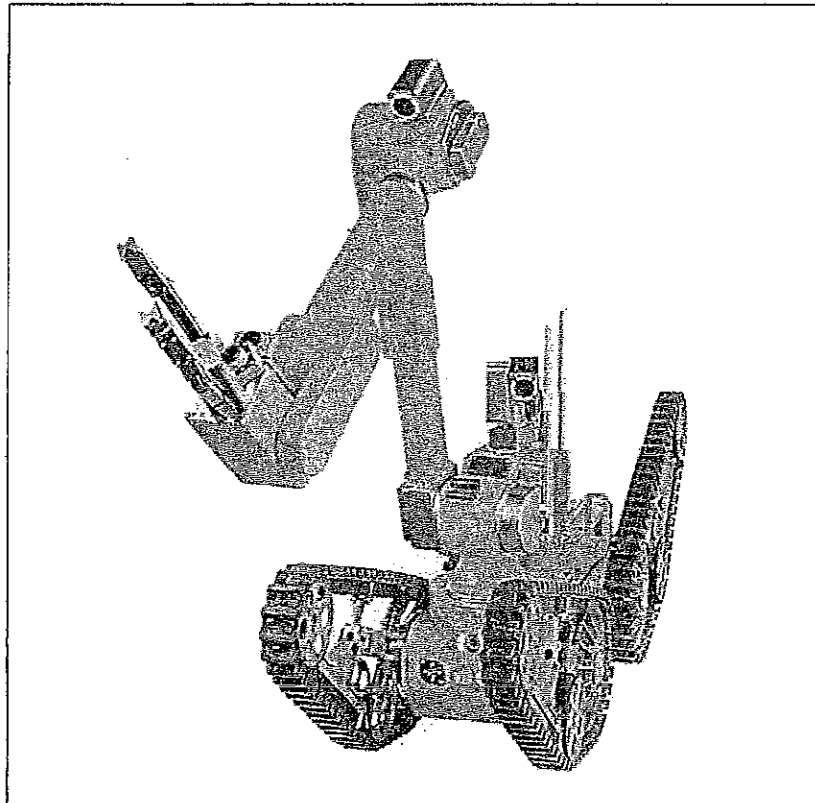


Figure 1: EOD robot telemax HYBRID (sample)

Highlights:

- Programmable manipulator with tool center point (TCP) control
- Excellent mobility thanks to four-track running gear with ²DRIVE-technology
- 6-axis manipulator with rotating turret
- Choice between standard speed version and high speed version
- Outstanding reach owing to height-adjustable chassis
- Tool changing system with two tool magazines
- Plug&Play sensor technology
- Two different battery types available: NiMH battery and Li-Ion battery
- Li-ion battery system in conformity with IATA (UN 38.3)
- Interfaces for the following firing systems: AQUASET, ABL 2000, DemiMod, NEEDLE, PROPARMS 12.5 RC, PROPARMS 20 RC MKIII, RE 12g Mini, RE 70 M3 Plus, BENELLI M4 Super 90, PAN and LANCE

1.1 Chassis and running gear

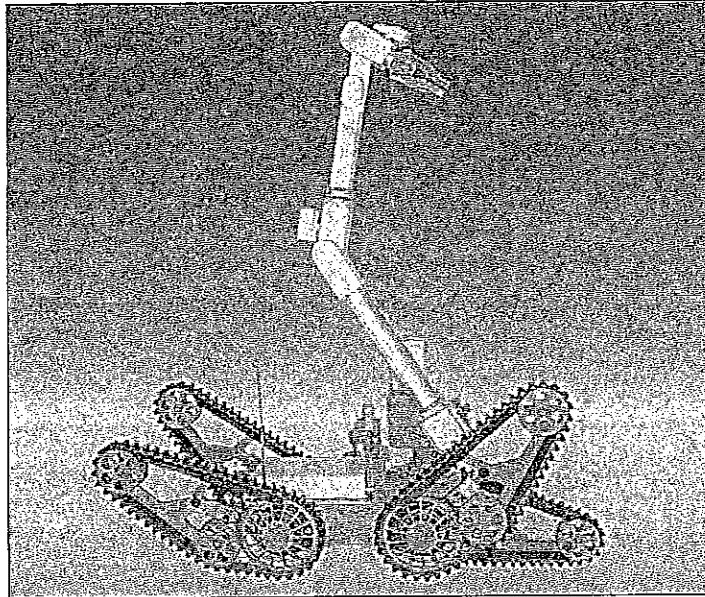


Figure 2: Chassis and running gear

The EOD robot telemax HYBRID is equipped with a 4-track running gear featuring individually adjustable flippers and 4-track drive (²Drive technology). Compared to all other types of running gear, it displays superior mobility. For example, it can easily cope with inclines of 45° or 100%. Obstacles measuring up to half a meter in height can be overcome, as can 600 mm wide gaps in the surface. Separately suspended and spring-mounted, each flipper can be operated individually, in pairs, or all at once. At the touch of a button, an intelligent control system presets the running gear configuration to match the given situation. In addition, the operator can choose between a normal and a fast drive mode depending on the task at hand*. This makes the operator's task much easier, especially when the vehicle has to negotiate a narrow stairwell or high steps. Safety brakes block the running gear during halts on gradients and sloping terrain.

Incline sensors ensure that the telemax HYBRID always maintains its balance. Slopes and uneven surfaces can be compensated for in every conceivable direction, transforming the vehicle into a stable platform.

In standard configuration, the top speed of the EOD robot is 4 km/h. The high speed version runs along at a brisk 10 km/h (with wheels). The wheels can be mounted to the drive axes easily and quickly.

* Both standard speed version and high speed version feature the two different drive modes.

1.2 Manipulator

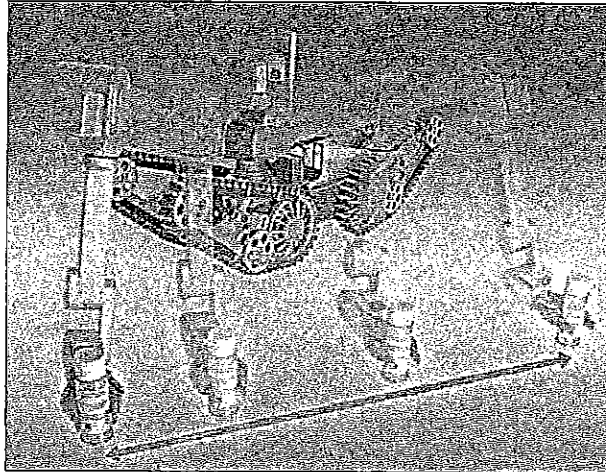


Figure 3: Manipulator with TCP control

In order to appreciate the remarkable advantages of a telemax, it is important to take a quick look at how conventional EOD robots work. When using one of these, approaching a suspicious object with the manipulator involves a separate moving of multiple individual axes, each of which must be selected by pressing a button and operated separately.

By contrast, the telemax is little short of revolutionary. It is the world's first EOD robot that features TCP control. TCP refers to an imaginary 'tool center point' or – stated more simply – the gripper or disrupter. This imaginary point in space is moved by simultaneously using a thumb and index finger joystick. The intelligent control system automatically computes the axes necessary for attaining the desired target point.

What does this mean for the bomb disposal engineer? He saves precious time – and the more complicated the route to the suspicious object, the more time he saves.

Moreover, the vehicle's integrated robot control system offers other major advantages: it is fully programmable. This way, routine manipulator movements or running gear positions can be learned, stored and called up by the operator whenever required.

1.3 Command and control system

The EOD robot telemax can be controlled by radio link (RF), via an optional fiber optic cable or via a 3m cable.

When operating in RF mode, communication between the EOD robot and the communication unit takes place via a wireless link. For communication four different radio systems are available (see page 16). Given a clear line of sight this allows to attain ranges of up to 1000 m. Moreover, thanks to powerful transmitters, operations inside buildings do not pose a problem. Owing to security reasons, the system continuously checks incoming messages for errors. Only error-free messages are accepted. As a result, the possibility of outside interference can be virtually ruled out.

A tethered control system (300 m fiber optic cable) is available for special operational situations. It is used when electromagnetic radiation must be absolutely avoided. During cable operation, the wireless control components automatically switch off, thanks to plug-and-play technology.

During radio and cable operation alike, a built-in computer takes over monitoring and control functions, relieving the pressure on the operator when conducting standardized sequences and control functions. An outstanding feature of the control system is the programmability of recurrent movement sequences, known as "automatic moves". These automatic moves are selected by pressing a button, causing the system to shift into the desired end position.

The operation of the EOD robot is performed via a laptop-sized control panel. Movement of the vehicle and the manipulator is activated using two ergonomically designed thumb-finger-joystick units. The operator can directly communicate with the system via a touch screen whose control surface changes to match the current situation, displaying all relevant control elements. Signals from up to eight color cameras are displayed on a foldable 10.4" monitor. A picture-in-picture function allows the situation to be monitored from two different perspectives.

The EOD robot telemax has a built-in collision protection, meaning that all the axes of the manipulator, the chassis and the flippers are protected against colliding with one another.*

The transmitter/receiver unit, the battery as well as the antennas are integrated in a robust trolley, the so-called communication unit, housing the control panel as well. The control station can be easily set up anywhere. This means that a single engineer can carry out operations even in confined spaces.

* This only involves protection against collision with itself and does not prevent a collision between the vehicle and its surrounding environment.

1.4 Cameras and interfaces

Cameras

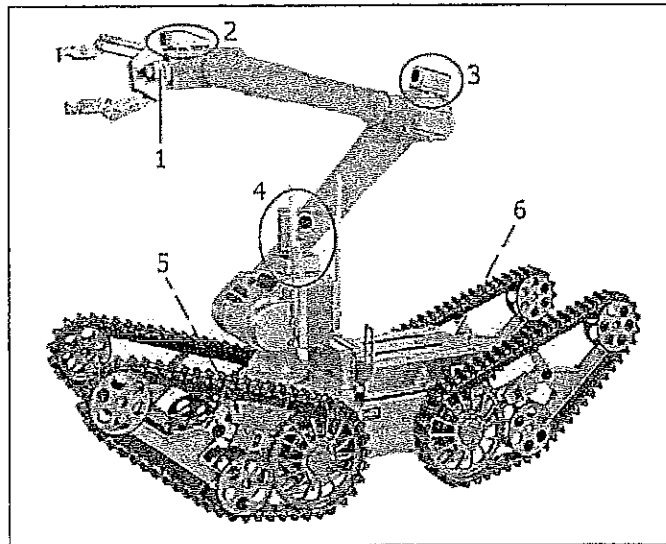


Figure 4: Cameras

The standard configuration of the EOD robot telemax HYBRID includes three high-resolution color cameras:

- Gripper camera (1)
- Front camera (5)
- Rear camera (6)

In addition to the three standard cameras, further plug-on modules can be mounted to standard interfaces at the manipulator within seconds. The following plug-on modules are available:

- Fix-focus camera (2)
- Zoom camera (3)
- P/T zoom camera (4)
- P/T thermal image camera
- P/T night vision camera
- Light module

The P/T thermal image camera is equipped with an uncooled thermal imager. The other cameras are equipped with LEDs which can be switched to five different levels of intensity.

telemax HYBRID features a picture-in-picture technology which makes it possible to display images from two cameras at the same time. This makes driving in confined spaces much easier, and also substantially simplifies manipulator operations.

Interfaces

The EOD robot telemax HYBRID features seven interfaces: Five interfaces are integrated in the manipulator, two are realized in the chassis. A large variety of accessories (see chapter 2.11) can be attached to these interfaces. The interfaces also enable to integrate customer-specific devices.

1.5 Other important characteristics

Built-in-test

When the main switch is activated the system always conducts an inertial self-test. Essential internal communication functions are automatically checked, as is the status of the system. The vehicle is not cleared for operation until all safety-related checks have been successfully completed. This prevents the deployment of any system which is not fully functional.

Safety clutches

Built-in safety clutches prevent overload and potential damage of the mechanical assemblies and possible damage of the respective motor gearbox units. When a safety clutch is triggered, e.g. after inadvertent collision with an obstacle, the manipulator's position is automatically recalculated and the system is ready for operation again.

Diagnostic system

The telemax HYBRID features a diagnostic system. Making an important contribution to ensuring long-term operational readiness, the control unit is able to display the full range of system states on a laptop monitor. If malfunction occurs, a trained operator or a Telerob service engineer can locate the defect based on the data displayed and take immediate corrective action.

Power supply

For extended operating times, Telerob supplies rechargeable lithium ion batteries in addition to the conventional nickel-metal hydride batteries.

The telemax HYBRID can be equipped with up to two large batteries. Using more than one battery increases the length of operation.

Automatic tool exchange

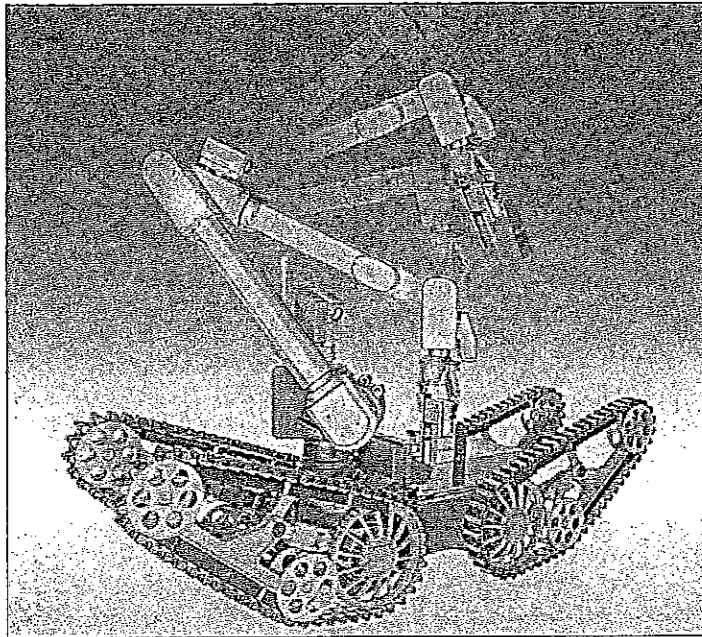


Figure 5: Tool magazine

The telemax is the only vehicle in its class to have two tool magazines integrated in the chassis. This means that up to two additional tools or disrupters can be carried on an operation, eliminating the need to return to base to pick up new equipment. Once again, the operator saves valuable time, permitting him to concentrate on the actual task at hand. At the touch of a button, the manipulator automatically withdraws an extra tool from the magazine.

2 Technical data

2.1 Chassis and running gear

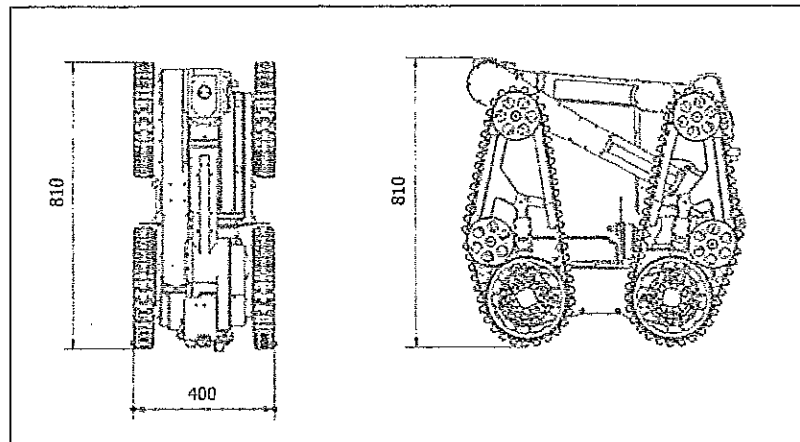


Figure 6: Packing position

Length	810 mm (system in packing position)
Width	400 mm
Height	750 mm (system in packing position w/o options)
Weight	standard speed version: 78 kg (standard configuration w/o battery) high-speed version: 80 kg (standard configuration w/o battery) two-men portability according to MIL STD 1472 E
Speed	standard speed version: max. 4 km/h high-speed version: max. 10 km/h
Drive	four-track system with track units (flippers) that can be controlled individually, ² Drive Technology, 4 wheels can optionally be attached
Turning circle	900 mm (theoretical) (depending on surface)
Mobility (stairs & slopes)	45° (depending on surface)
Mobility (obstacle height)	500 mm
Mobility (gap width)	600 mm
Universal interface	1
Firing channel	1
Fording depth	266 mm - 660 mm (depending on flipper position)

Product description

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Payload	31 kg (total)
Flipper swiveling range	-85° to +80°
Power supply	NiMh battery: 24 V, 15 Ah; 10 kg Li-ion battery: 26 V, 40 Ah; 8.6 kg
Length of operation	NiMh battery 24 V, 15 Ah (mixed operation): approx. 2 h with 1 battery approx. 4 h with 2 batteries Li-ion battery 26 V, 40 Ah (mixed operation): approx. 5 h with 1 battery approx. 10 h with 2 batteries

2.2 Manipulator

Reach

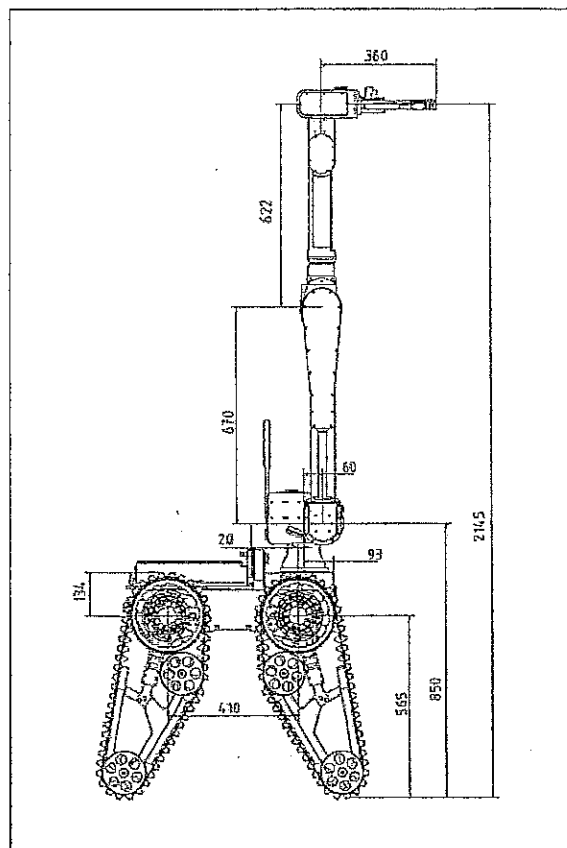


Figure 7: Reach

Product description

TELEMAX

EOD robot telemax HYBRID

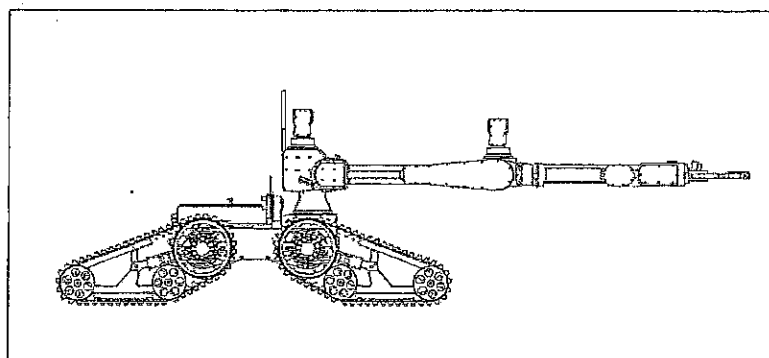


Figure 8: Reach

Upward reach	2470 mm
Forward reach	1615 mm
Downward reach	1115 mm

Range of movement

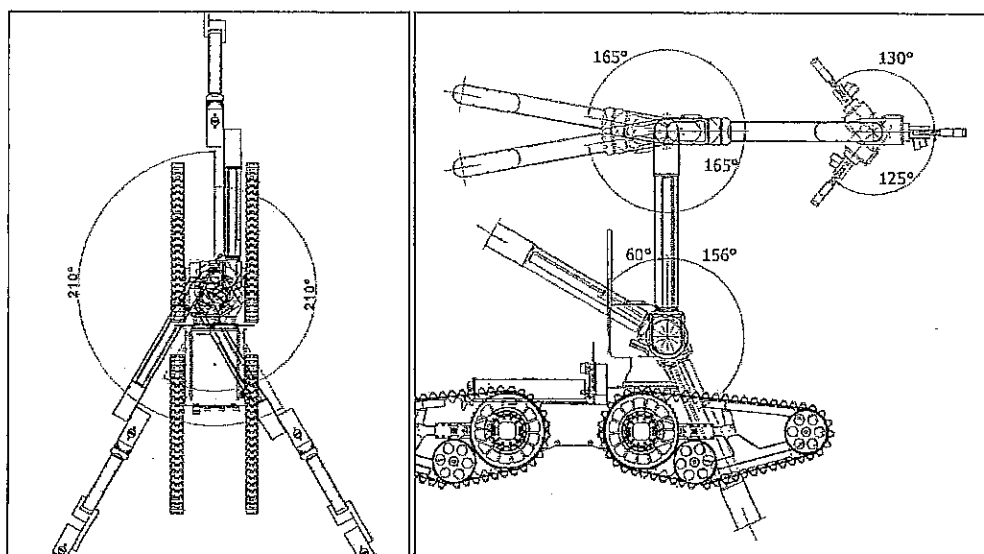


Figure 9: Range of movement of turret and manipulator

Axes	6 rotating axes and gripper
Turret turn	+/- 210°
Upper arm tilt	+60° to -156°
Lower arm tilt	+/- 165°
Lower arm turn	+/- 232°

Product description

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EOD robot telemax HYBRID

Wrist tilt	-125° to +130° (w/o plug-on modules)
Wrist turn	infinite
Gripper opening width	200 mm
Gripper payload	7.5 kg
Gripper force	max. 300 N
Universal interface	3
Interface	1 (gripper – firing channel, accessories) 1 (elbow – firing channel)
Pre-programmable positions	16
Safety clutch	in each rotating axis (except 'wrist turn')
TCP movement	max. 0.16 m/s

2.3 Cameras

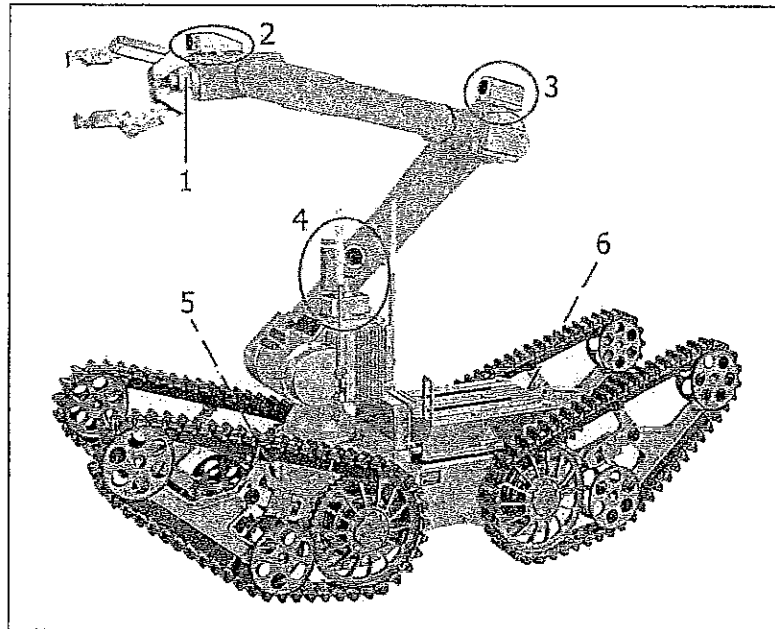


Figure 10: Cameras

Number of cameras	3 (standard) up to eight cameras possible
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Standard cameras

Gripper camera (1)	color, fixed focus, 5 white, high bright LEDs (light intensity adjustable in 5 steps)
Front camera (5)	color, fixed focus, 20 white, high bright LEDs (light intensity adjustable in 5 steps)
Rear camera (6)	color, fixed focus, 20 white, high bright LEDs (light intensity adjustable in 5 steps)
High beam (5)	2 (high bright power LED, 3 watts each)
Picture-in-picture function	yes

Plug-on modules (optional)

Fix-focus camera (2)	color, fixed focus, 20 white, high bright LEDs (light intensity adjustable in 5 steps)
Zoom camera (3)	color, zoom, 20 white, high bright LEDs (light intensity adjustable in 5 steps)
P/T zoom camera (4)	color, zoom, 20 white, high bright LEDs (light intensity adjustable in 5 steps)
P/T thermal image camera	False-color image display modes, digital zoom adjustable in 4 steps (1X, 2X, 4X, 8X), manual focus, uncooled thermal imager
P/T night vision camera	color (monochrome in IR mode), zoom, 20 IR LEDs (light intensity adjustable in 5 steps)
Light module	high bright power LED, 3 watts

2.4 Communication unit

Length	540 mm
Width	310 mm
Height	820 mm
Weight	28.5 kg (with control panel / without battery)
Power supply	NiMh battery: 24 V, 15 Ah; 10 kg Li-ion battery: 26 V, 40 Ah; 8.6 kg
Radio connection	see page 16
Cable connection	3 m cable 300 m fiber optic (optional)

2.5 Control panel

Body	portable control panel, can be stored in communication unit, language can be set
Length	390 mm
Width	240 mm
Height	110 mm (incl. joysticks)
Weight	4.5 kg
TFT monitor	10.4" video monitor 8.4" touch screen
Power supply	via communication unit or telemax HYBRID

2.6 Universal charger

Length	442 mm
Width	240 mm
Height	280 mm
Weight w/o batteries	12 kg
Input	100VAC - 240VAC

2.7 Charger light

Length	350 mm
Width	200 mm
Height	90 mm
Weight w/o batteries	3.7 kg
Input	85 – 264 VAC

2.8 Additional data

BTN number	8479 5000
End user certificate	required

Product description

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EOD robot telemax HYBRID

Electrical/ Electronics

Electromagnetic compatibility (EMC)	EN 301 489-1 EN 61000-6-2 EN 61000-6-3
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Radio systems

Conventional radio transmission data (standard)	433-435 MHz (80 channels) Operating range: approx. 1000 m**
Conventional radio transmission video (standard)	2.3 GHz Operating range: approx. 1000 m** 1.3 GHz Operating range: approx. 1000 m** analog: 2 or 5 channels digital: 8 channels
RoboLAN radio	5.4 GHz* Operating range: approx. 650 m** 2.5 GHz* Operating range: approx. 850 m**
IP Mesh radio	2.17 – 2.5 GHz Operating range: approx. 1000 m**

Note for users:

Pursuant to Article 47 of the German Telecommunications Act, the operator of an EOD robot with analog or digital wireless frequencies is obliged to report this to the responsible authorities. The user is responsible to comply with the applicable laws of the respective country.

* Using standard antenna configuration

** In free line of sight (LOS) and under optimal conditions

Ambient operating conditions

Temperature range	-20°C to +60°C
IP rating	IP 67: chassis IP 65: manipulator, communication unit, control panel
Noise emissions	<70 dB(A)
Cleaning	Cleaning and decontamination with running water

2.9 Basic system

2.9.1 Standard speed version

EOD robot

- Chassis with drives and flippers
- 6-axis manipulator with rotating turret
- Programmable manipulator with tool center point (TCP) control
- Manipulator axes protected by safety clutches
- Built-in collision protection
- Automatic tool changing system
- 16 pre-programmable automatic motion sequences for the flippers
- 16 pre-programmable automatic motion sequences for the manipulator (flipper movement can be included)
- Three color cameras with integrated lighting
- Five defined interfaces at the manipulator, two at the chassis
- Standard speed version, max. 4 km/h
- Color: ultramarine blue (RAL 5002), other colors on request

Communication unit

- Radio/antenna with telescopic mast
- Headphone
- Trolley

Control panel

- Control panel with four joysticks, self-explanatory user interface with 8.4" touch screen
- 10.4" monitor
- Direct control of the EOD robot via 3m cable
- Control panel can be stored inside the communication unit

Additional

- Set of tools onboard (stored in communication unit)
- Ten track links with bolts and changing tool (stored in communication unit)
- Ring binder with manual, illustrated parts catalog and test certificate

2.9.2 High speed version

EOD robot

- Chassis with drives and flippers
- 6-axis manipulator with rotating turret
- Programmable manipulator with tool center point (TCP) control
- Manipulator axes protected by safety clutches
- Built-in collision protection
- Automatic tool changing system
- 16 pre-programmable automatic motion sequences for the flippers
- 16 pre-programmable automatic motion sequences for the manipulator (flipper movement can be included)
- Three color cameras with integrated lighting
- Five defined interfaces at the manipulator, two at the chassis
- High speed version, max. 10 km/h
- Color: ultramarine blue (RAL 5002), other colors on request

Communication unit

- Radio/antenna with telescopic mast
- Headphone
- Trolley

Control panel

- Control panel with four joysticks, self-explanatory user interface with 8.4" touch screen
- 10.4" monitor
- Direct control of the EOD robot via 3m cable
- Control panel can be stored inside the communication unit

Additional

- Set of tools onboard (stored in communication unit)
- Ten track links with bolts and changing tool (stored in communication unit)
- Ring binder with manual, illustrated parts catalog and test certificate

2.10 Compulsory components to be chosen

Radio and video transmission

An operational system needs at least one of the following components:

- Modem and video transmission, digital
- Modem and video transmission, analog
- RoboLAN radio
- IP Mesh radio
- Fiber optic cable drum, 300 m

Power supply

An operational system needs at least one battery for the telemax PRO, one battery for the communication unit and one charger. The following components are available:

- NiMH battery; 24 V, 15 Ah
- Li-ion battery; 26 V, 40 Ah
- Universal charger with intelligent power management
- Case for universal charger
- Charger light

2.11 Optional accessories

The following optional accessories are available for the EOD robot telemax HYBRID. The product description of the individual items is available separately upon request. We would be pleased to assist you with customized solutions or in integrating other systems.

If desired we also deliver the firing systems with the respective holders. Please note, in doing so, special regulations have to be met which might affect the delivery time.

Holder for firing systems (taken with gripper)

- Holder AQUASET
- Holder ABL 2000
- Holder DemiMod
- Holder NEEDLE
- Holder PROPARMS 12.5 RC
- Holder PROPARMS 20 RC MKIII
- Holder RE 12g Mini (with optional laser aiming device / electrical or non-electrical firing)
- Holder RE 70 M3 Plus (with optional laser aiming device / electrical or non-electrical firing)

Holder for firing systems (mounted on lower arm)

- BENELLI M4 Super 90 in holder (with optional video aiming device)
- Holder PROPARMS 20 RC MKIII (with optional laser aiming device)
- Holder RE 70 M3 Plus (with optional video aiming device)
- Holder RE 70 M3 Plus (with optional laser aiming device / electrical or non-electrical firing)
- Holder PAN
- Holder LANCE

Cameras

- Light module
- Fix-focus camera
- Zoom camera
- P/T zoom camera
- P/T night vision camera
- P/T thermal image camera
- Inspection camera

Tools and other accessories

- Holder MULTIBLOCK with mechanical tools
 - Key holder
 - Tearing hook
 - Window breaker
 - Belt cutter
- Wire cutter (In holder)
- Universal cutter (in holder)
- Holder x-ray system
- Additional battery (for EOD robot and communication unit)
- Fiber optic cable drum, 300 m
- 2-way audio system
- Source trigger device
- Holder Sansolo Rapid Coil
- Sensor platform
 - Detector X-am 7000
 - Detector RadEye-PRD
- Holder ChemPro 100
- Holder SVG 2
- Sample-taking system (incl. five sample-taking tools, holder BioBadge)
 - Air sampler BioBadge
- Laser rangefinder
- Digital recorder
- Wheel set (four items)

Lithium primary button cell

1. Identification of the product and of the company undertaking**Product details**

Trade name:	Lithium primary button cell
Voltage:	3.0 V (or multiples of this in case of multi-cell configurations)
Electrochemical system:	Lithium metal organic electrolyte manganese dioxide
Anode (negative):	Lithium metal
Cathode (positive):	Manganese dioxide

Type:	Lithium content per cell:
CR 1025	0,009 g
CR 1216	0,008 g
CR 1220	0,01 g
CR 1225	0,015 g
CR 1616	0,02 g
CR 1620	0,02 g
CR 1632	0,04 g
CR 2016	0,03 g
CR 2016-P	0,03 g
CR 2025	0,05 g
CR 2025-P	0,05 g
CR 2032	0,07 g
CR 2032-P	0,07 g
CR 2320	0,043 g
CR 2430	0,09 g
CR 2430-P	0,09 g
CR 2450	0,17 g
CR 2450-P	0,17 g
CR 1/3 N	0,06 g
p 28 pxi	0,05 g

Supplier details

Address:	VARTA Microbattery GmbH Daimlerstr. 1 D-73479 Ellwangen/Jagst Germany
Emergency telephone number:	+49 7961 921 110 (VAC)

Other Ingredients

Contents	CAS No.	Material
33 - 74 %		Steel and nickel
3 - 10 %		Plastic

SVHC substances according to REACH (Article 33)

Contents	EC No.	CAS No.	Material
> 0.1 %	203-794-9	110-71-4	1,2-dimethoxyethane; ethylene glycol dimethyl ether (EGDME)

For information to allow safe use: see section 7.

4. First-aid measures

Measures at accidental release

After inhalation:	Fresh air. Seek for medical assistance.
After skin contact:	Remove solid particles immediately. Flush affected areas with plenty of water (at least 15 min.). Remove contaminated cloth immediately. Seek for medical assistance.
After eye contact:	Flush the eye gently with plenty of water (at least 15 min.). Seek for medical assistance.
After ingestion:	Drink plenty of water. Avoid vomiting. Seek for medical assistance. No trials for neutralization. Further advice for the medical sector: http://buttonbatterysafety.com/ See also Chapter 7.

5. Fire-fighting measures

Suitable extinguishing media:	Metal fire extinction powder, rock salt or dry sand shall be used. In case only water is available, it can be used in large amounts.
Extinguishing media with limited suitability:	Carbon dioxide (CO ₂) is not suitable. Water in small quantities may have adverse effects.
Special protection equipment during fire-fighting:	Protective clothing including breathing apparatus.
Special hazard:	Cells may explode and release metal parts. At contact of anode material with water extremely flammable hydrogen gas and caustic liquid are released.
Attention:	Do not let used extinguishing media penetrate into surface water or ground water. Dispose off properly.

6. Accidental release measures

Person related measures:	Wear personal protective equipment adapted to the situation (protection gloves, cloth, face protection, breathing protection).
Environment protection measures:	Bind released ingredients with powder (rock salt, sand). Dispose off according to the local law and rules. Avoid leached substances to penetrate into the earth, canalization or water.
Treatment for cleaning:	If battery casing is dismantled, small amounts of electrolyte may leak. Package the battery tightly including ingredients together with lime, sand or rock salt. Then clean with water.

10. Stability and reactivity

Dangerous reactions: When heated above 100°C the risk of rupture occurs.

11. Toxicological information

Under normal conditions (during charge and discharge) release of ingredients does not occur. In case of accidental release see information in chapter 2.

Swallowing of a battery can be harmful. Call the local Poison Control Centre for advice and follow-up.

12. Ecological information

Lithium primary button cells manufactured by VARTA Microbattery do not contain heavy metals as defined by the European directives 2006/66/EC Article 21; they comply with the chemical composition requirements of this Directive.

Mercury has not been "intentionally introduced (as distinguished from mercury that may be incidentally present in other materials)" in the sense of the U.S.A. "Mercury-Containing and Rechargeable Battery Management Act" (May 13 1996).

The Regulation on Mercury Content Limitation for Batteries promulgated on 1997-12-31 by the China authorities including the State Administration of Light Industry and the State Environmental Protection Administration defines 'low mercury' as 'mercury content by weight in battery as less than 0.025%', and 'mercury free' as 'mercury content by weight in battery as less than 0.0001%'. And therefore: Varta lithium primary button cells/batteries belong to the category of mercury-free battery (mercury content lower than 0.0001%).

13. Disposal considerations

USA: Lithium primary button cells are classified by the federal government as non-hazardous waste and are safe for disposal in the normal municipal waste stream.

In the European Union, manufacturing, handling and disposal of batteries is regulated on the basis of the DIRECTIVE 2006/66/EC OF THE EUROPEAN PARLIAMENT AND OF THE COUNCIL of 6 September 2006 on batteries and accumulators and waste batteries and accumulators and repealing Directive 91/157/EEC. Customers find detailed information on disposal in their specific countries using the web site of the European Portable Batteries Association (http://www.eobaeurope.net/legislation_national.html).

Importers and users outside EU should consider the local law and rules.

In order to avoid short circuit and heating, used lithium primary button cells should never be stored or transported in bulk. Proper measures against short circuit are:

- Storage of batteries in original packaging
- Coverage of the terminals
- Embedding in dry sand

14. Transport information**General considerations**

Lithium primary button cells manufactured by VARTA Microbattery are considered to be UN3090 Lithium Metal Batteries and are tested according to 38.3 of the "UN Manual of Tests and Criteria" for compliance with the requirements of special provisions ADR 188, IMDG 188, as well as the requirements of DOT / 49 CFR § 173.185, and the General Requirements of IATA DGR packing instruction 968. Positive test results as well as other relevant information required for transportation are stated in dedicated "Declarations of Conformity".

Transportations of cells or batteries packed with equipment or contained in equipment have to follow the appropriate regulations for UN3091.

Compilations of transport requirements for Lithium batteries can be found in:

<https://www.lithium-batterie-service.de/en/>

<http://www.hyperedizioni.com/news/the-lithium-batteries/3139/The-lithium-batteries.html>

<http://www.iata.org/whatwedo/cargo/dgr/Documents/lithium-battery-guidance-document-2016-en.pdf>

1. Product and Company Identification

Important Note: As a solid, manufactured article, exposure to hazardous ingredients is not expected with normal use. This battery is an article pursuant to 29 CFR 1910.1200 and, as such, is not subject to the OSHA Hazard Communication Standard requirement. The information contained in this Material Safety Data Sheet contains valuable information critical to the safe handling and proper use of the product. This MSDS should be retained and available for employees and other users of this product.

1.1. Commercial product name

RRC2054

1.2. Use of the substance/preparation

Lithium-Ion battery

1.3. Manufacturer

RRC power solutions GmbH
Technologiepark 1, D-66424 Homburg-Saar, Germany

Mail: info@rrc-ps.de

1.4. Emergency phone number

Tel. +49 6841 9809-0 (8.00 – 16.00, MEZ)

Or contact your National poison information centre.

1.5. Further Information

Battery-System: Lithium-Ion (Li-ion)

Nominal Voltage: 15.0 V

Rated Capacity: 3.2 Ah

Wh rating: 48 Wh

Anode (negative electrode): based on intercalation graphite

Cathode (positive electrode): based on lithiated metal oxide (Cobalt, Nickel, Manganese)

Remark:

The information and recommendations set forth are made in good faith and believed to be accurate as of the date of preparation. RRC power solutions GmbH makes no warranty, expressed or implied, with respect to this information and disclaims all liabilities from reliance on it.

If those lithium-ion batteries are packed with or contained in an equipment, then it is the responsibility of the shipper to ensure that the consignment are packed in compliance to the latest edition of the IATA Dangerous Goods Regulations section II of either Packing Instruction 966 or 967 in order for that consignment to be declared as NOT RESTRICTED (non-hazardous/non-Dangerous). If those lithium-ion batteries are packed with or contained in an equipment, UN No. is UN3481

Our products are properly classified, described, packaged, marked, and labeled, and are in proper condition for transportation according to all the applicable international and national governmental regulations, not limited to the above mentioned. We further certify that the enclosed products have been tested and fulfilled the requirements and conditions in accordance with UN Recommendations (T1 – T8) on the Transport of Dangerous Goods Model Regulations and the Manual of Testes and Criteria.

Test results of the UN Recommendation on the Transport of Dangerous Goods

Manual of Test and Criteria (38.3 Lithium battery)		Test Results	Remark
No	Test item		
T1	Altitude Simulation	Pass	
T2	Thermal Test	Pass	
T3	Vibration	Pass	
T4	Shock	Pass	
T5	External Short Circuit	Pass	
T6	Impact	Pass	
T7	Overcharge	Pass	For pack and single cell battery only
T8	Forced Discharge	Pass	

15. Regulatory Information

15.1. Canadian Federal Regulations

These products have been classified in accordance with the hazard criteria of the Controlled Products Regulations and the SDS contains all the information required by the Controlled Products Regulations.

WHMIS Classification: Not Controlled, manufactured article.

New Substance Notification Regulations: Lithium hexafluorophosphate is listed on the Non-Domestic Substance List (NDSL). All other ingredients in the product are listed, as required, on Canada's Domestic Substances List (DSL).

National Pollutant Release Inventory (NPRI) Substances: These products do not contain any NPRI chemicals.

15.2. United States Federal and State Regulations

TSCA Status: All ingredients in these products are listed on the TSCA inventory.

OSHA: These products do not meet criteria as per Part 1910.1200, manufactured article.

SARA EPA Title III: None.

Sec. 302/304: None.

Sec. 311/312: None.

Sec. 313: None.

CERCLA RQ: None.

	Safety data sheet According to 1907/2006/EC, Article 31	
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SECTION 1: Identification of the substance/mixture and of the company/undertaking

1.1 Product identifier

Trade name: Akku Nickel-Metallhydrid Batterien

1.2 Relevant identified uses of the substance or mixture and uses advised against

No further relevant information available.

Application of the substance / the mixture

Produktkategorie/Product category: Ni-MH
 Bezeichnung/Designation: Akku NiMH 24 V 15 Ah
 Nennspannung/Nominal voltage: 24 V
 Nennkapazität/Nominal capacity: 15 Ah
 Nennenergie/Nominal energy: 360 Wh
 Wiederaufladbar/Rechargeable: Ja/Yes

1.3 Details of the supplier of the safety data sheet

Manufacturer/Supplier:

Telerob Gesellschaft für Fernhantierungstechnik
 mbH, Vogelsangstrasse 8
 D-73760 Ostfildern
 Germany Tel. +49 (0)
 711 34 102 - 333
 Fax +49 (0) 711 34 102 - 555
www.telerob.com

Informing Department:

Jürgen Stutzmann
 Tel +49 (0) 711 34 102 - 123
 Fax +49 (0) 711 34 102 - 555
juergen.stutzmann@telerob.com

Safety Adviser:

Georg Bernhardt
 Tel +49 (0) 711 34 102 - 303
 Fax +49 (0) 711 34 102 - 555
georg.bernhardt@telerob.com

Service:

Tel +49 (0) 711 34 102 - 333
 Fax +49 (0) 711 34 102 - 555
jasmin.liebenow@telerob.com / holger.weber@telerob.com

1.4 Emergency telephone number:

NCEC (National Chemical Emergency Center): +44 (0) 1235
 239 670 Telerob Fernhantierungstechnik mbH (NCEC29003)

	Safety data sheet According to 1907/2006/EC, Article 31	
Version Nr. 5 Rev. 04.02.2020	Akku NiMH 24V 15 Ah	Seite 3 von 12

SECTION 3: Composition/information on ingredients

3.2 Chemical characterisation: Mixtures

Description:

Each cell consists of a hermetically closed metal sheath, which contains the hazardous ingredients listed below.

• Dangerous components:		
CAS: 7440-02-0 EINECS: 231-111-4 Reg.nr.: 01-2119438727-29-X	nickel ⚠ Carc. 2, H351; STOT RE 1, H372; ⚠ Skin Sens. 1, H317	25-50%
CAS: 12054-48-7 EINECS: 235-008-5 Reg.nr.: 01-2119472435-36-X	nickel dihydroxide ⚠ Resp. Sens. 1, H334; Muta. 2, H341; Carc. 1A, H350; Repr. 1B, H360D; STOT RE 1, H372; ⚠ Aquatic Acute 1, H400; Aquatic Chronic 1, H410; ⚠ Acute Tox. 4, H302; Acute Tox. 4, H332; Skin Irrit. 2, H315; Skin Sens. 1, H317	< 10%
CAS: 1310-65-2 EINECS: 215-183-4 Reg.nr.: 01-2119560576-31-X	lithium hydroxide ⚠ Skin Corr. 1B, H314; ⚠ Acute Tox. 4, H302	< 10%
CAS: 21041-93-0 EINECS: 244-166-4 Reg.nr.: 01-2119517583-39-X	cobalt dihydroxide ⚠ Resp. Sens. 1, H334; ⚠ Aquatic Acute 1, H400; Aquatic Chronic 1, H410; ⚠ Acute Tox. 4, H302; Acute Tox. 4, H332; Eye Irrit. 2, H319; Skin Sens. 1, H317	< 10%
CAS: 1310-58-3 EINECS: 215-181-3 Reg.nr.: 01-2119487136-33-X	potassium hydroxide ⚠ Skin Corr. 1A, H314; ⚠ Acute Tox. 4, H302	< 2.5%
CAS: 1310-73-2 EINECS: 215-185-5 Reg.nr.: 01-2119457892-27-X	sodium hydroxide ⚠ Skin Corr. 1A, H314	< 2.5%

• Additional information For the wording of the listed risk phrases refer to section 16.

	Safety data sheet According to 1907/2006/EC, Article 31	
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SECTION 6: Accidental release measures

6.1 Personal precautions, protective equipment and emergency procedures

Wear protective equipment. Keep unprotected persons away.
 Avoid contact with the product.

6.2 Environmental precautions:

Do not allow product to reach sewage system or water bodies.
 Inform respective authorities in case product reaches water or sewage system.

6.3 Methods and material for containment and cleaning up:

Collect mechanically.
 Absorb liquid components with liquid-binding material.
 Keep away from water.
 Clean the accident area carefully; suitable cleaners are:
 weak acid solution
 Dispose of contaminated material as waste according to section 13.
 Do not flush with water or aqueous cleansing agent

6.4 Reference to other sections

See Section 8 for information on personal protection equipment.

SECTION 7: Handling and storage

7.1 Precautions for safe handling

Keep away from heat and direct sunlight.
 Avoid short-circuits.
 Do not mix batteries of different types.

Information about protection against explosions and fires:

Protect from heat.
 Store it away from ignition sources or open fire.

7.2 Conditions for safe storage, including any incompatibilities

Storage

Requirements to be met by storerooms and containers:

Store only undamaged original packaging drums.
 Store in cool location.
 Keep storage temperature between +5 °C and +25 °C.

Information about storage in one common storage facility:

Do not store together with acids.
 Do not store together with alkalis (caustic solutions).

Further information about storage conditions:

Charge between 0 and 40 °C.
 Do not crush, puncture, incinerate or immerse in water.

7.3 Specific end use(s) No further relevant information available.

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Not necessary if room is well-ventilated.

Respiratory protection required in case of formation of smoke.

Filter P3:

Protection of hands:

Protective gloves are only required if skin contact with the battery contents is possible.

The glove material has to be impermeable and resistant to the product/ the substance/ the preparation.

Due to missing tests no recommendation to the glove material can be given for the product/ the preparation/ the chemical mixture.

Selection of the glove material on consideration of the penetration times, rates of diffusion and the degradation

Material of gloves

The selection of the suitable gloves does not only depend on the material, but also on further marks of quality and varies from manufacturer to manufacturer. As the product is a preparation of several substances, the resistance of the glove material can not be calculated in advance and has therefore to be checked prior to the application.

Penetration time of glove material

The exact break through time has to be found out by the manufacturer of the protective gloves and has to be observed.

As protection from splashes gloves made of the following materials are suitable:

Nitrile rubber, NBR

SECTION 9: Physical and chemical properties

9.1 Information on basic physical and chemical properties

General Information

Appearance:

Form: Solid in various forms

Colour: Different according to colour

Odour: odourless

Change in condition

Melting point/Melting range: Not determined

Boiling point/Boiling range: n.a. °C

• **Flash point:** Not applicable

• **Danger of explosion:** Product is not explosive.

• **Density:** Not determined

• **Solubility in / Miscibility with**

Water: Insoluble

9.2 Other information No further relevant information available.

	Safety data sheet According to 1907/2006/EC, Article 31	
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SECTION 12: Ecological information

12.1 Toxicity

• <i>Aquatic toxicity:</i>	
7440-02-0 nickel	
EC50	>100 mg/l/48h (Daphnia magna) (OECD 202)
LC50	15.3 mg/l/96h (Oncorhynchus mykiss)
12054-48-7 nickel dihydroxide	
EC50 (static)	> 0.081 mg/l/72h (Pseudokirchneriella subcapitata) (OECD 201)
	0.14 mg/l/48h (Ceriodaphnia dubia)
LC50	15.3 mg/l/96h (Oncorhynchus mykiss)
21041-93-0 cobalt dihydroxide	
EC50 (static)	0.144 mg/l/72h (Pseudokirchneriella subcapitata) (OECD 201)
LC50 (dynamic)	54.1 mg/l/96h (Pimephales promelas)
NOEC	6.2 mg/l/48h (Pimephales promelas) (EPA-600/4-85-013)
	9.8 mg/l/48h (Crassostrea gigas)

12.2 Persistence and degradability No further relevant information available.

12.3 Bioaccumulative potential No further relevant information available.

12.4 Mobility in soil No further relevant information available.

Additional ecological information:

General notes:

Water hazard class 1 (German Regulation) (Self-assessment): slightly hazardous for water.

12.5 Results of PBT and vPvB assessment

PBT: Not applicable.

vPvB: Not applicable.

12.6 Other adverse effects No further relevant information available.

SECTION 13: Disposal considerations

13.1 Waste treatment methods

Recommendation

The waste code numbers mentioned are recommendations based on the probable use of the product.

• <i>European waste catalogue</i>	
16 00 00	WASTES NOT OTHERWISE SPECIFIED IN THE LIST
16 06 00	batteries and accumulators

	Safety data sheet According to 1907/2006/EC, Article 31	
Version Nr. 5 Rev. 04.02.2020	Akku NiMH 24V 15 Ah	Seite 11 von 12

<ul style="list-style-type: none"> • <i>Limited quantities (LQ)</i> • <i>Excepted quantities (EQ)</i> 	metal hydride cells or batteries packed with or contained in equipment are not subject to the provisions of this code. 0 Code: E0 Not permitted as Excepted Quantity
• <i>IATA</i>	Special provision(s): A199
• <i>UN "Model Regulation":</i>	UN3496, Batteries, nickel-metal hydride, 9

SECTION 15: Regulatory information

15.1 Safety, health and environmental regulations/legislation specific for the substance or mixture

- **Labelling according to Regulation (EC) No 1272/2008** Void
 - **Hazard pictograms** Void
 - **Signal word** Void
 - **Hazard statements** Void
 - **National regulations**
 - **Water hazard class:** Water hazard class 1 (Self-assessment): slightly hazardous for water.
 - **Substances of very high concern (SVHC) according to REACH, Article 57**
- None of the ingredients is contained.

15.2 Chemical safety assessment:

A Chemical Safety Assessment has not been carried out.

SECTION 16: Other information

These data are based on our present knowledge. However, they shall not constitute a guarantee for any specific product-features and shall not establish a legally valid contractual relationship.

Relevant phrases

- H302 Harmful if swallowed.
- H314 Causes severe skin burns and eye damage.
- H315 Causes skin irritation.
- H317 May cause an allergic skin reaction.
- H319 Causes serious eye irritation.
- H332 Harmful if inhaled.
- H334 May cause allergy or asthma symptoms or breathing difficulties if inhaled.
- H341 Suspected of causing genetic defects.
- H350i May cause cancer by inhalation.
- H351 Suspected of causing cancer.
- H360D May damage the unborn child.
- H372 Causes damage to organs through prolonged or repeated exposure.
- H400 Very toxic to aquatic life.
- H410 Very toxic to aquatic life with long lasting effects.

DETAILS AWARD

REQ. NO: RQPD19000273

[illegible]

Date 2/20/20

PUBLIC BID OFFICER



OPEN February 20, 2020

DATE: March 17, 2020

_FROM: ADMINISTRATION

PLEASE REVIEW ATTACHED BID RESULT. NOTE YOUR RECOMMENDATION FOR AWARD. FORWARD THIS TRANSMITTAL SHEET TOGETHER WITH BID FILE. RETAIN REQUISITION.

[illegible]

The apparent low bidder Malor & Company did not meet specifications as per Detective Lieutenant Kenneth Strigaro Commanding Officer, Arson/bomb Squad the unit offered by Malor & Company is not EOD compliant. The unit offered by Malor & Company unit doe does not have the manipulator arm reach, their unit can not lift as much as the TeleRob unit, as well as other specifications it does not meet for a full list see attached spreadsheet.

Funaro, Timothy G

From: Strigaro, Kenneth <KStrigaro@PDCN.ORG>
Sent: Tuesday, March 17, 2020 11:50 AM
To: Funaro, Timothy G
Cc: Fitzmaurice, Michael
Subject: RE: Malor & Company Robot Bid

Explosive Ordnance Disposal (aka. Bomb tech work)

From: Funaro, Timothy G <tfunaro@nassaucountyny.gov>
Sent: Tuesday, March 17, 2020 11:49 AM
To: Strigaro, Kenneth <KStrigaro@PDCN.ORG>
Cc: Fitzmaurice, Michael <MFitzmaurice@PDCN.ORG>
Subject: RE: Malor & Company Robot Bid

Ken,

One last question what is EOD?

Timothy Funaro
Buyer
Nassau County
Office of Purchasing
One West Street 1st floor North Entrance
Mineola, N.Y. 11501
Phone (516) 571-7720
Fax (516) 571-4263
E-Mail tfunaro@nassaucountyny.gov



From: Strigaro, Kenneth <KStrigaro@PDCN.ORG>
Sent: Tuesday, March 17, 2020 11:40 AM
To: Funaro, Timothy G <tfunaro@nassaucountyny.gov>
Cc: Fitzmaurice, Michael <MFitzmaurice@PDCN.ORG>
Subject: RE: Malor & Company Robot Bid

The TeleRob unit is superior in almost every category. The unit Malor & Company bid does not show it has the capability to be a EOD specific platform that we require.

Based upon the line by line specifications comparison the TIGR robot they offered is not a suitable replacement for the TeleRob robot we requested.

From: Funaro, Timothy G <tfunaro@nassaucountyny.gov>
Sent: Tuesday, March 17, 2020 10:49 AM

To: Strigaro, Kenneth <KStrigaro@PDCN.ORG>
Cc: Fitzmaurice, Michael <MFitzmaurice@PDCN.ORG>
Subject: RE: Malor & Company Robot Bid

Ken,

The unit being offered by Telerob USA Inc. appears to be smaller is that better for you or not?

Timothy Funaro
Buyer
Nassau County
Office of Purchasing
One West Street 1st floor North Entrance
Mineola, N.Y. 11501
Phone (516) 571-7720
Fax (516) 571-4263
E-Mail tfunaro@nassaucountyny.gov



From: Strigaro, Kenneth <KStrigaro@PDCN.ORG>
Sent: Tuesday, March 17, 2020 9:47 AM
To: Funaro, Timothy G <tfunaro@nassaucountyny.gov>
Cc: Fitzmaurice, Michael <MFitzmaurice@PDCN.ORG>
Subject: Malor & Company Robot Bid

Tim,

Attached, please find the specification comparison spreadsheet I put together for the "Roboteam TIGR" Malor & Company Bid in reference to NC formal bid 68066-02200-004.

It is my opinion that the robot Malor & Company bid does not meet the specifications of the TeleRob robot we requested. Please consider the next lowest bidder for evaluation regarding this request.

If you have any questions or concerns regarding the information contained in the email, please let me know.

Respectfully,

Ken

Detective Lieutenant Kenneth J. Strigaro

Commanding Officer, Arson/Bomb Squad
Nassau County Police Department
1490 Franklin Avenue, Mineola, NY 11501
(516) 573-8850 Office
kstrigaro@pdcn.org Email

Funaro, Timothy G

From: Strigaro, Kenneth <KStrigaro@PDCN.ORG>
Sent: Tuesday, March 17, 2020 9:47 AM
To: Funaro, Timothy G
Cc: Fitzmaurice, Michael
Subject: Malor & Company Robot Bid
Attachments: Robot Spec spreadsheet.xlsx

Follow Up Flag: Follow up
Flag Status: Flagged

Tim,

Attached, please find the specification comparison spreadsheet I put together for the "Roboteam TIGR" Malor & Company Bid in reference to NC formal bid 68066-02200-004.

It is my opinion that the robot Malor & Company bid does not meet the specifications of the TeleRob robot we requested. Please consider the next lowest bidder for evaluation regarding this request.

If you have any questions or concerns regarding the information contained in the email, please let me know.

Respectfully,

Ken

Detective Lieutenant Kenneth J. Strigaro

Commanding Officer, Arson/Bomb Squad

Nassau County Police Department

1490 Franklin Avenue, Mineola, NY 11501

(516) 573-8850 Office

kstrigaro@pdcn.org Email

REQUISITION

RQPD19000273 24/FEB/2020

VENDOR:
TELEROB USA INC.
8206 EDINBORO RD

ERIE PA 16509

TEL: (267) 421-8640

FAX: () -

REQUISITIONER:
PD POLICE DEPARTMENT
ARSON/BOMB SQUAD
1194 PROPECT AVENUE
WESTBURY NY 11590
K.STRIGARO/CR7/8A00/210
TEL: (516) 573-8850
FAX: () -

ITEM	DESCRIPTION	QTY	U/M	UNIT COST	TOTAL
001	257-28	1.00	EA	383,021.7000	383,021.70
	COMMUNICATIONS EQUIPMENT, INTEROPERABLE (CERNE)				
307299	NIMH EOD TELEXMAX HYBRID IP MESH ROBOT OUTFITTED USA- OPTIONS W/2 BATTERIES, COMMUNICATION UNIT AND CONTROL PANEL W/ 3 YEAR WARRANTY COLOUR: BLACK (RAL 9005)				
213186	SET OF WHEELS IN BAG (0313) F. TELEMAX PRO AND HYBRID				
210023	HOLDER MULTIBLOCK F. TELEMAX				
21547	WINDOW BREAKER DEXTER F. TELEMAX				
208211	KEY HOLDER F. TELEMAX				
208210	TEARING HOOK F. TELEMAX				
306051	HOLDER PAN F. LOWER ARM WITH SHOCKTUBE F. TELEMAX				
307602	LASER AIMING DEVICE F PAN HOLDER				
306139	HOLDER PROPARMS 20RC MK3 W. LASER I. GRIPPER F. TELEMAX NOTE- DISRUPTOR NOT INCLUDED				
306705	INSPECTION CAMERA F. TELEMAX ILLUMINATION WHITE (W/O CASE)				
307418	P/T NIGHT VISION CAMERA F. TELEMAX				
16558	ELBOW JOINT X RAY MOUNT FOR TELEMAX REQUIRES QUICK RELEASE MOUNT FOR PAN.				
306695	FIBRE OPTIC CABLE DRUM W. MOTOR DRIVEN REWIND IN CASE F. TELEMAX				
307143	IP MESH REPEATER QTY (1) 2.38- 2.50 GHZ W. HOLDER I CASE F. TELEMAX				
306990	IP-CAMERA F. REPEATER F. TELEMAX				
305804	BATTERY NIMH 24V/15AH, RECHARGEABLE F. CHASSIS/COMMUNICATION UNIT F. TELMAX -3 DAYS ONSITE TRAINING				

REQUISITION

RQPD19000273 24/FEB/2020

VENDOR:
TELEROB USA INC.
8206 EDINBORO RD

ERIE PA 16509

TEL: (267) 421-8640
FAX: () -

REQUISITIONER:
PD POLICE DEPARTMENT
ARSON/BOMB SQUAD
1194 PROPECT AVENUE
WESTBURY NY 11590
K.STRIGARO/CR7/8A00/210
TEL: (516) 573-8850
FAX: () -

ESTIMATED TOTAL: 383,021.70

REQUISITION

RQPD19000273 24/FEB/2020

VENDOR:
TELEROB USA INC.
8206 EDINBORO RD

ERIE

PA 16509

TEL: (267) 421-8640

FAX: () -

REQUISITIONER:
PD POLICE DEPARTMENT
ARSON/BOMB SQUAD
1194 PROPECT AVENUE
WESTBURY NY 11590
K.STRIGARO/CR7/8A00/210
TEL: (516) 573-8850
FAX: () -

Comparison OF Bids

Recommended Vendor Telerob USA Inc.
 Requisition # RQPD19000273
 Pre-Encumbrance: \$383,021.70
 Buyer Timothy Funaro
 Purchase Order #

Vendors

line	qty	Telerob USA Inc.		Malor & Company		Vendor # 3		Vendor # 4		Vendor # 5		low bid
		unit price	extended	unit price	extended	unit price	extended	unit price	extended	unit price	extended	
1	1	392937.64	392937.64	128000.00	128000.00	0.00	0.00	0.00	0.00	0.00	0.00	128000.00
2	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
3	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
8	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
9	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
10	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
11	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
12	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
13	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
14	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
15	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
16	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
17	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
18	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
19	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
20	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
21	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
22	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
23	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
24	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
25	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
26	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
27	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
28	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
29	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
30	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
31	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
32	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
33	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
34	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
35	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
36	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
37	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
38	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
39	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
40	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
sum	0		392937.64		128000.00	0	0.00		0.00		0.00	0.00
shir	1	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Total			392937.64		128000.00	Total	0.00	Total	0.00	Total	0.00	128000.00
Delivery	180 days			30 Weeks								
Terms	Net 30			Net 30								
F.O.B.	Dest.			Dest.								
Vin	814203989			454344580								
Tel No.	814-528-5259			212-498-9732								
Verbal	Adam Jaroh			Carly Bneoit								
Date	02/20/2020 sealed bid			02/20/2020 sealed bid								

Notes Formal sealed Bid Number 68066-02200-007 Title Robot

* key 0=No Bid



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

04/08/2021

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Foa & Son Corp. 68 South Service Road, Ste 210 Melville NY 11747-2357		CONTACT NAME: Mardee Mieske PHONE (A/C, No, Ext): (516) 228-1234 FAX (A/C, No): (516) 228-1235 E-MAIL ADDRESS: Mardee.Mieske@FoaSon.com	
INSURED Telerob USA Inc 8206 Edinboro Road Erie PA 16509		INSURER(S) AFFORDING COVERAGE INSURER A: Pacific Indemnity Co. NAIC # 20346 INSURER B: Federal Insurance Co. 20281 INSURER C: INSURER D: INSURER E: INSURER F:	

COVERAGES

CERTIFICATE NUMBER: 21-22 Mastr

REVISION NUMBER:


THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDITIONAL INSURED	SUBROGATION	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR	Y		9949-70-20 EUC	02/05/2021	02/05/2022	EACH OCCURRENCE \$ 1,000,000
	DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000						
	MED EXP (Any one person) \$ 5,000						
	PERSONAL & ADV INJURY \$ 1,000,000						
GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:				GENERAL AGGREGATE \$ 2,000,000			
				PRODUCTS - COMP/OP AGG \$ 2,000,000			
B	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input checked="" type="checkbox"/> HIRED AUTOS ONLY			(19)7360-77-07	02/05/2021	02/05/2022	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000
	<input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY						BODILY INJURY (Per person) \$
							BODILY INJURY (Per accident) \$
							PROPERTY DAMAGE (Per accident) \$
B	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE			7818-60-29	02/05/2021	02/05/2022	EACH OCCURRENCE \$ 5,000,000
	AGGREGATE \$ 5,000,000						
	DED RETENTION \$						
WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below		Y/N					PER STATUTE OTH-ER E.L. EACH ACCIDENT \$ E.L. DISEASE - EA EMPLOYEE \$ E.L. DISEASE - POLICY LIMIT \$

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Nassau County is additional Insured per signed written contract with respects to the general liability policy.

CERTIFICATE HOLDER**CANCELLATION**

Nassau County One West Street Mineola NY 11501	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE  ENCLOSURE REG#104
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