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Additional
Info.

E-83-23 ADDITIONAL INFORMATION

2023 JUL -7 A 10:28

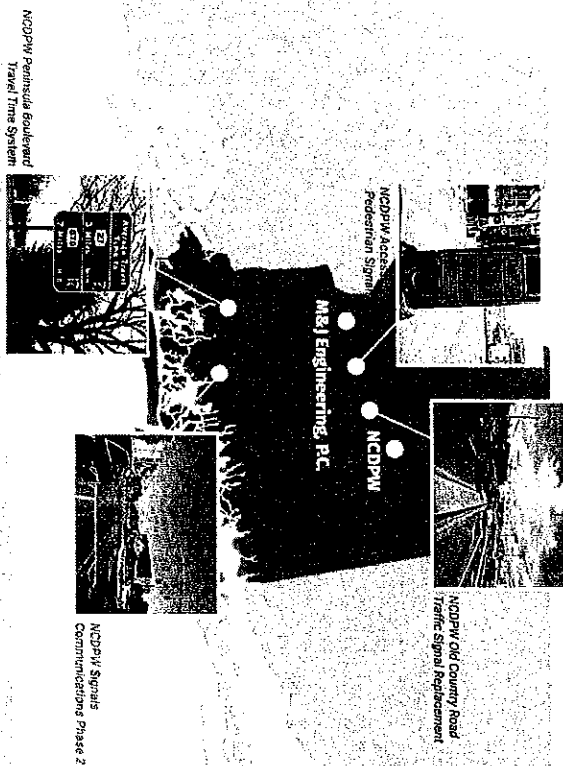
MASSACHUSETTS
SIXTH DISTRICT
RECORDS

Response to:
Nassau County Department of Public Works
On-Call Traffic Engineering
RFP # PW-T62500-04D



August 31st, 2022

Cost Proposal



Submitted by:

M&J ENGINEERING P.C.

"INNOVATIVE AND STATE-OF-THE-ART SOLUTIONS"
In Association With:



M&J ENGINEERING P.C.

"INNOVATIVE AND STATE-OF-THE-ART SOLUTIONS"

August 31st, 2022

Kenneth G. Arnold, P.E., Commissioner
Department of Public Works
1194 Prospect Avenue
Westbury, NY 11590

RE: RFP# PW-T62590-04D - On-Call Traffic Engineering Services

Dear Commissioner Arnold,

M&J Engineering, P.C., (M&J) (EIN: 30-0284495) is pleased to submit our Technical (under separate cover) and Cost Proposals to the Nassau County Department of Public Works (NCDPW) for the subject contract. M&J has established a strong commitment to providing Intelligent Transportation Systems, professional engineering, construction management services to both Nassau County and governmental agencies across New York State. Our firm was founded in 2004 and has now grown to over 300 personnel and has completed major assignments for numerous New York State clients in these disciplines.

M&J is a local MBE/DBE firm, and we understand the NCDPW's administrative procedures, we have the experience and staff required for this contract, and we are very familiar with the County's facilities and buildings. Our proposed staff have extensive ITS/Traffic Engineering Experience.

We have put together a Project Team that contains all ITS and Traffic Engineering services anticipated under this contract. To further strengthen our Team, we have included, Dewberry (EIN: 13-0746510), VN Engineers (EIN: 061087251), and AKRF (EIN: 13-5331530). We are confident that our team can provide excellent service on this On-Call Traffic Engineering service that has the proper mix of national and local firms that can optimally serve on this project and provide the county with a source for the common to advanced skills as maybe required.

We would like to thank you and NCDPW for the opportunity to submit our proposal, and we look forward to bringing projects under this contract to fruition. Please do not hesitate to contact me (arnbenstein@mjenigneers.com) if you have any questions or desire additional information.

Sincerely,

M&J Engineering, P.C.



Arnold Rubenstein, P.E.
Sr. Vice President/ Director of ITS

2003 Jericho Turnpike, New Hyde Park, NY 11040
Tel: 516-821-7300 / Fax: 516-233-1041 / www.mjenigneers.com

Cost Proposal

Nassau County Department of Public Works
Request for Proposals for the Call Traffic
Engineering Services | RFP # PW-202506-01D

M&J

COST PROPOSAL

*As per the RFP, M&J's Cost Proposal has been hand-delivered to Nassau County Department of Public Works in a separate, sealed envelope.

M&J ENGINEERING P.C.

INNOVATIVE AND STRATEGIC/ART SOLUTIONS

M&J Engineering, P.C.
Nassau County DPW RFP NUMBER: PW-T62500-04D
Cost Proposal

			2022	2023	2024	2025	2026	2027	2028
Firm	Employee	Title	Current						
M&J	Arnold D. Rubenstein, P.E.	Project Manager	\$88.00	\$91.08	\$94.27	\$97.57	\$100.98	\$104.52	\$108.17
M&J	Richard Rom, P.E.	Principal Electrical/ITS	\$70.04	\$72.49	\$75.03	\$77.65	\$80.37	\$83.19	\$86.10
M&J	Chris Viola	Senior Electrical/ITS	\$55.11	\$57.04	\$59.04	\$61.10	\$63.24	\$65.45	\$67.74
M&J	Kushal Patel, P.E.	Senior Traffic/ITS	\$53.87	\$55.76	\$57.71	\$59.73	\$61.82	\$63.98	\$66.22
M&J	Nicole Rawlins	Traffic/ITS	\$43.87	\$45.41	\$46.99	\$48.64	\$50.34	\$52.10	\$53.93
M&J	Abhinava Paul	Traffic/ITS	\$36.05	\$37.31	\$38.62	\$39.97	\$41.37	\$42.82	\$44.31
M&J	Jeff Wu	Network Engineer	\$36.85	\$38.14	\$39.47	\$40.86	\$42.29	\$43.77	\$45.30
M&J	Osman Tokhi	Structural Engineer	\$35.00	\$36.23	\$37.49	\$38.81	\$40.16	\$41.57	\$43.02
M&J	Tahmina Kahn	Senior GIS Engineer	\$40.00	\$41.40	\$42.85	\$44.35	\$45.90	\$47.51	\$49.17
M&J	Pavel Rosario	GIS Engineer	\$30.00	\$31.05	\$32.14	\$33.26	\$34.43	\$35.63	\$36.88
M&J	Omid Akhavan	Senior ITS	\$73.78	\$76.36	\$79.03	\$81.80	\$84.66	\$87.63	\$90.69
M&J	Vu Ly	Senior Civil Engineer	\$61.00	\$63.14	\$65.34	\$67.63	\$70.00	\$72.45	\$74.98
M&J	Anna Elias	Principal Civil Engineer	\$72.10	\$74.62	\$77.24	\$79.94	\$82.74	\$85.63	\$88.63
M&J	Samiha Khan	Inspector	\$45.00	\$47.61	\$49.28	\$51.00	\$52.79	\$54.63	\$56.55
M&J	Andrew Zeng	Senior Inspector	\$65.00	\$67.28	\$69.63	\$72.07	\$74.59	\$77.20	\$79.90
M&J	Emilio Wong	Inspector	\$44.00	\$45.54	\$47.13	\$48.78	\$50.49	\$52.26	\$54.09
M&J	Wagas Khatri	Civil Engineer	\$47.00	\$48.65	\$50.35	\$52.11	\$53.93	\$55.82	\$57.78
M&J	Steve Tservenkos	Resident	\$66.00	\$68.31	\$70.70	\$73.18	\$75.74	\$78.39	\$81.13
M&J	Lucio Rivera	Principal Electrical	\$80.00	\$82.80	\$85.70	\$88.70	\$91.80	\$95.01	\$98.34
M&J	Periklis Papadopoulos	Principal Integrator	\$80.00	\$82.80	\$85.70	\$88.70	\$91.80	\$95.01	\$98.34
M&J	Enea Hysaj	Inspector	\$43.26	\$44.77	\$46.34	\$47.96	\$49.64	\$51.38	\$53.18
M&J	Shahin Shafiq	Senior Traffic Engineer	\$71.00	\$73.49	\$76.06	\$78.72	\$81.47	\$84.33	\$87.28

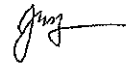
Annual Cost	3.5%
M&J Multiplier (Office)	2.2
M&J Multiplier (Field)	2.1

Arnold D. Rubenstein
Arnold D. Rubenstein, P.E., Senior Vice President
8/29/2022

Dewberry Engineers Inc.
Nassau County DPW RFP NUMBER: PW-T62500-040
Cost Proposal

Firm	Employee	Title	2022	2023	2024	2025	2026	2027	2028
			Current						
Dewberry	Ray Dominguez, PE	Principal Traffic Engineer	\$103.50	\$107.12	\$110.87	\$114.75	\$118.77	\$122.93	\$127.23
Dewberry	Ahklag Zafar, PE	Associate Traffic Engineer	\$93.04	\$96.30	\$99.67	\$103.16	\$106.77	\$110.50	\$114.37
Dewberry	Andrew Vischio, PE	Senior Traffic Engineer	\$60.72	\$62.85	\$65.04	\$67.32	\$69.68	\$72.12	\$74.64
Dewberry	Paul Menicucci	Senior ITS	\$75.72	\$78.37	\$81.11	\$83.95	\$86.89	\$89.93	\$93.08
Dewberry	Zelina Karca	Traffic/Electrical	\$68.44	\$70.84	\$73.31	\$75.88	\$78.54	\$81.29	\$84.13
Dewberry	Shakirah Lewis	Traffic/ITS	\$61.90	\$64.07	\$66.31	\$68.63	\$71.03	\$73.52	\$76.09
Dewberry	Vanessa Lannaman	Traffic	\$50.76	\$52.54	\$54.38	\$56.28	\$58.25	\$60.29	\$62.40
Dewberry	Carolyn Brazier	Traffic	\$46.24	\$47.86	\$49.53	\$51.27	\$53.06	\$54.92	\$56.84
Dewberry	Peter Padilla	Traffic	\$45.09	\$46.67	\$48.30	\$49.99	\$51.74	\$53.55	\$55.43
Dewberry	Ashton Mook	GIS Technician	\$36.78	\$38.07	\$39.40	\$40.78	\$42.21	\$43.68	\$45.21
Dewberry	Cliff Moore	GIS Technician	\$64.48	\$66.74	\$69.07	\$71.49	\$73.99	\$76.58	\$79.26
Dewberry	Jack Kanarek	Transit Planning	\$84.28	\$87.23	\$90.28	\$93.44	\$96.71	\$100.10	\$103.60
Dewberry	Kelly Pollard	Transit Planning	\$97.00	\$100.40	\$103.91	\$107.55	\$111.31	\$115.21	\$119.24
Dewberry	Amy Hayes	Grants Specialist	\$38.47	\$39.82	\$41.21	\$42.65	\$44.15	\$45.69	\$47.29
Dewberry	Robert Gallup	Principal Civil Engineer	\$114.52	\$118.53	\$122.68	\$126.97	\$131.41	\$136.01	\$140.77
Dewberry	Alan Zhou	Associate Civil Engineer	\$105.06	\$108.74	\$112.54	\$116.48	\$120.56	\$124.78	\$129.15
Dewberry	Ermilio Barcelona	Associate Civil Engineer	\$78.04	\$80.77	\$83.60	\$86.52	\$89.55	\$92.69	\$95.93
Dewberry	Alex Valenti	Senior Civil Engineer	\$57.16	\$59.16	\$61.23	\$63.37	\$65.59	\$67.89	\$70.26
Dewberry	Bethany Schlieder	Civil Engineer	\$53.07	\$54.93	\$56.85	\$58.84	\$60.90	\$63.03	\$65.24
Dewberry	Mark Matarlo	Civil Engineer	\$53.50	\$55.37	\$57.31	\$59.32	\$61.39	\$63.54	\$65.77
Dewberry	Victor Chang	Civil Engineer	\$49.80	\$51.54	\$53.35	\$55.21	\$57.15	\$59.15	\$61.22
Dewberry	John Greenwald	Junior Civil Engineer	\$38.34	\$39.68	\$41.07	\$42.51	\$44.00	\$45.54	\$47.13

Annual Cola	3.5%
Dewberry Multiplier (Office)	2.87
Dewberry Multiplier (Field)	2.6


John Boule II, PE Senior Vice President
08.30.2022



Cost Proposal

Tracy Kaplan, PE President
8/29/2022



Cost Proposal

Annual Cost	3.5%
AKRF Multiplier	3.37
Note: Labor will be capped at \$66.76/hr to remain below \$225/hr burdened cost.	

Matthew T. Carmody, PE, RSP1, Vice President
8/31/2022



