

B-16-26 additional information

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NASSAU COUNTY
CLERK OF THE LEGISLATURE
2026 OCT - 5 P 12: 25

Bid Opening: 7/14/2026

Engineer: Rob Esner Phone: (516) 571-6919

Contractor	Address	Insurance	Payment	Bid Amount	Alternate Bid
192 Branch Interior Services, Inc.	2099 Ninth Ave Ronkonkoma, NY 11779	Endurance Assurance Company	\$200,000.00	\$974,300.00	\$0.00
ATCO Contracting Group Inc	34-52 11th Street L.I.C., NY 11106	Arch Insurance Company	\$200,000.00	\$2,984,330.00	\$0.00
GPA Environmental Group Inc	8-63 Astoria Blvd Astoria, NY 11102	Frankenmuth Insurance Compan	\$200,000.00	\$6,305,000.00	\$0.00

The above is a review of the bids and subsequent list of all the bids that were read aloud at the public bid opening. Listed bids may be subsequently withdrawn or disqualified. The list does not reflect the Department's determination of the lowest responsible bidder.

**Proposed Contract B90625-04H and current contract B90625-04G
REQUIREMENTS CONTRACT ASBESTOS AND LEAD ABATEMENT BID
COMPARISON BID TOTALS**

line item	Approx. Quantity	BRANCH SERVICES B90625 - 04G		BRANCH SERVICES B90625-04H	
		UNIT PRICE	amount bid	Unit Price	amount bid
1A	50 ea.	\$ 1,500.00	\$ 75,000.00	\$ 1,500.00	\$ 75,000.00
1B	20 ea.	\$ 1,900.00	\$ 38,000.00	\$ 1,900.00	\$ 38,000.00
1C	10 ea.	\$ 4,500.00	\$ 45,000.00	\$ 4,500.00	\$ 45,000.00
2A	4,000 s.f.	\$ 7.00	\$ 28,000.00	\$ 6.00	\$ 24,000.00
2B	10,000 s.f.	\$ 4.00	\$ 40,000.00	\$ 7.00	\$ 70,000.00
3A	3,000 s.f.	\$ 11.00	\$ 33,000.00	\$ 11.00	\$ 33,000.00
3B	10,000 s.f.	\$ 8.00	\$ 80,000.00	\$ 8.00	\$ 80,000.00
4A	2,000 s.f.	\$ 6.00	\$ 12,000.00	\$ 10.00	\$ 20,000.00
4B	5,000 s.f.	\$ 10.00	\$ 50,000.00	\$ 12.00	\$ 60,000.00
4C	5,000 s.f.	\$ 9.00	\$ 45,000.00	\$ 15.00	\$ 75,000.00
5A	5,000 s.f.	\$ 2.00	\$ 10,000.00	\$ 1.00	\$ 5,000.00
5B	12,000 s.f.	\$ 4.00	\$ 48,000.00	\$ 5.00	\$ 60,000.00
5C	20,000 s.f.	\$ 4.00	\$ 80,000.00	\$ 5.00	\$ 100,000.00
6A	1,000 s.f.	\$ 2.00	\$ 2,000.00	\$ 1.00	\$ 1,000.00
6B	5,000 s.f.	\$ 5.00	\$ 25,000.00	\$ 5.00	\$ 25,000.00
6C	25,000 s.f.	\$ 4.50	\$ 112,500.00	\$ 4.50	\$ 112,500.00
7A	40 cy	\$ 20.00	\$ 800.00	\$ 20.00	\$ 800.00
8A	Lump Sum	\$ 100,000.00	\$ 100,000.00	\$ 100,000.00	\$ 100,000.00
9A	Lump Sum	\$ 50,000.00	\$ 50,000.00	\$ 50,000.00	\$ 50,000.00
		\$ 874,300.00		\$ 974,300.00	

COUNTY OF NASSAU
DEPARTMENT OF PUBLIC WORKS
Inter-Departmental Memo

TO: Robert Cleary, Chief Procurement Officer

FROM: Douglas Tuman, Deputy Commissioner of Public Works

DATE: October 5, 2026

SUBJECT: Asbestos & Lead Abatement at Various County Locations
Contract Award Justification to 192 Branch Interior Services
Contract B90625-04H

The bid results obtained for this Requirements Contract had a wide disparity between the three (3) vendors that submitted bids with the lowest bid from 192 Branch Interior Services (Branch Services), in the amount of \$974,300.00. Their bid was lower than the other vendors by a wide margin (B90625-04H bid results are attached).

The engineers' estimate for this two (2) year requirements contract was established at \$2,000,000.00. This figure only establishes the cap amount for this contract and should not be construed to indicate the total value of the contract. The bid form was created for comparison bid analysis only and to establish unit prices for various types of asbestos removal costs to be applied as a means of compensation.

Branch Services is currently contracted to perform these services, under contract B90625-04G. This contract was awarded with a comparison bid of \$874,300.00. The bid forms remained the same for both contracts with no changes made (attached is a comparison bid spreadsheet for the two contracts along with the bid sheets for each contract).

Branch Services has a good record of providing these services for these bid prices and we have a satisfactory rating for their work.



Douglas Tuman
Deputy Commissioner

DT:jd



FORM OF PROPOSAL
REQUIREMENTS CONTRACT - ASBESTOS AND LEAD ABATEMENT
VARIOUS LOCATIONS, NASSAU COUNTY, NY

Nassau County DPW

CONTRACT NO. B90625-04H

Item No.	Approximate Quantity	Item Description with Unit Price Written in Words	Unit Bid Price		Amount Bid	
			Dollars	Cents	Dollars	Cents

1A	50 ea.	Mobilization for Minor Asbestos Projects; includes all work associated with completion of minor project. For <u>One thousand five Hundred</u> ⁰⁰ / ₁₀₀ Dollars Cents	1500	00	75,000	00
1B	20 ea.	Mobilization for Small Asbestos Projects. For <u>One thousand nine Hundred</u> ⁰⁰ / ₁₀₀ Dollars Cents	1900	00	38,000	00
1C	10 ea.	Mobilization for Large Asbestos Projects: For <u>four thousand five Hundred</u> ⁰⁰ / ₁₀₀ Dollars Cents	4500	00	45,000	00
2A	4,000 s.f.	Removal of Asbestos Containing Pipe Insulation greater than 25 l.f. and less than 260 l.f. (Small Asbestos Project). For <u>Six</u> ⁰⁰ / ₁₀₀ Dollars Cents	6	00	24,000	00
2B	10,000 s.f.	Removal of Asbestos Containing Pipe Insulation greater than 260 l.f. (Large Asbestos Project). For <u>Seven</u> ⁰⁰ / ₁₀₀ Dollars Cents	7	00	70,000	00

FORM OF PROPOSAL

REQUIREMENTS CONTRACT – ASBESTOS AND LEAD ABATEMENT

VARIOUS LOCATIONS, NASSAU COUNTY, NY

CONTRACT NO. B90625-04H

Nassau County

Item No.	Approximate Quantity	Item Description with Unit Price Written in Words	Unit Bid Price		Amount Bid	
			Dollars	Cents	Dollars	Cents

3A	3,000 s.f.	Removal of Asbestos Containing Boiler, Breeching, Uptake, Duct, and Tank Insulation greater than 10 s.f. and less than 160 s.f. (Small Asbestos Project). For <u>Eleven</u> ⁹² / ₁₀₀ Dollars Cents	11	00	33,000	00
3B	10,000 s.f.	Removal of Asbestos Containing Boiler, Breeching, Uptake, Duct, and Tank Insulation greater than 160 s.f. (Large Asbestos Project). For <u>Eight</u> ⁰⁰ / ₁₀₀ Dollars Cents	8	00	80,000	00
4A	2,000 s.f.	Removal of Asbestos Containing Surfacing Materials greater than 10 s.f. and less than 160 s.f. (Small Asbestos Project). For <u>Ten</u> ⁰⁰ / ₁₀₀ Dollars Cents	10	00	20,000	00
4B	5,000 s.f.	Removal of Asbestos Containing Surfacing Material greater than 160 s.f. and less than 500 s.f. (Large Asbestos Project). For <u>Twelve</u> ⁰⁰ / ₁₀₀ Dollars Cents	12	00	60,000	00

FORM OF PROPOSAL

REQUIREMENTS CONTRACT – ASBESTOS AND LEAD ABATEMENT

VARIOUS LOCATIONS, NASSAU COUNTY, NY

CONTRACT NO. B90625-04H

Nassau County DPW

Item No.	Approximate Quantity	Item Description with Unit Price Written in Words	Unit Bid Price		Amount Bid	
			Dollars	Cents	Dollars	Cents

4C	5,000 s.f.	Removal of Asbestos Containing Surfacing Material greater than 500 s.f. (Large Asbestos Project). For <u>fifteen</u> $\frac{00}{100}$ Dollars Cents	15	00	75,000	00
5A	5,000 s.f.	Removal of Asbestos Containing Floor Tiles greater than 10 s.f. and less than 160 s.f. (Small Asbestos Project). For <u>One</u> $\frac{00}{100}$ Dollars Cents	1	00	5000	00
5B	12,000 s.f.	Removal of Asbestos Containing Floor Tiles greater than 160 s.f. less than 1,000 s.f. (Large Asbestos Project). For <u>five</u> $\frac{00}{100}$ Dollars Cents	5	00	60,000	00
5C	20,000 s.f.	Removal of Asbestos Containing Floor Tiles greater than 1,000 s.f. (Large Asbestos Project). For <u>five</u> $\frac{00}{100}$ Dollars Cents	5	00	100,000	00

FORM OF PROPOSAL

REQUIREMENTS CONTRACT – ASBESTOS AND LEAD ABATEMENT

VARIOUS LOCATIONS, NASSAU COUNTY, NY

CONTRACT NO. B90625-04H

Nassau County

Item No.	Approximate Quantity	Item Description with Unit Price Written in Words	Unit Bid Price		Amount Bid	
			Dollars	Cents	Dollars	Cents

6A	1,000 s.f.	Removal of Asbestos Containing Roofing Systems including stone ballast, built up roofing, flashing, insulation, and vapor barrier greater than 10 s.f. and less than 160 s.f. (Small Asbestos Project). For <u>one</u> <u>00</u> / <u>100</u> Dollars Cents	1	00	1,000	00
6B	5,000 s.f.	Removal of Asbestos Containing Roofing Systems including stone ballast, built up roofing, flashing, insulation, and vapor barrier greater than 160 s.f. and less than 1,000 s.f. (Large Asbestos Project). For <u>five</u> <u>00</u> / <u>100</u> Dollars Cents	5	00	25,000	00
6C	25,000 s.f.	Removal of Asbestos Containing Roofing Systems including stone ballast, built up roofing, flashing, insulation, and vapor barrier greater than 1,000 s.f. (Large Asbestos Project). For <u>four and</u> <u>50</u> / <u>100</u> Dollars Cents	4	50	112,500	00

REQUIREMENTS CONTRACT – ASBESTOS AND LEAD ABATEMENT

VARIOUS LOCATIONS, NASSAU COUNTY, NY

CONTRACT NO. B90625-04H

Item No.	Approximate Quantity	Item Description with Unit Price Written in Words	Unit Bid Price	Amount Bid
7A	40 c.y.	Pick-up and Disposal of Gross Asbestos Contaminated Debris (excluding waste generated from items 1A thru 6C) For <u>Twenty</u> Dollars Cents	20 00	800 00
8A	Lump Sum	Asbestos Abatement Force Account Work For <u>One Hundred Thousand</u> <u>Zero</u> Dollars Cents	\$100,000 00	\$100,000 00
9A	Lump Sum	Lead Abatement Force Account For <u>Fifty Thousand</u> <u>Zero</u> Dollars Cents	\$50,000 00	\$50,000 00

FORM OF PROPOSAL

REQUIREMENTS CONTRACT – ASBESTOS AND LEAD ABATEMENT

VARIOUS LOCATIONS, NASSAU COUNTY, NY

CONTRACT NO. B90625-04H

Nassau County DPW

TOTAL AMOUNT BID \$ 974,300.⁰⁰

TOTAL AMOUNT BID (MUST BE WRITTEN IN WORDS):

Nine Hundred Seventy four thousand three Hundred and 00/100

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BASIS OF AWARD:

Bids on Unit Contracts will be compared on the basis of the total bid price, arrived at by taking the sum of the Approximate Quantities of such item multiplied by the corresponding Unit Price, and including any Lump sum Bid on individual items, in accordance with the items set forth in the bid proposal.

The sum total of all "Amount's Bid" will determine the low bid and the subsequent award of this contract.

NOTES: (1) See Section II of the Technical Specifications for a complete description of the work required as part of each Unit Price item.

Asbestos/Lead Abatement
Contract No. B90625-04H

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FORM OF PROPOSAL

REQUIREMENT'S CONTRACT - ASBESTOS AND LEAD ABATEMENT

VARIOUS LOCATIONS, NASSAU COUNTY, NY

CONTRACT NO. B90625-04G

Item No.	Approximate Quantity	Item Description with Unit Price Written in Words	Unit Bid Price		Amount Bid	
			Dollars	Cents	Dollars	Cents
1A	50 ea.	Mobilization for Minor Asbestos Projects; includes all work associated with completion of minor project. For <u>One thousand Five Hundred</u> $\frac{00}{100}$ Dollars Cents	1500.	00	75,000	00
1B	20 ea.	Mobilization for Small Asbestos Projects. For <u>One thousand Nine Hundred</u> $\frac{00}{100}$ Dollars Cents	1900.	00	38,000	00
1C	10 ea.	Mobilization for Large Asbestos Projects: For <u>Four thousand five Hundred</u> $\frac{00}{100}$ Dollars Cents	4500	00	45,000	00
2A	4,000 s.f.	Removal of Asbestos Containing Pipe Insulation greater than 2 1/2 i.f. and less than 260 i.f. (Small Asbestos Project). For <u>Seven Dollars</u> $\frac{00}{100}$ Dollars Cents	7.	00	28,000	00
2B	10,000 s.f.	Removal of Asbestos Containing Pipe Insulation greater than 260 i.f. (Large Asbestos Project). For <u>Four Dollars</u> $\frac{00}{100}$ Dollars Cents	4.	00	40,000	00

FORM OF PROPOSAL

REQUIREMENTS CONTRACT - ASBESTOS AND LEAD ABATEMENT

VARIOUS LOCATIONS, NASSAU COUNTY, NY

CONTRACT NO. B90625-04G

Item No.	Approximate Quantity	Item Description with Unit Price Written in Words	Unit Bid Price		Amount Bid	
			Dollars	Cents	Dollars	Cents
3A	3,000 s.f.	Removal of Asbestos Containing Boiler, Breeching, Uptake, Duct, and Tank Insulation greater than 10 s.f. and less than 160 s.f. (Small Asbestos Project). For <u>Eleven Dollars 00/100</u> Dollars Cents	11.	00	33,000	00
3B	10,000 s.f.	Removal of Asbestos Containing Boiler, Breeching, Uptake, Duct, and Tank Insulation greater than 160 s.f. (Large Asbestos Project). For <u>Eight Dollars 00/100</u> Dollars Cents	8.	00	80,000	00
4A	2,000 s.f.	Removal of Asbestos Containing Surfacing Materials greater than 10 s.f. and less than 160 s.f. (Small Asbestos Project). For <u>Six Dollars 00/100</u> Dollars Cents	6.	00	12,000	00
4B	5,000 s.f.	Removal of Asbestos Containing Surfacing Material greater than 160 s.f. and less than 500 s.f. (Large Asbestos Project). For <u>Ten Dollars 00/100</u> Dollars Cents	10.	00	50,000	00

FORM OF PROPOSAL

REQUIREMENTS CONTRACT - ASBESTOS AND LEAD ABATEMENT

VARIOUS LOCATIONS, NASSAU COUNTY, NY

CONTRACT NO. B90625-04G

Item No.	Approximate Quantity	Item Description with Unit Price Written in Words	Unit Bid Price		Amount Bid	
			Dollars	Cents	Dollars	Cents
4C	5,000 s.f.	Removal of Asbestos Containing Surfacing Material greater than 500 s.f. (Large Asbestos Project). For <u>Nine Dollars</u> <u>00/100</u> Dollars Cents	9.	00	45,000	00
5A	5,000 s.f.	Removal of Asbestos Containing Floor Tiles greater than 10 s.f. and less than 160 s.f. (Small Asbestos Project). For <u>Two Dollars</u> <u>00/100</u> Dollars Cents	2.	00	10,000	00
5B	12,000 s.f.	Removal of Asbestos Containing Floor Tiles greater than 160 s.f. less than 1,000 s.f. (Large Asbestos Project). For <u>Four Dollars</u> <u>00/100</u> Dollars Cents	4.	00	48,000	00
5C	20,000 s.f.	Removal of Asbestos Containing Floor Tiles greater than 1,000 s.f. (Large Asbestos Project). For <u>Four Dollars</u> <u>00/100</u> Dollars Cents	4.	00	80,000	00

FORM OF PROPOSAL
 REQUIREMENTS CONTRACT – ASBESTOS AND LEAD ABATEMENT
 VARIOUS LOCATIONS, NASSAU COUNTY, NY
 CONTRACT NO. B90625-04G

Item No.	Approximate Quantity	Item Description with Unit Price Written in Words	Unit Bid Price		Amount Bid	
			Dollars	Cents	Dollars	Cents
6A	1,000 s.f.	Removal of Asbestos Containing Roofing Systems including stone ballast, built up roofing, flashing, insulation, and vapor barrier greater than 10 s.f. and less than 160 s.f. (Small Asbestos Project). For <u>Two Dollars</u> ⁰⁰ / ₁₀₀	2	00	2000	00
6B	5,000 s.f.	Removal of Asbestos Containing Roofing Systems including stone ballast, built up roofing, flashing, insulation, and vapor barrier greater than 160 s.f. and less than 1,000 s.f. (Large Asbestos Project). For <u>Five Dollars</u> ⁰⁰ / ₁₀₀	5	00	25,000	00
6C	25,000 s.f.	Removal of Asbestos Containing Roofing Systems including stone ballast, built up roofing, flashing, insulation, and vapor barrier greater than 1,000 s.f. (Large Asbestos Project). For <u>Four Dollars and</u> ⁵⁰ / ₁₀₀	4	50	112,500	00

FORM OF PROPOSAL

REQUIREMENTS CONTRACT -- ASBESTOS AND LEAD ABATEMENT

VARIOUS LOCATIONS, NASSAU COUNTY, NY

CONTRACT NO. B90625-04G

Item No.	Approximate Quantity	Item Description with Unit Price Written in Words	Unit Bid Price	Amount Bid
7A	40 c.y.	Pick-up and Disposal of Gross Asbestos Contaminated Debris (excluding waste generated from items 1A thru 6C) For <u>Twenty Dollars</u> ⁰⁰ / ₁₀₀ Dollars Cents	20 00	800 00
8A	Lump Sum	Asbestos Abatement Force Account Work For <u>One Hundred Thousand</u> <u>Zero</u> Dollars Cents	\$100,000 00	\$100,000 00
9A	Lump Sum	Lead Abatement Force Account For <u>Fifty Thousand</u> <u>Zero</u> Dollars Cents	\$50,000 00	\$50,000 00

FORM OF PROPOSAL

REQUIREMENTS CONTRACT – ASBESTOS AND LEAD ABATEMENT

VARIOUS LOCATIONS, NASSAU COUNTY, NY

CONTRACT NO. B90625-04G

TOTAL AMOUNT BID \$

874,300.⁰⁰

TOTAL AMOUNT BID (MUST BE WRITTEN IN WORDS):

Eight Hundred Seventy Four Thousand Three Hundred and ⁰⁰/₁₀₀

BASIS OF AWARD:

Bids on Unit Contracts will be compared on the basis of the total bid price, arrived at by taking the sum of the Approximate Quantities of such item multiplied by the corresponding Unit Price, and including any Lump sum Bid on individual items, in accordance with the items set forth in the bid proposal.

The sum total of all "Amount's Bid" will determine the low bid and the subsequent award of this contract.

NOTES:

(1) See Section II of the Technical Specifications for a complete description of the work required as part of each

Unit Price item.