# **Business Development Resource File**

## **Business Network:**

**Coordinated Agency for Spanish Americans (CASA)** (516) 572-0750 www.nassaucountyny.gov/agencies/CASA/index.html

Long Island Association (LIA) (631) 493-3000 www.longislandassociation.org

Long Island Forum for Technology (LIFT) (631) 969-3700 www.lift.org

Long Island Women's Agenda (LIWA) (516) 677-5492 www.liwa.org

Nassau Council of Chambers of Commerce (NCCC) (516) 248-1112 www.ncchambers.org

New York Biotechnology Association (NYBA) (631) 444-8895 www.nyba.org

## **Energy Economic Development Incentives:**

Long Island Power Authority (LIPA)/National Grid (516) 545-3873 www.lipower.org/commercial/ecodev www.ngrid.us.com

## **Financial Assistance:**

Business Property Finance (800) 784-6717 www.bizpropertyfinance.com National specialist in no-documentation commercial owner-user mortgage financing.

#### **Community Development Corporation of Long Island (CDCLI)**

Robert Larson, Vice President and Chief Lending Officer (631) 471-1215 ext 183 www.cdcli.org

**Glen Cove Industrial Development Agency** (516) 676-1625 <u>www.glencoveida.org</u>

GovBenefits www.govbenefits.gov This site offers links to more than 50 business assistance programs

Grow Nassau Fund (GNF) Elli Papadopoulos, Loan Officer (646) 825-9641 epapadopoulos@nationaldevelopmentcouncil.org

La Fuerza Unida Inc. Alberto Munera (516) 759-0788 Ext. 25 www.lafuerzaunidainc.org

Long Island Development Corporation (LIDC) Long Island Small Business Assistance Corporation (LISBAC) Roz Goldmacher, President (866) 433-5432 www.lidc.org and www.lisbac.org

Nassau County Industrial Development Agency (IDA) Joseph Kearney, Executive Director (516) 571-1945 www.nassauida.org

NYS Empire State Development Corporation Andrea Lohneiss, Regional Director (631) 435-0717 www.nylovesbiz.com

## Financial Assistance (continued):

Small Business Administration Walter Oden, Branch Manager (631) 454-0750 www.sba.org

**Town of Hempstead Industrial Development Agency** (516) 489-5000 ext 3134 www.tohida.org

## Labor:

HempsteadWorks Ana-Maria Hurtado, Commissioner (516) 485-5000 www.hempsteadworks.com

#### NYS Department of Labor

Pamela Bedford, Business Service Representative (516) 934-8521 www.labor.state.ny.us

## Non-Profit Assistance:

### Nassau County Local Development Corporation

Joseph Kearney, Executive Director (516) 571-1945 <u>www.nassauida.org</u> Provides non-profit business tax-exempt bond financing to assist in the construction and expansion of non-profit facilities.

#### **Community & Economic Development Clinic**

Serge Martinez, Attorney-In-Charge Hofstra University School of Law (516) 463-5934 <u>www.law.hofstra.edu/Academics/Clinics/clinic\_descriptions.html</u> Students provide transactional (non-litigation) assistance to non-profits, communitybased organizations and micro-enterprises in low-income communities in and around Nassau County.

#### **Foundation Center**

79 Fifth Avenue New York, NY 10003 (800) 424-9836 www.foundationcenter.org

## **Real Estate:**

**Commercial Real Estate Multiple Listing** (631) 661-4800 <u>www.costar.com</u>

## **Technical Assistance:**

### **Black Women Enterprises (BWE)**

(516) 485-5900

www.blackwomenenterprises.org

BWE provides free technical assistance workshops designed to increase a small business owner's bottom line.

### **Business.Gov**

www.business.gov

Business.Gov is an official Internet site of the U.S. Small Business Administration that helps small businesses understand their legal requirements and locate government services from federal, state and local agencies.

### **Community Development Corporation of Long Island (CDCLI)**

Robert Larson, Vice President and Chief Lending Officer (631) 471-1215 ext 183 <u>www.cdcli.org</u> CDC's Core Four ® entrepreneurial training program is very affordable and teaches businesses financial basics in convenient locations throughout Long Island.

### Farmingdale Small Business Development Center (SBDC)

(631) 420-2765 www.farmingdale.edu/sbdc

**Hofstra University Business Development Center** (516) 463-5285

www.hofstra.edu/community/bdc

### Nassau County Office of Minority Affairs

Evette Beckett-Tuggle, Executive Director (516) 572-1971 <u>http://www.nassaucountyny.gov/agencies/MinorityAffairs/index.html</u> Certifies M/WBEs and provides info to M/WBE businesses

Service Corps of Retired Executives (SCORE) (516) 572-1989 www.scorelongisland.org Business planning preparation for start-ups and small businesses.