

You enjoy meeting and speaking with people and have a talent for presenting information to consumers that convinces them to purchase your company's products and services. You like the challenge of visiting with a cold lead and turning that lead into a customer. Does this sound interesting? We have a great opportunity in door-to-door sales for you.

As an Outside Residential Account Executive for **Cablevision**, you will have opportunities for ongoing development in the company and a great team supporting you in the sales processes. You will receive training on our products and their content, packaging, and pricing to convey to your customers. You will also respond to historical billing queries, follow-up on leads, prepare for sales visits, and document sales. The more you sell, the greater your rewards will be.

To qualify, you must have:

- Track record of success in sales, ideally with telecommunications products
- Strong independent drive, negotiation and problem-solving skills
- Valid driver's license and dependable transportation to travel to customers in the market
- Associate's or Bachelor's degree preferred; minimum of 60 college credits required or military experience, or an accredited technical/trade school certification, or equivalent professional experience, or 3 years of sales experience

Launched in 1973 as a Long Island TV provider, today's Cablevision is a media and entertainment powerhouse, with its own news channel, satellites, and operations across the tri-state area. Our company is recognized for its collegial culture and strong values as well as its Optimum innovations. We look for people with integrity, motivation and genuine customer empathy, and we empower them to succeed.

We are an Equal Opportunity Employer and maintain a drug-free and smoke-free workplace.

Our company offers full medical/ dental/ vision/ HSA/401K/ vacation benefits that go into effect on the 1st day of employment, FREE internet/ cable to all employees, and MORE! **BASE SALARY + COMMISSION.**

We have multiple Outside Sales opportunities available in the Jericho, NY, Hauppauge, NY, and Norwalk, CT areas!! If you are interested in this opportunity, please send an updated resume to Samantha Tosado at stosado@cablevision.com. The recruiting team will be in contact regarding the next steps.