

Frequently Asked Questions regarding the Nassau County Charter Article XI Title B

Question: Are commission salespersons that deal with governmental procurements required to register under Article XI of the Nassau County Charter?

Answer: No, as long as the activities of the commission salespersons fit into the definition of a commissioned salesperson.

A “commission salesperson” means any person the primary purpose of whose direct employment is to cause or promote the sale of, or to influence or induce another to make a purchase of an article of procurement, whether such person is an employee and which person shall be compensated, in whole or in part, by the payment of a percentage amount of all or a substantial part of the sales which such person has caused, promoted, influenced or induced.

No person shall be considered a commission salesperson with respect to any sale to or purchase by Nassau County if the percentage amount of any commission payable with respect to such sale or purchase is substantially in excess of any commission payable with respect to any comparable sale to Nassau County or any other municipality including New York State.

No person shall be considered a commission salesperson if they engage in any lobbying activities as defined in the Nassau County Charter.