

**NASSAU COUNTY TOBACCO  
SETTLEMENT CORPORATION**  
(Component Unit of Nassau County)

**BASIC FINANCIAL STATEMENTS**  
December 31, 2017

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## Independent Auditor's Report

To the Board of Directors  
Nassau County Tobacco Settlement Corporation

### Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities and each major fund of Nassau County Tobacco Settlement Corporation ("NCTSC"), a component unit of the County of Nassau, New York, as of and for the year ended December 31, 2017, and the related notes to the financial statements, which collectively comprise NCTSC's basic financial statements as listed in the table of contents.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

**Opinions**

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and each major fund of NCTSC as of December 31, 2017, and the respective changes in financial position for the year then ended in accordance with accounting principles generally accepted in the United States of America.

**Other Matters***Required Supplementary Information*

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 3-7 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

**Other Reporting Required by Government Auditing Standards**

In accordance with *Government Auditing Standards*, we have also issued our report dated March 27, 2018 on our consideration of NCTSC's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of NCTSC's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering NCTSC's internal control over financial reporting and compliance.

*RSM US LLP*

New York, New York  
March 27, 2018

**REQUIRED SUPPLEMENTARY INFORMATION**  
**Management's Discussion and Analysis**  
**(unaudited)**

**NASSAU COUNTY TOBACCO SETTLEMENT CORPORATION**  
MANAGEMENT'S DISCUSSION AND ANALYSIS (unaudited) (in thousands, unless noted)  
Year Ended December 31, 2017

The following is a discussion and analysis of the Nassau County Tobacco Settlement Corporation's ("NCTSC" or "Corporation") financial performance, which provides an overview of NCTSC's financial activities for the year ended December 31, 2017. Please read this in conjunction with the financial statements, which immediately follow this section.

**FINANCIAL HIGHLIGHTS**

- NCTSC's liabilities exceeded its assets and deferred outflows of resources by \$430,832 (total net deficit) for the year ended December 31, 2017.
- NCTSC's total net deficit increased by \$9,546.
- NCTSC's governmental funds reported total ending fund balance of \$22,860 for the year ended December 31, 2017.
- At the end of the current year, unassigned fund balance for the general fund was \$247 or 229% of total general fund expenditures.
- NCTSC's total bonds payable increased by \$7,516 or 1.65% during the current year. This increase is due to the accretion of interest on outstanding bonds and the amortization of bond discounts.

**OVERVIEW OF THE FINANCIAL STATEMENTS**

NCTSC's annual report is presented in two parts, management's discussion and analysis (this section) and the basic financial statements.

The basic financial statements include government-wide financial statements, fund financial statements, and notes that provide more detailed information to supplement the basic financial statements.

**Reporting on NCTSC as a Whole**

The government-wide financial statements are designed to present the comprehensive financial position of NCTSC and start on page 8. These statements consist of the statement of net position and the statement of activities, which are prepared using the economic resources measurement focus and the accrual basis of accounting. This means that all the current year's revenues and expenses, with the exception of tobacco settlement revenues ("TSRs") (see notes to the financial statements for additional information) received under the Master Settlement Agreement ("MSA"), are included regardless of when cash is received or paid, producing a view of the financial position similar to that presented by most private-sector companies.

The statement of net position reports all assets, liabilities, deferred outflows/inflows of resources and net position. The net position (deficit) is displayed as one of two categories: restricted and unrestricted. Over time, changes in NCTSC's net position (deficit) is one indicator of whether its financial health is improving or deteriorating. The reader should consider other nonfinancial factors, such as regulatory changes and tobacco consumption, to assess the overall health of the Corporation.

The statement of activities focuses on both the gross and net cost of various activities; these costs are paid by NCTSC's revenues. This statement summarizes the cost of providing specific government services, and includes all current year revenues and expenses.

**NASSAU COUNTY TOBACCO SETTLEMENT CORPORATION**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS (unaudited) (in thousands, unless noted)**  
**Year Ended December 31, 2017**

**OVERVIEW OF THE FINANCIAL STATEMENTS (continued)**

**Reporting on NCTSC's Most Significant Funds**

The fund financial statements begin on page 10 and provide detailed information about the most significant funds. The Board of Directors (the "Board"), per the Amended and Restated Indenture by and between Nassau County Tobacco Settlement Corporation, as Issuer, and Deutsche Bank Trust Company Americas, as Trustee ("Trustee") dated as of March 1, 2006 ("Indenture Agreement" or "Indenture"), established funds to help control and manage money for particular purposes and to demonstrate that it is meeting legal responsibilities for using certain money.

- *Governmental funds* – NCTSC's basic services are reported in governmental funds, which focus on how money flows into and out of those funds and the balances left at year-end that are available for spending. These funds are reported using an accounting method called modified accrual accounting, which measures cash and all other financial assets that can readily be converted into cash. The governmental funds statements provide a detailed short-term view of NCTSC's general government operations. We describe the relationship (or differences) between governmental activities (reported in the statement of net position and the statement of activities) and governmental funds in reconciliations on pages 11 and 13.

**Notes to the Financial Statements**

The notes provide additional information that is essential to a full understanding of the information provided in the government-wide and fund financial statements. The notes to the basic financial statements can be found beginning with page 14.

**FINANCIAL ANALYSIS OF NCTSC AS A WHOLE**

Our analysis below focuses on the net position (deficit) and changes in the net position (deficit) of NCTSC as a whole.

**Net Position (Deficit)**

Condensed Statement of Net Position (Deficit)  
As of December 31st,

	2017	2016
<b>Assets</b>		
Current assets	\$ 262	\$ 244
Non-current assets, net	22,601	24,058
Total Assets	22,863	24,302
<b>Deferred Outflows of Resources</b>		
Deferred loss on refunding	11,793	12,383
<b>Liabilities</b>		
Current liabilities	1,503	1,502
Non-current liabilities	463,985	456,469
Total Liabilities	465,488	457,971
<b>Net Position (Deficit)</b>		
Unrestricted	(430,832)	(421,286)
Total Net Position (Deficit)	\$ (430,832)	\$ (421,286)

As of December 31, 2017, total assets and deferred outflows of resources of NCTSC were \$34,660, a decrease of \$2,029 or 5.53% from the prior year. The decrease is primarily attributable to the decrease in the restricted investments account and decrease in the deferred loss on refunding due to amortization.

**NASSAU COUNTY TOBACCO SETTLEMENT CORPORATION**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS (unaudited) (in thousands, unless noted)**  
**Year Ended December 31, 2017**

**FINANCIAL ANALYSIS OF NCTSC AS A WHOLE (continued)**

Total liabilities increased by \$7,517 or 1.64% to \$465,488. The increase is attributable to the combination of additional accretion of interest on outstanding bonds and amortization of bond discounts. The overall net deficit increased over the prior year by \$9,546 to a current net deficit of \$430,832.

**Changes in Net Position (Deficit)**

Condensed Statement of Activities  
Years ended December 31st,

	2017	2016
<b>General Revenues</b>		
Tobacco settlement revenues	\$ 16,449	\$ 37,566
Interest on investments	212	67
<b>Total General Revenues</b>	<b>16,661</b>	<b>37,633</b>
<b>Expenses</b>		
General government support	108	102
Interest on debt	26,099	26,161
<b>Total Expenses</b>	<b>26,207</b>	<b>26,263</b>
<b>Change in Net Position</b>	<b>(9,546)</b>	<b>11,370</b>
<b>Net Position (Deficit) at Beginning of Year</b>	<b>(421,286)</b>	<b>(432,656)</b>
<b>Net Position (Deficit) at End of Year</b>	<b>\$ (430,832)</b>	<b>\$ (421,286)</b>

For the year ended December 31, 2017, total general revenues were \$16,661, a decrease of \$20,972 which is directly attributable to additional TSRs received in the prior year, which included the disputed payment release. For the year ended December 31, 2017, total expenses were \$26,207, a decrease from the prior year of \$56. This decrease is primarily attributable to the decrease in interest expense due to principal paid in the prior year. As a result of expenses exceeding revenues, the net deficit as of the year ended December 31, 2017 was \$430,832, an increase in the deficit of \$9,546 from the prior year.

**FINANCIAL ANALYSIS OF NCTSC'S FUNDS**

**Governmental Funds**

The focus of NCTSC's governmental funds is to provide information on short-term inflows, outflows, and balances of expendable resources. Such information is useful in assessing NCTSC's financing requirements.

At December 31, 2017, NCTSC's governmental funds reported combined ending fund balances of \$22,860, a decrease of \$1,440 in comparison with the prior year. Of this total, \$247 constitutes unassigned fund balance, which is available for spending at NCTSC's discretion. The remainder of fund balance is non-spendable or restricted to indicate that it is not available for new spending.

**General Fund**

The general fund is the principal operating fund of NCTSC. At December 31, 2017 and 2016, total fund balance of the general fund was \$259 and \$242, respectively. The fund balance of NCTSC's general fund increased by \$17 for the year ended December 31, 2017 in comparison with the prior year.



**NASSAU COUNTY TOBACCO SETTLEMENT CORPORATION**  
MANAGEMENT'S DISCUSSION AND ANALYSIS (unaudited) (in thousands, unless noted)  
Year Ended December 31, 2017

**FINANCIAL ANALYSIS OF NCTSC'S FUNDS** (continued)

**Debt Service Fund**

The debt service fund is used to account for the proceeds of specific revenue sources and the accumulation of resources for payment of general long-term bond principal and interest that are legally restricted to expenditures for specified purposes such as funding required debt service obligations and making required transfers in accordance with the Indenture Agreement.

This fund also includes the Senior Liquidity Reserve Account. In accordance with the Indenture Agreement, the Senior Liquidity Reserve Account was underfunded at its required level by \$1,408. As a result of insufficient TSRs received in April 2017, \$1,435 was withdrawn from the reserve to pay a portion of the minimum interest and principal payment on the bonds due December 1, 2017. TSRs receipts were insufficient due to a continued decrease in the domestic consumption of cigarettes.

In accordance with the Indenture, amounts on deposit in the Senior Liquidity Reserve Account will be available to pay principal and interest of the Series 2006 Bonds when due.

At December 31, 2017, total fund balance of the debt service fund was \$22,601 and is restricted to pay future debt service. Such fund balance decreased by \$1,457 for the year ended December 31, 2017. This decrease is due to excess expenditures and other financing uses over revenue. Revenues consisted solely of TSRs and interest earned on investments. Financing uses consisted of amounts transferred to the general fund from TSRs received. Expenditures include payments of interest on NCTSC's outstanding bonds.

**DEBT ADMINISTRATION**

**Debt**

NCTSC's total bonded debt increased by \$7,516 or 1.65% during the current year. This increase is due to the accretion of interest on outstanding bonds and amortization of bond discounts. More detailed information about NCTSC's long-term liabilities is presented in the notes to the basic financial statements.

In 2017, the Corporation's TSRs payment was 56.21% lower than the amount received in 2016. This decrease is due to the one-time settlement payment received from the tobacco companies in 2016 regarding the Non-Participating Manufacturer (the "NPM") adjustments. There was no such settlement during 2017.

S&P Global Ratings has rated the Series 2006A-1 Senior Bonds, due on June 1, 2021, as BBB+, and has rated each of the Series 2006A-2 Senior Convertible Bonds, due June 1, 2026, the Series 2006A-3 Senior Bonds, due June 1, 2035, and Series 2006A-3 Senior Bonds, due June 1, 2046, as B-.

During 2017, NCTSC withdrew \$1,435 from the Senior Liquidity Reserve Account to pay a portion of the interest payment on the Bonds due December 1, 2017 as a result of insufficient TSRs received in April 2017 under the MSA.

**NASSAU COUNTY TOBACCO SETTLEMENT CORPORATION**  
MANAGEMENT'S DISCUSSION AND ANALYSIS (unaudited) (in thousands, unless noted)  
Year Ended December 31, 2017

**FUTURE ECONOMIC FACTORS**

The amount of TSRs received is dependent on many economic factors, including, but not limited to, future domestic cigarette consumption, the financial capability of the Participating Manufacturers (the "PMs"), litigation affecting the MSA and related legislation, enforcement of state legislation related to the MSA and the tobacco industry. Payments by the PMs under the MSA are subject to certain adjustments, which may be material.

New York (the "State") has entered into a settlement agreement with all the MSA tobacco companies regarding the NPM adjustment dispute; the settlement resolves all past and future NPM adjustment disputes. In addition, the tobacco companies will no longer be challenging the State's diligent enforcement of its escrow statute, so the State no longer faces the risk of losing its entire payment in any year and the companies will no longer place a portion of the State's annual payment into a disputed payments account. Furthermore, the State will not have to participate in any future diligent enforcement arbitrations. As to all future MSA annual payments, the companies will receive a discount tied to the total in-state sales volume of cigarettes that are manufactured on Native American reservations and sold untaxed from smoke shops on those reservations to State consumers. The discount is for a fixed amount per pack, with a modifier based on overall volume.

**ADDITIONAL FINANCIAL INFORMATION**

This financial report is designed to provide NCTSC's interested parties with an overview of NCTSC's financial operations and financial condition. Should the reader have questions regarding the information included in this report or wish to request additional financial information, please contact the Nassau County Tobacco Settlement Corporation, One West Street, 1<sup>st</sup> Floor, Mineola, New York 11501.

## **BASIC FINANCIAL STATEMENTS**

**NASSAU COUNTY TOBACCO SETTLEMENT CORPORATION**  
**GOVERNMENT-WIDE FINANCIAL STATEMENT**  
**STATEMENT OF NET POSITION (DEFICIT) (in thousands)**  
December 31, 2017

**ASSETS**

**Current Assets:**

Cash	\$ 250
Prepays	12
	<hr/>
Total Current Assets	262
	<hr/>

**Non-Current Assets:**

Restricted investments - special reserves	22,601
	<hr/>
Total Non-Current Assets	22,601
	<hr/>

Total Assets	<hr/> 22,863 <hr/>
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**DEFERRED OUTFLOWS OF RESOURCES**

Deferred loss on refunding	<hr/> 11,793 <hr/>
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**LIABILITIES**

**Current Liabilities:**

Accounts payable and accrued liabilities	3
Accrued interest payable	1,500
	<hr/>
Total Current Liabilities	1,503
	<hr/>

**Non-Current Liabilities:**

Bonds payable	463,985
	<hr/>
Total Non-Current Liabilities	463,985
	<hr/>

Total Liabilities	<hr/> 465,488 <hr/>
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**NET POSITION (DEFICIT)**

Unrestricted	<hr/> (430,832) <hr/>
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Total Net Position (Deficit)	<hr/> \$ (430,832) <hr/>
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**NASSAU COUNTY TOBACCO SETTLEMENT CORPORATION**  
**GOVERNMENT-WIDE FINANCIAL STATEMENT**  
**STATEMENT OF ACTIVITIES (in thousands)**  
**Year Ended December 31, 2017**

**Expenses:**

General government support	\$ 108
Interest on debt	<u>26,099</u>
Total Expenses	<u>26,207</u>

**General Revenues:**

Tobacco settlement revenues	16,449
Investment income	<u>212</u>
Total General Revenues	<u>16,661</u>

Change in Net Position (Deficit)	(9,546)
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<b>Net Position (Deficit) at Beginning of Year</b>	<u>(421,286)</u>
<b>Net Position (Deficit) at End of Year</b>	<u><u>\$ (430,832)</u></u>

**NASSAU COUNTY TOBACCO SETTLEMENT CORPORATION**  
**GOVERNMENTAL FUNDS**  
**BALANCE SHEET (in thousands)**  
**December 31, 2017**

	<u>MAJOR FUNDS</u>		
	<u>General Fund</u>	<u>Debt Service Fund</u>	<u>Total Governmental Funds</u>
<b>ASSETS</b>			
Cash	\$ 250		\$ 250
Investments - restricted		\$ 22,601	22,601
Prepays	12		12
Total Assets	<u>\$ 262</u>	<u>\$ 22,601</u>	<u>\$ 22,863</u>
<b>LIABILITIES</b>			
Accounts payable and accrued liabilities	<u>\$ 3</u>		<u>\$ 3</u>
Total Liabilities	<u>3</u>		<u>3</u>
<b>FUND BALANCES</b>			
Non-spendable:			
Prepays	12		12
Restricted:			
Debt service		\$ 22,601	22,601
Unassigned	247		247
Total Fund Balances	<u>259</u>	<u>22,601</u>	<u>22,860</u>
Total Liabilities and Fund Balances	<u>\$ 262</u>	<u>\$ 22,601</u>	<u>\$ 22,863</u>

**NASSAU COUNTY TOBACCO SETTLEMENT CORPORATION**  
**RECONCILIATION OF THE GOVERNMENTAL FUNDS BALANCE SHEET**  
**TO THE STATEMENT OF NET POSITION (DEFICIT) (in thousands)**  
December 31, 2017

Total Fund Balances - Governmental Funds	\$	22,860
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Amounts reported for governmental activities in the statement of net position (deficit) are different because:

Governmental funds report loss on debt refunding as an expenditure when those costs are first incurred because they require the use of current financial resources. However, loss on debt refunding must be included as a deferred outflow of resources in government-wide financial statements:

Unamortized balance of deferred outflows of resources on loss on refunding		11,793
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Long-term liabilities applicable to NCTSC's governmental activities are not due and payable in the current period and, accordingly, are not reported in the funds. However, these liabilities are included in the statement of net position (deficit):

Bonds payable		(463,985)
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Accrued interest payable applicable to NCTSC's governmental activities are not due and payable in the current period and, accordingly, are not reported in the funds. However, these liabilities are included in the statement of net position (deficit).

		(1,500)
Net Position (Deficit) of Governmental Activities	\$	<u>(430,832)</u>

**NASSAU COUNTY TOBACCO SETTLEMENT CORPORATION**  
**GOVERNMENTAL FUNDS**  
**STATEMENT OF REVENUES, EXPENDITURES,**  
**AND CHANGES IN FUND BALANCES (in thousands)**  
**Year Ended December 31, 2017**

		<u>MAJOR FUNDS</u>		
		<u>General</u>	<u>Debt</u>	<u>Total</u>
		<u>Fund</u>	<u>Service</u>	<u>Governmental</u>
		<u>Fund</u>	<u>Fund</u>	<u>Funds</u>
<b>REVENUES</b>				
Tobacco settlement revenues			\$ 16,449	\$ 16,449
Investment income			212	212
	Total Revenues		16,661	16,661
<b>EXPENDITURES</b>				
General government support		\$ 108		108
Debt service:				
Interest			17,993	17,993
	Total Expenditures	108	17,993	18,101
<b>Excess (Deficiency) of Revenues</b>				
<b>Over (Under) Expenditures</b>		(108)	(1,332)	(1,440)
<b>OTHER FINANCING SOURCES (USES)</b>				
Transfers in		125		125
Transfers out			(125)	(125)
	Total Other Financing Sources (Uses)	125	(125)	-0-
<b>Net Change in Fund Balances</b>		17	(1,457)	(1,440)
<b>Fund Balance at Beginning of Year</b>		242	24,058	24,300
<b>Fund Balance at End of Year</b>		<u>\$ 259</u>	<u>\$ 22,601</u>	<u>\$ 22,860</u>



**NASSAU COUNTY TOBACCO SETTLEMENT CORPORATION**  
**RECONCILIATION OF THE GOVERNMENTAL FUNDS**  
**STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES**  
**TO THE STATEMENT OF ACTIVITIES (in thousands)**  
**Year Ended December 31, 2017**

Net Change in Fund Balances	\$	(1,440)
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Governmental funds report loss on debt refunding as an expenditure when those costs are first incurred because they require the use of current financial resources. However, loss on debt refunding must be included as a deferred outflows of resources in government-wide financial statements and amortized in the statement of activities.

		(590)
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Bond interest and accreted interest are recorded as an expenditure in the fund statements when it is due, and in the statement of activities when it is incurred.

		(7,516)
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Change in Net Position (Deficit) of Governmental Activities	\$	(9,546)
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## **NOTES TO FINANCIAL STATEMENTS**

**NASSAU COUNTY TOBACCO SETTLEMENT CORPORATION**  
NOTES TO FINANCIAL STATEMENTS (in thousands, unless noted)  
December 31, 2017

**A. ORGANIZATION**

The Nassau County Tobacco Settlement Corporation ("NCTSC") is a special-purpose local development corporation, and is an instrumentality of, but separate and apart from Nassau County (the "County"), New York, incorporated under the provisions of the New York State Not-For-Profit Corporation Law. Although legally separate from and independent of the County, the Corporation is considered an affiliated organization. Accordingly, the Corporation is being reported as a blended component unit for financial reporting purposes in the County's financial statements.

The Board of Directors of NCTSC has three members, one of which must meet certain requirements of independence: (i) one appointed by a majority vote of the County Legislature, (ii) one who must be the County Treasurer, ex officio, designated by the County Executive, and (iii) one selected by (i) and (ii). As of December 31, 2017, one position was vacant.

**B. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The financial statements of NCTSC have been prepared in conformity with accounting principles generally accepted in the United States of America ("GAAP") as applied to governmental units. The Governmental Accounting Standards Board ("GASB") is the accepted standard-setting body for establishing governmental accounting and financial reporting principles.

The more significant of NCTSC's accounting policies are described below.

**1. BASIS OF PRESENTATION**

NCTSC's basic financial statements include both government-wide (reporting on NCTSC as a whole) and fund financial statements (reporting on NCTSC's most significant funds).

**Government-Wide Financial Statements**

The government-wide financial statements, i.e. the statement of net position (deficit) and the statement of activities, display information about NCTSC as a whole. These statements include all financial activities of the overall government. Eliminations of internal activity have been made in these statements. All of the activities of NCTSC are considered governmental activities.

In the government-wide statement of net position, NCTSC's governmental activities are presented on a consolidated basis and are reported on a full accrual, economic resources basis, which recognizes all long-term assets and receivables (except for tobacco settlement revenues ("TSRs") as discussed in note B.2), as well as long-term debt and obligations.

The government-wide statement of activities reports the gross expenses of each of the NCTSC's functional categories which are supported by general revenues.

The government-wide statements focus is more on the sustainability of NCTSC as an entity and the change in NCTSC's net position (deficit) resulting from the current year's activities.

**Fund Financial Statements**

Fund financial statements report detailed information about NCTSC. The focus of governmental fund financial statements is on major funds rather than reporting funds by type. Each major fund is presented in a separate column. Non-major funds (if applicable) are aggregated and presented in a single column. NCTSC has presented all funds as major funds.

**NASSAU COUNTY TOBACCO SETTLEMENT CORPORATION**  
NOTES TO FINANCIAL STATEMENTS (in thousands, unless noted)  
December 31, 2017

**B. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**1. BASIS OF PRESENTATION (continued)**

**Fund Financial Statements (continued)**

The funds of NCTSC are each considered a separate accounting entity. The operations of each fund are accounted for with a separate set of self-balancing accounts that comprise its assets, deferred outflows of resources, liabilities, deferred inflows of resources, fund equity, revenues, and expenditures, which are segregated for the purpose of carrying on specific activities or attaining certain objectives in accordance with special regulations, restrictions or limitations.

**Governmental Funds** – Governmental funds are those through which most governmental functions are financed. The acquisition, use and balances of expendable financial resources and the related liabilities are accounted for through governmental funds. The measurement focus of the governmental funds is on the financial position and changes in financial position.

NCTSC reports the following major governmental funds:

General Fund – is the principal operating fund of NCTSC. This fund is used to account for and report all financial resources not accounted for and reported in other funds.

Debt Service Fund – is used to account for and report resources that are restricted, committed, or assigned for payment of general long-term bond principal and interest, and also includes the Senior Liquidity Reserve Account.

**2. BASIS OF ACCOUNTING/MEASUREMENT FOCUS**

Measurement focus refers to what is being measured, whereas the basis of accounting refers to when revenues and expenditures are recognized in the accounts and reported in the financial statements. Basis of accounting relates to the timing of the measurement made, regardless of the measurement focus applied.

In the government-wide statements, governmental activities are presented using the economic resources measurement focus and are presented using the accrual basis of accounting. Under the accrual basis of accounting, revenues are recognized when earned and expenses are recorded when the liability is incurred or economic asset used. Revenues, expenses, gains, losses, assets, and liabilities resulting from exchange and exchange-like transactions are recognized when the exchange takes place. TSRs are recognized as revenue when they are collected because the amounts are not measurable until received.

In the fund financial statements, governmental funds use a current financial resources measurement focus and are accounted for using the modified accrual basis of accounting. Under the modified accrual basis of accounting, revenues are recognized when susceptible to accrual (measurable and available to finance current operations). “Measurable” means the amount of the transaction can be determined and “available” means collectible within the current period or soon enough thereafter to pay liabilities of the current period. NCTSC considers all revenues available if they are collected within 60 days after the year end. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, principal and interest are recognized as expenditures when due.

**3. ASSETS, DEFERRED OUTFLOWS/INFLOWS OF RESOURCES, LIABILITIES AND FUND EQUITY**

**CASH, CASH EQUIVALENTS AND INVESTMENTS**

NCTSC's cash consists of demand deposits.

Investments consist of shares in an investment fund which invests in short-term U.S. Treasury securities and in repurchase agreements backed by U.S. Treasury securities and are stated at amortized cost, which approximates fair value.

**NASSAU COUNTY TOBACCO SETTLEMENT CORPORATION**  
NOTES TO FINANCIAL STATEMENTS (in thousands, unless noted)  
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**B. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

**3. ASSETS, DEFERRED OUTFLOWS/INFLOWS OF RESOURCES, LIABILITIES AND FUND EQUITY**  
(continued)

**RESTRICTED ASSETS**

Certain assets of NCTSC are classified as restricted assets because their use is restricted by contractual agreements and regulations.

**PREPAIDS**

Certain payments to vendors reflect costs applicable to future accounting periods and are recorded as prepaid items.

**DEFERRED OUTFLOWS/INFLOWS OF RESOURCES**

In addition to assets, the statement of net position will sometimes report a separate section for deferred outflows of resources. This separate financial statement element, deferred outflow of resources, represents a consumption of net position that is applicable to future reporting period(s) and therefore will not be recognized as an outflow of resources (expense/expenditure) until that time. NCTSC currently has one item that qualifies for reporting in this category, deferred loss on refunding.

Deferred loss on refunding is the difference between the reacquisition (refunding) price and the net carrying amount of the old debt and it is recognized as a component of interest expense over the shorter of the life of the refunded or refunding debt.

In addition to liabilities, the statement of net position will sometimes report a separate section for deferred inflows of resources. This separate financial statement element represents an acquisition of net position that applies to a future period(s) and therefore will not be recognized as an inflow of resources (revenues) until that time. NCTSC did not have any items qualifying for reporting in this category.

**LONG-TERM OBLIGATIONS**

In the government-wide financial statements, long-term debt obligations are reported as liabilities in the statement of net position. Debt premiums and discounts are netted against debt payable. Unamortized debt discounts are deferred and amortized over the life of the debt using the straight-line method and recognized as a component of interest expense.

In the fund financial statements, governmental fund types recognize debt premiums and discounts during the current period. The face amount of debt issued is reported as other financing sources. Premiums received on debt issuances are reported as other financing sources while discounts on debt issuances are reported as other financing uses. Principal paid on debt is recorded as an expenditure.

**NASSAU COUNTY TOBACCO SETTLEMENT CORPORATION**  
NOTES TO FINANCIAL STATEMENTS (in thousands, unless noted)  
December 31, 2017

**B. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

**3. ASSETS, DEFERRED OUTFLOWS/INFLOWS OF RESOURCES, LIABILITIES AND FUND EQUITY**  
(continued)

**EQUITY CLASSIFICATIONS**

In the government-wide statements, equity net position is displayed in one component:

Unrestricted component of net position – is the net amount of assets, deferred outflows of resources, liabilities, and deferred inflows of resources that are not included in the determination of any other component of net position. The unrestricted net position is currently a deficit due to outstanding obligations exceeding assets and deferred outflows of resources.

In the fund financial statements there are five classifications of fund balance:

**Non-spendable** – Includes amounts that cannot be spent because they are either not in spendable form, not available within a year, or legally or contractually required to be maintained intact. Non-spendable fund balance includes prepaid expenses recorded in the general fund.

**Restricted** – Includes amounts with constraints placed on the use of resources either externally imposed by creditors, grantors, contributors or laws or regulations of other governments, or imposed by law through constitutional provisions or enabling legislation. Restricted fund balance includes all amounts reported in the debt service fund per the requirements of the Indenture.

**Committed** – Includes amounts that are subject to a purpose constraint imposed by a formal action of the NCTSC's highest level of decision-making authority. NCTSC is not empowered to establish law; accordingly, NCTSC will not have committed fund balances.

**Assigned** – Includes amounts that are constrained by NCTSC's intent to be used for specific purposes, but are not restricted. NCTSC has no assigned fund balances as of December 31, 2017.

**Unassigned** – Includes all other general fund balances that do not meet the definition of the above four classifications and are deemed to be available for general use by NCTSC. It is also used to report negative fund balances in other governmental funds.

**Order of Use of Restricted and Unrestricted Funds**

In circumstances where an expenditure is incurred for a purpose for which amounts are available in multiple fund balance classifications, management will assess the current financial condition of NCTSC and then determine the order of application of expenditures to which fund balance classification will be charged. It is the intention of the NCTSC that the expenditure is to be spent first from the restricted fund balance, to the extent included in the budget, and then from the unrestricted fund balance. Expenditures incurred in the unrestricted fund balance shall be applied first to the assigned fund balance, to the extent that there is an assignment, and then to the unassigned fund balance.

**NASSAU COUNTY TOBACCO SETTLEMENT CORPORATION**  
NOTES TO FINANCIAL STATEMENTS (in thousands, unless noted)  
December 31, 2017

**B. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

**4. REVENUES AND EXPENDITURES**

**TOBACCO SETTLEMENT REVENUES**

On November 23, 1999, NCTSC entered into a Purchase and Sale Agreement ("Agreement"), dated as of October 1, 1999, with the County pursuant to which NCTSC acquired from the County, among other things, all of the County's right, title, and interest under the Master Settlement Agreement ("MSA") and the Consent Decree, as such terms are defined in the Agreement, and which are referred to herein as TSRs. The consideration paid by NCTSC to the County for such acquisition consisted of \$247,500 in cash (of which \$77,500 was placed into escrow for the benefit of the County) and the sole beneficial interest in the NCTSC Residual Trust ("Residual Trust"), a Delaware business trust to which NCTSC has conveyed a residual interest in all the TSRs. The NCTSC funded such consideration from the proceeds of its Tobacco Settlement Asset-Backed Bonds, Series A, which are referred to herein as the 1999 Bonds. NCTSC's right to receive TSRs is its primary revenue source.

Per the Agreement, TSRs are transferred directly to NCTSC. Under the MSA, amounts are paid by the participating manufacturers to the escrow agent on or before April 15<sup>th</sup> of each year. The escrow agent then disburses these funds to NCTSC's Trustee. NCTSC collected \$16,449 of TSRs, of which \$125 was transferred to the general fund to pay operating expenses, and the balance was used to pay the debt service requirements.

**INTERFUND TRANSACTIONS**

Interfund transactions have been eliminated from the government-wide financial statements. In the funds statement, the interfund transactions include payments to the general fund to cover various operating costs and are presented as other financing sources (uses).

**5. USE OF ESTIMATES**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets, deferred outflows of resources, liabilities, and deferred inflows of resources and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**6. SUBSEQUENT EVENTS**

Management has evaluated subsequent events through the date of this report, which is the date the financial statements were available to be issued.

**NASSAU COUNTY TOBACCO SETTLEMENT CORPORATION**  
NOTES TO FINANCIAL STATEMENTS (in thousands, unless noted)  
December 31, 2017

**C. DETAIL NOTES ON ALL FUNDS**

**1. CASH, CASH EQUIVALENTS AND INVESTMENTS**

Custodial Credit Risk – Deposits/Investments – Custodial credit risk for investments exists when, in the event of the failure of the counterparty, a government will not be able to recover the value of its investments or collateral securities that are in possession of an outside party.

Deposits are required to be disclosed as exposed to custodial credit risk if they are not covered by depository insurance, and the deposits are either:

- Uncollateralized
- Collateralized with securities held by the pledging financial institution, or
- Collateralized with securities held by the pledging financial institution's trust department or agent but not in the NCTSC's name

At December 31, 2017, NCTSC's deposit balances were \$250, which were fully covered by the Federal Deposit Insurance Corporation.

At December 31, 2017, NCTSC's investments were \$22,601. Investments consisted of shares of an investment fund, which invests in short-term U.S. Treasury securities paying a fixed or variable interest rate, and in repurchase agreements backed by U.S. Treasury securities.

Credit Risk. NCTSC's investments in the ICT Treasury Portfolio Institutional Shares carried a credit rating of AAAM by S&P Global Ratings and Aaa-mf by Moody's Investors Service, Inc. as of December 31, 2017.

As of December 31, 2017, the Corporation did not have any investments subject to interest-rate risk or concentration of credit risk.

**2. DEFERRED OUTFLOWS OF RESOURCES**

Deferred outflows of resources from the deferred loss on refunding are as follows for the year ended December 31, 2017.

Deferred outflows of resources from:	
Loss on refunding	\$ 18,869
Less accumulated amortization	<u>(7,076)</u>
	<u><u>\$ 11,793</u></u>

**3. INTERFUND TRANSFERS**

For the year ended December 31, 2017, interfund transfers represent payments from the collections account in the debt service fund to the general fund to pay operating costs per the Indenture. Interfund transfers are stated as follows:

	Transfer In	Transfer Out
General Fund	\$ 125	
Debt Service Fund		\$ 125
	<u><u>\$ 125</u></u>	<u><u>\$ 125</u></u>



**NASSAU COUNTY TOBACCO SETTLEMENT CORPORATION**  
NOTES TO FINANCIAL STATEMENTS (in thousands, unless noted)  
December 31, 2017

**C. DETAIL NOTES ON ALL FUNDS** (continued)

**4. LONG-TERM DEBT**

Bonds – In 1999, the NCTSC issued \$294,500 of the 1999 Bonds. On April 5, 2006, NCTSC issued \$431,034 of Tobacco Settlement Asset-Backed Bonds, Series 2006 ("Series 2006 Bonds") pursuant to an Amended and Restated Indenture dated as of March 1, 2006 ("Indenture"). The Series 2006 Bonds consisted of the Series 2006A-1 Taxable Senior Current Interest Bonds of \$42,645, the Series 2006A-2 Senior Convertible Bonds of \$37,906, the Series 2006A-3 Senior Current Interest Bonds of \$291,540, and the Series 2006B-E Subordinate CABs of \$58,943. Unless otherwise indicated, defined terms have the meanings ascribed to them in the Offering Circular for the Series 2006 Bonds dated March 31, 2006.

NCTSC used the proceeds from the Series 2006 Bonds, along with other funds, to: (i) refund all of the 1999 Bonds then-currently outstanding in the aggregate principal amount of \$272,125; (ii) fund a Senior Liquidity Reserve for the Series 2006 Senior Bonds of \$24,009; (iii) pay the costs of issuance of the Series 2006 Bonds; (iv) fund certain projected requirements for the Operating Account; (v) fund interest on the Series 2006 Bonds through the December 1, 2007 payment; and (vi) pay certain amounts to the NCTSC Residual Trust as registered owner of the Residual Certificate. Pursuant to the Indenture, TSRs received on or after April 1, 2008 are subject to the lien of the Indenture. Interest and principal paid on these bonds in 2017 totaled \$17,993 and \$0, respectively.

Any additional revenues received above the required debt service payments are required to fund sinking fund installments and/or Turbo Redemptions. NCTSC did not receive sufficient TSRs to fund the entire required debt service payment of \$17,993 on its Series 2006 Bonds during 2017. NCTSC withdrew \$1,435 from the Senior Liquidity Reserve Account to pay a portion of the interest payment on the Bonds due December 1, 2017. In accordance with the Indenture Agreement, the Senior Liquidity Reserve Account was underfunded at its required level by \$1,408 at December 31, 2017.

Payments with respect to the Series 2006 Bonds are dependent upon receipt of TSRs. The Series 2006 Bonds are special obligations of NCTSC payable solely from the pledged revenues, the Senior Liquidity Reserve Account, and other funds and accounts as provided in the Indenture. NCTSC has no other assets available for the payment of the Series 2006 Bonds.

Failure to pay when due any interest on Senior Bonds or any Serial Maturity or Turbo Term Bond Maturity for Senior Bonds, among other things, will constitute an event of default.

The amount of TSRs received is dependent on many factors, including future domestic cigarette consumption, the financial capability of the Participating Manufacturers (the "PMs"), litigation affecting the MSA and related legislation and enforcement of state legislation related to the MSA and the tobacco industry. Payments by the PMs under the MSA are subject to certain adjustments, which may be material.

A summary of changes in long-term liabilities for the year ended December 31, 2017 is as follows:

	Balance 1/1/17	Increases	Reductions	Balance 12/31/17	Due within one year	Due in more than one year
Bonds	\$ 400,537		\$ -0-	\$ 400,537		\$ 400,537
Plus: accreted interest	61,844	\$ 7,236		69,080		69,080
Less: bond discount	(5,912)	280		(5,632)		(5,632)
Total bonds	<u>\$ 456,469</u>	<u>\$ 7,516</u>	<u>\$ -0-</u>	<u>\$ 463,985</u>		<u>\$ 463,985</u>

**NASSAU COUNTY TOBACCO SETTLEMENT CORPORATION**  
NOTES TO FINANCIAL STATEMENTS (in thousands, unless noted)  
December 31, 2017

**C. DETAIL NOTES ON ALL FUNDS (continued)**

**4. LONG-TERM DEBT (continued)**

Bonds outstanding at December 31, 2017, are as follows:

Description	Original Date Issued	Original Amount	Interest Rate	Maturity Date	Amount Outstanding	Amount Outstanding Including Acc. Interest
2006A1	04/05/06	\$ 42,645	6.830%	6/1/2021	\$ 12,148	\$ 12,148
2006A2	04/05/06	37,906	5.250%	6/1/2026	37,906	44,640
2006A3(2035)	04/05/06	97,005	5.000%	6/1/2035	97,005	97,005
2006A3(2046)	04/05/06	194,535	5.125%	6/1/2046	194,535	194,535
2006B	04/05/06	10,670	5.800%	6/1/2046	10,670	20,877
2006C	04/05/06	9,867	6.000%	6/1/2046	9,867	19,753
2006D	04/05/06	37,604	6.400%	6/1/2060	37,604	78,787
2006E	04/05/06	802	7.350%	6/1/2060	802	1,872
					<u>\$ 400,537</u>	<u>469,617</u>
Unamortized Bond Discount						<u>(5,632)</u>
						<u>\$ 463,985</u>

The following table summarizes NCTSC's minimum future debt service requirements as of December 31, 2017:

	Principal	Interest	Total Principal and Interest
2018	\$ -0-	\$ 17,993	\$ 17,993
2019	-0-	17,993	17,993
2020	-0-	17,993	17,993
2021	12,148	17,579	29,727
2022	-0-	17,164	17,164
2023-2027	37,906	89,038	126,944
2028-2032	-0-	74,101	74,101
2033-2037	97,005	61,975	158,980
2038-2042	-0-	49,850	49,850
2043-2047	215,072	226,322	441,394
2048-2052	-0-	-0-	-0-
2053-2057	-0-	-0-	-0-
2058-2060	38,406	1,141,809	1,180,215
	<u>\$ 400,537</u>	<u>\$ 1,731,817</u>	<u>\$ 2,132,354</u>

**NASSAU COUNTY TOBACCO SETTLEMENT CORPORATION**  
NOTES TO FINANCIAL STATEMENTS (in thousands, unless noted)  
December 31, 2017

**D. RESIDUAL TRUST**

Approximately \$140 million of the proceeds of the Series 2006 Bonds and unpledged TSRs were deposited into the Residual Trust, a Delaware statutory trust, on behalf of the County as the beneficial owner of the Residual Certificate. Such proceeds are held to provide monies to the County in accordance with the tax certificates executed in connection with the Series 2006 Bonds. The original 1999 purchase price paid by NCTSC to the County under the Agreement consisted of: (i) the net proceeds of the sale of the 1999 Bonds and (ii) a 100% beneficial ownership interest in the Trust. This Agreement was amended and restated as of March 1, 2006. Under the amended Agreement, TSRs received from April 5, 2006 to March 31, 2008 were not pledged to the holders of the Series 2006 Bonds and, therefore, all TSRs received during that time were transferred to the Trust on behalf of the County. TSRs received after all long-term debt has been satisfied and operating costs have been covered will be transferred to the Residual Trust.

**Report on Internal Control Over Financial Reporting and on  
Compliance and Other Matters Based on an Audit of Financial Statements  
Performed in Accordance With *Government Auditing Standards***

To the Board of Directors  
Nassau County Tobacco Settlement Corporation

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities and each major fund of Nassau County Tobacco Settlement Corporation ("NCTSC"), a component unit of the County of Nassau, New York, as of and for the year ended December 31, 2017, and the related notes to the financial statements, which collectively comprise NCTSC's basic financial statements, and have issued our report thereon dated March 27, 2018.

**Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered NCTSC's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of NCTSC's internal control. Accordingly, we do not express an opinion on the effectiveness of NCTSC's internal control.

*A deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

**Compliance and Other Matters**

As part of obtaining reasonable assurance about whether NCTSC's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

**Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

*RSM US LLP*

New York, New York  
March 27, 2018