



COUNTY OF NASSAU

LOBBYIST REGISTRATION AND DISCLOSURE FORM

1. Name, address and telephone number of lobbyist(s)/lobbying organization. The term "lobbyist" means any and every person or organization retained, employed or designated by any client to influence - or promote a matter before - Nassau County, its agencies, boards, commissions, department heads, legislators or committees, including but not limited to the Open Space and Parks Advisory Committee and Planning Commission. Such matters include, but are not limited to, requests for proposals, development or improvement of real property subject to County regulation, procurements. The term "lobbyist" does not include any officer, director, trustee, employee, counsel or agent of the County of Nassau, or State of New York, when discharging his or her official duties.

MKBS Management Corp. d/b/a
McBride Business & Consulting Development Group
215 Willis Avenue
Mineola, New York 11501
(516) 414-8400

2. List whether and where the person/organization is registered as a lobbyist (e.g., Nassau County, New York State):

Nassau County
Suffolk County
New York City
New York State

3. Name, address and telephone number of client(s) by whom, or on whose behalf, the lobbyist is retained, employed or designated:

S2000 d/b/a Surety 2000
101 Sunnyside Boulevard
Suite 100
Plainview, New York 11803
(516) 349-1333 ext. 319

4. Describe lobbying activity conducted, or to be conducted, in Nassau County, and identify client(s) for each activity listed. **See page 4 for a complete description of lobbying activities.**

Economic Development Procurement and Services - S2000 d/b/a Surety 2000

5. The name of persons, organizations or governmental entities before whom the lobbyist expects to lobby:

County of Nassau
Department of Information Technology
Department of Transportation
Office of General Services

6. If such lobbyist is retained or employed pursuant to a written agreement of retainer or employment, you must attach a copy of such document; and if agreement of retainer or employment is oral, attach a written statement of the substance thereof. If the written agreement of retainer or employment does not contain a signed authorization from the client by whom you have been authorized to lobby, separately attach such a written authorization from the client.

7. Within the previous year, has the lobbyist/lobbying organization or any of its corporate officers provided campaign contributions pursuant to the New York State Election Law to the campaign committees of any of the following Nassau County elected officials or to the campaign committees of any candidates for any of the following Nassau County elected offices: the County Executive, the County Clerk, the Comptroller, the District Attorney, or any County Legislator? If yes, to what campaign committee? If none, you must so state:

Nassau County Comptroller - Friends of Jack Schnirman
Nassau County Legislature - Kevan Abrahams for Nassau
Nassau County Executive - Laura Curran for Nassau
Nassau County Legislature - Friends of Rich Nicolello
Nassau County Legislature - Citizens for Saladino

I understand that copies of this form will be sent to the Nassau County Department of Information Technology ("IT") to be posted on the County's website.

I also understand that upon termination of retainer, employment or designation I must give written notice to the County Attorney within thirty (30) days of termination.

VERIFICATION: The undersigned affirms and so swears that he/she has read and understood the foregoing statements and they are, to his/her knowledge, true and accurate.

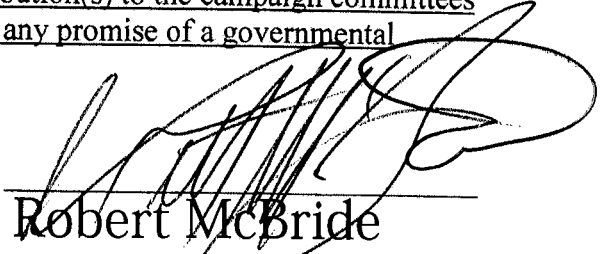
The undersigned further certifies and affirms that the contribution(s) to the campaign committees listed above were made freely and without duress, threat or any promise of a governmental benefit or in exchange for any benefit or remuneration.

Dated: January 9, 2020

Signed:

Print Name:

Title:


Robert McBride
President & CEO

M^cBRIDE

Consulting & Business Development Group

- 215 Willis Avenue, Mineola, NY 11501 ▪
- 888 Veterans Memorial Highway, Suite 530, Hauppauge, NY 11788 ▪
- 485 Madison Avenue, 16th Floor, New York, NY 10022 ▪

www.mcbrideny.com
1-866-870-0071

December 30, 2019

Joseph M. Sforzo
Surety 2000
101 Sunnyside Boulevard, Suite 100
Plainview, New York 11803

Re: Lobbying & Consulting Proposal

Dear Joseph,

McBride Consulting & Business Development Group (MCBDG) is uniquely positioned to assist Surety 2000, Inc. and Vertikal, Inc. in achieving their goals, with the relationships and expertise necessary to address the key issues and unique challenges which Surety 2000 and Vertikal, Inc. face as a result of business regulations and government red-tape.

MCBDG possesses an intimate knowledge of Government Relations, having been successful in gaining unanimous, bi-partisan support for major public-private partnerships that have enhanced the lives of the nearly 3 million residents of Nassau and Suffolk Counties. With our relationships on Long Island and throughout the State of New York, we are confident we can meet your stated objectives.

MCBDG has tailored this confidential pricing structure exclusively for Surety 2000, Inc. and Vertikal, Inc. In consideration of the lobbying services and quotes referred hereto, this proposal presents our most effective method for achieving your desired results.

Thank you for allowing MCBDG the opportunity to present to you this proposal. Please see the attached contract for your review. If you find this acceptable, please kindly sign 2 copies and return one (1) copy to our offices.

Sincerely,



Robert McBride
President & CEO

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December 30, 2019

Joseph M. Sforzo
Surety 2000
101 Sunnyside Boulevard, Suite 100
Plainview, New York 11803

Re: Lobbying and Consulting Services Agreement

Dear Joseph,

By this Lobbying and Consulting Services Agreement ("Agreement"), Surety 2000, Inc. and Vertikal, Inc. ("Company") and McBride Consulting and Business Development Group ("Consultant") agree to engage in lobbying / consulting activity as it relates to business development on its behalf before the Executive and Legislative branches of government in the Counties of Nassau, Suffolk, and State of New York.

Scope of Services:

Consultant will assist Company in devising a strategy to aid Surety 2000, Inc. and Vertikal, Inc. in moving forward with the companies' interests in New York State and its political sub-divisions.

Consultant will work with Company to shape its business development agenda.

Consultant will develop and implement a strategic government relations plan to direct the organizations advocacy efforts with respect to business development projects throughout the United States, with focus on New York State.

Consultant will assist Company in devising a strategy to aid Surety 2000, Inc. and Vertikal, Inc. in moving forward with business development in the State of New York, and its political subdivisions.

Consultant will develop and implement a strategic government relations plan to direct the organizations advocacy efforts with respect to business development.

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Lobbying and Consulting Services Agreement

December 30, 2019

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The initial term of this Agreement shall be for one (1) year, commencing as of January 1, 2020 and continue until December 31, 2020. In consideration of such aforementioned lobbying and business development services to be rendered, Client will pay to Consultant \$12,500 per month, due and payable on the 1st day of each month, with the exception of the first monthly fee, which is due upon the execution of this Agreement. Company agrees to pay all required lobbying registration fees in the respective jurisdictions where lobbying is performed. Company and Consultant shall each have the unilateral right to terminate this Agreement, for any reason whatsoever, upon sixty (60) days written notice to the other party.

Company and Consultant each acknowledge some of the services to be furnished hereunder may compromise lobbying activity under state and local law, including the NYS Lobbying Act and State Finance Law. As such, Company hereby expressly authorizes Consultant to engage in lobbying activity on its behalf during the effective term of this Agreement. Company and Consultant further acknowledge that Client will be required to make periodic lobby disclosure filings detailing the lobby activity undertaken. The Company will be responsible for filing forms accordingly with the United States Federal Government, State of New York, and local jurisdictions where lobbying is to take place. Links to these forms are provided below for your convenience.

New York State: <https://jcope.ny.gov/2019-filing-information-and-requirements>

Nassau County: <https://www.nassaucountyny.gov/3876/Disclosure-Forms>

Suffolk County: <https://www.senylegislature.us/677/Lobbyist-Information>

All information which the Consultant presently has, or which may come into Consultant's possession during the engagement relative to the business activities of Company or its clients which is of a confidential nature is and shall remain the property of Company. Consultant shall not, during the engagement or thereafter, disclose to others or use for the benefit of others or itself any such information so long as such information is treated as secret or confidential by Company.

This Agreement shall be governed and construed in accordance with the laws of the State of New York, without reference to choice of law doctrine.

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Lobbying and Consulting Services Agreement

December 30, 2019


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If the above is consistent with your understanding of the Agreement between Company and Consultant, please sign below and return to the undersigned.

Surety 2000
101 Sunnyside Boulevard, Suite 100
Plainview, New York 11803

McBride Consulting &
Business Development Group
215 Willis Avenue
Mineola, New York 11501


By:


Joseph M Sforzo
President

Date:

1/2/20

By:


Robert McBride
President & CEO

Date:

12/30/19