BOOST NASSAU LOAN PROGRAM



Nassau County launched "Boost Nassau" to offer critical stabilization loans to Nassau's small businesses, MWBEs and non-profits hard hit by the COVID-19 pandemic. Part of the NY Forward Loan Fund announced by Governor Andrew Cuomo, Boost Nassau will offer up to \$10M in loans by leveraging an investment of \$500,000 from Nassau County and the Nassau County Local Economic Assistance Corporation ["LEAC"]. This directed, local contribution helps ensure robust capitalization of the loan program for Nassau's hard-hit businesses and non-profits.

Loan Program Details

- Same terms as NY Forward Small Business Loan Program: <u>New York Forward Loan Fund</u>
- Up to \$100,000 loan for businesses with no more than \$5M in gross revenues; no minimum amount
- No application or loan fees
- 5-year or 60-month term (interest-only payments first 12 months; principal and interest payments months 13-60)
- 2% interest rate for non-profits; 3% interest rate for small businesses
- Borrower may prepay the loan without penalty
- Designed to address needs unmet by federal loan programs such as PPP

Eligible Borrowers

- NYS For Profit and Not-For-Profit Employers, 50 or fewer full-time equivalent (FTE) employees
- Small businesses and nonprofits that did <u>not</u> receive a PPP greater than \$500,000 or EIDL greater than \$150,000 for COVID-19 impacts
- MWBE-owned businesses and those in economically distressed neighborhoods in NDC Partner Communities will be prioritized
- In business for at least 1 year as of date of application, and able to show 3months of need
- No bankruptcy
- Owner gives personal guarantee of 20% or more

Eligible Uses

 "Survival and working capital" over long term, i.e. operations, rent, supplies [including PPE], supplies, property taxes, utilities, etc.

County/LEAC/NDC Partnership

- Under NY Forward, funding is leveraged at a ratio of 20:1 between CDFIs and community partners
- Boost Nassau Loans to be capitalized with funding and support from:
 - Nassau County CDBG-CV economic development loan funds
 - NC LEAC NC Industrial Development Agency's [IDA] sister agency
 - National Development Council ["NDC"] –
 community development non-profit with
 experience capitalizing affordable housing,
 small business lending, capacity building
 initiatives; one of the 6 "CDFIs" selected to
 participate in NYS's new loan program

How to Apply

- Loans administered through common portal www.boostnassau.net
- Applicants should select NDC as the preferred CDFI
- Loan approvals 21-28 days from submission
- Funds wired to Borrower