



NASSAU COUNTY'S SUMMER CAMPS

REQUEST FOR EXPRESSIONS OF INTEREST:
QUESTIONS & ANSWERS

ADDENDUM NO. 1

RFEI NO. PK1030-2036

November 20, 2020

To all prospective respondents:

This addendum to the abovementioned Request for Expressions of Interest is to provide all respondents with Questions & Answers, as submitted through Monday, November 16, 2020.

All other terms and conditions of the RFEI remain unamended.



1. Is pricing necessary to provide at this stage?

Pricing or an estimated pricing range would be helpful, since the County will be considering overall affordability of the Camp for its residents.

2. When/How would the responders know if they made it to the next phase to respond to an RFP?

If the County decides to move forward with an RFP based on the responses received, we will notify all respondents in addition to the County's regular advertising requirements.

3. Do you want a Summer Camp Curriculum set up at all 70 facilities? Or will you be using a select few to run these programs and bus the children to other locations for activities?

It is not necessary to utilize all 70 facilities. Page 4 of the RFEI highlights certain parks at which the County has previously held summer camps or believes would be most conducive to hosting camps. While respondents may propose a curriculum that utilizes multiple facilities for the purpose of enrichment, either using it as a base for the entirety of camp or through transporting the children to other locations, it is not necessary to include in your response and respondents may also submit responses that do not offer such activities.

4. I am assuming you would want us to break down the age groups and offer specific programs to specific age groups?

A breakdown of recommended age groups and descriptions of the programs for each age group would be helpful to the County in evaluating the responses, yes.

5. Lastly, in what capacity would you like us to participate? For example, Just Curriculum Development? Coordinating? Supervising? Will we be brought in as hands on facilitators? Or do you strictly want ideas only?

The purpose of the RFEI is to solicit ideas for summer camps going forward and ideally engage hands on facilitators to manage and operate the program as a partner with the County. The County is open to taking a less hands-on role in managing and operating the program, while still providing the site(s) and name. However, the capacity in which a selected partner(s) participates will ultimately be determined based on responses, and capacity of the partner(s) to develop curriculum, coordinate, supervise, hire and train, and be hands on facilitators.



6. **Is it the County's intention to enhance its camp program in order to compete with private day camps for enrollment? Or, is it the county's intention to create an affordable camp program to encourage as many Nassau County residents to enroll to meet the community's need for summer day care?**

It is the County's intention to enhance the existing camp program in order to offer to residents and their children an engaging and enriching curriculum of activities and programs, while remaining affordable and accessible to all residents, and to encourage as many County residents to enroll to meet the community's need for summer camps.

7. **In the prospective partnership, are you seeking an outside entity to manage the program for the county, work within the current program's operational infrastructure, or simply offer a standalone program through a licensing arrangement with the County?**

The County is open to all responses regarding the type of partnership.

8. **What is the timeline for establishing this partnership?**

Understanding that families start to register for summer camps in the beginning of the year, the County intends to establish the partnership(s) as soon as possible in early 2021.

9. **Does the county currently, or plan to, seek grants, use county funds to subsidize the program, and/or seek corporate sponsorships?**

At this time the County does not currently, nor does it plan to, seek grants. County funds and corporate sponsorships would be determined in any resulting agreement between the County and the partner(s). It is suggested to include ideas for any necessary funding in your response to the RFEI.

10. **I would love to present a proposal to run a summer program out of North Woodmere park, but while it is an amazing outdoor campus, it isn't suitable to hosting a camp because there are no indoor facilities. I assume that is why North Woodmere Park hasn't had its own camp previously. As an alternative, is the Nassau County Parks Department open to a creative deal to help local residents? We would love to pay a flat fee to utilize the pool and other parts of the park for our summer program campers. Such a deal could cover just weekday camp hours and just part of the park, allowing for uninterrupted operation of the park and pool area.**

The County is open to all responses and suggestions and is able to permit use of the pool and other parts of parks, including at North Woodmere.



- 11. In this area the majority of children attend private camps. However, there is not a pool available for the two camp programs I represent. The families who attend our program would be ecstatic if North Woodmere's pools could be used by our programs. Additionally, if the Parks Department prefers or requires that North Woodmere Park have other summer program services made available for the local community, we are open to partnering with the County or becoming a provider and creating and operating such programming. Perhaps we could offer an "after camp" program or a youth entertainment series throughout the summer.**

While private camps are able to obtain a permit for use of the pool currently, the County is open to all responses recommending varying ideas for Summer Camp programs that respondents believe would be beneficial to the County and its residents.

- 12. Will the county be providing any site furnishing? Tables, tents, etc.**

To be determined, based on responses and proposed programs.

- 13. Are there any indoor spaces available at each site?**

Of the sites that were highlighted in the RFEI, Wantagh Park, Cantiague Park, and North Woodmere Park have community rooms available. Christopher Morley Park and Nickerson Beach Park do not have community rooms, but there may be available indoor space that could be used by the Summer Camps.

- 14. Will there be office space available at each site? Use of phone / Internet**

If needed, the County could potentially provide space in the administration buildings of the Parks available for the duration of the Camp, that will include use of phone and internet.

- 15. Will the county be providing any equipment for the program?**

Depending on what equipment is necessary/requested, potentially yes.

- 16. Is there storage available for equipment?**

Depending on the site(s), potentially yes.

- 17. Will vendor be permitted to put up tents or other non-permanent structures?**

With proper Fire Marshal and Department of Health permits, yes.

- 18. Is the county open to a longer or shorter camp program?**

The County will consider all responses, including those that propose a longer or shorter program than what it has previously offered.



19. Is the county open to increased pricing for the camp program?

Yes, as long as the pricing corresponds to the curriculum/programming offered and remains affordable to County residents.

20. Is vendor permitted to offer scholarship opportunities?

Yes.

21. Is the county open to a wider range of age campers?

The County will consider all responses, including those that propose a wider range of age for campers than the County previously offered.

22. Will there be restrictions to any of the sites available at the parks listed? (Pool, golf, etc.)

The County will work with the partner(s) to accommodate the schedule and program of the Summer Camps.

End of Addendum No. 1