



County of Nassau

Lobbyist Annual Report

For the reporting year 2021

1. Name, address and telephone number of lobbyist(s)/lobbying organization as it appears on Lobbyist Registration and Disclosure Form:

Craig Johnson  
Long Point Strategic Advisors, Inc. D/B/A/ Long Point Advisors  
25 Overlook Drive  
Port Washington, NY 11050  
516-707-5610

2. Name, address and telephone number of client(s) by whom, or on whose behalf, the lobbyist is retained, employed or designated:

Southern Land Company  
3990 Hillsboro Pike, Suite 400  
Nashville, TN 37215  
615-778-3150

3. A description of the subject or subjects on which each lobbyist retained, employed or designated by such client has lobbied:

lobbying activities for approvals, if any, required by Nassau County in connection with real estate project in Port Washington, New York

4. Names of the persons and agencies before which such lobbyist has lobbied:

None

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5. List below amounts for any compensation paid or owed to the lobbyist during the prior year for the purposes of lobbying. Such amounts shall be detailed as to amount, to whom paid and for what purpose.

Amount	Details
0.00	NA
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

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6. List below the cumulative total amounts earned for lobbying throughout the year:  
**0.00**

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7. List below the expenses incurred or expensed by lobbyist for the purpose of lobbying:

Amount	Details
<b>0.00</b>	<b>NA</b>
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8. List below the cumulative total amounts expended for lobbying throughout the year:

0.00

I understand that copies of this form will be sent to the Nassau County Department of Information Technology ("IT") to be posted on the County's website.

I also understand that upon termination of retainer, employment or designation I must give written notice to the County Attorney within thirty (30) days of termination.

VERIFICATION: I certify that all statements made on this statement are true, correct and complete to the best of my knowledge and belief and I understand that the willful making of any false statement of material fact herein will subject me to the provisions of law relevant to the making and filing of false instruments and will render such statement null and void.

Dated: 1/3/22

Signed: 

Print Name: Craig Johnson

Title: CEO

STATE OF NEW YORK)

) SS:

COUNTY OF NASSAU )

Sworn to before me this 3<sup>rd</sup>

Day of January, 2022



NOTARY PUBLIC

No. 02KA6424194  
Qualified in Nassau County  
My Commission Expires on 10/25/25  
Elizabeth Suzanne Kass